



500 E. 18th Street | Cheyenne, WY 82001
 Phone: 307-634-0363 | Fax: 307-634-0157
www.cheyennerealtors.com

MARCH		Monthly Statistics for Laramie County										
City Residential		2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Median Sales Price	Total	\$185,450	\$188,000	\$199,000	\$218,472	\$206,500	\$225,000	\$244,750	\$285,000	\$298,000	\$350,000	\$325,000
	Existing	\$182,000	\$182,950	\$188,000	\$198,950	\$197,950	\$224,000	\$235,000	\$280,000	\$287,500	\$334,500	\$322,000
	New Construction	\$307,000	\$298,900	\$324,014	\$398,068	\$361,750	\$328,400	\$351,658	\$385,714	\$419,500	\$491,595	\$639,900
Average Sales Price	Total	\$208,259	\$201,807	\$217,550	\$206,250	\$218,596	\$236,537	\$257,727	\$297,515	\$312,134	\$365,116	\$347,122
	Existing	\$195,485	\$189,839	\$206,785	\$197,000	\$204,227	\$228,849	\$240,403	\$284,809	\$300,512	\$337,148	\$335,844
	New Construction	\$294,840	\$293,205	\$324,214	\$386,053	\$356,545	\$336,480	\$371,567	\$398,103	\$414,058	\$516,732	\$636,600
Sold Listings	Total	70	95	120	102	106	126	106	107	127	122	80
	Existing	61	84	109	92	96	117	92	95	114	103	77
	New Construction	9	11	11	10	10	9	14	12	13	19	3
Active Listings	Total	317	255	200	200	199	217	155	157	74	58	166
	Existing	263	224	164	155	159	166	110	111	54	45	120
	New Construction	54	31	36	45	42	51	45	46	20	13	46
% of List Price Rcvd at Sale	Total	98.53%	98.67%	98.61%	99.81%	98.90%	98.95%	99.74%	99.71%	100.01%	99.89%	98.63%
	Existing	97.24%	98.19%	98.44%	98.68%	98.59%	98.73%	99.32%	99.45%	99.76%	99.66%	98.59%
	New Construction	104.78%	102.66%	99.63%	105.39%	100.62%	100.92%	101.60%	101.23%	101.62%	100.71%	99.22%
Avg Days on Market	Total	68	73	52	58	59	42	43	26	24	27	37
	Existing	60	62	46	52	52	36	34	18	20	19	36
	New Construction	122	160	114	111	128	117	102	86	56	71	50
# Homes Sold in Last 12 Months	Total	87.33	98.5	102.17	105.75	109.75	113.75	109.3	115.5	130.8	126.3	91.7
	Existing	76.83	88.67	93.58	97.83	98.08	103.92	99.5	105.4	115.5	114.1	84.8
	New Construction	10.58	9.83	8.58	7.92	11.67	9.83	9.8	10.08	15.33	12.17	6.92
Months Supply of Inventory	Total	3.6	2.6	2	1.9	1.8	1.9	1.4	1.4	0.6	0.5	1.8
	Existing	3.4	2.5	1.8	1.6	1.6	1.6	1.1	1.1	0.5	0.4	1.4
	New Construction	5.1	3.2	4.2	5.7	3.6	5.2	4.6	4.6	1.3	1.1	6.7

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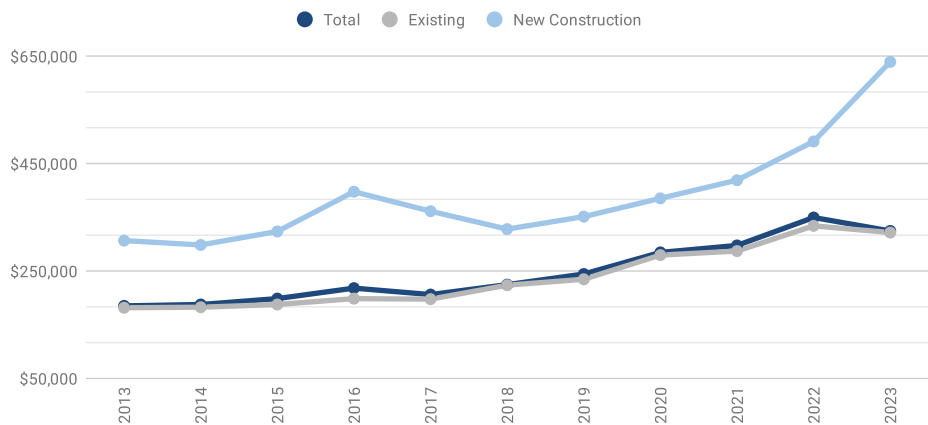


