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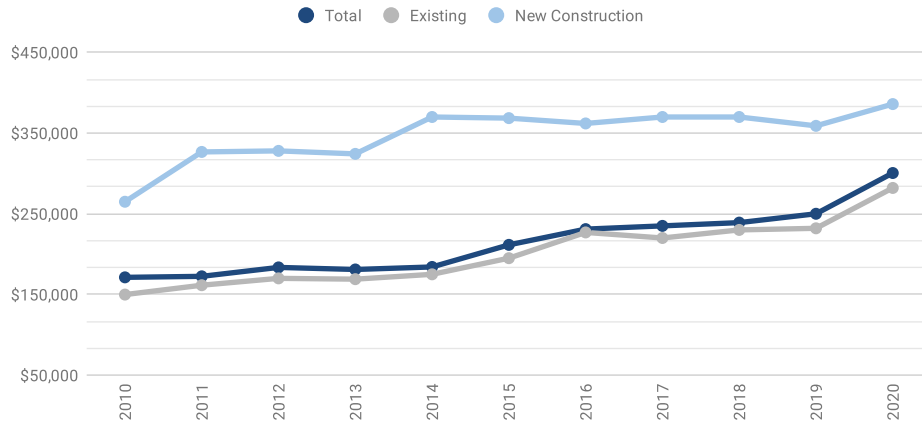
OCTOBER		Monthly Statistics for Laramie County										
City Residential		2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Median Sales Price	Total	\$171,250	\$172,500	\$183,560	\$181,000	\$184,125	\$211,500	\$231,000	\$235,000	\$239,050	\$250,000	\$300,500
	Existing	\$149,900	\$161,500	\$170,000	\$169,000	\$175,000	\$195,000	\$226,900	\$220,000	\$230,000	\$232,000	\$282,000
	New Construction	\$264,900	\$326,616	\$327,921	\$324,200	\$369,900	\$368,500	\$361,900	\$369,900	\$369,900	\$358,925	\$385,900
Average Sales Price	Total	\$181,206	\$185,008	\$209,960	\$198,003	\$210,756	\$216,286	\$238,110	\$250,489	\$255,197	\$261,703	\$319,330
	Existing	\$158,913	\$164,685	\$192,250	\$179,056	\$198,491	\$199,300	\$226,010	\$236,636	\$245,067	\$252,404	\$301,238
	New Construction	\$265,923	\$330,659	\$326,182	\$316,417	\$334,775	\$345,641	\$353,071	\$368,869	\$368,875	\$358,185	\$392,324
Sold Listings	Total	72	98	121	87	100	112	113	105	110	91	146
	Existing	57	86	105	75	91	99	102	94	101	83	117
	New Construction	15	12	16	12	9	13	11	11	9	8	29
Active Listings	Total	487	382	311	326	266	260	282	246	220	175	145
	Existing	443	354	276	271	237	229	234	194	167	139	107
	New Construction	44	28	35	55	29	31	51	52	53	36	38
% of List Price Rcvd at Sale	Total	103.02%	98.21%	98.54%	99.18%	99.20%	99.21%	98.73%	98.61%	98.83%	99.32%	99.81%
	Existing	104.40%	97.20%	97.96%	97.85%	98.73%	98.62%	98.52%	98.12%	98.63%	99.02%	99.39%
	New Construction	99.60%	101.98%	100.85%	104.18%	102.14%	101.89%	100.81%	101.36%	100.32%	101.52%	101.14%
Avg Days on Market	Total	99	88	61	66	52	38	49	48	34	22	30
	Existing	101	89	57	55	48	36	45	42	29	18	15
	New Construction	91	81	88	134	94	56	84	103	86	68	88
# Homes Sold in Last 12 Months	Total	73.75	78.17	84.92	94.5	106	106.92	105	112.58	113.67	112.7	120.9
	Existing	64.08	69.08	74.83	84.67	88.42	98.5	95.25	101.25	105.25	101.7	107.9
	New Construction	9.42	9	10.17	9.83	9.25	8.42	9.75	11.33	8.42	11	13
Months Supply of Inventory	Total	6.6	4.9	3.7	3.4	2.5	2.4	2.7	2.2	1.9	1.6	1.2
	Existing	6.9	5.1	3.7	3.2	2.7	2.3	2.5	1.9	1.6	1.4	1
	New Construction	4.7	3.1	3.4	5.6	3.1	3.7	5.2	4.6	6.3	3.3	2.9

