



500 E. 18th Street | Cheyenne, WY 82001  
 Phone: 307-634-0363 | Fax: 307-634-0157  
 www.cheyennerealtors.com

<b>NOVEMBER</b>		<b>Monthly Statistics for Laramie County</b>										
<b>City Residential</b>		<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>	<b>2021</b>	<b>2022</b>	<b>2023</b>
<b>Median Sales Price</b>	<b>Total</b>	\$177,900	\$188,000	\$194,500	\$214,000	\$229,000	\$240,000	\$264,000	\$295,000	\$328,000	\$375,000	\$325,000
	<b>Existing</b>	\$169,000	\$179,250	\$187,500	\$197,000	\$225,000	\$229,900	\$253,000	\$288,000	\$315,000	\$349,500	\$316,750
	<b>New Construction</b>	\$365,667	\$337,000	\$375,450	\$285,875	\$369,900	\$353,833	\$332,353	\$403,550	\$528,788	\$556,200	\$592,000
<b>Average Sales Price</b>	<b>Total</b>	\$202,778	\$203,805	\$201,169	\$223,232	\$241,977	\$259,836	\$274,912	\$313,711	\$338,469	\$394,910	\$377,213
	<b>Existing</b>	\$186,368	\$184,344	\$190,985	\$217,787	\$233,423	\$250,306	\$267,770	\$304,450	\$314,082	\$372,620	\$357,703
	<b>New Construction</b>	\$335,705	\$327,647	\$370,674	\$294,705	\$426,751	\$352,277	\$341,331	\$402,347	\$510,703	\$564,870	\$595,727
<b>Sold Listings</b>	<b>Total</b>	91	81	105	113	113	107	103	149	129	69	61
	<b>Existing</b>	81	70	99	105	108	97	93	135	113	61	56
	<b>New Construction</b>	10	11	6	8	5	10	10	14	16	8	5
<b>Active Listings</b>	<b>Total</b>	299	250	239	258	221	197	152	121	101	204	209
	<b>Existing</b>	251	225	199	205	168	137	121	85	78	150	166
	<b>New Construction</b>	48	25	40	50	53	60	31	36	23	54	43
<b>% of List Price Rcvd at Sale</b>	<b>Total</b>	99.30%	99.18%	98.90%	98.30%	98.84%	99.06%	99.22%	98.18%	99.95%	99.05%	98.40%
	<b>Existing</b>	98.10%	98.44%	98.30%	98.14%	98.41%	98.69%	99.02%	97.91%	99.34%	98.50%	98.02%
	<b>New Construction</b>	105.08%	101.94%	104.32%	99.81%	104.17%	101.74%	100.74%	100.23%	102.67%	101.94%	101.05%
<b>Avg Days on Market</b>	<b>Total</b>	54	79	39	43	34	34	22	30	22	28	44
	<b>Existing</b>	55	83	38	43	32	31	18	29	18	28	39
	<b>New Construction</b>	48	57	51	40	70	69	63	41	48	30	102
<b># Homes Sold in Last 12 Months</b>	<b>Total</b>	95.92	96.83	108.92	105.67	112.58	113.17	112.3	124.8	128.1	107.8	78.9
	<b>Existing</b>	80.17	87.5	100.92	95.75	101.5	104.33	101.3	111.4	115.3	98.2	74.3
	<b>New Construction</b>	9.5	9.33	8	9.92	11.08	8.83	11	13.33	12.75	9.58	4.58
<b>Months Supply of Inventory</b>	<b>Total</b>	3.1	2.6	2.2	2.4	2	1.7	1.4	1	0.8	1.9	2.6
	<b>Existing</b>	3.1	2.6	2	2.1	1.7	1.3	1.2	0.8	0.7	1.5	2.2
	<b>New Construction</b>	5.1	2.7	5	5	4.8	6.8	2.8	2.7	1.8	5.6	9.4

