



500 E. 18th Street | Cheyenne, WY 82001  
 Phone: 307-634-0363 | Fax: 307-634-0157  
 www.cheyennerealtors.com

<b>MARCH</b>		<b>Monthly Statistics for Laramie County</b>										
<b>City Residential</b>		<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>	<b>2021</b>	<b>2022</b>
<b>Median Sales Price</b>	<b>Total</b>	\$176,400	\$185,450	\$188,000	\$199,000	\$218,472	\$206,500	\$225,000	\$244,750	\$285,000	\$298,000	\$350,000
	<b>Existing</b>	\$165,200	\$182,000	\$182,950	\$188,000	\$198,950	\$197,950	\$224,000	\$235,000	\$280,000	\$287,500	\$334,500
	<b>New Construction</b>	\$293,752	\$307,000	\$298,900	\$324,014	\$398,068	\$361,750	\$328,400	\$351,658	\$385,714	\$419,500	\$491,595
<b>Average Sales Price</b>	<b>Total</b>	\$185,535	\$208,259	\$201,807	\$217,550	\$206,250	\$218,596	\$236,537	\$257,727	\$297,515	\$312,134	\$365,116
	<b>Existing</b>	\$173,528	\$195,485	\$189,839	\$206,785	\$197,000	\$204,227	\$228,849	\$240,403	\$284,809	\$300,512	\$337,148
	<b>New Construction</b>	\$298,100	\$294,840	\$293,205	\$324,214	\$386,053	\$356,545	\$336,480	\$371,567	\$398,103	\$414,058	\$516,732
<b>Sold Listings</b>	<b>Total</b>	83	70	95	120	102	106	126	106	107	127	122
	<b>Existing</b>	75	61	84	109	92	96	117	92	95	114	103
	<b>New Construction</b>	8	9	11	11	10	10	9	14	12	13	19
<b>Active Listings</b>	<b>Total</b>	331	317	255	200	200	199	217	155	157	74	58
	<b>Existing</b>	298	263	224	164	155	159	166	110	111	54	45
	<b>New Construction</b>	33	54	31	36	45	42	51	45	46	20	13
<b>% of List Price Rcvd at Sale</b>	<b>Total</b>	98.33%	98.53%	98.67%	98.61%	99.81%	98.90%	98.95%	99.74%	99.71%	100.01%	99.89%
	<b>Existing</b>	97.40%	97.24%	98.19%	98.44%	98.68%	98.59%	98.73%	99.32%	99.45%	99.76%	99.66%
	<b>New Construction</b>	103.74%	104.78%	102.66%	99.63%	105.39%	100.62%	100.92%	101.60%	101.23%	101.62%	100.71%
<b>Avg Days on Market</b>	<b>Total</b>	72	68	73	52	58	59	42	43	26	24	27
	<b>Existing</b>	63	60	62	46	52	52	36	34	18	20	19
	<b>New Construction</b>	63	122	160	114	111	128	117	102	86	56	71
<b># Homes Sold in Last 12 Months</b>	<b>Total</b>	77.42	87.33	98.5	102.17	105.75	109.75	113.75	109.3	115.5	130.8	126.3
	<b>Existing</b>	68.25	76.83	88.67	93.58	97.83	98.08	103.92	99.5	105.4	115.5	114.1
	<b>New Construction</b>	9.17	10.58	9.83	8.58	7.92	11.67	9.83	9.8	10.08	15.33	12.17
<b>Months Supply of Inventory</b>	<b>Total</b>	4.3	3.6	2.6	2	1.9	1.8	1.9	1.4	1.4	0.6	0.5
	<b>Existing</b>	4.4	3.4	2.5	1.8	1.6	1.6	1.6	1.1	1.1	0.5	0.4
	<b>New Construction</b>	3.6	5.1	3.2	4.2	5.7	3.6	5.2	4.6	4.6	1.3	1.1

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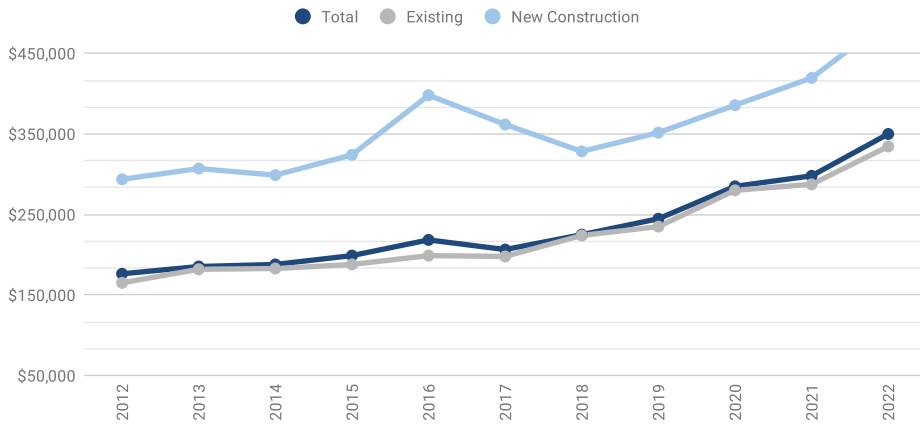


