



500 E. 18th Street | Cheyenne, WY 82001  
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## JANUARY

### Monthly Statistics for Laramie County

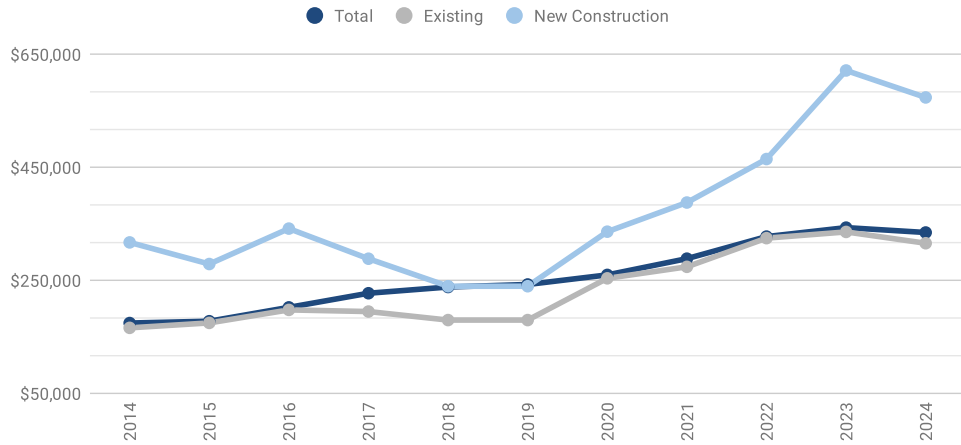
City Residential		2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Median Sales Price	Total	\$174,750	\$178,000	\$202,500	\$227,500	\$238,500	\$243,000	\$259,950	\$288,700	\$327,750	\$343,632	\$335,000
	Existing	\$166,250	\$175,000	\$198,000	\$195,100	\$180,000	\$180,000	\$253,875	\$274,250	\$325,000	\$336,000	\$316,000
	New Construction	\$317,469	\$279,200	\$341,900	\$288,600	\$239,900	\$239,900	\$336,444	\$388,019	\$465,000	\$621,734	\$574,000
Average Sales Price	Total	\$182,584	\$194,009	\$214,584	\$236,302	\$237,126	\$250,516	\$285,621	\$302,287	\$342,357	\$361,265	\$343,762
	Existing	\$169,505	\$191,121	\$206,466	\$215,832	\$226,952	\$229,002	\$282,254	\$287,211	\$326,837	\$339,793	\$311,069
	New Construction	\$309,016	\$279,200	\$307,122	\$377,030	\$355,827	\$398,718	\$341,171	\$407,823	\$508,643	\$583,144	\$558,081
Sold Listings	Total	64	61	62	63	76	71	70	96	82	68	68
	Existing	58	59	57	55	70	62	66	84	75	62	59
	New Construction	6	2	5	8	6	9	4	12	7	6	9
Active Listings	Total	240	215	193	203	187	130	119	61	59	168	169
	Existing	202	165	154	163	141	90	80	31	41	122	135
	New Construction	38	50	39	40	46	40	39	30	18	46	34
% of List Price Rcvd at Sale	Total	98.16%	97.91%	98.08%	98.74%	98.66%	98.71%	98.71%	98.83%	99.46%	98.63%	98.30%
	Existing	97.74%	97.87%	97.79%	98.36%	98.23%	98.25%	98.45%	98.37%	99.14%	98.56%	97.99%
	New Construction	100.41%	98.76%	100.37%	100.27%	101.98%	100.60%	102.39%	101.20%	101.71%	99.05%	99.46%
Avg Days on Market	Total	65	60	57	48	44	43	34	33	22	47	58
	Existing	67	59	51	45	40	41	32	30	20	46	45
	New Construction	51	88	97	66	97	60	75	52	39	58	146
Avg # of homes sold per month in the last 12 months	Total	97.5	99.08	108.08	107.92	111.75	111.5	113.8	129.1	127.9	98.4	79.83
	Existing	87.75	90.5	100	96.92	101.42	102.7	103.3	114.4	115.6	93.5	75.17
	New Construction	9.75	8.58	8.08	11	10.33	8.8	10.58	14.67	12.33	8.42	5.08
Months Supply of Inventory	Total	2.5	2.2	1.8	1.9	1.7	1.2	1.0	0.5	0.5	1.7	2.1
	Existing	2.3	1.8	1.5	1.7	1.4	0.9	0.8	0.3	0.4	1.3	1.8
	New Construction	3.9	5.8	4.8	3.6	4.5	4.5	3.7	2	1.5	5.5	6.69

