



500 E. 18th Street | Cheyenne, WY 82001
 Phone: 307-634-0363 | Fax: 307-634-0157
www.cheyennerealtors.com

MARCH		Monthly Statistics for Laramie County										
City Residential		2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Median Sales Price	Total	\$188,000	\$199,000	\$218,472	\$206,500	\$225,000	\$244,750	\$285,000	\$298,000	\$350,000	\$325,000	\$335,000
	Existing	\$182,950	\$188,000	\$198,950	\$197,950	\$224,000	\$235,000	\$280,000	\$287,500	\$334,500	\$322,000	\$334,000
	New Construction	\$298,900	\$324,014	\$398,068	\$361,750	\$328,400	\$351,658	\$385,714	\$419,500	\$491,595	\$639,900	\$450,844
Average Sales Price	Total	\$201,807	\$217,550	\$206,250	\$218,596	\$236,537	\$257,727	\$297,515	\$312,134	\$365,116	\$347,122	\$363,033
	Existing	\$189,839	\$206,785	\$197,000	\$204,227	\$228,849	\$240,403	\$284,809	\$300,512	\$337,148	\$335,844	\$359,378
	New Construction	\$293,205	\$324,214	\$386,053	\$356,545	\$336,480	\$371,567	\$398,103	\$414,058	\$516,732	\$636,600	\$451,672
Sold Listings	Total	95	120	102	106	126	106	107	127	122	80	101
	Existing	84	109	92	96	117	92	95	114	103	77	97
	New Construction	11	11	10	10	9	14	12	13	19	3	4
Active Listings	Total	255	200	200	199	217	155	157	74	58	166	136
	Existing	224	164	155	159	166	110	111	54	45	120	103
	New Construction	31	36	45	42	51	45	46	20	13	46	33
% of List Price Rcvd at Sale	Total	98.67%	98.61%	99.81%	98.90%	98.95%	99.74%	99.71%	100.01%	99.89%	98.63%	99.26%
	Existing	98.19%	98.44%	98.68%	98.59%	98.73%	99.32%	99.45%	99.76%	99.66%	98.59%	99.09%
	New Construction	102.66%	99.63%	105.39%	100.62%	100.92%	101.60%	101.23%	101.62%	100.71%	99.22%	102.80%
Avg Days on Market	Total	73	52	58	59	42	43	26	24	27	37	35
	Existing	62	46	52	52	36	34	18	20	19	36	33
	New Construction	160	114	111	128	117	102	86	56	71	50	75
Avg # of homes sold per month in the last 12 months	Total	98.5	102.17	105.75	109.75	113.75	109.3	115.5	130.8	126.3	91.7	82.75
	Existing	88.67	93.58	97.83	98.08	103.92	99.5	105.4	115.5	114.1	84.8	77.5
	New Construction	9.83	8.58	7.92	11.67	9.83	9.8	10.08	15.33	12.17	6.92	5.42
Months Supply of Inventory	Total	2.6	2	1.9	1.8	1.9	1.4	1.4	0.6	0.5	1.8	1.64
	Existing	2.5	1.8	1.6	1.6	1.6	1.1	1.1	0.5	0.4	1.4	1.33
	New Construction	3.2	4.2	5.7	3.6	5.2	4.6	4.6	1.3	1.1	6.7	6.09

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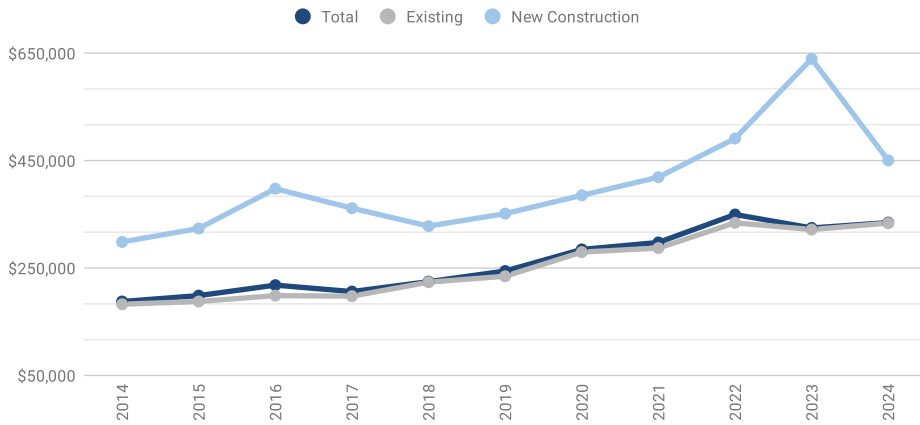


