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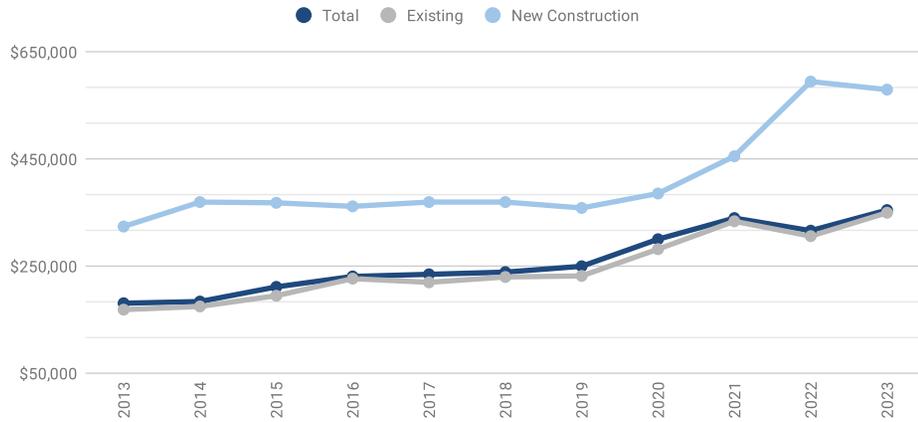
| <b>OCTOBER</b>                        |                         | <b>Monthly Statistics for Laramie County</b> |             |             |             |             |             |             |             |             |             |             |
|---------------------------------------|-------------------------|--|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| <b>City Residential</b>               |                         | <b>2013</b>                                  | <b>2014</b> | <b>2015</b> | <b>2016</b> | <b>2017</b> | <b>2018</b> | <b>2019</b> | <b>2020</b> | <b>2021</b> | <b>2022</b> | <b>2023</b> |
| <b>Median Sales Price</b>             | <b>Total</b>            | \$181,000                                    | \$184,125   | \$211,500   | \$231,000   | \$235,000   | \$239,050   | \$250,000   | \$300,500   | \$340,000   | \$316,500   | \$354,950   |
|                                       | <b>Existing</b>         | \$169,000                                    | \$175,000   | \$195,000   | \$226,900   | \$220,000   | \$230,000   | \$232,000   | \$282,000   | \$334,000   | \$306,250   | \$350,000   |
|                                       | <b>New Construction</b> | \$324,200                                    | \$369,900   | \$368,500   | \$361,900   | \$369,900   | \$369,900   | \$358,925   | \$385,900   | \$455,438   | \$594,910   | \$579,900   |
| <b>Average Sales Price</b>            | <b>Total</b>            | \$198,003                                    | \$210,756   | \$216,286   | \$238,110   | \$250,489   | \$255,197   | \$261,703   | \$319,330   | \$355,346   | \$357,689   | \$387,734   |
|                                       | <b>Existing</b>         | \$179,056                                    | \$198,491   | \$199,300   | \$226,010   | \$236,636   | \$245,067   | \$252,404   | \$301,238   | \$340,790   | \$339,105   | \$382,361   |
|                                       | <b>New Construction</b> | \$316,417                                    | \$334,775   | \$345,641   | \$353,071   | \$368,869   | \$368,875   | \$358,185   | \$392,324   | \$464,943   | \$589,990   | \$539,966   |
| <b>Sold Listings</b>                  | <b>Total</b>            | 87   | 100         | 112         | 113         | 105         | 110         | 91          | 146         | 145         | 108         | 88          |
|                                       | <b>Existing</b>         | 75   | 91          | 99          | 102         | 94          | 101         | 83          | 117         | 128         | 100         | 85          |
|                                       | <b>New Construction</b> | 12   | 9           | 13          | 11          | 11          | 9           | 8           | 29          | 17          | 8           | 3           |
| <b>Active Listings</b>                | <b>Total</b>            | 326  | 266         | 260         | 282         | 246         | 220         | 175         | 145         | 117         | 225         | 209         |
|                                       | <b>Existing</b>         | 271  | 237         | 229         | 234         | 194         | 167         | 139         | 107         | 97          | 165         | 165         |
|                                       | <b>New Construction</b> | 55   | 29          | 31          | 51          | 52          | 53          | 36          | 38          | 20          | 60          | 44          |
| <b>% of List Price Rcvd at Sale</b>   | <b>Total</b>            | 99.18%                                       | 99.20%      | 99.21%      | 98.73%      | 98.61%      | 98.83%      | 99.32%      | 99.81%      | 99.56%      | 98.85%      | 98.74%      |
|                                       | <b>Existing</b>         | 97.85%                                       | 98.73%      | 98.62%      | 98.52%      | 98.12%      | 98.63%      | 99.02%      | 99.39%      | 99.24%      | 98.69%      | 98.67%      |
|                                       | <b>New Construction</b> | 104.18%                                      | 102.14%     | 101.89%     | 100.81%     | 101.36%     | 100.32%     | 101.52%     | 101.14%     | 101.34%     | 99.98%      | 100.00%     |
| <b>Avg Days on Market</b>             | <b>Total</b>            | 66   | 52          | 38          | 49          | 48          | 34          | 22          | 30          | 18          | 26          | 31          |
|                                       | <b>Existing</b>         | 55   | 48          | 36          | 45          | 42          | 29          | 18          | 15          | 14          | 22          | 28          |
|                                       | <b>New Construction</b> | 134  | 94          | 56          | 84          | 103         | 86          | 68          | 88          | 53          | 80          | 110         |
| <b># Homes Sold in Last 12 Months</b> | <b>Total</b>            | 94.5   | 106         | 106.92      | 105         | 112.58      | 113.67      | 112.7       | 120.9       | 129.8       | 112.8       | 79.6        |
|                                       | <b>Existing</b>         | 84.67  | 88.42       | 98.5        | 95.25       | 101.25      | 105.25      | 101.7       | 107.9       | 117.2       | 102.5       | 74.8        |
|                                       | <b>New Construction</b> | 9.83   | 9.25        | 8.42        | 9.75        | 11.33       | 8.42        | 11          | 13          | 12.58       | 10.25       | 4.83        |
| <b>Months Supply of Inventory</b>     | <b>Total</b>            | 3.4  | 2.5         | 2.4         | 2.7         | 2.2         | 1.9         | 1.6         | 1.2         | 0.9         | 2           | 2.6         |
|                                       | <b>Existing</b>         | 3.2  | 2.7         | 2.3         | 2.5         | 1.9         | 1.6         | 1.4         | 1           | 0.8         | 1.6         | 2.2         |
|                                       | <b>New Construction</b> | 5.6  | 3.1         | 3.7         | 5.2         | 4.6         | 6.3         | 3.3         | 2.9         | 1.6         | 5.9         | 9.1         |