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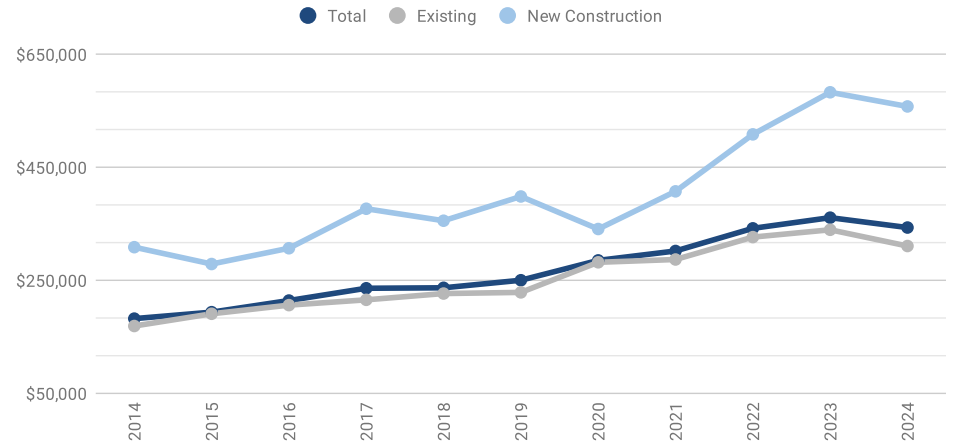
City Residential -- Monthly Statistics -- Laramie County

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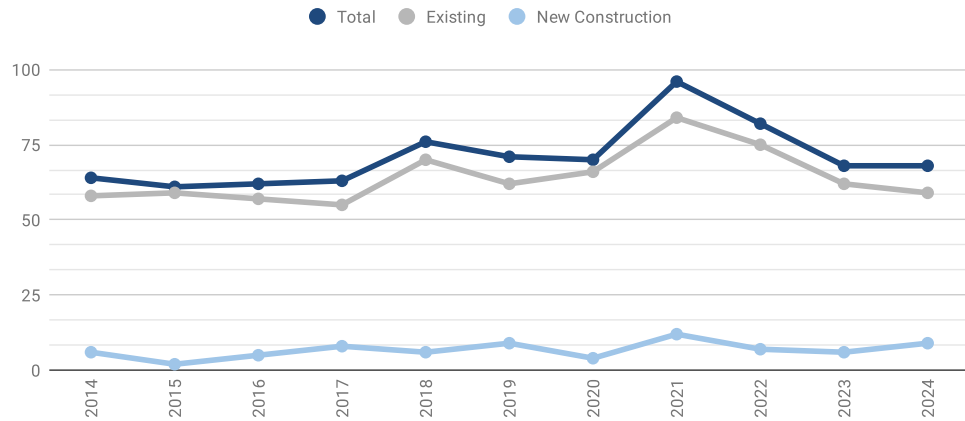
Median Sales Price