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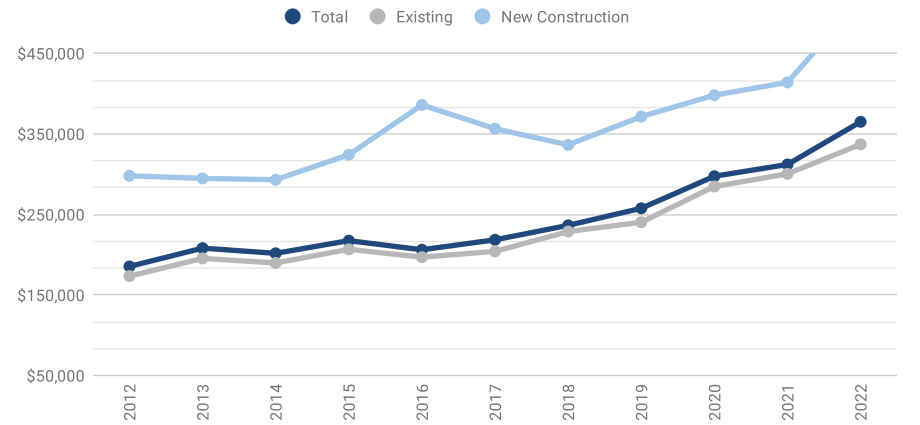
City Residential -- Monthly Statistics -- Laramie County

