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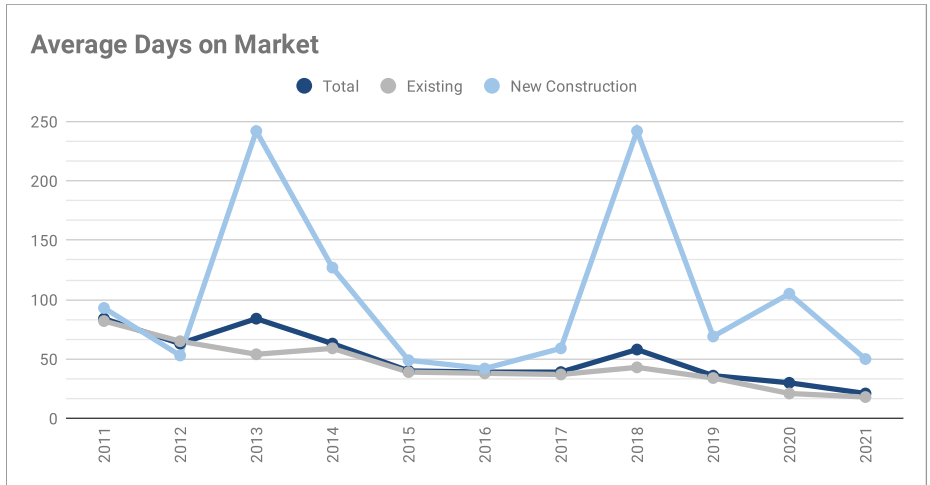
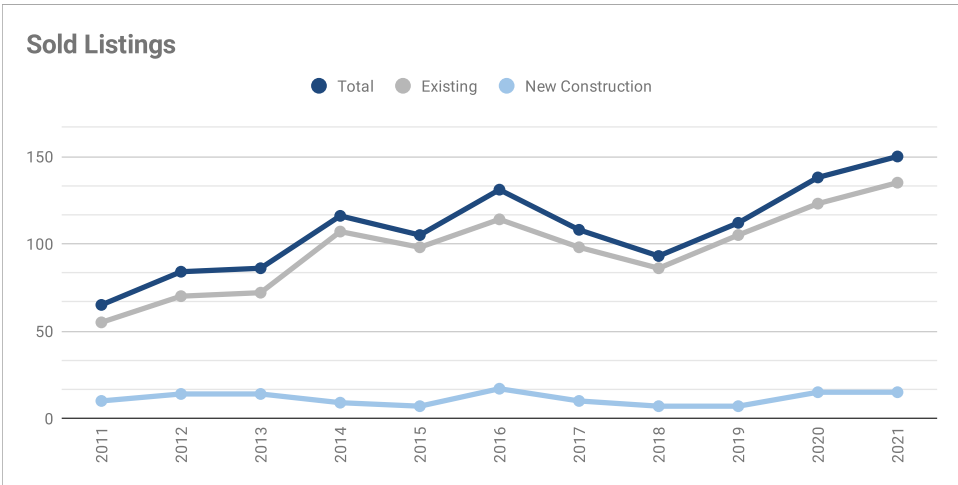
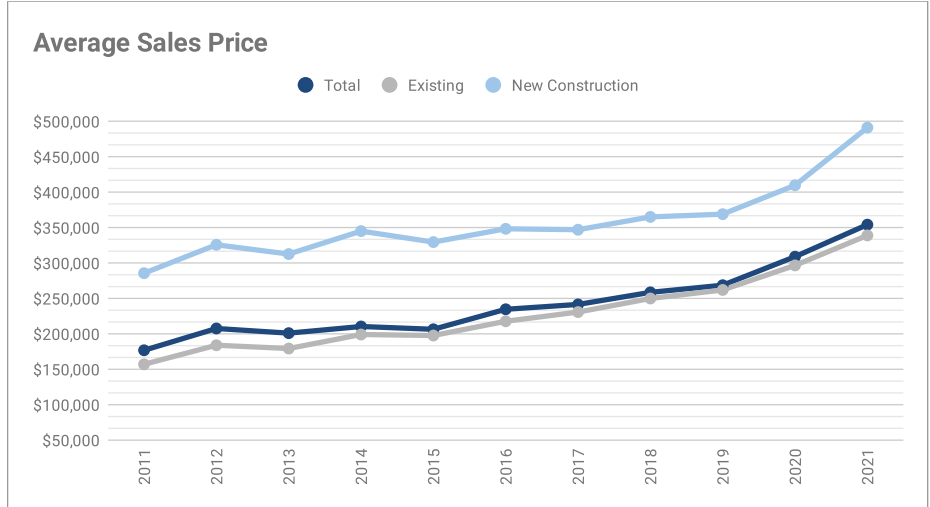
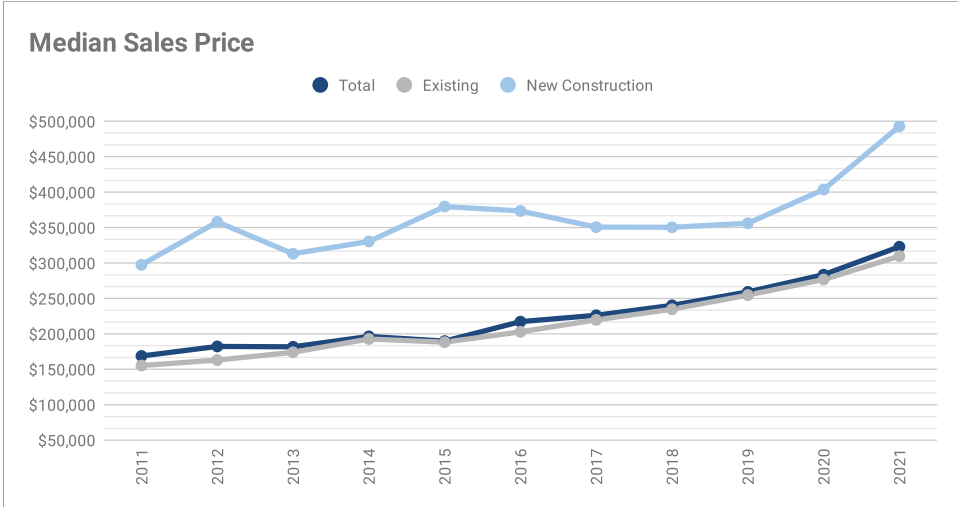
DECEMBER		Monthly Statistics for Laramie County										
City Residential		2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Median Sales Price	Total	\$169,000	\$182,500	\$182,000	\$196,625	\$189,999	\$217,500	\$226,500	\$240,500	\$259,500	\$283,825	\$323,250
	Existing	\$155,500	\$163,250	\$174,250	\$193,000	\$188,500	\$203,100	\$220,000	\$235,000	\$255,000	\$277,000	\$310,000
	New Construction	\$297,733	\$358,317	\$313,350	\$330,707	\$379,972	\$373,767	\$351,022	\$350,716	\$356,425	\$403,999	\$493,282
Average Sales Price	Total	\$177,071	\$207,847	\$201,270	\$210,647	\$206,720	\$234,971	\$241,806	\$258,863	\$268,956	\$309,224	\$354,463
	Existing	\$157,278	\$184,212	\$179,559	\$199,319	\$197,926	\$218,029	\$231,041	\$250,193	\$262,270	\$296,928	\$339,241
	New Construction	\$285,934	\$326,022	\$312,929	\$345,329	\$329,840	\$348,589	\$347,306	\$365,386	\$369,257	\$410,051	\$491,467
Sold Listings	Total	65	84	86	116	105	131	108	93	112	138	150
