



500 E. 18th Street | Cheyenne, WY 82001
 Phone: 307-634-0363 | Fax: 307-634-0157
www.cheyennerealtors.com

JULY

Monthly Statistics for Laramie County

City Residential		2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Median Sales Price	Total	\$165,000	\$168,000	\$182,450	\$189,200	\$202,000	\$208,000	\$225,000	\$240,000	\$250,000	\$295,000	\$323,750
	Existing	\$154,000	\$164,900	\$172,000	\$185,000	\$198,000	\$199,900	\$220,000	\$237,250	\$245,750	\$275,000	\$319,000
	New Construction	\$290,607	\$203,150	\$296,026	\$355,850	\$331,650	\$334,500	\$361,750	\$360,738	\$389,900	\$406,744	\$415,000
Average Sales Price	Total	\$179,702	\$184,490	\$201,859	\$206,623	\$217,546	\$229,309	\$239,927	\$260,960	\$269,670	\$313,212	\$331,335
	Existing	\$163,581	\$178,571	\$183,851	\$198,079	\$205,928	\$220,291	\$228,502	\$255,487	\$257,512	\$298,582	\$325,484
	New Construction	\$288,515	\$253,126	\$305,404	\$349,428	\$344,187	\$304,679	\$357,605	\$356,354	\$375,518	\$399,000	\$421,693
Sold Listings	Total	93	93	108	124	119	131	113	129	165	151	148
	Existing	81	87	92	117	109	117	103	122	148	129	139
	New Construction	12	7	16	7	10	14	10	7	17	22	9
Active Listings	Total	465	375	332	328	268	309	285	239	129	180	94
	Existing	431	332	283	278	231	266	239	186	100	131	68
	New Construction	34	43	49	50	37	43	46	53	29	49	26
% of List Price Rcvd at Sale	Total	98.27%	98.94%	98.78%	99.46%	99.39%	99.52%	99.37%	99.16%	99.57%	99.77%	100.69%
	Existing	97.67%	98.43%	98.18%	98.63%	98.66%	99.21%	99.02%	98.88%	99.23%	99.59%	100.77%
	New Construction	100.64%	103.28%	100.95%	108.07%	104.48%	101.42%	101.73%	102.71%	101.71%	100.60%	99.72%
Avg Days on Market	Total	86	73	58	44	35	39	36	32	18	24	12
	Existing	80	68	46	44	32	32	26	26	13	20	10
	New Construction	122	122	129	49	62	100	138	141	61	49	52
# Homes Sold in Last 12 Months	Total	74.92	82	97.75	98.17	105.83	104.75	103.58	114.17	113.9	111.4	134.8
	Existing	65.58	72.5	80	89.08	96.67	95.92	100.08	104.75	103.3	100.8	120.2
	New Construction	9.25	9.58	10.5	9.08	9.17	8	11	9.42	10.67	10.58	14.67
Months Supply of Inventory	Total	6.2	4.6	3.4	3.3	2.5	2.9	2.8	2.1	1.1	1.6	0.7
	Existing	6.6	4.6	3.5	3.1	2.4	2.8	2.4	1.8	1	1.3	0.6
	New Construction	3.7	4.5	4.7	5.5	4	5.4	4.2	5.6	2.7	4.6	1.8

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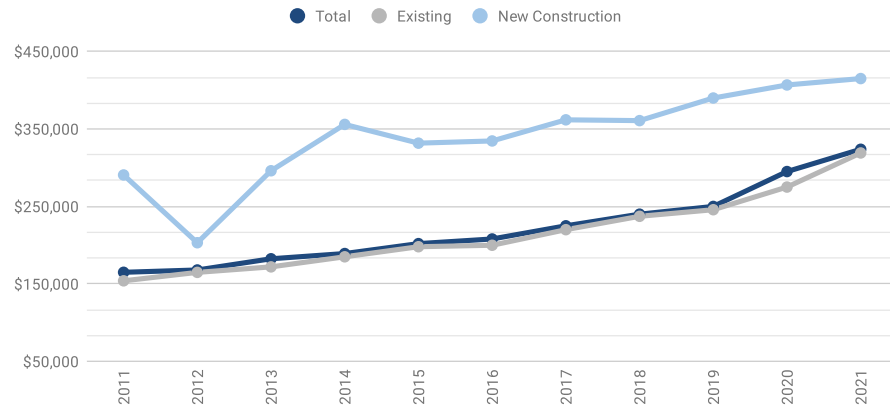


