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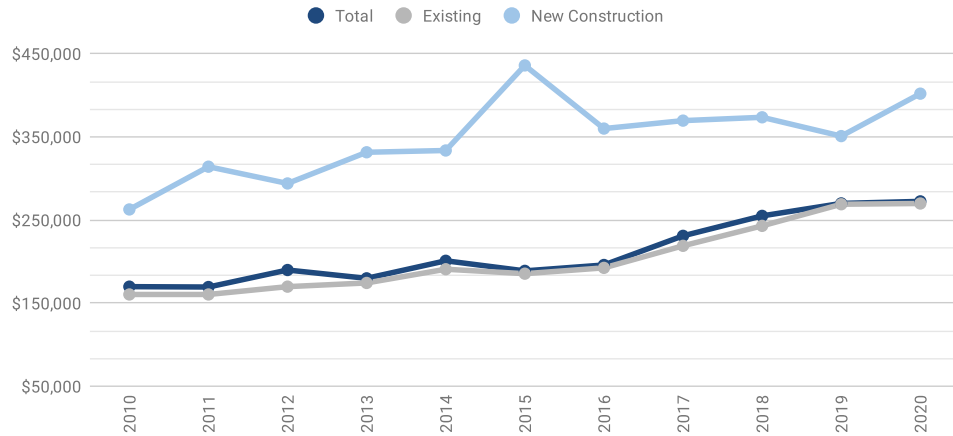
SEPTEMBER		Monthly Statistics for Laramie County										
City Residential		2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Median Sales Price	Total	\$169,900	\$169,450	\$189,900	\$179,900	\$201,000	\$188,875	\$195,950	\$231,000	\$255,000	\$270,000	\$272,450
	Existing	\$160,500	\$160,500	\$169,900	\$174,350	\$190,850	\$185,500	\$192,500	\$219,000	\$243,000	\$269,000	\$269,900
	New Construction	\$262,740	\$314,148	\$294,000	\$331,500	\$333,640	\$435,942	\$360,000	\$369,550	\$373,562	\$350,950	\$401,985
Average Sales Price	Total	\$183,945	\$186,013	\$203,258	\$198,388	\$220,102	\$207,578	\$225,796	\$249,738	\$266,725	\$282,789	\$292,309
	Existing	\$172,648	\$171,782	\$181,013	\$188,998	\$209,461	\$196,828	\$211,584	\$234,911	\$258,379	\$276,873	\$278,951
	New Construction	\$276,828	\$317,652	\$308,550	\$313,148	\$338,331	\$415,416	\$358,872	\$379,467	\$372,091	\$355,750	\$397,064
Sold Listings	Total	83	82	86	119	109	122	114	117	109	120	168
	Existing	74	74	71	110	100	116	103	105	101	111	149
	New Construction	9	8	15	9	9	6	11	12	8	9	19
Active Listings	Total	505	403	344	345	296	280	294	260	250	209	170
	Existing	460	375	310	294	257	245	246	216	195	167	127
	New Construction	45	28	34	51	39	35	48	44	55	42	43
% of List Price Rcvd at Sale	Total	98.96%	97.74%	97.91%	97.43%	98.75%	99.35%	89.29%	98.97%	99.13%	99.64%	99.57%
	Existing	97.71%	97.17%	97.11%	98.37%	98.12%	98.40%	98.74%	98.64%	98.59%	99.35%	98.96%
	New Construction	105.93%	100.66%	100.18%	103.91%	103.32%	109.07%	105.11%	100.79%	104.08%	102.50%	103.03%
Avg Days on Market	Total	72	62	62	68	42	40	37	38	34	25	30
	Existing	71	62	62	63	38	39	36	33	29	20	23
	New Construction	81	56	63	145	94	54	49	82	86	85	83
# Homes Sold in Last 12 Months	Total	76.08	76	83	97.33	96.58	105.92	104.92	113.25	113.25	114.3	116.3
	Existing	66.83	66.67	73.25	87.17	87.08	97.83	95	101.92	104.67	103.2	105.1
	New Construction	9	9.25	9.83	10.17	9.5	8.08	7.92	11.33	8.58	11.08	11.25
Months Supply of Inventory	Total	6.6	5.3	4.1	3.5	3.1	2.6	2.8	2.3	2.2	1.8	1.5
	Existing	6.9	5.6	4.2	3.4	3	2.5	2.6	2.1	1.9	1.6	1.2
	New Construction	5	3	3.5	5	4.1	4.3	6.1	3.9	6.4	3.8	3.8