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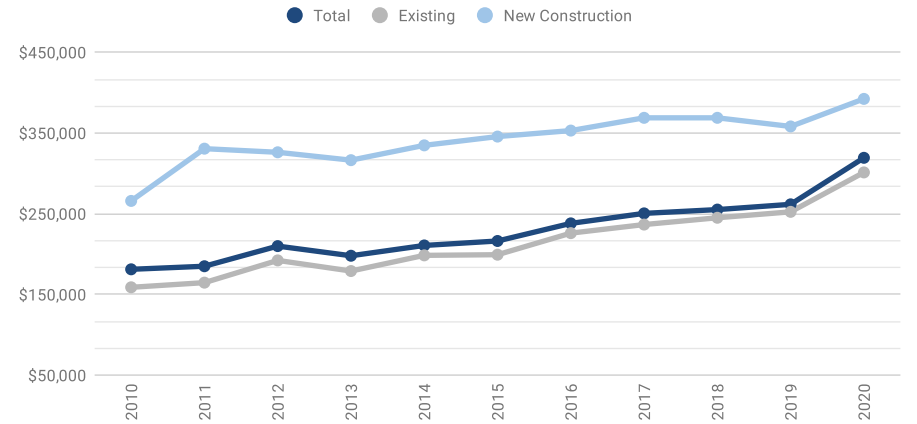
City Residential -- Monthly Statistics -- Laramie County

