

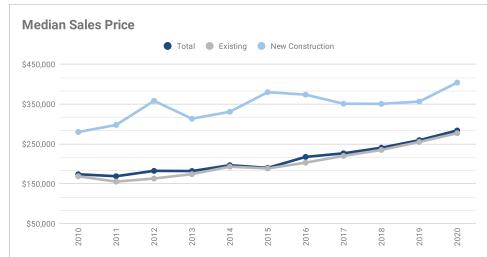
DECEMBER					Monthly	Statistics fo	or Laramie C	ounty				
City Residential		2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Median Sales Price	Total	\$174,000	\$169,000	\$182,500	\$182,000	\$196,625	\$189,999	\$217,500	\$226,500	\$240,500	\$259,500	\$283,825
	Existing	\$168,875	\$155,500	\$163,250	\$174,250	\$193,000	\$188,500	\$203,100	\$220,000	\$235,000	\$255,000	\$277,000
	New Construction	\$280,002	\$297,733	\$358,317	\$313,350	\$330,707	\$379,972	\$373,767	\$351,022	\$350,716	\$356,425	\$403,999
Average Sales Price	Total	\$193,176	\$177,071	\$207,847	\$201,270	\$210,647	\$206,720	\$234,971	\$241,806	\$258,863	\$268,956	\$309,224
	Existing	\$179,494	\$157,278	\$184,212	\$179,559	\$199,319	\$197,926	\$218,029	\$231,041	\$250,193	\$262,270	\$296,928
	New Construction	\$306,049	\$285,934	\$326,022	\$312,929	\$345,329	\$329,840	\$348,589	\$347,306	\$365,386	\$369,257	\$410,051
Sold Listings	Total	74	65	84	86	116	105	131	108	93	112	138
	Existing	66	55	70	72	107	98	114	98	86	105	123
	New Construction	8	10	14	14	9	7	17	10	7	7	15
Active Listings	Total	453	338	276	262	258	258	224	196	174	127	77
	Existing	396	310	234	221	202	220	182	147	120	96	44
	New Construction	57	28	42	41	54	38	42	49	54	31	33
% of List Price Rcvd at Sale	Total	100.47%	99.25%	98.46%	99.69%	98.77%	99.11%	99.10%	98.20%	98.44%	99.08%	99.30%
	Existing	98.00%	97.53%	97.14%	98.32%	97.85%	98.33%	98.17%	98.05%	98.02%	98.81%	98.46%
	New Construction	114.43%	104.85%	102.41%	103.95%	105.59%	106.21%	103.21%	99.20%	102.09%	102.14%	104.64%
Avg Days on Market	Total	77	84	63	84	63	40	39	39	58	36	30
	Existing	74	82	65	54	59	39	38	37	43	34	21
	New Construction	102	93	53	242	127	49	42	59	242	69	105
# Homes Sold in Last 12 Months	Total	73	77.67	86.92	96.08	99.33	108	107.83	110.67	111.9	113.9	126.9
	Existing	63.5	68.33	76.08	86.58	90.42	100.17	97.08	100.17	103.3	102.9	112.9
	New Construction	9.5	9.25	10.92	9.5	8.92	7.83	10.75	10.5	8.6	11	14
Months Supply of Inventory	Total	6.2	4.4	3.2	2.7	2.6	2.4	2.1	1.8	1.6	1.1	0.6
	Existing	6.2	4.5	3.1	2.6	2.2	2.2	1.9	1.5	1.2	0.9	0.4
	New Construction	6	3	3.8	4.3	6.1	4.9	3.9	4.7	6.3	2.8	2.4

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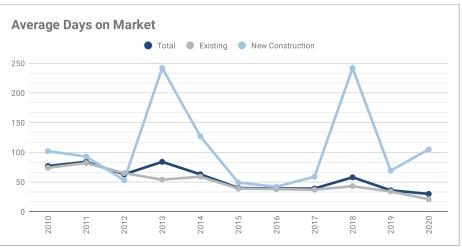
## City Residential -- Monthly Statistics -- Laramie County

