



500 E. 18th Street | Cheyenne, WY 82001
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www.cheyennerealtors.com

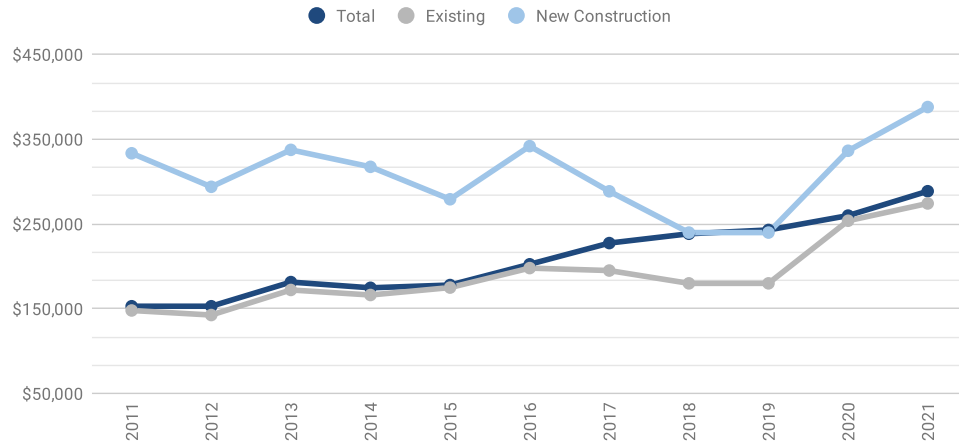
JANUARY		Monthly Statistics for Laramie County										
City Residential		2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Median Sales Price	Total	\$153,000	\$153,000	\$181,500	\$174,750	\$178,000	\$202,500	\$227,500	\$238,500	\$243,000	\$259,950	\$288,700
	Existing	\$148,000	\$142,611	\$172,200	\$166,250	\$175,000	\$198,000	\$195,100	\$180,000	\$180,000	\$253,875	\$274,250
	New Construction	\$333,482	\$293,900	\$337,500	\$317,469	\$279,200	\$341,900	\$288,600	\$239,900	\$239,900	\$336,444	\$388,019
Average Sales Price	Total	\$167,186	\$157,916	\$196,470	\$182,584	\$194,009	\$214,584	\$236,302	\$237,126	\$250,516	\$285,621	\$302,287
	Existing	\$152,857	\$141,692	\$187,630	\$169,505	\$191,121	\$206,466	\$215,832	\$226,952	\$229,002	\$282,254	\$287,211
	New Construction	\$342,714	\$287,710	\$326,126	\$309,016	\$279,200	\$307,122	\$377,030	\$355,827	\$398,718	\$341,171	\$407,823
Sold Listings	Total	53	45	47	64	61	62	63	76	71	70	96
	Existing	49	40	44	58	59	57	55	70	62	66	84
	New Construction	4	5	3	6	2	5	8	6	9	4	12
Active Listings	Total	412	342	286	240	215	193	203	187	130	119	61
	Existing	375	308	286	202	165	154	163	141	90	80	31
	New Construction	37	34	48	38	50	39	40	46	40	39	30
% of List Price Rcvd at Sale	Total	99.29%	97.63%	96.94%	98.16%	97.91%	98.08%	98.74%	98.66%	98.71%	98.71%	98.83%
	Existing	97.76%	96.94%	96.79%	97.74%	97.87%	97.79%	98.36%	98.23%	98.25%	98.45%	98.37%
	New Construction	108.57%	100.48%	98.24%	100.41%	98.76%	100.37%	100.27%	101.98%	100.60%	102.39%	101.20%
Avg Days on Market	Total	85	111	66	65	60	57	48	44	43	34	33
	Existing	89	116	66	67	59	51	45	40	41	32	30
	New Construction	39	101	54	51	88	97	66	97	60	75	52
# Homes Sold in Last 12 Months	Total	74.33	77	87.08	97.5	99.08	108.08	107.92	111.75	111.5	113.8	129.1
	Existing	64.92	67.58	76.42	87.75	90.5	100	96.92	101.42	102.7	103.3	114.4
	New Construction	9.42	9.33	10.75	9.75	8.58	8.08	11	10.33	8.8	10.58	14.67
Months Supply of Inventory	Total	5.5	4.4	3.3	2.5	2.2	1.8	1.9	1.7	1.2	1.0	0.5
	Existing	5.8	4.6	3.1	2.3	1.8	1.5	1.7	1.4	0.9	0.8	0.3
	New Construction	3.9	3.6	4.5	3.9	5.8	4.8	3.6	4.5	4.5	3.7	2

