



500 E. 18th Street | Cheyenne, WY 82001
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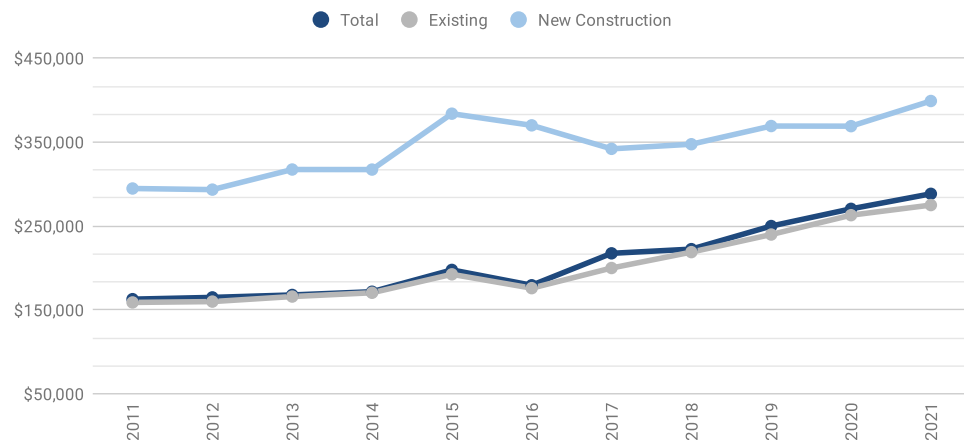
FEBRUARY		Monthly Statistics for Laramie County										
City Residential		2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Median Sales Price	Total	\$162,899	\$165,000	\$167,900	\$171,750	\$197,750	\$179,450	\$217,500	\$222,500	\$250,000	\$270,500	\$288,400
	Existing	\$159,000	\$160,000	\$166,000	\$170,500	\$192,500	\$176,000	\$200,000	\$218,950	\$239,900	\$262,950	\$275,000
	New Construction	\$294,746	\$293,412	\$317,360	\$317,300	\$383,887	\$370,000	\$342,000	\$347,500	\$369,160	\$369,015	\$399,000
Average Sales Price	Total	\$178,630	\$191,122	\$187,836	\$185,537	\$207,962	\$188,463	\$231,124	\$237,389	\$262,644	\$270,500	\$303,619
	Existing	\$163,203	\$175,848	\$181,457	\$176,865	\$200,642	\$181,092	\$216,321	\$230,742	\$244,073	\$278,509	\$284,525
	New Construction	\$294,332	\$303,768	\$287,343	\$328,625	\$350,707	\$357,989	\$337,436	\$334,883	\$378,716	\$389,827	\$420,730
Sold Listings	Total	51	67	83	70	82	72	90	94	87	106	107
	Existing	45	59	78	66	78	69	79	88	75	98	92
	New Construction	6	8	5	4	4	3	11	6	12	8	15
Active Listings	Total	398	319	305	239	198	192	207	192	135	114	65
	Existing	356	291	258	195	155	110	162	140	97	78	36
	New Construction	42	28	47	44	43	37	45	52	38	36	29
% of List Price Rcvd at Sale	Total	99.12%	98.47%	98.10%	97.64%	98.22%	98.54%	98.37%	99.08%	99.16%	99.25%	99.68%
	Existing	98.37%	97.18%	97.45%	97.58%	98.07%	98.26%	97.85%	98.96%	98.44%	99.13%	99.21%
	New Construction	102.36%	104.43%	105.01%	98.13%	99.92%	101.94%	100.85%	100.26%	102.17%	100.31%	101.67%
Avg Days on Market	Total	74	89	98	80	53	56	51	34	51	39	26
	Existing	64	91	97	76	52	55	47	32	43	33	24
	New Construction	143	81	110	140	84	81	88	62	103	102	38
# Homes Sold in Last 12 Months	Total	71.75	78.33	88.42	96.42	98.22%	107.25	109.42	112.08	110.9	115.4	129.2
	Existing	62.33	68.75	78	86.75	98.07%	99.25	97.75	102.17	101.6	105.2	113.9
	New Construction	9.42	9.5	10.5	9.67	99.92%	7.08	11.67	9.92	9.3	10.25	15.25
Months Supply of Inventory	Total	5.5	4.1	3.4	2.5	2	1.8	1.9	1.7	1.2	1	0.5
	Existing	5.7	4.2	3.3	2.2	1.7	1.1	1.7	1.4	1	0.7	0.3
	New Construction	4.5	2.9	4.5	4.6	5	5.2	3.9	5.2	4.1	3.5	1.9