OCTOBER

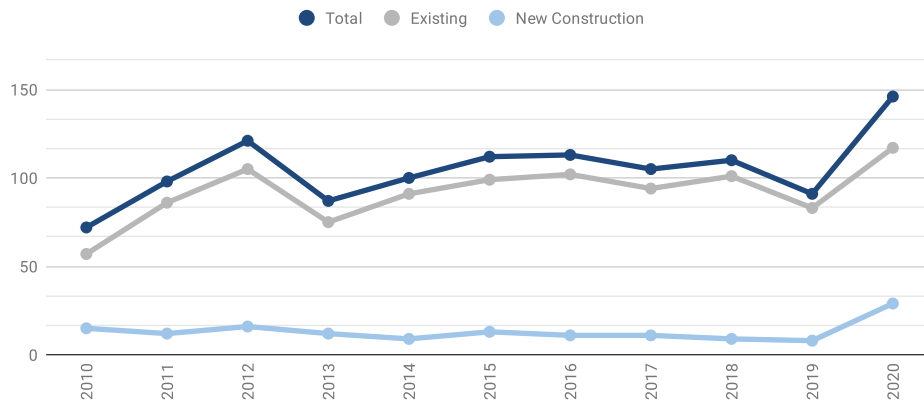
Median Sales Price



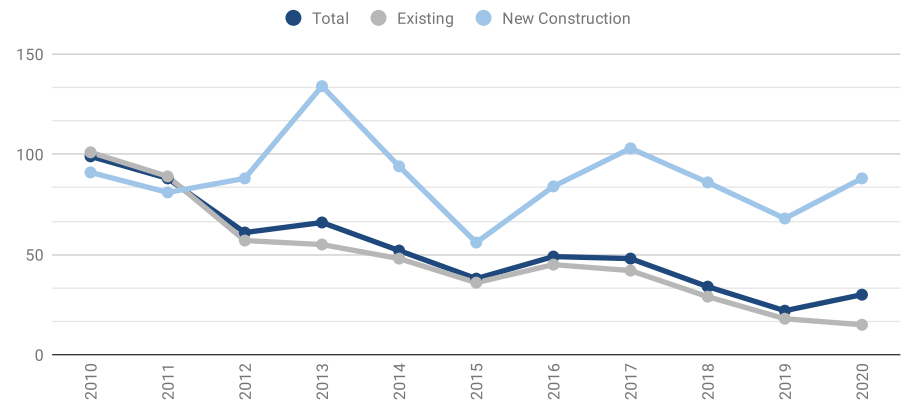
Average Sales Price



Sold Listings



Average Days on Market





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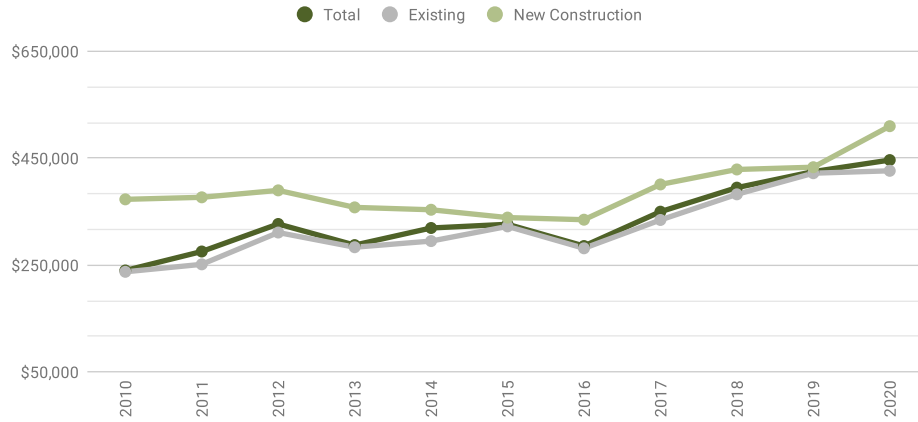
OCTOBER		Monthly Statistics for Laramie County										
Rural Residential		2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Median Sales Price	Total	\$240,000	\$275,500	\$327,000	\$287,500	\$319,500	\$326,450	\$285,750	\$350,000	\$395,000	\$425,000	\$446,581
	Existing	\$237,500	\$251,500	\$311,000	\$283,500	\$295,000	\$322,500	\$281,500	\$334,500	\$382,500	\$422,000	\$426,500
	New Construction	\$373,100	\$376,900	\$389,900	\$358,072	\$353,600	\$338,985	\$335,000	\$401,000	\$429,000	\$433,230	\$510,000
Average Sales Price	Total	\$245,963	\$290,886	\$328,883	\$292,123	\$310,587	\$306,399	\$289,910	\$340,962	\$393,881	\$427,398	\$479,411
	Existing	\$233,250	\$278,585	\$310,365	\$284,364	\$298,866	\$301,700	\$286,442	\$333,738	\$380,904	\$421,200	\$475,004
	New Construction	\$373,100	\$372,900	\$421,471	\$358,072	\$357,471	\$339,295	\$335,000	\$385,509	\$425,823	\$443,928	\$500,188
Sold Listings	Total	11	23	30	19	35	24	28	43	45	33	40
	Existing	10	20	25	17	28	21	26	37	32	24	33
	New Construction	1	3	5	2	7	3	2	6	13	9	7
Active Listings	Total	177	163	135	128	109	119	124	93	81	70	52
	Existing	158	143	110	99	90	94	84	71	63	45	35
	New Construction	19	20	25	29	19	25	40	22	18	25	17
% of List Price Rcvd at Sale	Total	98.04%	96.59%	97.99%	98.00%	98.29%	98.87%	97.91%	98.59%	98.71%	100.34%	97.83%
	Existing	97.16%	95.87%	97.15%	97.69%	97.80%	98.66%	101.02%	98.51%	97.85%	99.55%	96.91%
	New Construction	103.93%	100.31%	101.24%	100.13%	100.00%	100.20%	99.41%	98.97%	100.67%	102.42%	102.19%
Avg Days on Market	Total	107	113	94	65	79	38	51	57	61	28	38
	Existing	103	122	103	71	87	38	43	45	43	21	38
	New Construction	148	51	53	15	48	37	157	126	104	45	38
# Homes Sold in Last 12 Months	Total	33.75	20.83	21.75	21.08	25.25	27.58	26.42	30.33	29.92	30.3	32.1
	Existing	28.92	17.92	18.75	17.83	20.58	22.58	22.25	24.08	23.33	24.3	24
	New Construction	4.83	2.92	3	3.25	4.67	5	4.83	6.25	6.58	6	8.1
Months Supply of Inventory	Total	5.2	7.8	6.2	6.1	4.3	4.3	4.7	3.1	2.7	2.3	1.6
	Existing	5.5	8	5.9	5.6	4.4	4.2	3.8	2.9	2.7	1.8	1.5
	New Construction	3.9	6.9	8.3	8.9	4.1	5	8.3	3.5	2.7	4.2	2.1

