

| DECEMBER                      |                  |           |           |           | Monthly   | Statistics fo | or Laramie C | ounty     |           |           |           |           |
|-------------------------------|------------------|-----------|-----------|-----------|-----------|---------------|--------------|-----------|-----------|-----------|-----------|-----------|
| City Residential              |                  | 2013      | 2014      | 2015      | 2016      | 2017          | 2018         | 2019      | 2020      | 2021      | 2022      | 2023      |
| Median Sales Price            | Total            | \$182,000 | \$196,625 | \$189,999 | \$217,500 | \$226,500     | \$240,500    | \$259,500 | \$283,825 | \$323,250 | \$322,500 | \$334,000 |
|                               | Existing         | \$174,250 | \$193,000 | \$188,500 | \$203,100 | \$220,000     | \$235,000    | \$255,000 | \$277,000 | \$310,000 | \$317,500 | \$327,500 |
|                               | New Construction | \$313,350 | \$330,707 | \$379,972 | \$373,767 | \$351,022     | \$350,716    | \$356,425 | \$403,999 | \$493,282 | \$456,112 | \$569,900 |
| Average Sales Price           | Total            | \$201,270 | \$210,647 | \$206,720 | \$234,971 | \$241,806     | \$258,863    | \$268,956 | \$309,224 | \$354,463 | \$320,450 | \$348,278 |
|                               | Existing         | \$179,559 | \$199,319 | \$197,926 | \$218,029 | \$231,041     | \$250,193    | \$262,270 | \$296,928 | \$339,241 | \$315,024 | \$331,322 |
|                               | New Construction | \$312,929 | \$345,329 | \$329,840 | \$348,589 | \$347,306     | \$365,386    | \$369,257 | \$410,051 | \$491,467 | \$456,112 | \$544,966 |
| Sold Listings                 | Total            | 86        | 116       | 105       | 131       | 108           | 93           | 112       | 138       | 150       | 52        | 63        |
|                               | Existing         | 72        | 107       | 98        | 114       | 98            | 86           | 105       | 123       | 135       | 50        | 58        |
|                               | New Construction | 14        | 9         | 7         | 17        | 10            | 7            | 7         | 15        | 15        | 2         | 5         |
| Active Listings               | Total            | 262       | 258       | 258       | 224       | 196           | 174          | 127       | 77        | 78        | 179       | 174       |
|                               | Existing         | 221       | 202       | 220       | 182       | 147           | 120          | 96        | 44        | 57        | 132       | 139       |
|                               | New Construction | 41        | 54        | 38        | 42        | 49            | 54           | 31        | 33        | 21        | 47        | 35        |
| % of List Price Rcvd at Sale  | Total            | 99.69%    | 98.77%    | 99.11%    | 99.10%    | 98.20%        | 98.44%       | 99.08%    | 99.30%    | 99.12%    | 97.55%    | 98.54%    |
|                               | Existing         | 98.32%    | 97.85%    | 98.33%    | 98.17%    | 98.05%        | 98.02%       | 98.81%    | 98.46%    | 98.85%    | 97.53%    | 97.81%    |
|                               | New Construction | 103.95%   | 105.59%   | 106.21%   | 103.21%   | 99.20%        | 102.09%      | 102.14%   | 104.64%   | 100.81%   | 97.87%    | 103.93%   |
| Avg Days on Market            | Total            | 84        | 63        | 40        | 39        | 39            | 58           | 36        | 30        | 21        | 31        | 38        |
|                               | Existing         | 54        | 59        | 39        | 38        | 37            | 43           | 34        | 21        | 18        | 28        | 37        |
|                               | New Construction | 242       | 127       | 49        | 42        | 59            | 242          | 69        | 105       | 50        | 29        | 58        |
| Avg # of homes sold per month | Total            | 96.08     | 99.33     | 108       | 107.83    | 110.67        | 111.9        | 113.9     | 126.9     | 129.1     | 99.6      | 79.8      |
| in the last 12 months         | Existing         | 86.58     | 90.42     | 100.17    | 97.08     | 100.17        | 103.3        | 102.9     | 112.9     | 116.3     | 91.1      | 75        |
|                               | New Construction | 9.5       | 8.92      | 7.83      | 10.75     | 10.5          | 8.6          | 11        | 14        | 12.75     | 8.5       | 4.83      |
| Months Supply of Inventory    | Total            | 2.7       | 2.6       | 2.4       | 2.1       | 1.8           | 1.6          | 1.1       | 0.6       | 0.6       | 1.8       | 2.2       |
|                               | Existing         | 2.6       | 2.2       | 2.2       | 1.9       | 1.5           | 1.2          | 0.9       | 0.4       | 0.5       | 1.4       | 1.9       |
|                               | New Construction | 4.3       | 6.1       | 4.9       | 3.9       | 4.7           | 6.3          | 2.8       | 2.4       | 1.6       | 5.5       | 7.2       |