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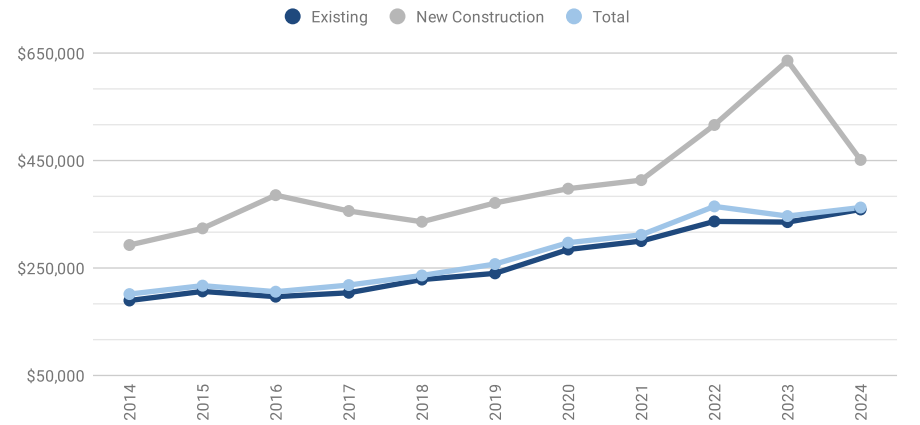
City Residential -- Monthly Statistics -- Laramie County