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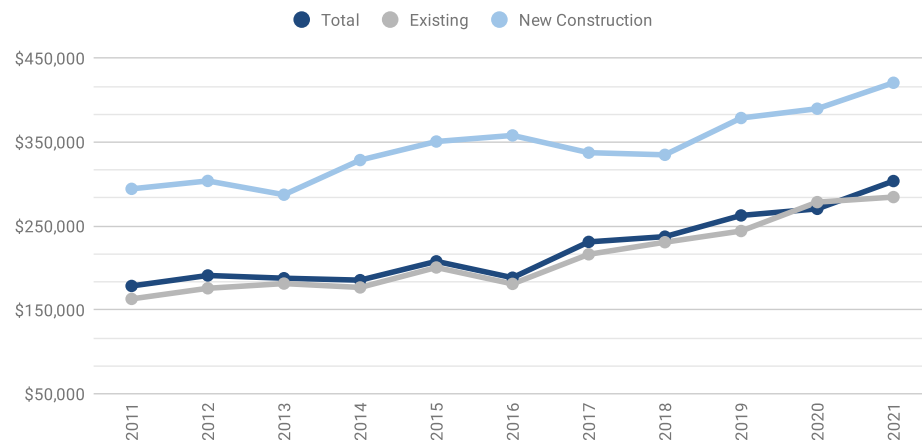
City Residential -- Monthly Statistics -- Laramie County

