



500 E. 18th Street | Cheyenne, WY 82001
 Phone: 307-634-0363 | Fax: 307-634-0157
www.cheyennerealtors.com

MARCH												
Monthly Statistics for Laramie County												
City Residential		2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Median Sales Price	Total	\$160,000	\$176,400	\$185,450	\$188,000	\$199,000	\$218,472	\$206,500	\$225,000	\$244,750	\$285,000	\$298,000
	Existing	\$149,000	\$165,200	\$182,000	\$182,950	\$188,000	\$198,950	\$197,950	\$224,000	\$235,000	\$280,000	\$287,500
	New Construction	\$284,125	\$293,752	\$307,000	\$298,900	\$324,014	\$398,068	\$361,750	\$328,400	\$351,658	\$385,714	\$419,500
Average Sales Price	Total	\$181,633	\$185,535	\$208,259	\$201,807	\$217,550	\$206,250	\$218,596	\$236,537	\$257,727	\$297,515	\$312,134
	Existing	\$163,014	\$173,528	\$195,485	\$189,839	\$206,785	\$197,000	\$204,227	\$228,849	\$240,403	\$284,809	\$300,512
	New Construction	\$303,374	\$298,100	\$294,840	\$293,205	\$324,214	\$386,053	\$356,545	\$336,480	\$371,567	\$398,103	\$414,058
Sold Listings	Total	94	83	70	95	120	102	106	126	106	107	127
	Existing	81	75	61	84	109	92	96	117	92	95	114
	New Construction	12	8	9	11	11	10	10	9	14	12	13
Active Listings	Total	391	331	317	255	200	200	199	217	155	157	74
	Existing	350	298	263	224	164	155	159	166	110	111	54
	New Construction	41	33	54	31	36	45	42	51	45	46	20
% of List Price Rcvd at Sale	Total	98.42%	98.33%	98.53%	98.67%	98.61%	99.81%	98.90%	98.95%	99.74%	99.71%	100.01%
	Existing	97.46%	97.40%	97.24%	98.19%	98.44%	98.68%	98.59%	98.73%	99.32%	99.45%	99.76%
	New Construction	101.96%	103.74%	104.78%	102.66%	99.63%	105.39%	100.62%	100.92%	101.60%	101.23%	101.62%
Avg Days on Market	Total	76	72	68	73	52	58	59	42	43	26	24
	Existing	79	63	60	62	46	52	52	36	34	18	20
	New Construction	64	63	122	160	114	111	128	117	102	86	56
# Homes Sold in Last 12 Months	Total	73.25	77.42	87.33	98.5	102.17	105.75	109.75	113.75	109.3	115.5	130.8
	Existing	63	68.25	76.83	88.67	93.58	97.83	98.08	103.92	99.5	105.4	115.5
	New Construction	10.17	9.17	10.58	9.83	8.58	7.92	11.67	9.83	9.8	10.08	15.33
Months Supply of Inventory	Total	5.3	4.3	3.6	2.6	2	1.9	1.8	1.9	1.4	1.4	0.6
	Existing	5.6	4.4	3.4	2.5	1.8	1.6	1.6	1.6	1.1	1.1	0.5
	New Construction	4	3.6	5.1	3.2	4.2	5.7	3.6	5.2	4.6	4.6	1.3

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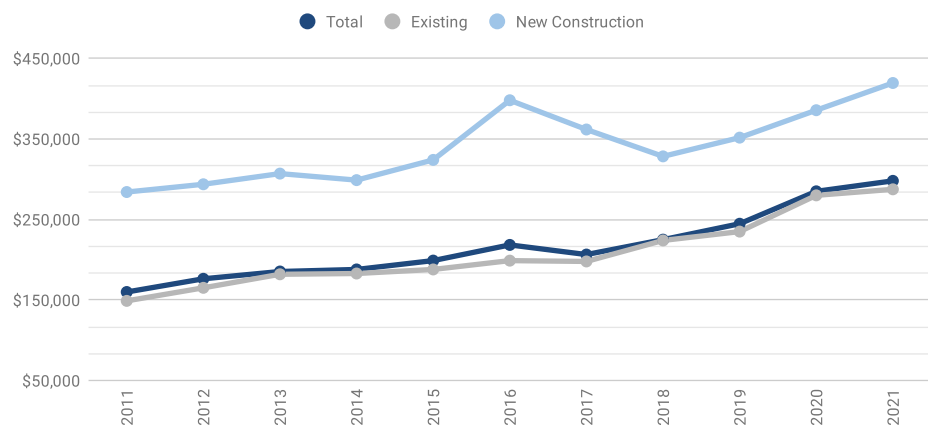


