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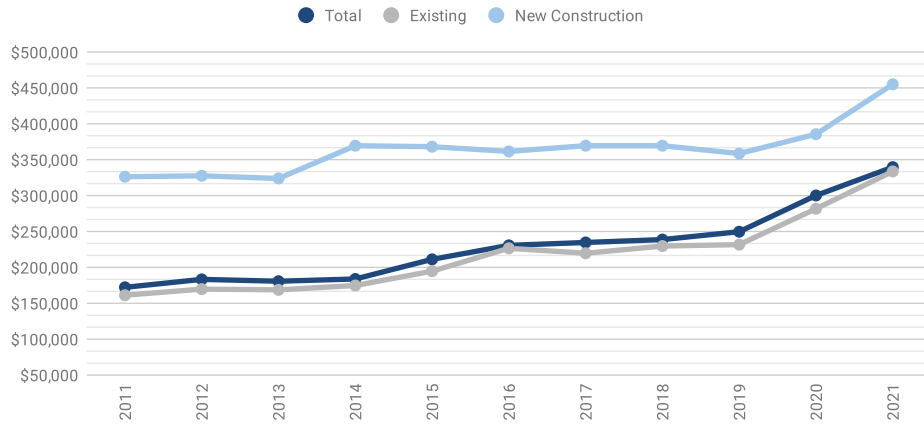
OCTOBER		Monthly Statistics for Laramie County										
City Residential		2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Median Sales Price	Total	\$172,500	\$183,560	\$181,000	\$184,125	\$211,500	\$231,000	\$235,000	\$239,050	\$250,000	\$300,500	\$340,000
	Existing	\$161,500	\$170,000	\$169,000	\$175,000	\$195,000	\$226,900	\$220,000	\$230,000	\$232,000	\$282,000	\$334,000
	New Construction	\$326,616	\$327,921	\$324,200	\$369,900	\$368,500	\$361,900	\$369,900	\$369,900	\$358,925	\$385,900	\$455,438
Average Sales Price	Total	\$185,008	\$209,960	\$198,003	\$210,756	\$216,286	\$238,110	\$250,489	\$255,197	\$261,703	\$319,330	\$355,346
	Existing	\$164,685	\$192,250	\$179,056	\$198,491	\$199,300	\$226,010	\$236,636	\$245,067	\$252,404	\$301,238	\$340,790
	New Construction	\$330,659	\$326,182	\$316,417	\$334,775	\$345,641	\$353,071	\$368,869	\$368,875	\$358,185	\$392,324	\$464,943
Sold Listings	Total	98	121	87	100	112	113	105	110	91	146	145
	Existing	86	105	75	91	99	102	94	101	83	117	128
	New Construction	12	16	12	9	13	11	11	9	8	29	17
Active Listings	Total	382	311	326	266	260	282	246	220	175	145	117
	Existing	354	276	271	237	229	234	194	167	139	107	97
	New Construction	28	35	55	29	31	51	52	53	36	38	20
% of List Price Rcvd at Sale	Total	98.21%	98.54%	99.18%	99.20%	99.21%	98.73%	98.61%	98.83%	99.32%	99.81%	99.56%
	Existing	97.20%	97.96%	97.85%	98.73%	98.62%	98.52%	98.12%	98.63%	99.02%	99.39%	99.24%
	New Construction	101.98%	100.85%	104.18%	102.14%	101.89%	100.81%	101.36%	100.32%	101.52%	101.14%	101.34%
Avg Days on Market	Total	88	61	66	52	38	49	48	34	22	30	18
	Existing	89	57	55	48	36	45	42	29	18	15	14
	New Construction	81	88	134	94	56	84	103	86	68	88	53
# Homes Sold in Last 12 Months	Total	78.17	84.92	94.5	106	106.92	105	112.58	113.67	112.7	120.9	129.8
	Existing	69.08	74.83	84.67	88.42	98.5	95.25	101.25	105.25	101.7	107.9	117.2
	New Construction	9	10.17	9.83	9.25	8.42	9.75	11.33	8.42	11	13	12.58
Months Supply of Inventory	Total	4.9	3.7	3.4	2.5	2.4	2.7	2.2	1.9	1.6	1.2	0.9
	Existing	5.1	3.7	3.2	2.7	2.3	2.5	1.9	1.6	1.4	1	0.8
	New Construction	3.1	3.4	5.6	3.1	3.7	5.2	4.6	6.3	3.3	2.9	1.6

