



500 E. 18th Street | Cheyenne, WY 82001  
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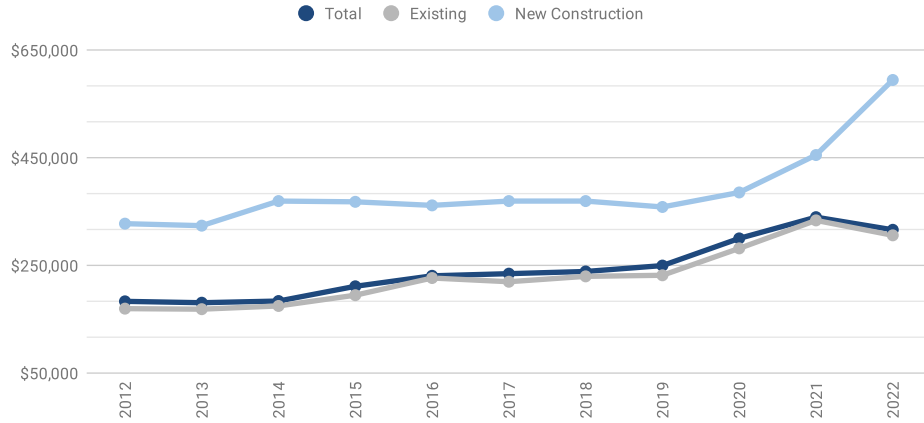
<b>OCTOBER</b>		<b>Monthly Statistics for Laramie County</b>										
<b>City Residential</b>		<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>	<b>2021</b>	<b>2022</b>
<b>Median Sales Price</b>	<b>Total</b>	\$183,560	\$181,000	\$184,125	\$211,500	\$231,000	\$235,000	\$239,050	\$250,000	\$300,500	\$340,000	\$316,500
	<b>Existing</b>	\$170,000	\$169,000	\$175,000	\$195,000	\$226,900	\$220,000	\$230,000	\$232,000	\$282,000	\$334,000	\$306,250
	<b>New Construction</b>	\$327,921	\$324,200	\$369,900	\$368,500	\$361,900	\$369,900	\$369,900	\$358,925	\$385,900	\$455,438	\$594,910
<b>Average Sales Price</b>	<b>Total</b>	\$209,960	\$198,003	\$210,756	\$216,286	\$238,110	\$250,489	\$255,197	\$261,703	\$319,330	\$355,346	\$357,689
	<b>Existing</b>	\$192,250	\$179,056	\$198,491	\$199,300	\$226,010	\$236,636	\$245,067	\$252,404	\$301,238	\$340,790	\$339,105
	<b>New Construction</b>	\$326,182	\$316,417	\$334,775	\$345,641	\$353,071	\$368,869	\$368,875	\$358,185	\$392,324	\$464,943	\$589,990
<b>Sold Listings</b>	<b>Total</b>	121	87	100	112	113	105	110	91	146	145	108
	<b>Existing</b>	105	75	91	99	102	94	101	83	117	128	100
	<b>New Construction</b>	16	12	9	13	11	11	9	8	29	17	8
<b>Active Listings</b>	<b>Total</b>	311	326	266	260	282	246	220	175	145	117	225
	<b>Existing</b>	276	271	237	229	234	194	167	139	107	97	165
	<b>New Construction</b>	35	55	29	31	51	52	53	36	38	20	60
<b>% of List Price Rcvd at Sale</b>	<b>Total</b>	98.54%	99.18%	99.20%	99.21%	98.73%	98.61%	98.83%	99.32%	99.81%	99.56%	98.85%
	<b>Existing</b>	97.96%	97.85%	98.73%	98.62%	98.52%	98.12%	98.63%	99.02%	99.39%	99.24%	98.69%
	<b>New Construction</b>	100.85%	104.18%	102.14%	101.89%	100.81%	101.36%	100.32%	101.52%	101.14%	101.34%	99.98%
<b>Avg Days on Market</b>	<b>Total</b>	61	66	52	38	49	48	34	22	30	18	26
	<b>Existing</b>	57	55	48	36	45	42	29	18	15	14	22
	<b>New Construction</b>	88	134	94	56	84	103	86	68	88	53	80
<b># Homes Sold in Last 12 Months</b>	<b>Total</b>	84.92	94.5	106	106.92	105	112.58	113.67	112.7	120.9	129.8	112.8
	<b>Existing</b>	74.83	84.67	88.42	98.5	95.25	101.25	105.25	101.7	107.9	117.2	102.5
	<b>New Construction</b>	10.17	9.83	9.25	8.42	9.75	11.33	8.42	11	13	12.58	10.25
<b>Months Supply of Inventory</b>	<b>Total</b>	3.7	3.4	2.5	2.4	2.7	2.2	1.9	1.6	1.2	0.9	2
	<b>Existing</b>	3.7	3.2	2.7	2.3	2.5	1.9	1.6	1.4	1	0.8	1.6
	<b>New Construction</b>	3.4	5.6	3.1	3.7	5.2	4.6	6.3	3.3	2.9	1.6	5.9