FEBRUARY

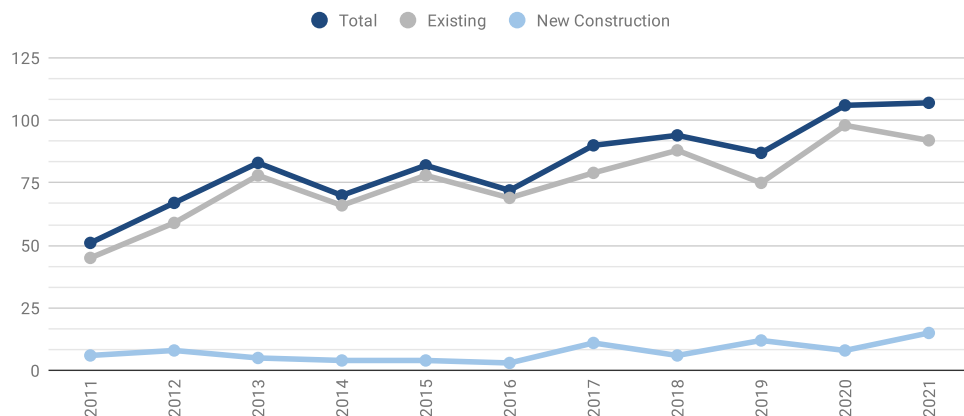
Median Sales Price



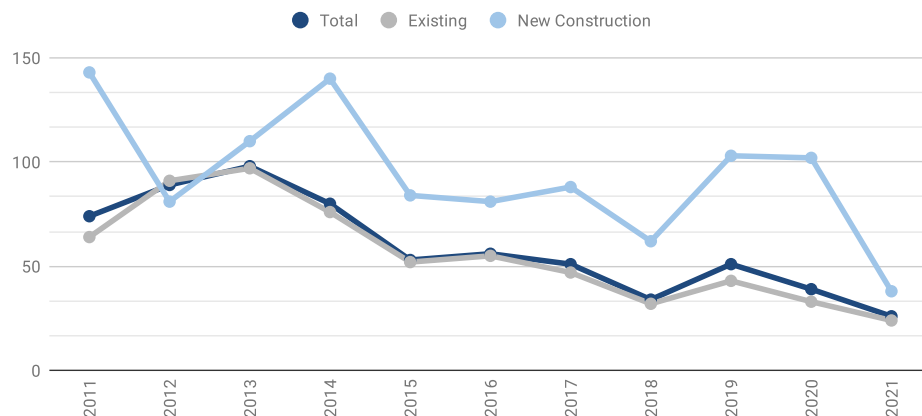
Average Sales Price



Sold Listings



Average Days on Market





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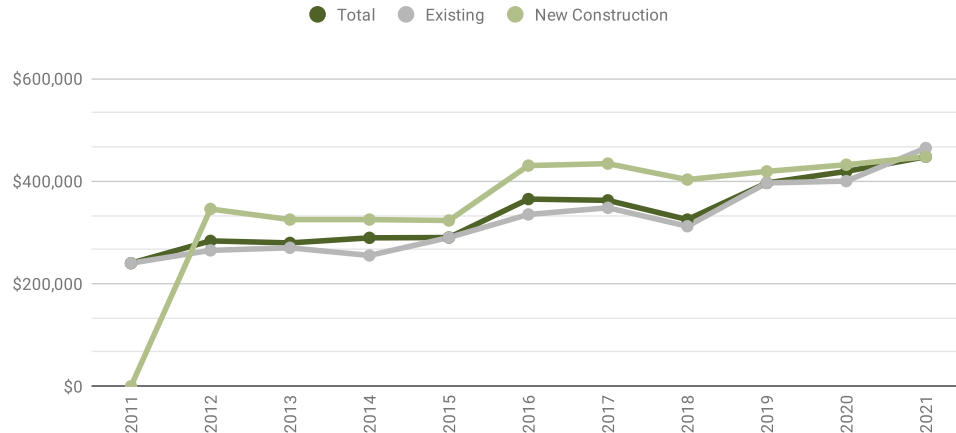
FEBRUARY		Monthly Statistics for Laramie County										
Rural Residential		2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Median Sales Price	Total	\$240,000	\$283,450	\$279,500	\$289,400	\$290,000	\$364,950	\$362,500	\$325,000	\$396,450	\$418,900	\$447,500
	Existing	\$240,000	\$264,950	\$270,000	\$255,000	\$290,000	\$335,000	\$347,999	\$312,000	\$396,450	\$400,000	\$464,500
	New Construction	\$0	\$345,635	\$325,000	\$325,000	\$323,212	\$430,270	\$434,068	\$402,950	\$418,925	\$431,950	\$447,500
Average Sales Price	Total	\$228,755	\$266,785	\$275,741	\$310,394	\$323,558	\$377,181	\$354,945	\$359,768	\$411,937	\$420,386	\$481,830
	Existing	\$228,755	\$255,521	\$271,263	\$276,340	\$323,594	\$368,333	\$322,653	\$340,326	\$407,645	\$408,896	\$485,750
	New Construction	\$0	\$345,635	\$325,000	\$359,043	\$323,212	\$430,270	\$438,902	\$432,675	\$433,399	\$439,058	\$475,950
Sold Listings	Total	15	16	12	17	21	22	18	19	24	21	20
	Existing	15	14	11	10	19	12	13	15	20	13	12
	New Construction	0	2	1	7	2	2	5	4	4	8	8
Active Listings	Total	156	137	114	122	86	96	87	85	54	64	26
	Existing	137	123	100	103	66	63	61	56	31	36	13
	New Construction	19	14	14	19	20	33	26	29	23	28	13
% of List Price Rcvd at Sale	Total	96.35%	98.36%	97.25%	99.42%	97.94%	98.28%	98.83%	97.83%	98.81%	100.00%	99.28%
	Existing	96.35%	97.71%	97.43%	98.81%	97.63%	97.95%	97.78%	97.12%	98.53%	98.13%	98.56%
	New Construction	na	101.88%	95.62%	100.09%	101.06%	100.00%	100.87%	100.00%	100.13%	102.96%	100.39%
Avg Days on Market	Total	84	97	112	54	55	113	86	57	64	66	20
	Existing	84	111	99	47	56	102	80	70	64	56	29
	New Construction	0	0	260	64	47	177	103	12	62	81	6
# Homes Sold in Last 12 Months	Total	17.83	20.42	21	22.83	27.42	26.75	26.42	30	30.3	30.2	34.3
	Existing	15.33	17.58	17.92	19.08	22.92	20.92	22.58	23.92	23.8	23.5	25.4
	New Construction	2.5	2.83	3.08	3.75	4.5	5.17	5.17	6.08	6.5	6.7	8.9
Months Supply of Inventory	Total	8.7	6.7	5.4	5.3	3.1	3.6	3.3	2.8	1.8	2.1	0.8
	Existing	8.9	7	5.6	5.4	2.9	3	2.7	2.3	1.3	1.5	0.5
	New Construction	7.6	4.9	4.5	5.1	4.4	6.4	5	4.8	3.5	4.2	1.5

