



500 E. 18th Street | Cheyenne, WY 82001
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 www.cheyennerealtors.com

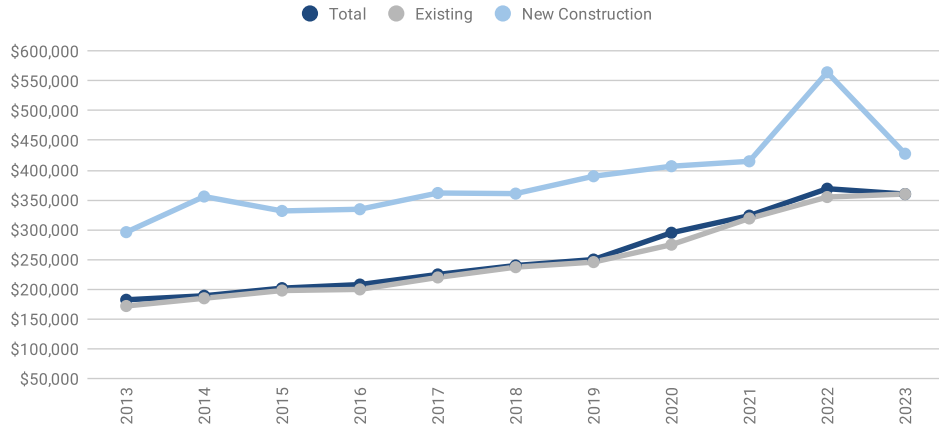
JULY		Monthly Statistics for Laramie County										
City Residential		2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Median Sales Price	Total	\$182,450	\$189,200	\$202,000	\$208,000	\$225,000	\$240,000	\$250,000	\$295,000	\$323,750	\$369,000	\$360,000
	Existing	\$172,000	\$185,000	\$198,000	\$199,900	\$220,000	\$237,250	\$245,750	\$275,000	\$319,000	\$355,000	\$360,000
	New Construction	\$296,026	\$355,850	\$331,650	\$334,500	\$361,750	\$360,738	\$389,900	\$406,744	\$415,000	\$564,430	\$427,727
Average Sales Price	Total	\$201,859	\$206,623	\$217,546	\$229,309	\$239,927	\$260,960	\$269,670	\$313,212	\$331,335	\$383,289	\$390,038
	Existing	\$183,851	\$198,079	\$205,928	\$220,291	\$228,502	\$255,487	\$257,512	\$298,582	\$325,484	\$368,269	\$389,191
	New Construction	\$305,404	\$349,428	\$344,187	\$304,679	\$357,605	\$356,354	\$375,518	\$399,000	\$421,693	\$535,157	\$427,727
Sold Listings	Total	108	124	119	131	113	129	165	151	148	100	91
	Existing	92	117	109	117	103	122	148	129	139	91	89
	New Construction	16	7	10	14	10	7	17	22	9	9	2
Active Listings	Total	332	328	268	309	285	239	129	180	94	215	203
	Existing	283	278	231	266	239	186	100	131	68	168	166
	New Construction	49	50	37	43	46	53	29	49	26	47	37
% of List Price Rcvd at Sale	Total	98.78%	99.46%	99.39%	99.52%	99.37%	99.16%	99.57%	99.77%	100.69%	99.35%	98.00%
	Existing	98.18%	98.63%	98.66%	99.21%	99.02%	98.88%	99.23%	99.59%	100.77%	99.30%	98.07%
	New Construction	100.95%	108.07%	104.48%	101.42%	101.73%	102.71%	101.71%	100.60%	99.72%	99.70%	95.59%
Avg Days on Market	Total	58	44	35	39	36	32	18	24	12	16	24
	Existing	46	44	32	32	26	26	13	20	10	11	24
	New Construction	129	49	62	100	138	141	61	49	52	68	13
# Homes Sold in Last 12 Months	Total	97.75	98.17	105.83	104.75	103.58	114.17	113.9	111.4	134.8	118.7	86.7
	Existing	80	89.08	96.67	95.92	100.08	104.75	103.3	100.8	120.2	107.2	81.3
	New Construction	10.5	9.08	9.17	8	11	9.42	10.67	10.58	14.67	11.5	5.33
Months Supply of Inventory	Total	3.4	3.3	2.5	2.9	2.8	2.1	1.1	1.6	0.7	1.8	2.3
	Existing	3.5	3.1	2.4	2.8	2.4	1.8	1	1.3	0.6	1.6	2
	New Construction	4.7	5.5	4	5.4	4.2	5.6	2.7	4.6	1.8	4.1	6.9