MARCH

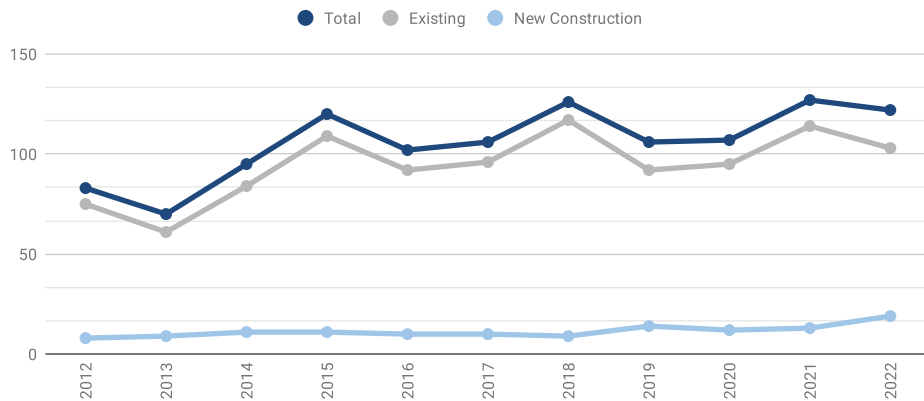
Median Sales Price



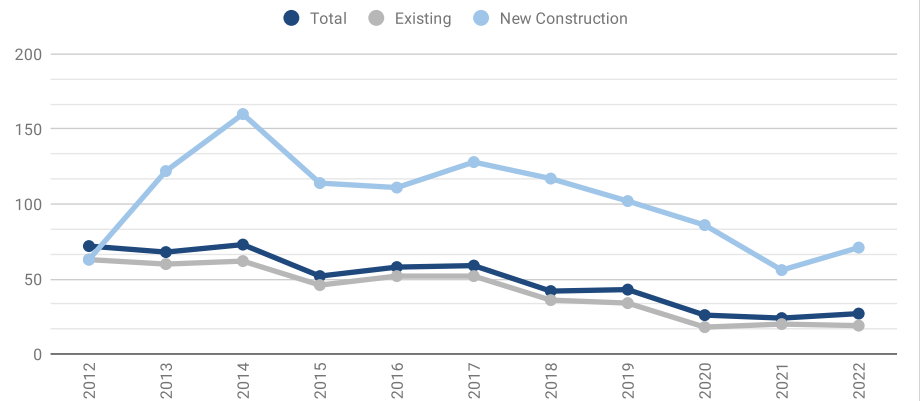
Average Sales Price



Sold Listings



Average Days on Market



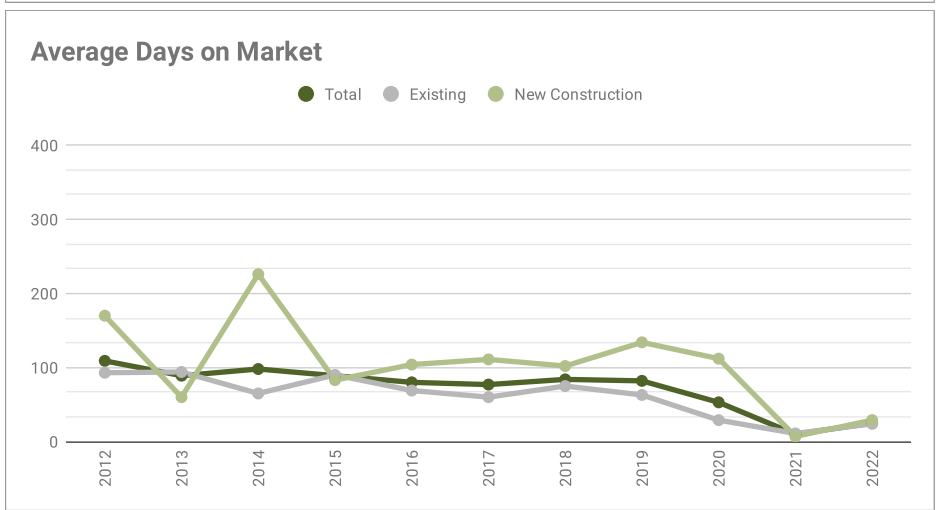
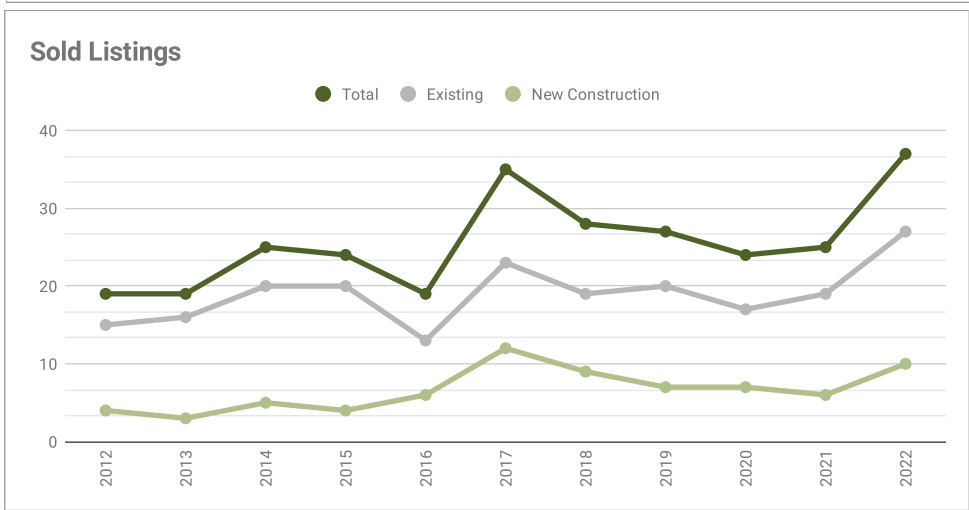
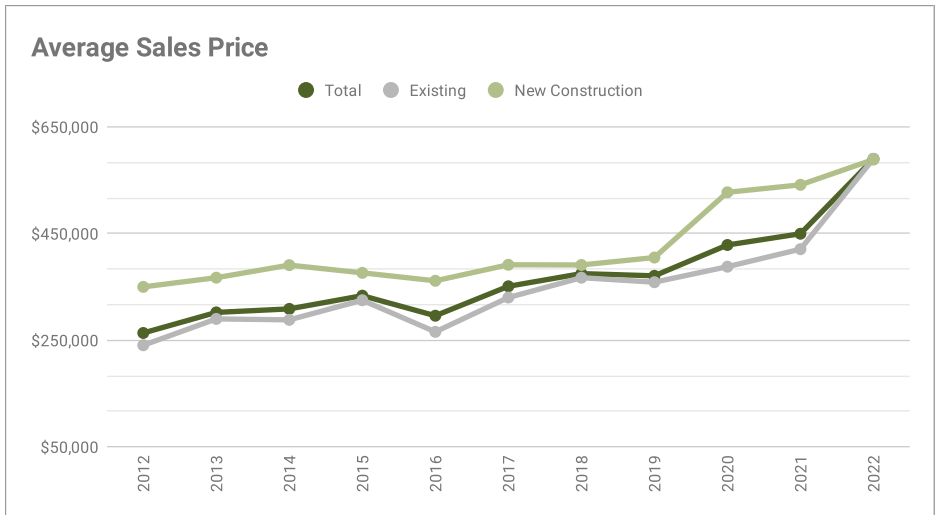
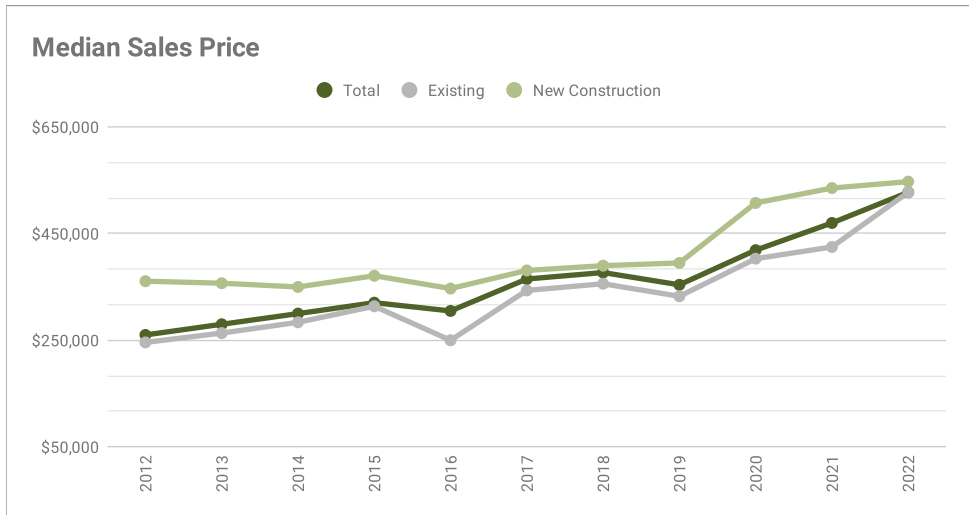