	Existing	55	70	72	107	98	114	98	86	105	123	135
	New Construction	10	14	14	9	7	17	10	7	7	15	15
Active Listings	Total	338	276	262	258	258	224	196	174	127	77	78
	Existing	310	234	221	202	220	182	147	120	96	44	57
	New Construction	28	42	41	54	38	42	49	54	31	33	21
% of List Price Rcvd at Sale	Total	99.25%	98.46%	99.69%	98.77%	99.11%	99.10%	98.20%	98.44%	99.08%	99.30%	99.12%
	Existing	97.53%	97.14%	98.32%	97.85%	98.33%	98.17%	98.05%	98.02%	98.81%	98.46%	98.85%
	New Construction	104.85%	102.41%	103.95%	105.59%	106.21%	103.21%	99.20%	102.09%	102.14%	104.64%	100.81%
Avg Days on Market	Total	84	63	84	63	40	39	39	58	36	30	21
	Existing	82	65	54	59	39	38	37	43	34	21	18
	New Construction	93	53	242	127	49	42	59	242	69	105	50
# Homes Sold in Last 12 Months	Total	77.67	86.92	96.08	99.33	108	107.83	110.67	111.9	113.9	126.9	129.1
	Existing	68.33	76.08	86.58	90.42	100.17	97.08	100.17	103.3	102.9	112.9	116.3
	New Construction	9.25	10.92	9.5	8.92	7.83	10.75	10.5	8.6	11	14	12.75
Months Supply of Inventory	Total	4.4	3.2	2.7	2.6	2.4	2.1	1.8	1.6	1.1	0.6	0.6
	Existing	4.5	3.1	2.6	2.2	2.2	1.9	1.5	1.2	0.9	0.4	0.5
	New Construction	3	3.8	4.3	6.1	4.9	3.9	4.7	6.3	2.8	2.4	1.6

