



500 E. 18th Street | Cheyenne, WY 82001
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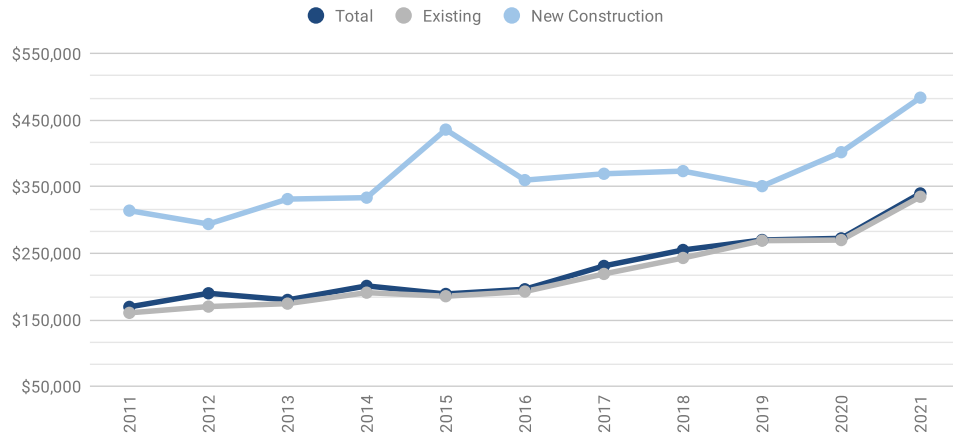
SEPTEMBER		Monthly Statistics for Laramie County										
City Residential		2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Median Sales Price	Total	\$169,450	\$189,900	\$179,900	\$201,000	\$188,875	\$195,950	\$231,000	\$255,000	\$270,000	\$272,450	\$340,000
	Existing	\$160,500	\$169,900	\$174,350	\$190,850	\$185,500	\$192,500	\$219,000	\$243,000	\$269,000	\$269,900	\$335,000
	New Construction	\$314,148	\$294,000	\$331,500	\$333,640	\$435,942	\$360,000	\$369,550	\$373,562	\$350,950	\$401,985	\$483,947
Average Sales Price	Total	\$186,013	\$203,258	\$198,388	\$220,102	\$207,578	\$225,796	\$249,738	\$266,725	\$282,789	\$292,309	\$351,352
	Existing	\$171,782	\$181,013	\$188,998	\$209,461	\$196,828	\$211,584	\$234,911	\$258,379	\$276,873	\$278,951	\$344,678
	New Construction	\$317,652	\$308,550	\$313,148	\$338,331	\$415,416	\$358,872	\$379,467	\$372,091	\$355,750	\$397,064	\$487,065
Sold Listings	Total	82	86	119	109	122	114	117	109	120	168	128
	Existing	74	71	110	100	116	103	105	101	111	149	122
	New Construction	8	15	9	9	6	11	12	8	9	19	6
Active Listings	Total	403	344	345	296	280	294	260	250	209	170	135
	Existing	375	310	294	257	245	246	216	195	167	127	113
	New Construction	28	34	51	39	35	48	44	55	42	43	22
% of List Price Rcvd at Sale	Total	97.74%	97.91%	97.43%	98.75%	99.35%	89.29%	98.97%	99.13%	99.64%	99.57%	100.53%
	Existing	97.17%	97.11%	98.37%	98.12%	98.40%	98.74%	98.64%	98.59%	99.35%	98.96%	100.42%
	New Construction	100.66%	100.18%	103.91%	103.32%	109.07%	105.11%	100.79%	104.08%	102.50%	103.03%	102.04%
Avg Days on Market	Total	62	62	68	42	40	37	38	34	25	30	12
	Existing	62	62	63	38	39	36	33	29	20	23	10
	New Construction	56	63	145	94	54	49	82	86	85	83	56
# Homes Sold in Last 12 Months	Total	76	83	97.33	96.58	105.92	104.92	113.25	113.25	114.3	116.3	129.8
	Existing	66.67	73.25	87.17	87.08	97.83	95	101.92	104.67	103.2	105.1	116.3
	New Construction	9.25	9.83	10.17	9.5	8.08	7.92	11.33	8.58	11.08	11.25	13.58
Months Supply of Inventory	Total	5.3	4.1	3.5	3.1	2.6	2.8	2.3	2.2	1.8	1.5	1.0
	Existing	5.6	4.2	3.4	3	2.5	2.6	2.1	1.9	1.6	1.2	1.0
	New Construction	3	3.5	5	4.1	4.3	6.1	3.9	6.4	3.8	3.8	1.6