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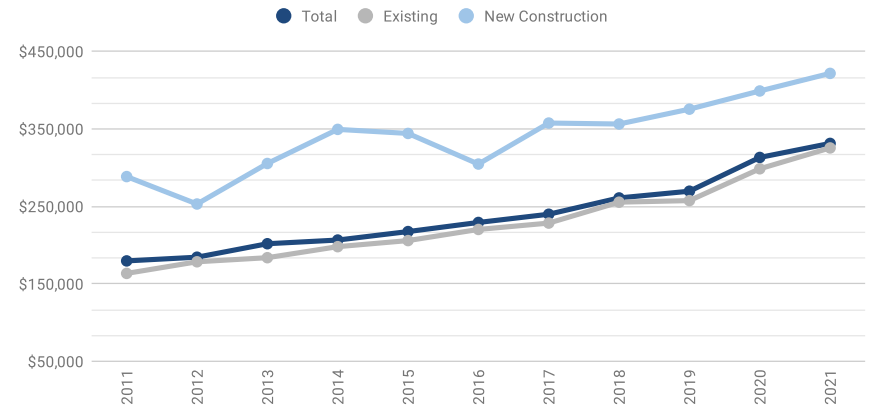
City Residential -- Monthly Statistics -- Laramie County

JULY

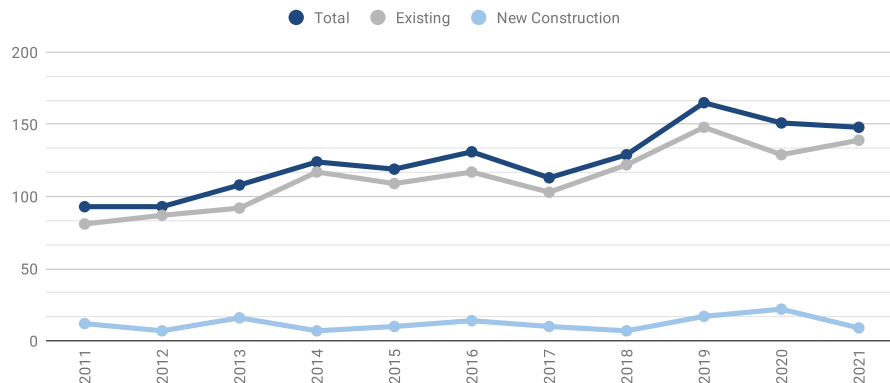
Median Sales Price



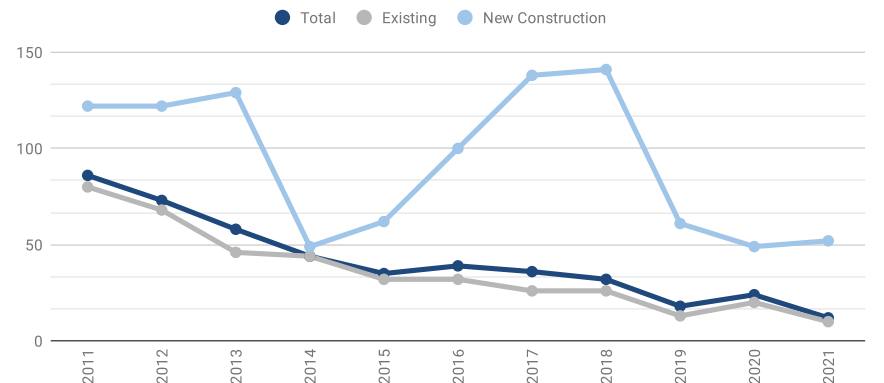
Average Sales Price



Sold Listings



Average Days on Market





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JULY		Monthly Statistics for Laramie County										
Rural Residential		2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Median Sales Price	Total	\$254,880	\$293,000	\$288,000	\$301,450	\$334,750	\$318,000	\$367,000	\$359,000	\$421,000	\$440,000	\$520,000
	Existing	\$238,500	\$292,000	\$285,875	\$293,450	\$319,900	\$302,500	\$400,000	\$362,000	\$421,000	\$430,000	\$489,000
	New Construction	\$270,500	\$315,916	\$336,000	\$382,700	\$374,134	\$355,000	\$362,450	\$332,300	\$420,865	\$455,396	\$572,300
Average Sales Price	Total	\$258,809	\$292,085	\$311,830	\$320,634	\$350,492	\$320,965	\$372,186	\$360,251	\$422,337	\$472,299	\$537,842
	Existing	\$253,670	\$289,815	\$309,242	\$313,495	\$342,680	\$313,020	\$374,389	\$362,932	\$423,164	\$478,181	\$531,002
	New Construction	\$275,940	\$315,916	\$335,977	\$363,471	\$370,996	\$373,939	\$361,725	\$335,233	\$415,728	\$452,449	\$561,404