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**City Residential -- Monthly Statistics -- Laramie County** **DECEMBER**





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<b>DECEMBER</b>		<b>Monthly Statistics for Laramie County</b>										
<b>Rural Residential</b>		2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
<b>Median Sales Price</b>	<b>Total</b>	\$248,500	\$271,500	\$259,000	\$318,500	\$321,500	\$299,000	\$366,250	\$340,000	\$392,765	\$420,000	\$572,900
	<b>Existing</b>	\$239,950	\$268,000	\$252,450	\$310,000	\$309,950	\$294,000	\$363,250	\$300,000	\$380,000	\$405,000	\$557,500
	<b>New Construction</b>	\$279,902	\$298,805	\$406,620	\$424,150	\$406,195	\$379,100	\$383,200	\$384,000	\$433,761	\$518,500	\$607,750
<b>Average Sales Price</b>	<b>Total</b>	\$232,623	\$271,297	\$282,837	\$358,707	\$336,241	\$326,014	\$374,926	\$343,937	\$405,671	\$474,257	\$582,582
	<b>Existing</b>	\$225,869	\$259,718	\$271,585	\$343,564	\$311,152	\$301,642	\$373,086	\$325,782	\$397,023	\$463,404	\$575,650
	<b>New Construction</b>	\$279,902	\$313,756	\$406,620	\$436,945	\$436,599	\$411,316	\$381,672	\$395,378	\$435,939	\$509,914	\$607,230
<b>Sold Listings</b>	<b>Total</b>	16	14	24	37	30	27	28	23	27	30	41
	<b>Existing</b>	14	11	22	31	24	21	22	17	21	23	32
	<b>New Construction</b>	2	3	2	6	6	6	6	6	6	7	9
<b>Active Listings</b>	<b>Total</b>	136	109	106	96	122	98	86	66	65	32	45
	<b>Existing</b>	119	90	78	76	91	68	60	41	42	16	32
	<b>New Construction</b>	17	19	28	20	31	31	26	25	23	16	13
<b>% of List Price Rcvd at Sale</b>	<b>Total</b>	96.44%	98.56%	97.39%	90.91%	95.34%	97.28%	98.31%	97.19%	98.98%	98.93%	98.91%
	<b>Existing</b>	95.79%	101.71%	97.01%	96.95%	93.57%	96.20%	97.04%	96.64%	98.51%	98.62%	98.50%
	<b>New Construction</b>	100.30%	102.03%	100.27%	100.30%	100.75%	100.20%	103.15%	98.49%	100.49%	99.87%	100.32%
<b>Avg Days on Market</b>	<b>Total</b>	84	71	88	94	70	77	53	58	47	18	46
	<b>Existing</b>	89	78	87	101	75	85	52	53	29	18	22
	<b>New Construction</b>	56	48	102	63	47	48	58	71	108	21	130
<b># Homes Sold in Last 12 Months</b>	<b>Total</b>	20.25	21.17	22.67	27.17	26.5	25.83	30.58	30	30	34.2	36.6
	<b>Existing</b>	17.5	18	19.17	22.25	21.58	21.83	24.08	23.3	24.1	25.3	25.6
	<b>New Construction</b>	2.75	3.17	3.5	4.92	4.92	4.67	6.5	6.7	5.9	8.8	11
<b>Months Supply of Inventory</b>	<b>Total</b>	6.7	5.1	4.7	3.5	4.6	3.8	2.8	2.2	2.2	0.9	1.2
	<b>Existing</b>	6.8	5	4.1	3.4	4.2	3.1	2.5	1.8	1.7	0.6	1.3
	<b>New Construction</b>	6.2	6	8	4.1	6.3	6.6	4	3.8	3.9	1.8	1.2