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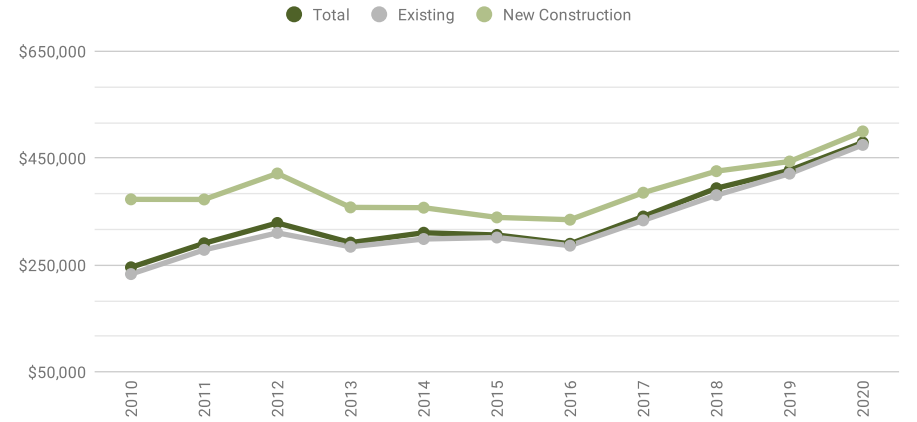
Rural Residential -- Monthly Statistics -- Laramie County