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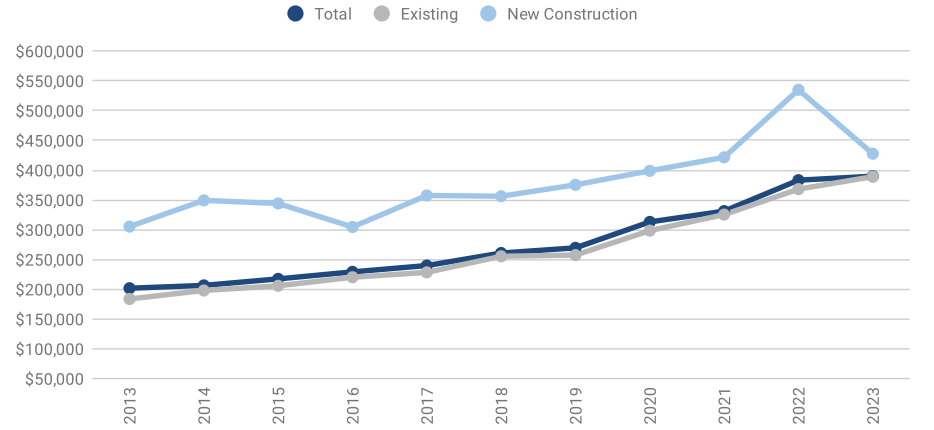
City Residential -- Monthly Statistics -- Laramie County