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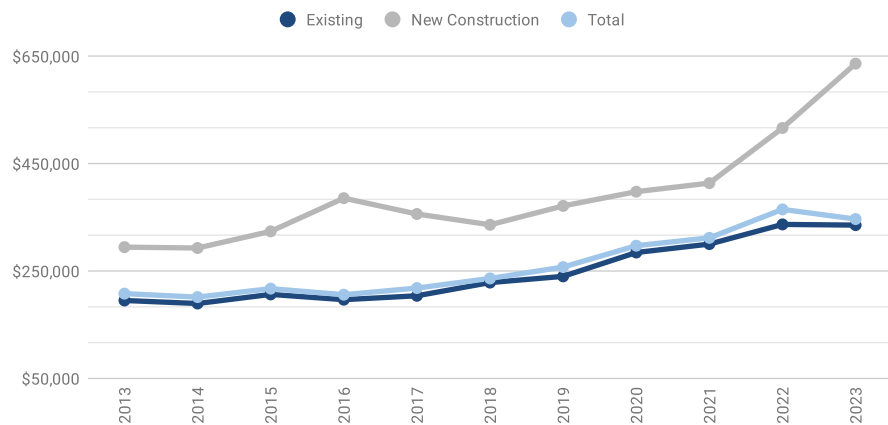
City Residential -- Monthly Statistics -- Laramie County