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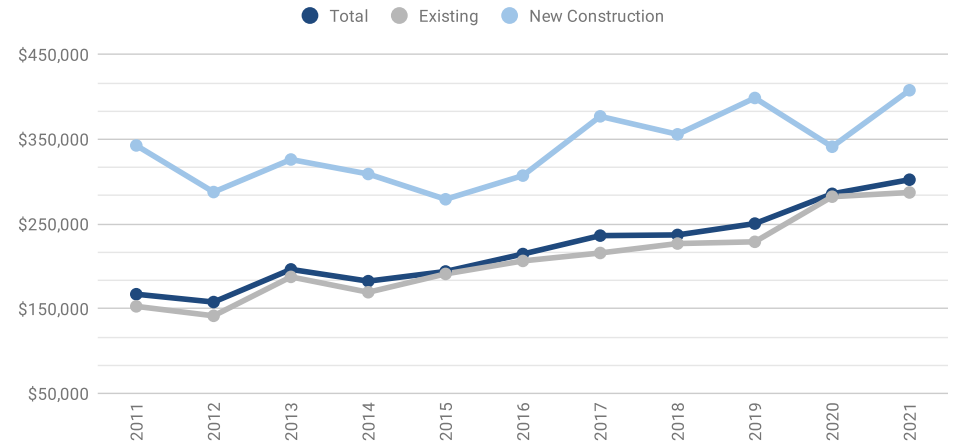
City Residential -- Monthly Statistics -- Laramie County