MARCH

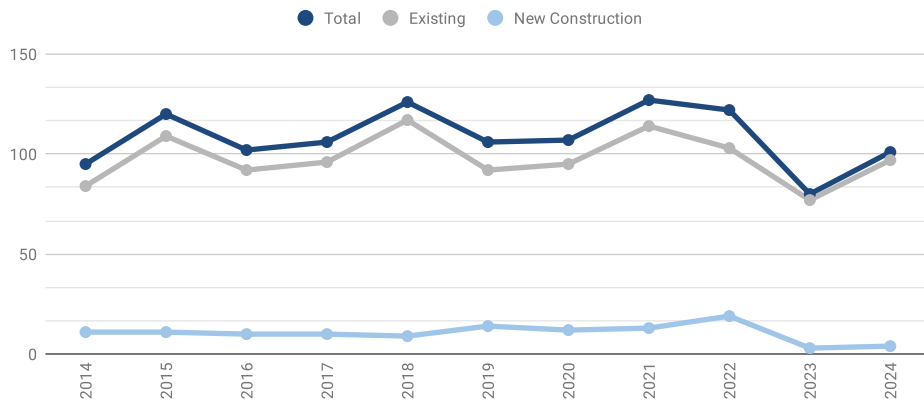
Median Sales Price



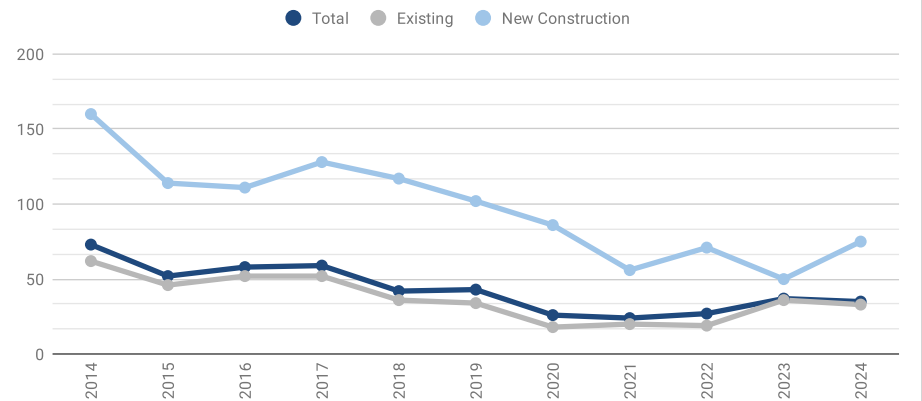
Average Sales Price



Sold Listings



Average Days on Market



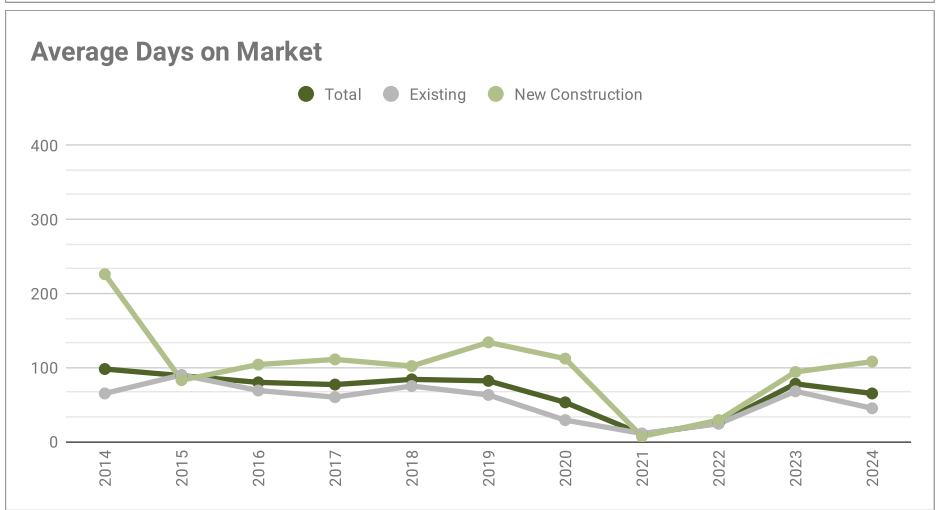
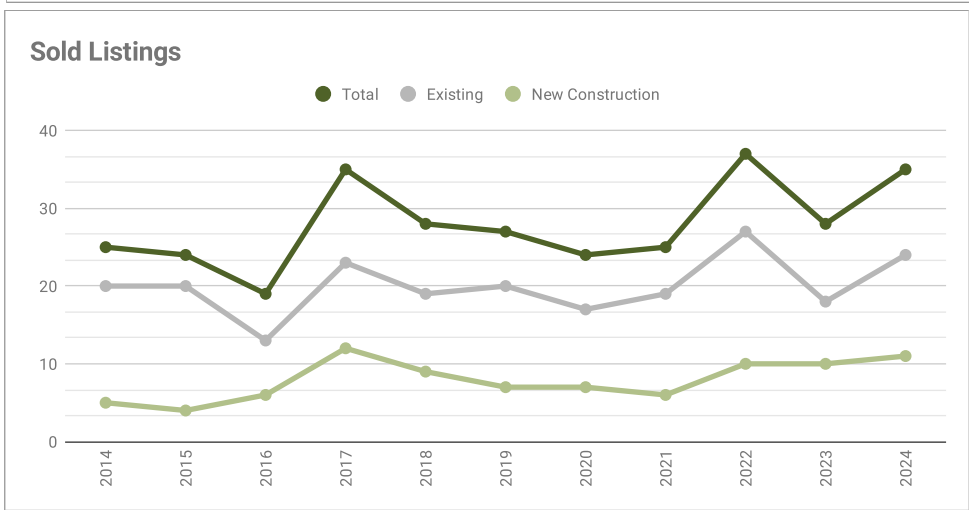
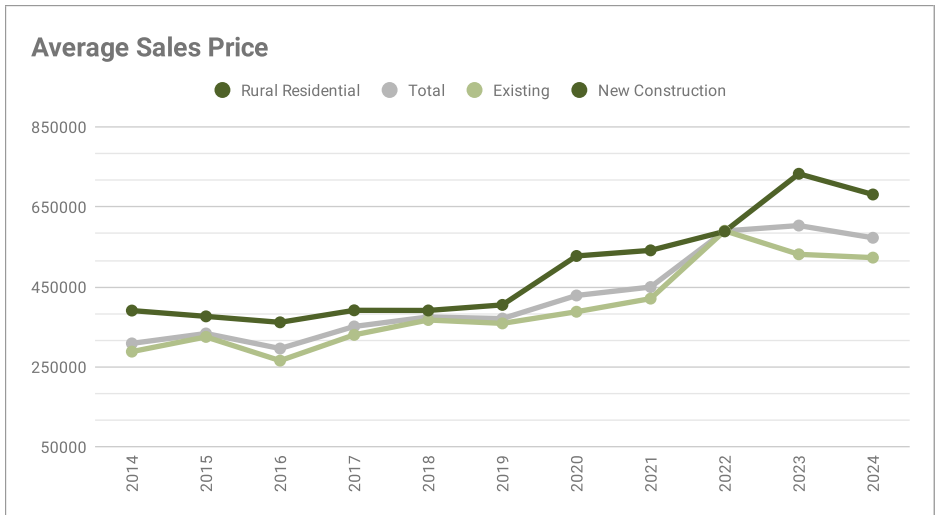
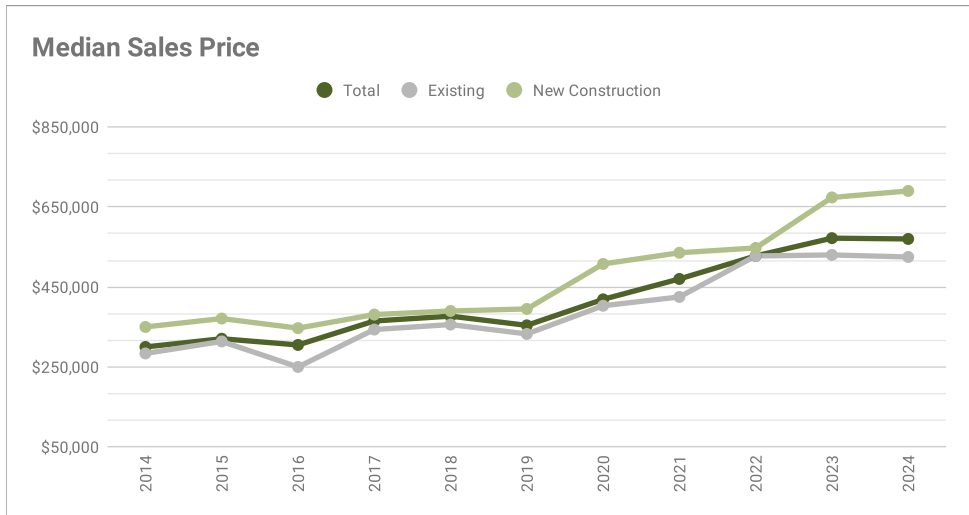