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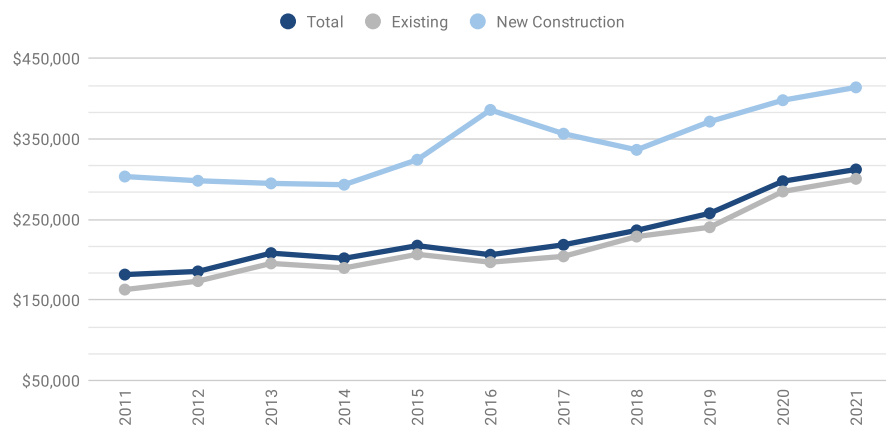
City Residential -- Monthly Statistics -- Laramie County