## **DECEMBER**











DECEMBER					Monthly	Statistics fo	or Laramie C	ounty				
Rural Residential		2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Median Sales Price	Total	\$253,500	\$248,500	\$271,500	\$259,000	\$318,500	\$321,500	\$299,000	\$366,250	\$340,000	\$392,765	\$420,000
	Existing	\$241,450	\$239,950	\$268,000	\$252,450	\$310,000	\$309,950	\$294,000	\$363,250	\$300,000	\$380,000	\$405,000
	New Construction	\$288,700	\$279,902	\$298,805	\$406,620	\$424,150	\$406,195	\$379,100	\$383,200	\$384,000	\$433,761	\$518,500
Average Sales Price	Total	\$250,760	\$232,623	\$271,297	\$282,837	\$358,707	\$336,241	\$326,014	\$374,926	\$343,937	\$405,671	\$474,257
	Existing	\$239,607	\$225,869	\$259,718	\$271,585	\$343,564	\$311,152	\$301,642	\$373,086	\$325,782	\$397,023	\$463,404
	New Construction	\$300,950	\$279,902	\$313,756	\$406,620	\$436,945	\$436,599	\$411,316	\$381,672	\$395,378	\$435,939	\$509,914
Sold Listings	Total	22	16	14	24	37	30	27	28	23	27	30
	Existing	18	14	11	22	31	24	21	22	17	21	23
	New Construction	4	2	3	2	6	6	6	6	6	6	7
Active Listings	Total	171	136	109	106	96	122	98	86	66	65	32
	Existing	149	119	90	78	76	91	68	60	41	42	16
	New Construction	22	17	19	28	20	31	31	26	25	23	16
% of List Price Rcvd at Sale	Total	104.60%	96.44%	98.56%	97.39%	90.91%	95.34%	97.28%	98.31%	97.19%	98.98%	98.93%
	Existing	104.60%	95.79%	101.71%	97.01%	96.95%	93.57%	96.20%	97.04%	96.64%	98.51%	98.62%
	New Construction	104.60%	100.30%	102.03%	100.27%	100.30%	100.75%	100.20%	103.15%	98.49%	100.49%	99.87%
Avg Days on Market	Total	137	84	71	88	94	70	77	53	58	47	18
	Existing	111	89	78	87	101	75	85	52	53	29	18
	New Construction	252	56	48	102	63	47	48	58	71	108	21
# Homes Sold in Last 12 Months	Total	17.5	20.25	21.17	22.67	27.17	26.5	25.83	30.58	30	30	34.2
	Existing	15.08	17.5	18	19.17	22.25	21.58	21.83	24.08	23.3	24.1	25.3
	New Construction	2.42	2.75	3.17	3.5	4.92	4.92	4.67	6.5	6.7	5.9	8.8
Months Supply of Inventory	Total	9.8	6.7	5.1	4.7	3.5	4.6	3.8	2.8	2.2	2.2	0.9
	Existing	9.9	6.8	5	4.1	3.4	4.2	3.1	2.5	1.8	1.7	0.6
	New Construction	9.1	6.2	6	8	4.1	6.3	6.6	4	3.8	3.9	1.8