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MARCH		Monthly Statistics for Laramie County										
Rural Residential		2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Median Sales Price	Total	\$300,000	\$320,500	\$305,000	\$364,900	\$377,000	\$354,000	\$419,000	\$470,000	\$527,500	\$572,000	\$570,000
	Existing	\$283,750	\$313,750	\$250,000	\$343,500	\$356,000	\$332,500	\$403,000	\$425,000	\$527,500	\$530,000	\$525,000
	New Construction	\$350,000	\$371,000	\$347,000	\$380,950	\$389,900	\$395,000	\$507,493	\$535,450	\$547,500	\$673,780	\$690,000
Average Sales Price	Total	\$308,846	\$333,657	\$296,040	\$351,234	\$375,032	\$370,885	\$428,682	\$449,791	\$590,012	\$603,502	\$572,931
	Existing	\$288,317	\$325,099	\$265,807	\$330,178	\$367,363	\$358,899	\$388,002	\$420,826	\$590,422	\$531,605	\$523,324
	New Construction	\$390,960	\$376,445	\$361,546	\$391,592	\$391,223	\$405,128	\$527,474	\$541,514	\$588,906	\$732,915	\$681,164
Sold Listings	Total	25	24	19	35	28	27	24	25	37	28	35
	Existing	20	20	13	23	19	20	17	19	27	18	24
	New Construction	5	4	6	12	9	7	7	6	10	10	11
Active Listings	Total	139	90	97	91	88	56	87	30	22	131	86
	Existing	114	70	69	70	59	37	56	16	12	62	59
	New Construction	25	20	29	21	29	19	31	14	10	69	27
% of List Price Rcvd at Sale	Total	99.43%	98.94%	98.47%	99.31%	98.48%	98.73%	101.16%	100.38%	98.66%	101.91%	99.01%
	Existing	97.56%	98.66%	98.34%	98.50%	96.59%	98.07%	100.14%	99.33%	97.64%	102.41%	98.57%
	New Construction	105.37%	100.12%	98.67%	100.66%	102.46%	100.43%	103.04%	103.09%	101.53%	101.25%	99.76%
Avg Days on Market	Total	98	89	80	77	84	82	53	10	25	78	65
	Existing	65	90	69	60	75	63	29	11	24	68	45
	New Construction	226	83	104	111	102	134	112	7	29	94	108
Avg # of homes sold per month in the last 12 months	Total	23.33	27.33	26.33	27.75	29.42	30.2	29.9	34.4	38.8	28.1	26.83
	Existing	19.42	22.92	20.33	23.42	23.58	23.8	23.3	25.6	26.8	20.2	21.08
	New Construction	3.92	4.42	5.33	5.67	5.83	6.3	6.7	8.8	12	7.9	5.75
Months Supply of Inventory	Total	6	3.3	3.7	3.3	3	1.9	2.9	0.9	0.6	4.7	3.2
	Existing	5.9	3.1	3.4	3	2.5	1.6	2.4	0.6	0.4	3.1	2.8
	New Construction	6.4	4.5	5.4	3.7	5	3	4.7	1.6	0.8	8.7	4.7

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Rural Residential -- Monthly Statistics -- Laramie County **MARCH**