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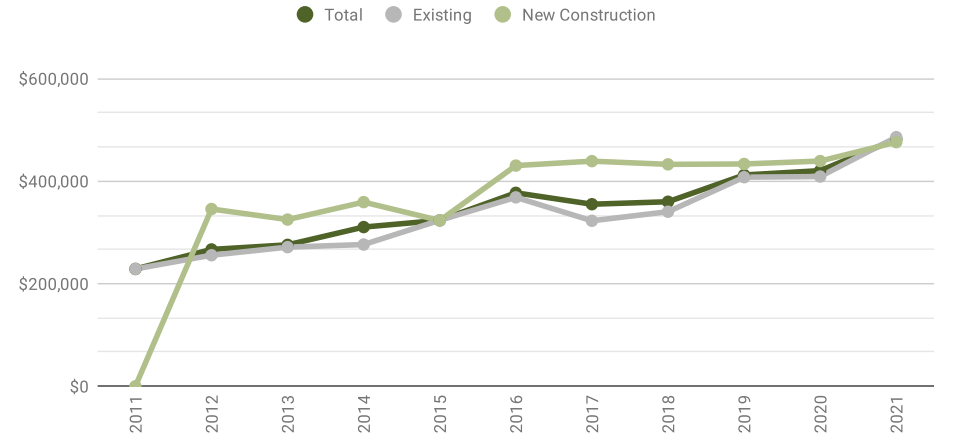
Rural Residential -- Monthly Statistics -- Laramie County