City Residential -- Monthly Statistics -- Laramie County

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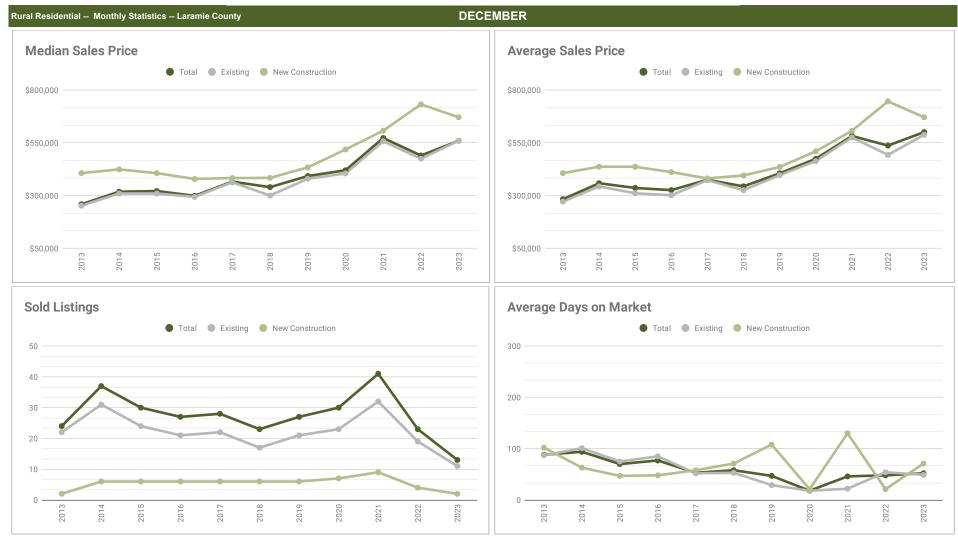
## DECEMBER