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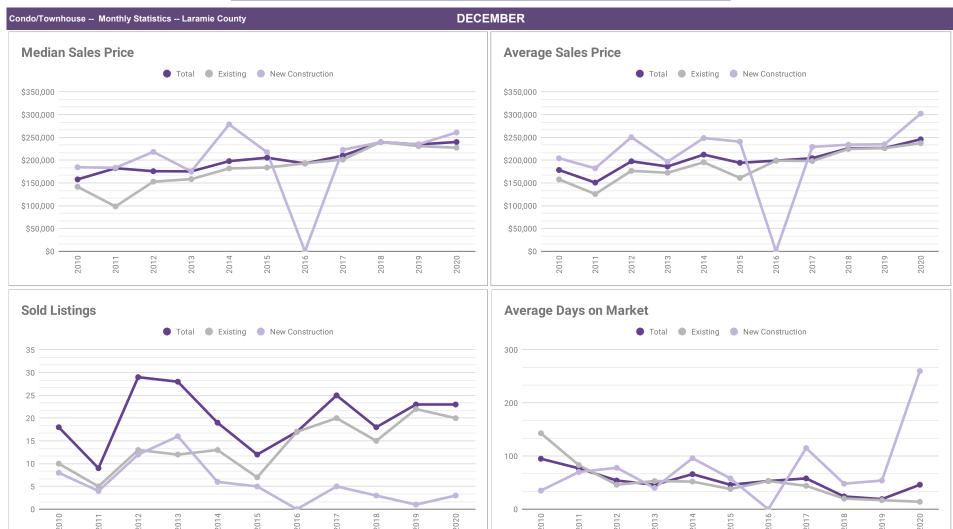




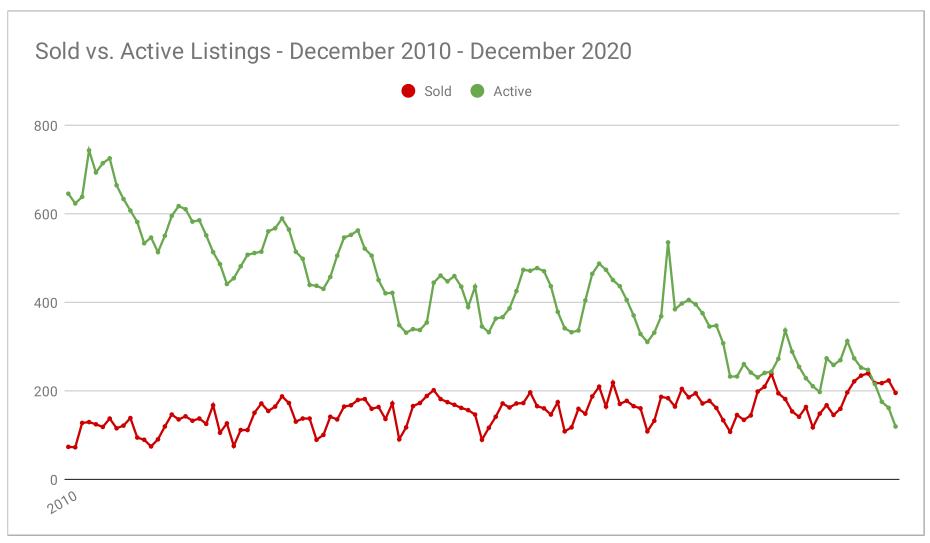
**DECEMBER Monthly Statistics for Laramie County** 2010 2011 2012 2013 2014 2015 2017 2018 2019 Condo/Townhouse 2016 2020 Median Sales Price \$182,500 Total \$157,900 \$175,900 \$175,500 \$198,000 \$205,500 \$193,000 \$210,000 \$239,825 \$234,800 \$240,000 Existing \$141.750 \$98.500 \$153.000 \$158.500 \$182,000 \$184,000 \$193,000 \$201,400 \$240,000 \$230.900 \$227.500 **New Construction** \$183,331 \$222,900 \$235,000 \$260,964 \$184,659 \$218,350 \$175,500 \$278,750 \$217,550 \$0 \$239,650 **Average Sales Price** Total \$178,546 \$150,907 \$197,596 \$186,288 \$212,298 \$194,292 \$199,099 \$204,442 \$226,319 \$226,821 \$245,881 Existing \$157.890 \$125,780 \$176,735 \$172,479 \$195,500 \$161.142 \$199.070 \$198.225 \$224,746 \$226,450 \$237,395 **New Construction** \$204.367 \$182.315 \$250.525 \$196.646 \$248.694 \$240,702 \$0 \$229.313 \$234.183 \$235.000 \$302.454 **Sold Listings** Total 29 28 Existing 10 5 13 12 13 7 17 20 15 22 20 **New Construction** 16 5 3 3 8 4 12 6 0 5 **Active Listings** Total 82 60 68 56 57 47 68 63 42 37 28 30 32 22 Existing 43 11 18 6 44 **New Construction** 19 18 20 25 26 25 36 46 13 0 % of List Price Rcvd at Sale Total 104.48% 100.13% 98.54% 97.03% 99.72% 99.93% 99.27% 98.31% 98.96% 98.86% 99.70% Existing 109.01% 98.60% 96.72% 97.30% 99.55% 97.43% 99.26% 98.02% 98.96% 98.80% 99.57% **New Construction** 99.88% 101.48% 100.23% 96.85% 100.01% 102.40% 0.00% 99.34% 98.99% 100.00% 100.43% Avg Days on Market Total 95 54 46 66 46 58 46 Existing 143 83 46 53 52 38 53 44 20 17 14 **New Construction** 35 70 78 40 96 58 115 48 54 0 260 # Homes Sold in Last 12 Months Total 17.08 14.5 23.83 23.25 26.42 22.58 24.92 25.6 24.9 24.4 9.33 9.33 16.17 19.25 **Existing** 11.67 15.67 18.17 18.67 18.9 21.3 21.2 **New Construction** 7.75 5.08 5.75 8.17 7.08 8.25 3.92 5.67 6.6 3.7 3.3 Months Supply of Inventory Total Existing 6.8 4.5 3.2 1.8 2.7 1.7 0.6 1.2 0.8 0.3 1.7 3.5 **New Construction** 2.5 3.5 5.4 3.5 3.2 6.4 6.4 7 3.5 0