MARCH

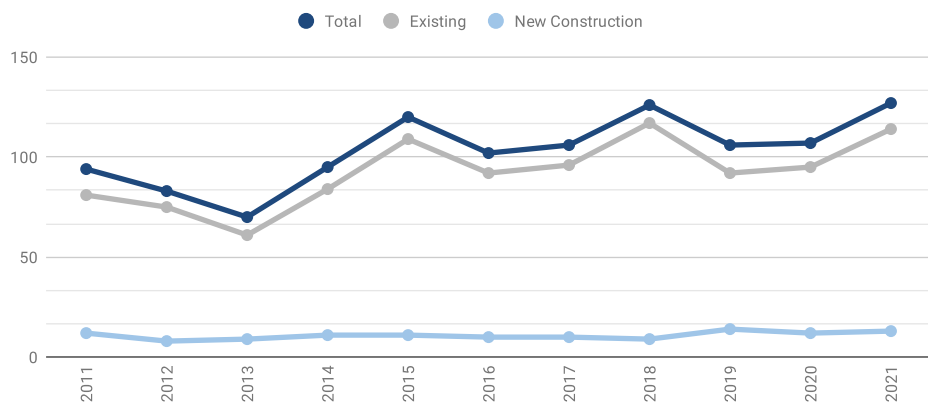
Median Sales Price



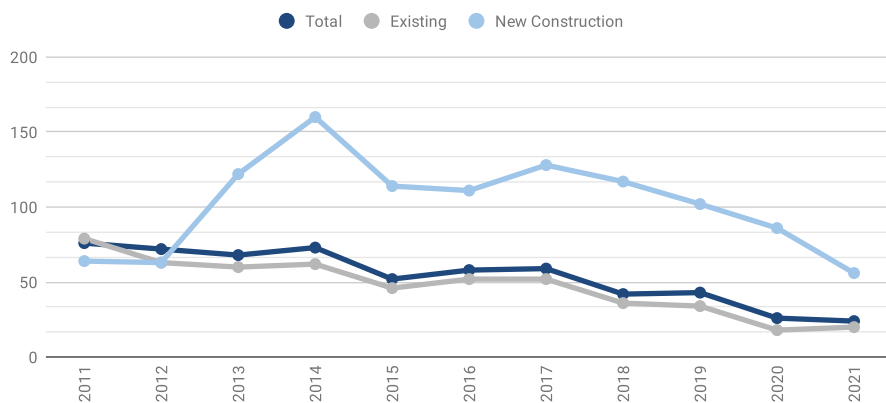
Average Sales Price



Sold Listings



Average Days on Market





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MARCH		Monthly Statistics for Laramie County										
Rural Residential		2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Median Sales Price	Total	\$259,750	\$260,000	\$280,000	\$300,000	\$320,500	\$305,000	\$364,900	\$377,000	\$354,000	\$419,000	\$470,000
	Existing	\$254,500	\$246,000	\$263,500	\$283,750	\$313,750	\$250,000	\$343,500	\$356,000	\$332,500	\$403,000	\$425,000
	New Construction	\$477,500	\$360,812	\$357,000	\$350,000	\$371,000	\$347,000	\$380,950	\$389,900	\$395,000	\$507,493	\$535,450
Average Sales Price	Total	\$294,580	\$263,690	\$302,268	\$308,846	\$333,657	\$296,040	\$351,234	\$375,032	\$370,885	\$428,682	\$449,791
	Existing	\$283,820	\$240,646	\$290,056	\$288,317	\$325,099	\$265,807	\$330,178	\$367,363	\$358,899	\$388,002	\$420,826
	New Construction	\$477,500	\$350,106	\$367,402	\$390,960	\$376,445	\$361,546	\$391,592	\$391,223	\$405,128	\$527,474	\$541,514
Sold Listings	Total	18	19	19	25	24	19	35	28	27	24	25
	Existing	17	15	16	20	20	13	23	19	20	17	19
	New Construction	1	4	3	5	4	6	12	9	7	7	6
Active Listings	Total	155	153	112	139	90	97	91	88	56	87	30
	Existing	136	127	85	114	70	69	70	59	37	56	16
	New Construction	19	26	27	25	20	29	21	29	19	31	14
% of List Price Rcvd at Sale	Total	97.67%	98.74%	98.40%	99.43%	98.94%	98.47%	99.31%	98.48%	98.73%	101.16%	100.38%
	Existing	97.80%	98.21%	98.03%	97.56%	98.66%	98.34%	98.50%	96.59%	98.07%	100.14%	99.33%
	New Construction	96.46%	100.13%	100.00%	105.37%	100.12%	98.67%	100.66%	102.46%	100.43%	103.04%	103.09%
Avg Days on Market	Total	104	109	89	98	89	80	77	84	82	53	10
	Existing	97	93	94	65	90	69	60	75	63	29	11
	New Construction	215	170	60	226	83	104	111	102	134	112	7
# Homes Sold in Last 12 Months	Total	17.42	20.5	21	23.33	27.33	26.33	27.75	29.42	30.2	29.9	34.4
	Existing	14.92	17.42	18	19.42	22.92	20.33	23.42	23.58	23.8	23.3	25.6
	New Construction	2.5	3.08	3	3.92	4.42	5.33	5.67	5.83	6.3	6.7	8.8
Months Supply of Inventory	Total	8.9	7.5	5.3	6	3.3	3.7	3.3	3	1.9	2.9	0.9
	Existing	9.1	7.3	4.7	5.9	3.1	3.4	3	2.5	1.6	2.4	0.6
	New Construction	7.6	8.4	9	6.4	4.5	5.4	3.7	5	3	4.7	1.6