OCTOBER

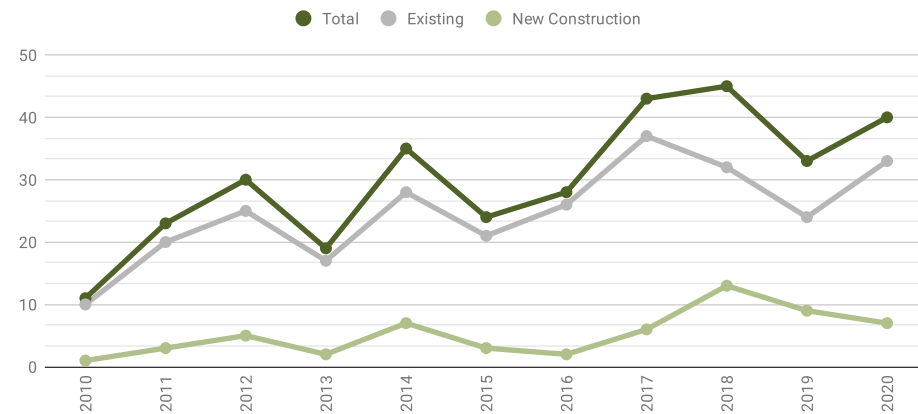
Median Sales Price



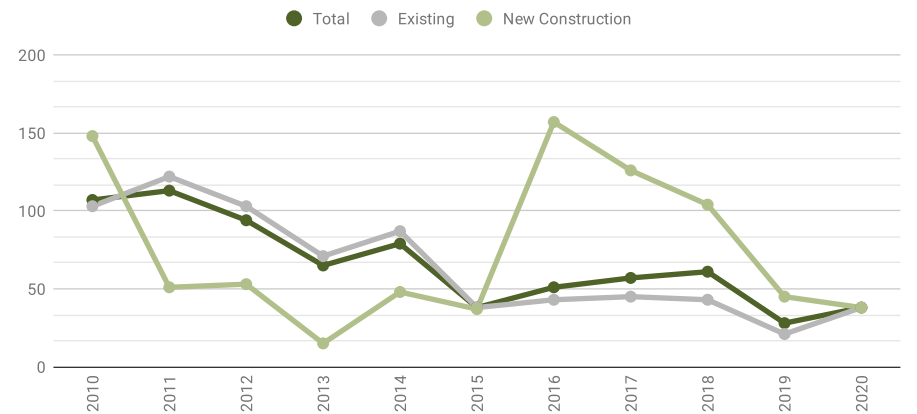
Average Sales Price



Sold Listings



Average Days on Market





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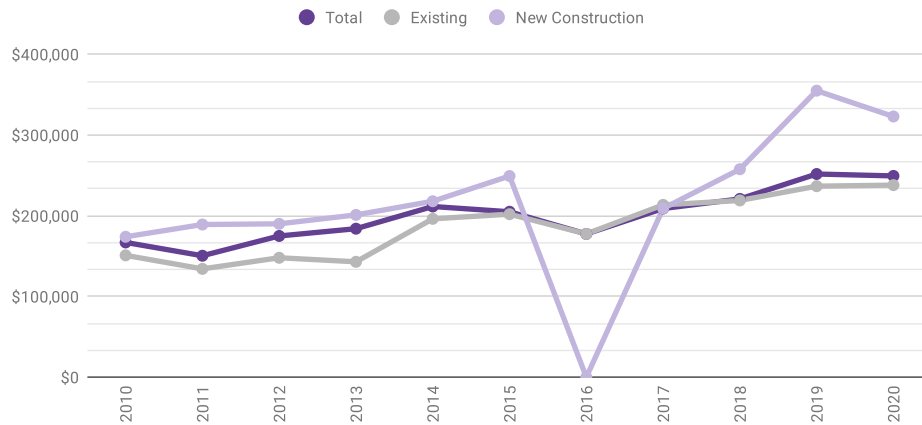
OCTOBER		Monthly Statistics for Laramie County										
Condo/Townhouse		2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Median Sales Price	Total	\$167,000	\$150,500	\$175,000	\$184,000	\$211,499	\$205,000	\$177,500	\$209,000	\$220,900	\$251,750	\$249,400
	Existing	\$151,000	\$134,250	\$148,000	\$143,000	\$196,250	\$202,000	\$177,500	\$213,500	\$219,000	\$236,700	\$238,000
	New Construction	\$174,000	\$189,175	\$190,047	\$201,094	\$218,015	\$249,250	\$0	\$209,000	\$257,700	\$355,000	\$323,000
Average Sales Price	Total	\$164,888	\$153,307	\$168,789	\$192,242	\$207,048	\$205,301	\$210,517	\$209,456	\$219,710	\$251,354	\$255,548
	Existing	\$163,750	\$130,213	\$160,794	\$152,758	\$196,620	\$200,656	\$210,517	\$205,990	\$213,212	\$239,000	\$242,192
	New Construction	\$174,000	\$199,495	\$194,773	\$235,016	\$230,223	\$240,916	\$0	\$217,543	\$263,033	\$337,833	\$316,987
Sold Listings	Total	9	18	17	25	29	26	20	30	23	24	28
	Existing	8	12	13	13	20	23	20	21	20	21	23
	New Construction	1	6	4	12	9	3	0	9	3	3	5
Active Listings	Total	93	63	68	61	76	57	65	67	45	38	13
	Existing	73	50	52	31	42	29	52	27	24	22	11
	New Construction	20	13	16	30	34	28	17	40	21	16	2
% of List Price Rcvd at Sale	Total	97.34%	99.06%	99.66%	103.12%	98.06%	99.01%	98.74%	99.67%	99.33%	98.38%	99.78%
	Existing	97.07%	97.73%	97.98%	98.29%	98.15%	98.65%	101.37%	99.12%	98.77%	98.09%	99.78%
	New Construction	99.43%	100.85%	104.48%	106.81%	97.91%	101.40%	0.00%	100.91%	102.44%	99.85%	99.77%
Avg Days on Market	Total	97	65	79	39	41	52	38	53	36	23	47
	Existing	108	51	80	52	45	43	38	40	28	19	10
	New Construction	8	93	77	26	34	102	0	84	89	51	216
# Homes Sold in Last 12 Months	Total	32.67	16	15.17	23.42	24.08	26.83	23.33	22.83	26.5	25.3	23.7
	Existing	18.25	10.17	10.42	15.08	16.25	18.5	18.42	18	19.5	21.1	20.8
	New Construction	14.42	5.83	4.67	8	7.83	8.33	4.92	4.83	6.92	4.2	2.9
Months Supply of Inventory	Total	2.8	3.9	4.5	2.6	3.2	2.1	2.8	2.9	1.7	1.5	0.5
	Existing	4	4.9	5	2.1	2.6	1.6	2.8	1.5	1.2	1	0.5
	New Construction	1.4	2.2	3.4	3.8	4.3	3.4	3.5	8.3	3	3.8	0.7