| DECEMBER                      |                  |           |           |           | Monthly   | Statistics fo | or Laramie C | ounty     |           |           |           |           |
|-------------------------------|------------------|-----------|-----------|-----------|-----------|---------------|--------------|-----------|-----------|-----------|-----------|-----------|
| Rural Residential             |                  | 2013      | 2014      | 2015      | 2016      | 2017          | 2018         | 2019      | 2020      | 2021      | 2022      | 2023      |
| Median Sales Price            | Total            | \$259,000 | \$318,500 | \$321,500 | \$299,000 | \$366,250     | \$340,000    | \$392,765 | \$420,000 | \$572,900 | \$490,000 | \$560,000 |
|                               | Existing         | \$252,450 | \$310,000 | \$309,950 | \$294,000 | \$363,250     | \$300,000    | \$380,000 | \$405,000 | \$557,500 | \$475,000 | \$560,000 |
|                               | New Construction | \$406,620 | \$424,150 | \$406,195 | \$379,100 | \$383,200     | \$384,000    | \$433,761 | \$518,500 | \$607,750 | \$732,500 | \$671,300 |
| Average Sales Price           | Total            | \$282,837 | \$358,707 | \$336,241 | \$326,014 | \$374,926     | \$343,937    | \$405,671 | \$474,257 | \$582,582 | \$537,046 | \$600,954 |
|                               | Existing         | \$271,585 | \$343,564 | \$311,152 | \$301,642 | \$373,086     | \$325,782    | \$397,023 | \$463,404 | \$575,650 | \$492,921 | \$588,164 |
|                               | New Construction | \$406,620 | \$436,945 | \$436,599 | \$411,316 | \$381,672     | \$395,378    | \$435,939 | \$509,914 | \$607,230 | \$746,640 | \$671,300 |
| Sold Listings                 | Total            | 24        | 37        | 30        | 27        | 28            | 23           | 27        | 30        | 41        | 23        | 13        |
|                               | Existing         | 22        | 31        | 24        | 21        | 22            | 17           | 21        | 23        | 32        | 19        | 11        |
|                               | New Construction | 2         | 6         | 6         | 6         | 6             | 6            | 6         | 7         | 9         | 4         | 2         |
| Active Listings               | Total            | 106       | 96        | 122       | 98        | 86            | 66           | 65        | 32        | 45        | 128       | 107       |
|                               | Existing         | 78        | 76        | 91        | 68        | 60            | 41           | 42        | 16        | 32        | 68        | 64        |
|                               | New Construction | 28        | 20        | 31        | 31        | 26            | 25           | 23        | 16        | 13        | 60        | 43        |
| % of List Price Rcvd at Sale  | Total            | 97.39%    | 90.91%    | 95.34%    | 97.28%    | 98.31%        | 97.19%       | 98.98%    | 98.93%    | 98.91%    | 96.67%    | 96.55%    |
|                               | Existing         | 97.01%    | 96.95%    | 93.57%    | 96.20%    | 97.04%        | 96.64%       | 98.51%    | 98.62%    | 98.50%    | 96.25%    | 95.87%    |
|                               | New Construction | 100.27%   | 100.30%   | 100.75%   | 100.20%   | 103.15%       | 98.49%       | 100.49%   | 99.87%    | 100.32%   | 98.03%    | 100.00%   |
| Avg Days on Market            | Total            | 88        | 94        | 70        | 77        | 53            | 58           | 47        | 18        | 46        | 48        | 52        |
|                               | Existing         | 87        | 101       | 75        | 85        | 52            | 53           | 29        | 18        | 22        | 54        | 49        |
|                               | New Construction | 102       | 63        | 47        | 48        | 58            | 71           | 108       | 21        | 130       | 21        | 71        |
| Avg # of homes sold per month | Total            | 22.67     | 27.17     | 26.5      | 25.83     | 30.58         | 30           | 30        | 34.2      | 36.6      | 31.6      | 25.5      |
| in the last 12 months         | Existing         | 19.17     | 22.25     | 21.58     | 21.83     | 24.08         | 23.3         | 24.1      | 25.3      | 25.6      | 22.2      | 19.8      |
|                               | New Construction | 3.5       | 4.92      | 4.92      | 4.67      | 6.5           | 6.7          | 5.9       | 8.8       | 11        | 9.4       | 5.8       |
| Months Supply of Inventory    | Total            | 4.7       | 3.5       | 4.6       | 3.8       | 2.8           | 2.2          | 2.2       | 0.9       | 1.2       | 4.1       | 4.2       |
|                               | Existing         | 4.1       | 3.4       | 4.2       | 3.1       | 2.5           | 1.8          | 1.7       | 0.6       | 1.3       | 3.1       | 3.2       |
|                               | New Construction | 8         | 4.1       | 6.3       | 6.6       | 4             | 3.8          | 3.9       | 1.8       | 1.2       | 6.4       | 7.5       |