JULY

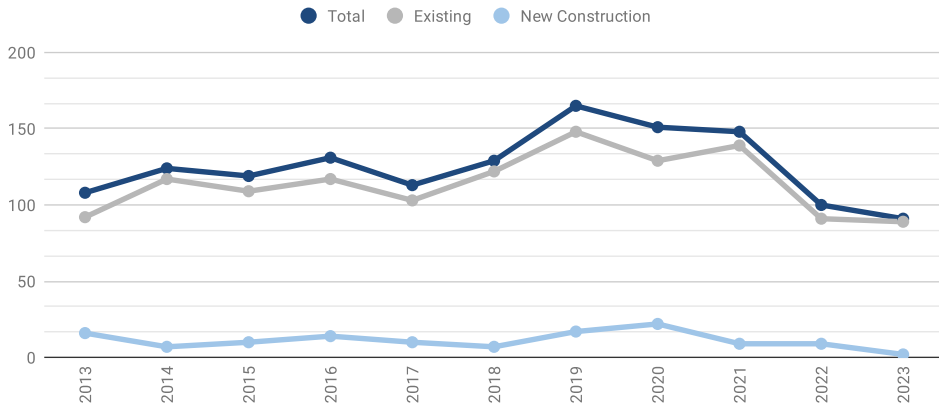
Median Sales Price



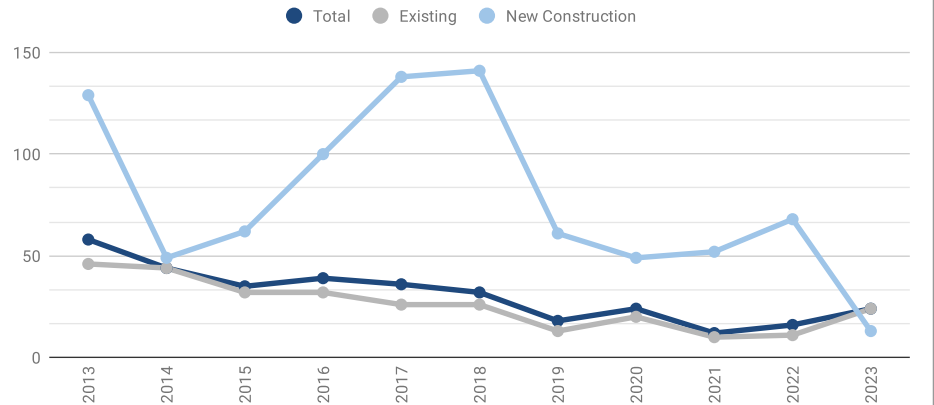
Average Sales Price



Sold Listings



Average Days on Market





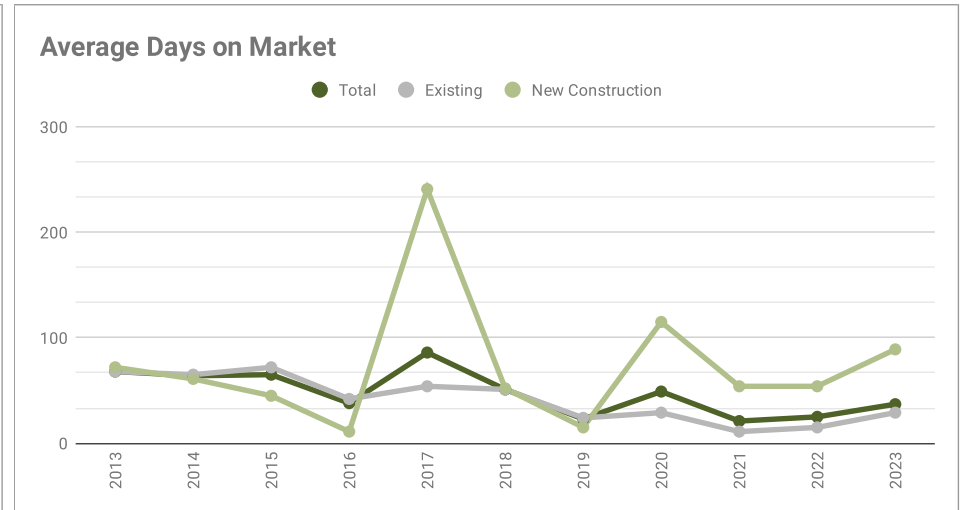
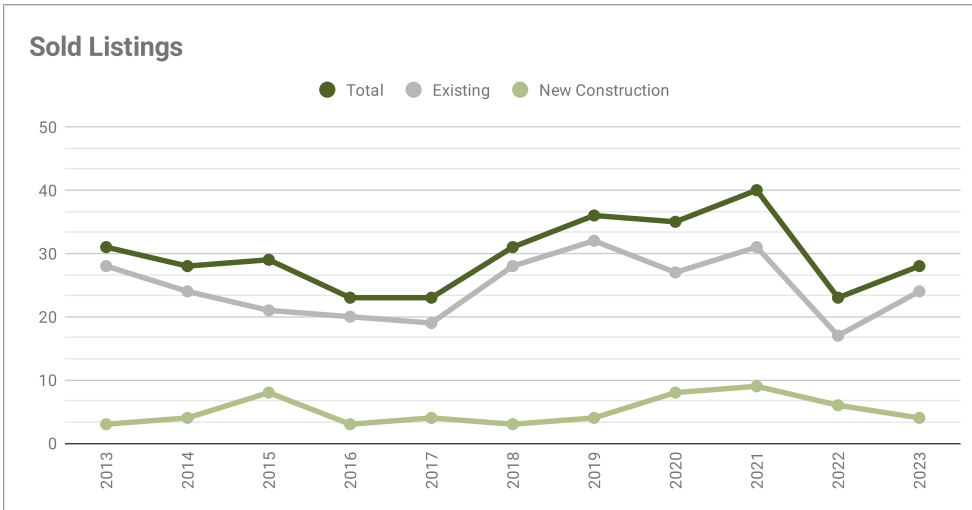
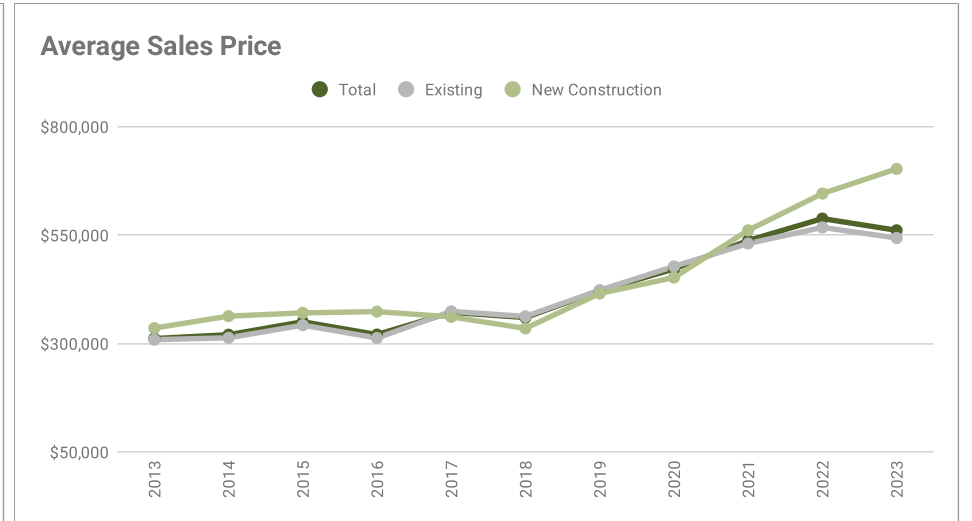
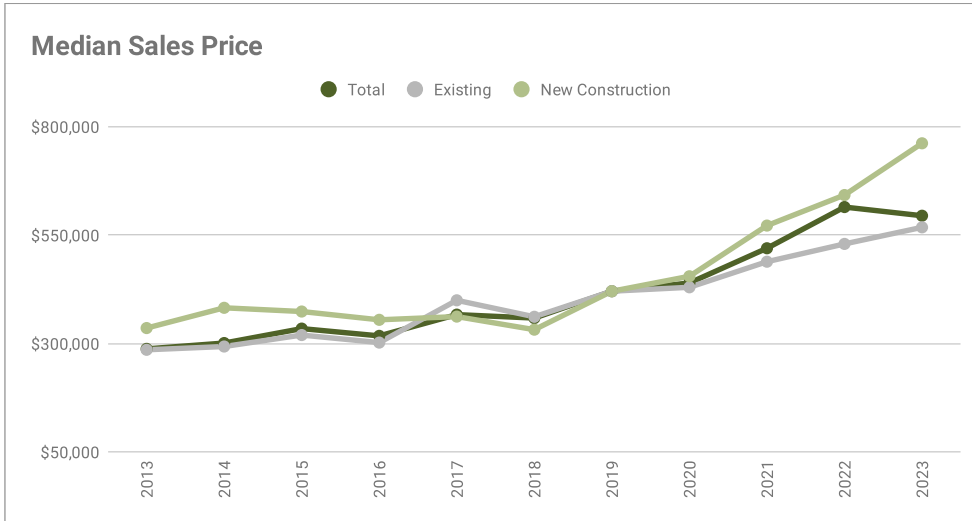
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JULY		Monthly Statistics for Laramie County										
Rural Residential		2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Median Sales Price	Total	\$288,000	\$301,450	\$334,750	\$318,000	\$367,000	\$359,000	\$421,000	\$440,000	\$520,000	\$615,000	\$595,000
	Existing	\$285,875	\$293,450	\$319,900	\$302,500	\$400,000	\$362,000	\$421,000	\$430,000	\$489,000	\$530,000	\$568,250
	New Construction	\$336,000	\$382,700	\$374,134	\$355,000	\$362,450	\$332,300	\$420,865	\$455,396	\$572,300	\$642,700	\$762,027
Average Sales Price	Total	\$311,830	\$320,634	\$350,492	\$320,965	\$372,186	\$360,251	\$422,337	\$472,299	\$537,842	\$588,404	\$561,426
	Existing	\$309,242	\$313,495	\$342,680	\$313,020	\$374,389	\$362,932	\$423,164	\$478,181	\$531,002	\$568,039	\$543,727