JANUARY

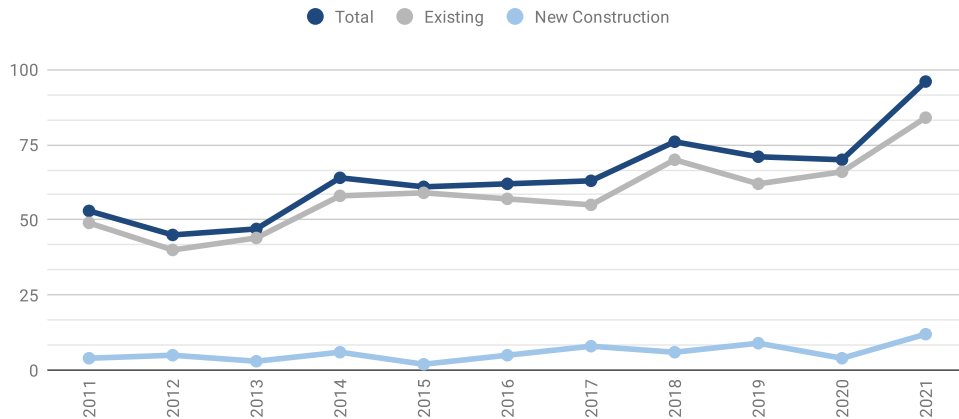
Median Sales Price



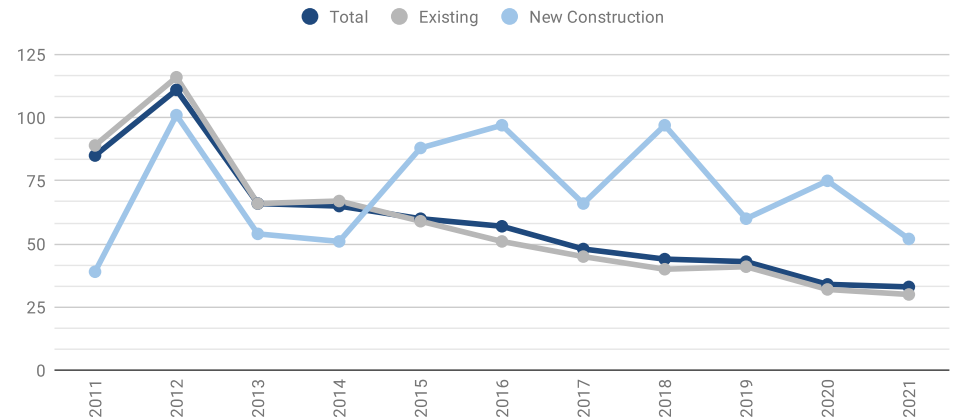
Average Sales Price



Sold Listings



Average Days on Market





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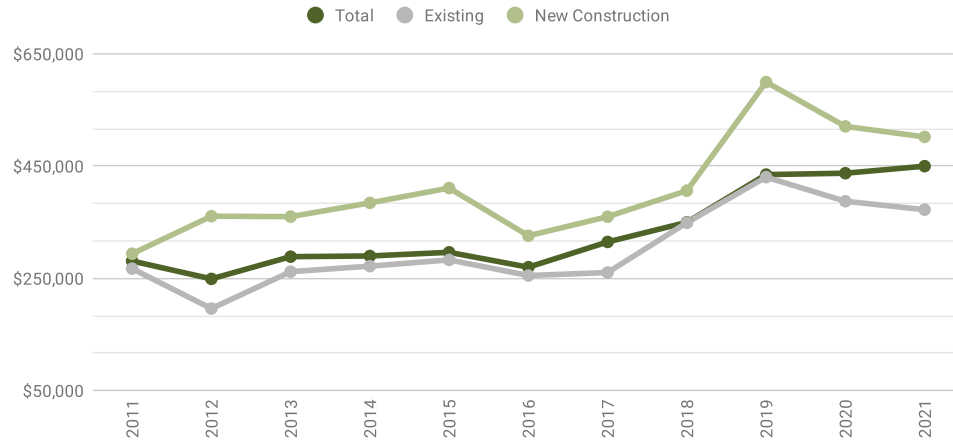
JANUARY		Monthly Statistics for Laramie County										
Rural Residential		2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Median Sales Price	Total	\$281,000	\$249,200	\$288,750	\$290,000	\$296,500	\$270,000	\$315,000	\$350,000	\$435,000	\$437,450	\$450,000
	Existing	\$267,500	\$196,250	\$262,000	\$271,875	\$283,000	\$255,120	\$260,500	\$349,435	\$430,500	\$387,500	\$372,500
	New Construction	\$294,000	\$360,868	\$360,104	\$384,590	\$411,024	\$326,000	\$360,000	\$406,369	\$599,910	\$520,967	\$502,175
Average Sales Price	Total	\$273,545	\$250,682	\$309,671	\$277,326	\$285,418	\$297,626	\$311,962	\$360,380	\$456,847	\$442,429	\$435,879
	Existing	\$247,937	\$207,172	\$284,052	\$268,387	\$274,000	\$281,024	\$287,431	\$349,435	\$458,414	\$417,021	\$380,218
	New Construction	\$314,518	\$359,459	\$386,526	\$384,590	\$411,024	\$339,131	\$375,041	\$411,456	\$599,910	\$501,713	\$563,102
Sold Listings	Total	13	14	16	13	12	14	25	17	15	20	23
	Existing	8	10	12	12	11	10	18	14	14	14	16
	New Construction	5	4	4	1	1	4	7	3	1	6	7
Active Listings	Total	153	143	106	127	84	106	88	81	54	62	33
	Existing	133	126	92	102	64	69	61	50	30	37	19
	New Construction	20	17	14	25	20	37	27	31	24	25	14
% of List Price Rcvd at Sale	Total	98.02%	95.36%	97.91%	98.67%	99.93%	98.42%	99.94%	98.37%	98.75%	99.67%	97.91%
	Existing	97.02%	95.94%	96.31%	98.51%	98.42%	97.49%	97.36%	98.16%	98.63%	99.14%	96.49%
	New Construction	99.31%	94.54%	101.65%	100.00%	112.61%	100.42%	105.44%	99.19%	100.00%	100.71%	100.18%
Avg Days on Market	Total	102	70	75	98	102	143	92	55	50	45	66
	Existing	118	83	80	86	104	143	93	58	54	42	45
	New Construction	78	37	62	240	79	84	91	42	0	53	115
# Homes Sold in Last 12 Months	Total	17.67	20.33	21.33	22.42	27.08	26.67	26.75	29.92	29.8	30.4	34.4
	Existing	14.92	17.67	18.17	19.17	22.17	21.5	22.5	23.75	23.3	24.1	25.5
	New Construction	2.75	2.67	3.17	3.25	4.92	5.17	4.92	6.17	6.5	6.3	8.9
Months Supply of Inventory	Total	8.7	7	5	5.7	3.1	4	3.3	2.7	1.8	2	1
	Existing	8.9	7.1	5.1	5.3	2.9	3.2	2.7	2.1	1.3	1.5	0.7
	New Construction	7.3	6.4	4.4	7.7	4.1	7.2	5.5	5	3.7	3.9	1.6