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MARCH		Monthly Statistics for Laramie County										
Condo/Townhouse		2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Median Sales Price	Total	\$194,250	\$210,929	\$180,000	\$210,000	\$214,900	\$224,900	\$233,000	\$237,500	\$327,000	\$285,999	\$326,764
	Existing	\$171,000	\$179,000	\$141,500	\$208,000	\$180,000	\$199,500	\$225,000	\$237,500	\$327,000	\$267,000	\$300,000
	New Construction	\$229,500	\$226,750	\$250,312	\$294,450	\$233,400	\$234,400	\$240,503	\$0	\$0	\$370,000	\$379,500
Average Sales Price	Total	\$195,896	\$224,778	\$195,140	\$216,121	\$227,557	\$233,982	\$231,363	\$264,733	\$319,141	\$279,804	\$343,482
	Existing	\$174,750	\$201,053	\$162,950	\$206,905	\$209,488	\$232,845	\$223,769	\$264,733	\$319,141	\$275,057	\$331,701
	New Construction	\$241,208	\$259,046	\$247,450	\$294,450	\$277,457	\$237,557	\$270,850	\$0	\$0	\$370,000	\$390,607
Sold Listings	Total	22	22	21	19	33	29	31	18	17	20	20
	Existing	15	13	13	17	25	22	26	18	17	19	16
	New Construction	7	9	8	2	7	7	5	0	0	1	4
Active Listings	Total	64	50	67	47	64	41	28	16	8	25	31
	Existing	34	38	37	26	33	15	17	16	5	9	21
	New Construction	30	12	30	21	30	26	11	0	3	16	10
% of List Price Rcvd at Sale	Total	99.75%	101.38%	98.56%	98.84%	99.65%	99.36%	99.68%	100.68%	100.33%	99.28%	98.72%
	Existing	98.67%	99.44%	98.74%	98.68%	99.28%	99.08%	99.30%	100.68%	100.33%	99.51%	98.42%
	New Construction	101.47%	103.65%	98.38%	99.85%	100.84%	100.21%	101.37%	0.00%	0.00%	96.13%	99.75%
Avg Days on Market	Total	117	90	62	44	51	32	33	16	9	35	62
	Existing	78	61	55	42	23	33	7	16	9	22	33
	New Construction	201	133	74	66	158	28	166	0	0	272	178
Avg # of homes sold per month in the last 12 months	Total	23.5	23.75	26.67	21.92	26.5	26.6	24.1	22.5	19.1	19.5	19.92
	Existing	15.25	16.17	18.92	19	19.92	19.4	21.3	20.1	19	17.5	17.33
	New Construction	8.25	7.58	7.75	2.92	6.5	7.2	2.8	2.4	0.1	2	2.58
Months Supply of Inventory	Total	2.7	2.1	2.5	2.1	2.4	1.5	1.2	0.2	0.4	1.3	1.56
	Existing	2.2	2.4	2	1.4	1.7	0.8	0.8	0.2	0.3	0.5	1.21
	New Construction	3.6	1.6	3.9	7.2	4.6	3.6	4	0	36	8	3.87

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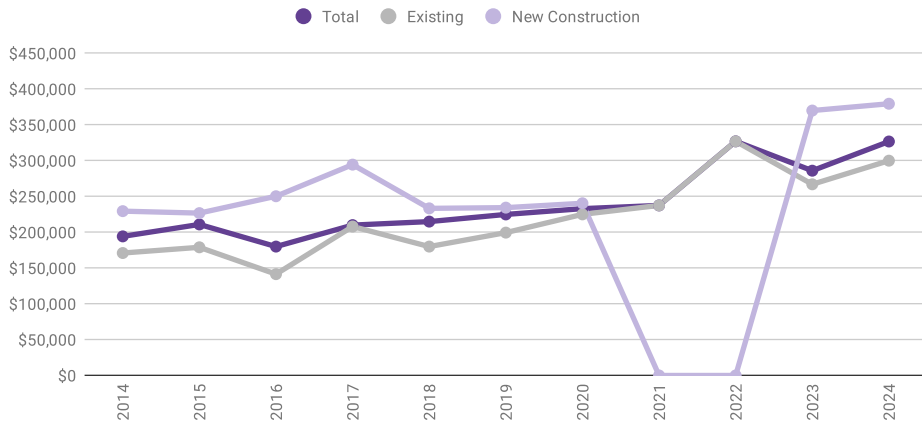