FEBRUARY

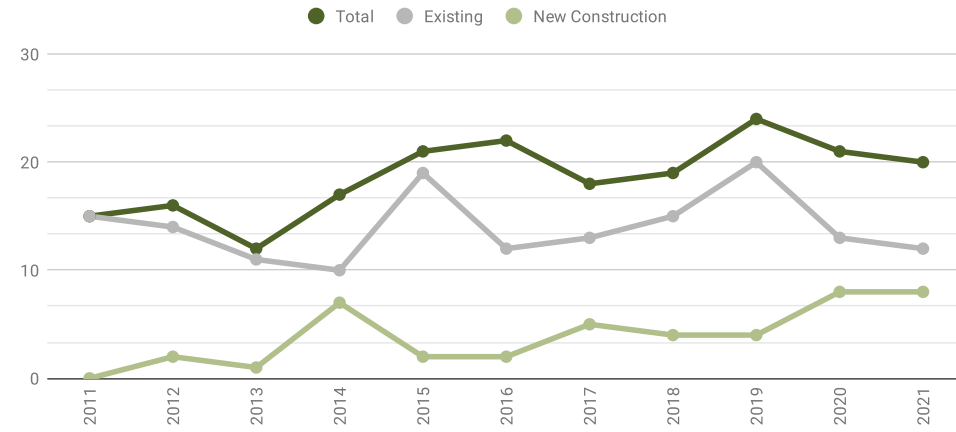
Median Sales Price



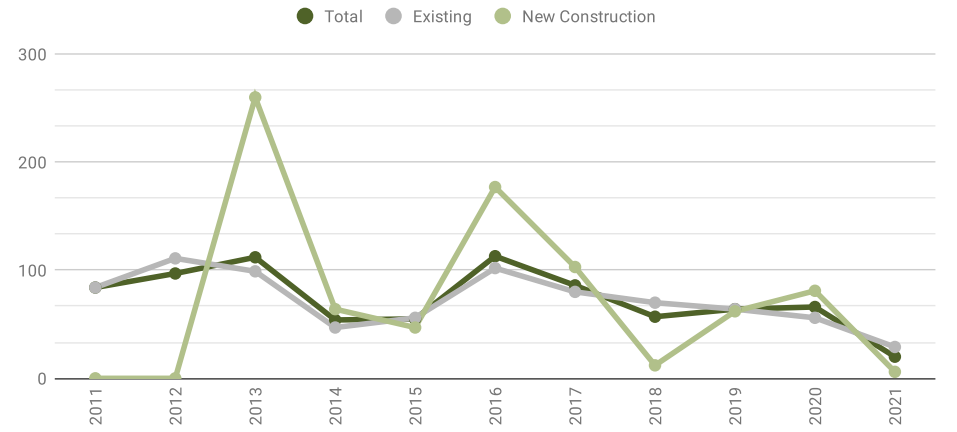
Average Sales Price



Sold Listings



Average Days on Market





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Monthly Statistics for Laramie County

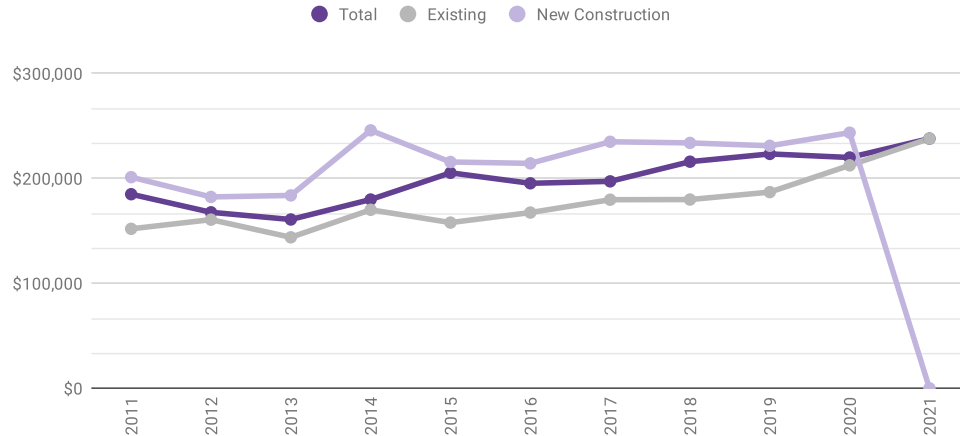
Condo/Townhouse		2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Median Sales Price	Total	\$185,000	\$167,750	\$160,900	\$179,950	\$205,400	\$195,400	\$197,250	\$216,000	\$223,400	\$220,000	\$238,000
	Existing	\$152,000	\$160,750	\$143,900	\$170,138	\$157,950	\$167,500	\$179,750	\$179,900	\$187,000	\$212,500	\$238,000
	New Construction	\$201,250	\$182,400	\$183,845	\$245,889	\$215,700	\$214,400	\$235,000	\$233,900	\$231,150	\$243,650	\$0
Average Sales Price	Total	\$170,500	\$148,600	\$155,435	\$187,896	\$182,843	\$194,652	\$198,190	\$204,565	\$207,155	\$223,446	\$252,081
	Existing	\$158,200	\$137,333	\$146,362	\$163,126	\$151,925	\$188,494	\$188,987	\$185,723	\$190,835	\$218,850	\$252,081
	New Construction	\$201,250	\$182,400	\$184,922	\$232,482	\$218,178	\$216,820	\$235,000	\$239,557	\$239,796	\$244,895	\$0
Sold Listings	Total	7	8	17	14	15	23	10	20	30	17	16
	Existing	5	6	13	9	8	18	8	13	20	14	16
	New Construction	2	2	4	5	7	5	2	7	10	3	0
Active Listings	Total	70	58	63	70	48	45	39	55	44	14	4
	Existing	58	44	46	34	31	26	26	29	15	5	4
	New Construction	12	14	17	36	17	19	13	26	29	9	0
% of List Price Rcvd at Sale	Total	98.48%	98.18%	99.61%	100.15%	100.05%	98.37%	99.19%	99.58%	99.51%	99.81%	99.31%
	Existing	98.03%	96.51%	102.40%	98.38%	98.28%	98.02%	98.93%	99.23%	98.21%	99.23%	99.31%
	New Construction	99.38%	102.18%	105.02%	102.47%	101.51%	99.50%	100.04%	100.09%	101.66%	102.32%	0.00%
Avg Days on Market	Total	79	131	66	46	66	56	67	50	49	52	29
	Existing	70	139	78	56	71	46	27	11	32	43	29
	New Construction	101	105	26	27	60	92	228	120	85	95	0
# Homes Sold in Last 12 Months	Total	16.42	15.25	18.25	23.58	23.75	26.75	22.08	25.33	26.9	23.9	23.6
	Existing	9.42	9.92	12	15.17	16.33	18.92	17.25	19.25	19.7	21	20.8
	New Construction	7	5.25	5.92	8.42	7.42	7.83	3.42	6.08	7.2	2.9	2.8
Months Supply of Inventory	Total	4.3	3.8	3.5	3	2	1.7	1.8	2.2	1.6	0.6	0.2
	Existing	6.2	4.4	3.8	2.2	1.9	1.4	1.5	1.5	0.8	0.2	0.2
	New Construction	1.7	2.7	2.9	4.3	2.3	2.4	3.8	4.3	4	3.1	0