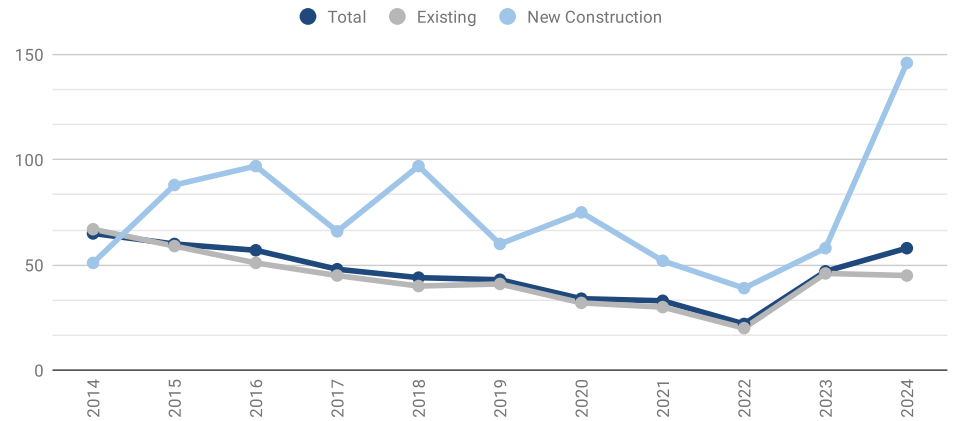
Average Sales Price



Sold Listings



Average Days on Market





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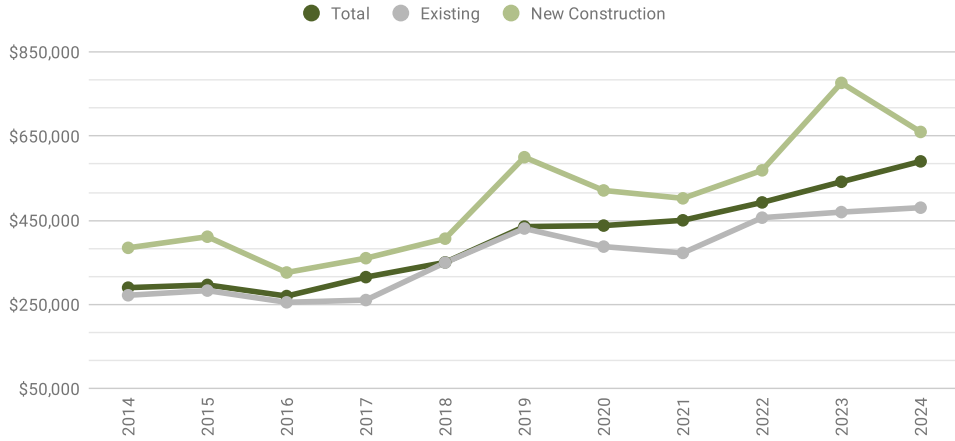
### Monthly Statistics for Laramie County

Rural Residential		2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Median Sales Price	Total	\$290,000	\$296,500	\$270,000	\$315,000	\$350,000	\$435,000	\$437,450	\$450,000	\$492,500	\$541,500	\$590,000
	Existing	\$271,875	\$283,000	\$255,120	\$260,500	\$349,435	\$430,500	\$387,500	\$372,500	\$456,250	\$469,500	\$480,000
	New Construction	\$384,590	\$411,024	\$326,000	\$360,000	\$406,369	\$599,910	\$520,967	\$502,175	\$568,711	\$776,524	\$659,950
Average Sales Price	Total	\$277,326	\$285,418	\$297,626	\$311,962	\$360,380	\$456,847	\$442,429	\$435,879	\$518,958	\$539,506	\$520,296
	Existing	\$268,387	\$274,000	\$281,024	\$287,431	\$349,435	\$458,414	\$417,021	\$380,218	\$457,130	\$460,500	\$503,866
	New Construction	\$384,590	\$411,024	\$339,131	\$375,041	\$411,456	\$599,910	\$501,713	\$563,102	\$605,517	\$776,524	\$659,950
Sold Listings	Total	13	12	14	25	17	15	20	23	24	8	19
	Existing	12	11	10	18	14	14	14	16	14	6	17
	New Construction	1	1	4	7	3	1	6	7	10	2	2
Active Listings	Total	127	84	106	88	81	54	62	33	34	125	102
	Existing	102	64	69	61	50	30	37	19	23	62	63
	New Construction	25	20	37	27	31	24	25	14	11	63	39
% of List Price Rcvd at Sale	Total	98.67%	99.93%	98.42%	99.94%	98.37%	98.75%	99.67%	97.91%	99.68%	94.79%	97.23%
	Existing	98.51%	98.42%	97.49%	97.36%	98.16%	98.63%	99.14%	96.49%	99.08%	107.06%	96.59%
	New Construction	100.00%	112.61%	100.42%	105.44%	99.19%	100.00%	100.71%	100.18%	100.33%	102.70%	101.54%
Avg Days on Market	Total	98	102	143	92	55	50	45	66	31	48	73
	Existing	86	104	143	93	58	54	42	45	20	55	58
	New Construction	240	79	84	91	42	0	53	115	45	27	198
Avg # of homes sold per month in the last 12 months	Total	22.42	27.08	26.67	26.75	29.92	29.8	30.4	34.4	36.7	30.3	24.83
	Existing	19.17	22.17	21.5	22.5	23.75	23.3	24.1	25.5	25.4	21.5	20.67
	New Construction	3.25	4.92	5.17	4.92	6.17	6.5	6.3	8.9	11.3	8.8	5.75
Months Supply of Inventory	Total	5.7	3.1	4	3.3	2.7	1.8	2	1	0.9	4.1	4.11
	Existing	5.3	2.9	3.2	2.7	2.1	1.3	1.5	0.7	0.9	2.9	3.05
	New Construction	7.7	4.1	7.2	5.5	5	3.7	3.9	1.6	1	7.2	6.78