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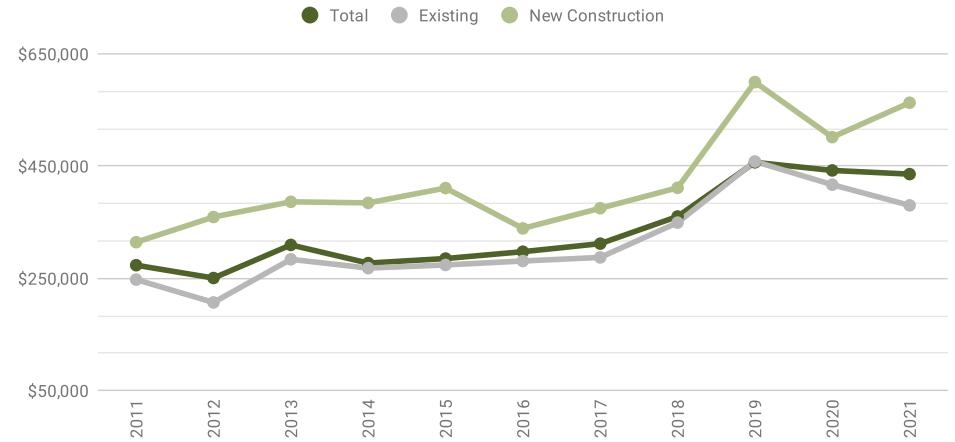
Rural Residential -- Monthly Statistics -- Laramie County