Sold Listings	Total	26	23	31	28	29	23	23	31	36	35	40
	Existing	20	21	28	24	21	20	19	28	32	27	31
	New Construction	6	2	3	4	8	3	4	3	4	8	9
Active Listings	Total	183	142	157	150	118	109	115	112	74	70	32
	Existing	165	121	127	129	94	71	93	93	45	50	30
	New Construction	18	21	30	21	24	38	24	19	29	20	2
% of List Price Rcvd at Sale	Total	98.00%	97.95%	98.61%	98.99%	98.85%	98.36%	99.62%	98.20%	99.37%	99.40%	100.57%
	Existing	97.30%	97.30%	98.38%	97.81%	97.39%	98.00%	99.10%	98.08%	99.37%	98.82%	100.37%
	New Construction	100.21%	104.69%	100.70%	105.55%	102.57%	100.42%	102.26%	99.37%	99.40%	101.50%	101.24%
Avg Days on Market	Total	112	66	68	64	65	38	86	51	23	49	21
	Existing	129	67	68	65	72	42	54	51	24	29	11
	New Construction	54	53	72	61	45	11	241	52	15	115	54
# Homes Sold in Last 12 Months	Total	18.83	20.42	21.75	23.42	28.58	25.58	28.58	30.25	31	29	36.9
	Existing	16.25	17.67	18.33	19.33	23.58	21.25	22.58	24.5	24.3	21.3	27.5
	New Construction	2.58	2.75	3.42	4.08	5	5	6	5.75	6.8	7.8	9.4
Months Supply of Inventory	Total	9.7	7	7.2	6.4	4.1	4.3	4	3.7	2.4	2.4	0.9
	Existing	10.2	6.8	6.9	6.7	4	3.3	4.1	3.8	1.9	2.4	1.1
	New Construction	7	7.6	8.8	5.1	4.8	7.6	4	3.3	4.3	2.6	0.2

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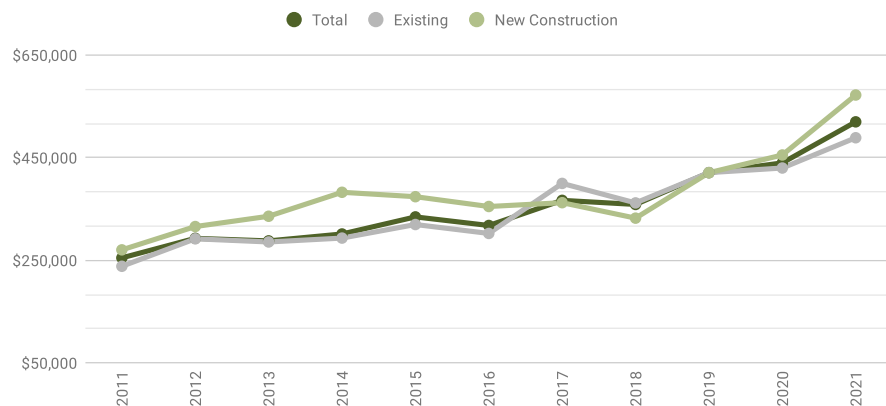