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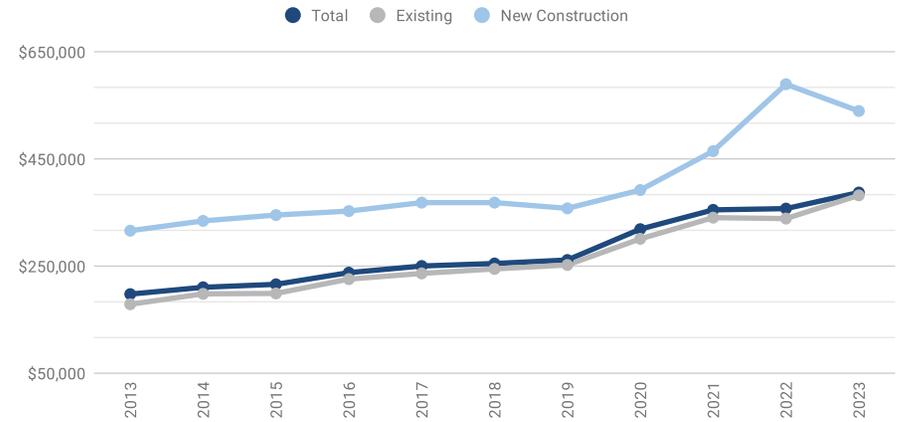
City Residential -- Monthly Statistics -- Laramie County

