



500 E. 18th Street | Cheyenne, WY 82001  
 Phone: 307-634-0363 | www.cheyennerealtors.com

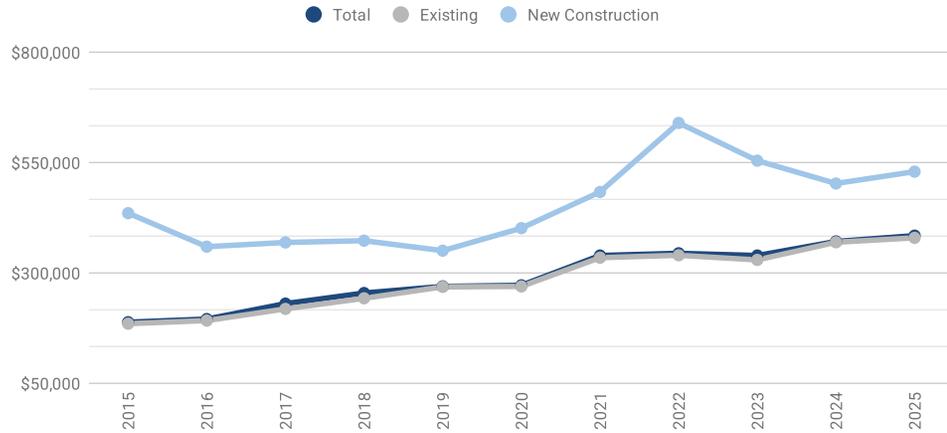
| SEPTEMBER   |                  | Monthly Statistics for Laramie County |           |           |           |           |           |           |           |           |           |           |
|---|------------------|---------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| City Residential                                    |                  | 2015                                  | 2016      | 2017      | 2018      | 2019      | 2020      | 2021      | 2022      | 2023      | 2024      | 2025      |
| Median Sales Price                                  | Total            | \$188,875                             | \$195,950 | \$231,000 | \$255,000 | \$270,000 | \$272,450 | \$340,000 | \$345,000 | \$340,000 | \$371,750 | \$385,000 |
|   | Existing         | \$185,500                             | \$192,500 | \$219,000 | \$243,000 | \$269,000 | \$269,900 | \$335,000 | \$340,500 | \$330,000 | \$370,000 | \$380,000 |
|   | New Construction | \$435,942                             | \$360,000 | \$369,550 | \$373,562 | \$350,950 | \$401,985 | \$483,947 | \$640,403 | \$554,900 | \$503,153 | \$530,000 |
| Average Sales Price                                 | Total            | \$207,578                             | \$225,796 | \$249,738 | \$266,725 | \$282,789 | \$292,309 | \$351,352 | \$370,205 | \$382,974 | \$385,579 | \$418,573 |
|   | Existing         | \$196,828                             | \$211,584 | \$234,911 | \$258,379 | \$276,873 | \$278,951 | \$344,678 | \$358,211 | \$362,479 | \$380,526 | \$404,580 |
|   | New Construction | \$415,416                             | \$358,872 | \$379,467 | \$372,091 | \$355,750 | \$397,064 | \$487,065 | \$718,041 | \$582,068 | \$435,477 | \$574,235 |
| Sold Listings                                       | Total            | 122                                   | 114       | 117       | 109       | 120       | 168       | 128       | 120       | 75        | 88        | 97        |
|   | Existing         | 116                                   | 103       | 105       | 101       | 111       | 149       | 122       | 116       | 68        | 79        | 89        |
|   | New Construction | 6                                     | 11        | 12        | 8         | 9         | 19        | 6         | 4         | 7         | 9         | 8         |
| Active Listings                                     | Total            | 280                                   | 294       | 260       | 250       | 209       | 170       | 135       | 213       | 234       | 230       | 204       |
|   | Existing         | 245                                   | 246       | 216       | 195       | 167       | 127       | 113       | 160       | 189       | 197       | 169       |
|   | New Construction | 35                                    | 48        | 44        | 55        | 42        | 43        | 22        | 53        | 45        | 33        | 35        |
| % of List Price Rcvd at Sale                        | Total            | 99.35%                                | 89.29%    | 98.97%    | 99.13%    | 99.64%    | 99.57%    | 100.53%   | 99.81%    | 99.31%    | 97.96%    | 98.61%    |
|   | Existing         | 98.40%                                | 98.74%    | 98.64%    | 98.59%    | 99.35%    | 98.96%    | 100.42%   | 99.11%    | 98.97%    | 98.82%    | 98.41%    |
|   | New Construction | 109.07%                               | 105.11%   | 100.79%   | 104.08%   | 102.50%   | 103.03%   | 102.04%   | 111.22%   | 101.44%   | 91.13%    | 100.16%   |
| Avg Days on Market                                  | Total            | 40                                    | 37        | 38        | 34        | 25        | 30        | 12        | 21        | 41        | 24        | 31        |
|   | Existing         | 39                                    | 36        | 33        | 29        | 20        | 23        | 10        | 21        | 27        | 22        | 28        |
|   | New Construction | 54                                    | 49        | 82        | 86        | 85        | 83        | 56        | 20        | 174       | 47        | 66        |
| Avg # of homes sold per month in the last 12 months | Total            | 105.92                                | 104.92    | 113.25    | 113.25    | 114.3     | 116.3     | 129.8     | 115.8     | 81.3      | 84.58     | 93.42     |
|   | Existing         | 97.83                                 | 95        | 101.92    | 104.67    | 103.2     | 105.1     | 116.3     | 104.8     | 76        | 77.67     | 84.25     |
|   | New Construction | 8.08                                  | 7.92      | 11.33     | 8.58      | 11.08     | 11.25     | 13.58     | 11        | 5.25      | 6.92      | 9.17      |
| Months Supply of Inventory                          | Total            | 2.6                                   | 2.8       | 2.3       | 2.2       | 1.8       | 1.5       | 1.0       | 1.8       | 2.9       | 2.7       | 2.2       |
|   | Existing         | 2.5                                   | 2.6       | 2.1       | 1.9       | 1.6       | 1.2       | 1.0       | 1.5       | 2.5       | 2.5       | 2.0       |
|   | New Construction | 4.3                                   | 6.1       | 3.9       | 6.4       | 3.8       | 3.8       | 1.6       | 4.8       | 8.6       | 4.8       | 3.8       |