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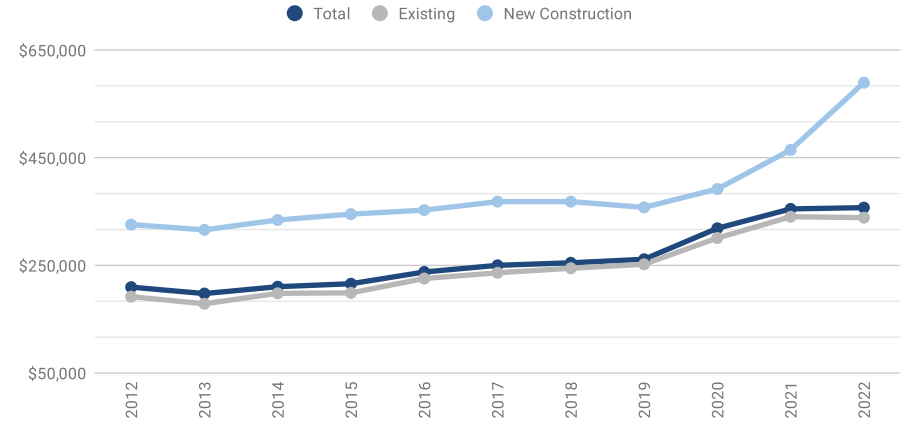
City Residential -- Monthly Statistics -- Laramie County

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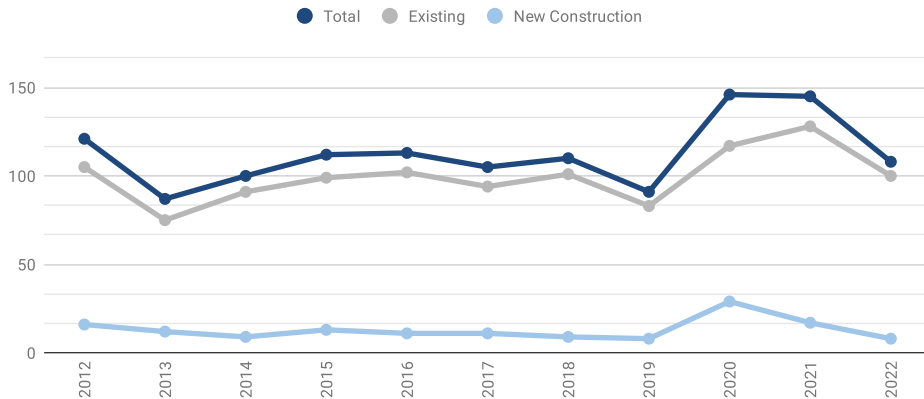
Median Sales Price