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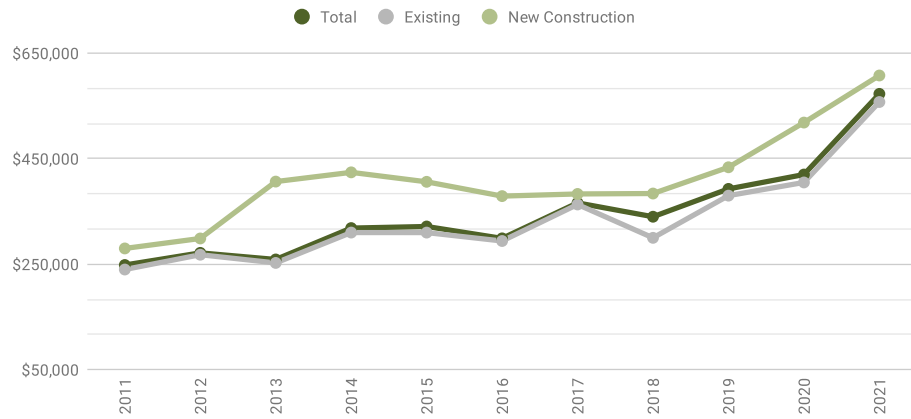


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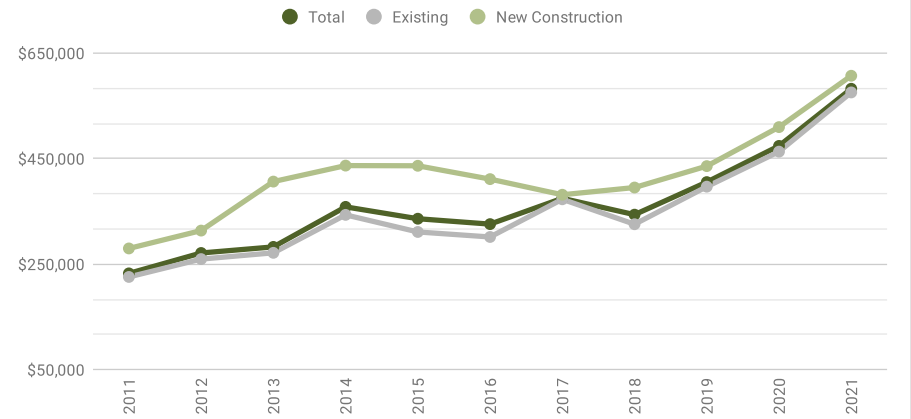
Rural Residential -- Monthly Statistics -- Laramie County

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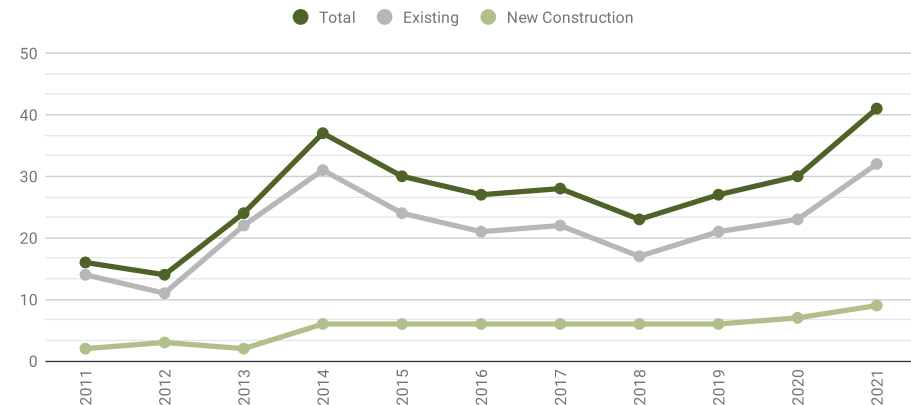
Median Sales Price