If you have questions or need more information please contact your REALTOR®, or the President of the Cheyenne Board of REALTORS®, Phillip Bowling, at (307) 760-0708 or phillip@bowling.team - Copyright 2025, Cheyenne MLS

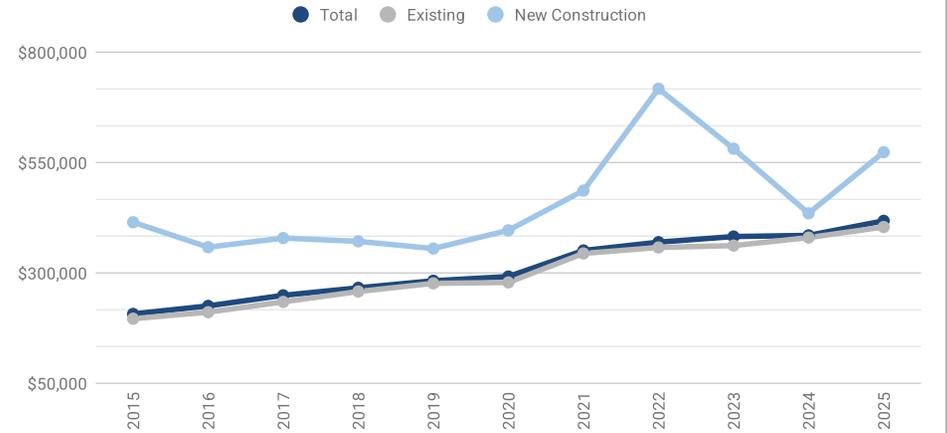
City Residential -- Monthly Statistics -- Laramie County

SEPTEMBER

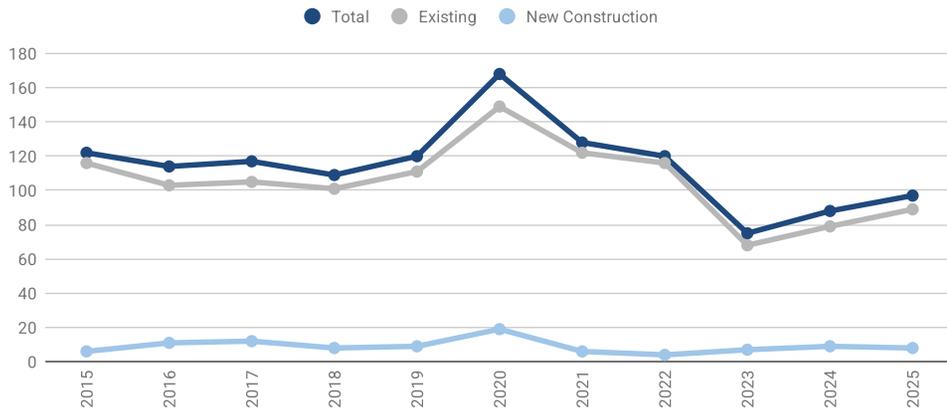
Median Sales Price



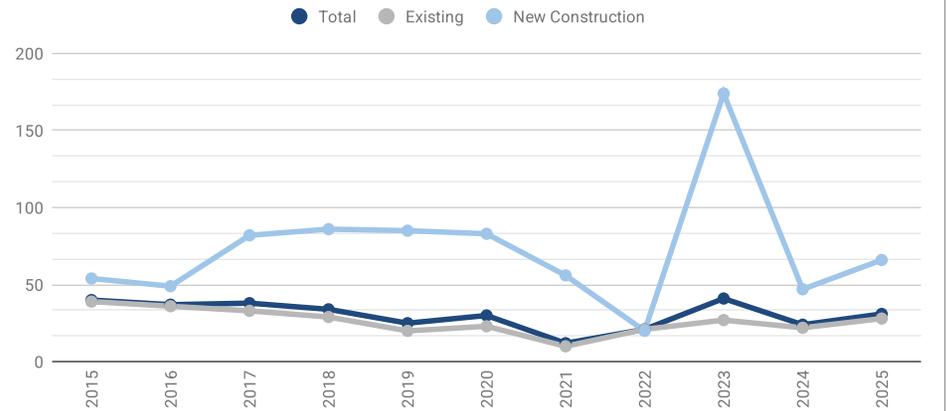
Average Sales Price



Sold Listings



Average Days on Market





500 E. 18th Street | Cheyenne, WY 82001  
 Phone: 307-634-0363 | [www.cheyennerealtors.com](http://www.cheyennerealtors.com)