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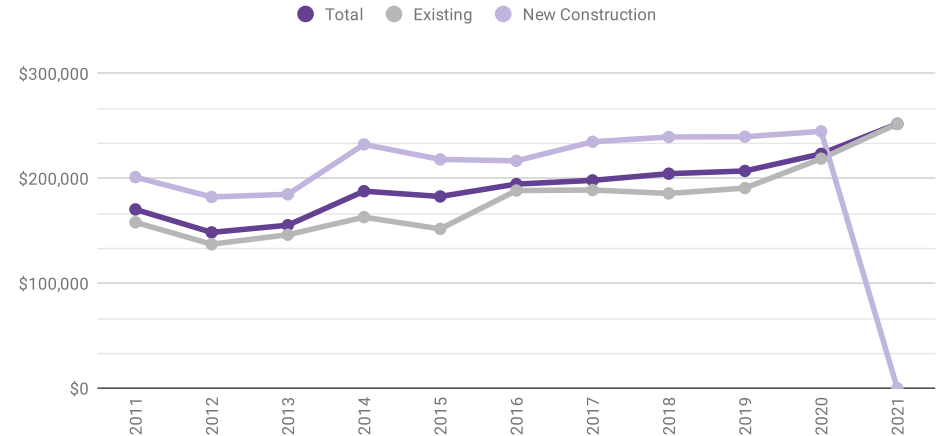
Condo/Townhouse -- Monthly Statistics -- Laramie County