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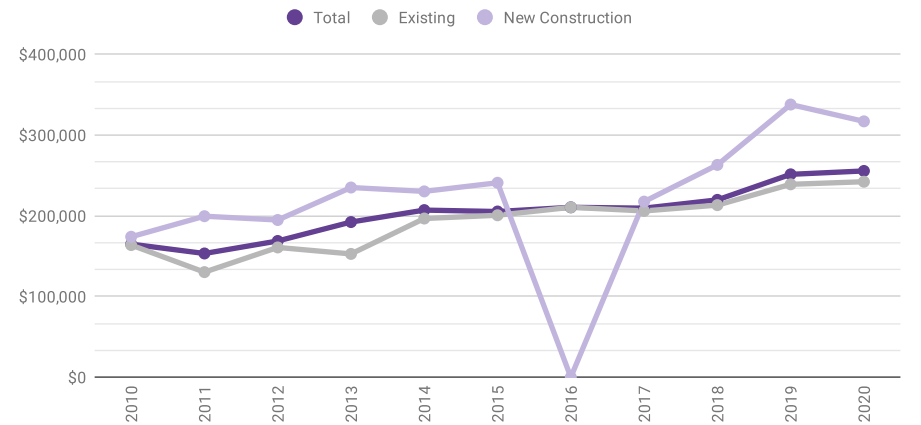
Condo/Townhouse -- Monthly Statistics -- Laramie County