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	Jan 1 - Dec 31, 2020										
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM				
SF	1532	\$301,552	\$282,575	\$464,503,537	\$461,978,237	99.46%	28				
RR	416	\$454,715	\$439,354	\$190,315,927	\$189,161,845	99.39%	39				
СТ	303	\$244,115	\$240,000	\$74,319,980	\$73,966,849	99.52%	30				

	Jan 1 - Dec 31, 2019										
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM				
SF	1400	\$269,335	\$255,000	\$379,414,170	\$377,070,161	99.38%	30				
RR	370	\$418,732	\$415,000	\$155,799,024	\$154,930,871	99.44%	37				
CT	306	\$234,750	\$232,750	\$72,491,000	\$71,599,019	98.77%	29				

	Jan 1 - Dec 31, 2018										
	# Sold Average Sale \$ Median Sale Price   Total List \$ Volume   Total Sold \$ Volume   SP/LP Ratio   Average DOM										
SF	1358	\$255,626	\$239,900	\$350,278,280	\$347,140,294	99.10%	35				
RR	360	\$375,870	\$368,500	\$137,204,298	\$135,313,523	98.62%	51				
СТ	316	\$220,270	\$225,450	\$70,041,128	\$69,605,508	99.38%	45				

	Jan 1 - Dec 31, 2017										
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM				
SF	1347	\$240,497	\$225,000	\$327,146,905	\$323,949,847	99.02%	41				
RR	379	\$355,150	\$355,000	\$136,156,299	\$134,601,940	98.86%	61				
СТ	306	\$207,921	\$208,000	\$64,063,499	\$63,623,928	99.31%	52				

	Jan 1 - Dec 31, 2016										
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM				
SF	1316	\$225,824	\$209,900	\$299,897,857	\$297,184,683	99.10%	44				
RR	314	\$333,323	\$323,954	\$106,288,173	\$104,663,572	98.47%	61				
СТ	281	\$205,409	\$200,000	\$58,324,743	\$57,719,977	98.96%	54				