OCTOBER

Median Sales Price



Average Sales Price



Sold Listings



Average Days on Market





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| <b>OCTOBER</b>                        |                         | <b>Monthly Statistics for Laramie County</b> |             |             |             |             |             |             |             |             |             |             |
|---------------------------------------|-------------------------|--|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| <b>Rural Residential</b>              |                         | <b>2013</b>                                  | <b>2014</b> | <b>2015</b> | <b>2016</b> | <b>2017</b> | <b>2018</b> | <b>2019</b> | <b>2020</b> | <b>2021</b> | <b>2022</b> | <b>2023</b> |
| <b>Median Sales Price</b>             | <b>Total</b>            | \$287,500                                    | \$319,500   | \$326,450   | \$285,750   | \$350,000   | \$395,000   | \$425,000   | \$446,581   | \$570,000   | \$582,500   | \$652,500   |
|                                       | <b>Existing</b>         | \$283,500                                    | \$295,000   | \$322,500   | \$281,500   | \$334,500   | \$382,500   | \$422,000   | \$426,500   | \$497,500   | \$560,000   | \$647,500   |
|                                       | <b>New Construction</b> | \$358,072                                    | \$353,600   | \$338,985   | \$335,000   | \$401,000   | \$429,000   | \$433,230   | \$510,000   | \$620,000   | \$630,232   | \$652,500   |
| <b>Average Sales Price</b>            | <b>Total</b>            | \$292,123                                    | \$310,587   | \$306,399   | \$289,910   | \$340,962   | \$393,881   | \$427,398   | \$479,411   | \$546,906   | \$539,260   | \$617,561   |
|                                       | <b>Existing</b>         | \$284,364                                    | \$298,866   | \$301,700   | \$286,442   | \$333,738   | \$380,904   | \$421,200   | \$475,004   | \$505,769   | \$520,011   | \$610,252   |
|                                       | <b>New Construction</b> | \$358,072                                    | \$357,471   | \$339,295   | \$335,000   | \$385,509   | \$425,823   | \$443,928   | \$500,188   | \$596,270   | \$643,207   | \$635,429   |
| <b>Sold Listings</b>                  | <b>Total</b>            | 19   | 35          | 24          | 28          | 43          | 45          | 33          | 40          | 33          | 32          | 31          |
|                                       | <b>Existing</b>         | 17   | 28          | 21          | 26          | 37          | 32          | 24          | 33          | 18          | 27          | 22          |
|                                       | <b>New Construction</b> | 2  | 7           | 3           | 2           | 6           | 13          | 9           | 7           | 15          | 5           | 9           |
| <b>Active Listings</b>                | <b>Total</b>            | 128  | 109         | 119         | 124         | 93          | 81          | 70          | 52          | 48          | 136         | 132         |
|                                       | <b>Existing</b>         | 99   | 90          | 94          | 84          | 71          | 63          | 45          | 35          | 32          | 78          | 83          |
|                                       | <b>New Construction</b> | 29   | 19          | 25          | 40          | 22          | 18          | 25          | 17          | 16          | 58          | 49          |
| <b>% of List Price Rcvd at Sale</b>   | <b>Total</b>            | 98.00%                                       | 98.29%      | 98.87%      | 97.91%      | 98.59%      | 98.71%      | 100.34%     | 97.83%      | 99.50%      | 98.06%      | 98.19%      |
|                                       | <b>Existing</b>         | 97.69%                                       | 97.80%      | 98.66%      | 101.02%     | 98.51%      | 97.85%      | 99.55%      | 96.91%      | 98.11%      | 97.61%      | 97.59%      |
|                                       | <b>New Construction</b> | 100.13%                                      | 100.00%     | 100.20%     | 99.41%      | 98.97%      | 100.67%     | 102.42%     | 102.19%     | 100.96%     | 100.06%     | 99.64%      |
| <b>Avg Days on Market</b>             | <b>Total</b>            | 65   | 79          | 38          | 51          | 57          | 61          | 28          | 38          | 38          | 23          | 63          |
|                                       | <b>Existing</b>         | 71   | 87          | 38          | 43          | 45          | 43          | 21          | 38          | 33          | 23          | 50          |
|                                       | <b>New Construction</b> | 15   | 48          | 37          | 157         | 126         | 104         | 45          | 38          | 43          | 25          | 96          |
| <b># Homes Sold in Last 12 Months</b> | <b>Total</b>            | 21.08  | 25.25       | 27.58       | 26.42       | 30.33       | 29.92       | 30.3        | 32.1        | 35.5        | 34.8        | 26.2        |
|                                       | <b>Existing</b>         | 17.83  | 20.58       | 22.58       | 22.25       | 24.08       | 23.33       | 24.3        | 24          | 24.8        | 24.3        | 20.2        |
|                                       | <b>New Construction</b> | 3.25   | 4.67        | 5           | 4.83        | 6.25        | 6.58        | 6           | 8.1         | 10.8        | 10.5        | 6           |
| <b>Months Supply of Inventory</b>     | <b>Total</b>            | 6.1  | 4.3         | 4.3         | 4.7         | 3.1         | 2.7         | 2.3         | 1.6         | 1.4         | 3.9         | 5           |
|                                       | <b>Existing</b>         | 5.6  | 4.4         | 4.2         | 3.8         | 2.9         | 2.7         | 1.8         | 1.5         | 1.3         | 3.2         | 4.1         |
|                                       | <b>New Construction</b> | 8.9  | 4.1         | 5           | 8.3         | 3.5         | 2.7         | 4.2         | 2.1         | 1.5         | 5.5         | 8.2         |

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Rural Residential -- Monthly Statistics -- Laramie County

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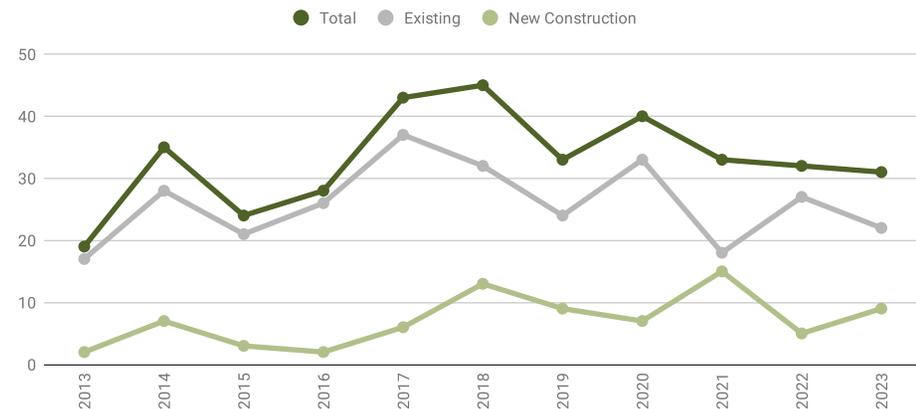
Median Sales Price