MARCH

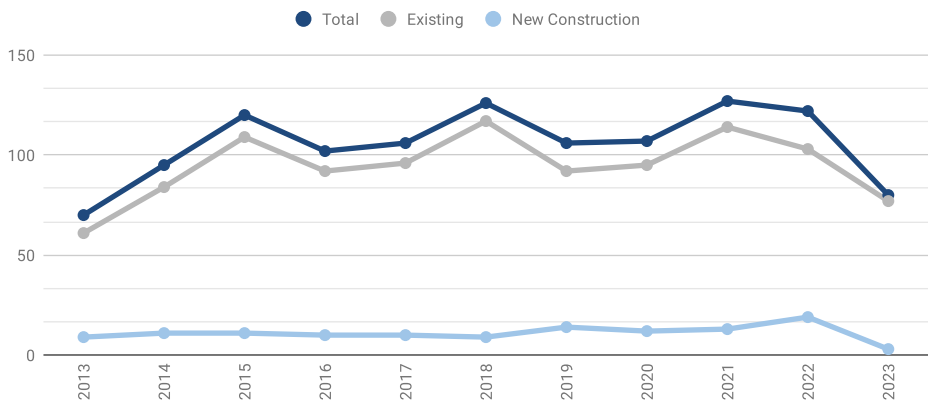
Median Sales Price



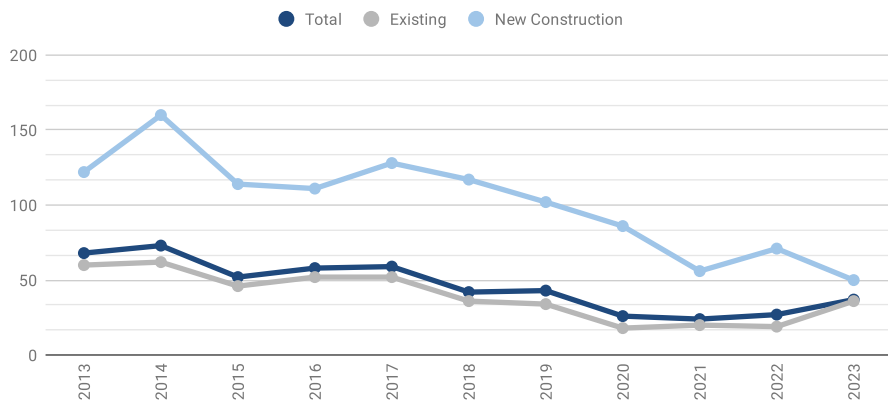
Average Sales Price



Sold Listings



Average Days on Market





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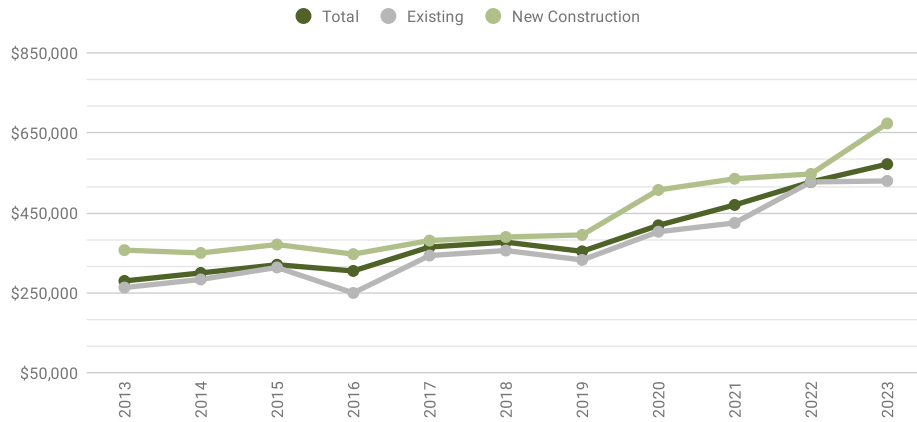
MARCH		Monthly Statistics for Laramie County										
Rural Residential		2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Median Sales Price	Total	\$280,000	\$300,000	\$320,500	\$305,000	\$364,900	\$377,000	\$354,000	\$419,000	\$470,000	\$527,500	\$572,000
	Existing	\$263,500	\$283,750	\$313,750	\$250,000	\$343,500	\$356,000	\$332,500	\$403,000	\$425,000	\$527,500	\$530,000
	New Construction	\$357,000	\$350,000	\$371,000	\$347,000	\$380,950	\$389,900	\$395,000	\$507,493	\$535,450	\$547,500	\$673,780
Average Sales Price	Total	\$302,268	\$308,846	\$333,657	\$296,040	\$351,234	\$375,032	\$370,885	\$428,682	\$449,791	\$590,012	\$603,502
	Existing	\$290,056	\$288,317	\$325,099	\$265,807	\$330,178	\$367,363	\$358,899	\$388,002	\$420,826	\$590,422	\$531,605
	New Construction	\$367,402	\$390,960	\$376,445	\$361,546	\$391,592	\$391,223	\$405,128	\$527,474	\$541,514	\$588,906	\$732,915
Sold Listings	Total	19	25	24	19	35	28	27	24	25	37	28
	Existing	16	20	20	13	23	19	20	17	19	27	18
	New Construction	3	5	4	6	12	9	7	7	6	10	10
Active Listings	Total	112	139	90	97	91	88	56	87	30	22	131
	Existing	85	114	70	69	70	59	37	56	16	12	62
	New Construction	27	25	20	29	21	29	19	31	14	10	69
% of List Price Rcvd at Sale	Total	98.40%	99.43%	98.94%	98.47%	99.31%	98.48%	98.73%	101.16%	100.38%	98.66%	101.91%
	Existing	98.03%	97.56%	98.66%	98.34%	98.50%	96.59%	98.07%	100.14%	99.33%	97.64%	102.41%
	New Construction	100.00%	105.37%	100.12%	98.67%	100.66%	102.46%	100.43%	103.04%	103.09%	101.53%	101.25%
Avg Days on Market	Total	89	98	89	80	77	84	82	53	10	25	78
	Existing	94	65	90	69	60	75	63	29	11	24	68
	New Construction	60	226	83	104	111	102	134	112	7	29	94
# Homes Sold in Last 12 Months	Total	21	23.33	27.33	26.33	27.75	29.42	30.2	29.9	34.4	38.8	28.1
	Existing	18	19.42	22.92	20.33	23.42	23.58	23.8	23.3	25.6	26.8	20.2
	New Construction	3	3.92	4.42	5.33	5.67	5.83	6.3	6.7	8.8	12	7.9
Months Supply of Inventory	Total	5.3	6	3.3	3.7	3.3	3	1.9	2.9	0.9	0.6	4.7
	Existing	4.7	5.9	3.1	3.4	3	2.5	1.6	2.4	0.6	0.4	3.1
	New Construction	9	6.4	4.5	5.4	3.7	5	3	4.7	1.6	0.8	8.7