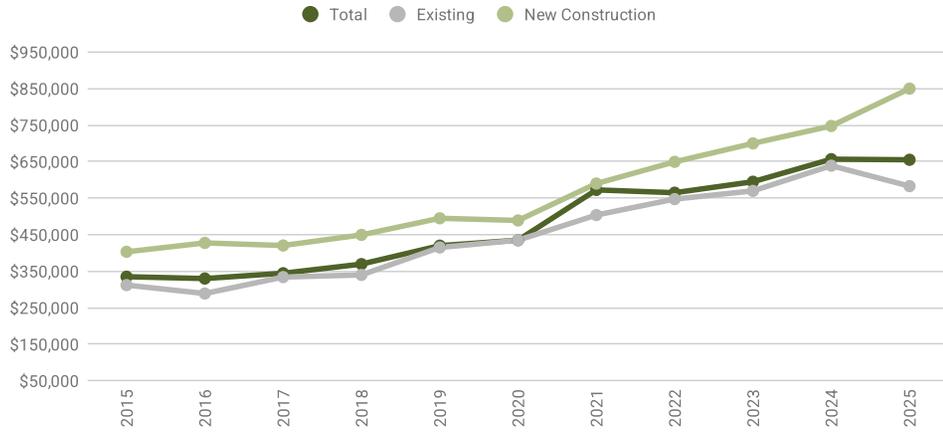
| SEPTEMBER   |                  | Monthly Statistics for Laramie County |           |           |           |           |           |           |           |           |           |           |
|---|------------------|---------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Rural Residential                                   |                  | 2015                                  | 2016      | 2017      | 2018      | 2019      | 2020      | 2021      | 2022      | 2023      | 2024      | 2025      |
| Median Sales Price                                  | Total            | \$335,000                             | \$330,000 | \$344,500 | \$369,500 | \$420,000 | \$435,000 | \$572,700 | \$565,000 | \$595,000 | \$656,750 | \$655,183 |
|   | Existing         | \$312,050                             | \$289,000 | \$334,000 | \$339,900 | \$415,000 | \$435,000 | \$503,847 | \$547,500 | \$570,000 | \$639,000 | \$583,000 |
|   | New Construction | \$403,225                             | \$427,500 | \$420,468 | \$449,500 | \$495,000 | \$489,045 | \$590,000 | \$649,500 | \$700,000 | \$747,697 | \$850,000 |
| Average Sales Price                                 | Total            | \$318,471                             | \$353,802 | \$357,138 | \$373,304 | \$404,363 | \$455,823 | \$548,159 | \$571,254 | \$591,729 | \$622,682 | \$686,249 |
|   | Existing         | \$284,620                             | \$326,077 | \$334,528 | \$358,308 | \$387,751 | \$449,042 | \$526,362 | \$543,873 | \$559,880 | \$599,161 | \$634,673 |
|   | New Construction | \$453,875                             | \$455,460 | \$437,889 | \$414,961 | \$468,437 | \$499,898 | \$600,134 | \$630,992 | \$674,006 | \$721,470 | \$826,240 |
| Sold Listings                                       | Total            | 25                                    | 28        | 32        | 34        | 34        | 45        | 44        | 35        | 43        | 26        | 26        |
|   | Existing         | 20                                    | 22        | 25        | 25        | 27        | 39        | 31        | 24        | 31        | 21        | 19        |
|   | New Construction | 5                                     | 6         | 7         | 9         | 7         | 6         | 13        | 11        | 12        | 5         | 7         |
| Active Listings                                     | Total            | 121                                   | 125       | 106       | 85        | 81        | 62        | 48        | 134       | 126       | 99        | 113       |
|   | Existing         | 96                                    | 86        | 81        | 66        | 54        | 42        | 35        | 77        | 84        | 65        | 83        |
|   | New Construction | 25                                    | 39        | 25        | 19        | 27        | 20        | 13        | 57        | 42        | 34        | 30        |
| % of List Price Rcvd at Sale                        | Total            | 98.61%                                | 97.06%    | 99.13%    | 99.21%    | 99.40%    | 98.75%    | 100.15%   | 99.25%    | 98.81%    | 98.55%    | 98.97%    |
|   | Existing         | 97.53%                                | 95.96%    | 98.36%    | 98.83%    | 99.39%    | 98.25%    | 100.05%   | 99.12%    | 98.25%    | 98.11%    | 98.01%    |
|   | New Construction | 101.42%                               | 100.06%   | 101.27%   | 100.15%   | 99.45%    | 101.74%   | 100.34%   | 99.51%    | 100.04%   | 100.12%   | 101.03%   |
| Avg Days on Market                                  | Total            | 45                                    | 61        | 41        | 46        | 22        | 39        | 13        | 16        | 41        | 31        | 51        |
|   | Existing         | 51                                    | 70        | 39        | 39        | 22        | 37        | 11        | 15        | 40        | 36        | 40        |
|   | New Construction | 21                                    | 27        | 46        | 65        | 24        | 54        | 19        | 18        | 44        | 9         | 83        |
| Avg # of homes sold per month in the last 12 months | Total            | 28.5                                  | 26.08     | 29.08     | 29.75     | 31.3      | 31.5      | 36.1      | 34.8      | 26.3      | 26.75     | 27.75     |
|   | Existing         | 23.17                                 | 19.08     | 23.17     | 23.75     | 25        | 23.3      | 26        | 23.5      | 20.6      | 21.08     | 22.08     |
|   | New Construction | 5.33                                  | 4.33      | 5.92      | 6         | 6.3       | 8.3       | 10.1      | 11.3      | 5.7       | 5.67      | 5.67      |
| Months Supply of Inventory                          | Total            | 4.2                                   | 4.8       | 3.6       | 2.9       | 2.6       | 2         | 1.3       | 3.8       | 4.8       | 3.7       | 4.07      |
|   | Existing         | 4.1                                   | 4.5       | 3.5       | 2.8       | 2.2       | 1.8       | 1.3       | 3.3       | 4.1       | 3.08      | 3.76      |
|   | New Construction | 4.7                                   | 9         | 4.2       | 3.2       | 4.3       | 2.4       | 1.3       | 5         | 7.4       | 6         | 5.29      |