	New Construction	\$335,977	\$363,471	\$370,996	\$373,939	\$361,725	\$335,233	\$415,728	\$452,449	\$561,404	\$646,105	\$703,018
Sold Listings	Total	31	28	29	23	23	31	36	35	40	23	28
	Existing	28	24	21	20	19	28	32	27	31	17	24
	New Construction	3	4	8	3	4	3	4	8	9	6	4
Active Listings	Total	157	150	118	109	115	112	74	70	32	117	130
	Existing	127	129	94	71	93	93	45	50	30	80	81
	New Construction	30	21	24	38	24	19	29	20	2	37	49
% of List Price Rcvd at Sale	Total	98.61%	98.99%	98.85%	98.36%	99.62%	98.20%	99.37%	99.40%	100.57%	98.62%	94.33%
	Existing	98.38%	97.81%	97.39%	98.00%	99.10%	98.08%	99.37%	98.82%	100.37%	97.47%	97.47%
	New Construction	100.70%	105.55%	102.57%	100.42%	102.26%	99.37%	99.40%	101.50%	101.24%	98.42%	78.62%
Avg Days on Market	Total	68	64	65	38	86	51	23	49	21	25	37
	Existing	68	65	72	42	54	51	24	29	11	15	29
	New Construction	72	61	45	11	241	52	15	115	54	54	89
# Homes Sold in Last 12 Months	Total	21.75	23.42	28.58	25.58	28.58	30.25	31	29	36.9	36.8	25.4
	Existing	18.33	19.33	23.58	21.25	22.58	24.5	24.3	21.3	27.5	25	19.7
	New Construction	3.42	4.08	5	5	6	5.75	6.8	7.8	9.4	11.8	5.8
Months Supply of Inventory	Total	7.2	6.4	4.1	4.3	4	3.7	2.4	2.4	0.9	3.2	5.1
	Existing	6.9	6.7	4	3.3	4.1	3.8	1.9	2.4	1.1	3.2	4.1
	New Construction	8.8	5.1	4.8	7.6	4	3.3	4.3	2.6	0.2	3.1	8.5