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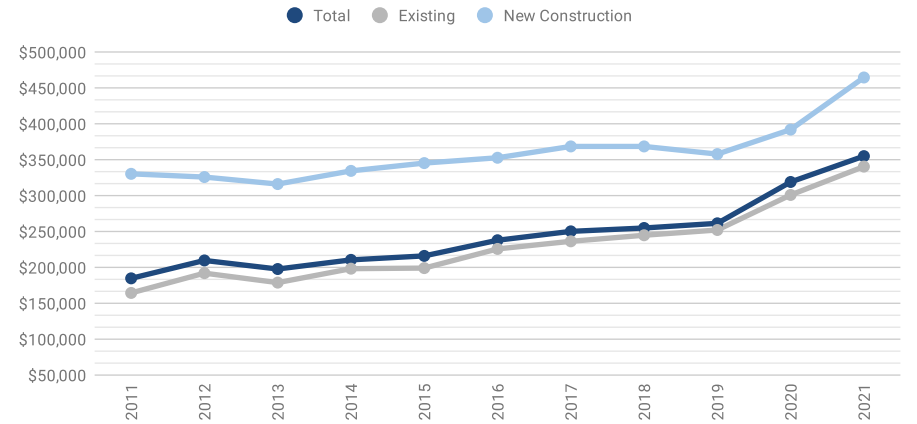
City Residential -- Monthly Statistics -- Laramie County