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<b>MARCH</b>		<b>Monthly Statistics for Laramie County</b>										
<b>Rural Residential</b>		2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
<b>Median Sales Price</b>	<b>Total</b>	\$260,000	\$280,000	\$300,000	\$320,500	\$305,000	\$364,900	\$377,000	\$354,000	\$419,000	\$470,000	\$527,500
	<b>Existing</b>	\$246,000	\$263,500	\$283,750	\$313,750	\$250,000	\$343,500	\$356,000	\$332,500	\$403,000	\$425,000	\$527,500
	<b>New Construction</b>	\$360,812	\$357,000	\$350,000	\$371,000	\$347,000	\$380,950	\$389,900	\$395,000	\$507,493	\$535,450	\$547,500
<b>Average Sales Price</b>	<b>Total</b>	\$263,690	\$302,268	\$308,846	\$333,657	\$296,040	\$351,234	\$375,032	\$370,885	\$428,682	\$449,791	\$590,012
	<b>Existing</b>	\$240,646	\$290,056	\$288,317	\$325,099	\$265,807	\$330,178	\$367,363	\$358,899	\$388,002	\$420,826	\$590,422
	<b>New Construction</b>	\$350,106	\$367,402	\$390,960	\$376,445	\$361,546	\$391,592	\$391,223	\$405,128	\$527,474	\$541,514	\$588,906
<b>Sold Listings</b>	<b>Total</b>	19	19	25	24	19	35	28	27	24	25	37
	<b>Existing</b>	15	16	20	20	13	23	19	20	17	19	27
	<b>New Construction</b>	4	3	5	4	6	12	9	7	7	6	10
<b>Active Listings</b>	<b>Total</b>	153	112	139	90	97	91	88	56	87	30	22
	<b>Existing</b>	127	85	114	70	69	70	59	37	56	16	12
	<b>New Construction</b>	26	27	25	20	29	21	29	19	31	14	10
<b>% of List Price Rcvd at Sale</b>	<b>Total</b>	98.74%	98.40%	99.43%	98.94%	98.47%	99.31%	98.48%	98.73%	101.16%	100.38%	98.66%
	<b>Existing</b>	98.21%	98.03%	97.56%	98.66%	98.34%	98.50%	96.59%	98.07%	100.14%	99.33%	97.64%
	<b>New Construction</b>	100.13%	100.00%	105.37%	100.12%	98.67%	100.66%	102.46%	100.43%	103.04%	103.09%	101.53%
<b>Avg Days on Market</b>	<b>Total</b>	109	89	98	89	80	77	84	82	53	10	25
	<b>Existing</b>	93	94	65	90	69	60	75	63	29	11	24
	<b>New Construction</b>	170	60	226	83	104	111	102	134	112	7	29
<b># Homes Sold in Last 12 Months</b>	<b>Total</b>	20.5	21	23.33	27.33	26.33	27.75	29.42	30.2	29.9	34.4	38.8
	<b>Existing</b>	17.42	18	19.42	22.92	20.33	23.42	23.58	23.8	23.3	25.6	26.8
	<b>New Construction</b>	3.08	3	3.92	4.42	5.33	5.67	5.83	6.3	6.7	8.8	12
<b>Months Supply of Inventory</b>	<b>Total</b>	7.5	5.3	6	3.3	3.7	3.3	3	1.9	2.9	0.9	0.6
	<b>Existing</b>	7.3	4.7	5.9	3.1	3.4	3	2.5	1.6	2.4	0.6	0.4
	<b>New Construction</b>	8.4	9	6.4	4.5	5.4	3.7	5	3	4.7	1.6	0.8