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Rural Residential -- Monthly Statistics -- Laramie County

JULY





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JULY

Monthly Statistics for Laramie County

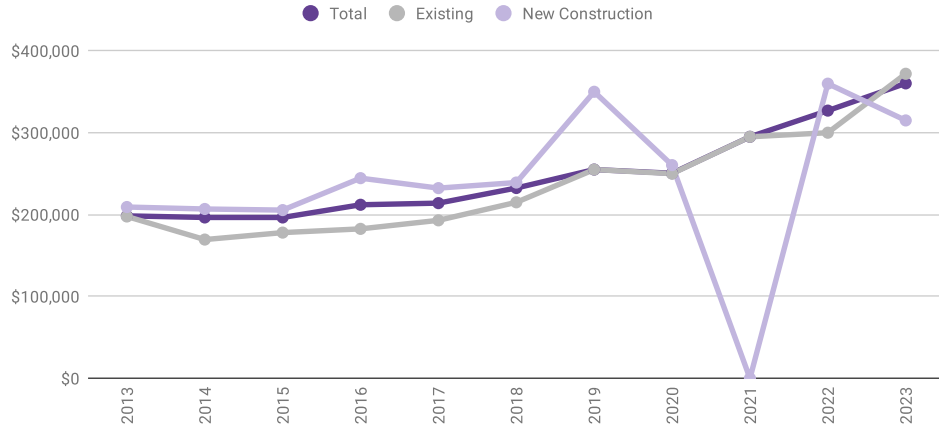
Condo/Townhouse		2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Median Sales Price	Total	\$198,450	\$196,500	\$196,500	\$212,000	\$214,000	\$232,450	\$255,000	\$250,500	\$295,000	\$327,000	\$360,250
	Existing	\$197,700	\$169,500	\$178,000	\$182,570	\$193,000	\$215,000	\$255,000	\$250,000	\$295,000	\$300,000	\$372,000
	New Construction	\$209,250	\$206,850	\$205,500	\$244,500	\$232,337	\$239,150	\$350,000	\$260,420	\$0	\$359,900	\$315,000
Average Sales Price	Total	\$199,703	\$181,631	\$199,351	\$198,516	\$202,967	\$221,263	\$258,127	\$250,242	\$288,300	\$331,877	\$369,056
	Existing	\$188,423	\$172,935	\$195,651	\$190,025	\$191,886	\$205,281	\$252,723	\$247,406	\$288,300	\$326,315	\$382,136
	New Construction	\$255,082	\$213,516	\$213,621	\$243,800	\$237,793	\$246,835	\$350,000	\$279,551	\$0	\$360,800	\$319,349
Sold Listings	Total	26	28	34	19	29	26	36	34	26	31	24
	Existing	18	22	27	16	22	16	34	31	26	26	19
	New Construction	8	6	7	3	7	10	2	3	0	5	5
Active Listings	Total	79	85	75	56	74	55	34	19	8	16	43
	Existing	53	43	45	44	45	38	14	13	8	10	26
	New Construction	26	42	29	12	29	17	20	6	0	6	17
% of List Price Rcvd at Sale	Total	100.32%	98.99%	99.60%	99.24%	100.06%	100.13%	98.98%	99.22%	101.36%	99.83%	99.21%
	Existing	98.27%	98.34%	98.87%	98.68%	99.21%	99.46%	99.01%	98.80%	101.36%	100.26%	99.02%
	New Construction	104.43%	100.99%	102.30%	101.67%	102.30%	101.03%	98.59%	103.27%	0.00%	99.75%	100.09%
Avg Days on Market	Total	46	78	43	36	46	20	18	19	6	17	23
	Existing	25	51	38	27	16	10	16	19	6	11	15
	New Construction	92	176	60	83	142	34	53	14	0	48	55
# Homes Sold in Last 12 Months	Total	21.75	24.25	26.92	22.25	22.42	27.58	25.2	22.9	23.2	18.4	19.8
	Existing	14.67	15.58	18.17	17.67	19.17	19.42	20.1	20.3	21.7	17.2	17.9
	New Construction	6.75	8.67	8.75	5.25	3.25	8.08	5.1	2.6	1.5	1.3	1.9
Months Supply of Inventory	Total	3.6	3.5	2.8	2.5	3.3	2	1.4	0.8	0.3	0.9	2.2
	Existing	3.6	2.8	2.5	2.5	2.3	2	0.7	0.6	0.4	0.6	1.5
	New Construction	3.9	4.8	3.3	2.3	8.9	2.1	3.9	2.3	0	4.8	8.9