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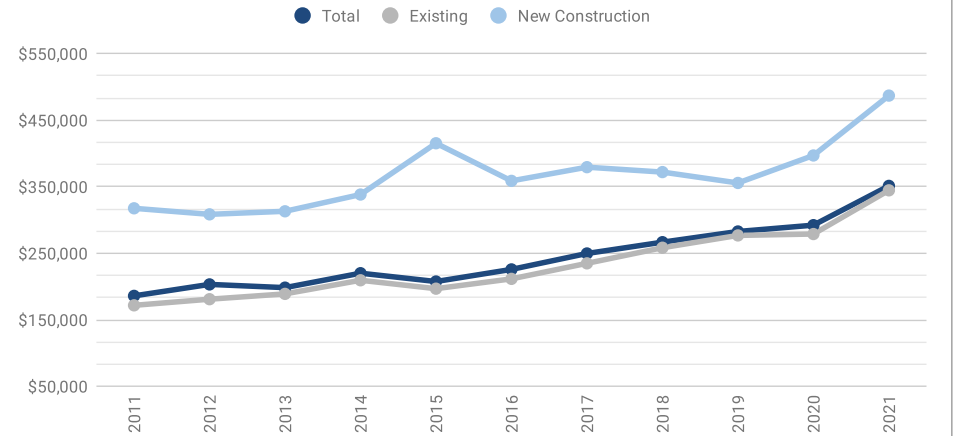
City Residential -- Monthly Statistics -- Laramie County