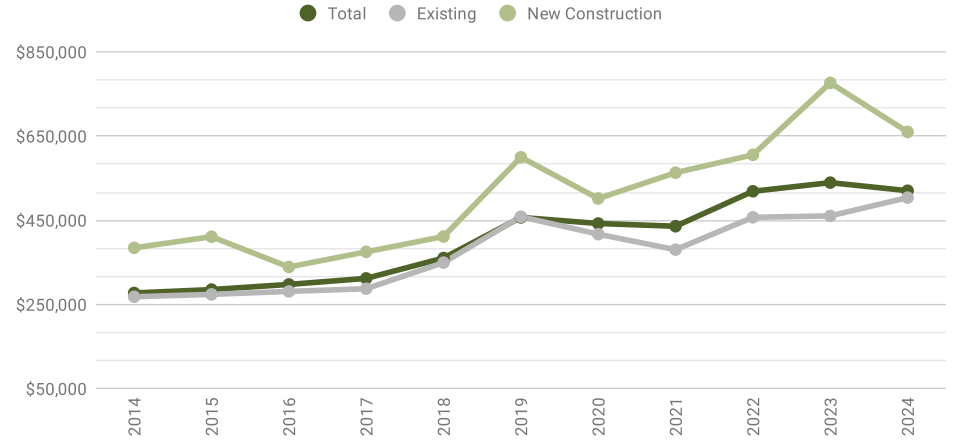
Rural Residential -- Monthly Statistics -- Laramie County

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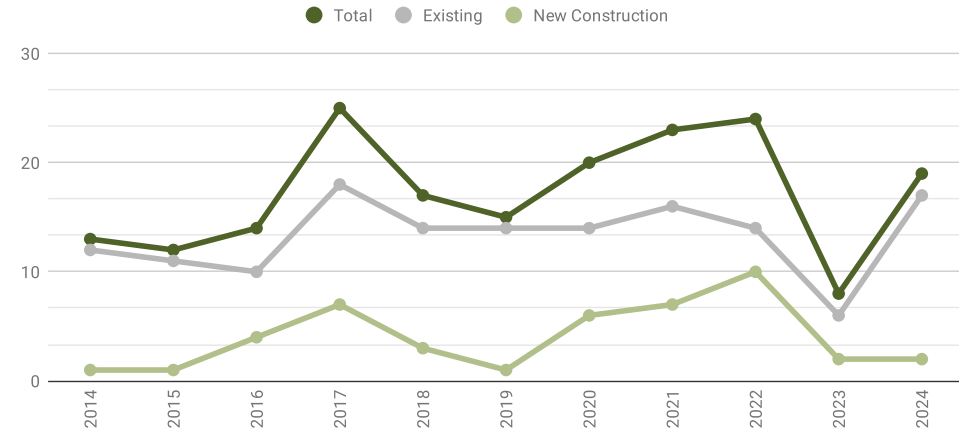
Median Sales Price