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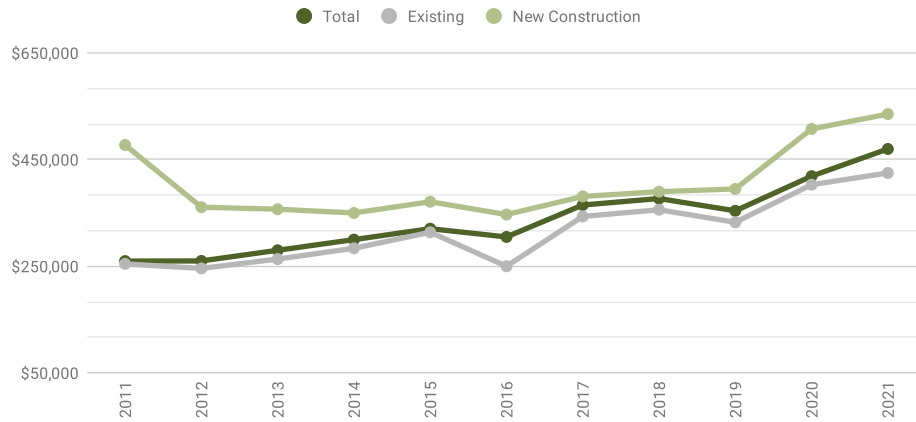


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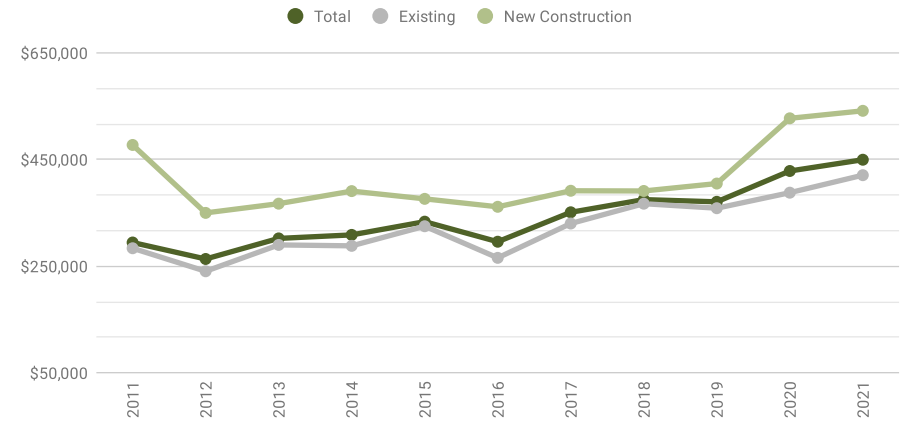
Rural Residential -- Monthly Statistics -- Laramie County