SEPTEMBER

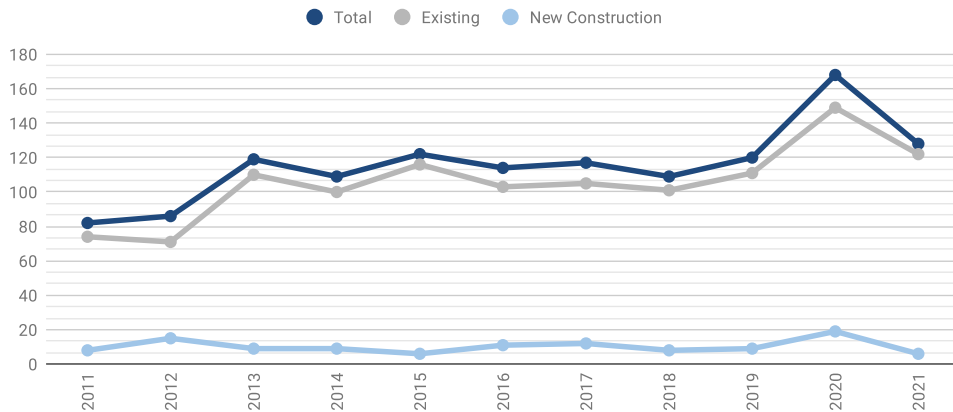
Median Sales Price



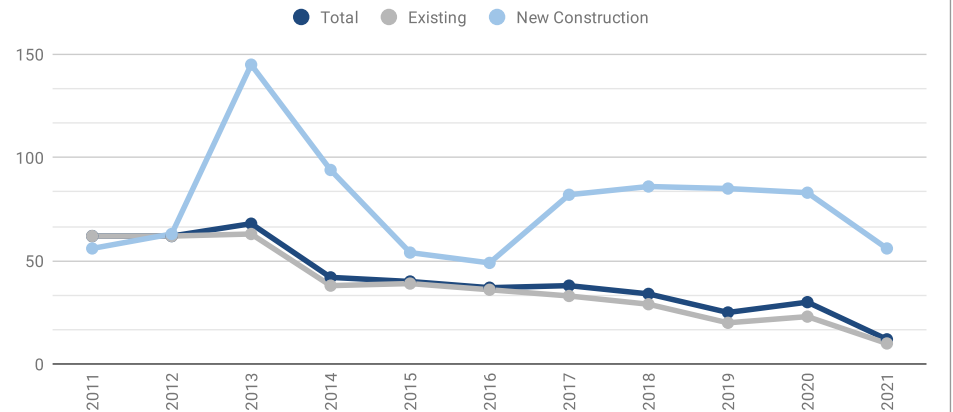
Average Sales Price



Sold Listings



Average Days on Market





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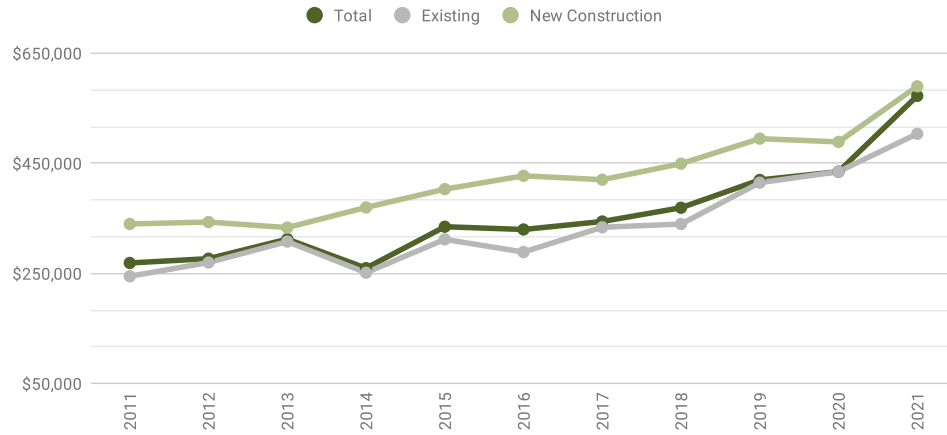
SEPTEMBER		Monthly Statistics for Laramie County										
Rural Residential		2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Median Sales Price	Total	\$269,168	\$277,000	\$312,500	\$259,750	\$335,000	\$330,000	\$344,500	\$369,500	\$420,000	\$435,000	\$572,700
	Existing	\$245,000	\$270,000	\$308,000	\$251,500	\$312,050	\$289,000	\$334,000	\$339,900	\$415,000	\$435,000	\$503,847
	New Construction	\$340,000	\$343,527	\$333,466	\$370,039	\$403,225	\$427,500	\$420,468	\$449,500	\$495,000	\$489,045	\$590,000
Average Sales Price	Total	\$282,594	\$286,226	\$324,660	\$272,331	\$318,471	\$353,802	\$357,138	\$373,304	\$404,363	\$455,823	\$548,159
	Existing	\$272,744	\$272,227	\$322,317	\$264,815	\$284,620	\$326,077	\$334,528	\$358,308	\$387,751	\$449,042	\$526,362
	New Construction	\$338,412	\$356,222	\$337,780	\$370,039	\$453,875	\$455,460	\$437,889	\$414,961	\$468,437	\$499,898	\$600,134
Sold Listings	Total	20	24	33	28	25	28	32	34	34	45	44
	Existing	17	20	28	26	20	22	25	25	27	39	31
	New Construction	3	4	5	2	5	6	7	9	7	6	13
Active Listings	Total	166	131	143	125	121	125	106	85	81	62	48
	Existing	147	108	113	104	96	86	81	66	54	42	35
	New Construction	19	23	30	21	25	39	25	19	27	20	13
% of List Price Rcvd at Sale	Total	96.81%	98.98%	98.55%	97.67%	98.61%	97.06%	99.13%	99.21%	99.40%	98.75%	100.15%
	Existing	96.08%	97.62%	98.40%	97.49%	97.53%	95.96%	98.36%	98.83%	99.39%	98.25%	100.05%
	New Construction	100.30%	104.54%	99.38%	99.33%	101.42%	100.06%	101.27%	100.15%	99.45%	101.74%	100.34%
Avg Days on Market	Total	101	100	52	75	45	61	41	46	22	39	13
	Existing	118	117	53	65	51	70	39	39	22	37	11
	New Construction	0	18	51	206	21	27	46	65	24	54	19
# Homes Sold in Last 12 Months	Total	19.83	21.17	22	23.92	28.5	26.08	29.08	29.75	31.3	31.5	36.1
	Existing	17.08	18.33	18.5	19.67	23.17	19.08	23.17	23.75	25	23.3	26
	New Construction	2.75	2.83	3.5	4.25	5.33	4.33	5.92	6	6.3	8.3	10.1
Months Supply of Inventory	Total	8.4	6.2	6.5	5.2	4.2	4.8	3.6	2.9	2.6	2	1.3
	Existing	8.6	5.9	6.1	5.3	4.1	4.5	3.5	2.8	2.2	1.8	1.3
	New Construction	6.9	8.1	8.6	4.9	4.7	9	4.2	3.2	4.3	2.4	1.3