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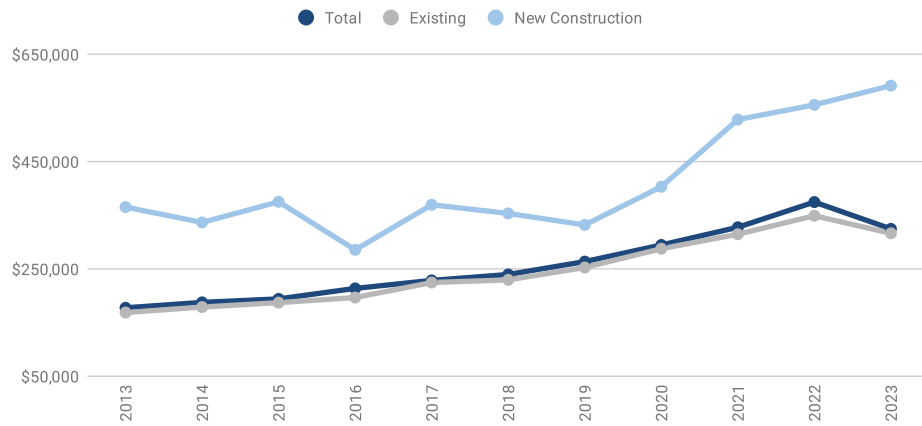


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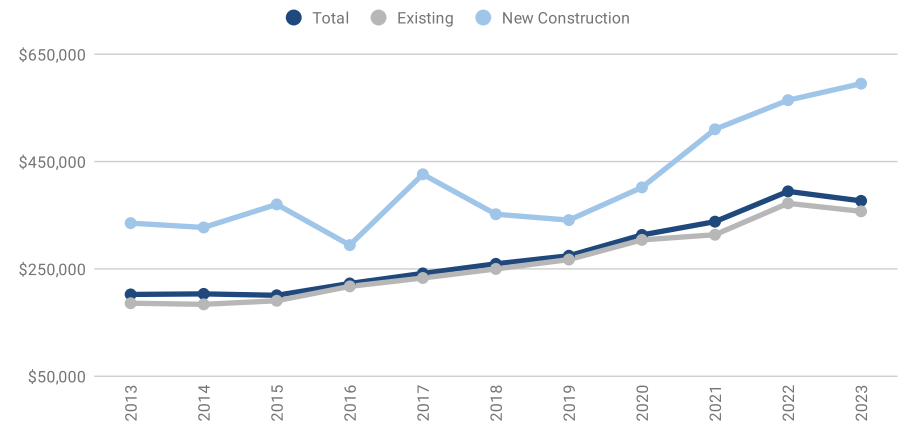
City Residential -- Monthly Statistics -- Laramie County