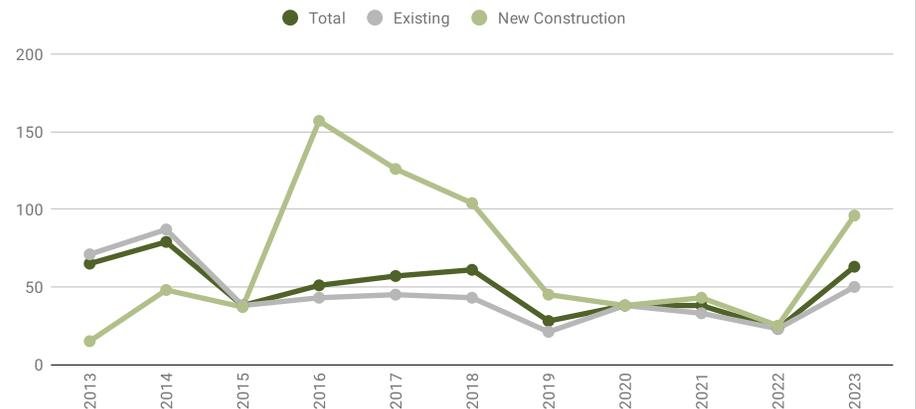
Average Sales Price



Sold Listings



Average Days on Market





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| <b>OCTOBER</b>                        |                         | <b>Monthly Statistics for Laramie County</b> |           |           |           |           |           |           |           |           |           |           |
|---------------------------------------|-------------------------|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| <b>Condo/Townhouse</b>                |                         | 2013   | 2014      | 2015      | 2016      | 2017      | 2018      | 2019      | 2020      | 2021      | 2022      | 2023      |
| <b>Median Sales Price</b>             | <b>Total</b>            | \$184,000                                    | \$211,499 | \$205,000 | \$177,500 | \$209,000 | \$220,900 | \$251,750 | \$249,400 | \$239,817 | \$282,500 | \$340,450 |
|                                       | <b>Existing</b>         | \$143,000                                    | \$196,250 | \$202,000 | \$177,500 | \$213,500 | \$219,000 | \$236,700 | \$238,000 | \$239,817 | \$285,000 | \$292,000 |
|                                       | <b>New Construction</b> | \$201,094                                    | \$218,015 | \$249,250 | \$0       | \$209,000 | \$257,700 | \$355,000 | \$323,000 | \$0       | \$267,000 | \$389,200 |
| <b>Average Sales Price</b>            | <b>Total</b>            | \$192,242                                    | \$207,048 | \$205,301 | \$210,517 | \$209,456 | \$219,710 | \$251,354 | \$255,548 | \$257,258 | \$299,211 | \$339,902 |
|                                       | <b>Existing</b>         | \$152,758                                    | \$196,620 | \$200,656 | \$210,517 | \$205,990 | \$213,212 | \$239,000 | \$242,192 | \$257,258 | \$301,105 | \$317,628 |
|                                       | <b>New Construction</b> | \$235,016                                    | \$230,223 | \$240,916 | \$0       | \$217,543 | \$263,033 | \$337,833 | \$316,987 | \$0       | \$267,000 | \$417,861 |
| <b>Sold Listings</b>                  | <b>Total</b>            | 25   | 29        | 26        | 20        | 30        | 23        | 24        | 28        | 16        | 18        | 18        |
|                                       | <b>Existing</b>         | 13   | 20        | 23        | 20        | 21        | 20        | 21        | 23        | 16        | 17        | 14        |
|                                       | <b>New Construction</b> | 12   | 9         | 3         | 0         | 9         | 3         | 3         | 5         | 0         | 1         | 4         |
| <b>Active Listings</b>                | <b>Total</b>            | 61   | 76        | 57        | 65        | 67        | 45        | 38        | 13        | 11        | 41        | 46        |
|                                       | <b>Existing</b>         | 31   | 42        | 29        | 52        | 27        | 24        | 22        | 11        | 11        | 31        | 31        |
|                                       | <b>New Construction</b> | 30   | 34        | 28        | 17        | 40        | 21        | 16        | 2         | 0         | 10        | 15        |
| <b>% of List Price Rcvd at Sale</b>   | <b>Total</b>            | 103.12%                                      | 98.06%    | 99.01%    | 98.74%    | 99.67%    | 99.33%    | 98.38%    | 99.78%    | 100.49%   | 98.86%    | 98.88%    |
|                                       | <b>Existing</b>         | 98.29%                                       | 98.15%    | 98.65%    | 101.37%   | 99.12%    | 98.77%    | 98.09%    | 99.78%    | 100.49%   | 98.67%    | 98.87%    |
|                                       | <b>New Construction</b> | 106.81%                                      | 97.91%    | 101.40%   | 0.00%     | 100.91%   | 102.44%   | 99.85%    | 99.77%    | 0.00%     | 102.69%   | 98.93%    |
| <b>Avg Days on Market</b>             | <b>Total</b>            | 39   | 41        | 52        | 38        | 53        | 36        | 23        | 47        | 11        | 13        | 72        |
|                                       | <b>Existing</b>         | 52   | 45        | 43        | 38        | 40        | 28        | 19        | 10        | 11        | 13        | 28        |
|                                       | <b>New Construction</b> | 26   | 34        | 102       | 0         | 84        | 89        | 51        | 216       | 0         | 2         | 227       |
| <b># Homes Sold in Last 12 Months</b> | <b>Total</b>            | 23.42  | 24.08     | 26.83     | 23.33     | 22.83     | 26.5      | 25.3      | 23.7      | 21.4      | 17.8      | 20.7      |
|                                       | <b>Existing</b>         | 15.08  | 16.25     | 18.5      | 18.42     | 18        | 19.5      | 21.1      | 20.8      | 20.8      | 16.2      | 18.5      |
|                                       | <b>New Construction</b> | 8  | 7.83      | 8.33      | 4.92      | 4.83      | 6.92      | 4.2       | 2.9       | 0.6       | 1.7       | 2.2       |
| <b>Months Supply of Inventory</b>     | <b>Total</b>            | 2.6  | 3.2       | 2.1       | 2.8       | 2.9       | 1.7       | 1.5       | 0.5       | 0.7       | 2.3       | 2.2       |
|                                       | <b>Existing</b>         | 2.1  | 2.6       | 1.6       | 2.8       | 1.5       | 1.2       | 1         | 0.5       | 0.9       | 1.9       | 1.7       |
|                                       | <b>New Construction</b> | 3.8  | 4.3       | 3.4       | 3.5       | 8.3       | 3         | 3.8       | 0.7       | 8.6       | 6         | 6.9       |