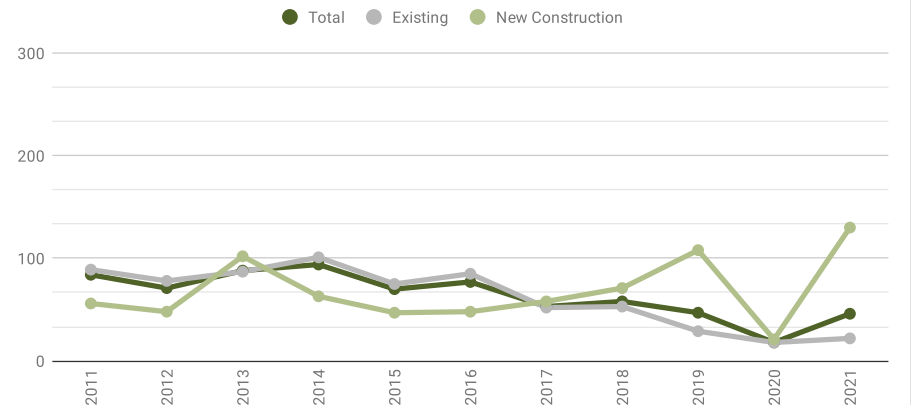
Average Sales Price



Sold Listings



Average Days on Market





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DECEMBER		Monthly Statistics for Laramie County										
Condo/Townhouse		2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Median Sales Price	Total	\$182,500	\$175,900	\$175,500	\$198,000	\$205,500	\$193,000	\$210,000	\$239,825	\$234,800	\$240,000	\$290,000
	Existing	\$98,500	\$153,000	\$158,500	\$182,000	\$184,000	\$193,000	\$201,400	\$240,000	\$230,900	\$227,500	\$290,000
	New Construction	\$183,331	\$218,350	\$175,500	\$278,750	\$217,550	\$0	\$222,900	\$239,650	\$235,000	\$260,964	\$0
Average Sales Price	Total	\$150,907	\$197,596	\$186,288	\$212,298	\$194,292	\$199,099	\$204,442	\$226,319	\$226,821	\$245,881	\$291,547
	Existing	\$125,780	\$176,735	\$172,479	\$195,500	\$161,142	\$199,070	\$198,225	\$224,746	\$226,450	\$237,395	\$291,547
	New Construction	\$182,315	\$250,525	\$196,646	\$248,694	\$240,702	\$0	\$229,313	\$234,183	\$235,000	\$302,454	\$0
Sold Listings	Total	9	29	28	19	12	17	25	18	23	23	17
	Existing	5	13	12	13	7	17	20	15	22	20	17
	New Construction	4	12	16	6	5	0	5	3	1	3	0
Active Listings	Total	60	57	72	68	56	57	47	68	31	6	9
	Existing	42	37	28	43	30	32	11	22	18	6	5
	New Construction	18	20	44	25	26	25	36	46	13	0	4
% of List Price Rcvd at Sale	Total	100.13%	98.54%	97.03%	99.72%	99.93%	99.27%	98.31%	98.96%	98.86%	99.70%	99.78%
	Existing	98.60%	96.72%	97.30%	99.55%	97.43%	99.26%	98.02%	98.96%	98.80%	99.57%	99.78%
	New Construction	101.48%	100.23%	96.85%	100.01%	102.40%	0.00%	99.34%	98.99%	100.00%	100.43%	0.00%
Avg Days on Market	Total	77	54	46	66	46	53	58	24	19	46	12
	Existing	83	46	53	52	38	53	44	20	17	14	12
	New Construction	70	78	40	96	58	0	115	48	54	260	0
# Homes Sold in Last 12 Months	Total	14.5	17.75	23.83	23.25	26.42	22.58	24.92	25.6	24.9	24.4	19.8
	Existing	9.33	11.67	15.67	16.17	18.17	18.67	19.25	18.9	21.3	21.2	19.7
	New Construction	5.08	5.75	8.17	7.08	8.25	3.92	5.67	6.6	3.7	3.3	0.2
Months Supply of Inventory	Total	4.1	3.2	3	2.9	2.1	2.5	1.9	2.7	1.2	0.2	0.5
	Existing	4.5	3.2	1.8	2.7	1.7	1.7	0.6	1.2	0.8	0.3	0.3
	New Construction	3.5	3.5	5.4	3.5	3.2	6.4	6.4	7	3.5	0	24

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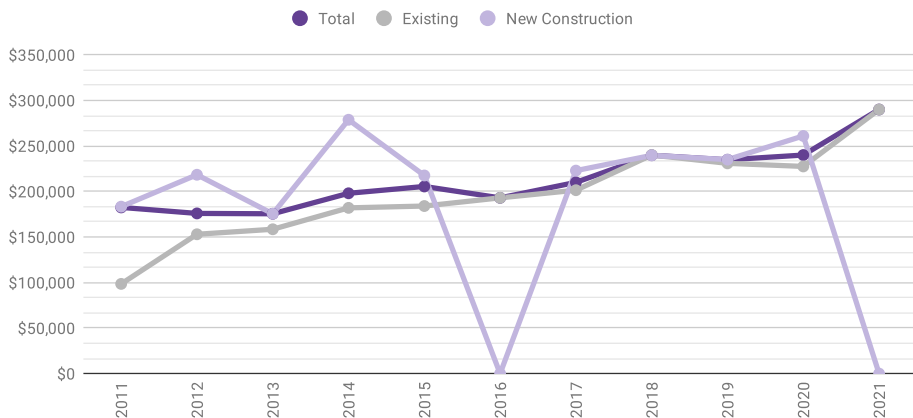