MARCH

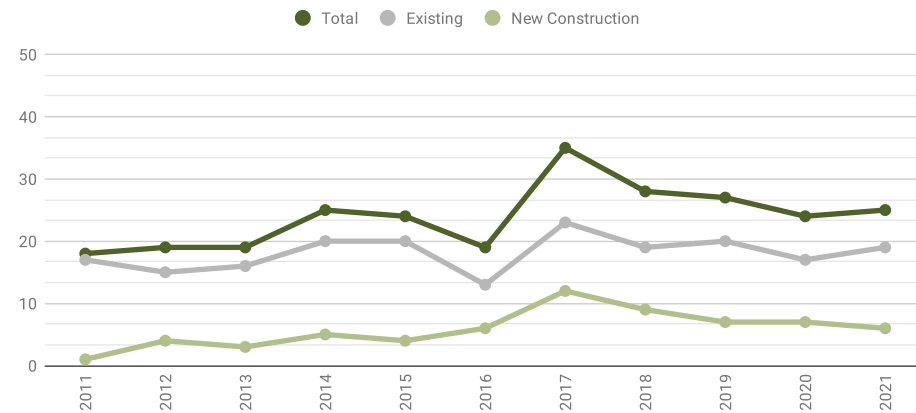
Median Sales Price



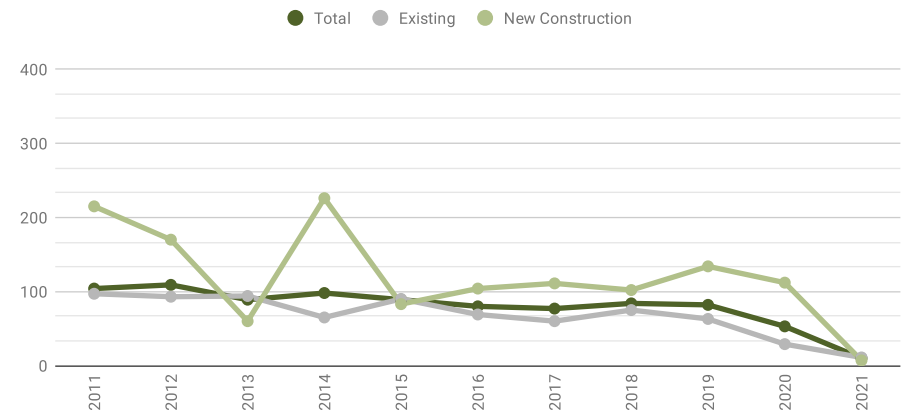
Average Sales Price



Sold Listings



Average Days on Market





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MARCH		Monthly Statistics for Laramie County										
Condo/Townhouse		2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Median Sales Price	Total	\$156,100	\$181,280	\$182,000	\$194,250	\$210,929	\$180,000	\$210,000	\$214,900	\$224,900	\$233,000	\$237,500
	Existing	\$149,000	\$175,000	\$162,500	\$171,000	\$179,000	\$141,500	\$208,000	\$180,000	\$199,500	\$225,000	\$237,500
	New Construction	\$229,900	\$182,000	\$206,550	\$229,500	\$226,750	\$250,312	\$294,450	\$233,400	\$234,400	\$240,503	\$0
Average Sales Price	Total	\$163,662	\$179,730	\$178,673	\$195,896	\$224,778	\$195,140	\$216,121	\$227,557	\$233,982	\$231,363	\$264,733
	Existing	\$151,738	\$178,722	\$159,903	\$174,750	\$201,053	\$162,950	\$206,905	\$209,488	\$232,845	\$223,769	\$264,733
	New Construction	\$215,333	\$180,738	\$207,869	\$241,208	\$259,046	\$247,450	\$294,450	\$277,457	\$237,557	\$270,850	\$0
Sold Listings	Total	16	18	23	22	22	21	19	33	29	31	18
	Existing	13	9	14	15	13	13	17	25	22	26	18
	New Construction	3	9	9	7	9	8	2	7	7	5	0
Active Listings	Total	93	67	79	64	50	67	47	64	41	28	16
	Existing	59	48	44	34	38	37	26	33	15	17	16
	New Construction	34	19	35	30	12	30	21	30	26	11	0
% of List Price Rcvd at Sale	Total	98.31%	100.50%	100.56%	99.75%	101.38%	98.56%	98.84%	99.65%	99.36%	99.68%	100.68%
	Existing	97.95%	98.19%	98.63%	98.67%	99.44%	98.74%	98.68%	99.28%	99.08%	99.30%	100.68%
	New Construction	99.42%	102.89%	102.96%	101.47%	103.65%	98.38%	99.85%	100.84%	100.21%	101.37%	0.00%
Avg Days on Market	Total	135	69	56	117	90	62	44	51	32	33	16
	Existing	151	61	44	78	61	55	42	23	33	7	16
	New Construction	64	77	76	201	133	74	66	158	28	166	0
# Homes Sold in Last 12 Months	Total	16.25	15.42	18.67	23.5	23.75	26.67	21.92	26.5	26.6	24.1	22.5
	Existing	9.58	9.58	12.83	15.25	16.17	18.92	19	19.92	19.4	21.3	20.1
	New Construction	6.67	5.75	5.92	8.25	7.58	7.75	2.92	6.5	7.2	2.8	2.4
Months Supply of Inventory	Total	5.7	4.3	4.2	2.7	2.1	2.5	2.1	2.4	1.5	1.2	0.2
	Existing	6.2	5	3.4	2.2	2.4	2	1.4	1.7	0.8	0.8	0.2
	New Construction	5.1	3.3	5.9	3.6	1.6	3.9	7.2	4.6	3.6	4	0