If you have questions or need more information please contact your REALTOR®, or the President of the Cheyenne Board of REALTORS®, Phillip Bowling, at (307) 760-0708 or [phillip@bowling.team](mailto:phillip@bowling.team) - Copyright 2025, Cheyenne MLS

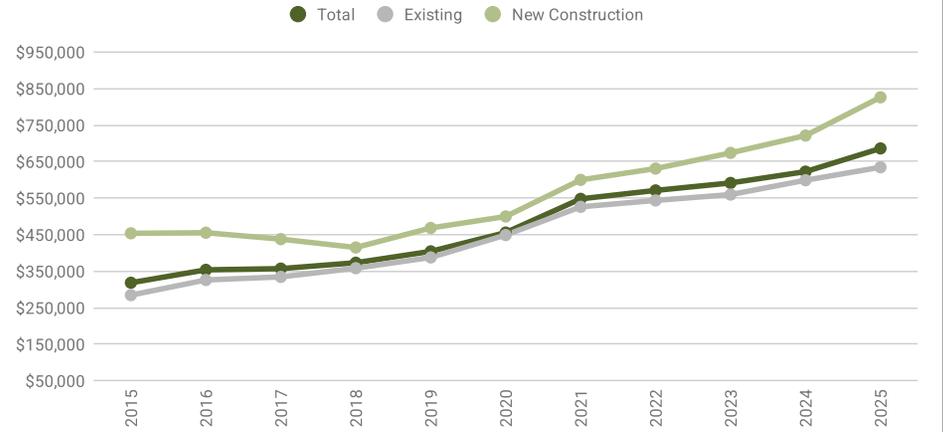
Rural Residential -- Monthly Statistics -- Laramie County