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Rural Residential -- Monthly Statistics -- Laramie County **MARCH**





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<b>MARCH</b>		<b>Monthly Statistics for Laramie County</b>										
<b>Condo/Townhouse</b>		<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>	<b>2021</b>	<b>2022</b>
<b>Median Sales Price</b>	<b>Total</b>	\$181,280	\$182,000	\$194,250	\$210,929	\$180,000	\$210,000	\$214,900	\$224,900	\$233,000	\$237,500	\$327,000
	<b>Existing</b>	\$175,000	\$162,500	\$171,000	\$179,000	\$141,500	\$208,000	\$180,000	\$199,500	\$225,000	\$237,500	\$327,000
	<b>New Construction</b>	\$182,000	\$206,550	\$229,500	\$226,750	\$250,312	\$294,450	\$233,400	\$234,400	\$240,503	\$0	\$0
<b>Average Sales Price</b>	<b>Total</b>	\$179,730	\$178,673	\$195,896	\$224,778	\$195,140	\$216,121	\$227,557	\$233,982	\$231,363	\$264,733	\$319,141
	<b>Existing</b>	\$178,722	\$159,903	\$174,750	\$201,053	\$162,950	\$206,905	\$209,488	\$232,845	\$223,769	\$264,733	\$319,141
	<b>New Construction</b>	\$180,738	\$207,869	\$241,208	\$259,046	\$247,450	\$294,450	\$277,457	\$237,557	\$270,850	\$0	\$0
<b>Sold Listings</b>	<b>Total</b>	18	23	22	22	21	19	33	29	31	18	17
	<b>Existing</b>	9	14	15	13	13	17	25	22	26	18	17
	<b>New Construction</b>	9	9	7	9	8	2	7	7	5	0	0
<b>Active Listings</b>	<b>Total</b>	67	79	64	50	67	47	64	41	28	16	8
	<b>Existing</b>	48	44	34	38	37	26	33	15	17	16	5
	<b>New Construction</b>	19	35	30	12	30	21	30	26	11	0	3
<b>% of List Price Rcvd at Sale</b>	<b>Total</b>	100.50%	100.56%	99.75%	101.38%	98.56%	98.84%	99.65%	99.36%	99.68%	100.68%	100.33%
	<b>Existing</b>	98.19%	98.63%	98.67%	99.44%	98.74%	98.68%	99.28%	99.08%	99.30%	100.68%	100.33%
	<b>New Construction</b>	102.89%	102.96%	101.47%	103.65%	98.38%	99.85%	100.84%	100.21%	101.37%	0.00%	0.00%
<b>Avg Days on Market</b>	<b>Total</b>	69	56	117	90	62	44	51	32	33	16	9
	<b>Existing</b>	61	44	78	61	55	42	23	33	7	16	9
	<b>New Construction</b>	77	76	201	133	74	66	158	28	166	0	0
<b># Homes Sold in Last 12 Months</b>	<b>Total</b>	15.42	18.67	23.5	23.75	26.67	21.92	26.5	26.6	24.1	22.5	19.1
	<b>Existing</b>	9.58	12.83	15.25	16.17	18.92	19	19.92	19.4	21.3	20.1	19
	<b>New Construction</b>	5.75	5.92	8.25	7.58	7.75	2.92	6.5	7.2	2.8	2.4	0.1
<b>Months Supply of Inventory</b>	<b>Total</b>	4.3	4.2	2.7	2.1	2.5	2.1	2.4	1.5	1.2	0.2	0.4
	<b>Existing</b>	5	3.4	2.2	2.4	2	1.4	1.7	0.8	0.8	0.2	0.3
	<b>New Construction</b>	3.3	5.9	3.6	1.6	3.9	7.2	4.6	3.6	4	0	36

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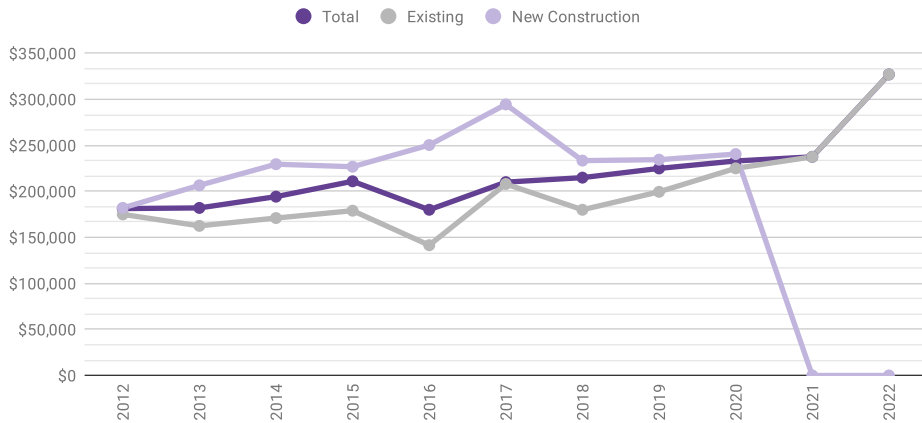