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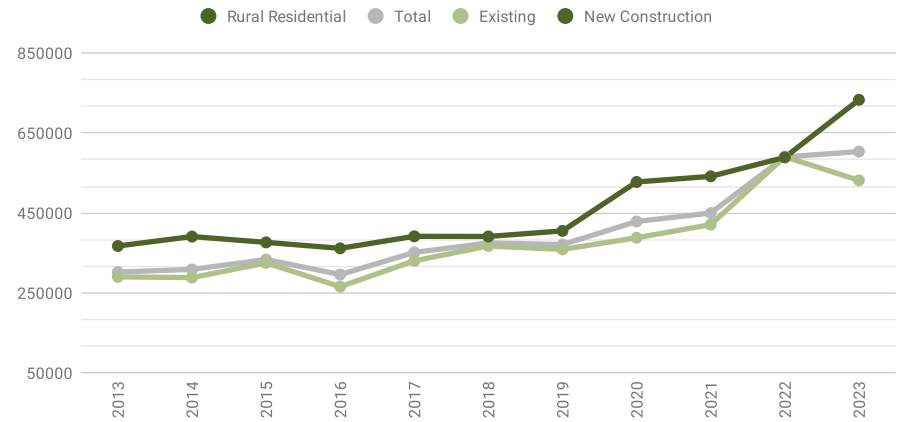
Rural Residential -- Monthly Statistics -- Laramie County