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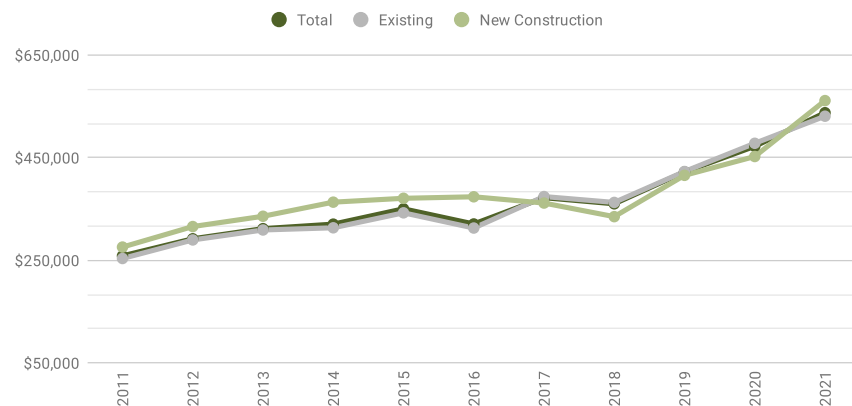
Rural Residential -- Monthly Statistics -- Laramie County

JULY

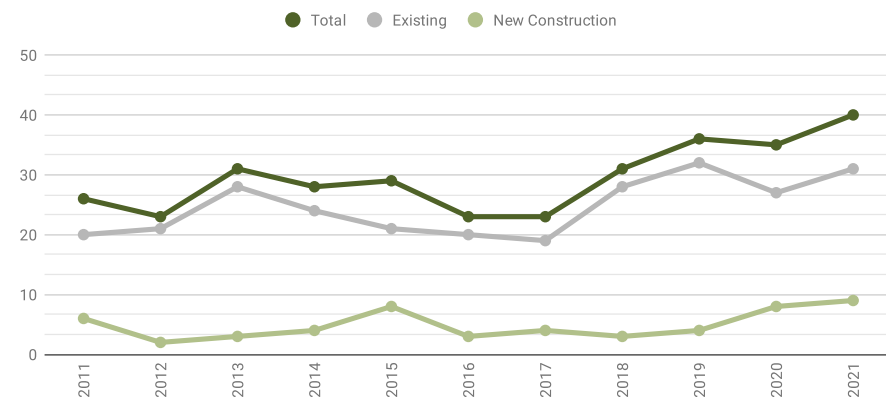
Median Sales Price



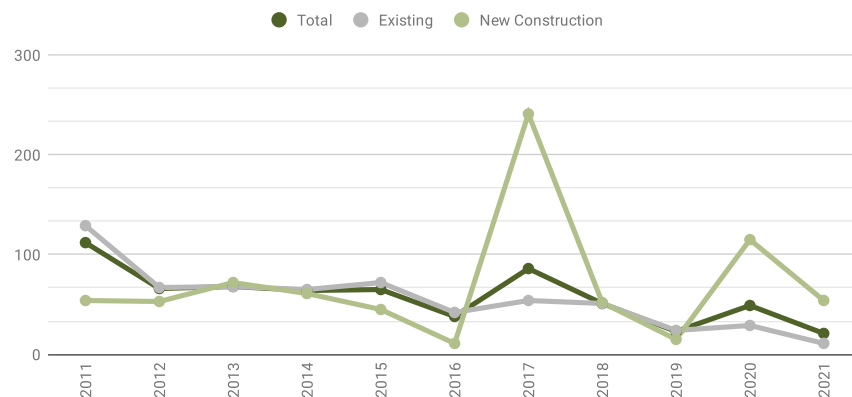
Average Sales Price



Sold Listings



Average Days on Market





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JULY		Monthly Statistics for Laramie County										
Condo/Townhouse		2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Median Sales Price	Total	\$188,475	\$163,000	\$198,450	\$196,500	\$196,500	\$212,000	\$214,000	\$232,450	\$255,000	\$250,500	\$295,000
	Existing	\$174,500	\$130,000	\$197,700	\$169,500	\$178,000	\$182,570	\$193,000	\$215,000	\$255,000	\$250,000	\$295,000
	New Construction	\$188,475	\$188,248	\$209,250	\$206,850	\$205,500	\$244,500	\$232,337	\$239,150	\$350,000	\$260,420	\$0
Average Sales Price	Total	\$197,650	\$167,499	\$199,703	\$181,631	\$199,351	\$198,516	\$202,967	\$221,263	\$258,127	\$250,242	\$288,300
	Existing	\$173,583	\$158,523	\$188,423	\$172,935	\$195,651	\$190,025	\$191,886	\$205,281	\$252,723	\$247,406	\$288,300
	New Construction	\$208,758	\$196,671	\$255,082	\$213,516	\$213,621	\$243,800	\$237,793	\$246,835	\$350,000	\$279,551	\$0