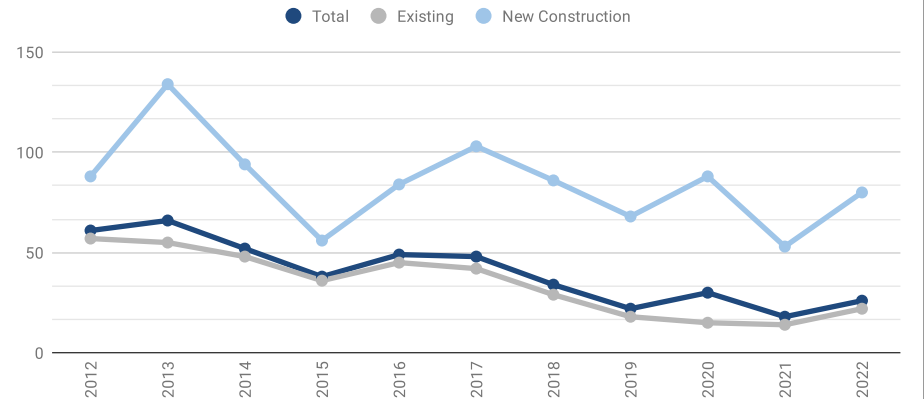
Average Sales Price



Sold Listings



Average Days on Market





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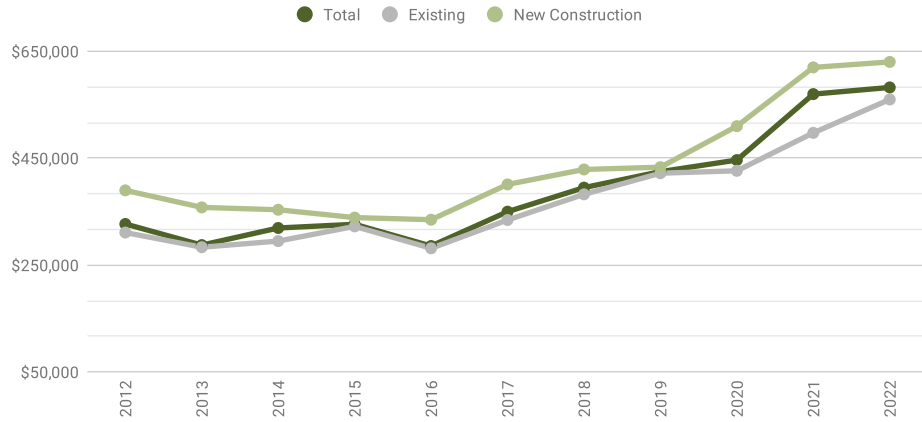
<b>OCTOBER</b>		<b>Monthly Statistics for Laramie County</b>										
<b>Rural Residential</b>		2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
<b>Median Sales Price</b>	<b>Total</b>	\$327,000	\$287,500	\$319,500	\$326,450	\$285,750	\$350,000	\$395,000	\$425,000	\$446,581	\$570,000	\$582,500
	<b>Existing</b>	\$311,000	\$283,500	\$295,000	\$322,500	\$281,500	\$334,500	\$382,500	\$422,000	\$426,500	\$497,500	\$560,000
	<b>New Construction</b>	\$389,900	\$358,072	\$353,600	\$338,985	\$335,000	\$401,000	\$429,000	\$433,230	\$510,000	\$620,000	\$630,232
<b>Average Sales Price</b>	<b>Total</b>	\$328,883	\$292,123	\$310,587	\$306,399	\$289,910	\$340,962	\$393,881	\$427,398	\$479,411	\$546,906	\$539,260
	<b>Existing</b>	\$310,365	\$284,364	\$298,866	\$301,700	\$286,442	\$333,738	\$380,904	\$421,200	\$475,004	\$505,769	\$520,011
	<b>New Construction</b>	\$421,471	\$358,072	\$357,471	\$339,295	\$335,000	\$385,509	\$425,823	\$443,928	\$500,188	\$596,270	\$643,207
<b>Sold Listings</b>	<b>Total</b>	30	19	35	24	28	43	45	33	40	33	32
	<b>Existing</b>	25	17	28	21	26	37	32	24	33	18	27
	<b>New Construction</b>	5	2	7	3	2	6	13	9	7	15	5
<b>Active Listings</b>	<b>Total</b>	135	128	109	119	124	93	81	70	52	48	136
	<b>Existing</b>	110	99	90	94	84	71	63	45	35	32	78
	<b>New Construction</b>	25	29	19	25	40	22	18	25	17	16	58
<b>% of List Price Rcvd at Sale</b>	<b>Total</b>	97.99%	98.00%	98.29%	98.87%	97.91%	98.59%	98.71%	100.34%	97.83%	99.50%	98.06%
	<b>Existing</b>	97.15%	97.69%	97.80%	98.66%	101.02%	98.51%	97.85%	99.55%	96.91%	98.11%	97.61%
	<b>New Construction</b>	101.24%	100.13%	100.00%	100.20%	99.41%	98.97%	100.67%	102.42%	102.19%	100.96%	100.06%
<b>Avg Days on Market</b>	<b>Total</b>	94	65	79	38	51	57	61	28	38	38	23
	<b>Existing</b>	103	71	87	38	43	45	43	21	38	33	23
	<b>New Construction</b>	53	15	48	37	157	126	104	45	38	43	25
<b># Homes Sold in Last 12 Months</b>	<b>Total</b>	21.75	21.08	25.25	27.58	26.42	30.33	29.92	30.3	32.1	35.5	34.8
	<b>Existing</b>	18.75	17.83	20.58	22.58	22.25	24.08	23.33	24.3	24	24.8	24.3
	<b>New Construction</b>	3	3.25	4.67	5	4.83	6.25	6.58	6	8.1	10.8	10.5
<b>Months Supply of Inventory</b>	<b>Total</b>	6.2	6.1	4.3	4.3	4.7	3.1	2.7	2.3	1.6	1.4	3.9
	<b>Existing</b>	5.9	5.6	4.4	4.2	3.8	2.9	2.7	1.8	1.5	1.3	3.2
	<b>New Construction</b>	8.3	8.9	4.1	5	8.3	3.5	2.7	4.2	2.1	1.5	5.5