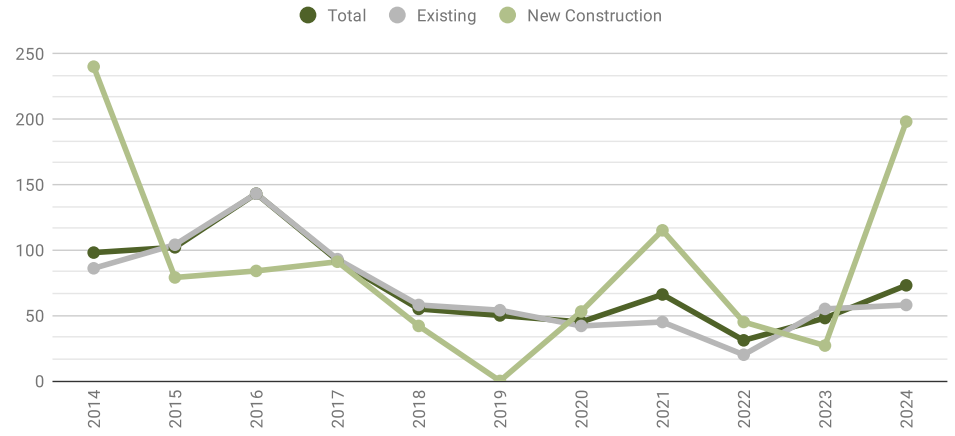
Average Sales Price



Sold Listings



Average Days on Market





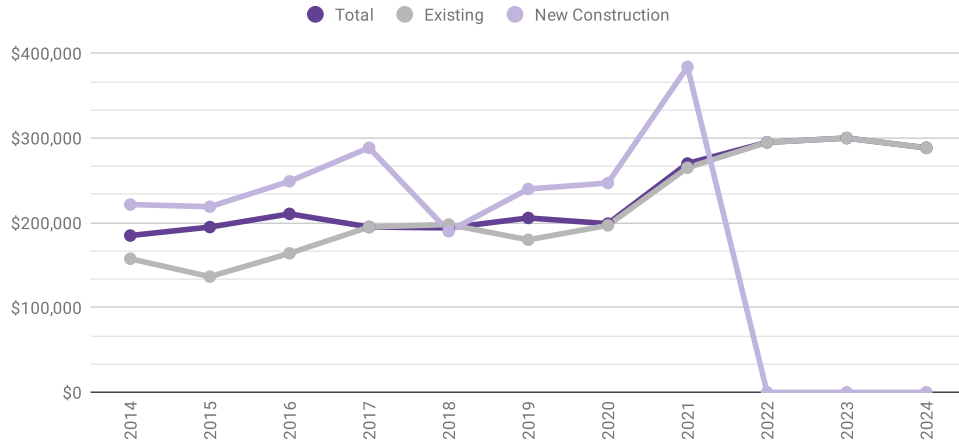
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<b>JANUARY</b>		<b>Monthly Statistics for Laramie County</b>										
<b>Condo/Townhouse</b>		2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
<b>Median Sales Price</b>	<b>Total</b>	\$185,000	\$195,000	\$210,575	\$195,100	\$194,000	\$205,756	\$199,000	\$270,000	\$295,000	\$300,000	\$288,500
	<b>Existing</b>	\$157,615	\$136,500	\$164,000	\$195,100	\$198,000	\$180,000	\$197,000	\$265,000	\$295,000	\$300,000	\$288,500
	<b>New Construction</b>	\$221,576	\$219,047	\$248,962	\$288,600	\$190,000	\$239,900	\$247,000	\$384,000	\$0	\$0	\$0
<b>Average Sales Price</b>	<b>Total</b>	\$185,785	\$175,363	\$199,608	\$201,295	\$186,687	\$208,852	\$205,991	\$272,903	\$326,420	\$305,638	\$285,690
	<b>Existing</b>	\$167,028	\$140,190	\$180,810	\$196,930	\$186,466	\$202,255	\$198,515	\$264,357	\$326,420	\$305,638	\$285,690
	<b>New Construction</b>	\$215,797	\$230,635	\$246,603	\$288,600	\$190,000	\$236,887	\$255,833	\$384,000	\$0	\$0	\$0
<b>Sold Listings</b>	<b>Total</b>	13	18	14	21	16	22	23	14	13	13	10
	<b>Existing</b>	8	11	10	20	15	17	20	13	13	13	10
	<b>New Construction</b>	5	7	4	1	1	5	3	1	0	0	0
<b>Active Listings</b>	<b>Total</b>	71	50	47	51	43	49	25	0	8	27	43
	<b>Existing</b>	28	34	29	29	18	16	16	0	4	16	30
	<b>New Construction</b>	43	16	18	22	25	33	9	0	4	11	13
<b>% of List Price Rcvd at Sale</b>	<b>Total</b>	100.72%	99.59%	98.46%	98.25%	98.75%	92.71%	99.19%	99.69%	99.78%	97.18%	98.31%
	<b>Existing</b>	98.43%	98.80%	98.09%	98.12%	98.80%	99.03%	97.91%	99.80%	99.78%	97.18%	98.31%
	<b>New Construction</b>	103.69%	100.35%	99.16%	100.00%	97.99%	75.27%	106.38%	98.71%	0.00%	0.00%	0.00%
<b>Avg Days on Market</b>	<b>Total</b>	32	82	115	112	67	39	36	32	16	37	47
	<b>Existing</b>	25	60	115	104	56	31	36	10	16	37	47
	<b>New Construction</b>	42	117	68	279	228	63	33	319	0	0	0
<b>Avg # of homes sold per month in the last 12 months</b>	<b>Total</b>	23.83	23.67	26.08	23.17	24.5	26.1	25	23.7	19.8	18.4	20.33
	<b>Existing</b>	15.5	16.42	18.08	19.5	18.83	19.1	21.5	20.6	19.7	16.5	18
	<b>New Construction</b>	8.33	7.25	8	3.67	5.67	6.9	3.5	3.1	0.1	1.9	2.33
<b>Months Supply of Inventory</b>	<b>Total</b>	3	2.1	1.8	2.2	1.8	1.9	1.0	0.0	0.4	1.5	2.1
	<b>Existing</b>	1.8	2.1	1.6	1.5	1	0.8	0.7	0	0.2	1	1.67
	<b>New Construction</b>	5.2	2.2	2.3	6	4.4	4.8	2.6	0	48	5.7	5.57

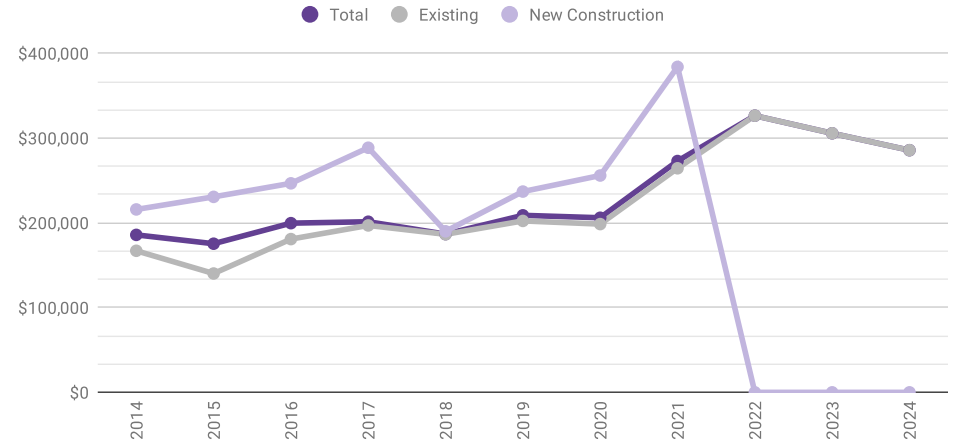
Condo/Townhouse -- Monthly Statistics -- Laramie County