Sold Listings	Total	19	17	26	28	34	19	29	26	36	34	26
	Existing	6	13	18	22	27	16	22	16	34	31	26
	New Construction	13	4	8	6	7	3	7	10	2	3	0
Active Listings	Total	78	66	79	85	75	56	74	55	34	19	8
	Existing	58	48	53	43	45	44	45	38	14	13	8
	New Construction	20	18	26	42	29	12	29	17	20	6	0
% of List Price Rcvd at Sale	Total	99.59%	100.71%	100.32%	98.99%	99.60%	99.24%	100.06%	100.13%	98.98%	99.22%	101.36%
	Existing	98.19%	98.18%	98.27%	98.34%	98.87%	98.68%	99.21%	99.46%	99.01%	98.80%	101.36%
	New Construction	100.13%	26.17%	104.43%	100.99%	102.30%	101.67%	102.30%	101.03%	98.59%	103.27%	0.00%
Avg Days on Market	Total	81	51	46	78	43	36	46	20	18	19	6
	Existing	57	57	25	51	38	27	16	10	16	19	6
	New Construction	92	33	92	176	60	83	142	34	53	14	0
# Homes Sold in Last 12 Months	Total	15.17	14.83	21.75	24.25	26.92	22.25	22.42	27.58	25.2	22.9	23.2
	Existing	9.92	9.75	14.67	15.58	18.17	17.67	19.17	19.42	20.1	20.3	21.7
	New Construction	5.25	5	6.75	8.67	8.75	5.25	3.25	8.08	5.1	2.6	1.5
Months Supply of Inventory	Total	5.1	4.4	3.6	3.5	2.8	2.5	3.3	2	1.4	0.8	0.3
	Existing	5.8	4.9	3.6	2.8	2.5	2.5	2.3	2	0.7	0.6	0.4
	New Construction	3.8	3.6	3.9	4.8	3.3	2.3	8.9	2.1	3.9	2.3	0