OCTOBER

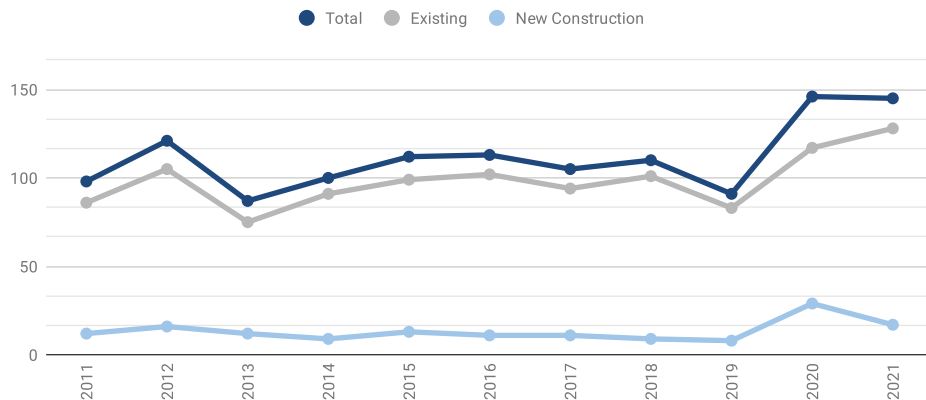
Median Sales Price



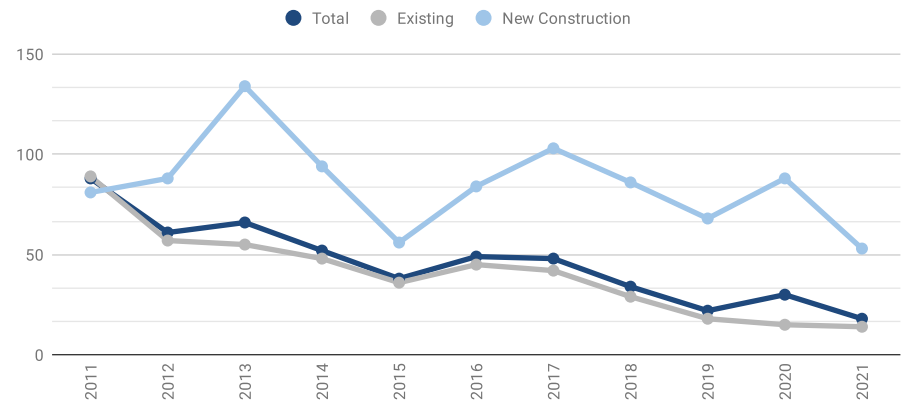
Average Sales Price



Sold Listings



Average Days on Market





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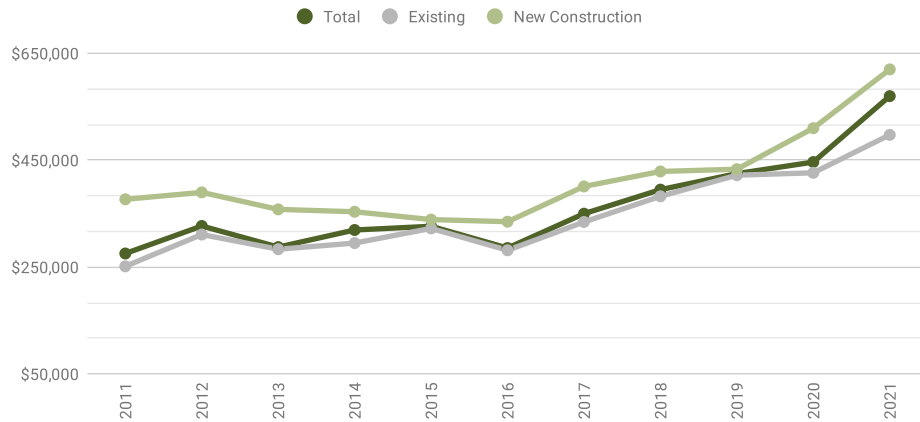
OCTOBER		Monthly Statistics for Laramie County										
Rural Residential		2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Median Sales Price	Total	\$275,500	\$327,000	\$287,500	\$319,500	\$326,450	\$285,750	\$350,000	\$395,000	\$425,000	\$446,581	\$570,000
	Existing	\$251,500	\$311,000	\$283,500	\$295,000	\$322,500	\$281,500	\$334,500	\$382,500	\$422,000	\$426,500	\$497,500
	New Construction	\$376,900	\$389,900	\$358,072	\$353,600	\$338,985	\$335,000	\$401,000	\$429,000	\$433,230	\$510,000	\$620,000
Average Sales Price	Total	\$290,886	\$328,883	\$292,123	\$310,587	\$306,399	\$289,910	\$340,962	\$393,881	\$427,398	\$479,411	\$546,906
	Existing	\$278,585	\$310,365	\$284,364	\$298,866	\$301,700	\$286,442	\$333,738	\$380,904	\$421,200	\$475,004	\$505,769
	New Construction	\$372,900	\$421,471	\$358,072	\$357,471	\$339,295	\$335,000	\$385,509	\$425,823	\$443,928	\$500,188	\$596,270
Sold Listings	Total	23	30	19	35	24	28	43	45	33	40	33
	Existing	20	25	17	28	21	26	37	32	24	33	18
	New Construction	3	5	2	7	3	2	6	13	9	7	15
Active Listings	Total	163	135	128	109	119	124	93	81	70	52	48
	Existing	143	110	99	90	94	84	71	63	45	35	32
	New Construction	20	25	29	19	25	40	22	18	25	17	16
% of List Price Rcvd at Sale	Total	96.59%	97.99%	98.00%	98.29%	98.87%	97.91%	98.59%	98.71%	100.34%	97.83%	99.50%
	Existing	95.87%	97.15%	97.69%	97.80%	98.66%	101.02%	98.51%	97.85%	99.55%	96.91%	98.11%
	New Construction	100.31%	101.24%	100.13%	100.00%	100.20%	99.41%	98.97%	100.67%	102.42%	102.19%	100.96%
Avg Days on Market	Total	113	94	65	79	38	51	57	61	28	38	38
	Existing	122	103	71	87	38	43	45	43	21	38	33
	New Construction	51	53	15	48	37	157	126	104	45	38	43
# Homes Sold in Last 12 Months	Total	20.83	21.75	21.08	25.25	27.58	26.42	30.33	29.92	30.3	32.1	35.5
	Existing	17.92	18.75	17.83	20.58	22.58	22.25	24.08	23.33	24.3	24	24.8
	New Construction	2.92	3	3.25	4.67	5	4.83	6.25	6.58	6	8.1	10.8
Months Supply of Inventory	Total	7.8	6.2	6.1	4.3	4.3	4.7	3.1	2.7	2.3	1.6	1.4
	Existing	8	5.9	5.6	4.4	4.2	3.8	2.9	2.7	1.8	1.5	1.3
	New Construction	6.9	8.3	8.9	4.1	5	8.3	3.5	2.7	4.2	2.1	1.5