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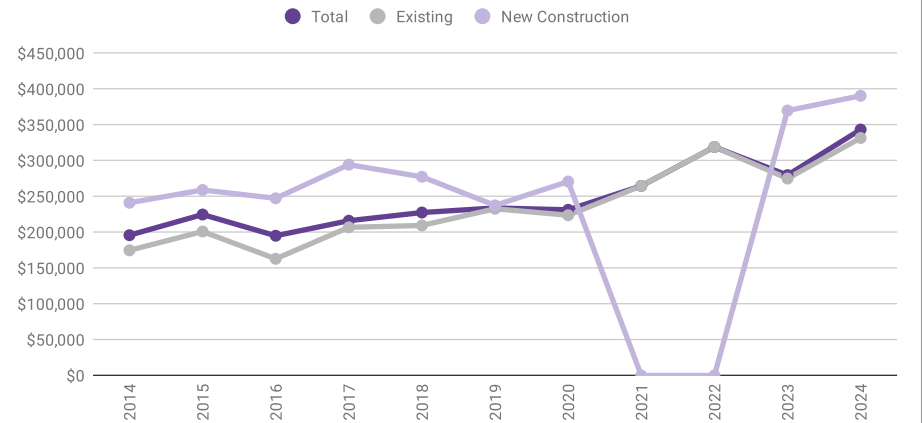
Condo/Townhouse -- Monthly Statistics -- Laramie County