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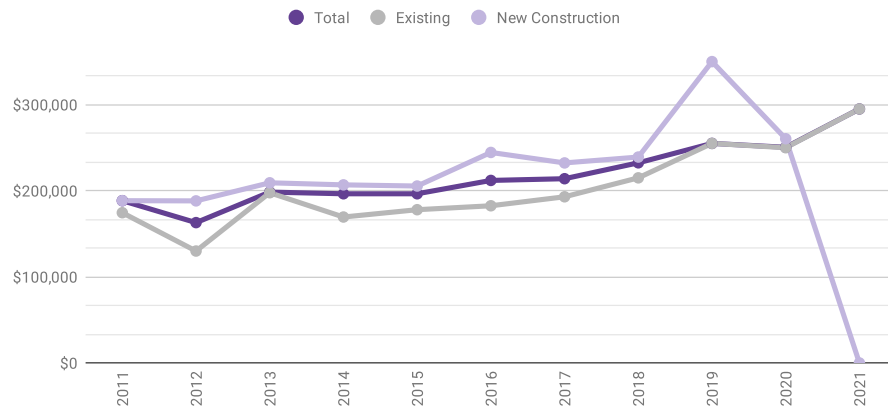


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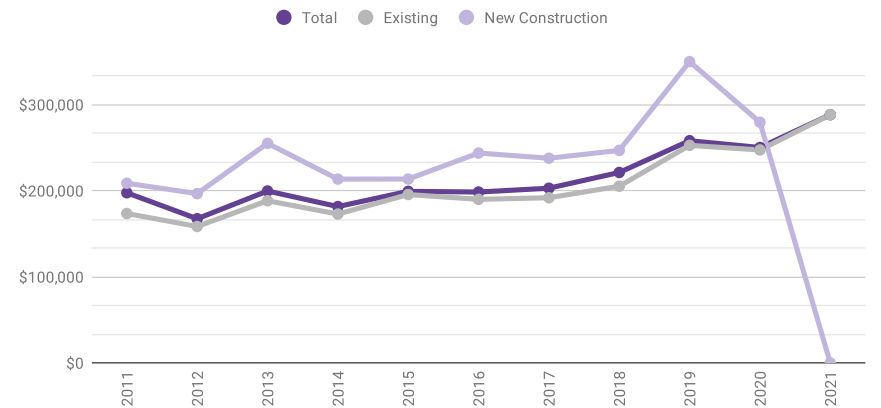
Condo/Townhouse -- Monthly Statistics -- Laramie County

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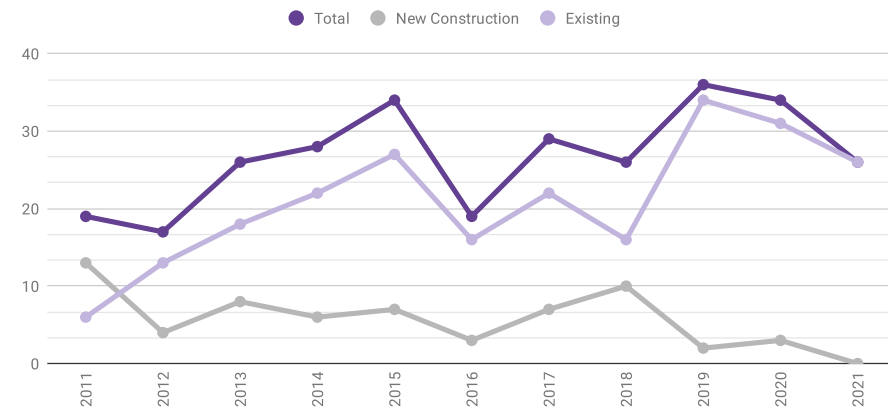
Median Sales Price