FEBRUARY

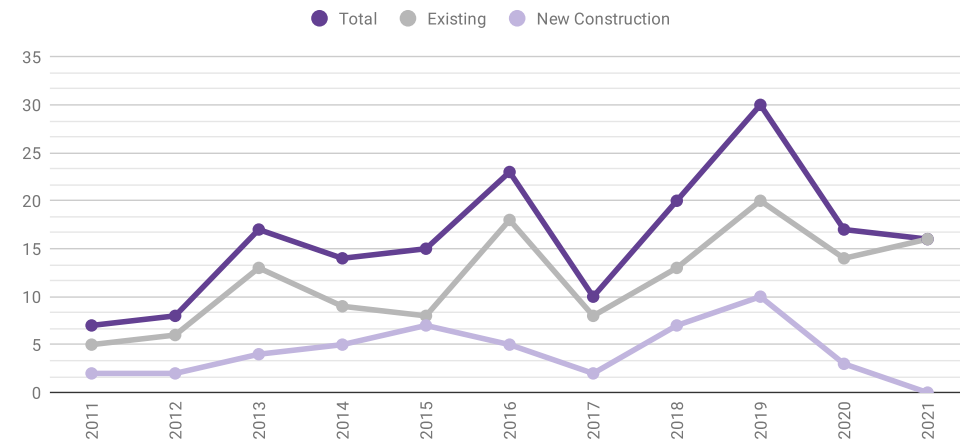
Median Sales Price



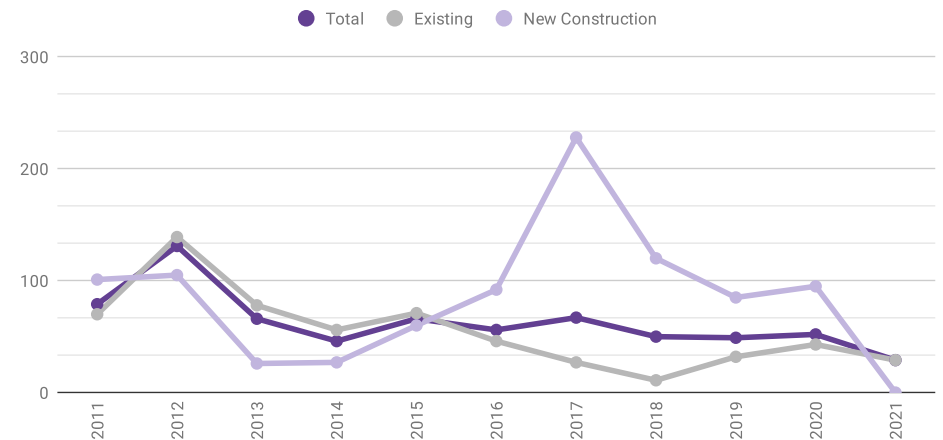
Average Sales Price



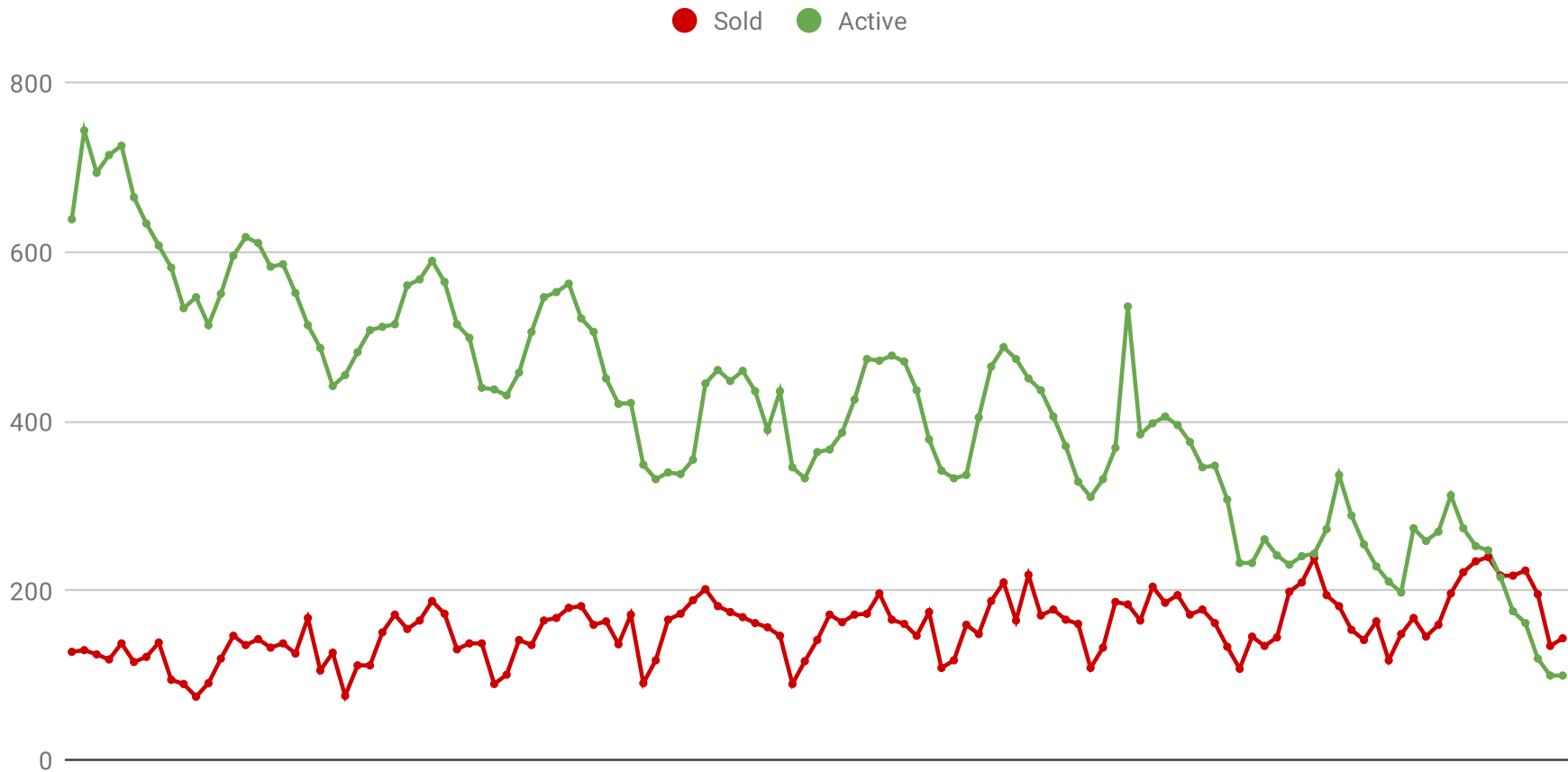
Sold Listings



Average Days on Market



Sold vs. Active Listings - February 2011 - February 2021



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	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	134	\$184,127	\$173,500	\$25,207,054	\$24,673,023	97.88%	73
RR	30	\$296,064	\$289,700	\$8,961,679	\$8,881,943	99.11%	73
CT	27	\$186,880	\$183,000	\$5,024,769	\$5,045,767	100.42%	39

January 1 -February 28, 2013							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	130	\$190,957	\$169,950	\$25,417,863	\$24,824,538	97.67%	86
RR	28	\$295,129	\$284,000	\$8,462,948	\$8,263,639	97.64%	91
CT	30	\$156,041	\$153,750	\$4,735,349	\$4,681,248	98.86%	70

January 1 -February 28, 2012							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	112	\$177,780	\$161,000	\$20,282,060	\$19,911,438	98.17%	98
RR	30	\$259,271	\$271,500	\$8,019,836	\$7,778,131	96.99%	84
CT	24	\$159,765	\$157,500	\$3,894,400	\$3,834,360	98.46%	106

January 1 -February 28, 2011							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	103	\$172,864	\$159,000	\$17,946,709	\$17,805,021	99.21%	80
RR	30	\$246,680	\$256,000	\$7,602,292	\$7,400,418	97.34%	92
CT	15	\$167,566	\$159,000	\$2,559,400	\$2,513,500	98.21%	80

January 1 -February 28, 2010							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	118	\$182,574	\$167,875	\$21,976,912	\$21,543,802	98.03%	77