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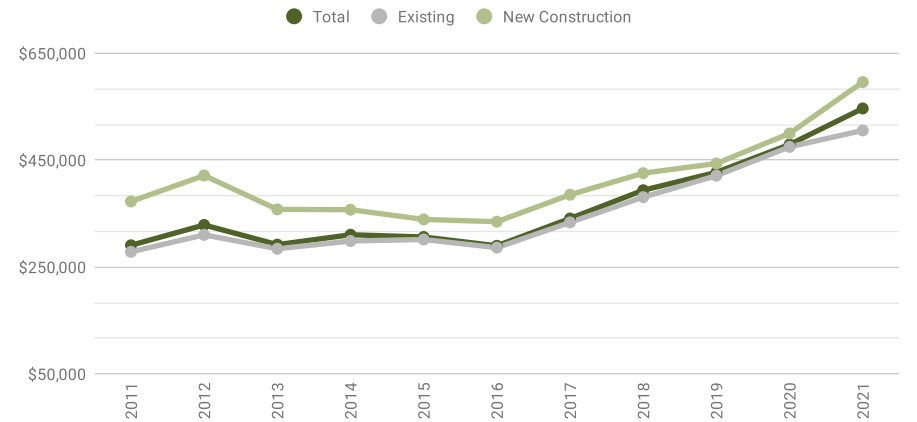
Rural Residential -- Monthly Statistics -- Laramie County