MARCH

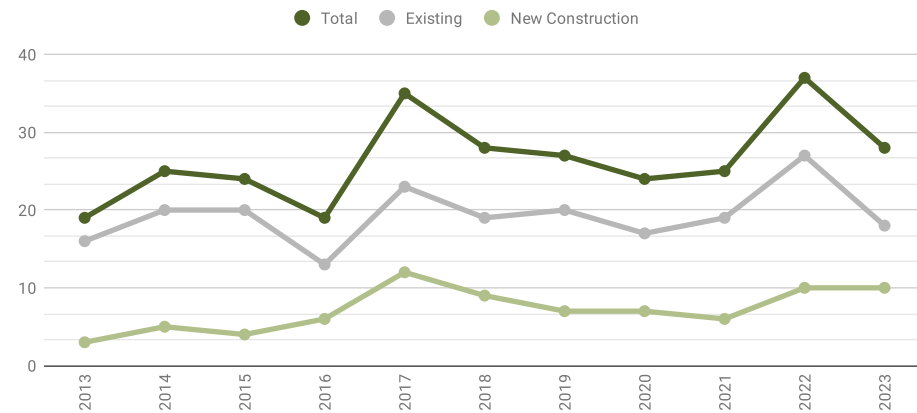
Median Sales Price



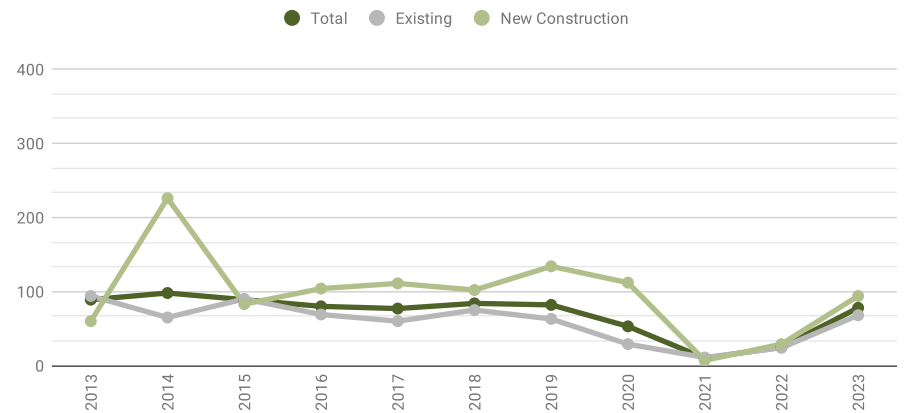
Average Sales Price



Sold Listings



Average Days on Market





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MARCH		Monthly Statistics for Laramie County										
Condo/Townhouse		2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Median Sales Price	Total	\$182,000	\$194,250	\$210,929	\$180,000	\$210,000	\$214,900	\$224,900	\$233,000	\$237,500	\$327,000	\$285,999
	Existing	\$162,500	\$171,000	\$179,000	\$141,500	\$208,000	\$180,000	\$199,500	\$225,000	\$237,500	\$327,000	\$267,000
	New Construction	\$206,550	\$229,500	\$226,750	\$250,312	\$294,450	\$233,400	\$234,400	\$240,503	\$0	\$0	\$370,000
Average Sales Price	Total	\$178,673	\$195,896	\$224,778	\$195,140	\$216,121	\$227,557	\$233,982	\$231,363	\$264,733	\$319,141	\$279,804
	Existing	\$159,903	\$174,750	\$201,053	\$162,950	\$206,905	\$209,488	\$232,845	\$223,769	\$264,733	\$319,141	\$275,057
	New Construction	\$207,869	\$241,208	\$259,046	\$247,450	\$294,450	\$277,457	\$237,557	\$270,850	\$0	\$0	\$370,000
Sold Listings	Total	23	22	22	21	19	33	29	31	18	17	20
	Existing	14	15	13	13	17	25	22	26	18	17	19
	New Construction	9	7	9	8	2	7	7	5	0	0	1
Active Listings	Total	79	64	50	67	47	64	41	28	16	8	25
	Existing	44	34	38	37	26	33	15	17	16	5	9
	New Construction	35	30	12	30	21	30	26	11	0	3	16
% of List Price Rcvd at Sale	Total	100.56%	99.75%	101.38%	98.56%	98.84%	99.65%	99.36%	99.68%	100.68%	100.33%	99.28%
	Existing	98.63%	98.67%	99.44%	98.74%	98.68%	99.28%	99.08%	99.30%	100.68%	100.33%	99.51%
	New Construction	102.96%	101.47%	103.65%	98.38%	99.85%	100.84%	100.21%	101.37%	0.00%	0.00%	96.13%
Avg Days on Market	Total	56	117	90	62	44	51	32	33	16	9	35
	Existing	44	78	61	55	42	23	33	7	16	9	22
	New Construction	76	201	133	74	66	158	28	166	0	0	272
# Homes Sold in Last 12 Months	Total	18.67	23.5	23.75	26.67	21.92	26.5	26.6	24.1	22.5	19.1	19.5
	Existing	12.83	15.25	16.17	18.92	19	19.92	19.4	21.3	20.1	19	17.5
	New Construction	5.92	8.25	7.58	7.75	2.92	6.5	7.2	2.8	2.4	0.1	2
Months Supply of Inventory	Total	4.2	2.7	2.1	2.5	2.1	2.4	1.5	1.2	0.2	0.4	1.3
	Existing	3.4	2.2	2.4	2	1.4	1.7	0.8	0.8	0.2	0.3	0.5
	New Construction	5.9	3.6	1.6	3.9	7.2	4.6	3.6	4	0	36	8

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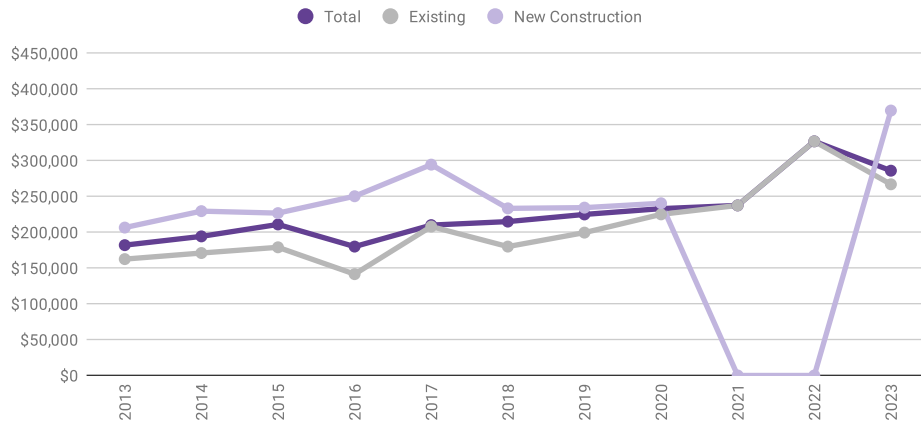


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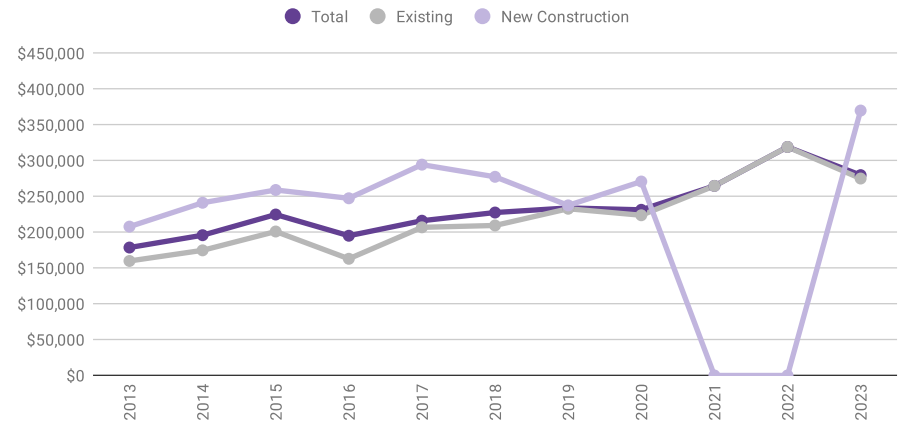
Condo/Townhouse -- Monthly Statistics -- Laramie County

