

YEAR-TO-DATE -- January 1 -March 31, 2022

| | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
|----|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
| SF | 297 | \$351,526 | \$335,000 | \$104,769,895 | \$104,403,240 | 99.65% | 28 |
| RR | 95 | \$564,083 | \$542,423 | \$53,914,779 | \$53,587,888 | 99.39% | 32 |
| CT | 40 | \$320,428 | \$315,000 | \$12,868,000 | \$12,817,133 | 99.60% | 14 |

FULL YEAR STATS BELOW

Jan 1 - Dec 31, 2021

| | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
|----|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
| SF | 1557 | \$332,788 | \$315,000 | \$517,360,169 | \$517,818,829 | 100.09% | 19 |
| RR | 451 | \$521,108 | \$515,000 | \$236,005,433 | \$235,019,821 | 99.58% | 28 |
| CT | 254 | \$277,874 | \$276,500 | \$70,289,083 | \$70,580,167 | 100.41% | 12 |

Jan 1 - Dec 31, 2020

| | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
|----|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
| SF | 1532 | \$301,552 | \$282,575 | \$464,503,537 | \$461,978,237 | 99.46% | 28 |
| RR | 416 | \$454,715 | \$439,354 | \$190,315,927 | \$189,161,845 | 99.39% | 39 |
| CT | 303 | \$244,115 | \$240,000 | \$74,319,980 | \$73,966,849 | 99.52% | 30 |

Jan 1 - Dec 31, 2019

| | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
|----|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
| SF | 1400 | \$269,335 | \$255,000 | \$379,414,170 | \$377,070,161 | 99.38% | 30 |
| RR | 370 | \$418,732 | \$415,000 | \$155,799,024 | \$154,930,871 | 99.44% | 37 |
| CT | 306 | \$234,750 | \$232,750 | \$72,491,000 | \$71,599,019 | 98.77% | 29 |

Jan 1 - Dec 31, 2018

| | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
|----|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
| SF | 1358 | \$255,626 | \$239,900 | \$350,278,280 | \$347,140,294 | 99.10% | 35 |
| RR | 360 | \$375,870 | \$368,500 | \$137,204,298 | \$135,313,523 | 98.62% | 51 |
| CT | 316 | \$220,270 | \$225,450 | \$70,041,128 | \$69,605,508 | 99.38% | 45 |

Jan 1 - Dec 31, 2017

| | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
|----|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
| SF | 1347 | \$240,497 | \$225,000 | \$327,146,905 | \$323,949,847 | 99.02% | 41 |
| RR | 379 | \$355,150 | \$355,000 | \$136,156,299 | \$134,601,940 | 98.86% | 61 |
| CT | 306 | \$207,921 | \$208,000 | \$64,063,499 | \$63,623,928 | 99.31% | 52 |

Jan 1 - Dec 31, 2016

| | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
|----|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
| SF | 1316 | \$225,824 | \$209,900 | \$299,897,857 | \$297,184,683 | 99.10% | 44 |
| RR | 314 | \$333,323 | \$323,954 | \$106,288,173 | \$104,663,572 | 98.47% | 61 |
| CT | 281 | \$205,409 | \$200,000 | \$58,324,743 | \$57,719,977 | 98.96% | 54 |

Jan 1 - Dec 31, 2015

| | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
|----|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
| SF | 1307 | \$214,969.00 | \$199,900 | \$283,884,976 | \$280,965,471 | 98.97% | 42 |
| RR | 323 | \$325,989 | \$323,000 | \$106,905,945 | \$105,294,599 | 98.49% | 62 |
| CT | 320 | \$202,056 | \$204,700 | \$64,518,652 | \$64,658,036 | 100.22% | 60 |

Jan 1 - Dec 31, 2014

| | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
|----|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
| SF | 1209 | \$208,227 | \$189,900 | \$254,519,837 | \$251,747,499 | 98.91% | 58 |
| RR | 332 | \$313,547 | \$300,547 | \$105,776,267 | \$104,097,911 | 98.41% | 82 |
| CT | 285 | \$192,837 | \$193,900 | \$55,071,183 | \$54,958,704 | 99.80% | 63 |