JANUARY

Median Sales Price



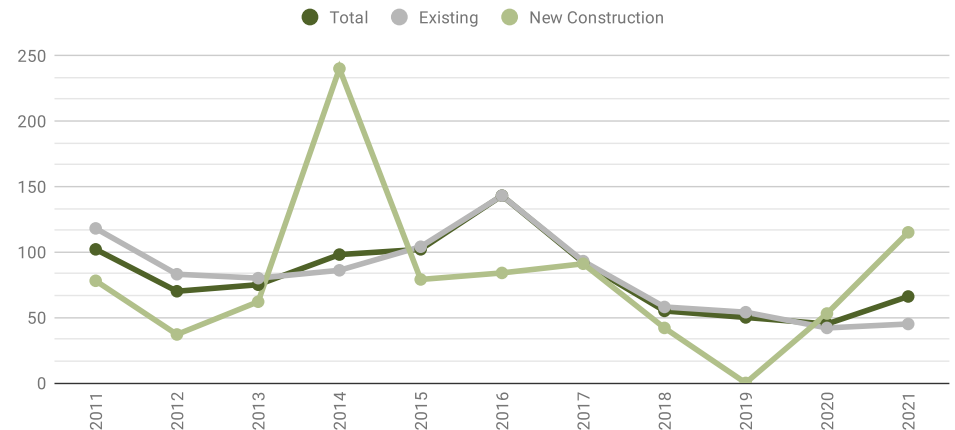
Average Sales Price



Sold Listings



Average Days on Market





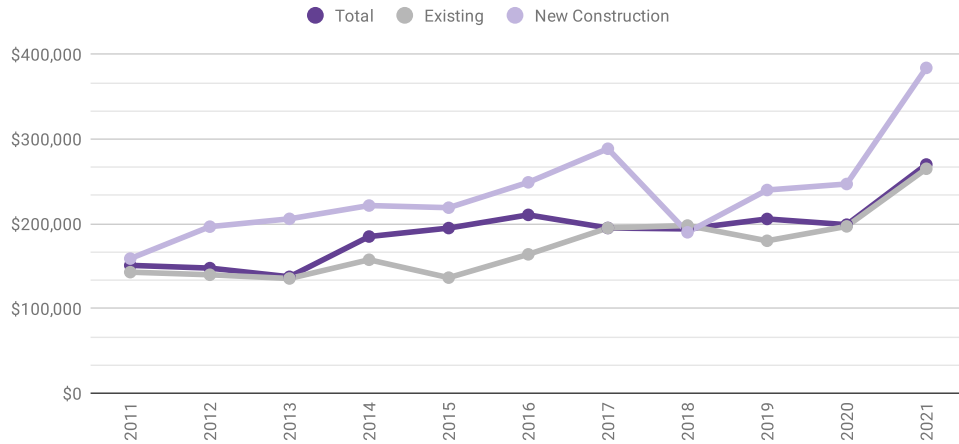
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JANUARY		Monthly Statistics for Laramie County										
Condo/Townhouse		2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Median Sales Price	Total	\$151,000	\$147,750	\$137,500	\$185,000	\$195,000	\$210,575	\$195,100	\$194,000	\$205,756	\$199,000	\$270,000
	Existing	\$143,000	\$139,900	\$135,500	\$157,615	\$136,500	\$164,000	\$195,100	\$198,000	\$180,000	\$197,000	\$265,000
	New Construction	\$159,000	\$196,660	\$205,900	\$221,576	\$219,047	\$248,962	\$288,600	\$190,000	\$239,900	\$247,000	\$384,000
Average Sales Price	Total	\$165,000	\$165,347	\$156,834	\$185,785	\$175,363	\$199,608	\$201,295	\$186,687	\$208,852	\$205,991	\$272,903
	Existing	\$165,857	\$158,607	\$136,100	\$167,028	\$140,190	\$180,810	\$196,930	\$186,466	\$202,255	\$198,515	\$264,357
	New Construction	\$159,000	\$194,553	\$225,950	\$215,797	\$230,635	\$246,603	\$288,600	\$190,000	\$236,887	\$255,833	\$384,000
Sold Listings	Total	8	16	13	13	18	14	21	16	22	23	14
	Existing	7	13	10	8	11	10	20	15	17	20	13
	New Construction	1	3	3	5	7	4	1	1	5	3	1
Active Listings	Total	81	62	63	71	50	47	51	43	49	25	0
	Existing	60	41	41	28	34	29	29	18	16	16	0
	New Construction	21	21	22	43	16	18	22	25	33	9	0
% of List Price Rcvd at Sale	Total	97.96%	98.58%	97.90%	100.72%	99.59%	98.46%	98.25%	98.75%	92.71%	99.19%	99.69%
	Existing	97.69%	96.37%	96.81%	98.43%	98.80%	98.09%	98.12%	98.80%	99.03%	97.91%	99.80%
	New Construction	100.00%	107.29%	100.16%	103.69%	100.35%	99.16%	100.00%	97.99%	75.27%	106.38%	98.71%
Avg Days on Market	Total	81	94	76	32	82	115	112	67	39	36	32
	Existing	67	97	92	25	60	115	104	56	31	36	10
	New Construction	181	80	26	42	117	68	279	228	63	33	319
# Homes Sold in Last 12 Months	Total	16.83	15.17	17.5	23.83	23.67	26.08	23.17	24.5	26.1	25	23.7
	Existing	9.5	9.83	11.42	15.5	16.42	18.08	19.5	18.83	19.1	21.5	20.6
	New Construction	7.33	5.25	5.75	8.33	7.25	8	3.67	5.67	6.9	3.5	3.1
Months Supply of Inventory	Total	4.8	4.1	3.6	3	2.1	1.8	2.2	1.8	1.9	1.0	0.0
	Existing	6.3	4.2	3.6	1.8	2.1	1.6	1.5	1	0.8	0.7	0
	New Construction	2.9	4	3.8	5.2	2.2	2.3	6	4.4	4.8	2.6	0