NOVEMBER

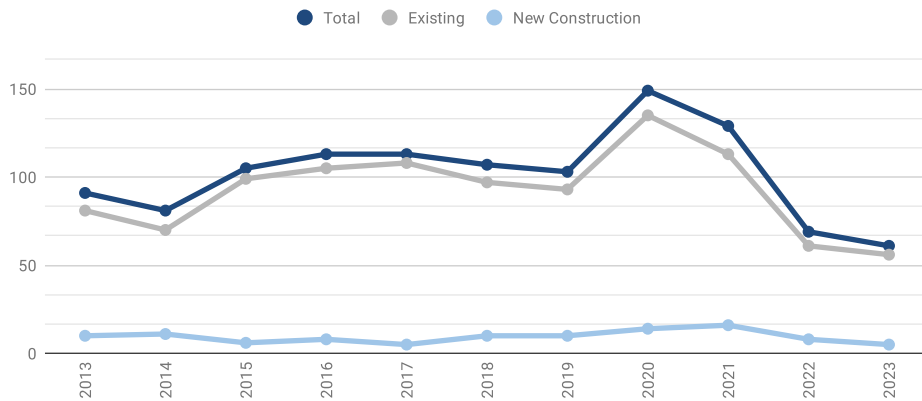
Median Sales Price



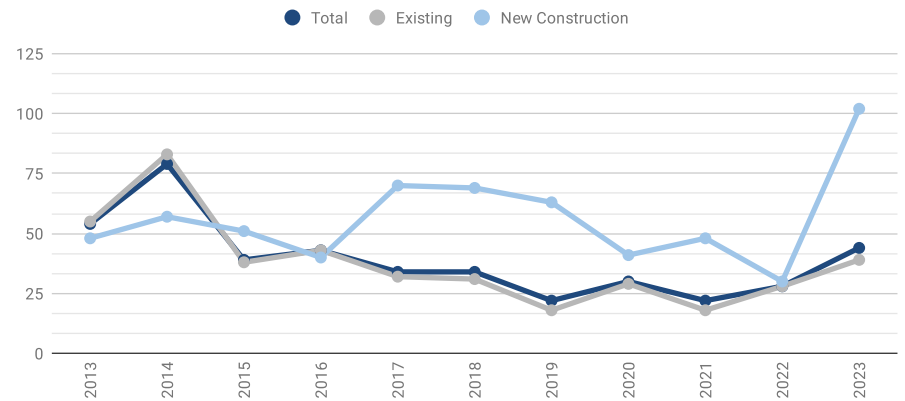
Average Sales Price



Sold Listings



Average Days on Market





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<b>NOVEMBER</b>		<b>Monthly Statistics for Laramie County</b>										
<b>Rural Residential</b>		2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
<b>Median Sales Price</b>	<b>Total</b>	\$279,950	\$277,000	\$286,374	\$277,500	\$367,450	\$433,150	\$495,000	\$473,500	\$540,000	\$577,500	\$565,750
	<b>Existing</b>	\$240,000	\$276,000	\$279,900	\$250,000	\$347,750	\$375,000	\$495,000	\$425,000	\$480,000	\$505,500	\$498,750
	<b>New Construction</b>	\$314,744	\$332,450	\$303,093	\$416,300	\$462,763	\$480,000	\$509,530	\$526,212	\$570,000	\$777,000	\$638,860
<b>Average Sales Price</b>	<b>Total</b>	\$291,926	\$298,256	\$325,179	\$308,566	\$381,104	\$442,940	\$497,280	\$476,028	\$545,674	\$594,762	\$549,818
	<b>Existing</b>	\$258,510	\$290,461	\$321,880	\$273,000	\$359,661	\$431,550	\$492,681	\$458,603	\$524,941	\$516,724	\$524,443
	<b>New Construction</b>	\$363,533	\$332,034	\$339,035	\$533,823	\$445,435	\$480,365	\$509,546	\$513,369	\$588,520	\$806,581	\$642,860
<b>Sold Listings</b>	<b>Total</b>	22	32	26	22	24	30	22	44	46	26	28
	<b>Existing</b>	15	26	21	19	18	23	16	30	31	19	22
	<b>New Construction</b>	7	6	5	3	6	7	6	14	15	7	6
<b>Active Listings</b>	<b>Total</b>	121	102	97	107	94	71	64	47	49	138	121
	<b>Existing</b>	90	84	77	67	68	51	39	28	32	75	74
	<b>New Construction</b>	31	18	27	38	26	20	25	19	17	63	47
<b>% of List Price Rcvd at Sale</b>	<b>Total</b>	99.00%	97.80%	99.06%	98.74%	98.20%	98.35%	100.00%	99.73%	98.38%	98.26%	96.71%
	<b>Existing</b>	98.80%	96.95%	102.65%	98.62%	97.60%	97.90%	96.47%	100.30%	98.11%	96.96%	96.71%
	<b>New Construction</b>	99.32%	101.14%	100.00%	99.16%	99.69%	99.70%	110.40%	98.68%	98.87%	100.60%	96.69%
<b>Avg Days on Market</b>	<b>Total</b>	79	104	67	45	34	63	53	28	17	26	70
	<b>Existing</b>	80	109	81	44	41	80	36	35	21	28	63
	<b>New Construction</b>	78	86	9	52	14	5	99	12	6	18	98
<b># Homes Sold in Last 12 Months</b>	<b>Total</b>	21.83	26.08	27.08	26.08	30.5	30.42	29.7	33.9	35.7	33.1	26.3
	<b>Existing</b>	18.25	21.5	22.17	22.08	24	24	23.8	25.2	24.8	23.3	20.4
	<b>New Construction</b>	3.58	4.58	4.92	4.67	6.5	6.67	5.9	8.8	10.8	9.8	5.9
<b>Months Supply of Inventory</b>	<b>Total</b>	5.5	3.9	3.6	4.1	3.1	2.3	2.2	1.4	1.4	1.9	4.6
	<b>Existing</b>	4.9	3.9	3.5	3	2.8	2.1	1.6	1.1	1.3	1.5	3.6
	<b>New Construction</b>	8.7	3.9	5.5	8.1	4	3	4.2	2.2	1.6	5.6	7.9