MARCH

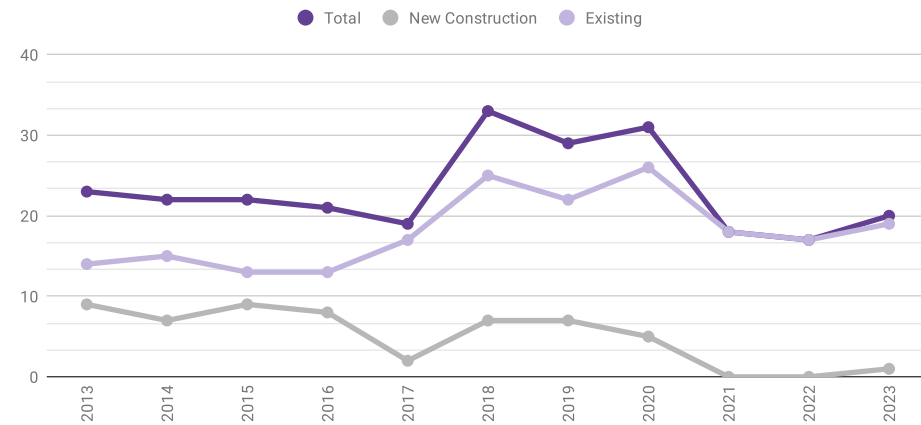
Median Sales Price



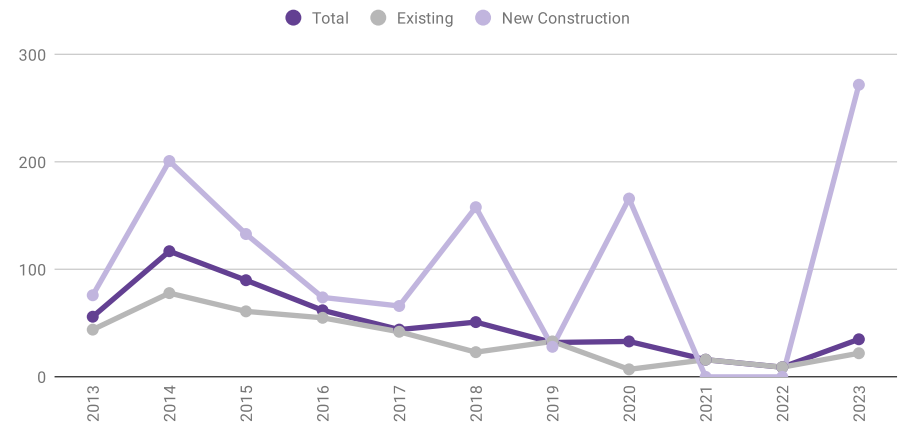
Average Sales Price



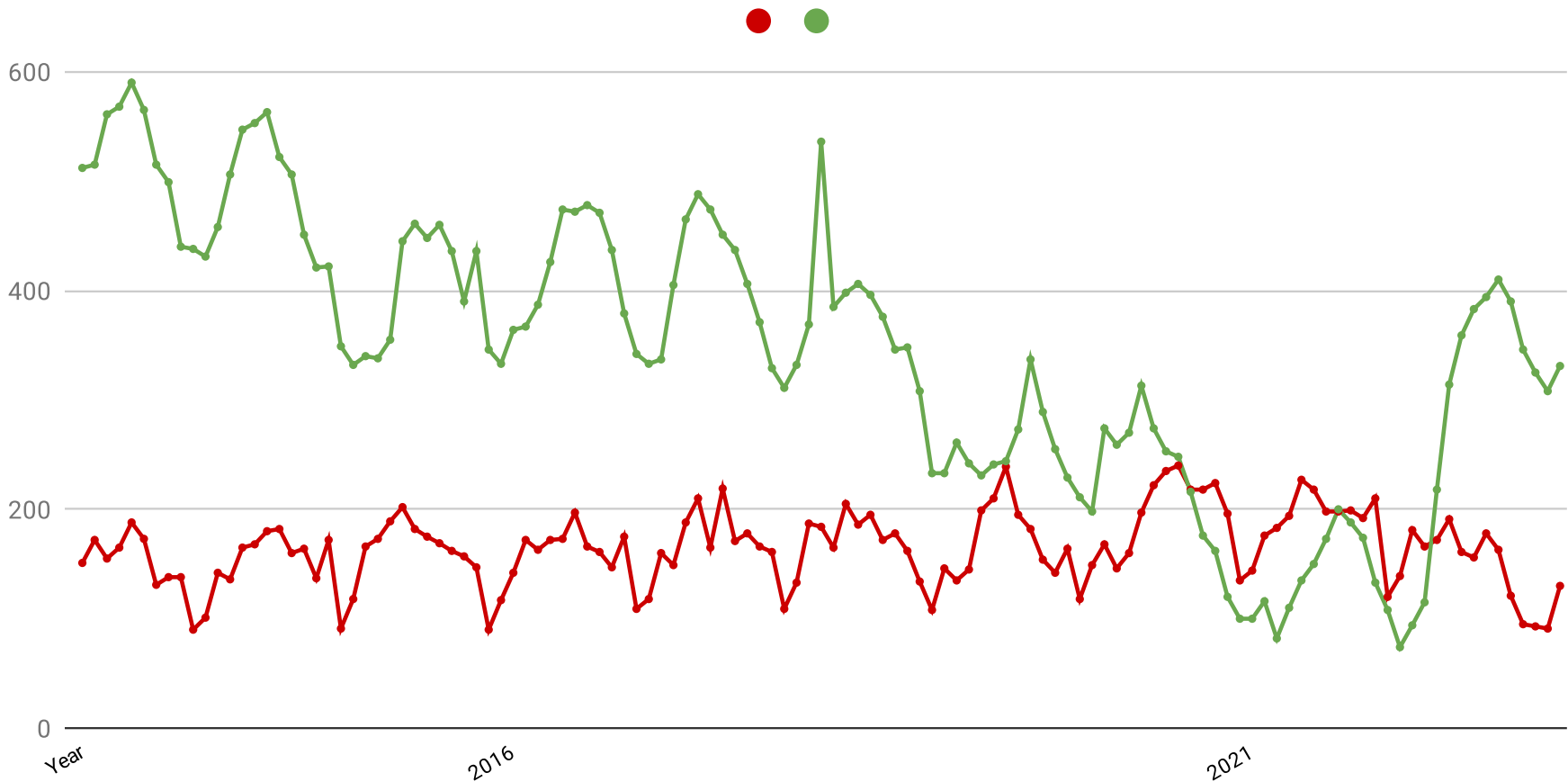
Sold Listings



Average Days on Market



Sold vs. Active Listings - March 2013 - March 2023



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January 1 -March 31, 2023							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	201	\$350,656	\$335,000	\$71,571,347	\$70,481,910	98.48%	42
RR	54	\$592,994	\$572,000	\$32,790,930	\$32,021,705	97.65%	63
CT	52	\$305,286	\$307,450	\$16,194,099	\$15,874,899	98.03%	38

January 1 -March 31, 2022							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	297	\$351,526	\$335,000	\$104,769,895	\$104,403,240	99.65%	28
RR	95	\$564,083	\$542,423	\$53,914,779	\$53,587,888	99.39%	32
CT	40	\$320,428	\$315,000	\$12,868,000	\$12,817,133	99.60%	14

January 1 -March 31, 2021							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	328	\$306,808	\$291,250	\$101,074,553	\$100,633,120	99.56%	27
RR	69	\$455,582	\$455,000	\$31,702,643	\$31,435,212	99.16%	32
CT	49	\$262,633	\$262,000	\$12,876,750	\$12,869,050	99.94%	25

January 1 -March 31, 2020							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	284	\$291,954	\$277,000	\$83,512,440	\$82,915,169	99.28%	33
RR	65	\$430,231	\$423,000	\$27,876,737	\$27,965,070	100.32%	55
CT	71	\$221,248	\$215,000	\$15,777,300	\$15,708,639	99.56%	38

January 1 -March 31, 2019							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	267	\$257,025	\$244,500	\$69,115,961	\$68,625,734	99.29%	46
RR	66	\$407,850	\$399,450	\$27,255,058	\$26,918,105	98.76%	68
CT	81	\$217,450	\$224,900	\$17,805,450	\$17,396,055	97.70%	40

January 1 -March 31, 2018							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	297	\$236,949	\$225,000	\$71,107,816	\$70,373,971	98.97%	40
RR	64	\$366,609	\$354,818	\$23,877,804	\$23,462,978	98.26%	68
CT	69	\$211,415	\$212,000	\$14,669,500	\$14,587,700	99.44%	54