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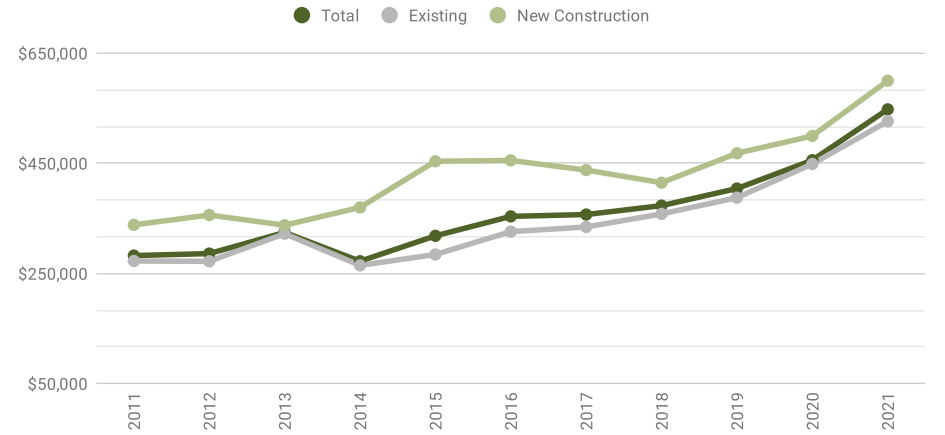
Rural Residential -- Monthly Statistics -- Laramie County