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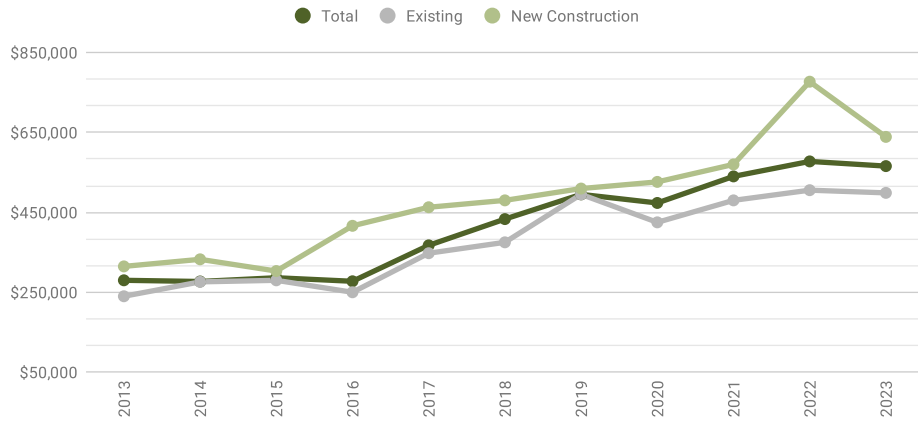


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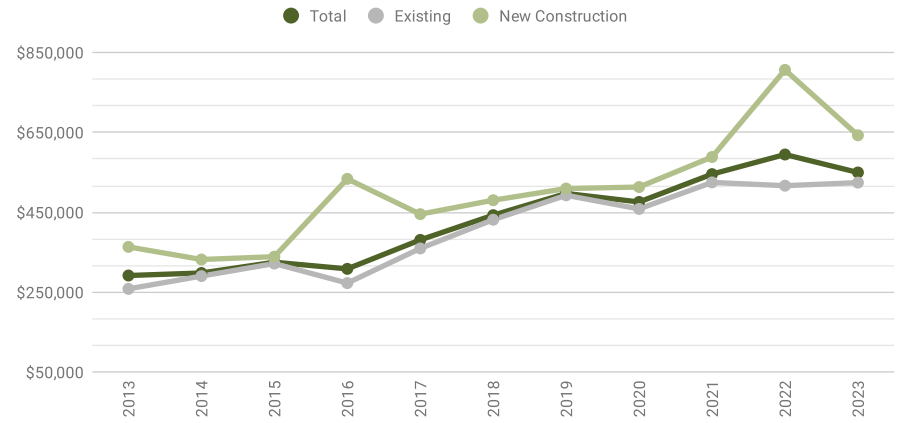
Rural Residential -- Monthly Statistics -- Laramie County

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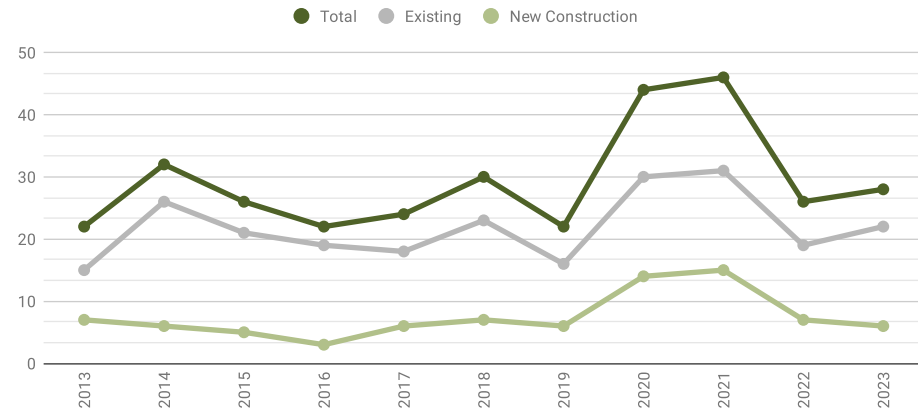
Median Sales Price