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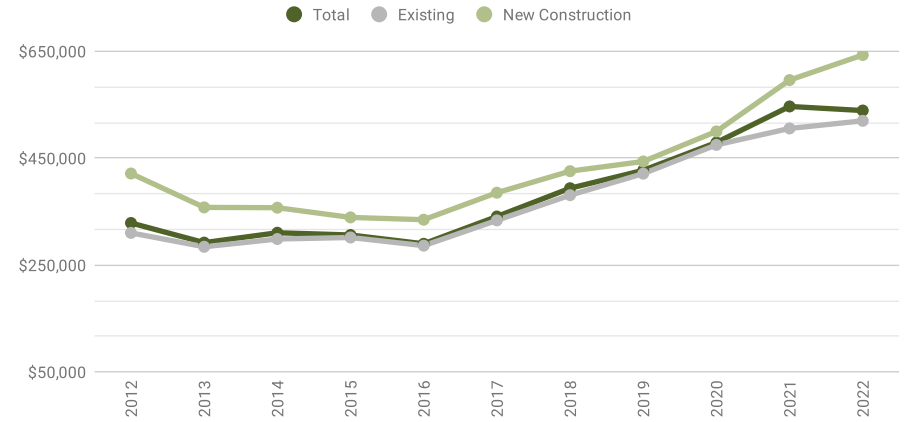
Rural Residential -- Monthly Statistics -- Laramie County

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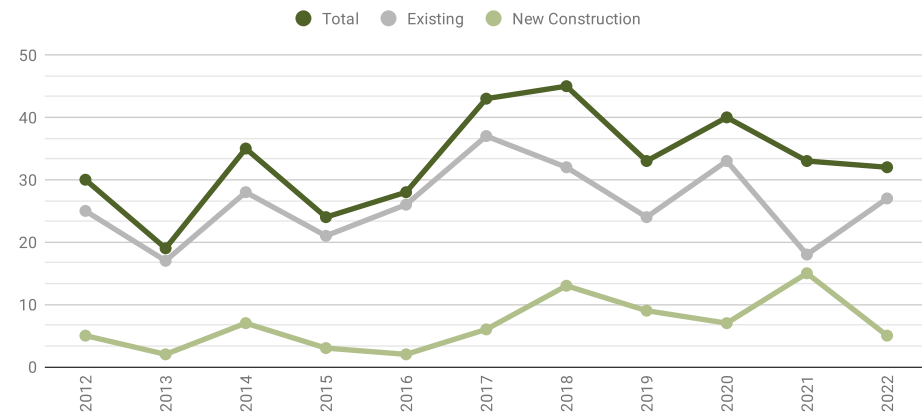
Median Sales Price