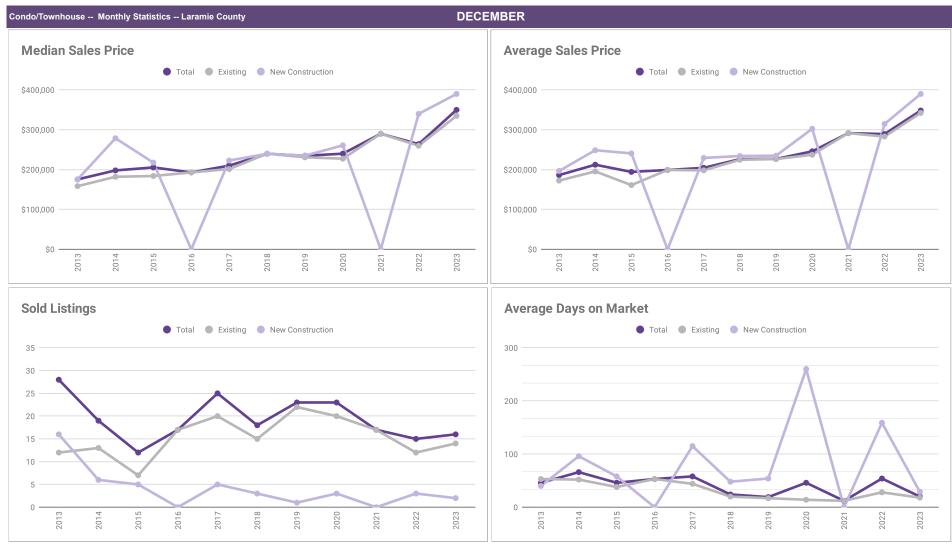




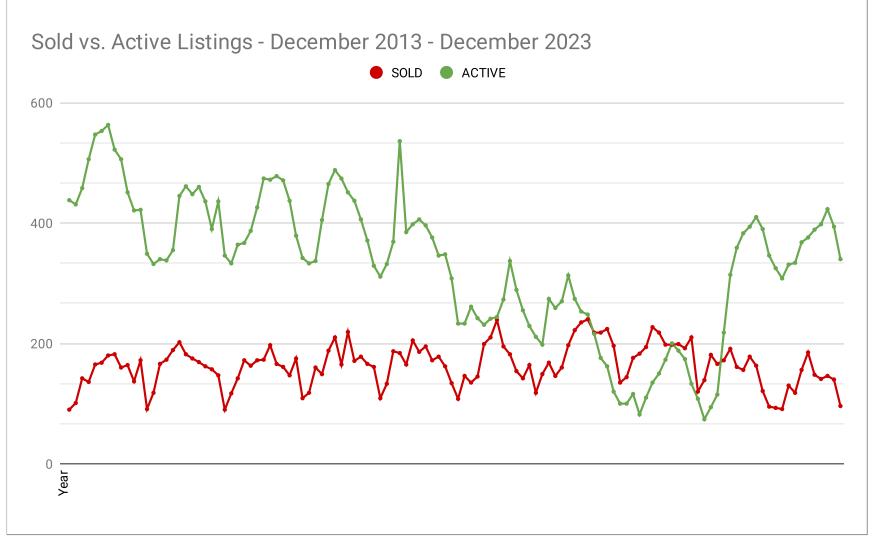


| DECEMBER                      |                  |           |           |           | Monthly   | Statistics fo | or Laramie C | ounty     |           |           |           |           |
|-------------------------------|------------------|-----------|-----------|-----------|-----------|---------------|--------------|-----------|-----------|-----------|-----------|-----------|
| Condo/Townhouse               |                  | 2013      | 2014      | 2015      | 2016      | 2017          | 2018         | 2019      | 2020      | 2021      | 2022      | 2023      |
| Median Sales Price            | Total            | \$175,500 | \$198,000 | \$205,500 | \$193,000 | \$210,000     | \$239,825    | \$234,800 | \$240,000 | \$290,000 | \$264,000 | \$349,950 |
|                               | Existing         | \$158,500 | \$182,000 | \$184,000 | \$193,000 | \$201,400     | \$240,000    | \$230,900 | \$227,500 | \$290,000 | \$260,000 | \$335,000 |
|                               | New Construction | \$175,500 | \$278,750 | \$217,550 | \$0       | \$222,900     | \$239,650    | \$235,000 | \$260,964 | \$0       | \$339,900 | \$389,950 |
| Average Sales Price           | Total            | \$186,288 | \$212,298 | \$194,292 | \$199,099 | \$204,442     | \$226,319    | \$226,821 | \$245,881 | \$291,547 | \$289,286 | \$348,306 |
|                               | Existing         | \$172,479 | \$195,500 | \$161,142 | \$199,070 | \$198,225     | \$224,746    | \$226,450 | \$237,395 | \$291,547 | \$282,958 | \$342,357 |
|                               | New Construction | \$196,646 | \$248,694 | \$240,702 | \$0       | \$229,313     | \$234,183    | \$235,000 | \$302,454 | \$0       | \$314,600 | \$389,950 |
| Sold Listings                 | Total            | 28        | 19        | 12        | 17        | 25            | 18           | 23        | 23        | 17        | 15        | 16        |
|                               | Existing         | 12        | 13        | 7         | 17        | 20            | 15           | 22        | 20        | 17        | 12        | 14        |
|                               | New Construction | 16        | 6         | 5         | 0         | 5             | 3            | 1         | 3         | 0         | 3         | 2         |
| Active Listings               | Total            | 72        | 68        | 56        | 57        | 47            | 68           | 31        | 6         | 9         | 36        | 48        |