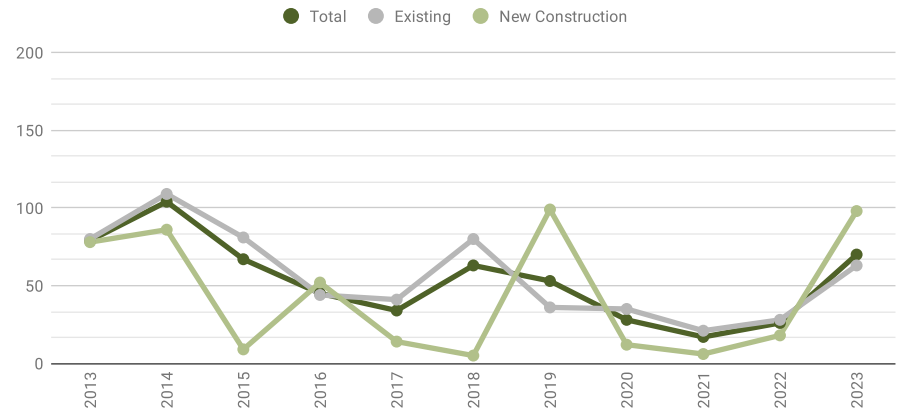
Average Sales Price



Sold Listings



Average Days on Market





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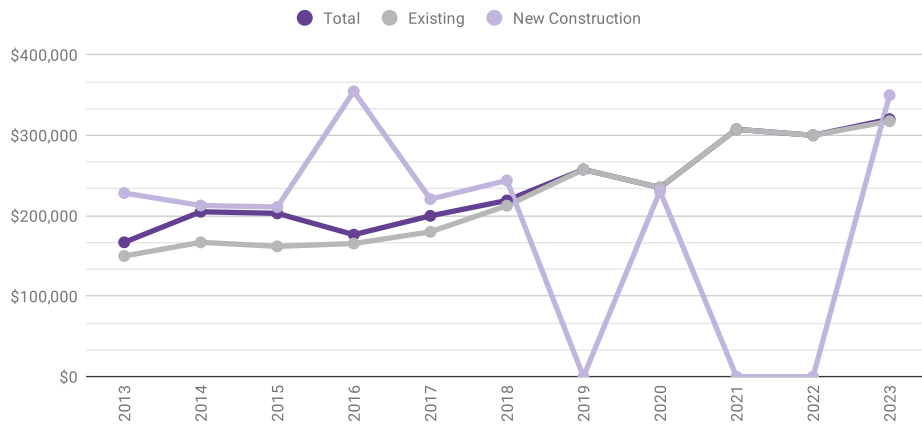
<b>NOVEMBER</b>		<b>Monthly Statistics for Laramie County</b>										
<b>Condo/Townhouse</b>		2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
<b>Median Sales Price</b>	<b>Total</b>	\$167,000	\$205,000	\$203,000	\$176,500	\$199,900	\$219,000	\$257,500	\$235,000	\$307,450	\$300,000	\$320,000
	<b>Existing</b>	\$150,000	\$167,000	\$162,000	\$165,500	\$180,000	\$212,500	\$257,500	\$235,000	\$307,450	\$300,000	\$317,500
	<b>New Construction</b>	\$228,274	\$212,800	\$210,875	\$354,631	\$220,650	\$243,900	\$0	\$230,700	\$0	\$0	\$349,900
<b>Average Sales Price</b>	<b>Total</b>	\$170,310	\$188,208	\$197,451	\$206,085	\$191,224	\$221,667	\$255,250	\$246,533	\$310,158	\$311,071	\$327,178
	<b>Existing</b>	\$146,708	\$173,581	\$178,266	\$192,581	\$179,395	\$217,590	\$255,250	\$247,910	\$310,158	\$311,071	\$318,706
	<b>New Construction</b>	\$231,000	\$217,464	\$240,618	\$354,631	\$236,566	\$243,068	\$0	\$230,700	\$0	\$0	\$372,365
<b>Sold Listings</b>	<b>Total</b>	25	24	26	12	29	25	16	25	12	21	19
	<b>Existing</b>	18	16	18	11	23	21	16	23	12	21	16
	<b>New Construction</b>	7	8	8	1	6	4	0	2	0	0	3
<b>Active Listings</b>	<b>Total</b>	79	69	54	72	56	80	31	8	16	36	55
	<b>Existing</b>	36	41	32	46	20	28	17	7	11	28	37
	<b>New Construction</b>	43	28	22	26	36	52	14	1	5	8	18
<b>% of List Price Rcvd at Sale</b>	<b>Total</b>	99.20%	98.75%	99.16%	98.42%	99.57%	98.84%	99.71%	99.04%	98.49%	99.09%	98.66%
	<b>Existing</b>	97.33%	98.88%	98.44%	98.26%	98.76%	98.63%	99.71%	98.97%	98.49%	99.09%	98.36%
	<b>New Construction</b>	102.42%	98.56%	100.40%	99.36%	102.01%	99.86%	0.00%	100.00%	0.00%	0.00%	100.01%
<b>Avg Days on Market</b>	<b>Total</b>	94	85	42	137	50	48	19	27	15	31	37
	<b>Existing</b>	58	67	37	86	41	41	19	12	15	31	29
	<b>New Construction</b>	187	122	52	697	83	81	0	198	0	0	82
<b># Homes Sold in Last 12 Months</b>	<b>Total</b>	23.92	24	27	22.17	24.25	26.17	24.5	24.4	20.3	18.6	20.5
	<b>Existing</b>	15.75	16.08	18.67	17.83	19	19.33	24.5	21.3	19.9	16.9	18.1
	<b>New Construction</b>	7.83	7.92	8.33	4.33	5.25	6.75	3.8	3.1	0.4	1.7	2.4
<b>Months Supply of Inventory</b>	<b>Total</b>	3.3	2.9	2	3.2	2.3	3.1	1.3	0.3	0.8	1.9	2.7
	<b>Existing</b>	2.3	2.5	1.7	2.6	1.1	1.4	0.7	0.3	0.6	1.7	2
	<b>New Construction</b>	5.5	3.5	2.6	6	6.9	7.7	3.7	0.3	12	4.8	7.4