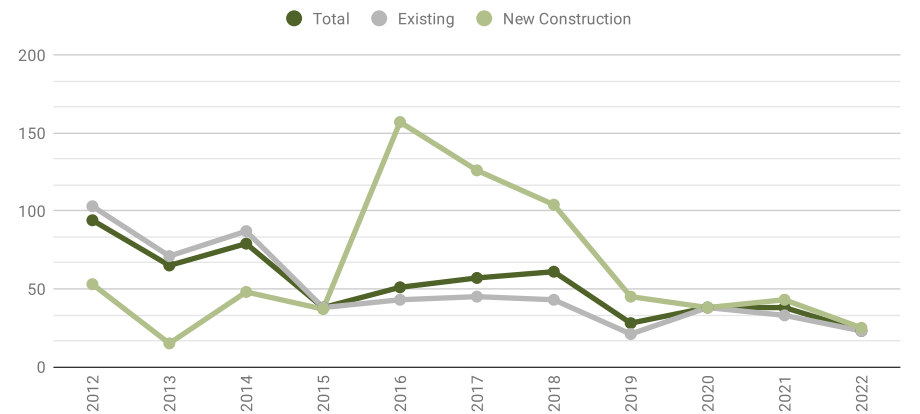
Average Sales Price



Sold Listings



Average Days on Market





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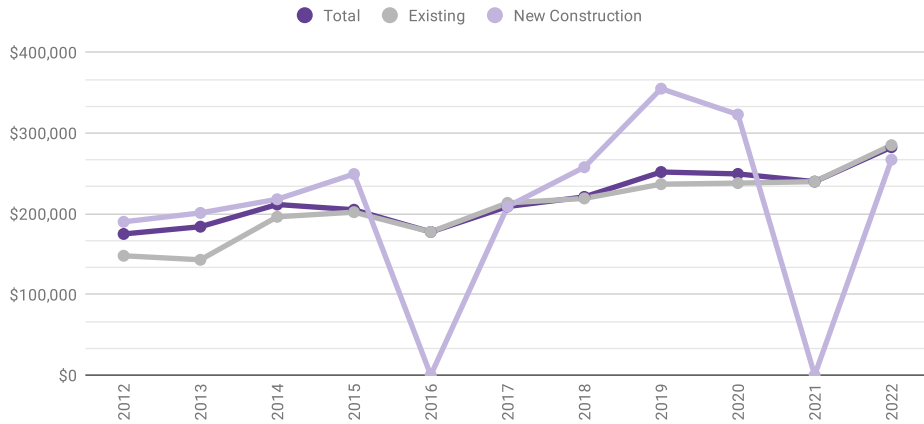
<b>OCTOBER</b>		<b>Monthly Statistics for Laramie County</b>										
<b>Condo/Townhouse</b>		2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
<b>Median Sales Price</b>	<b>Total</b>	\$175,000	\$184,000	\$211,499	\$205,000	\$177,500	\$209,000	\$220,900	\$251,750	\$249,400	\$239,817	\$282,500
	<b>Existing</b>	\$148,000	\$143,000	\$196,250	\$202,000	\$177,500	\$213,500	\$219,000	\$236,700	\$238,000	\$239,817	\$285,000
	<b>New Construction</b>	\$190,047	\$201,094	\$218,015	\$249,250	\$0	\$209,000	\$257,700	\$355,000	\$323,000	\$0	\$267,000
<b>Average Sales Price</b>	<b>Total</b>	\$168,789	\$192,242	\$207,048	\$205,301	\$210,517	\$209,456	\$219,710	\$251,354	\$255,548	\$257,258	\$299,211
	<b>Existing</b>	\$160,794	\$152,758	\$196,620	\$200,656	\$210,517	\$205,990	\$213,212	\$239,000	\$242,192	\$257,258	\$301,105
	<b>New Construction</b>	\$194,773	\$235,016	\$230,223	\$240,916	\$0	\$217,543	\$263,033	\$337,833	\$316,987	\$0	\$267,000
<b>Sold Listings</b>	<b>Total</b>	17	25	29	26	20	30	23	24	28	16	18
	<b>Existing</b>	13	13	20	23	20	21	20	21	23	16	17
	<b>New Construction</b>	4	12	9	3	0	9	3	3	5	0	1
<b>Active Listings</b>	<b>Total</b>	68	61	76	57	65	67	45	38	13	11	41
	<b>Existing</b>	52	31	42	29	52	27	24	22	11	11	31
	<b>New Construction</b>	16	30	34	28	17	40	21	16	2	0	10
<b>% of List Price Rcvd at Sale</b>	<b>Total</b>	99.66%	103.12%	98.06%	99.01%	98.74%	99.67%	99.33%	98.38%	99.78%	100.49%	98.86%
	<b>Existing</b>	97.98%	98.29%	98.15%	98.65%	101.37%	99.12%	98.77%	98.09%	99.78%	100.49%	98.67%
	<b>New Construction</b>	104.48%	106.81%	97.91%	101.40%	0.00%	100.91%	102.44%	99.85%	99.77%	0.00%	102.69%
<b>Avg Days on Market</b>	<b>Total</b>	79	39	41	52	38	53	36	23	47	11	13
	<b>Existing</b>	80	52	45	43	38	40	28	19	10	11	13
	<b>New Construction</b>	77	26	34	102	0	84	89	51	216	0	2
<b># Homes Sold in Last 12 Months</b>	<b>Total</b>	15.17	23.42	24.08	26.83	23.33	22.83	26.5	25.3	23.7	21.4	17.8
	<b>Existing</b>	10.42	15.08	16.25	18.5	18.42	18	19.5	21.1	20.8	20.8	16.2
	<b>New Construction</b>	4.67	8	7.83	8.33	4.92	4.83	6.92	4.2	2.9	0.6	1.7
<b>Months Supply of Inventory</b>	<b>Total</b>	4.5	2.6	3.2	2.1	2.8	2.9	1.7	1.5	0.5	0.7	2.3
	<b>Existing</b>	5	2.1	2.6	1.6	2.8	1.5	1.2	1	0.5	0.9	1.9
	<b>New Construction</b>	3.4	3.8	4.3	3.4	3.5	8.3	3	3.8	0.7	8.6	6