SEPTEMBER

Median Sales Price



Average Sales Price



Sold Listings



Average Days on Market





500 E. 18th Street | Cheyenne, WY 82001  
 Phone: 307-634-0363 | www.cheyennerealtors.com

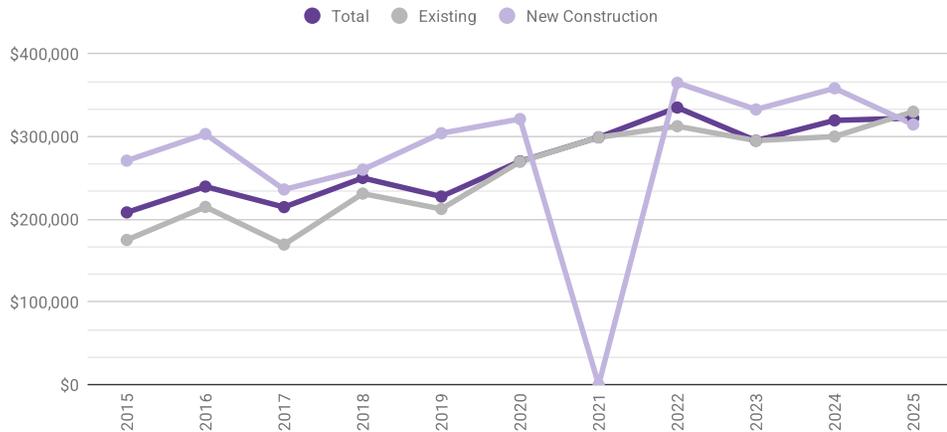
| SEPTEMBER   |                  | Monthly Statistics for Laramie County |           |           |           |           |           |           |           |           |           |           |
|---|------------------|---------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Condo/Townhouse                                     |                  | 2015                                  | 2016      | 2017      | 2018      | 2019      | 2020      | 2021      | 2022      | 2023      | 2024      | 2025      |
| Median Sales Price                                  | Total            | \$208,300                             | \$239,500 | \$214,700 | \$249,900 | \$227,450 | \$270,000 | \$299,000 | \$335,000 | \$295,000 | \$319,500 | \$322,250 |
|   | Existing         | \$175,000                             | \$214,900 | \$169,450 | \$231,000 | \$212,450 | \$269,500 | \$299,000 | \$312,449 | \$295,000 | \$300,000 | \$330,000 |
|   | New Construction | \$270,861                             | \$303,000 | \$236,000 | \$259,900 | \$304,000 | \$321,148 | \$0       | \$364,900 | \$332,700 | \$358,275 | \$314,500 |
| Average Sales Price                                 | Total            | \$223,755                             | \$230,797 | \$227,341 | \$241,017 | \$228,388 | \$262,097 | \$289,709 | \$323,199 | \$312,460 | \$313,034 | \$323,170 |
|   | Existing         | \$193,300                             | \$220,664 | \$178,525 | \$231,320 | \$222,087 | \$254,995 | \$289,709 | \$315,314 | \$310,700 | \$306,571 | \$323,271 |
|   | New Construction | \$277,052                             | \$301,730 | \$285,922 | \$262,566 | \$304,000 | \$314,182 | \$0       | \$360,000 | \$332,700 | \$358,275 | \$322,533 |
| Sold Listings                                       | Total            | 22                                    | 24        | 22        | 29        | 26        | 25        | 21        | 17        | 25        | 16        | 22        |
|   | Existing         | 14                                    | 21        | 12        | 20        | 24        | 22        | 21        | 14        | 23        | 14        | 19        |
|   | New Construction | 8                                     | 3         | 10        | 9         | 2         | 3         | 0         | 3         | 2         | 2         | 3         |
| Active Listings                                     | Total            | 59                                    | 59        | 71        | 41        | 43        | 8         | 8         | 39        | 52        | 52        | 40        |
|   | Existing         | 38                                    | 47        | 34        | 22        | 24        | 6         | 8         | 28        | 33        | 36        | 32        |
|   | New Construction | 21                                    | 12        | 37        | 19        | 19        | 2         | 0         | 11        | 19        | 16        | 8         |
| % of List Price Rcvd at Sale                        | Total            | 101.27%                               | 99.14%    | 99.39%    | 98.56%    | 99.95%    | 98.71%    | 100.95%   | 99.79%    | 99.01%    | 99.45%    | 98.85%    |
|   | Existing         | 99.10%                                | 98.74%    | 98.75%    | 97.47%    | 100.04%   | 98.57%    | 100.95%   | 99.98%    | 98.95%    | 99.04%    | 98.72%    |
|   | New Construction | 104.05%                               | 101.24%   | 99.87%    | 100.72%   | 99.18%    | 99.54%    | 0.00%     | 99.02%    | 99.63%    | 101.96%   | 99.67%    |
| Avg Days on Market                                  | Total            | 59                                    | 36        | 44        | 68        | 26        | 26        | 6         | 14        | 20        | 55        | 31        |
|   | Existing         | 23                                    | 29        | 25        | 52        | 16        | 14        | 6         | 9         | 15        | 45        | 27        |
|   | New Construction | 122                                   | 84        | 68        | 105       | 144       | 116       | 0         | 34        | 72        | 123       | 62        |
| Avg # of homes sold per month in the last 12 months | Total            | 27.08                                 | 23.83     | 22        | 27.08     | 25.2      | 23.3      | 22.4      | 17.7      | 20.7      | 17.33     | 18.92     |
|   | Existing         | 18.25                                 | 18.67     | 17.92     | 19.58     | 21        | 20.6      | 21.4      | 16.1      | 18.8      | 14.58     | 17.42     |
|   | New Construction | 8.83                                  | 5.17      | 4.08      | 7.42      | 4.2       | 2.8       | 1         | 1.6       | 1.9       | 2.75      | 1.5       |
| Months Supply of Inventory                          | Total            | 2.2                                   | 2.5       | 3.2       | 1.5       | 1.7       | 0.3       | 0.4       | 2.2       | 2.5       | 3         | 2.11      |
|   | Existing         | 2.1                                   | 2.5       | 1.9       | 1.1       | 1.1       | 0.3       | 0.4       | 1.7       | 1.8       | 2.47      | 1.84      |
|   | New Construction | 2.4                                   | 2.3       | 9.1       | 2.6       | 4.6       | 0.7       | 0         | 6.9       | 9.9       | 5.82      | 5.33      |

If you have questions or need more information please contact your REALTOR®, or the President of the Cheyenne Board of REALTORS®, Phillip Bowling, at (307) 760-0708 or phillip@bowling.team - Copyright 2025, Cheyenne MLS

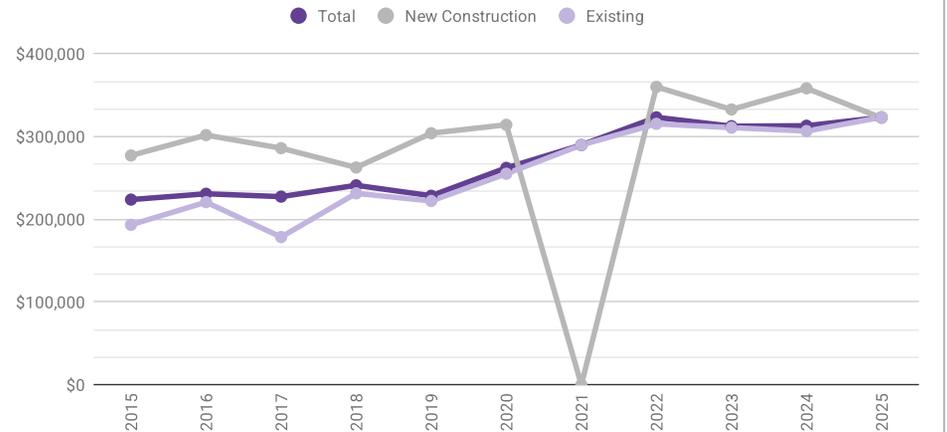
Condo/Townhouse -- Monthly Statistics -- Laramie County