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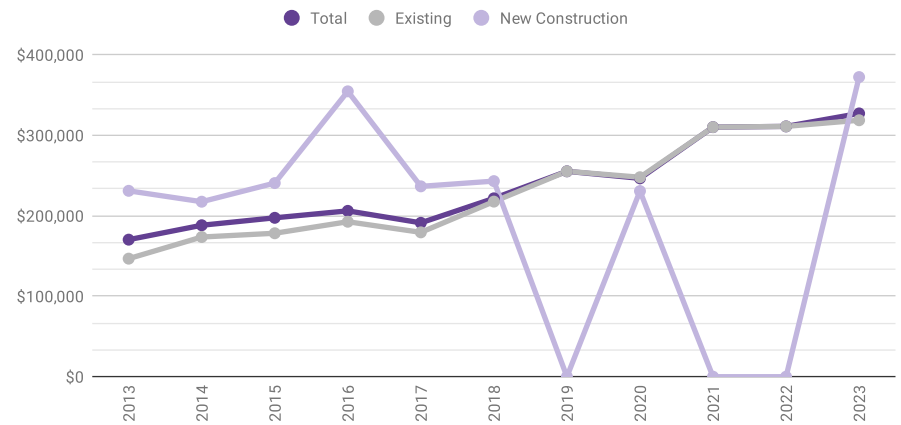
Condo/Townhouse -- Monthly Statistics -- Laramie County

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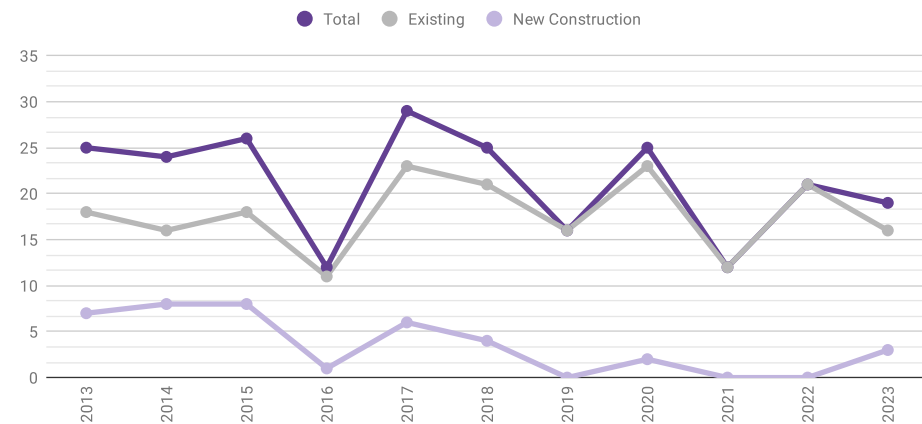
Median Sales Price