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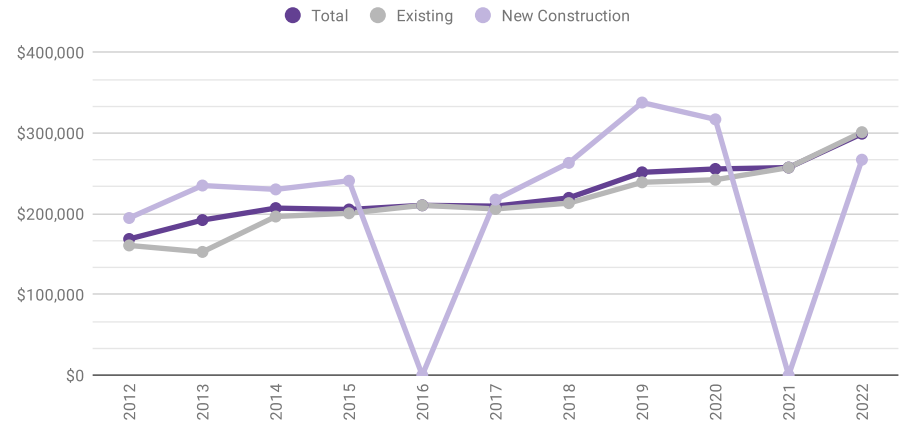
Condo/Townhouse -- Monthly Statistics -- Laramie County

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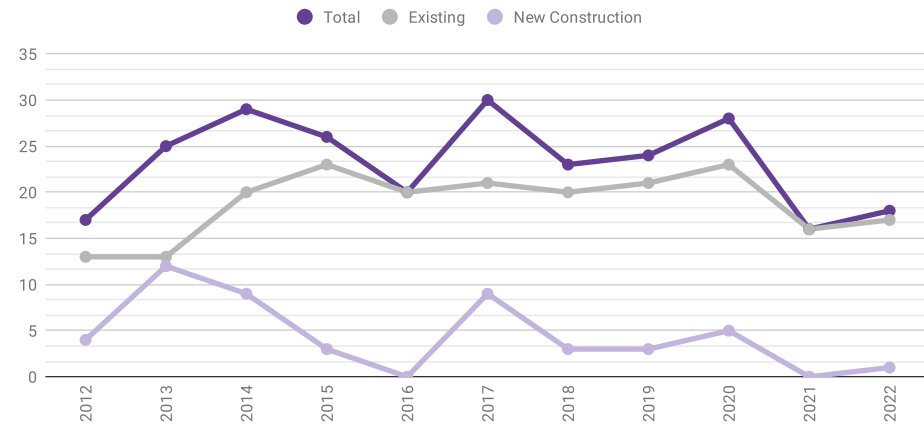
Median Sales Price