SEPTEMBER

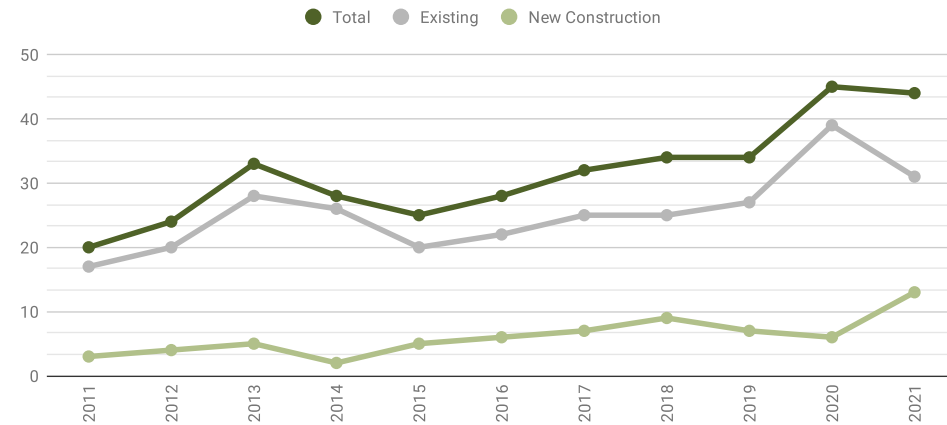
Median Sales Price



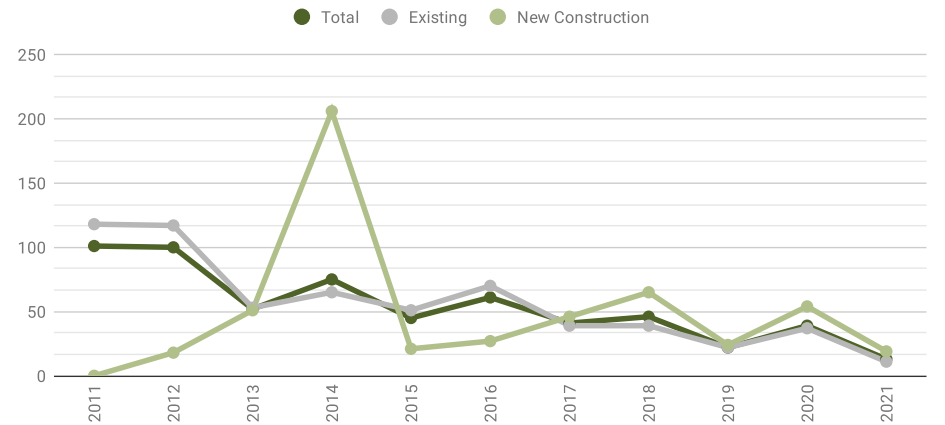
Average Sales Price



Sold Listings



Average Days on Market





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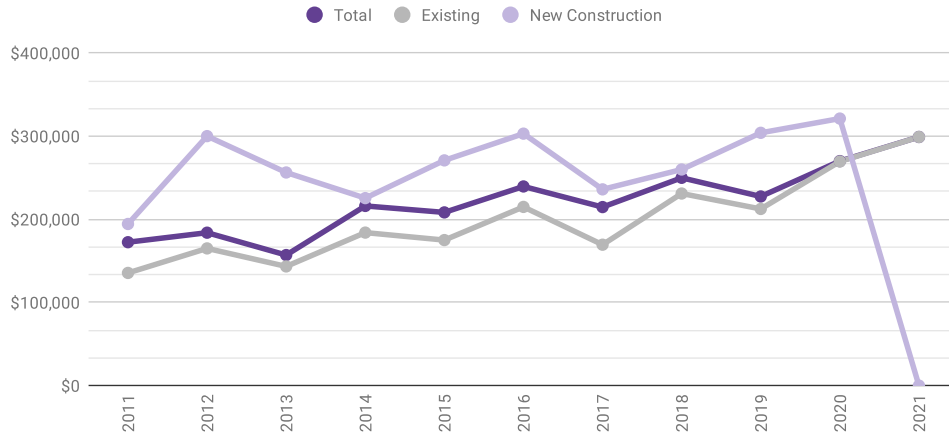
SEPTEMBER		Monthly Statistics for Laramie County										
Condo/Townhouse		2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Median Sales Price	Total	\$172,450	\$183,899	\$157,000	\$216,077	\$208,300	\$239,500	\$214,700	\$249,900	\$227,450	\$270,000	\$299,000
	Existing	\$135,500	\$165,000	\$143,336	\$184,000	\$175,000	\$214,900	\$169,450	\$231,000	\$212,450	\$269,500	\$299,000
	New Construction	\$194,375	\$300,021	\$256,297	\$225,467	\$270,861	\$303,000	\$236,000	\$259,900	\$304,000	\$321,148	\$0
Average Sales Price	Total	\$178,937	\$258,631	\$179,767	\$207,784	\$223,755	\$230,797	\$227,341	\$241,017	\$228,388	\$262,097	\$289,709
	Existing	\$135,383	\$258,181	\$150,804	\$203,265	\$193,300	\$220,664	\$178,525	\$231,320	\$222,087	\$254,995	\$289,709
	New Construction	\$222,492	\$259,620	\$252,174	\$229,252	\$277,052	\$301,730	\$285,922	\$262,566	\$304,000	\$314,182	\$0
Sold Listings	Total	20	16	21	23	22	24	22	29	26	25	21
	Existing	10	11	15	19	14	21	12	20	24	22	21
	New Construction	10	5	6	4	8	3	10	9	2	3	0
Active Listings	Total	65	77	77	85	59	59	71	41	43	8	8
	Existing	50	55	42	46	38	47	34	22	24	6	8
	New Construction	15	22	35	39	21	12	37	19	19	2	0
% of List Price Rcvd at Sale	Total	100.62%	100.65%	102.69%	100.61%	101.27%	99.14%	99.39%	98.56%	99.95%	98.71%	100.95%
	Existing	98.20%	98.15%	98.30%	100.21%	99.10%	98.74%	98.75%	97.47%	100.04%	98.57%	100.95%
	New Construction	102.16%	106.57%	110.03%	102.31%	104.05%	101.24%	99.87%	100.72%	99.18%	99.54%	0.00%
Avg Days on Market	Total	88	95	31	60	59	36	44	68	26	26	6
	Existing	71	91	25	38	23	29	25	52	16	14	6
	New Construction	106	102	49	162	122	84	68	105	144	116	0
# Homes Sold in Last 12 Months	Total	15.25	15.25	22.75	23.75	27.08	23.83	22	27.08	25.2	23.3	22.4
	Existing	9.83	10.33	15.08	15.67	18.25	18.67	17.92	19.58	21	20.6	21.4
	New Construction	5.42	4.83	7.33	8.08	8.83	5.17	4.08	7.42	4.2	2.8	1
Months Supply of Inventory	Total	4.3	5	3.4	3.6	2.2	2.5	3.2	1.5	1.7	0.3	0.4
	Existing	5.1	5.3	2.8	2.9	2.1	2.5	1.9	1.1	1.1	0.3	0.4
	New Construction	2.8	4.6	4.8	4.8	2.4	2.3	9.1	2.6	4.6	0.7	0