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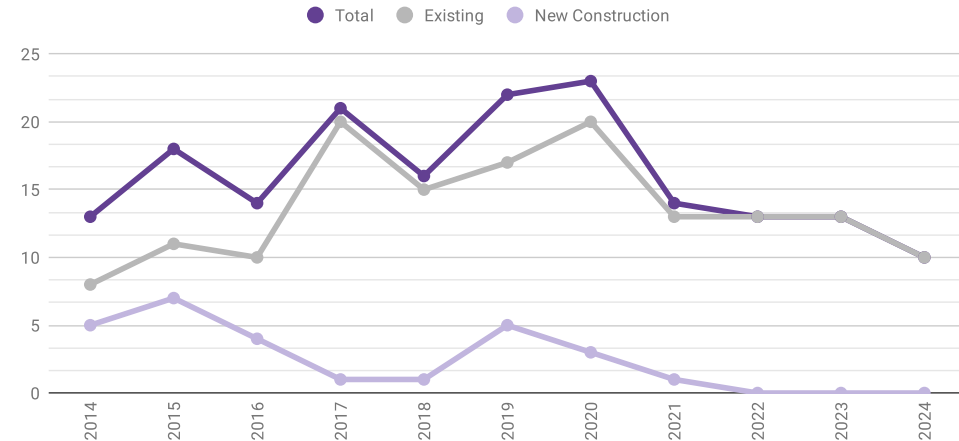
Median Sales Price