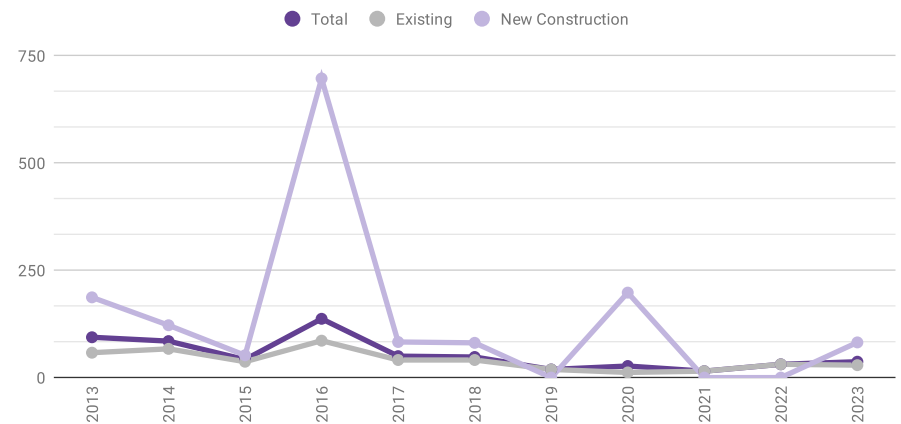
Average Sales Price



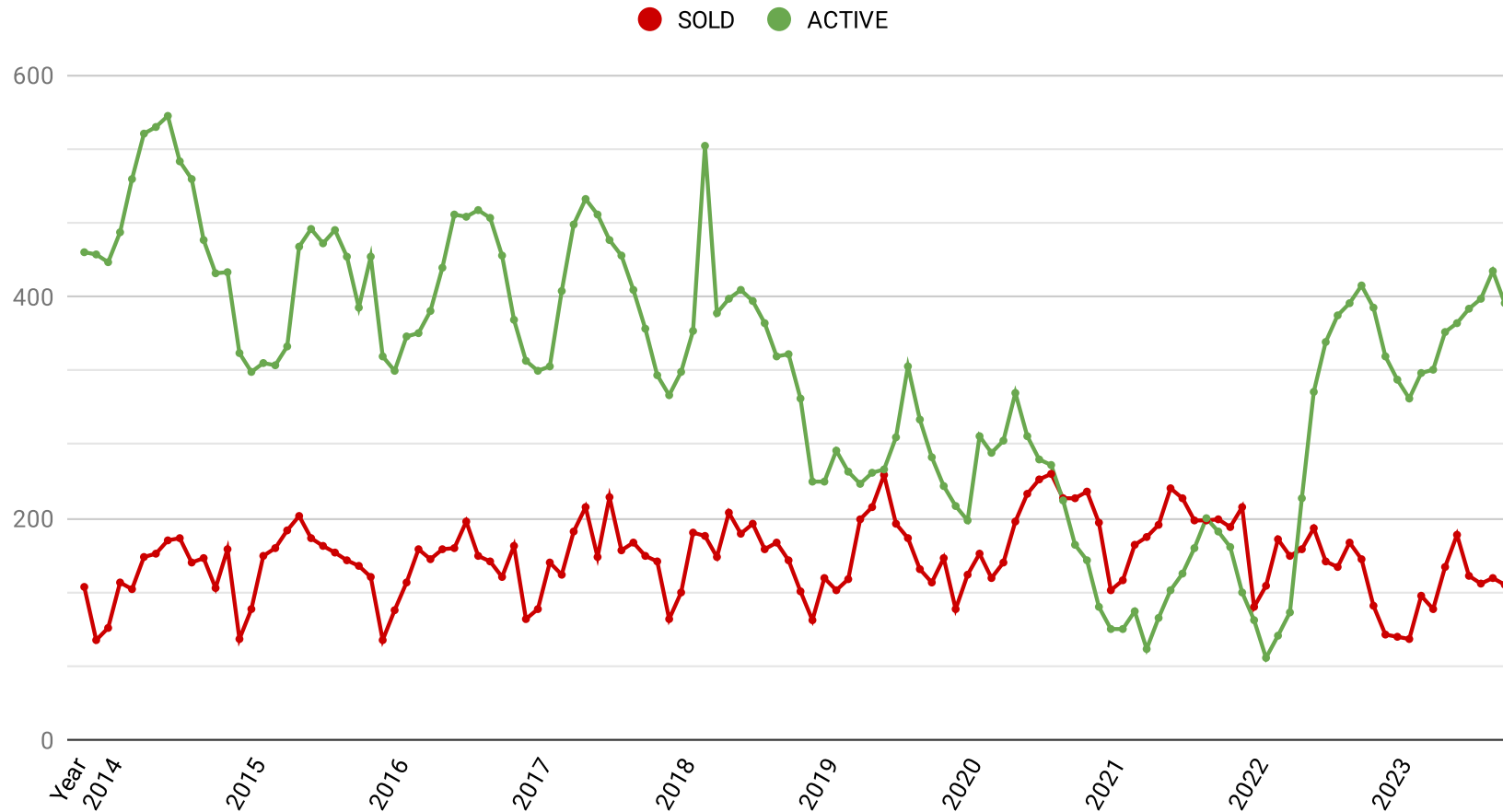
Sold Listings



Average Days on Market



### Sold vs. Active Listings - November 2013 - November 2023



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	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1181	\$224,698	\$207,500	\$267,818,644	\$265,369,355	99.09%	44
RR	284	\$333,343	\$324,950	\$96,020,993	\$94,669,576	98.59%	60
CT	262	\$205,819	\$202,000	\$54,495,249	\$53,924,782	98.95%	55

January 1 - November 30, 2015							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1201	\$215,611	\$200,000	\$261,676,023	\$258,949,369	98.96%	42
RR	293	\$324,939	\$324,900	\$96,325,424	\$95,207,353	98.84%	62
CT	310	\$202,256	\$204,500	\$62,561,452	\$62,699,424	100.22%	60

January 1 - November 30, 2014							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1090	\$207,690	\$189,000	\$220,857,173	\$226,382,380	102.50%	57
RR	294	\$306,141	\$299,450	\$91,356,792	\$90,005,736	98.52%	81
CT	265	\$191,268	\$192,900	\$50,787,077	\$50,686,035	99.80%	62

January 1 - November 30, 2013							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1076	\$200,438	\$179,900	\$217,973,496	\$215,672,234	98.94%	63
RR	253	\$300,570	\$289,000	\$77,435,915	\$76,044,289	98.20%	77
CT	234	\$192,465	\$188,000	\$44,669,982	\$45,036,993	100.82%	61

January 1 - November 30, 2012							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	963	\$191,798	\$176,400	\$188,033,681	\$184,701,541	98.23%	70
RR	242	\$288,570	\$280,750	\$71,375,126	\$69,833,993	97.84%	88
CT	186	\$182,350	\$175,000	\$34,252,961	\$33,917,235	99.02%	80

January 1 - November 30, 2011							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	867	\$181,449	\$165,500	\$160,047,480	\$157,316,680	98.29%	83