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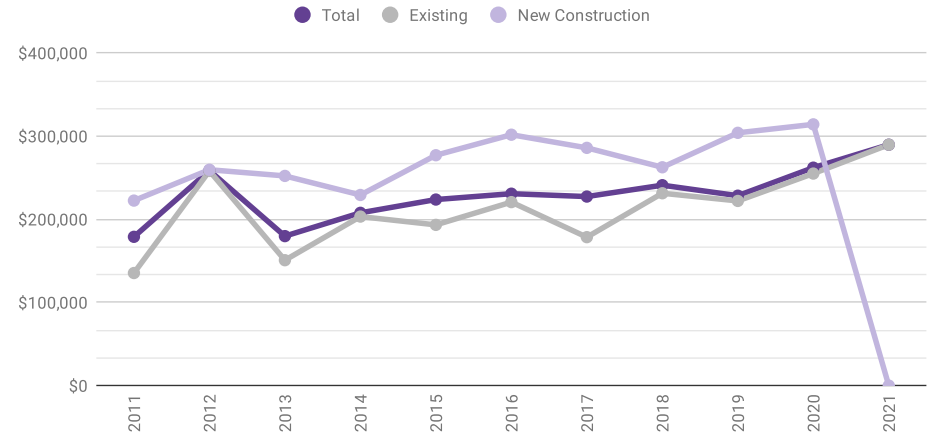
Condo/Townhouse -- Monthly Statistics -- Laramie County