RR	24	\$267,517	\$274,300	\$6,539,630	\$6,420,344	98.18%	75
CT	23	\$173,485	\$169,900	\$4,000,999	\$3,990,172	99.73%	76

January 1 -February 28, 2009							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	99	\$162,718	\$154,500	\$16,519,124	\$16,109,137	97.52%	95
RR	19	\$268,226	\$233,000	\$5,355,420	\$5,096,300	95.16%	137
CT	15	\$125,319	\$117,400	\$1,902,136	\$1,879,797	98.83%	120

January 1 -February 28, 2008							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	119	\$176,343	\$165,000	\$21,524,673	\$20,984,867	97.49%	103
RR	23	\$228,834	\$225,000	\$5,384,648	\$5,263,200	97.74%	119
CT	30	\$141,500	\$139,250	\$4,339,849	\$4,245,000	97.81%	140

January 1 -February 28, 2007							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM

SF	174	\$167,059	\$157,250	\$29,375,666	\$29,068,317	98.95%	90
RR	36	\$227,502	\$237,450	\$8,545,030	\$8,190,100	95.85%	129
CT	27	\$172,633	\$159,000	\$4,741,245	\$4,661,101	98.31%	155

January 1 -February 28, 2006							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	153	\$165,681	\$161,500	\$25,803,108	\$25,349,320	98.24%	78
RR	30	\$220,841	\$220,429	\$6,761,259	\$6,625,259	97.99%	75
CT	23	\$155,901	\$147,500	\$3,641,812	\$3,585,744	98.46%	84

January 1 -February 28, 2005							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	165	\$157,773	\$146,375	\$26,466,462	\$26,190,996	98.96%	145
RR	40	\$244,234	\$238,900	\$9,846,528	\$9,740,119	98.92%	155
CT	31	\$147,520	\$142,000	\$4,602,745	\$4,571,785	99.33%	137