OCTOBER

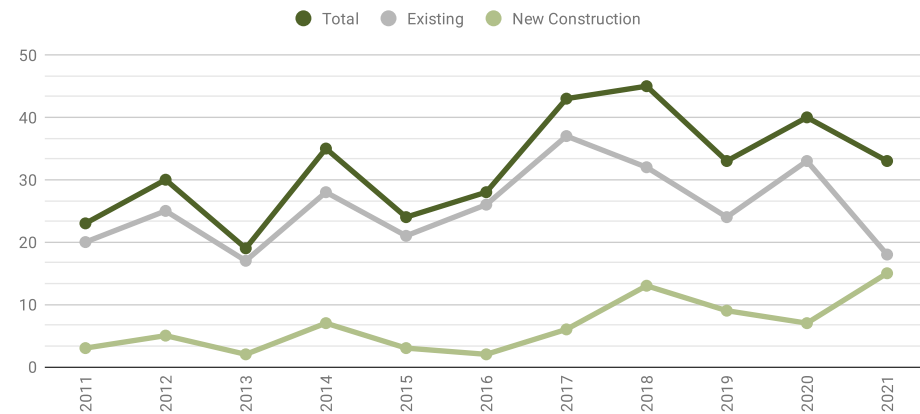
Median Sales Price



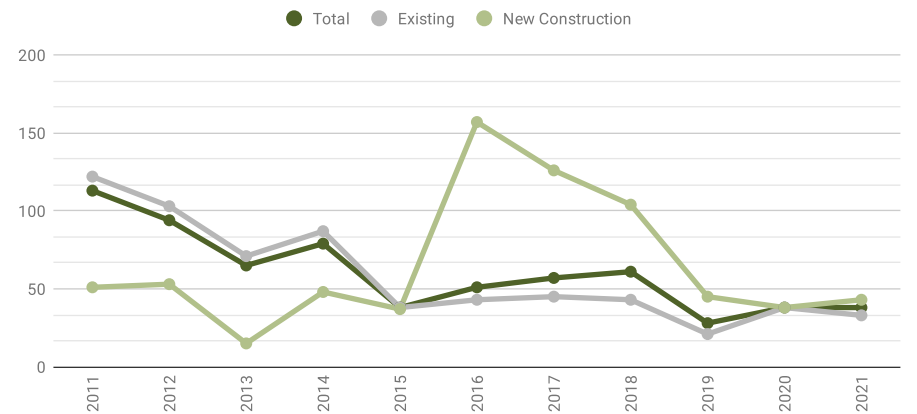
Average Sales Price



Sold Listings



Average Days on Market





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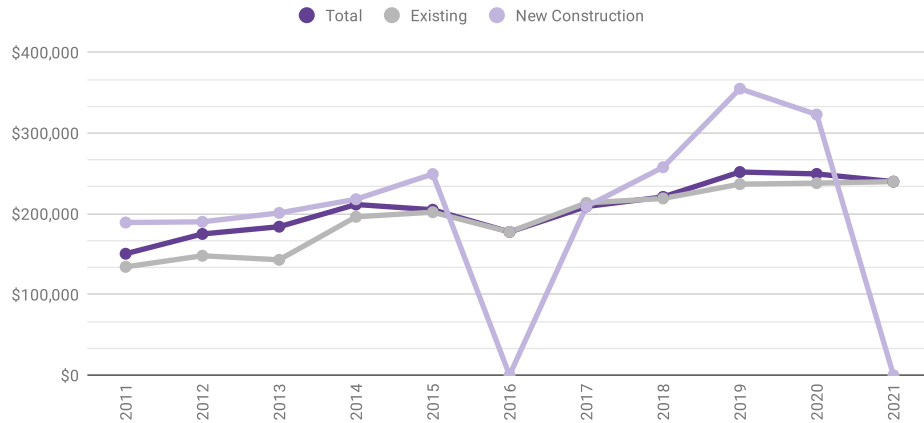
OCTOBER		Monthly Statistics for Laramie County										
Condo/Townhouse		2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Median Sales Price	Total	\$150,500	\$175,000	\$184,000	\$211,499	\$205,000	\$177,500	\$209,000	\$220,900	\$251,750	\$249,400	\$239,817
	Existing	\$134,250	\$148,000	\$143,000	\$196,250	\$202,000	\$177,500	\$213,500	\$219,000	\$236,700	\$238,000	\$239,817
	New Construction	\$189,175	\$190,047	\$201,094	\$218,015	\$249,250	\$0	\$209,000	\$257,700	\$355,000	\$323,000	\$0
Average Sales Price	Total	\$153,307	\$168,789	\$192,242	\$207,048	\$205,301	\$210,517	\$209,456	\$219,710	\$251,354	\$255,548	\$257,258
	Existing	\$130,213	\$160,794	\$152,758	\$196,620	\$200,656	\$210,517	\$205,990	\$213,212	\$239,000	\$242,192	\$257,258
	New Construction	\$199,495	\$194,773	\$235,016	\$230,223	\$240,916	\$0	\$217,543	\$263,033	\$337,833	\$316,987	\$0
Sold Listings	Total	18	17	25	29	26	20	30	23	24	28	16
	Existing	12	13	13	20	23	20	21	20	21	23	16
	New Construction	6	4	12	9	3	0	9	3	3	5	0
Active Listings	Total	63	68	61	76	57	65	67	45	38	13	11
	Existing	50	52	31	42	29	52	27	24	22	11	11
	New Construction	13	16	30	34	28	17	40	21	16	2	0
% of List Price Rcvd at Sale	Total	99.06%	99.66%	103.12%	98.06%	99.01%	98.74%	99.67%	99.33%	98.38%	99.78%	100.49%
	Existing	97.73%	97.98%	98.29%	98.15%	98.65%	101.37%	99.12%	98.77%	98.09%	99.78%	100.49%
	New Construction	100.85%	104.48%	106.81%	97.91%	101.40%	0.00%	100.91%	102.44%	99.85%	99.77%	0.00%
Avg Days on Market	Total	65	79	39	41	52	38	53	36	23	47	11
	Existing	51	80	52	45	43	38	40	28	19	10	11
	New Construction	93	77	26	34	102	0	84	89	51	216	0
# Homes Sold in Last 12 Months	Total	16	15.17	23.42	24.08	26.83	23.33	22.83	26.5	25.3	23.7	21.4
	Existing	10.17	10.42	15.08	16.25	18.5	18.42	18	19.5	21.1	20.8	20.8
	New Construction	5.83	4.67	8	7.83	8.33	4.92	4.83	6.92	4.2	2.9	0.6
Months Supply of Inventory	Total	3.9	4.5	2.6	3.2	2.1	2.8	2.9	1.7	1.5	0.5	0.7
	Existing	4.9	5	2.1	2.6	1.6	2.8	1.5	1.2	1	0.5	0.9
	New Construction	2.2	3.4	3.8	4.3	3.4	3.5	8.3	3	3.8	0.7	8.6