SEPTEMBER

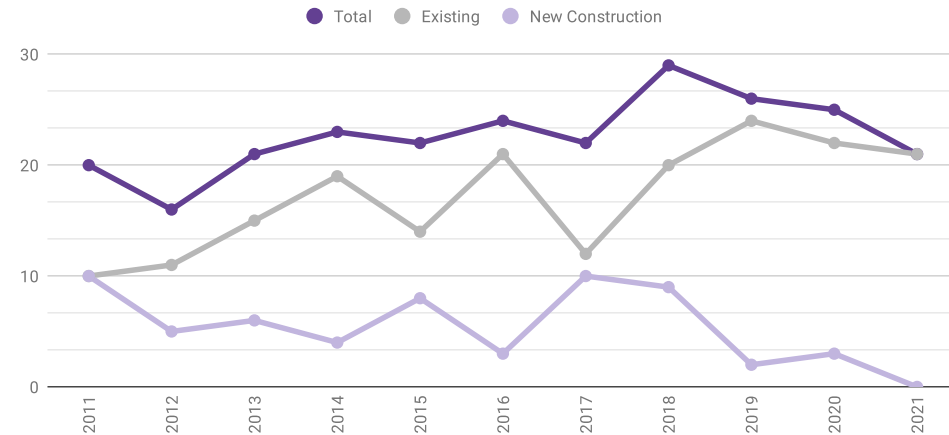
Median Sales Price



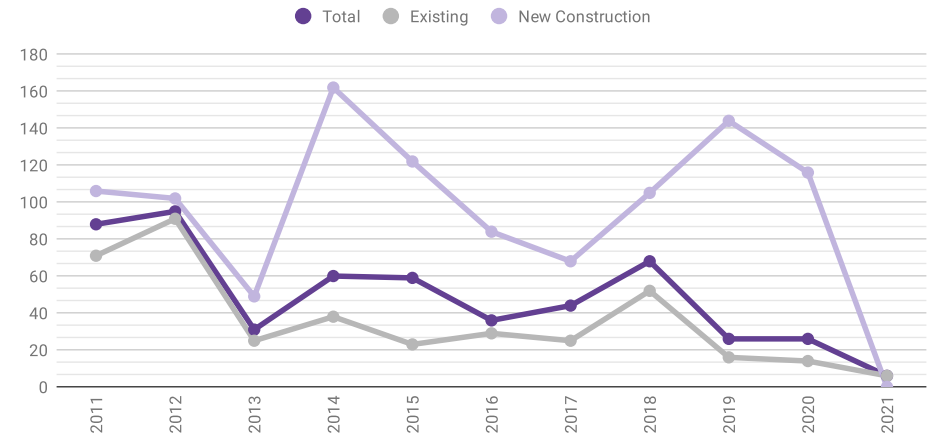
Average Sales Price



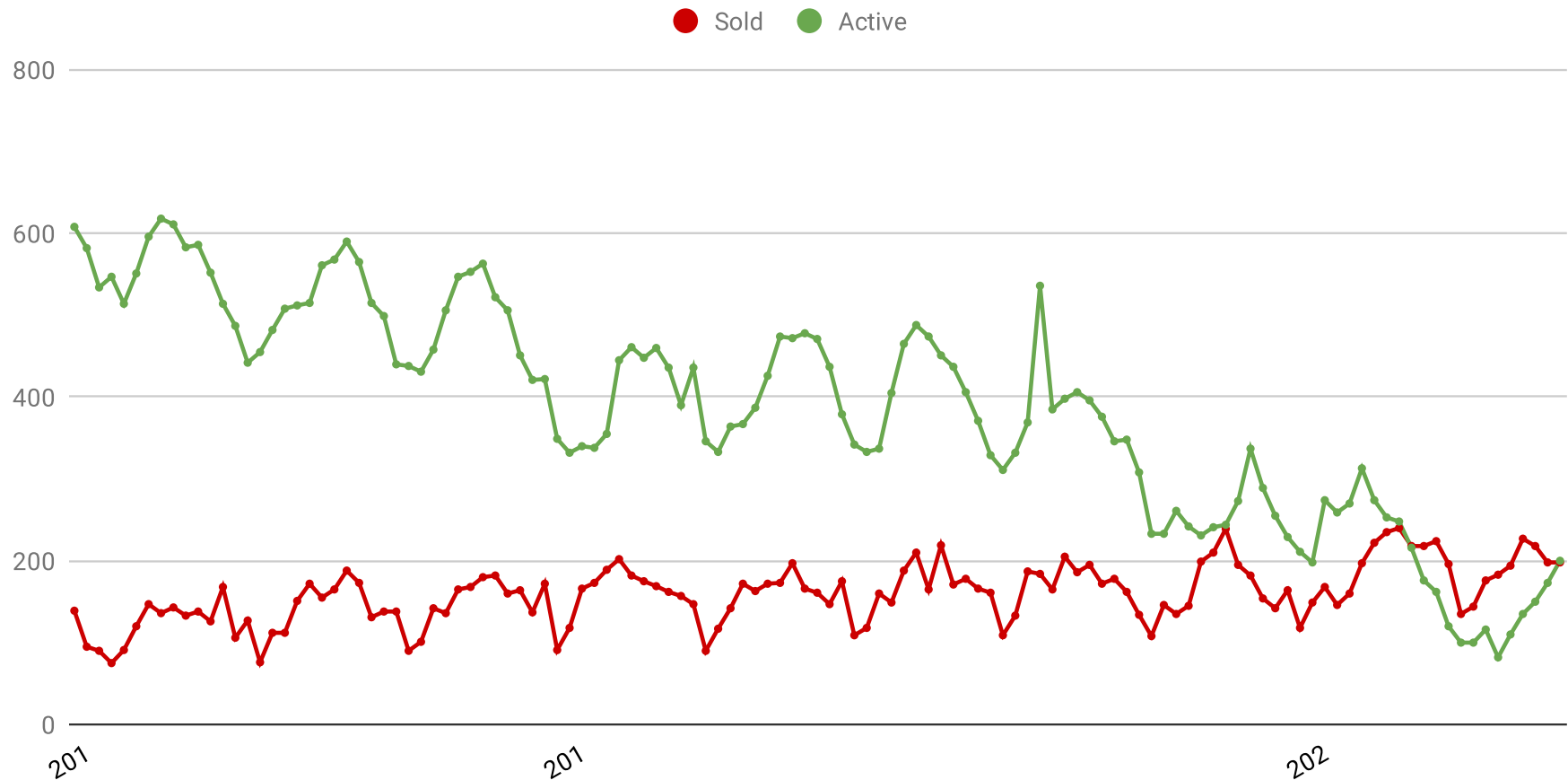
Sold Listings



Average Days on Market



Sold vs. Active Listings - September 2011 - September 2021



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	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	902	\$207,057	\$189,700	\$188,939,508	\$186,766,221	98.85%	56
RR	225	\$307,338	\$300,000	\$70,038,642	\$69,151,080	98.73%	79
CT	211	\$188,700	\$185,000	\$39,800,844	\$39,815,781	100.04%	63

January 1 -September 30, 2013							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	897	\$200,027	\$179,900	\$181,416,384	\$179,425,084	98.90%	64
RR	210	\$303,900	\$289,000	\$65,054,196	\$63,819,058	98.10%	78
CT	211	\$181,272	\$178,000	\$38,119,163	\$38,248,531	100.34%	63

January 1 -September 30, 2012							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	767	\$187,872	\$175,000	\$146,325,407	\$144,098,562	98.48%	72
RR	199	\$279,896	\$276,300	\$56,810,500	\$55,699,332	98.04%	89
CT	149	\$184,144	\$175,000	\$27,647,902	\$27,437,552	99.24%	78

January 1 -September 30, 2011							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	700	\$180,688	\$165,000	\$128,523,344	\$126,482,011	98.41%	83
RR	188	\$273,512	\$267,500	\$52,614,586	\$51,420,283	97.73%	105
CT	140	\$176,637	\$173,625	\$25,080,976	\$24,729,208	98.60%	93

January 1 -September 30, 2010							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	662	\$184,045	\$169,950	\$123,529,834	\$121,837,807	98.63%	67