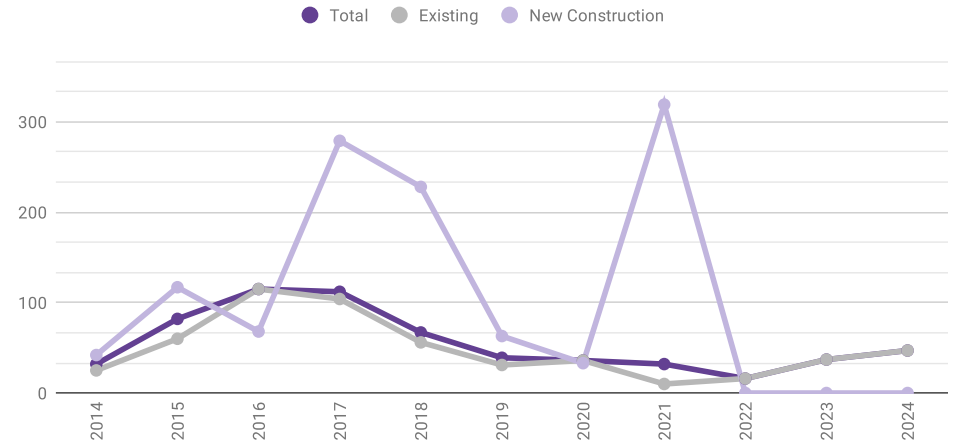
Average Sales Price



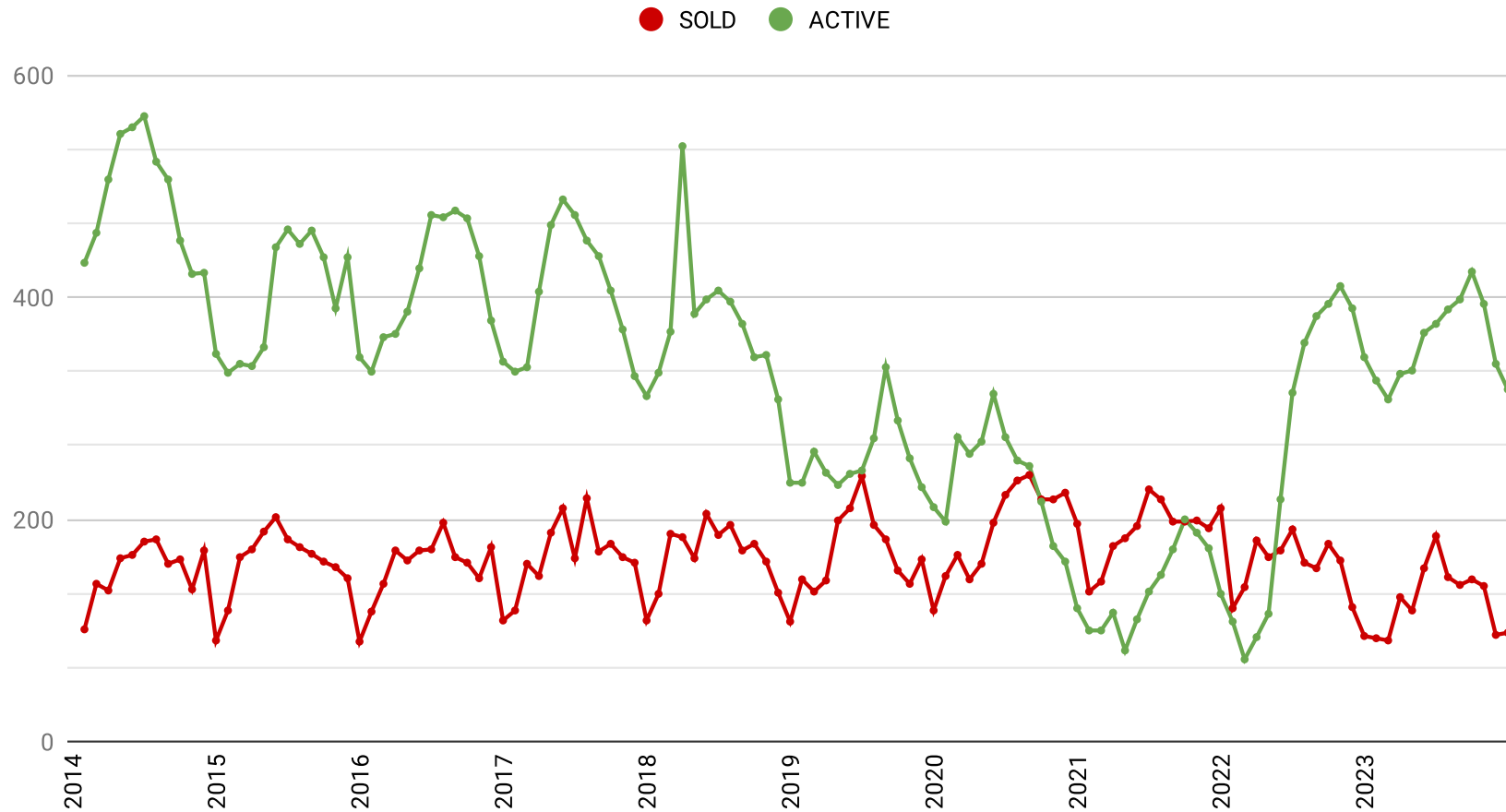
Sold Listings



Average Days on Market



### Sold vs. Active Listings - January 2014 - January 2024



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January 1 -January 31, 2024							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	68	\$343,762	\$335,000	\$23,780,037	\$23,375,842	98.30%	58
RR	19	\$520,296	\$590,000	\$10,167,700	\$9,885,625	97.23%	73
CT	10	\$285,690	\$288,500	\$2,905,900	\$2,856,900	98.31%	47

January 1 -January 31, 2023							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	68	\$361,265	\$343,632	\$24,908,199	\$24,566,083	98.63%	47
RR	8	\$539,506	\$541,500	\$4,553,048	\$4,316,048	94.79%	48
CT	13	\$305,638	\$300,000	\$4,088,800	\$3,973,300	97.18%	37

January 1 -January 31, 2022							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	82	\$342,357	\$327,750	\$28,225,677	\$28,073,304	99.46%	22
RR	24	\$518,958	\$492,500	\$12,494,487	\$12,455,006	99.68%	31
CT	13	\$326,420	\$295,000	\$4,252,900	\$4,243,472	99.78%	16

January 1 -January 31, 2021							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	96	\$302,287	\$288,700	\$29,362,029	\$29,019,613	98.83%	33
RR	24	\$439,742	\$453,547	\$10,794,297	\$10,553,818	97.77%	65
CT	14	\$272,903	\$270,000	\$3,832,450	\$3,820,650	99.69%	32

January 1 -January 31, 2020							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	70	\$285,621	\$259,950	\$20,254,856	\$19,993,484	98.71%	34
RR	20	\$442,429	\$437,450	\$8,877,898	\$8,848,580	99.67%	45
CT	23	\$205,991	\$199,000	\$4,776,400	\$4,737,800	99.19%	36

January 1 -January 31, 2019							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	71	\$250,516	\$243,000	\$18,018,272	\$17,786,646	98.71%	43
RR	15	\$456,847	\$435,000	\$7,106,609	\$7,017,710	98.75%	50
CT	22	\$208,852	\$205,756	\$4,730,850	\$4,385,895	92.71%	39