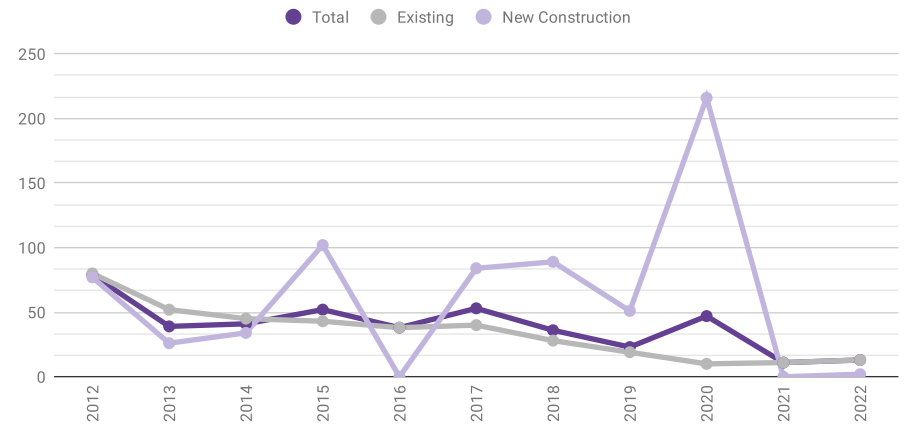
Average Sales Price



Sold Listings

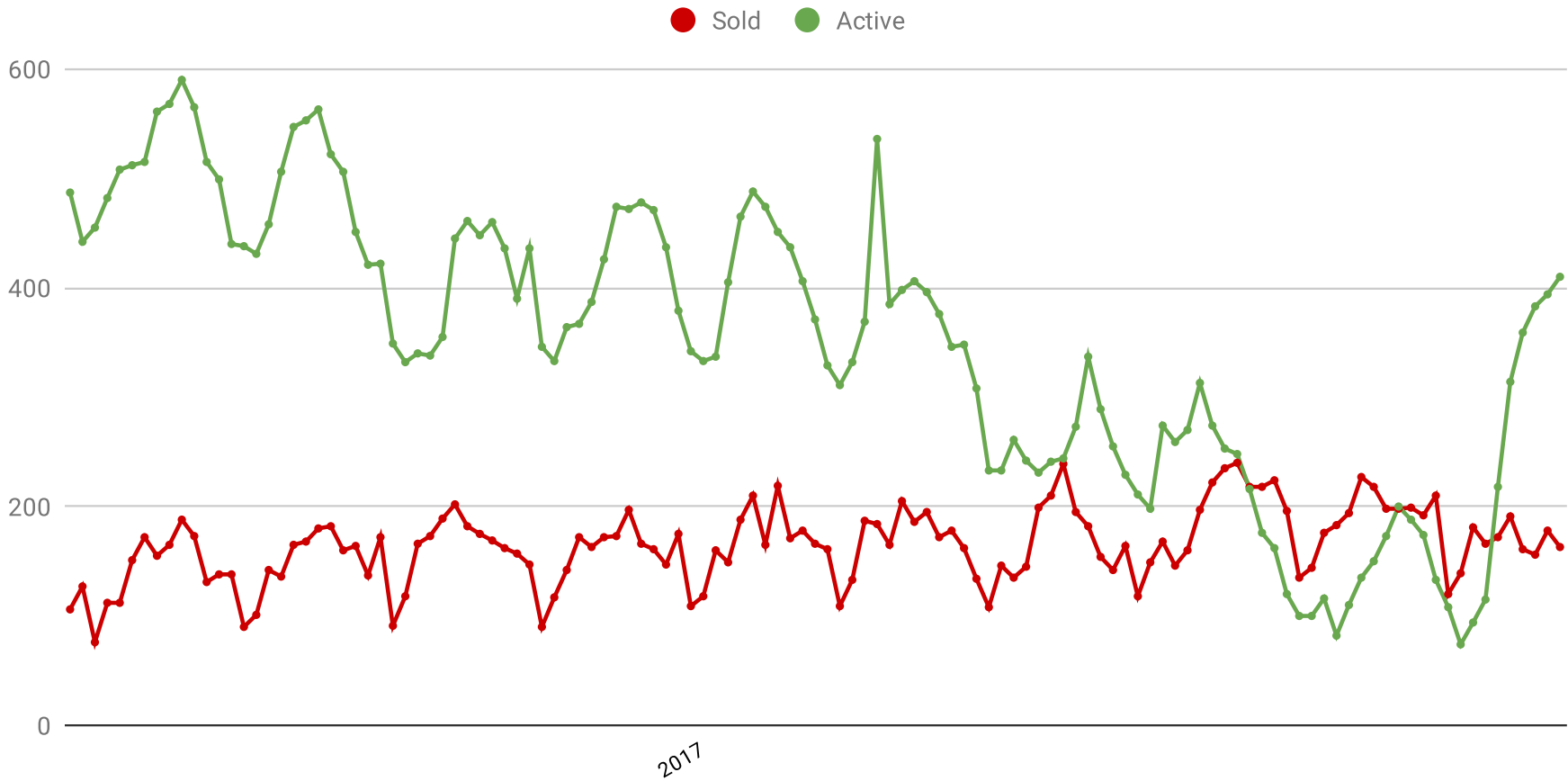


Average Days on Market





## Sold vs. Active Listings - October 2012 - October 2022



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January 1 - October 31, 2022							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1080	\$366,680	\$345,000	\$397,132,924	\$396,014,735	99.72%	20
RR	335	\$583,734	\$575,000	\$196,822,811	\$195,550,992	99.35%	27
CT	193	\$324,365	\$325,000	\$62,651,098	\$62,602,534	99.92%	13

January 1 - October 31, 2021							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1274	\$329,847	\$315,000	\$418,951,764	\$419,895,767	100.23%	18
RR	362	\$510,532	\$504,750	\$185,052,814	\$184,812,935	99.87%	27
CT	224	\$275,432	\$275,000	\$61,332,833	\$61,696,967	100.59%	12

January 1 - October 31, 2020							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1241	\$299,076	\$280,000	\$372,904,138	\$371,154,158	99.53%	27
RR	341	\$449,688	\$436,900	\$154,312,132	\$153,343,864	99.37%	43
CT	253	\$244,060	\$241,250	\$62,022,080	\$61,747,250	99.56%	30

January 1 - October 31, 2019							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1183	\$268,656	\$253,000	\$319,640,086	\$317,820,881	99.43%	31
RR	320	\$414,414	\$410,000	\$133,347,178	\$132,612,555	99.45%	35
CT	263	\$234,543	\$232,400	\$62,269,250	\$61,450,344	98.68%	30