Jan 1 - Dec 31, 2013

| | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
|----|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
| SF | 1167 | \$200,226 | \$179,900 | \$235,986,290 | \$233,644,808 | 99.01% | 65 |
| RR | 278 | \$298,893 | \$285,875 | \$84,665,625 | \$83,092,299 | 98.14% | 77 |
| CT | 293 | \$181,356 | \$175,900 | \$53,060,157 | \$53,137,430 | 100.15% | 63 |

Jan 1 - Dec 31, 2012

| | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
|----|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
| SF | 1049 | \$193,020 | \$177,000 | \$205,328,486 | \$202,478,733 | 98.61% | 70 |
| RR | 256 | \$287,625 | \$279,950 | \$75,133,463 | \$73,632,163 | 98.00% | 87 |
| CT | 215 | \$184,407 | \$175,000 | \$39,948,797 | \$39,647,546 | 99.25% | 77 |

Jan 1 - Dec 31, 2011

| | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
|----|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
| SF | 934 | \$181,330 | \$165,900 | \$172,195,835 | \$169,363,144 | 98.35% | 83 |
| RR | 245 | \$267,523 | \$260,000 | \$67,233,666 | \$65,543,341 | 97.49% | 104 |
| CT | 175 | \$172,538 | \$173,500 | \$30,570,591 | \$30,194,161 | 98.77% | 89 |

Jan 1 - Dec 31, 2010

| | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
|----|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
| SF | 877 | \$183,486 | \$169,000 | \$163,137,491 | \$160,918,033 | 98.64% | 73 |
| RR | 213 | \$262,045 | \$254,000 | \$57,094,765 | \$55,815,690 | 97.76% | 96 |
| CT | 205 | \$168,862 | \$166,900 | \$34,703,384 | \$34,616,832 | 99.75% | 79 |

Jan 1 - Dec 31, 2009

| | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
|----|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
| SF | 957 | \$173,885 | \$164,000 | \$168,979,011 | \$166,408,652 | 98.48% | 76 |
| RR | 207 | \$259,194 | \$245,000 | \$55,248,147 | \$53,653,285 | 97.11% | 120 |
| CT | 168 | \$158,296 | \$149,950 | \$26,844,114 | \$26,593,812 | 99.07% | 86 |

Jan 1 - Dec 31, 2008

| | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
|----|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
| SF | 964 | \$176,038 | \$165,000 | \$173,136,256 | \$169,701,524 | 98.02% | 82 |
| RR | 222 | \$261,167 | \$249,250 | \$59,257,345 | \$57,979,146 | 97.84% | 104 |

| | | | | | | | |
|----|-----|-----------|-----------|--------------|--------------|--------|-----|
| CT | 185 | \$156,831 | \$152,400 | \$29,508,819 | \$29,013,800 | 98.32% | 152 |
|----|-----|-----------|-----------|--------------|--------------|--------|-----|

| Jan 1 - Dec 31, 2007 | | | | | | | |
|----------------------|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
| | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
| SF | 1081 | \$177,088 | \$163,000 | \$193,863,734 | \$191,432,945 | 98.75% | 79 |
| RR | 267 | \$259,291 | \$249,900 | \$70,946,380 | \$69,230,698 | 97.58% | 101 |
| CT | 211 | \$169,948 | \$154,025 | \$35,975,618 | \$35,859,104 | 99.68% | 141 |

| Jan 1 - Dec 31, 2006 | | | | | | | |
|----------------------|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
| | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
| SF | 1258 | \$172,722 | \$162,500 | \$219,806,155 | \$217,285,117 | 98.85% | 69 |
| RR | 334 | \$257,904 | \$248,887 | \$87,657,711 | \$86,139,958 | 98.27% | 92 |
| CT | 248 | \$163,895 | \$143,100 | \$40,712,335 | \$40,646,089 | 99.84% | 101 |

| Jan 1 - Dec 31, 2005 | | | | | | | |
|----------------------|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|
| | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |
| SF | 1271 | \$161,268 | \$150,000 | \$207,302,971 | \$204,972,062 | 98.88% | 118 |
| RR | 352 | \$250,063 | \$242,750 | \$88,991,488 | \$88,022,518 | 98.91% | 127 |
| CT | 256 | \$157,133 | \$140,770 | \$40,130,136 | \$40,226,185 | 100.24% | 142 |