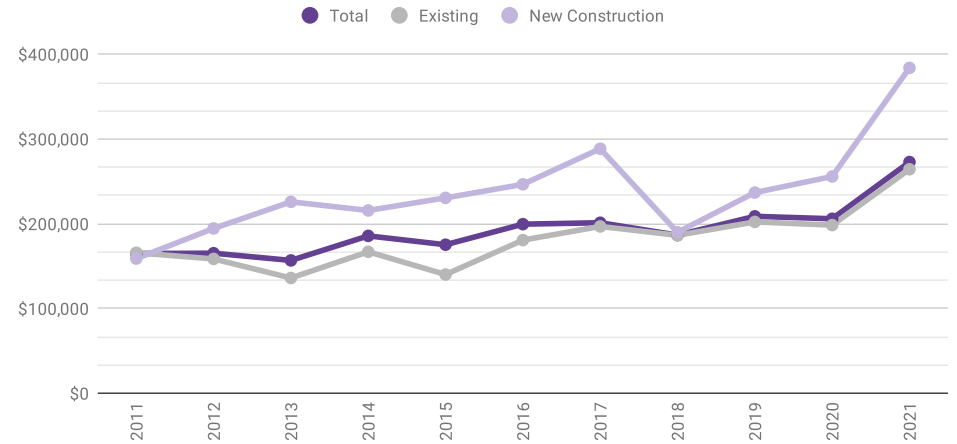
Condo/Townhouse -- Monthly Statistics -- Laramie County