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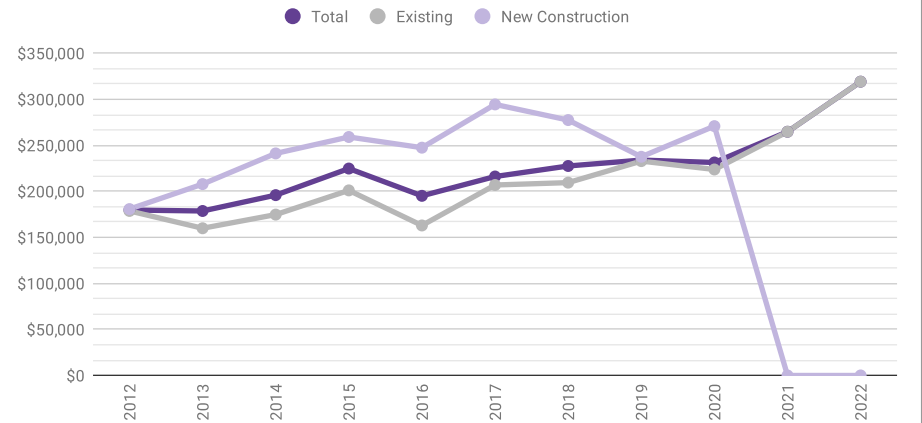
Condo/Townhouse -- Monthly Statistics -- Laramie County