	Jan 1 - Dec 31, 2015										
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM				
SF	1307	\$214,969.00	\$199,900	\$283,884,976	\$280,965,471	98.97%	42				
RR	323	\$325,989	\$323,000	\$106,905,945	\$105,294,599	98.49%	62				
СТ	320	\$202,056	\$204,700	\$64,518,652	\$64,658,036	100.22%	60				

	Jan 1 - Dec 31, 2014									
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM			
SF	1209	\$208,227	\$189,900	\$254,519,837	\$251,747,499	98.91%	58			
RR	332	\$313,547	\$300,547	\$105,776,267	\$104,097,911	98.41%	82			
СТ	285	\$192,837	\$193,900	\$55,071,183	\$54,958,704	99.80%	63			

Jan 1 - Dec 31, 2013							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM

SF	1167	\$200,226	\$179,900	\$235,986,290	\$233,644,808	99.01%	65
RR	278	\$298,893	\$285,875	\$84,665,625	\$83,092,299	98.14%	77
СТ	293	\$181,356	\$175,900	\$53,060,157	\$53,137,430	100.15%	63

	Jan 1 - Dec 31, 2012										
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM				
SF	1049	\$193,020	\$177,000	\$205,328,486	\$202,478,733	98.61%	70				
RR	256	\$287,625	\$279,950	\$75,133,463	\$73,632,163	98.00%	87				
СТ	215	\$184,407	\$175,000	\$39,948,797	\$39,647,546	99.25%	77				

	Jan 1 - Dec 31, 2011						
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	934	\$181,330	\$165,900	\$172,195,835	\$169,363,144	98.35%	83
RR	245	\$267,523	\$260,000	\$67,233,666	\$65,543,341	97.49%	104
СТ	175	\$172,538	\$173,500	\$30,570,591	\$30,194,161	98.77%	89

	Jan 1 - Dec 31, 2010						
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	877	\$183,486	\$169,000	\$163,137,491	\$160,918,033	98.64%	73
RR	213	\$262,045	\$254,000	\$57,094,765	\$55,815,690	97.76%	96
СТ	205	\$168,862	\$166,900	\$34,703,384	\$34,616,832	99.75%	79

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	Jan 1 - Dec 31, 2009							
		# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
	SF	957	\$173,885	\$164,000	\$168,979,011	\$166,408,652	98.48%	76
	RR	207	\$259,194	\$245,000	\$55,248,147	\$53,653,285	97.11%	120
	СТ	168	\$158,296	\$149,950	\$26,844,114	\$26,593,812	99.07%	86

Jan 1 - Dec 31, 2008							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	964	\$176,038	\$165,000	\$173,136,256	\$169,701,524	98.02%	82
RR	222	\$261,167	\$249,250	\$59,257,345	\$57,979,146	97.84%	104
СТ	185	\$156,831	\$152,400	\$29,508,819	\$29,013,800	98.32%	152

	Jan 1 - Dec 31, 2007							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM	
SF	1081	\$177,088	\$163,000	\$193,863,734	\$191,432,945	98.75%	79	
RR	267	\$259,291	\$249,900	\$70,946,380	\$69,230,698	97.58%	101	
СТ	211	\$169,948	\$154,025	\$35,975,618	\$35,859,104	99.68%	141	

Jan 1 - Dec 31, 2006							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1258	\$172,722	\$162,500	\$219,806,155	\$217,285,117	98.85%	69
RR	334	\$257,904	\$248,887	\$87,657,711	\$86,139,958	98.27%	92

CT   248   \$163,895   \$143,100   \$40,712,335   \$40,646,089   99.84%	101	99.84%	\$40,646,089	\$40,712,335	\$143,100	\$163,895	248	СТ	
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	Jan 1 - Dec 31, 2005							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM	
SF	1271	\$161,268	\$150,000	\$207,302,971	\$204,972,062	98.88%	118	
RR	352	\$250,063	\$242,750	\$88,991,488	\$88,022,518	98.91%	127	
СТ	256	\$157,133	\$140,770	\$40,130,136	\$40,226,185	100.24%	142	