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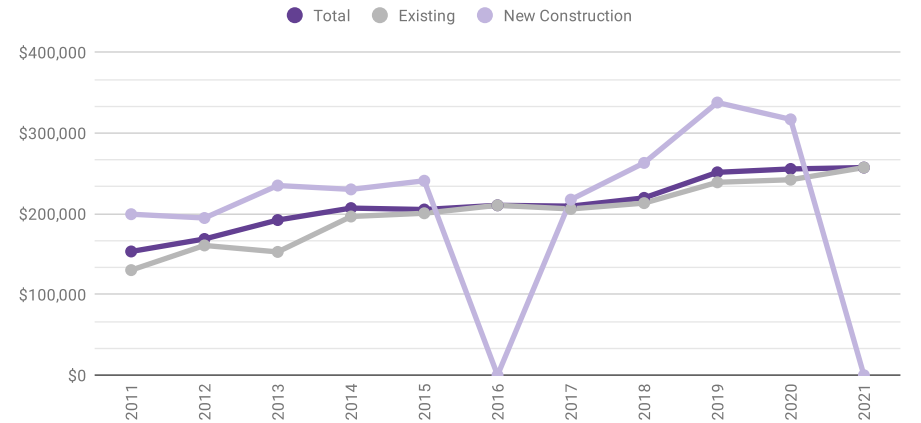
Condo/Townhouse -- Monthly Statistics -- Laramie County