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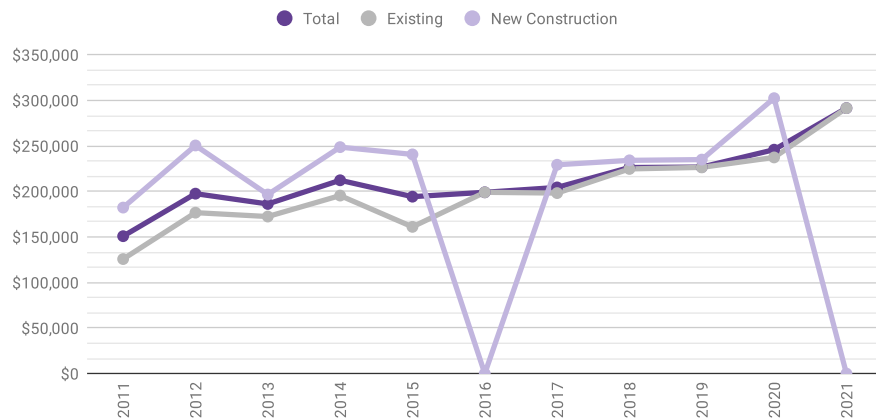
Condo/Townhouse -- Monthly Statistics -- Laramie County

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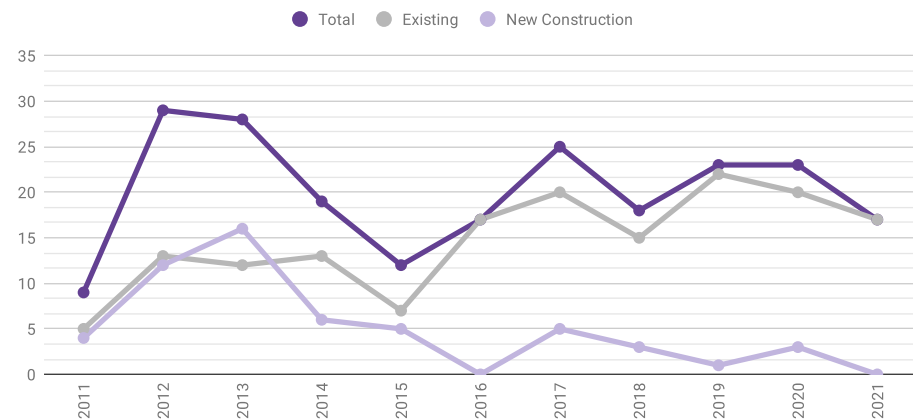
Median Sales Price