January 1 -January 31, 2018							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	76	\$237,126	\$238,500	\$18,266,054	\$18,021,615	98.66%	44
RR	17	\$360,380	\$350,000	\$6,228,200	\$6,126,469	98.37%	55
CT	16	\$186,687	\$194,000	\$3,024,900	\$2,987,000	98.75%	67

January 1 -January 31, 2017							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM



SF	63	\$236,302	\$227,500	\$15,076,368	\$14,887,047	98.74%	48
RR	25	\$311,962	\$315,000	\$7,803,920	\$7,799,062	99.94%	92
CT	21	\$201,295	\$195,100	\$4,302,600	\$4,227,200	98.25%	112

January 1 -January 31, 2016

	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	62	\$214,584	\$202,500	\$13,564,080	\$13,304,213	98.08%	57
RR	14	\$507,500	\$270,000	\$4,233,511	\$4,166,765	98.42%	143
CT	14	\$199,608	\$210,575	\$2,838,100	\$2,794,518	98.46%	115

January 1 -January 31, 2015

	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	61	\$194,009	\$178,000	\$12,087,399	\$11,834,549	97.91%	60
RR	12	\$285,418	\$296,500	\$3,427,300	\$3,425,024	99.93%	102
CT	18	\$175,363	\$195,000	\$3,169,697	\$3,156,547	99.59%	82

January 1 -January 31, 2014

	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	64	\$182,584	\$174,750	\$11,904,904	\$11,685,398	98.16%	65
RR	13	\$277,326	\$290,000	\$3,653,990	\$3,605,240	98.67%	98
CT	13	\$185,785	\$185,000	\$2,398,069	\$2,415,216	100.72%	32

January 1 -January 31, 2013

	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	47	\$196,470	\$181,500	\$9,525,579	\$9,234,129	96.94%	66
RR	16	\$309,671	\$288,750	\$5,060,448	\$4,954,739	97.91%	75
CT	13	\$156,834	\$137,500	\$2,082,600	\$2,038,850	97.90%	76

January 1 -January 31, 2012

	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	45	\$157,916	\$153,000	\$7,278,510	\$7,106,240	98.83%	111
RR	14	\$250,682	\$249,200	\$3,680,236	\$3,509,561	95.36%	70
CT	16	\$165,347	\$147,750	\$2,683,600	\$2,645,560	98.58%	94

January 1 -January 31, 2011

	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	53	\$167,186	\$153,000	\$8,923,995	\$8,860,859	99.29%	85
RR	13	\$273,545	\$281,000	\$3,628,092	\$3,556,092	98.02%	102
CT	8	\$165,000	\$151,000	\$1,347,500	\$1,320,000	97.96%	81

January 1 -January 31, 2010

	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	37	\$159,157	\$161,607	\$5,992,949	\$5,888,815	98.26%	90

RR	11	\$264,931	\$275,000	\$2,938,630	\$2,914,244	99.17%	93
CT	11	\$184,084	\$171,476	\$2,015,899	\$2,024,926	100.45%	54

January 1 -January 31, 2009

	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	46	\$150,950	\$132,000	\$7,150,324	\$6,943,703	97.11%	82
RR	11	\$265,445	\$233,000	\$3,052,320	\$2,919,900	95.66%	106
CT	5	\$125,580	\$125,900	\$642,800	\$627,900	97.68%	66

January 1 -January 31, 2008

	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	54	\$173,955	\$159,900	\$9,653,397	\$9,393,590	97.31%	103
RR	13	\$240,184	\$240,500	\$3,177,048	\$3,122,400	98.28%	120
CT	14	\$152,914	\$142,750	\$2,199,150	\$2,140,800	97.35%	162

January 1 -January 31, 2007

	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	69	\$163,545	\$149,900	\$11,316,277	\$11,284,658	99.72%	86
RR	19	\$221,615	\$235,000	\$4,318,930	\$4,210,700	97.49%	111
CT	11	\$176,684	\$159,900	\$1,994,550	\$1,943,531	97.44%	187

January 1 -January 31, 2006

	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	78	\$167,525	\$160,650	\$13,298,771	\$13,066,965	98.26%	86
RR	14	\$232,739	\$224,929	\$3,332,359	\$3,258,359	97.78%	77
CT	12	\$157,203	\$152,079	\$1,930,510	\$1,886,444	97.72%	105

January 1 -January 31, 2005

	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	71	\$150,885	\$144,000	\$10,809,749	\$10,712,880	99.10%	134
RR	19	\$258,858	\$257,900	\$4,958,879	\$4,918,320	99.18%	174
CT	14	\$147,969	\$135,500	\$2,073,140	\$2,071,578	99.92%	157