SEPTEMBER

Median Sales Price



Average Sales Price



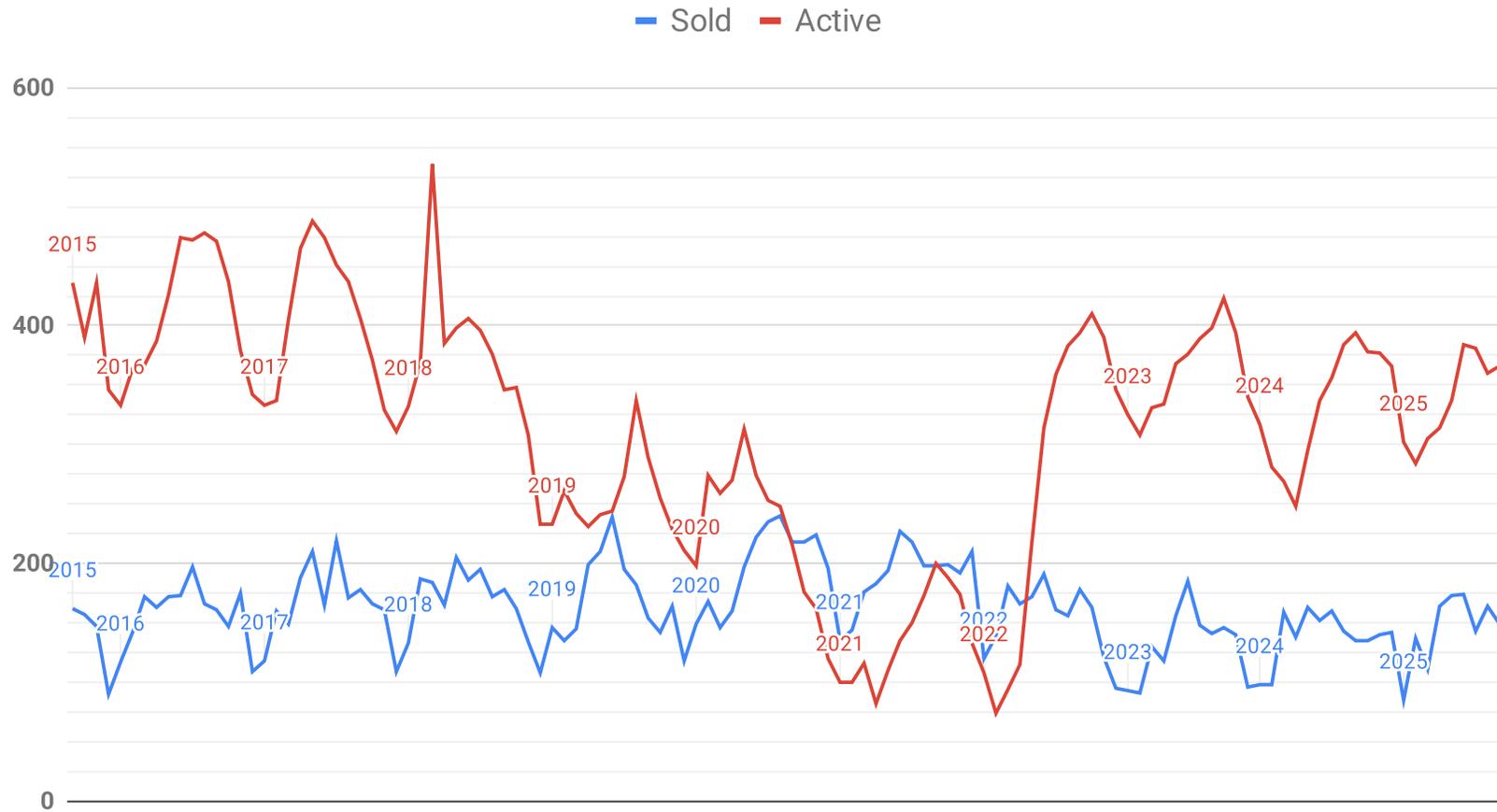
Sold Listings



Average Days on Market



### Sold vs. Active Listings - September 2015 - September 2025



If you have questions or need more information please contact your REALTOR<sup>®</sup>, or the President of the Cheyenne Board of REALTORS<sup>®</sup>, Phillip Bowling, at (307) 760-0708 or [phillip@bowling.team](mailto:phillip@bowling.team) - Copyright 2025, Cheyenne MLS

| January 1 - September 30, 2025 |        |                 |                   |                      |                      |             |             |
|--------------------------------|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
|                                | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
| SF                             | 865    | \$393,718       | \$365,000         | \$344,913,571        | \$339,779,017        | 98.51%      | 36          |
| RR                             | 254    | \$656,962       | \$663,147         | \$168,785,682        | \$166,868,457        | 98.86%      | 46          |
| CT                             | 170    | \$328,053       | \$330,000         | \$56,533,392         | \$55,769,026         | 98.65%      | 31          |

| January 1 -September 30, 2024 |        |                 |                   |                      |                      |             |             |
|-------------------------------|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
|                               | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
| SF                            | 813    | \$379,440       | \$351,000         | \$312,956,620        | \$307,726,414        | 98.33%      | 31          |
| RR                            | 251    | \$613,754       | \$620,000         | \$156,776,608        | \$154,052,487        | 98.26%      | 53          |
| CT                            | 163    | \$332,085       | \$336,900         | \$54,687,500         | \$54,129,903         | 98.98%      | 57          |