|                               | Existing         | 28        | 43        | 30        | 32        | 11            | 22           | 18        | 6         | 5         | 24        | 31        |
|                               | New Construction | 44        | 25        | 26        | 25        | 36            | 46           | 13        | 0         | 4         | 12        | 17        |
| % of List Price Rcvd at Sale  | Total            | 97.03%    | 99.72%    | 99.93%    | 99.27%    | 98.31%        | 98.96%       | 98.86%    | 99.70%    | 99.78%    | 98.68%    | 98.83%    |
|                               | Existing         | 97.30%    | 99.55%    | 97.43%    | 99.26%    | 98.02%        | 98.96%       | 98.80%    | 99.57%    | 99.78%    | 98.40%    | 98.64%    |
|                               | New Construction | 96.85%    | 100.01%   | 102.40%   | 0.00%     | 99.34%        | 98.99%       | 100.00%   | 100.43%   | 0.00%     | 99.68%    | 100.01%   |
| Avg Days on Market            | Total            | 46        | 66        | 46        | 53        | 58            | 24           | 19        | 46        | 12        | 54        | 20        |
|                               | Existing         | 53        | 52        | 38        | 53        | 44            | 20           | 17        | 14        | 12        | 28        | 18        |
|                               | New Construction | 40        | 96        | 58        | 0         | 115           | 48           | 54        | 260       | 0         | 159       | 29        |
| Avg # of homes sold per month | Total            | 23.83     | 23.25     | 26.42     | 22.58     | 24.92         | 25.6         | 24.9      | 24.4      | 19.8      | 18.4      | 20.6      |
| in the last 12 months         | Existing         | 15.67     | 16.17     | 18.17     | 18.67     | 19.25         | 18.9         | 21.3      | 21.2      | 19.7      | 16.5      | 18.3      |
|                               | New Construction | 8.17      | 7.08      | 8.25      | 3.92      | 5.67          | 6.6          | 3.7       | 3.3       | 0.2       | 1.9       | 2.3       |
| Months Supply of Inventory    | Total            | 3         | 2.9       | 2.1       | 2.5       | 1.9           | 2.7          | 1.2       | 0.2       | 0.5       | 2         | 2.3       |
|                               | Existing         | 1.8       | 2.7       | 1.7       | 1.7       | 0.6           | 1.2          | 0.8       | 0.3       | 0.3       | 1.5       | 1.7       |
|                               | New Construction | 5.4       | 3.5       | 3.2       | 6.4       | 6.4           | 7            | 3.5       | 0         | 24        | 6.3       | 7.3       |