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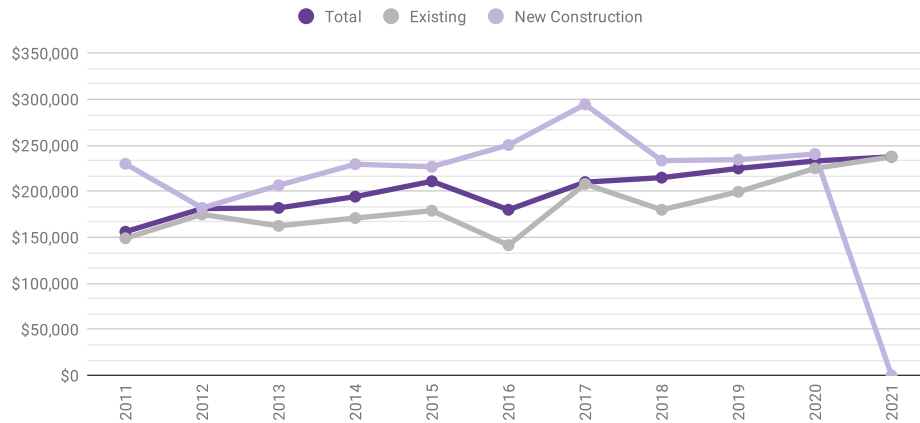


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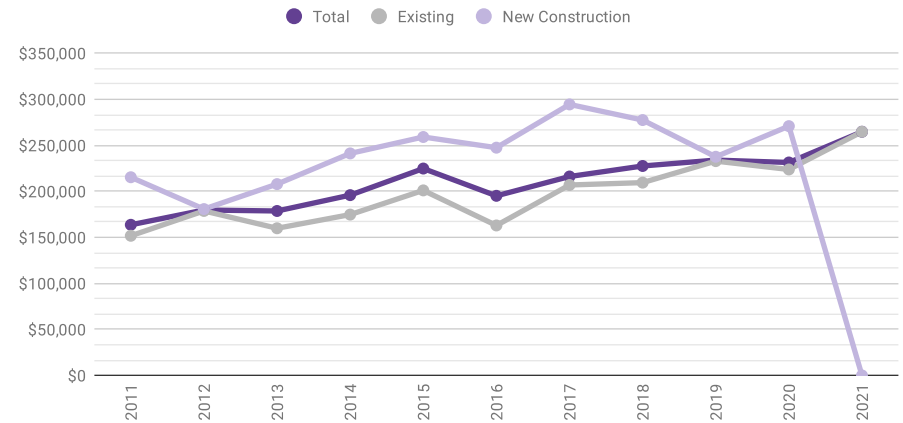
Condo/Townhouse -- Monthly Statistics -- Laramie County