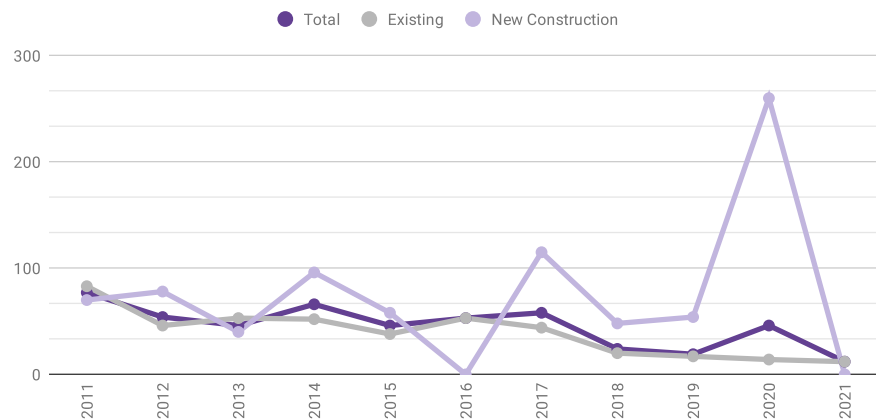
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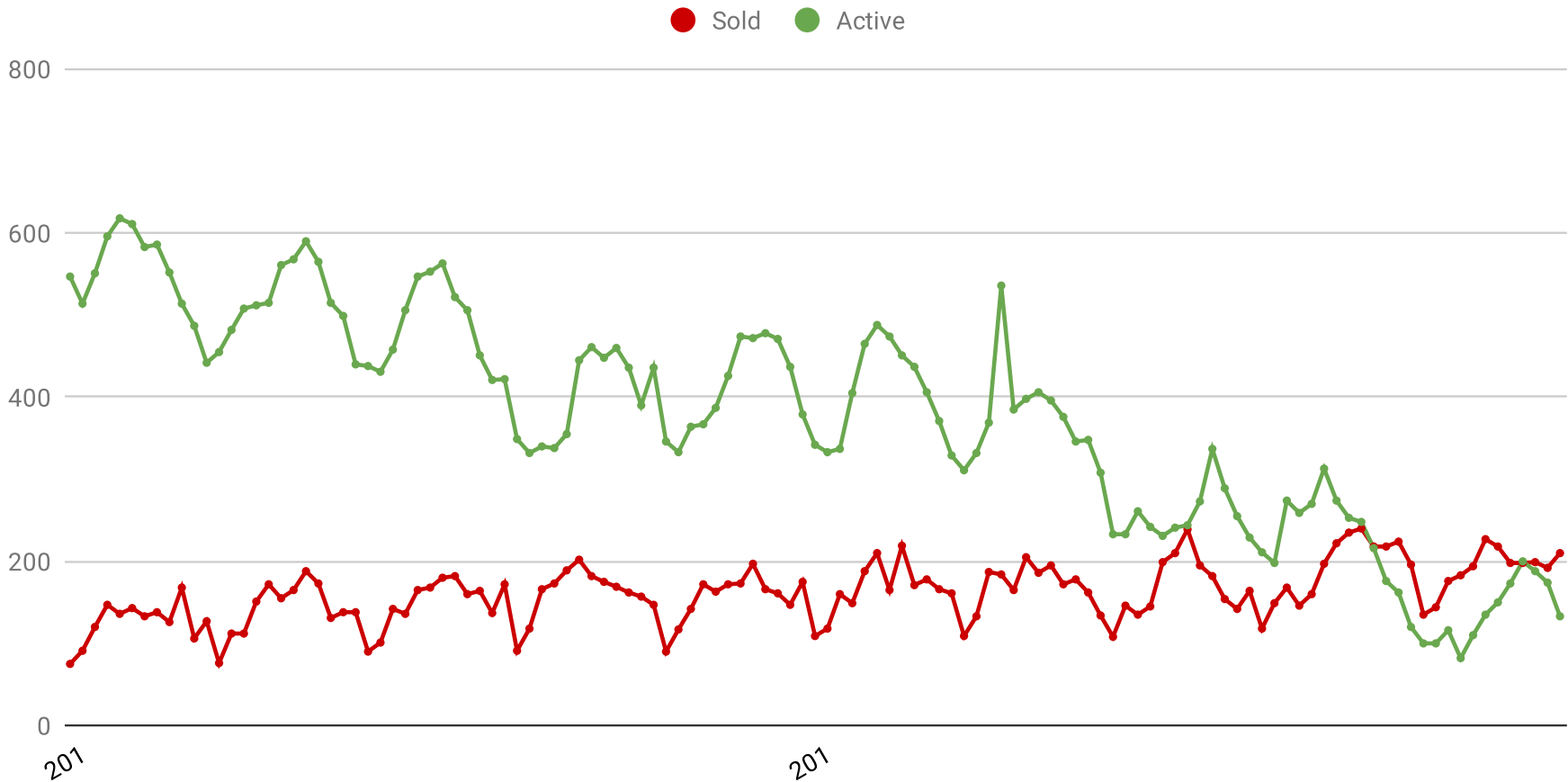
Sold Listings



Average Days on Market



## Sold vs. Active Listings - December 2011 - December 2021



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Jan 1 - Dec 31, 2021							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1557	\$332,788	\$315,000	\$517,360,169	\$517,818,829	100.09%	19
RR	451	\$521,108	\$515,000	\$236,005,433	\$235,019,821	99.58%	28
CT	254	\$277,874	\$276,500	\$70,289,083	\$70,580,167	100.41%	12

Jan 1 - Dec 31, 2020							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1532	\$301,552	\$282,575	\$464,503,537	\$461,978,237	99.46%	28
RR	416	\$454,715	\$439,354	\$190,315,927	\$189,161,845	99.39%	39
CT	303	\$244,115	\$240,000	\$74,319,980	\$73,966,849	99.52%	30

Jan 1 - Dec 31, 2019							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1400	\$269,335	\$255,000	\$379,414,170	\$377,070,161	99.38%	30
RR	370	\$418,732	\$415,000	\$155,799,024	\$154,930,871	99.44%	37
CT	306	\$234,750	\$232,750	\$72,491,000	\$71,599,019	98.77%	29

Jan 1 - Dec 31, 2018							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1358	\$255,626	\$239,900	\$350,278,280	\$347,140,294	99.10%	35
RR	360	\$375,870	\$368,500	\$137,204,298	\$135,313,523	98.62%	51
CT	316	\$220,270	\$225,450	\$70,041,128	\$69,605,508	99.38%	45