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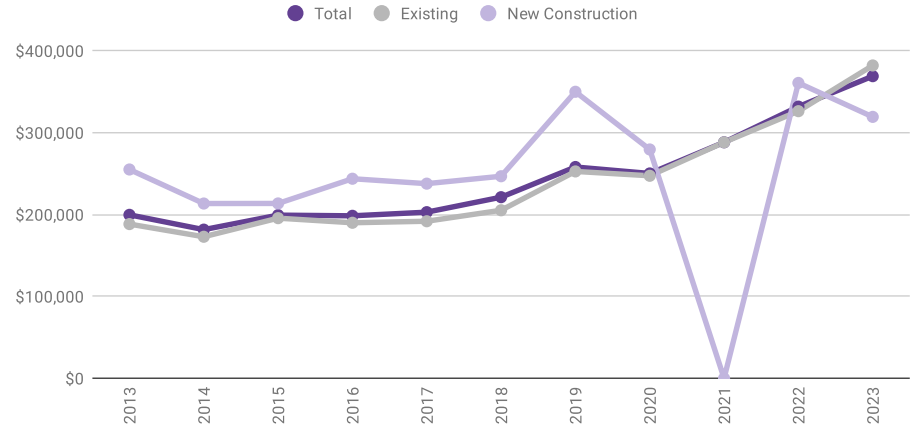
Condo/Townhouse -- Monthly Statistics -- Laramie County