MARCH

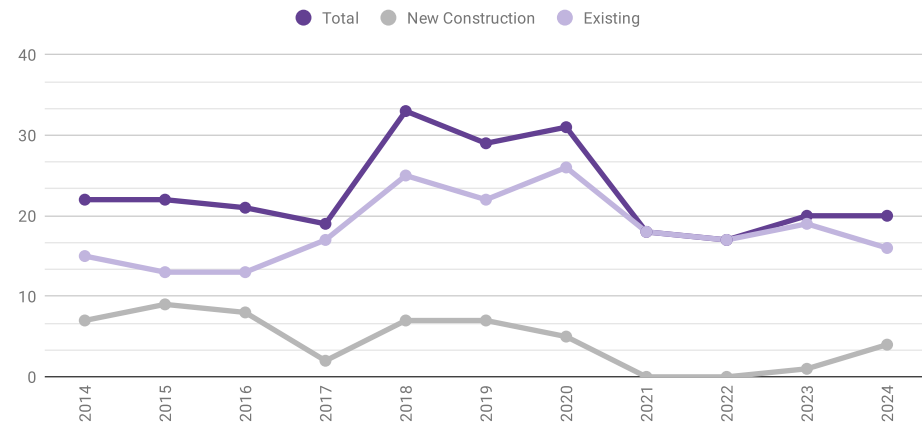
Median Sales Price



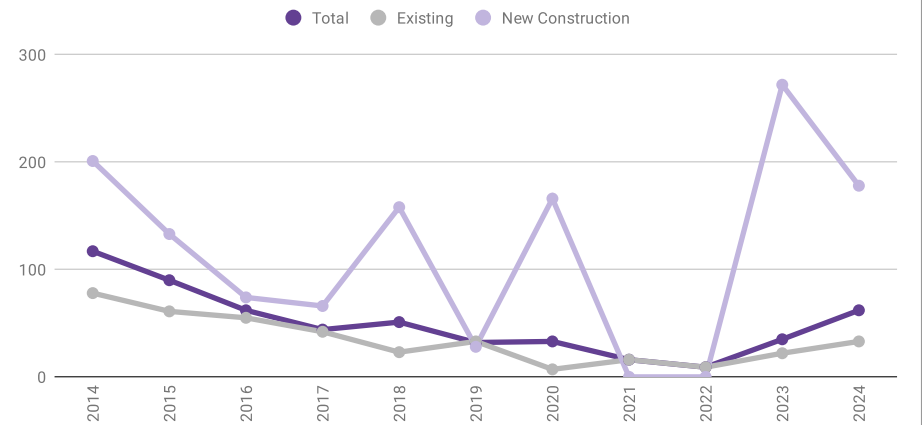
Average Sales Price



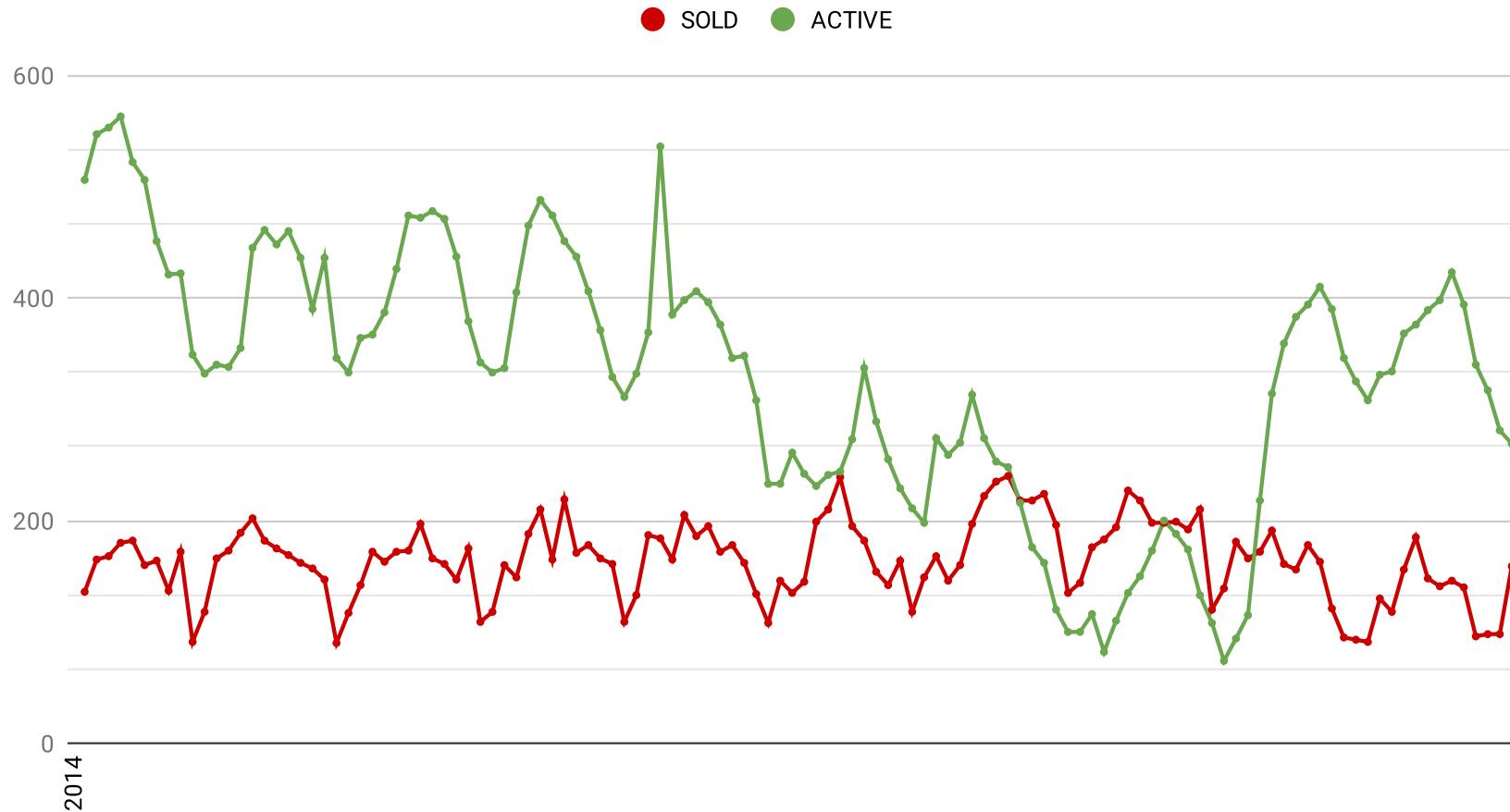
Sold Listings



Average Days on Market



Sold vs. Active Listings - March 2014 - March 2024



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January 1 -March 31, 2024							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	239	\$360,722	\$340,000	\$87,310,568	\$86,212,704	98.74%	42
RR	69	\$583,204	\$588,500	\$40,968,415	\$40,241,126	98.22%	63
CT	45	\$314,656	\$305,000	\$14,346,658	\$14,159,558	98.70%	48

January 1 -March 31, 2023							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	201	\$350,656	\$335,000	\$71,571,347	\$70,481,910	98.48%	42
RR	54	\$592,994	\$572,000	\$32,790,930	\$32,021,705	97.65%	63
CT	52	\$305,286	\$307,450	\$16,194,099	\$15,874,899	98.03%	38

January 1 -March 31, 2022							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	297	\$351,526	\$335,000	\$104,769,895	\$104,403,240	99.65%	28
RR	95	\$564,083	\$542,423	\$53,914,779	\$53,587,888	99.39%	32
CT	40	\$320,428	\$315,000	\$12,868,000	\$12,817,133	99.60%	14

January 1 -March 31, 2021							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	328	\$306,808	\$291,250	\$101,074,553	\$100,633,120	99.56%	27
RR	69	\$455,582	\$455,000	\$31,702,643	\$31,435,212	99.16%	32
CT	49	\$262,633	\$262,000	\$12,876,750	\$12,869,050	99.94%	25

January 1 -March 31, 2020							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	284	\$291,954	\$277,000	\$83,512,440	\$82,915,169	99.28%	33
RR	65	\$430,231	\$423,000	\$27,876,737	\$27,965,070	100.32%	55
CT	71	\$221,248	\$215,000	\$15,777,300	\$15,708,639	99.56%	38

January 1 -March 31, 2019							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	267	\$257,025	\$244,500	\$69,115,961	\$68,625,734	99.29%	46
RR	66	\$407,850	\$399,450	\$27,255,058	\$26,918,105	98.76%	68
CT	81	\$217,450	\$224,900	\$17,805,450	\$17,396,055	97.70%	40