| January 1 -September 30, 2023 |        |                 |                   |                      |                      |             |             |
|-------------------------------|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
|                               | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
| SF                            | 750    | \$376,404       | \$350,000         | \$286,285,861        | \$282,303,693        | 98.61%      | 33          |
| RR                            | 237    | \$578,129       | \$580,000         | \$139,599,691        | \$135,282,301        | 96.91%      | 54          |
| CT                            | 199    | \$320,062       | \$315,000         | \$64,760,587         | \$63,692,434         | 98.35%      | 28          |

| January 1 -September 30, 2022 |        |                 |                   |                      |                      |             |             |
|-------------------------------|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
|                               | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
| SF                            | 975    | \$367,963       | \$349,900         | \$359,476,907        | \$358,764,303        | 99.80%      | 19          |
| RR                            | 300    | \$588,798       | \$575,000         | \$177,545,426        | \$176,639,657        | 99.49%      | 27          |
| CT                            | 174    | \$326,159       | \$328,000         | \$56,708,298         | \$56,751,734         | 100.08%     | 13          |

| January 1 -September 30, 2021 |        |                 |                   |                      |                      |             |             |
|-------------------------------|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
|                               | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
| SF                            | 1130   | \$326,353       | \$310,000         | \$367,285,085        | \$368,453,586        | 100.32%     | 18          |
| RR                            | 327    | \$507,472       | \$501,000         | \$166,103,005        | \$165,943,390        | 99.90%      | 26          |
| CT                            | 204    | \$277,562       | \$276,500         | \$56,285,933         | \$56,622,832         | 100.60%     | 12          |

| January 1 -September 30, 2020 |        |                 |                   |                      |                      |             |             |
|-------------------------------|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
|                               | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
| SF                            | 1095   | \$296,332       | \$279,900         | \$326,139,355        | \$324,484,390        | 99.49%      | 27          |
| RR                            | 300    | \$445,424       | \$435,950         | \$134,176,078        | \$133,627,395        | 99.59%      | 43          |
| CT                            | 224    | \$242,631       | \$240,751         | \$54,610,650         | \$54,349,394         | 99.52%      | 28          |

| January 1 -September 30, 2019 |        |                 |                   |                      |                      |             |             |
|-------------------------------|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
|                               | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
| SF                            | 1084   | \$269,063       | \$253,500         | \$293,371,591        | \$291,664,980        | 99.42%      | 31          |
| RR                            | 286    | \$413,088       | \$408,250         | \$118,926,072        | \$118,143,399        | 99.34%      | 36          |
| CT                            | 239    | \$232,848       | \$232,848         | \$56,137,450         | \$55,417,844         | 98.72%      | 31          |

| January 1 -September 30, 2018 |        |                 |                   |                      |                      |             |             |
|-------------------------------|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
|                               | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |

|    |      |           |           |               |               |        |    |
|----|------|-----------|-----------|---------------|---------------|--------|----|
| SF | 1043 | \$255,067 | \$239,900 | \$268,203,189 | \$266,034,982 | 99.19% | 33 |
| RR | 263  | \$366,707 | \$360,000 | \$98,017,505  | \$96,444,081  | 98.39% | 48 |
| CT | 249  | \$219,886 | \$226,000 | \$55,045,529  | \$54,751,733  | 99.47% | 48 |

| January 1 -September 30, 2017 |        |                 |                   |                      |                      |             |             |
|-------------------------------|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
|                               | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
| SF                            | 1017   | \$238,968       | \$225,000         | \$245,129,654        | \$243,031,087        | 99.14%      | 41          |
| RR                            | 278    | \$353,513       | \$352,750         | \$99,259,943         | \$98,276,679         | 99.01%      | 65          |
| CT                            | 219    | \$210,729       | \$208,000         | \$46,455,249         | \$46,149,679         | 99.34%      | 52          |

| January 1 -September 30, 2016 |        |                 |                   |                      |                      |             |             |
|-------------------------------|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
|                               | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
| SF                            | 956    | \$223,791       | \$205,000         | \$215,599,728        | \$213,944,859        | 99.23%      | 44          |
| RR                            | 230    | \$342,437       | \$343,750         | \$79,843,623         | \$78,760,706         | 98.64%      | 62          |
| CT                            | 225    | \$204,279       | \$204,500         | \$46,445,949         | \$45,962,917         | 98.96%      | 53          |

| January 1 -September 30, 2015 |        |                 |                   |                      |                      |             |             |
|-------------------------------|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
|                               | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
| SF                            | 980    | \$217,082       | \$199,900         | \$215,035,338        | \$212,741,330        | 98.93%      | 43          |
| RR                            | 242    | \$327,393       | \$325,000         | \$80,175,733         | \$79,229,106         | 98.82%      | 63          |
| CT                            | 254    | \$202,204       | \$205,000         | \$51,117,383         | \$51,359,933         | 100.47%     | 63          |