JANUARY

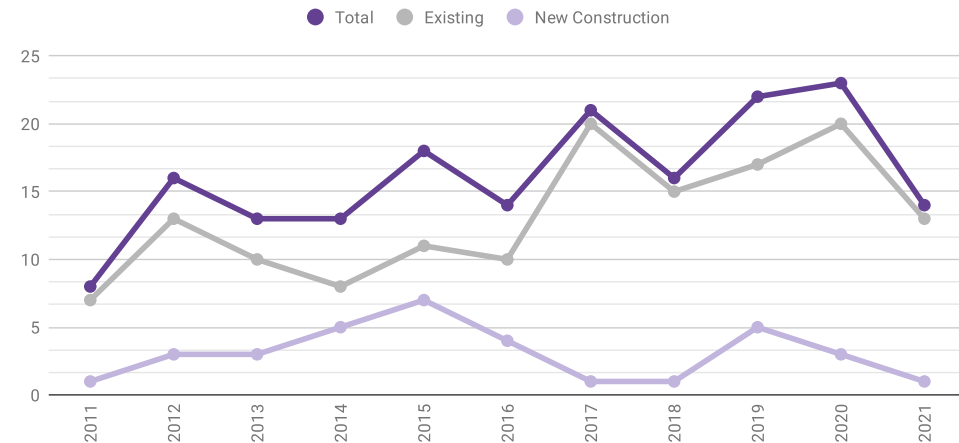
Median Sales Price



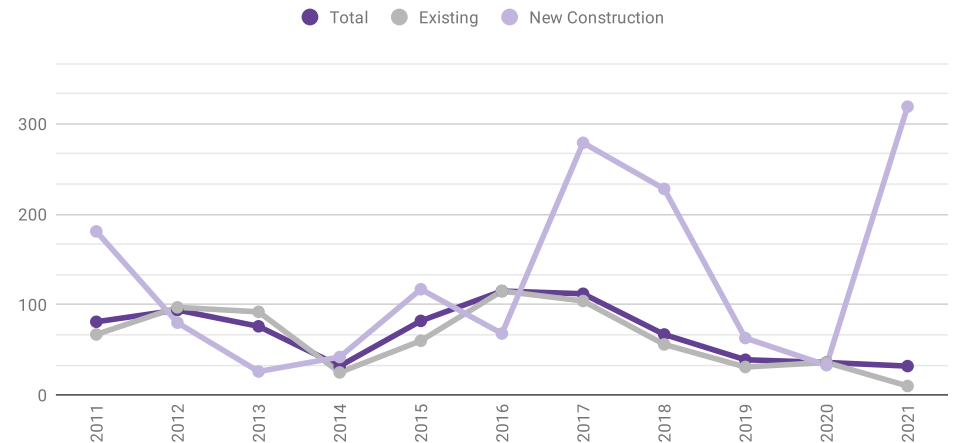
Average Sales Price



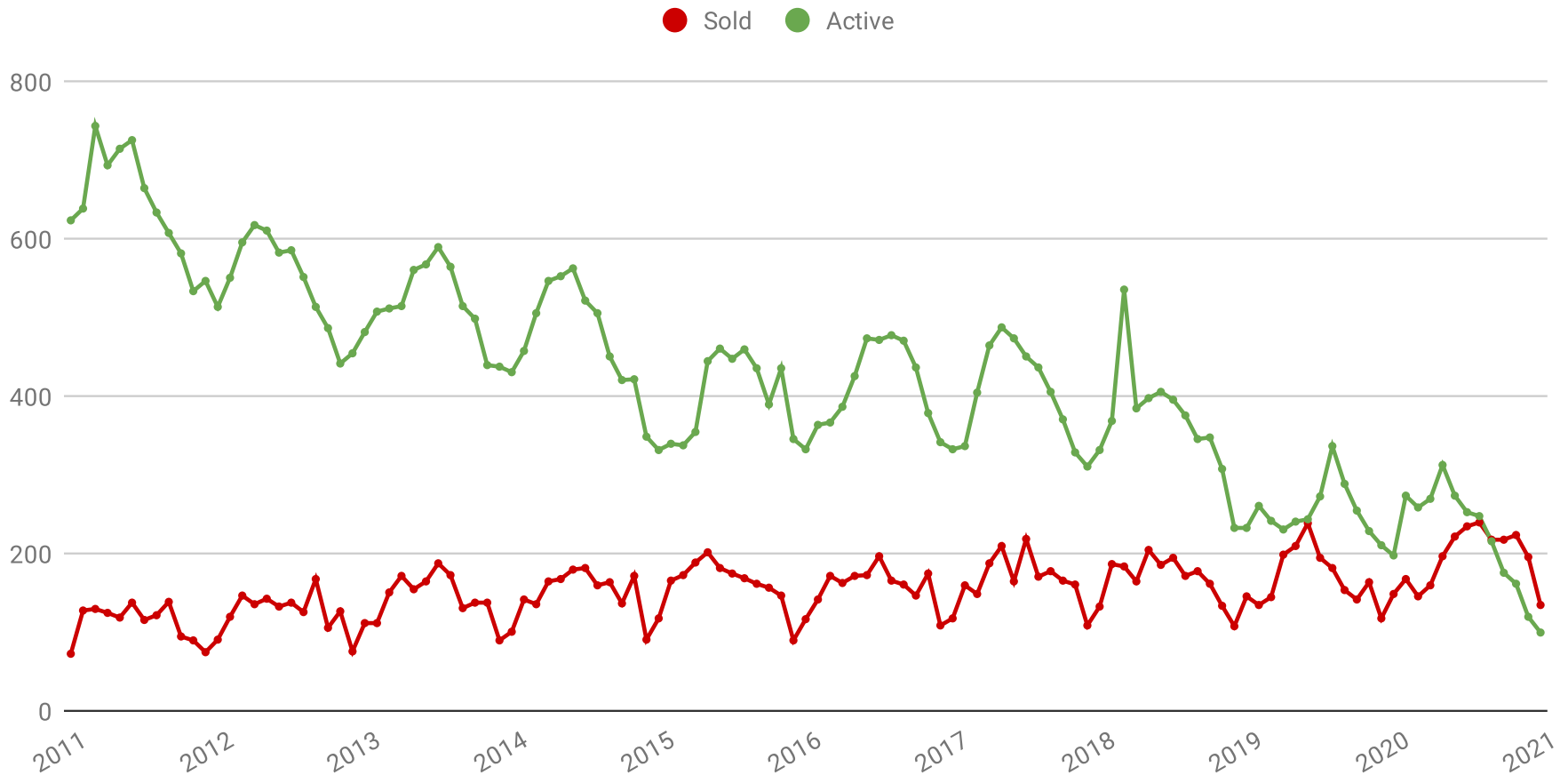
Sold Listings



Average Days on Market



Sold vs. Active Listings - January 2011 - January 2021



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	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	64	\$182,584	\$174,750	\$11,904,904	\$11,685,398	98.16%	65
RR	13	\$277,326	\$290,000	\$3,653,990	\$3,605,240	98.67%	98
CT	13	\$185,785	\$185,000	\$2,398,069	\$2,415,216	100.72%	32

January 1 -January 31, 2013							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	47	\$196,470	\$181,500	\$9,525,579	\$9,234,129	96.94%	66
RR	16	\$309,671	\$288,750	\$5,060,448	\$4,954,739	97.91%	75
CT	13	\$156,834	\$137,500	\$2,082,600	\$2,038,850	97.90%	76

January 1 -January 31, 2012							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	45	\$157,916	\$153,000	\$7,278,510	\$7,106,240	98.83%	111
RR	14	\$250,682	\$249,200	\$3,680,236	\$3,509,561	95.36%	70
CT	16	\$165,347	\$147,750	\$2,683,600	\$2,645,560	98.58%	94

January 1 -January 31, 2011							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	53	\$167,186	\$153,000	\$8,923,995	\$8,860,859	99.29%	85
RR	13	\$273,545	\$281,000	\$3,628,092	\$3,556,092	98.02%	102
CT	8	\$165,000	\$151,000	\$1,347,500	\$1,320,000	97.96%	81

January 1 -January 31, 2010							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	37	\$159,157	\$161,607	\$5,992,949	\$5,888,815	98.26%	90