MARCH

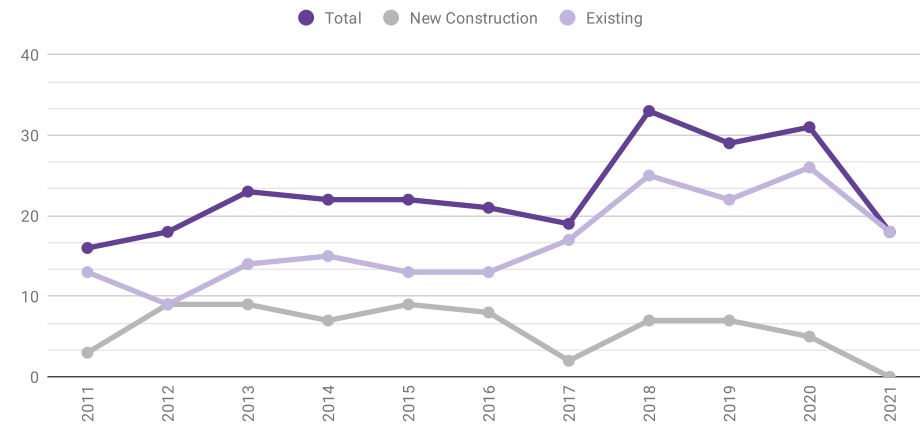
Median Sales Price



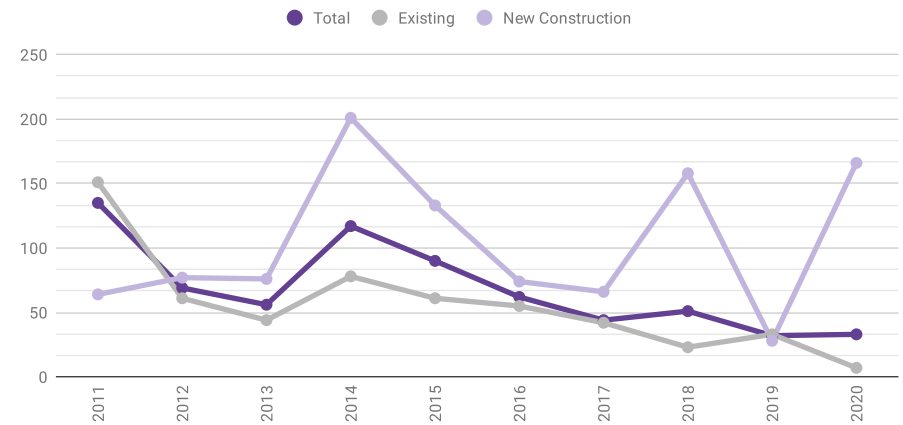
Average Sales Price



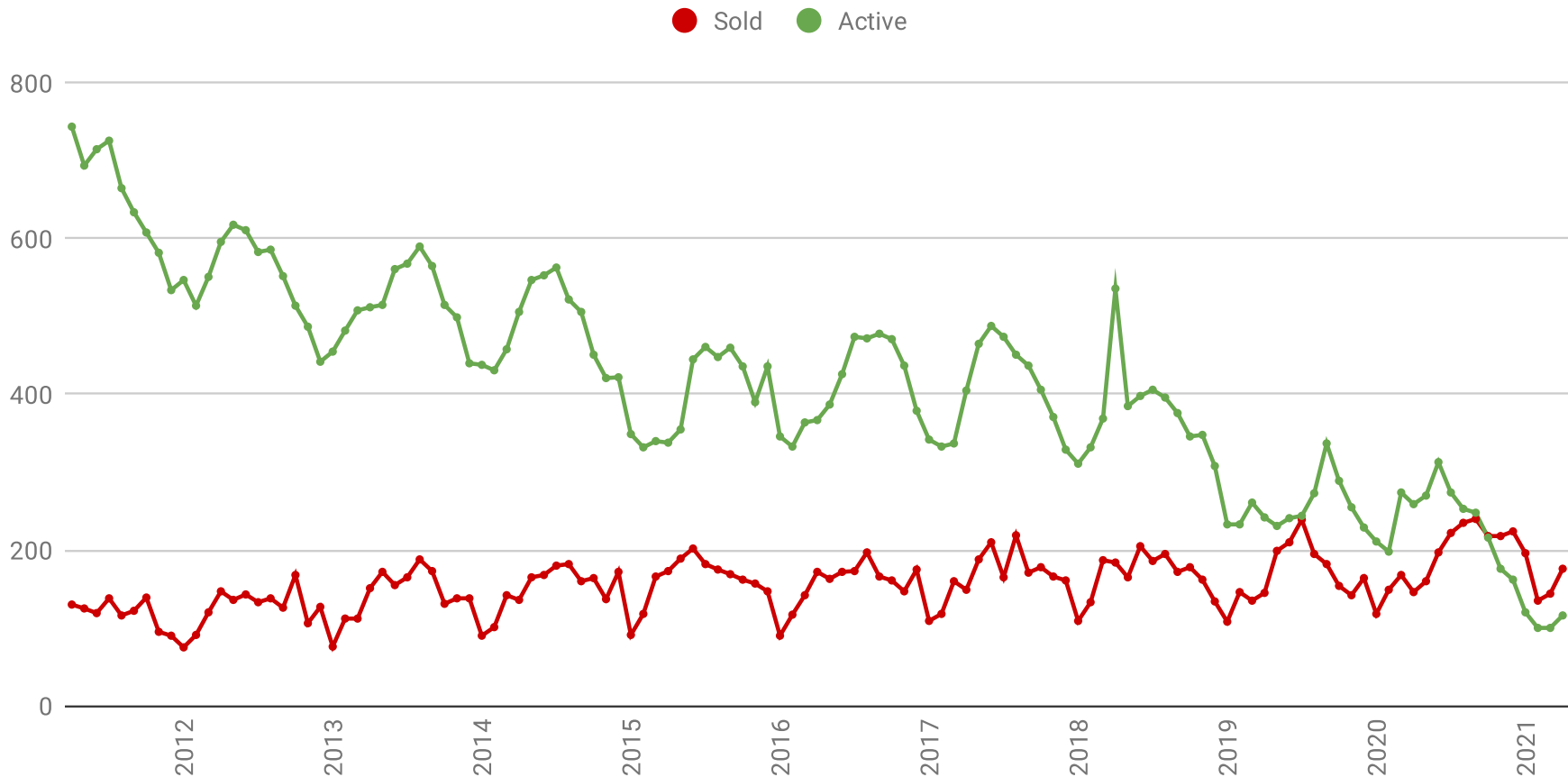
Sold Listings



Average Days on Market



Sold vs. Active Listings - March 2011 - March 2021



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	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	230	\$191,236	\$180,000	\$44,769,483	\$43,984,280	98.25%	73
RR	55	\$301,874	\$294,000	\$16,727,279	\$16,603,098	99.26%	84
CT	49	\$190,928	\$185,000	\$9,345,445	\$9,355,479	100.11%	74

January 1 -March 31, 2013							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	200	\$197,013	\$177,250	\$40,213,275	\$39,402,703	97.98%	80
RR	47	\$298,015	\$280,000	\$14,299,329	\$14,006,745	97.95%	90
CT	54	\$167,069	\$166,000	\$9,053,067	\$9,021,729	99.65%	63

January 1 -March 31, 2012							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	195	\$181,081	\$165,000	\$35,942,840	\$35,310,873	98.24%	87
RR	49	\$260,984	\$265,000	\$13,094,011	\$12,788,256	97.66%	94
CT	42	\$168,321	\$175,000	\$7,113,516	\$7,069,502	99.38%	90

January 1 -March 31, 2011							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	197	\$177,048	\$160,000	\$35,295,119	\$34,878,564	98.82%	78
RR	48	\$264,643	\$257,250	\$13,030,992	\$12,702,868	97.48%	96
CT	31	\$165,551	\$156,200	\$5,223,100	\$5,132,100	98.26%	108

January 1 -March 31, 2010							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	194	\$176,335	\$165,250	\$34,836,207	\$34,209,149	98.20%	71