RR	160	\$266,512	\$254,500	\$43,578,787	\$42,641,960	97.85%	89
CT	160	\$169,741	\$168,500	\$27,223,778	\$27,158,562	99.76%	76

January 1 -September 30, 2009							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	708	\$173,838	\$166,500	\$125,030,946	\$123,077,311	98.44%	80
RR	162	\$254,795	\$241,000	\$42,554,218	\$41,276,941	97.00%	117
CT	122	\$158,709	\$149,950	\$19,564,705	\$19,362,516	98.97%	91

January 1 -September 30, 2008							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	774	\$179,559	\$167,700	\$141,350,583	\$138,978,864	98.32%	82
RR	165	\$258,517	\$245,000	\$43,571,138	\$42,655,360	97.90%	165
CT	152	\$156,672	\$152,237	\$24,258,019	\$23,814,239	98.17%	162

January 1 -September 30, 2007							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	887	\$175,314	\$163,000	\$157,421,228	\$155,504,400	98.78%	79

RR	226	\$257,060	\$249,900	\$59,588,580	\$58,095,598	97.49%	101
CT	168	\$171,368	\$150,000	\$28,841,695	\$28,789,883	99.82%	143

January 1 -September 30, 2006							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	988	\$171,426	\$161,000	\$171,499,671	\$169,369,538	98.76%	66
RR	250	\$254,243	\$246,500	\$64,481,967	\$63,560,792	98.57%	86
CT	184	\$166,378	\$146,825	\$30,576,832	\$30,613,593	100.12%	97

January 1 -September 30, 2005							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	992	\$158,579	\$149,451	\$159,706,232	\$158,044,531	98.96%	116
RR	270	\$245,447	\$237,203	\$67,324,722	\$66,561,783	98.87%	127
CT	187	\$149,045	\$137,576	\$27,573,625	\$27,629,768	100.20%	166