January 1 -March 31, 2017							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	260	\$227,201	\$211,500	\$59,867,303	\$59,072,482	98.67%	54
RR	79	\$337,541	\$355,000	\$26,831,314	\$26,665,788	99.38%	86
CT	50	\$206,308	\$197,550	\$10,455,000	\$10,315,400	98.66%	77

January 1 -March 31, 2016							
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	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	239	\$209,080	\$198,000	\$50,470,841	\$49,970,325	99.01%	57
RR	47	\$320,682	\$305,000	\$15,318,551	\$15,072,083	98.39%	81
CT	58	\$197,120	\$194,650	\$11,611,000	\$11,432,973	98.47%	56

January 1 -March 31, 2015							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	265	\$208,375	\$190,000	\$56,166,189	\$55,219,411	98.31%	54
RR	58	\$318,767	\$313,750	\$18,727,518	\$18,488,530	98.72%	78
CT	56	\$195,968	\$205,400	\$10,918,721	\$10,974,213	100.51%	80

January 1 -March 31, 2014							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	230	\$191,236	\$180,000	\$44,769,483	\$43,984,280	98.25%	73
RR	55	\$301,874	\$294,000	\$16,727,279	\$16,603,098	99.26%	84
CT	49	\$190,928	\$185,000	\$9,345,445	\$9,355,479	100.11%	74

January 1 -March 31, 2013							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	200	\$197,013	\$177,250	\$40,213,275	\$39,402,703	97.98%	80
RR	47	\$298,015	\$280,000	\$14,299,329	\$14,006,745	97.95%	90
CT	54	\$167,069	\$166,000	\$9,053,067	\$9,021,729	99.65%	63

January 1 -March 31, 2012							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	195	\$181,081	\$165,000	\$35,942,840	\$35,310,873	98.24%	87
RR	49	\$260,984	\$265,000	\$13,094,011	\$12,788,256	97.66%	94
CT	42	\$168,321	\$175,000	\$7,113,516	\$7,069,502	99.38%	90

January 1 -March 31, 2011							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	197	\$177,048	\$160,000	\$35,295,119	\$34,878,564	98.82%	78
RR	48	\$264,643	\$257,250	\$13,030,992	\$12,702,868	97.48%	96
CT	31	\$165,551	\$156,200	\$5,223,100	\$5,132,100	98.26%	108

January 1 -March 31, 2010							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	194	\$176,335	\$165,250	\$34,836,207	\$34,209,149	98.20%	71
RR	48	\$255,665	\$255,175	\$12,549,129	\$12,271,944	97.79%	87
CT	41	\$174,852	\$169,000	\$7,237,449	\$7,168,972	99.05%	72

January 1 -March 31, 2009							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM

SF	176	\$171,714	\$158,950	\$30,843,890	\$30,221,787	97.98%	88
RR	37	\$261,022	\$240,000	\$10,052,420	\$9,657,850	96.07%	130
CT	23	\$139,325	\$125,900	\$3,259,353	\$3,204,497	98.32%	124

January 1 -March 31, 2008							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	210	\$179,743	\$165,100	\$38,579,162	\$37,746,134	97.84%	105
RR	40	\$243,308	\$236,400	\$9,947,898	\$9,732,345	97.83%	125
CT	44	\$150,422	\$148,700	\$6,753,549	\$6,618,580	98.00%	160

January 1 -March 31, 2007							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	279	\$171,623	\$158,000	\$48,507,066	\$47,882,915	98.71%	92
RR	59	\$246,369	\$249,900	\$14,912,880	\$14,535,772	97.47%	115
CT	47	\$175,108	\$157,500	\$8,346,345	\$8,230,101	98.61%	136

January 1 -March 31, 2006							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	264	\$164,919	\$155,000	\$44,299,283	\$43,538,720	98.28%	73
RR	66	\$250,728	\$231,450	\$16,899,690	\$16,548,059	97.92%	90
CT	41	\$141,973	\$138,000	\$5,869,962	\$5,820,894	99.16%	73

January 1 -March 31, 2005							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	257	\$155,904	\$142,083	\$40,589,552	\$40,190,507	99.02%	120
RR	67	\$244,662	\$231,233	\$16,572,108	\$16,369,132	98.78%	144
CT	50	\$145,379	\$139,167	\$7,213,045	\$7,252,655	100.55%	145