RR	48	\$255,665	\$255,175	\$12,549,129	\$12,271,944	97.79%	87
CT	41	\$174,852	\$169,000	\$7,237,449	\$7,168,972	99.05%	72

January 1 -March 31, 2009							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	176	\$171,714	\$158,950	\$30,843,890	\$30,221,787	97.98%	88
RR	37	\$261,022	\$240,000	\$10,052,420	\$9,657,850	96.07%	130
CT	23	\$139,325	\$125,900	\$3,259,353	\$3,204,497	98.32%	124

January 1 -March 31, 2008							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	210	\$179,743	\$165,100	\$38,579,162	\$37,746,134	97.84%	105
RR	40	\$243,308	\$236,400	\$9,947,898	\$9,732,345	97.83%	125
CT	44	\$150,422	\$148,700	\$6,753,549	\$6,618,580	98.00%	160

January 1 -March 31, 2007							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM

SF	279	\$171,623	\$158,000	\$48,507,066	\$47,882,915	98.71%	92
RR	59	\$246,369	\$249,900	\$14,912,880	\$14,535,772	97.47%	115
CT	47	\$175,108	\$157,500	\$8,346,345	\$8,230,101	98.61%	136

January 1 -March 31, 2006							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	264	\$164,919	\$155,000	\$44,299,283	\$43,538,720	98.28%	73
RR	66	\$250,728	\$231,450	\$16,899,690	\$16,548,059	97.92%	90
CT	41	\$141,973	\$138,000	\$5,869,962	\$5,820,894	99.16%	73

January 1 -March 31, 2005							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	257	\$155,904	\$142,083	\$40,589,552	\$40,190,507	99.02%	120
RR	67	\$244,662	\$231,233	\$16,572,108	\$16,369,132	98.78%	144
CT	50	\$145,379	\$139,167	\$7,213,045	\$7,252,655	100.55%	145