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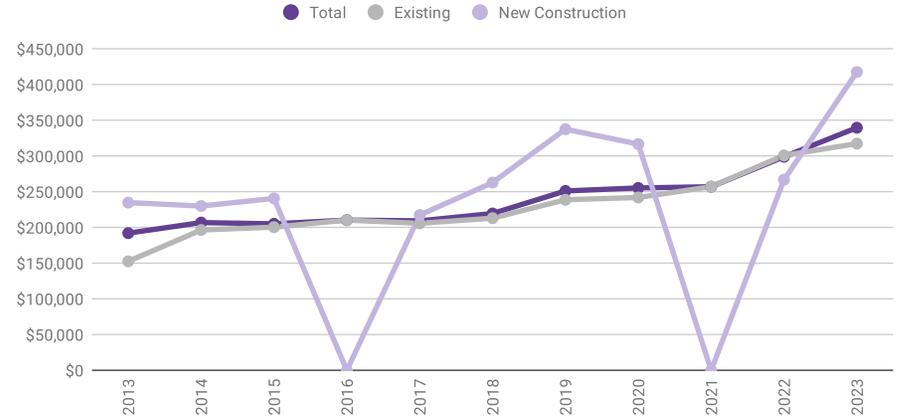
Condo/Townhouse -- Monthly Statistics -- Laramie County