JULY

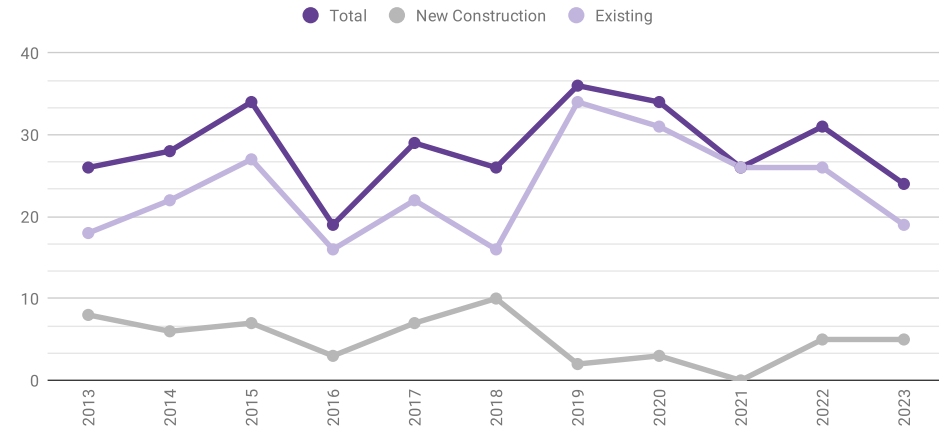
Median Sales Price



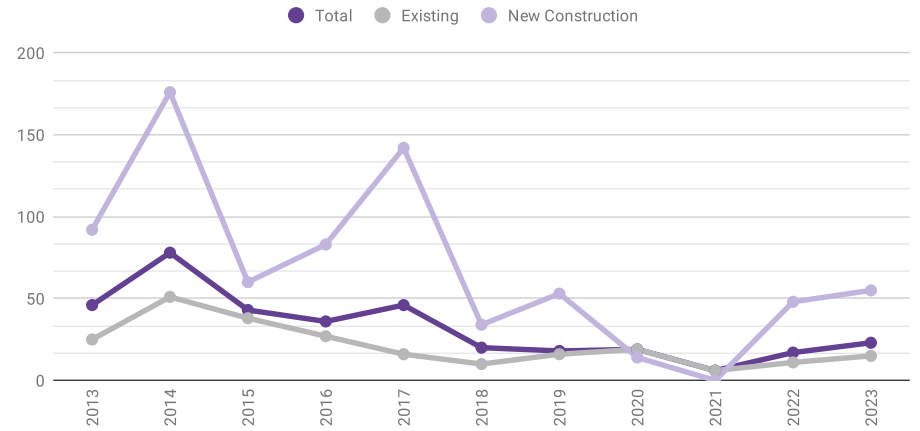
Average Sales Price



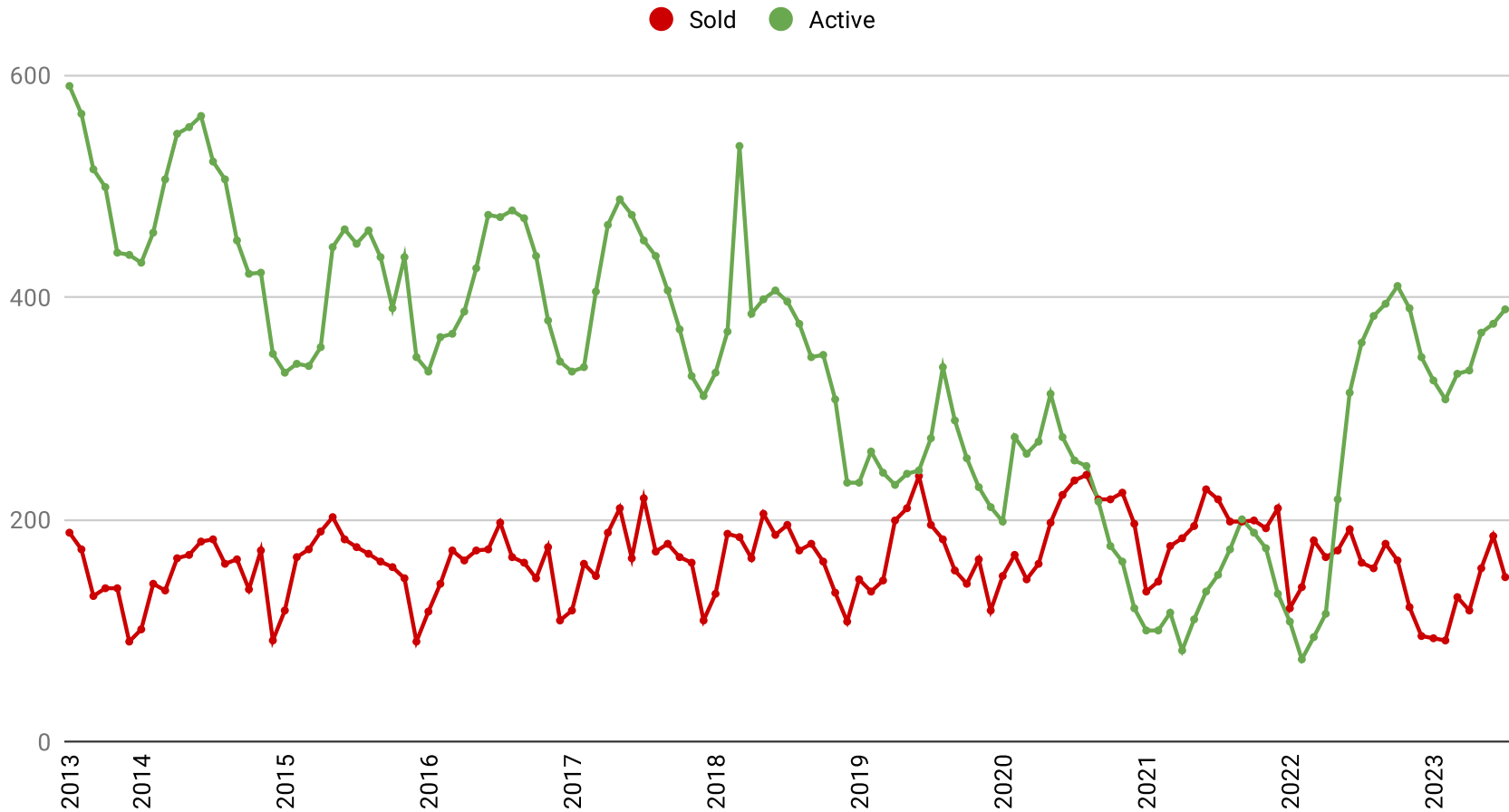
Sold Listings



Average Days on Market



Sold vs. Active Listings - July 2013 - July 2023



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January 1 -July 31, 2023							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	591	\$374,676	\$350,000	\$224,845,662	\$221,434,038	98.48%	34
RR	161	\$568,675	\$575,900	\$93,376,255	\$90,419,328	96.83%	36
CT	149	\$323,428	\$322,000	\$49,111,414	\$48,190,839	98.13%	31

January 1 -July 31, 2022							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	749	\$367,303	\$350,000	\$275,421,211	\$275,110,473	99.89%	19
RR	235	\$592,689	\$576,471	\$139,743,666	\$139,282,048	99.67%	30
CT	136	\$323,695	\$325,000	\$43,926,199	\$44,022,533	100.22%	14

January 1 -July 31, 2021							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	871	\$499,689	\$305,000	\$277,305,008	\$277,862,675	100.20%	20
RR	237	\$499,689	\$490,000	\$118,579,173	\$118,426,503	99.87%	27
CT	152	\$273,883	\$275,000	\$41,353,556	\$41,630,355	100.67%	13

January 1 -July 31, 2020							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	775	\$295,087	\$279,900	\$229,881,626	\$228,692,742	99.48%	26
RR	203	\$434,528	\$430,000	\$88,362,806	\$88,209,338	99.83%	43
CT	164	\$234,969	\$235,000	\$38,700,500	\$38,534,996	99.57%	28

January 1 -July 31, 2019							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	823	\$265,987	\$250,000	\$220,155,800	\$218,907,678	99.43%	33
RR	213	\$409,869	\$400,000	\$87,974,512	\$87,302,301	99.24%	40
CT	188	\$230,762	\$229,230	\$43,816,150	\$43,152,575	98.49%	30