MARCH

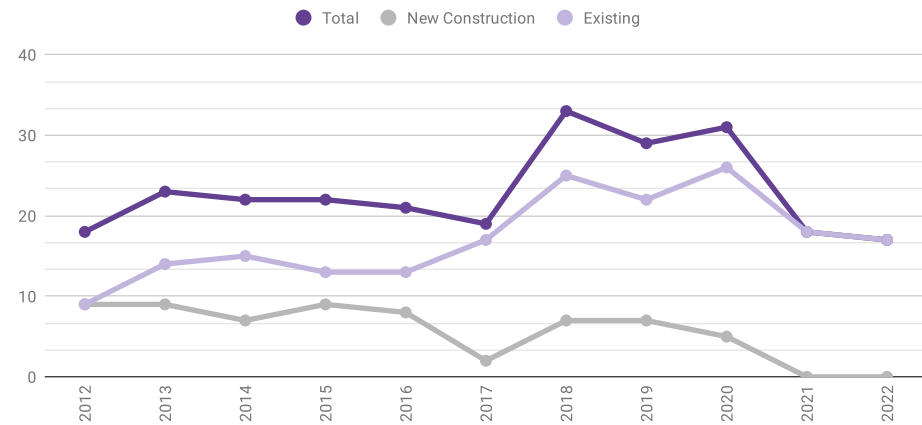
Median Sales Price



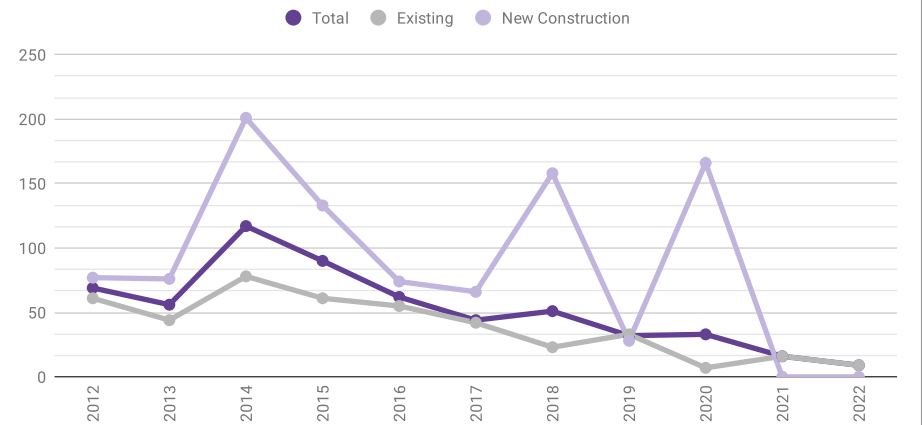
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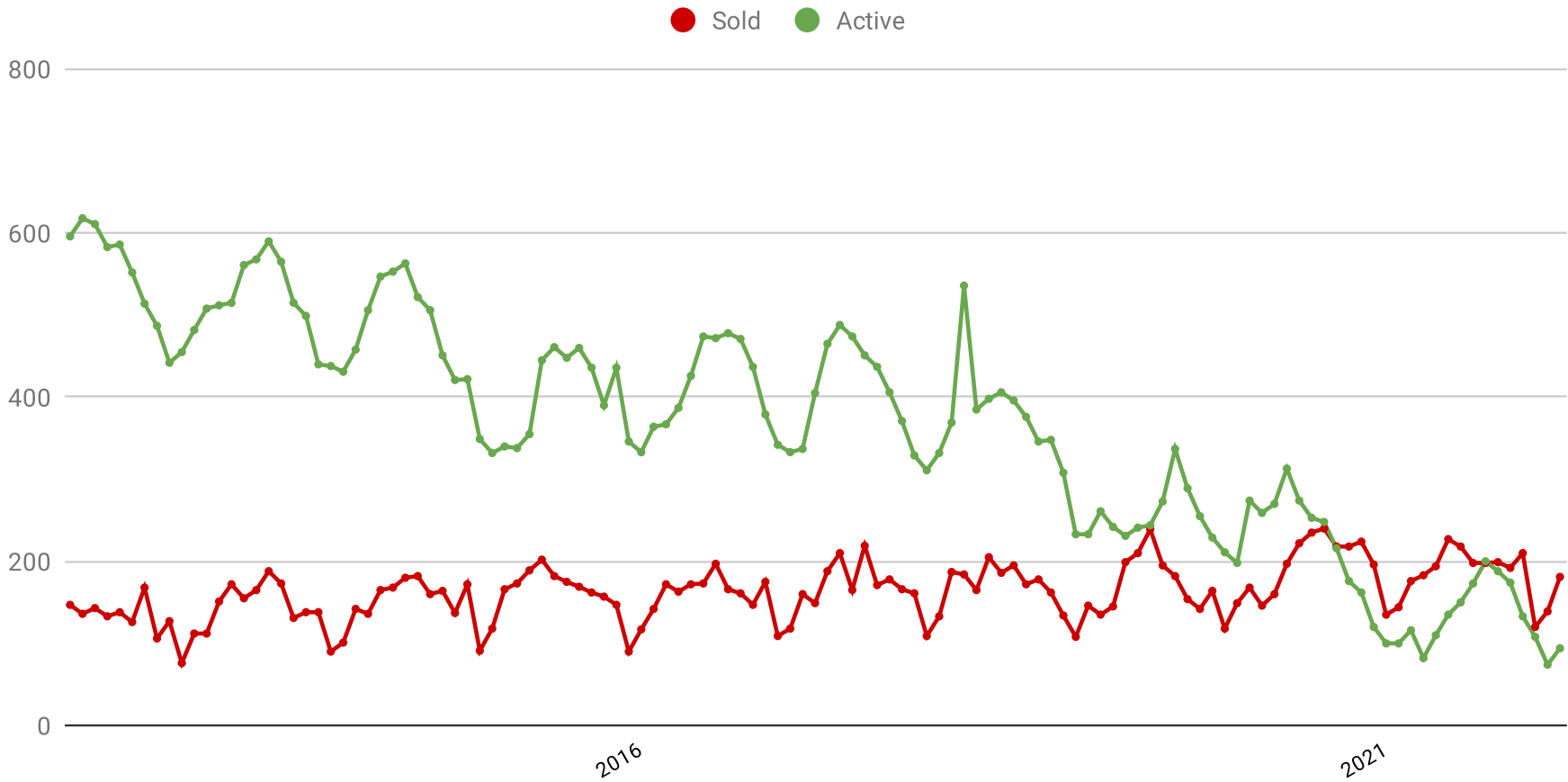
Sold Listings



Average Days on Market



## Sold vs. Active Listings - March 2012 - March 2022



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January 1 -March 31, 2022							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	297	\$351,526	\$335,000	\$104,769,895	\$104,403,240	99.65%	28
RR	95	\$564,083	\$542,423	\$53,914,779	\$53,587,888	99.39%	32
CT	40	\$320,428	\$315,000	\$12,868,000	\$12,817,133	99.60%	14

January 1 -March 31, 2021							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	328	\$306,808	\$291,250	\$101,074,553	\$100,633,120	99.56%	27
RR	69	\$455,582	\$455,000	\$31,702,643	\$31,435,212	99.16%	32
CT	49	\$262,633	\$262,000	\$12,876,750	\$12,869,050	99.94%	25

January 1 -March 31, 2020							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	284	\$291,954	\$277,000	\$83,512,440	\$82,915,169	99.28%	33
RR	65	\$430,231	\$423,000	\$27,876,737	\$27,965,070	100.32%	55
CT	71	\$221,248	\$215,000	\$15,777,300	\$15,708,639	99.56%	38