OCTOBER

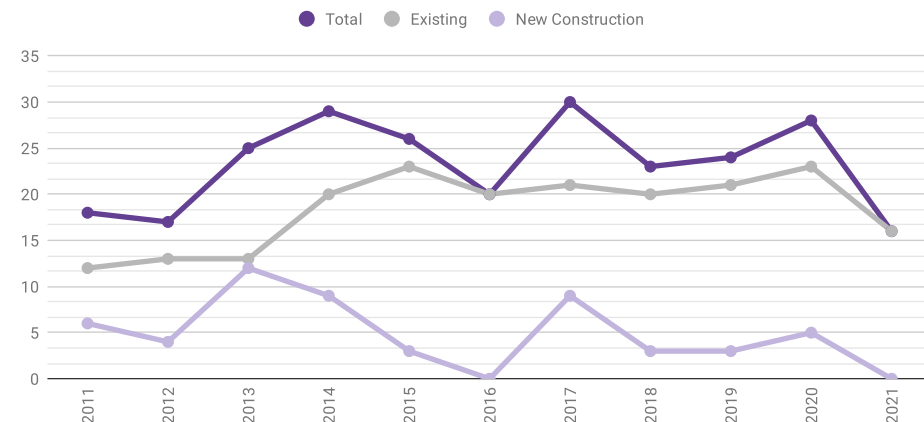
Median Sales Price



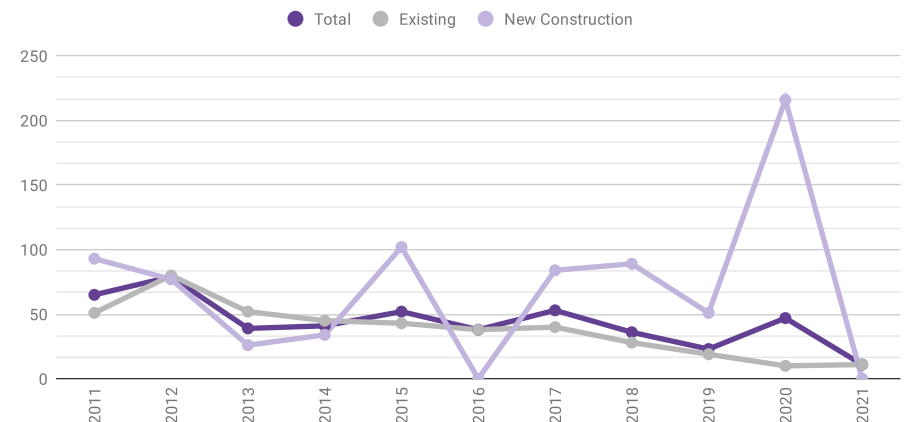
Average Sales Price



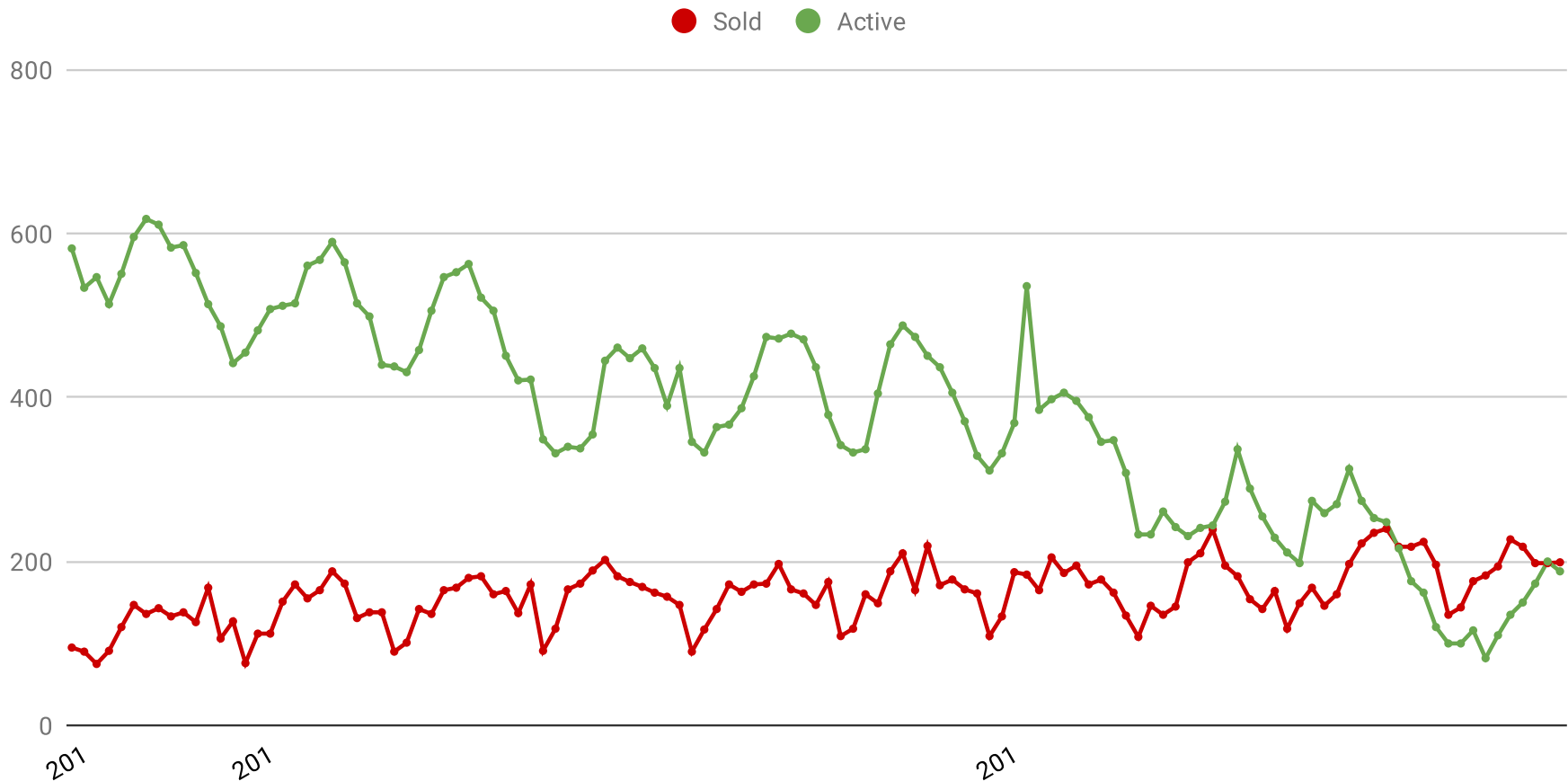
Sold Listings



Average Days on Market



Sold vs. Active Listings - October 2011 - October 2021



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January 1 - October 31, 2021							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1274	\$329,847	\$315,000	\$418,951,764	\$419,895,767	100.23%	18
RR	362	\$510,532	\$504,750	\$185,052,814	\$184,812,935	99.87%	27
CT	224	\$275,432	\$275,000	\$61,332,833	\$61,696,967	100.59%	12

January 1 - October 31, 2020							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1241	\$299,076	\$280,000	\$372,904,138	\$371,154,158	99.53%	27
RR	341	\$449,688	\$436,900	\$154,312,132	\$153,343,864	99.37%	43
CT	253	\$244,060	\$241,250	\$62,022,080	\$61,747,250	99.56%	30

January 1 - October 31, 2019							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1183	\$268,656	\$253,000	\$319,640,086	\$317,820,881	99.43%	31
RR	320	\$414,414	\$410,000	\$133,347,178	\$132,612,555	99.45%	35
CT	263	\$234,543	\$232,400	\$62,269,250	\$61,450,344	98.68%	30

January 1 - October 31, 2018							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1156	\$255,131	\$239,450	\$297,417,427	\$294,932,419	99.16%	34
RR	308	\$370,677	\$365,000	\$115,973,770	\$114,168,742	98.44%	50
CT	273	\$219,743	\$225,900	\$60,318,129	\$59,990,083	99.46%	46