Jan 1 - Dec 31, 2017							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1347	\$240,497	\$225,000	\$327,146,905	\$323,949,847	99.02%	41
RR	379	\$355,150	\$355,000	\$136,156,299	\$134,601,940	98.86%	61
CT	306	\$207,921	\$208,000	\$64,063,499	\$63,623,928	99.31%	52

Jan 1 - Dec 31, 2016							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1316	\$225,824	\$209,900	\$299,897,857	\$297,184,683	99.10%	44
RR	314	\$333,323	\$323,954	\$106,288,173	\$104,663,572	98.47%	61
CT	281	\$205,409	\$200,000	\$58,324,743	\$57,719,977	98.96%	54

Jan 1 - Dec 31, 2015							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1307	\$214,969.00	\$199,900	\$283,884,976	\$280,965,471	98.97%	42
RR	323	\$325,989	\$323,000	\$106,905,945	\$105,294,599	98.49%	62
CT	320	\$202,056	\$204,700	\$64,518,652	\$64,658,036	100.22%	60

Jan 1 - Dec 31, 2014							
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	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1209	\$208,227	\$189,900	\$254,519,837	\$251,747,499	98.91%	58
RR	332	\$313,547	\$300,547	\$105,776,267	\$104,097,911	98.41%	82
CT	285	\$192,837	\$193,900	\$55,071,183	\$54,958,704	99.80%	63

Jan 1 - Dec 31, 2013

	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1167	\$200,226	\$179,900	\$235,986,290	\$233,644,808	99.01%	65
RR	278	\$298,893	\$285,875	\$84,665,625	\$83,092,299	98.14%	77
CT	293	\$181,356	\$175,900	\$53,060,157	\$53,137,430	100.15%	63

Jan 1 - Dec 31, 2012

	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1049	\$193,020	\$177,000	\$205,328,486	\$202,478,733	98.61%	70
RR	256	\$287,625	\$279,950	\$75,133,463	\$73,632,163	98.00%	87
CT	215	\$184,407	\$175,000	\$39,948,797	\$39,647,546	99.25%	77

Jan 1 - Dec 31, 2011

	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	934	\$181,330	\$165,900	\$172,195,835	\$169,363,144	98.35%	83
RR	245	\$267,523	\$260,000	\$67,233,666	\$65,543,341	97.49%	104
CT	175	\$172,538	\$173,500	\$30,570,591	\$30,194,161	98.77%	89

Jan 1 - Dec 31, 2010

	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	877	\$183,486	\$169,000	\$163,137,491	\$160,918,033	98.64%	73
RR	213	\$262,045	\$254,000	\$57,094,765	\$55,815,690	97.76%	96
CT	205	\$168,862	\$166,900	\$34,703,384	\$34,616,832	99.75%	79

Jan 1 - Dec 31, 2009

	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	957	\$173,885	\$164,000	\$168,979,011	\$166,408,652	98.48%	76
RR	207	\$259,194	\$245,000	\$55,248,147	\$53,653,285	97.11%	120
CT	168	\$158,296	\$149,950	\$26,844,114	\$26,593,812	99.07%	86

Jan 1 - Dec 31, 2008

	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	964	\$176,038	\$165,000	\$173,136,256	\$169,701,524	98.02%	82
RR	222	\$261,167	\$249,250	\$59,257,345	\$57,979,146	97.84%	104
CT	185	\$156,831	\$152,400	\$29,508,819	\$29,013,800	98.32%	152

Jan 1 - Dec 31, 2007

	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1081	\$177,088	\$163,000	\$193,863,734	\$191,432,945	98.75%	79

RR	267	\$259,291	\$249,900	\$70,946,380	\$69,230,698	97.58%	101
CT	211	\$169,948	\$154,025	\$35,975,618	\$35,859,104	99.68%	141

Jan 1 - Dec 31, 2006

	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1258	\$172,722	\$162,500	\$219,806,155	\$217,285,117	98.85%	69
RR	334	\$257,904	\$248,887	\$87,657,711	\$86,139,958	98.27%	92
CT	248	\$163,895	\$143,100	\$40,712,335	\$40,646,089	99.84%	101

Jan 1 - Dec 31, 2005

	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1271	\$161,268	\$150,000	\$207,302,971	\$204,972,062	98.88%	118
RR	352	\$250,063	\$242,750	\$88,991,488	\$88,022,518	98.91%	127
CT	256	\$157,133	\$140,770	\$40,130,136	\$40,226,185	100.24%	142