OCTOBER

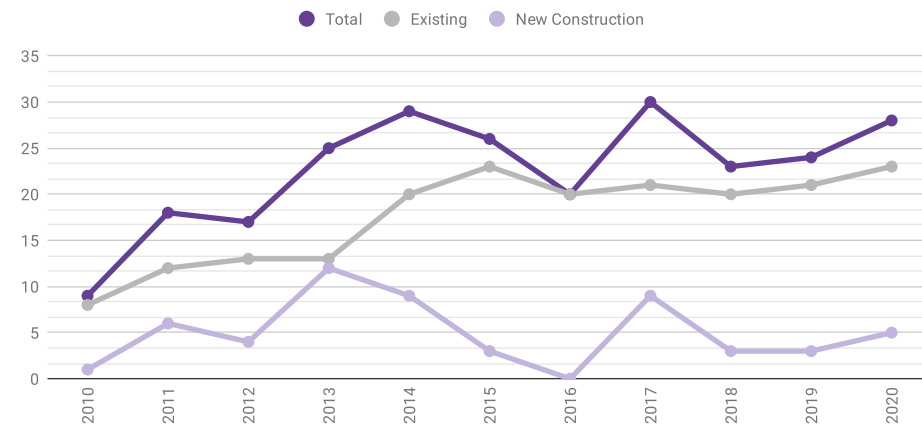
Median Sales Price



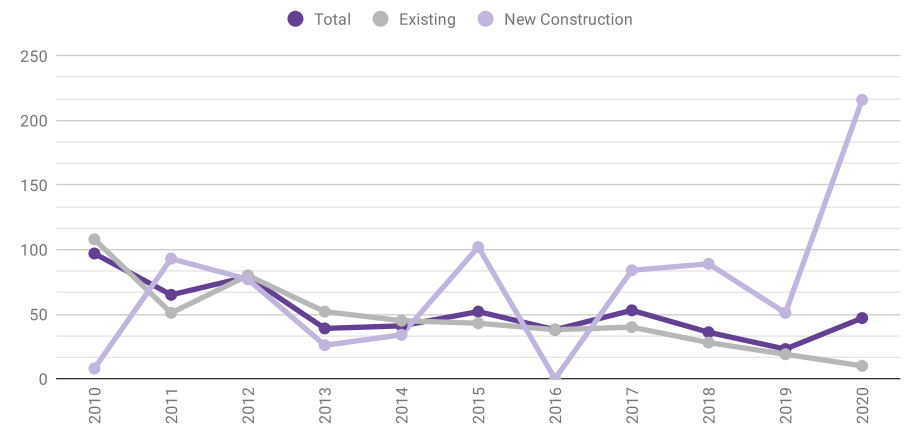
Average Sales Price



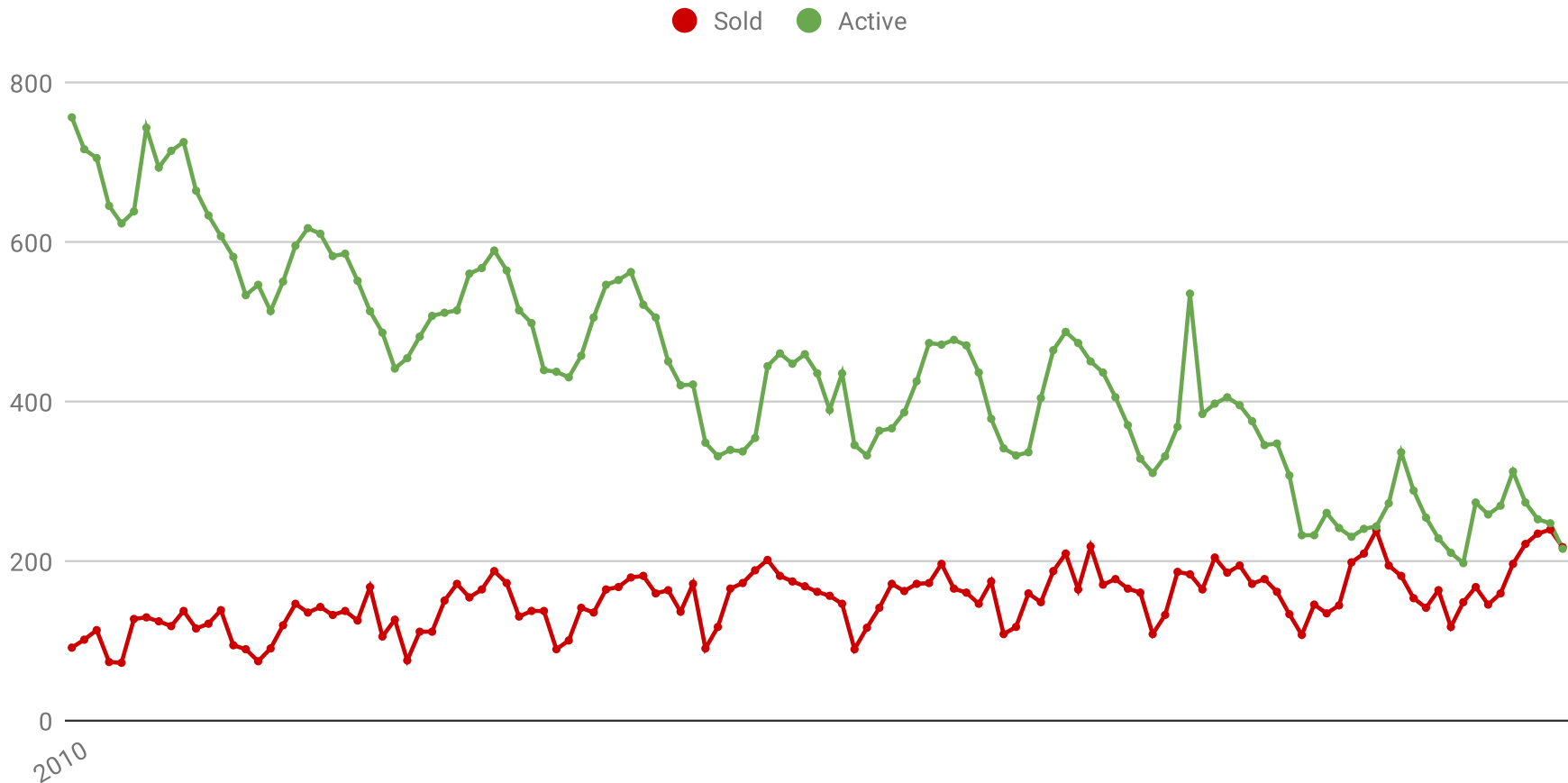
Sold Listings



Average Days on Market



Sold vs. Active Listings - October 2010 - October 2020



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January 1 - October 31, 2020							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1241	\$299,076	\$280,000	\$372,904,138	\$371,154,158	99.53%	27
RR	341	\$449,688	\$436,900	\$154,312,132	\$153,343,864	99.37%	43
CT	253	\$244,060	\$241,250	\$62,022,080	\$61,747,250	99.56%	30

January 1 - October 31, 2019							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1183	\$268,656	\$253,000	\$319,640,086	\$317,820,881	99.43%	31
RR	320	\$414,414	\$410,000	\$133,347,178	\$132,612,555	99.45%	35
CT	263	\$234,543	\$232,400	\$62,269,250	\$61,450,344	98.68%	30

January 1 - October 31, 2018							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1156	\$255,131	\$239,450	\$297,417,427	\$294,932,419	99.16%	34
RR	308	\$370,677	\$365,000	\$115,973,770	\$114,168,742	98.44%	50
CT	273	\$219,743	\$225,900	\$60,318,129	\$59,990,083	99.46%	46