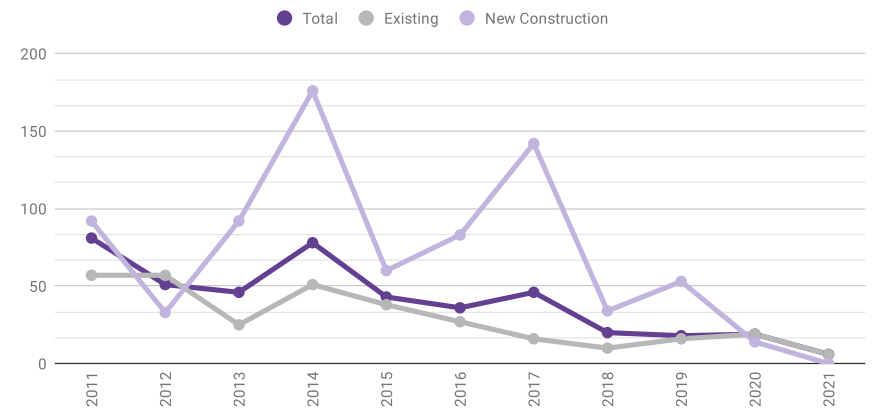
Average Sales Price



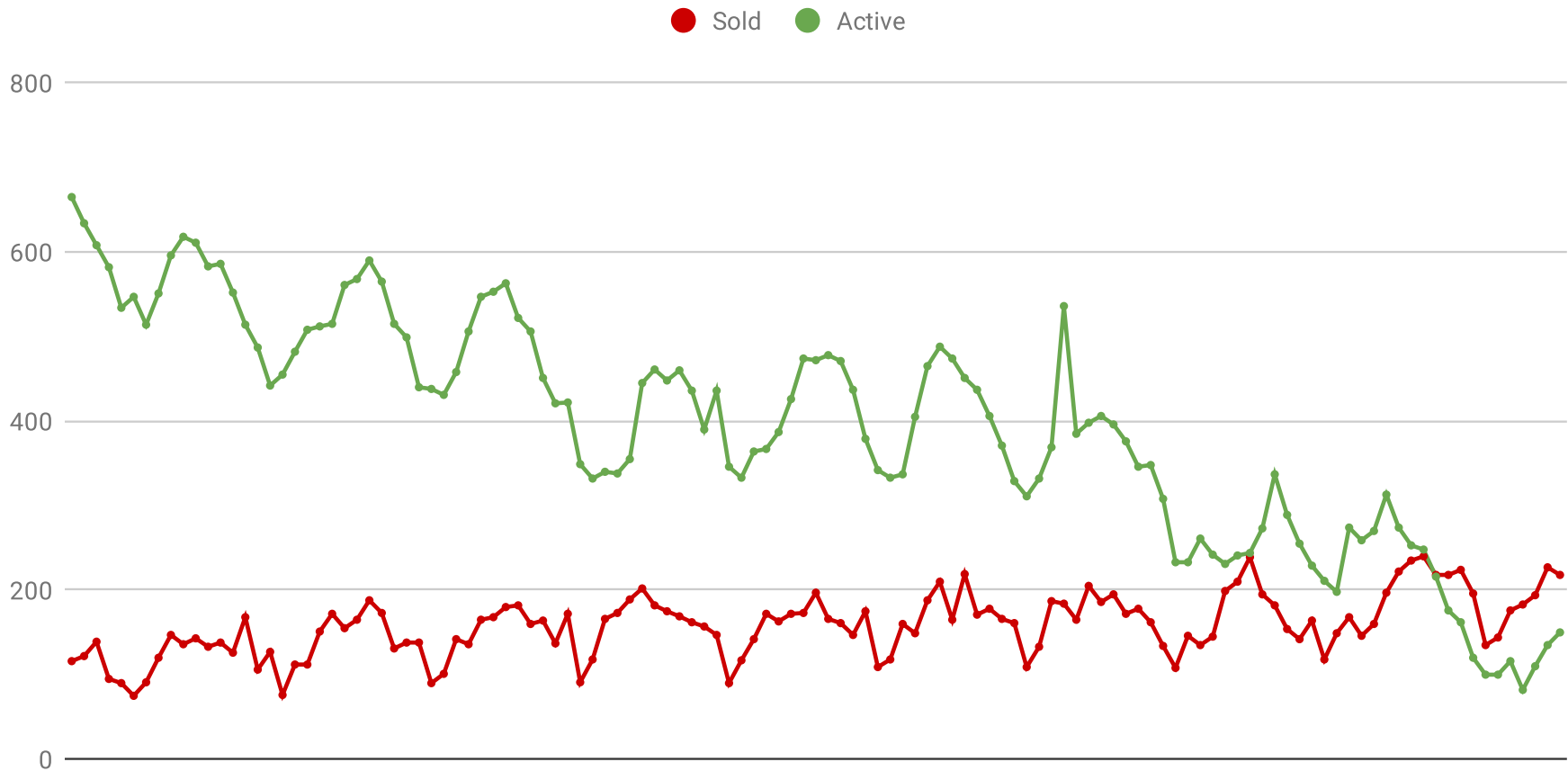
Sold Listings



Average Days on Market



Sold vs. Active Listings - July 2011 - July 2021



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	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	664	\$201,589	\$185,000	\$135,422,292	\$133,855,428	98.84%	58
RR	164	\$308,528	\$300,000	\$51,213,479	\$50,598,657	98.80%	77
CT	160	\$182,056	\$184,000	\$29,174,332	\$29,129,066	99.84%	67

January 1 -July 31, 2013							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	637	\$200,722	\$179,900	\$129,406,894	\$127,860,150	98.80%	66
RR	158	\$304,828	\$287,375	\$49,127,961	\$48,162,957	98.04%	86
CT	157	\$177,086	\$178,000	\$27,911,072	\$27,802,537	99.61%	69

January 1 -July 31, 2012							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	594	\$184,300	\$169,925	\$111,107,139	\$109,474,705	98.53%	75
RR	150	\$282,083	\$279,450	\$43,156,401	\$42,312,451	98.04%	87
CT	107	\$172,656	\$175,000	\$18,664,785	\$18,474,201	98.98%	74

January 1 -July 31, 2011							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	536	\$177,044	\$162,375	\$96,381,352	\$94,895,596	98.46%	86
RR	149	\$271,500	\$265,000	\$41,270,603	\$40,453,646	98.02%	108
CT	104	\$173,579	\$173,588	\$18,409,126	\$18,052,265	98.06%	71

January 1 -July 31, 2010							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	517	\$183,058	\$169,000	\$95,950,434	\$94,641,142	98.64%	63