OCTOBER

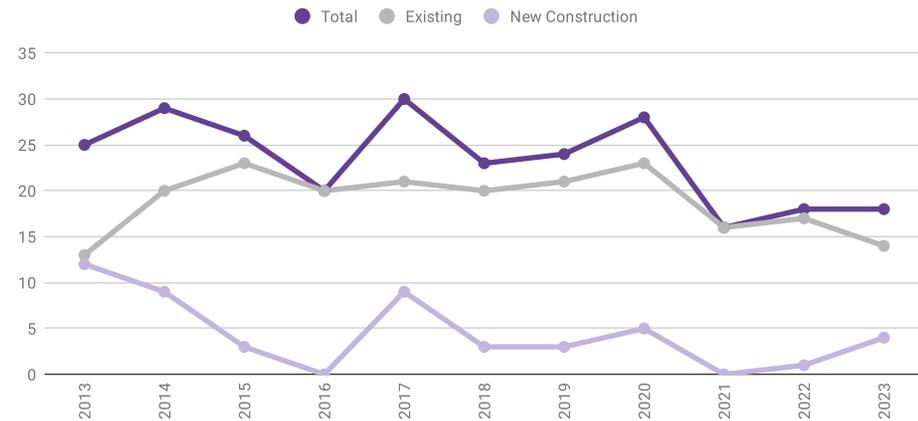
Median Sales Price



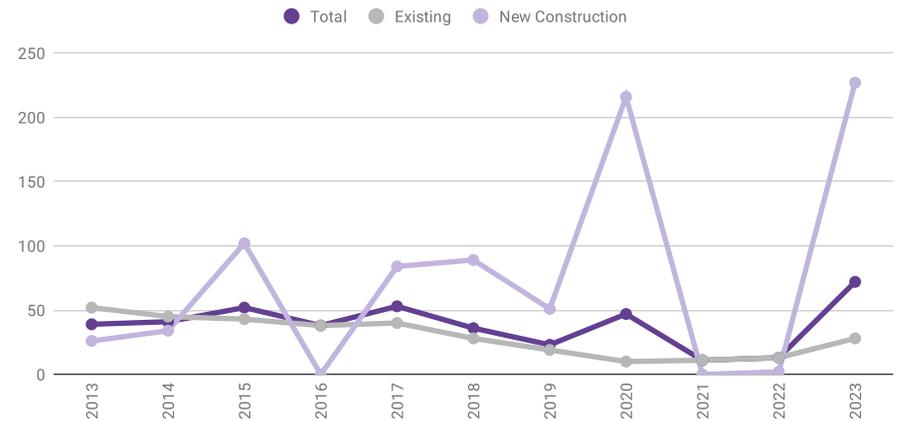
Average Sales Price



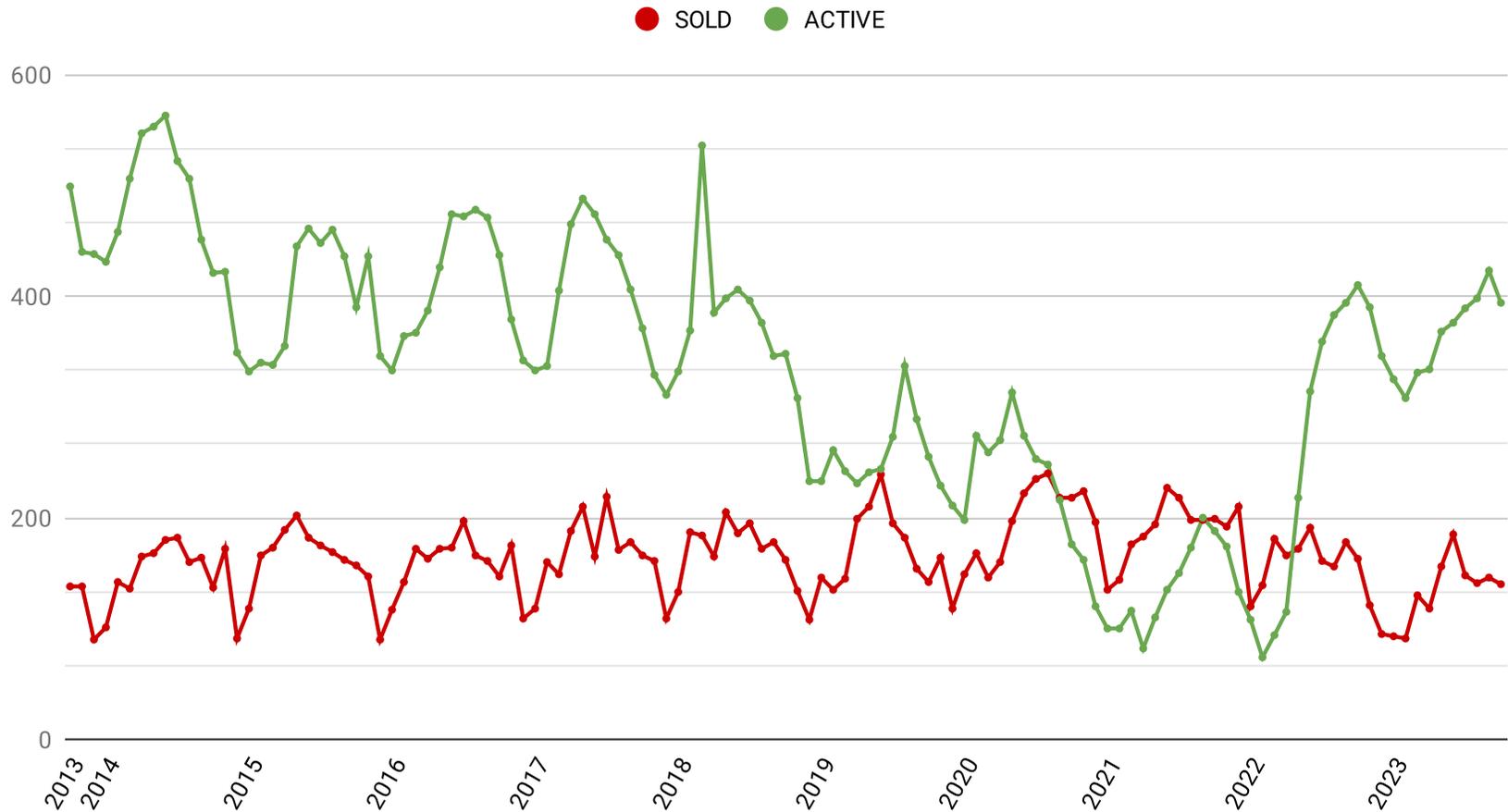
Sold Listings



Average Days on Market



### Sold vs. Active Listings - October 2013 - October 2023



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January 1 - October 31, 2023