January 1 - October 31, 2017							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1124	\$240,270	\$225,000	\$272,543,214	\$270,064,456	99.09%	42
RR	322	\$351,399	\$351,000	\$114,350,680	\$113,150,567	98.95%	64
CT	250	\$210,401	\$208,000	\$52,926,449	\$52,600,363	99.38%	52

January 1 - October 31, 2016							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1070	\$224,819	\$207,250	\$242,572,169	\$240,557,264	99.17%	44
RR	261	\$336,011	\$326,720	\$88,964,123	\$87,699,106	98.58%	61
CT	246	\$206,267	\$204,250	\$51,269,949	\$50,741,751	98.97%	52

January 1 - October 31, 2015							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1096	\$216,995	\$200,000	\$240,318,973	\$237,826,623	98.96%	43
RR	266	\$325,498	\$325,000	\$87,613,478	\$86,582,691	98.82%	61
CT	282	\$202,811	\$205,000	\$57,008,533	\$57,192,780	100.32%	62

January 1 - October 31, 2014							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1009	\$208,002	\$189,500	\$212,212,955	\$209,874,135	98.90%	55
RR	261	\$307,565	\$300,000	\$81,350,742	\$80,274,530	98.68%	78
CT	240	\$190,917	\$191,750	\$45,923,783	\$45,820,195	99.77%	60

January 1 - October 31, 2013							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM

SF	986	\$200,330	\$180,000	\$199,690,647	\$197,526,347	98.92%	64
RR	228	\$301,203	\$288,500	\$69,987,821	\$68,674,402	98.12%	77
CT	237	\$182,519	\$180,000	\$42,984,392	\$43,257,088	100.63%	60

January 1 - October 31, 2012							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	888	\$190,882	\$175,000	\$172,550,047	\$169,503,759	98.23%	70
RR	229	\$286,313	\$279,900	\$66,974,373	\$65,565,840	97.90%	89
CT	167	\$181,916	\$175,000	\$30,700,261	\$30,380,080	98.96%	78

January 1 - October 31, 2011							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	798	\$181,219	\$165,250	\$146,984,273	\$144,612,852	98.39%	84
RR	211	\$275,406	\$270,000	\$59,541,286	\$58,110,683	97.60%	106
CT	158	\$173,979	\$171,500	\$27,866,676	\$27,488,747	98.64%	89

January 1 - October 31, 2010							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	734	\$183,854	\$170,000	\$136,947,918	\$134,949,370	98.54%	70
RR	172	\$264,570	\$252,000	\$46,503,387	\$45,506,060	97.86%	89
CT	169	\$169,482	\$168,000	\$28,748,278	\$28,642,562	99.63%	77

January 1 - October 31, 2009							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	808	\$174,426	\$166,200	\$143,077,382	\$140,936,391	98.50%	78
RR	173	\$255,007	\$240,000	\$45,449,098	\$44,116,335	97.07%	123
CT	140	\$157,295	\$147,500	\$22,253,120	\$22,021,356	98.96%	94

January 1 - October 31, 2008							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	855	\$178,244	\$165,900	\$155,098,982	\$152,399,156	98.26%	82
RR	188	\$256,694	\$249,000	\$49,906,543	\$48,822,609	97.83%	100
CT	164	\$154,782	\$151,062	\$25,838,919	\$25,384,375	98.24%	158

January 1 - October 31, 2007							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	960	\$176,455	\$163,000	\$171,548,074	\$169,397,211	98.75%	79
RR	246	\$256,063	\$249,900	\$64,600,430	\$62,991,498	97.51%	102
CT	182	\$172,191	\$154,403	\$31,397,226	\$31,338,764	99.81%	145

January 1 - October 31, 2006							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1096	\$171,861	\$161,400	\$190,577,553	\$188,359,905	98.84%	65
RR	277	\$254,510	\$248,000	\$71,626,811	\$70,499,283	98.43%	89

CT	202	\$164,885	\$145,050	\$33,276,336	\$33,306,943	100.09%	99
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January 1 - October 31, 2005							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1100	\$158,613	\$149,751	\$177,049,032	\$175,207,202	98.96%	113
RR	298	\$247,221	\$238,428	\$74,731,021	\$73,931,176	98.93%	128
CT	212	\$151,671	\$139,719	\$31,960,840	\$32,012,343	100.16%	150