| January 1 -September 30, 2014 |        |                 |                   |                      |                      |             |             |
|-------------------------------|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
|                               | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
| SF                            | 902    | \$207,057       | \$189,700         | \$188,939,508        | \$186,766,221        | 98.85%      | 56          |
| RR                            | 225    | \$307,338       | \$300,000         | \$70,038,642         | \$69,151,080         | 98.73%      | 79          |
| CT                            | 211    | \$188,700       | \$185,000         | \$39,800,844         | \$39,815,781         | 100.04%     | 63          |

| January 1 -September 30, 2013 |        |                 |                   |                      |                      |             |             |
|-------------------------------|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
|                               | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
| SF                            | 897    | \$200,027       | \$179,900         | \$181,416,384        | \$179,425,084        | 98.90%      | 64          |
| RR                            | 210    | \$303,900       | \$289,000         | \$65,054,196         | \$63,819,058         | 98.10%      | 78          |
| CT                            | 211    | \$181,272       | \$178,000         | \$38,119,163         | \$38,248,531         | 100.34%     | 63          |

| January 1 -September 30, 2012 |        |                 |                   |                      |                      |             |             |
|-------------------------------|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
|                               | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
| SF                            | 767    | \$187,872       | \$175,000         | \$146,325,407        | \$144,098,562        | 98.48%      | 72          |
| RR                            | 199    | \$279,896       | \$276,300         | \$56,810,500         | \$55,699,332         | 98.04%      | 89          |
| CT                            | 149    | \$184,144       | \$175,000         | \$27,647,902         | \$27,437,552         | 99.24%      | 78          |

| January 1 -September 30, 2011 |        |                 |                   |                      |                      |             |             |
|-------------------------------|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
|                               | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
| SF                            | 700    | \$180,688       | \$165,000         | \$128,523,344        | \$126,482,011        | 98.41%      | 83          |
| RR                            | 188    | \$273,512       | \$267,500         | \$52,614,586         | \$51,420,283         | 97.73%      | 105         |

|    |     |           |           |              |              |        |    |
|----|-----|-----------|-----------|--------------|--------------|--------|----|
| CT | 140 | \$176,637 | \$173,625 | \$25,080,976 | \$24,729,208 | 98.60% | 93 |
|----|-----|-----------|-----------|--------------|--------------|--------|----|

| January 1 -September 30, 2010 |        |                 |                   |                      |                      |             |             |
|-------------------------------|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
|                               | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
| SF                            | 662    | \$184,045       | \$169,950         | \$123,529,834        | \$121,837,807        | 98.63%      | 67          |
| RR                            | 160    | \$266,512       | \$254,500         | \$43,578,787         | \$42,641,960         | 97.85%      | 89          |
| CT                            | 160    | \$169,741       | \$168,500         | \$27,223,778         | \$27,158,562         | 99.76%      | 76          |

| January 1 -September 30, 2009 |        |                 |                   |                      |                      |             |             |
|-------------------------------|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
|                               | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
| SF                            | 708    | \$173,838       | \$166,500         | \$125,030,946        | \$123,077,311        | 98.44%      | 80          |
| RR                            | 162    | \$254,795       | \$241,000         | \$42,554,218         | \$41,276,941         | 97.00%      | 117         |
| CT                            | 122    | \$158,709       | \$149,950         | \$19,564,705         | \$19,362,516         | 98.97%      | 91          |

| January 1 -September 30, 2008 |        |                 |                   |                      |                      |             |             |
|-------------------------------|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
|                               | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
| SF                            | 774    | \$179,559       | \$167,700         | \$141,350,583        | \$138,978,864        | 98.32%      | 82          |
| RR                            | 165    | \$258,517       | \$245,000         | \$43,571,138         | \$42,655,360         | 97.90%      | 165         |
| CT                            | 152    | \$156,672       | \$152,237         | \$24,258,019         | \$23,814,239         | 98.17%      | 162         |

| January 1 -September 30, 2007 |        |                 |                   |                      |                      |             |             |
|-------------------------------|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
|                               | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
| SF                            | 887    | \$175,314       | \$163,000         | \$157,421,228        | \$155,504,400        | 98.78%      | 79          |
| RR                            | 226    | \$257,060       | \$249,900         | \$59,588,580         | \$58,095,598         | 97.49%      | 101         |
| CT                            | 168    | \$171,368       | \$150,000         | \$28,841,695         | \$28,789,883         | 99.82%      | 143         |

| January 1 -September 30, 2006 |        |                 |                   |                      |                      |             |             |
|-------------------------------|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
|                               | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
| SF                            | 988    | \$171,426       | \$161,000         | \$171,499,671        | \$169,369,538        | 98.76%      | 66          |
| RR                            | 250    | \$254,243       | \$246,500         | \$64,481,967         | \$63,560,792         | 98.57%      | 86          |
| CT                            | 184    | \$166,378       | \$146,825         | \$30,576,832         | \$30,613,593         | 100.12%     | 97          |

| January 1 -September 30, 2005 |        |                 |                   |                      |                      |             |             |
|-------------------------------|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
|                               | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
| SF                            | 992    | \$158,579       | \$149,451         | \$159,706,232        | \$158,044,531        | 98.96%      | 116         |
| RR                            | 270    | \$245,447       | \$237,203         | \$67,324,722         | \$66,561,783         | 98.87%      | 127         |
| CT                            | 187    | \$149,045       | \$137,576         | \$27,573,625         | \$27,629,768         | 100.20%     | 166         |

SF = City Residential (Single Family)

RR = Rural Residential

CT = Condo/Townhome