|    | Jan 1 - Dec 31, 2023 |                 |                   |                      |                      |             |             |  |  |  |
|----|----------------------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|--|--|--|
|    | # Sold               | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |  |  |  |
| SF | 966                  | \$375,282       | \$347,390         | \$367,700,450        | \$362,522,888        | 98.59%      | 34          |  |  |  |
| RR | 310                  | \$581,257       | \$588,137         | \$183,797,087        | \$178,445,944        | 97.09%      | 56          |  |  |  |
| СТ | 253                  | \$323,636       | \$319,900         | \$83,167,727         | \$81,879,974         | 98.45%      | 32          |  |  |  |

|    | Jan 1 - Dec 31, 2022 |                 |                   |                      |                      |             |             |  |  |  |  |
|----|----------------------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|--|--|--|--|
|    | # Sold               | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |  |  |  |  |
| SF | 1202                 | \$366,109       | \$346,000         | \$441,780,144        | \$439,698,094        | 99.53%      | 21          |  |  |  |  |
| RR | 386                  | \$581,627       | \$575,000         | \$226,415,003        | \$224,508,380        | 99.16%      | 28          |  |  |  |  |
| СТ | 232                  | \$320,178       | \$325,000         | \$74,450,798         | \$74,281,329         | 99.77%      | 18          |  |  |  |  |

|    | Jan 1 - Dec 31, 2021 |                 |                   |                      |                      |             |             |  |  |  |
|----|----------------------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|--|--|--|
|    | # Sold               | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |  |  |  |
| SF | 1557                 | \$332,788       | \$315,000         | \$517,360,169        | \$517,818,829        | 100.09%     | 19          |  |  |  |
| RR | 451                  | \$521,108       | \$515,000         | \$236,005,433        | \$235,019,821        | 99.58%      | 28          |  |  |  |
| СТ | 254                  | \$277,874       | \$276,500         | \$70,289,083         | \$70,580,167         | 100.41%     | 12          |  |  |  |

|    | Jan 1 - Dec 31, 2020 |                 |                   |                      |                      |             |             |  |  |  |
|----|----------------------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|--|--|--|
|    | # Sold               | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |  |  |  |
| SF | 1532                 | \$301,552       | \$282,575         | \$464,503,537        | \$461,978,237        | 99.46%      | 28          |  |  |  |
| RR | 416                  | \$454,715       | \$439,354         | \$190,315,927        | \$189,161,845        | 99.39%      | 39          |  |  |  |
| СТ | 303                  | \$244,115       | \$240,000         | \$74,319,980         | \$73,966,849         | 99.52%      | 30          |  |  |  |

|    | Jan 1 - Dec 31, 2019 |                 |                   |                      |                      |             |             |  |  |  |
|----|----------------------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|--|--|--|
|    | # Sold               | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |  |  |  |
| SF | 1400                 | \$269,335       | \$255,000         | \$379,414,170        | \$377,070,161        | 99.38%      | 30          |  |  |  |
| RR | 370                  | \$418,732       | \$415,000         | \$155,799,024        | \$154,930,871        | 99.44%      | 37          |  |  |  |
| СТ | 306                  | \$234,750       | \$232,750         | \$72,491,000         | \$71,599,019         | 98.77%      | 29          |  |  |  |

|    | Jan 1 - Dec 31, 2018 |                 |                   |                      |                      |             |             |  |  |  |  |
|----|----------------------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|--|--|--|--|
|    | # Sold               | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |  |  |  |  |
| SF | 1358                 | \$255,626       | \$239,900         | \$350,278,280        | \$347,140,294        | 99.10%      | 35          |  |  |  |  |
| RR | 360                  | \$375,870       | \$368,500         | \$137,204,298        | \$135,313,523        | 98.62%      | 51          |  |  |  |  |
| СТ | 316                  | \$220,270       | \$225,450         | \$70,041,128         | \$69,605,508         | 99.38%      | 45          |  |  |  |  |