RR	11	\$264,931	\$275,000	\$2,938,630	\$2,914,244	99.17%	93
CT	11	\$184,084	\$171,476	\$2,015,899	\$2,024,926	100.45%	54

January 1 -January 31, 2009							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	46	\$150,950	\$132,000	\$7,150,324	\$6,943,703	97.11%	82
RR	11	\$265,445	\$233,000	\$3,052,320	\$2,919,900	95.66%	106
CT	5	\$125,580	\$125,900	\$642,800	\$627,900	97.68%	66

January 1 -January 31, 2008							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	54	\$173,955	\$159,900	\$9,653,397	\$9,393,590	97.31%	103
RR	13	\$240,184	\$240,500	\$3,177,048	\$3,122,400	98.28%	120
CT	14	\$152,914	\$142,750	\$2,199,150	\$2,140,800	97.35%	162

January 1 -January 31, 2007							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	69	\$163,545	\$149,900	\$11,316,277	\$11,284,658	99.72%	86

RR	19	\$221,615	\$235,000	\$4,318,930	\$4,210,700	97.49%	111
CT	11	\$176,684	\$159,900	\$1,994,550	\$1,943,531	97.44%	187

January 1 -January 31, 2006							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	78	\$167,525	\$160,650	\$13,298,771	\$13,066,965	98.26%	86
RR	14	\$232,739	\$224,929	\$3,332,359	\$3,258,359	97.78%	77
CT	12	\$157,203	\$152,079	\$1,930,510	\$1,886,444	97.72%	105

January 1 -January 31, 2005							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	71	\$150,885	\$144,000	\$10,809,749	\$10,712,880	99.10%	134
RR	19	\$258,858	\$257,900	\$4,958,879	\$4,918,320	99.18%	174
CT	14	\$147,969	\$135,500	\$2,073,140	\$2,071,578	99.92%	157