RR	131	\$265,117	\$250,000	\$35,460,387	\$34,730,446	97.94%	92
CT	125	\$171,898	\$169,900	\$21,607,999	\$21,487,355	99.44%	77

January 1 -July 31, 2009							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	545	\$174,942	\$167,000	\$96,934,010	\$95,343,539	98.36%	83
RR	123	\$257,101	\$244,000	\$32,585,519	\$31,623,500	97.05%	119
CT	88	\$152,635	\$152,000	\$13,657,455	\$13,431,923	98.35%	107

January 1 -July 31, 2008							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	589	\$178,312	\$165,000	\$106,779,606	\$105,026,123	98.36%	85
RR	117	\$254,718	\$242,000	\$30,505,598	\$29,802,045	97.69%	111
CT	119	\$163,230	\$159,200	\$19,792,163	\$19,424,399	98.14%	178

January 1 -July 31, 2007							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	717	\$176,953	\$163,900	\$128,334,201	\$126,875,617	98.86%	79

RR	163	\$262,346	\$250,000	\$43,912,924	\$42,762,411	97.38%	103
CT	127	\$171,461	\$154,900	\$21,818,001	\$21,775,622	99.81%	152

January 1 -July 31, 2006							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	762	\$170,647	\$160,000	\$131,746,732	\$130,033,089	98.70%	65
RR	184	\$248,239	\$238,950	\$46,317,517	\$45,676,151	98.62%	88
CT	127	\$169,550	\$149,900	\$21,639,768	\$21,532,904	99.51%	95

January 1 -July 31, 2005							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	744	\$157,427	\$148,193	\$118,881,771	\$117,639,673	98.96%	115
RR	185	\$242,936	\$232,918	\$45,379,046	\$44,927,688	99.01%	130
CT	123	\$149,970	\$141,184	\$18,225,106	\$18,299,638	100.41%	157