|    | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
|----|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
| SF | 838    | \$377,594       | \$350,000         | \$320,843,260        | \$316,424,329        | 98.62%      | 33          |
| RR | 268    | \$582,742       | \$592,637         | \$159,096,761        | \$154,426,716        | 97.06%      | 55          |
| CT | 217    | \$321,708       | \$315,000         | \$70,947,832         | \$69,810,679         | 98.40%      | 32          |

January 1 - October 31, 2022

|    | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
|----|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
| SF | 1080   | \$366,680       | \$345,000         | \$397,132,924        | \$396,014,735        | 99.72%      | 20          |
| RR | 335    | \$583,734       | \$575,000         | \$196,822,811        | \$195,550,992        | 99.35%      | 27          |
| CT | 193    | \$324,365       | \$325,000         | \$62,651,098         | \$62,602,534         | 99.92%      | 13          |

January 1 - October 31, 2021

|    | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
|----|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
| SF | 1274   | \$329,847       | \$315,000         | \$418,951,764        | \$419,895,767        | 100.23%     | 18          |
| RR | 362    | \$510,532       | \$504,750         | \$185,052,814        | \$184,812,935        | 99.87%      | 27          |
| CT | 224    | \$275,432       | \$275,000         | \$61,332,833         | \$61,696,967         | 100.59%     | 12          |

January 1 - October 31, 2020

|    | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
|----|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
| SF | 1241   | \$299,076       | \$280,000         | \$372,904,138        | \$371,154,158        | 99.53%      | 27          |
| RR | 341    | \$449,688       | \$436,900         | \$154,312,132        | \$153,343,864        | 99.37%      | 43          |
| CT | 253    | \$244,060       | \$241,250         | \$62,022,080         | \$61,747,250         | 99.56%      | 30          |

January 1 - October 31, 2019

|    | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
|----|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
| SF | 1183   | \$268,656       | \$253,000         | \$319,640,086        | \$317,820,881        | 99.43%      | 31          |
| RR | 320    | \$414,414       | \$410,000         | \$133,347,178        | \$132,612,555        | 99.45%      | 35          |
| CT | 263    | \$234,543       | \$232,400         | \$62,269,250         | \$61,450,344         | 98.68%      | 30          |

January 1 - October 31, 2018

|    | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
|----|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
| SF | 1156   | \$255,131       | \$239,450         | \$297,417,427        | \$294,932,419        | 99.16%      | 34          |
| RR | 308    | \$370,677       | \$365,000         | \$115,973,770        | \$114,168,742        | 98.44%      | 50          |
| CT | 273    | \$219,743       | \$225,900         | \$60,318,129         | \$59,990,083         | 99.46%      | 46          |

January 1 - October 31, 2017

|    | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
|----|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
| SF | 1124   | \$240,270       | \$225,000         | \$272,543,214        | \$270,064,456        | 99.09%      | 42          |
| RR | 322    | \$351,399       | \$351,000         | \$114,350,680        | \$113,150,567        | 98.95%      | 64          |
| CT | 250    | \$210,401       | \$208,000         | \$52,926,449         | \$52,600,363         | 99.38%      | 52          |

January 1 - October 31, 2016

|  | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
|--|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
|--|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|

|    |      |           |           |               |               |        |    |
|----|------|-----------|-----------|---------------|---------------|--------|----|
| SF | 1070 | \$224,819 | \$207,250 | \$242,572,169 | \$240,557,264 | 99.17% | 44 |
| RR | 261  | \$336,011 | \$326,720 | \$88,964,123  | \$87,699,106  | 98.58% | 61 |
| CT | 246  | \$206,267 | \$204,250 | \$51,269,949  | \$50,741,751  | 98.97% | 52 |

January 1 - October 31, 2015

|    | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
|----|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
| SF | 1096   | \$216,995       | \$200,000         | \$240,318,973        | \$237,826,623        | 98.96%      | 43          |
| RR | 266    | \$325,498       | \$325,000         | \$87,613,478         | \$86,582,691         | 98.82%      | 61          |
| CT | 282    | \$202,811       | \$205,000         | \$57,008,533         | \$57,192,780         | 100.32%     | 62          |