January 1 - October 31, 2017							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1124	\$240,270	\$225,000	\$272,543,214	\$270,064,456	99.09%	42
RR	322	\$351,399	\$351,000	\$114,350,680	\$113,150,567	98.95%	64
CT	250	\$210,401	\$208,000	\$52,926,449	\$52,600,363	99.38%	52

January 1 - October 31, 2016							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1070	\$224,819	\$207,250	\$242,572,169	\$240,557,264	99.17%	44
RR	261	\$336,011	\$326,720	\$88,964,123	\$87,699,106	98.58%	61
CT	246	\$206,267	\$204,250	\$51,269,949	\$50,741,751	98.97%	52

January 1 - October 31, 2015							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1096	\$216,995	\$200,000	\$240,318,973	\$237,826,623	98.96%	43
RR	266	\$325,498	\$325,000	\$87,613,478	\$86,582,691	98.82%	61
CT	282	\$202,811	\$205,000	\$57,008,533	\$57,192,780	100.32%	62

January 1 - October 31, 2014							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM

SF	1009	\$208,002	\$189,500	\$212,212,955	\$209,874,135	98.90%	55
RR	261	\$307,565	\$300,000	\$81,350,742	\$80,274,530	98.68%	78
CT	240	\$190,917	\$191,750	\$45,923,783	\$45,820,195	99.77%	60

January 1 - October 31, 2013							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	986	\$200,330	\$180,000	\$199,690,647	\$197,526,347	98.92%	64
RR	228	\$301,203	\$288,500	\$69,987,821	\$68,674,402	98.12%	77
CT	237	\$182,519	\$180,000	\$42,984,392	\$43,257,088	100.63%	60

January 1 - October 31, 2012							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	888	\$190,882	\$175,000	\$172,550,047	\$169,503,759	98.23%	70
RR	229	\$286,313	\$279,900	\$66,974,373	\$65,565,840	97.90%	89
CT	167	\$181,916	\$175,000	\$30,700,261	\$30,380,080	98.96%	78

January 1 - October 31, 2011							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	798	\$181,219	\$165,250	\$146,984,273	\$144,612,852	98.39%	84
RR	211	\$275,406	\$270,000	\$59,541,286	\$58,110,683	97.60%	106
CT	158	\$173,979	\$171,500	\$27,866,676	\$27,488,747	98.64%	89

January 1 - October 31, 2010							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	734	\$183,854	\$170,000	\$136,947,918	\$134,949,370	98.54%	70
RR	172	\$264,570	\$252,000	\$46,503,387	\$45,506,060	97.86%	89
CT	169	\$169,482	\$168,000	\$28,748,278	\$28,642,562	99.63%	77

January 1 - October 31, 2009							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	808	\$174,426	\$166,200	\$143,077,382	\$140,936,391	98.50%	78
RR	173	\$255,007	\$240,000	\$45,449,098	\$44,116,335	97.07%	123
CT	140	\$157,295	\$147,500	\$22,253,120	\$22,021,356	98.96%	94

January 1 - October 31, 2008							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	855	\$178,244	\$165,900	\$155,098,982	\$152,399,156	98.26%	82
RR	188	\$256,694	\$249,000	\$49,906,543	\$48,822,609	97.83%	100
CT	164	\$154,782	\$151,062	\$25,838,919	\$25,384,375	98.24%	158

January 1 - October 31, 2007							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	960	\$176,455	\$163,000	\$171,548,074	\$169,397,211	98.75%	79
RR	246	\$256,063	\$249,900	\$64,600,430	\$62,991,498	97.51%	102

CT	182	\$172,191	\$154,403	\$31,397,226	\$31,338,764	99.81%	145
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January 1 - October 31, 2006							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1096	\$171,861	\$161,400	\$190,577,553	\$188,359,905	98.84%	65
RR	277	\$254,510	\$248,000	\$71,626,811	\$70,499,283	98.43%	89
CT	202	\$164,885	\$145,050	\$33,276,336	\$33,306,943	100.09%	99

January 1 - October 31, 2005							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1100	\$158,613	\$149,751	\$177,049,032	\$175,207,202	98.96%	113
RR	298	\$247,221	\$238,428	\$74,731,021	\$73,931,176	98.93%	128
CT	212	\$151,671	\$139,719	\$31,960,840	\$32,012,343	100.16%	150