|    | Jan 1 - Dec 31, 2017 |                 |                   |                      |                      |             |             |  |  |  |
|----|----------------------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|--|--|--|
|    | # Sold               | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |  |  |  |
| SF | 1347                 | \$240,497       | \$225,000         | \$327,146,905        | \$323,949,847        | 99.02%      | 41          |  |  |  |
| RR | 379                  | \$355,150       | \$355,000         | \$136,156,299        | \$134,601,940        | 98.86%      | 61          |  |  |  |
| СТ | 306                  | \$207,921       | \$208,000         | \$64,063,499         | \$63,623,928         | 99.31%      | 52          |  |  |  |

|    | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
|----|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
| SF | 1316   | \$225,824       | \$209,900         | \$299,897,857        | \$297,184,683        | 99.10%      | 44          |
| RR | 314    | \$333,323       | \$323,954         | \$106,288,173        | \$104,663,572        | 98.47%      | 61          |
| СТ | 281    | \$205,409       | \$200,000         | \$58,324,743         | \$57,719,977         | 98.96%      | 54          |

|    | Jan 1 - Dec 31, 2015 |                 |                   |                      |                      |             |             |  |  |  |
|----|----------------------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|--|--|--|
|    | # Sold               | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |  |  |  |
| SF | 1307                 | \$214,969.00    | \$199,900         | \$283,884,976        | \$280,965,471        | 98.97%      | 42          |  |  |  |
| RR | 323                  | \$325,989       | \$323,000         | \$106,905,945        | \$105,294,599        | 98.49%      | 62          |  |  |  |
| СТ | 320                  | \$202,056       | \$204,700         | \$64,518,652         | \$64,658,036         | 100.22%     | 60          |  |  |  |

|    | Jan 1 - Dec 31, 2014 |                 |                   |                      |                      |             |             |  |  |  |
|----|----------------------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|--|--|--|
|    | # Sold               | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |  |  |  |
| SF | 1209                 | \$208,227       | \$189,900         | \$254,519,837        | \$251,747,499        | 98.91%      | 58          |  |  |  |
| RR | 332                  | \$313,547       | \$300,547         | \$105,776,267        | \$104,097,911        | 98.41%      | 82          |  |  |  |
| СТ | 285                  | \$192,837       | \$193,900         | \$55,071,183         | \$54,958,704         | 99.80%      | 63          |  |  |  |

|    | Jan 1 - Dec 31, 2013 |                 |                   |                      |                      |             |             |  |  |  |
|----|----------------------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|--|--|--|
|    | # Sold               | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |  |  |  |
| SF | 1167                 | \$200,226       | \$179,900         | \$235,986,290        | \$233,644,808        | 99.01%      | 65          |  |  |  |
| RR | 278                  | \$298,893       | \$285,875         | \$84,665,625         | \$83,092,299         | 98.14%      | 77          |  |  |  |
| СТ | 293                  | \$181,356       | \$175,900         | \$53,060,157         | \$53,137,430         | 100.15%     | 63          |  |  |  |

|    | Jan 1 - Dec 31, 2012 |                 |                   |                      |                      |             |             |  |  |  |
|----|----------------------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|--|--|--|
|    | # Sold               | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |  |  |  |
| SF | 1049                 | \$193,020       | \$177,000         | \$205,328,486        | \$202,478,733        | 98.61%      | 70          |  |  |  |
| RR | 256                  | \$287,625       | \$279,950         | \$75,133,463         | \$73,632,163         | 98.00%      | 87          |  |  |  |
| СТ | 215                  | \$184,407       | \$175,000         | \$39,948,797         | \$39,647,546         | 99.25%      | 77          |  |  |  |

|    | Jan 1 - Dec 31, 2011 |                 |                   |                      |                      |             |             |  |  |  |
|----|----------------------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|--|--|--|
|    | # Sold               | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |  |  |  |
| SF | 934                  | \$181,330       | \$165,900         | \$172,195,835        | \$169,363,144        | 98.35%      | 83          |  |  |  |
| RR | 245                  | \$267,523       | \$260,000         | \$67,233,666         | \$65,543,341         | 97.49%      | 104         |  |  |  |
| СТ | 175                  | \$172,538       | \$173,500         | \$30,570,591         | \$30,194,161         | 98.77%      | 89          |  |  |  |