January 1 - October 31, 2014

|    | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
|----|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
| SF | 1009   | \$208,002       | \$189,500         | \$212,212,955        | \$209,874,135        | 98.90%      | 55          |
| RR | 261    | \$307,565       | \$300,000         | \$81,350,742         | \$80,274,530         | 98.68%      | 78          |
| CT | 240    | \$190,917       | \$191,750         | \$45,923,783         | \$45,820,195         | 99.77%      | 60          |

January 1 - October 31, 2013

|    | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
|----|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
| SF | 986    | \$200,330       | \$180,000         | \$199,690,647        | \$197,526,347        | 98.92%      | 64          |
| RR | 228    | \$301,203       | \$288,500         | \$69,987,821         | \$68,674,402         | 98.12%      | 77          |
| CT | 237    | \$182,519       | \$180,000         | \$42,984,392         | \$43,257,088         | 100.63%     | 60          |

January 1 - October 31, 2012

|    | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
|----|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
| SF | 888    | \$190,882       | \$175,000         | \$172,550,047        | \$169,503,759        | 98.23%      | 70          |
| RR | 229    | \$286,313       | \$279,900         | \$66,974,373         | \$65,565,840         | 97.90%      | 89          |
| CT | 167    | \$181,916       | \$175,000         | \$30,700,261         | \$30,380,080         | 98.96%      | 78          |

January 1 - October 31, 2011

|    | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
|----|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
| SF | 798    | \$181,219       | \$165,250         | \$146,984,273        | \$144,612,852        | 98.39%      | 84          |
| RR | 211    | \$275,406       | \$270,000         | \$59,541,286         | \$58,110,683         | 97.60%      | 106         |
| CT | 158    | \$173,979       | \$171,500         | \$27,866,676         | \$27,488,747         | 98.64%      | 89          |

January 1 - October 31, 2010

|    | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
|----|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
| SF | 734    | \$183,854       | \$170,000         | \$136,947,918        | \$134,949,370        | 98.54%      | 70          |
| RR | 172    | \$264,570       | \$252,000         | \$46,503,387         | \$45,506,060         | 97.86%      | 89          |
| CT | 169    | \$169,482       | \$168,000         | \$28,748,278         | \$28,642,562         | 99.63%      | 77          |

January 1 - October 31, 2009

|    | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
|----|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
| SF | 808    | \$174,426       | \$166,200         | \$143,077,382        | \$140,936,391        | 98.50%      | 78          |
| RR | 173    | \$255,007       | \$240,000         | \$45,449,098         | \$44,116,335         | 97.07%      | 123         |

|    |     |           |           |              |              |        |    |
|----|-----|-----------|-----------|--------------|--------------|--------|----|
| CT | 140 | \$157,295 | \$147,500 | \$22,253,120 | \$22,021,356 | 98.96% | 94 |
|----|-----|-----------|-----------|--------------|--------------|--------|----|

| January 1 - October 31, 2008 |        |                 |                   |                      |                      |             |             |
|------------------------------|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
|                              | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
| SF                           | 855    | \$178,244       | \$165,900         | \$155,098,982        | \$152,399,156        | 98.26%      | 82          |
| RR                           | 188    | \$256,694       | \$249,000         | \$49,906,543         | \$48,822,609         | 97.83%      | 100         |
| CT                           | 164    | \$154,782       | \$151,062         | \$25,838,919         | \$25,384,375         | 98.24%      | 158         |

| January 1 - October 31, 2007 |        |                 |                   |                      |                      |             |             |
|------------------------------|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
|                              | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
| SF                           | 960    | \$176,455       | \$163,000         | \$171,548,074        | \$169,397,211        | 98.75%      | 79          |
| RR                           | 246    | \$256,063       | \$249,900         | \$64,600,430         | \$62,991,498         | 97.51%      | 102         |
| CT                           | 182    | \$172,191       | \$154,403         | \$31,397,226         | \$31,338,764         | 99.81%      | 145         |

| January 1 - October 31, 2006 |        |                 |                   |                      |                      |             |             |
|------------------------------|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
|                              | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
| SF                           | 1096   | \$171,861       | \$161,400         | \$190,577,553        | \$188,359,905        | 98.84%      | 65          |
| RR                           | 277    | \$254,510       | \$248,000         | \$71,626,811         | \$70,499,283         | 98.43%      | 89          |
| CT                           | 202    | \$164,885       | \$145,050         | \$33,276,336         | \$33,306,943         | 100.09%     | 99          |

| January 1 - October 31, 2005 |        |                 |                   |                      |                      |             |             |
|------------------------------|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
|                              | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
| SF                           | 1100   | \$158,613       | \$149,751         | \$177,049,032        | \$175,207,202        | 98.96%      | 113         |
| RR                           | 298    | \$247,221       | \$238,428         | \$74,731,021         | \$73,931,176         | 98.93%      | 128         |
| CT                           | 212    | \$151,671       | \$139,719         | \$31,960,840         | \$32,012,343         | 100.16%     | 150         |