January 1 - October 31, 2018							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1156	\$255,131	\$239,450	\$297,417,427	\$294,932,419	99.16%	34
RR	308	\$370,677	\$365,000	\$115,973,770	\$114,168,742	98.44%	50
CT	273	\$219,743	\$225,900	\$60,318,129	\$59,990,083	99.46%	46

January 1 - October 31, 2017							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1124	\$240,270	\$225,000	\$272,543,214	\$270,064,456	99.09%	42
RR	322	\$351,399	\$351,000	\$114,350,680	\$113,150,567	98.95%	64
CT	250	\$210,401	\$208,000	\$52,926,449	\$52,600,363	99.38%	52

January 1 - October 31, 2016							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1070	\$224,819	\$207,250	\$242,572,169	\$240,557,264	99.17%	44
RR	261	\$336,011	\$326,720	\$88,964,123	\$87,699,106	98.58%	61
CT	246	\$206,267	\$204,250	\$51,269,949	\$50,741,751	98.97%	52

January 1 - October 31, 2015							
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	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1096	\$216,995	\$200,000	\$240,318,973	\$237,826,623	98.96%	43
RR	266	\$325,498	\$325,000	\$87,613,478	\$86,582,691	98.82%	61
CT	282	\$202,811	\$205,000	\$57,008,533	\$57,192,780	100.32%	62

January 1 - October 31, 2014

	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1009	\$208,002	\$189,500	\$212,212,955	\$209,874,135	98.90%	55
RR	261	\$307,565	\$300,000	\$81,350,742	\$80,274,530	98.68%	78
CT	240	\$190,917	\$191,750	\$45,923,783	\$45,820,195	99.77%	60

January 1 - October 31, 2013

	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	986	\$200,330	\$180,000	\$199,690,647	\$197,526,347	98.92%	64
RR	228	\$301,203	\$288,500	\$69,987,821	\$68,674,402	98.12%	77
CT	237	\$182,519	\$180,000	\$42,984,392	\$43,257,088	100.63%	60

January 1 - October 31, 2012

	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	888	\$190,882	\$175,000	\$172,550,047	\$169,503,759	98.23%	70
RR	229	\$286,313	\$279,900	\$66,974,373	\$65,565,840	97.90%	89
CT	167	\$181,916	\$175,000	\$30,700,261	\$30,380,080	98.96%	78

January 1 - October 31, 2011

	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	798	\$181,219	\$165,250	\$146,984,273	\$144,612,852	98.39%	84
RR	211	\$275,406	\$270,000	\$59,541,286	\$58,110,683	97.60%	106
CT	158	\$173,979	\$171,500	\$27,866,676	\$27,488,747	98.64%	89

January 1 - October 31, 2010

	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	734	\$183,854	\$170,000	\$136,947,918	\$134,949,370	98.54%	70
RR	172	\$264,570	\$252,000	\$46,503,387	\$45,506,060	97.86%	89
CT	169	\$169,482	\$168,000	\$28,748,278	\$28,642,562	99.63%	77

January 1 - October 31, 2009

	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	808	\$174,426	\$166,200	\$143,077,382	\$140,936,391	98.50%	78
RR	173	\$255,007	\$240,000	\$45,449,098	\$44,116,335	97.07%	123
CT	140	\$157,295	\$147,500	\$22,253,120	\$22,021,356	98.96%	94

January 1 - October 31, 2008

	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	855	\$178,244	\$165,900	\$155,098,982	\$152,399,156	98.26%	82

RR	188	\$256,694	\$249,000	\$49,906,543	\$48,822,609	97.83%	100
CT	164	\$154,782	\$151,062	\$25,838,919	\$25,384,375	98.24%	158

January 1 - October 31, 2007

	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	960	\$176,455	\$163,000	\$171,548,074	\$169,397,211	98.75%	79
RR	246	\$256,063	\$249,900	\$64,600,430	\$62,991,498	97.51%	102
CT	182	\$172,191	\$154,403	\$31,397,226	\$31,338,764	99.81%	145

January 1 - October 31, 2006

	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1096	\$171,861	\$161,400	\$190,577,553	\$188,359,905	98.84%	65
RR	277	\$254,510	\$248,000	\$71,626,811	\$70,499,283	98.43%	89
CT	202	\$164,885	\$145,050	\$33,276,336	\$33,306,943	100.09%	99

January 1 - October 31, 2005

	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1100	\$158,613	\$149,751	\$177,049,032	\$175,207,202	98.96%	113
RR	298	\$247,221	\$238,428	\$74,731,021	\$73,931,176	98.93%	128
CT	212	\$151,671	\$139,719	\$31,960,840	\$32,012,343	100.16%	150