RR	229	\$269,962	\$265,000	\$63,374,246	\$61,821,367	97.55%	105
CT	166	\$173,748	\$172,500	\$29,209,476	\$28,842,222	98.74%	89

January 1 - November, 30 2010							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	801	\$182,617	\$169,000	\$148,550,242	\$146,276,993	98.47%	72
RR	191	\$263,345	\$254,000	\$51,469,687	\$50,298,960	97.73%	92
CT	187	\$167,930	\$167,000	\$31,527,978	\$31,402,995	99.60%	78

January 1 - November 30, 2009							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	890	\$173,760	\$164,900	\$157,019,529	\$154,646,669	98.49%	77

RR	194	\$256,312	\$244,500	\$51,164,297	\$49,724,635	97.19%	117
CT	162	\$158,253	\$148,950	\$25,882,019	\$25,637,017	99.05%	88

January 1 - November 30, 2008							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	904	\$176,953	\$165,000	\$162,919,782	\$159,966,156	98.19%	82
RR	206	\$261,624	\$249,000	\$55,092,445	\$53,894,746	97.83%	102
CT	175	\$156,743	\$153,000	\$27,893,319	\$27,430,145	98.34%	152

January 1 - November 30, 2007							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1030	\$176,705	\$163,000	\$184,390,769	\$182,007,001	98.71%	79
RR	260	\$258,541	\$249,900	\$68,885,180	\$67,220,698	97.58%	101
CT	203	\$170,184	\$154,025	\$34,655,918	\$34,547,454	99.69%	142

January 1 - November 30, 2006							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1180	\$173,322	\$162,500	\$206,863,695	\$204,520,044	98.87%	67
RR	309	\$255,560	\$248,000	\$80,324,411	\$78,968,183	98.31%	90
CT	220	\$166,964	\$146,825	\$36,763,008	\$36,732,231	99.92%	97

January 1 - November 30, 2005							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1172	\$160,140	\$150,056	\$189,849,916	\$187,837,136	98.94%	117
RR	325	\$247,252	\$238,925	\$81,498,500	\$80,615,192	98.92%	129
CT	236	\$154,776	\$141,017	\$36,451,010	\$36,472,257	100.06%	146