January 1 -July 31, 2018							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	786	\$252,557	\$237,500	\$200,125,737	\$198,510,000	99.19%	34
RR	201	\$367,647	\$359,000	\$74,929,169	\$73,897,182	98.62%	49
CT	197	\$215,818	\$224,500	\$42,674,980	\$42,516,318	99.63%	47

January 1 -July 31, 2017							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	749	\$234,161	\$219,900	\$177,008,470	\$175,386,915	99.08%	43
RR	206	\$347,957	\$355,000	\$72,381,547	\$71,679,277	99.03%	72
CT	160	\$209,642	\$206,000	\$33,758,999	\$33,542,783	99.36%	54

January 1 -July 31, 2016							
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	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	713	\$221,307	\$204,900	\$159,121,244	\$157,791,992	99.16%	45
RR	167	\$340,880	\$343,500	\$57,656,349	\$56,927,077	98.74%	63
CT	146	\$205,386	\$203,700	\$30,319,499	\$29,986,486	98.90%	54

January 1 -July 31, 2015

	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	739	\$219,070	\$202,500	\$163,684,460	\$161,892,918	98.91%	46
RR	184	\$326,160	\$322,950	\$60,764,963	\$60,013,581	98.76%	65
CT	204	\$201,879	\$205,400	\$40,961,613	\$41,183,351	100.54%	68

January 1 -July 31, 2014

	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	664	\$201,589	\$185,000	\$135,422,292	\$133,855,428	98.84%	58
RR	164	\$308,528	\$300,000	\$51,213,479	\$50,598,657	98.80%	77
CT	160	\$182,056	\$184,000	\$29,174,332	\$29,129,066	99.84%	67

January 1 -July 31, 2013

	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	637	\$200,722	\$179,900	\$129,406,894	\$127,860,150	98.80%	66
RR	158	\$304,828	\$287,375	\$49,127,961	\$48,162,957	98.04%	86
CT	157	\$177,086	\$178,000	\$27,911,072	\$27,802,537	99.61%	69

January 1 -July 31, 2012

	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	594	\$184,300	\$169,925	\$111,107,139	\$109,474,705	98.53%	75
RR	150	\$282,083	\$279,450	\$43,156,401	\$42,312,451	98.04%	87
CT	107	\$172,656	\$175,000	\$18,664,785	\$18,474,201	98.98%	74

January 1 -July 31, 2011

	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	536	\$177,044	\$162,375	\$96,381,352	\$94,895,596	98.46%	86
RR	149	\$271,500	\$265,000	\$41,270,603	\$40,453,646	98.02%	108
CT	104	\$173,579	\$173,588	\$18,409,126	\$18,052,265	98.06%	71

January 1 -July 31, 2010

	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	517	\$183,058	\$169,000	\$95,950,434	\$94,641,142	98.64%	63
RR	131	\$265,117	\$250,000	\$35,460,387	\$34,730,446	97.94%	92
CT	125	\$171,898	\$169,900	\$21,607,999	\$21,487,355	99.44%	77

January 1 -July 31, 2009

	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	545	\$174,942	\$167,000	\$96,934,010	\$95,343,539	98.36%	83

RR	123	\$257,101	\$244,000	\$32,585,519	\$31,623,500	97.05%	119
CT	88	\$152,635	\$152,000	\$13,657,455	\$13,431,923	98.35%	107

January 1 -July 31, 2008

	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	589	\$178,312	\$165,000	\$106,779,606	\$105,026,123	98.36%	85
RR	117	\$254,718	\$242,000	\$30,505,598	\$29,802,045	97.69%	111
CT	119	\$163,230	\$159,200	\$19,792,163	\$19,424,399	98.14%	178

January 1 -July 31, 2007

	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	717	\$176,953	\$163,900	\$128,334,201	\$126,875,617	98.86%	79
RR	163	\$262,346	\$250,000	\$43,912,924	\$42,762,411	97.38%	103
CT	127	\$171,461	\$154,900	\$21,818,001	\$21,775,622	99.81%	152

January 1 -July 31, 2006

	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	762	\$170,647	\$160,000	\$131,746,732	\$130,033,089	98.70%	65
RR	184	\$248,239	\$238,950	\$46,317,517	\$45,676,151	98.62%	88
CT	127	\$169,550	\$149,900	\$21,639,768	\$21,532,904	99.51%	95

January 1 -July 31, 2005

	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	744	\$157,427	\$148,193	\$118,881,771	\$117,639,673	98.96%	115
RR	185	\$242,936	\$232,918	\$45,379,046	\$44,927,688	99.01%	130
CT	123	\$149,970	\$141,184	\$18,225,106	\$18,299,638	100.41%	157