January 1 -March 31, 2019							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	267	\$257,025	\$244,500	\$69,115,961	\$68,625,734	99.29%	46
RR	66	\$407,850	\$399,450	\$27,255,058	\$26,918,105	98.76%	68
CT	81	\$217,450	\$224,900	\$17,805,450	\$17,396,055	97.70%	40

January 1 -March 31, 2018							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	297	\$236,949	\$225,000	\$71,107,816	\$70,373,971	98.97%	40
RR	64	\$366,609	\$354,818	\$23,877,804	\$23,462,978	98.26%	68
CT	69	\$211,415	\$212,000	\$14,669,500	\$14,587,700	99.44%	54

January 1 -March 31, 2017							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	260	\$227,201	\$211,500	\$59,867,303	\$59,072,482	98.67%	54
RR	79	\$337,541	\$355,000	\$26,831,314	\$26,665,788	99.38%	86
CT	50	\$206,308	\$197,550	\$10,455,000	\$10,315,400	98.66%	77

January 1 -March 31, 2016							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	239	\$209,080	\$198,000	\$50,470,841	\$49,970,325	99.01%	57
RR	47	\$320,682	\$305,000	\$15,318,551	\$15,072,083	98.39%	81
CT	58	\$197,120	\$194,650	\$11,611,000	\$11,432,973	98.47%	56

January 1 -March 31, 2015							
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	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	265	\$208,375	\$190,000	\$56,166,189	\$55,219,411	98.31%	54
RR	58	\$318,767	\$313,750	\$18,727,518	\$18,488,530	98.72%	78
CT	56	\$195,968	\$205,400	\$10,918,721	\$10,974,213	100.51%	80

January 1 -March 31, 2014							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	230	\$191,236	\$180,000	\$44,769,483	\$43,984,280	98.25%	73
RR	55	\$301,874	\$294,000	\$16,727,279	\$16,603,098	99.26%	84
CT	49	\$190,928	\$185,000	\$9,345,445	\$9,355,479	100.11%	74

January 1 -March 31, 2013							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	200	\$197,013	\$177,250	\$40,213,275	\$39,402,703	97.98%	80
RR	47	\$298,015	\$280,000	\$14,299,329	\$14,006,745	97.95%	90
CT	54	\$167,069	\$166,000	\$9,053,067	\$9,021,729	99.65%	63

January 1 -March 31, 2012							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	195	\$181,081	\$165,000	\$35,942,840	\$35,310,873	98.24%	87
RR	49	\$260,984	\$265,000	\$13,094,011	\$12,788,256	97.66%	94
CT	42	\$168,321	\$175,000	\$7,113,516	\$7,069,502	99.38%	90

January 1 -March 31, 2011							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	197	\$177,048	\$160,000	\$35,295,119	\$34,878,564	98.82%	78
RR	48	\$264,643	\$257,250	\$13,030,992	\$12,702,868	97.48%	96
CT	31	\$165,551	\$156,200	\$5,223,100	\$5,132,100	98.26%	108

January 1 -March 31, 2010							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	194	\$176,335	\$165,250	\$34,836,207	\$34,209,149	98.20%	71
RR	48	\$255,665	\$255,175	\$12,549,129	\$12,271,944	97.79%	87
CT	41	\$174,852	\$169,000	\$7,237,449	\$7,168,972	99.05%	72

January 1 -March 31, 2009							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	176	\$171,714	\$158,950	\$30,843,890	\$30,221,787	97.98%	88
RR	37	\$261,022	\$240,000	\$10,052,420	\$9,657,850	96.07%	130
CT	23	\$139,325	\$125,900	\$3,259,353	\$3,204,497	98.32%	124

January 1 -March 31, 2008							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM

SF	210	\$179,743	\$165,100	\$38,579,162	\$37,746,134	97.84%	105
RR	40	\$243,308	\$236,400	\$9,947,898	\$9,732,345	97.83%	125
CT	44	\$150,422	\$148,700	\$6,753,549	\$6,618,580	98.00%	160

January 1 -March 31, 2007							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	279	\$171,623	\$158,000	\$48,507,066	\$47,882,915	98.71%	92
RR	59	\$246,369	\$249,900	\$14,912,880	\$14,535,772	97.47%	115
CT	47	\$175,108	\$157,500	\$8,346,345	\$8,230,101	98.61%	136

January 1 -March 31, 2006							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	264	\$164,919	\$155,000	\$44,299,283	\$43,538,720	98.28%	73
RR	66	\$250,728	\$231,450	\$16,899,690	\$16,548,059	97.92%	90
CT	41	\$141,973	\$138,000	\$5,869,962	\$5,820,894	99.16%	73

January 1 -March 31, 2005							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	257	\$155,904	\$142,083	\$40,589,552	\$40,190,507	99.02%	120
RR	67	\$244,662	\$231,233	\$16,572,108	\$16,369,132	98.78%	144
CT	50	\$145,379	\$139,167	\$7,213,045	\$7,252,655	100.55%	145