|    | Jan 1 - Dec 31, 2010 |                 |                   |                      |                      |             |             |  |  |  |
|----|----------------------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|--|--|--|
|    | # Sold               | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |  |  |  |
| SF | 877                  | \$183,486       | \$169,000         | \$163,137,491        | \$160,918,033        | 98.64%      | 73          |  |  |  |
| RR | 213                  | \$262,045       | \$254,000         | \$57,094,765         | \$55,815,690         | 97.76%      | 96          |  |  |  |
| СТ | 205                  | \$168,862       | \$166,900         | \$34,703,384         | \$34,616,832         | 99.75%      | 79          |  |  |  |

|   | Jan 1 - Dec 31, 2009 |        |                 |                   |                      |                      |             |             |
|---|----------------------|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
|   |                      | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
| 9 | SF                   | 957    | \$173,885       | \$164,000         | \$168,979,011        | \$166,408,652        | 98.48%      | 76          |

| RR | 207 | \$259,194 | \$245,000 | \$55,248,147 | \$53,653,285 | 97.11% | 120 |
|----|-----|-----------|-----------|--------------|--------------|--------|-----|
| СТ | 168 | \$158,296 | \$149,950 | \$26,844,114 | \$26,593,812 | 99.07% | 86  |

|    | Jan 1 - Dec 31, 2008 |                 |                   |                      |                      |             |             |  |  |  |
|----|----------------------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|--|--|--|
|    | # Sold               | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |  |  |  |
| SF | 964                  | \$176,038       | \$165,000         | \$173,136,256        | \$169,701,524        | 98.02%      | 82          |  |  |  |
| RR | 222                  | \$261,167       | \$249,250         | \$59,257,345         | \$57,979,146         | 97.84%      | 104         |  |  |  |
| СТ | 185                  | \$156,831       | \$152,400         | \$29,508,819         | \$29,013,800         | 98.32%      | 152         |  |  |  |

|    | Jan 1 - Dec 31, 2007 |                 |                   |                      |                      |             |             |  |  |  |  |
|----|----------------------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|--|--|--|--|
|    | # Sold               | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |  |  |  |  |
| SF | 1081                 | \$177,088       | \$163,000         | \$193,863,734        | \$191,432,945        | 98.75%      | 79          |  |  |  |  |
| RR | 267                  | \$259,291       | \$249,900         | \$70,946,380         | \$69,230,698         | 97.58%      | 101         |  |  |  |  |
| СТ | 211                  | \$169,948       | \$154,025         | \$35,975,618         | \$35,859,104         | 99.68%      | 141         |  |  |  |  |

|    | Jan 1 - Dec 31, 2006 |                 |                   |                      |                      |             |             |  |  |  |
|----|----------------------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|--|--|--|
|    | # Sold               | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |  |  |  |
| SF | 1258                 | \$172,722       | \$162,500         | \$219,806,155        | \$217,285,117        | 98.85%      | 69          |  |  |  |
| RR | 334                  | \$257,904       | \$248,887         | \$87,657,711         | \$86,139,958         | 98.27%      | 92          |  |  |  |
| СТ | 248                  | \$163,895       | \$143,100         | \$40,712,335         | \$40,646,089         | 99.84%      | 101         |  |  |  |

|    | Jan 1 - Dec 31, 2005   |           |           |               |               |         |     |  |  |  |
|----|--|-----------|-----------|---------------|---------------|---------|-----|--|--|--|
|    | # Sold Average Sale \$ Median Sale Price Total List \$ Volume Total Sold \$ Volume SP/LP Ratio Average DOM |           |           |               |               |         |     |  |  |  |
| SF | 1271   | \$161,268 | \$150,000 | \$207,302,971 | \$204,972,062 | 98.88%  | 118 |  |  |  |
| RR | 352  | \$250,063 | \$242,750 | \$88,991,488  | \$88,022,518  | 98.91%  | 127 |  |  |  |
| СТ | 256  | \$157,133 | \$140,770 | \$40,130,136  | \$40,226,185  | 100.24% | 142 |  |  |  |