January 1 -March 31, 2018							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	297	\$236,949	\$225,000	\$71,107,816	\$70,373,971	98.97%	40
RR	64	\$366,609	\$354,818	\$23,877,804	\$23,462,978	98.26%	68
CT	69	\$211,415	\$212,000	\$14,669,500	\$14,587,700	99.44%	54

January 1 -March 31, 2017							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM

SF	260	\$227,201	\$211,500	\$59,867,303	\$59,072,482	98.67%	54
RR	79	\$337,541	\$355,000	\$26,831,314	\$26,665,788	99.38%	86
CT	50	\$206,308	\$197,550	\$10,455,000	\$10,315,400	98.66%	77

January 1 -March 31, 2016							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	239	\$209,080	\$198,000	\$50,470,841	\$49,970,325	99.01%	57
RR	47	\$320,682	\$305,000	\$15,318,551	\$15,072,083	98.39%	81
CT	58	\$197,120	\$194,650	\$11,611,000	\$11,432,973	98.47%	56

January 1 -March 31, 2015							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	265	\$208,375	\$190,000	\$56,166,189	\$55,219,411	98.31%	54
RR	58	\$318,767	\$313,750	\$18,727,518	\$18,488,530	98.72%	78
CT	56	\$195,968	\$205,400	\$10,918,721	\$10,974,213	100.51%	80

January 1 -March 31, 2014							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	230	\$191,236	\$180,000	\$44,769,483	\$43,984,280	98.25%	73
RR	55	\$301,874	\$294,000	\$16,727,279	\$16,603,098	99.26%	84
CT	49	\$190,928	\$185,000	\$9,345,445	\$9,355,479	100.11%	74

January 1 -March 31, 2013							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	200	\$197,013	\$177,250	\$40,213,275	\$39,402,703	97.98%	80
RR	47	\$298,015	\$280,000	\$14,299,329	\$14,006,745	97.95%	90
CT	54	\$167,069	\$166,000	\$9,053,067	\$9,021,729	99.65%	63

January 1 -March 31, 2012							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	195	\$181,081	\$165,000	\$35,942,840	\$35,310,873	98.24%	87
RR	49	\$260,984	\$265,000	\$13,094,011	\$12,788,256	97.66%	94
CT	42	\$168,321	\$175,000	\$7,113,516	\$7,069,502	99.38%	90

January 1 -March 31, 2011							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	197	\$177,048	\$160,000	\$35,295,119	\$34,878,564	98.82%	78
RR	48	\$264,643	\$257,250	\$13,030,992	\$12,702,868	97.48%	96
CT	31	\$165,551	\$156,200	\$5,223,100	\$5,132,100	98.26%	108

January 1 -March 31, 2010							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	194	\$176,335	\$165,250	\$34,836,207	\$34,209,149	98.20%	71

RR	48	\$255,665	\$255,175	\$12,549,129	\$12,271,944	97.79%	87
CT	41	\$174,852	\$169,000	\$7,237,449	\$7,168,972	99.05%	72

January 1 -March 31, 2009							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	176	\$171,714	\$158,950	\$30,843,890	\$30,221,787	97.98%	88
RR	37	\$261,022	\$240,000	\$10,052,420	\$9,657,850	96.07%	130
CT	23	\$139,325	\$125,900	\$3,259,353	\$3,204,497	98.32%	124

January 1 -March 31, 2008							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	210	\$179,743	\$165,100	\$38,579,162	\$37,746,134	97.84%	105
RR	40	\$243,308	\$236,400	\$9,947,898	\$9,732,345	97.83%	125
CT	44	\$150,422	\$148,700	\$6,753,549	\$6,618,580	98.00%	160

January 1 -March 31, 2007							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	279	\$171,623	\$158,000	\$48,507,066	\$47,882,915	98.71%	92
RR	59	\$246,369	\$249,900	\$14,912,880	\$14,535,772	97.47%	115
CT	47	\$175,108	\$157,500	\$8,346,345	\$8,230,101	98.61%	136

January 1 -March 31, 2006							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	264	\$164,919	\$155,000	\$44,299,283	\$43,538,720	98.28%	73
RR	66	\$250,728	\$231,450	\$16,899,690	\$16,548,059	97.92%	90
CT	41	\$141,973	\$138,000	\$5,869,962	\$5,820,894	99.16%	73

January 1 -March 31, 2005							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	257	\$155,904	\$142,083	\$40,589,552	\$40,190,507	99.02%	120
RR	67	\$244,662	\$231,233	\$16,572,108	\$16,369,132	98.78%	144
CT	50	\$145,379	\$139,167	\$7,213,045	\$7,252,655	100.55%	145