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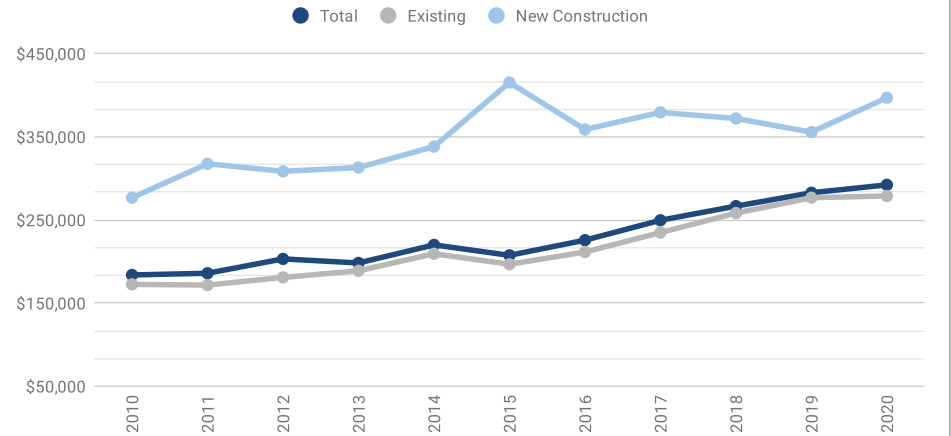
City Residential -- Monthly Statistics -- Laramie County

SEPTEMBER

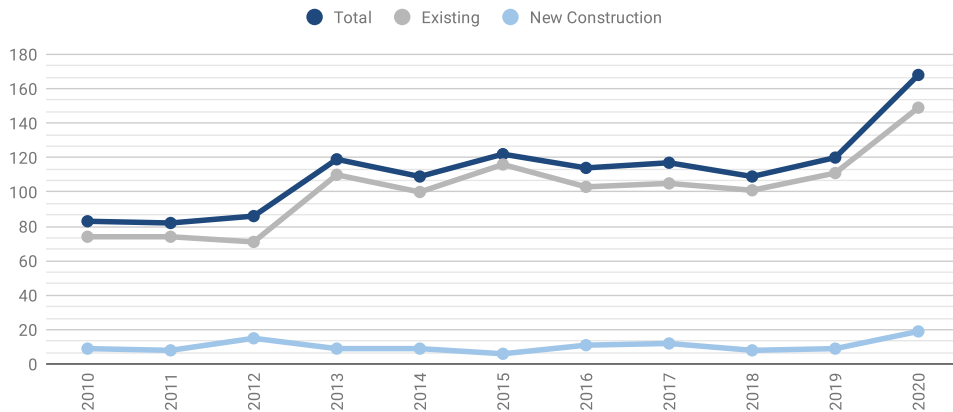
Median Sales Price



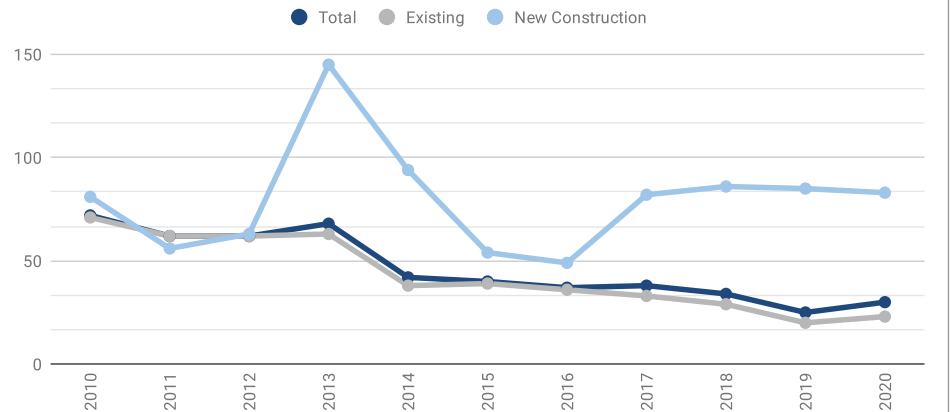
Average Sales Price



Sold Listings



Average Days on Market





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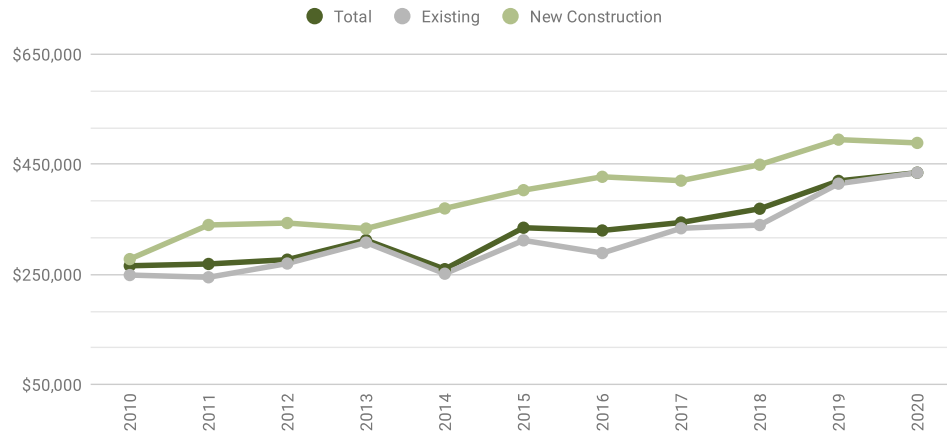
SEPTEMBER		Monthly Statistics for Laramie County										
Rural Residential		2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Median Sales Price	Total	\$265,900	\$269,168	\$277,000	\$312,500	\$259,750	\$335,000	\$330,000	\$344,500	\$369,500	\$420,000	\$435,000
	Existing	\$249,040	\$245,000	\$270,000	\$308,000	\$251,500	\$312,050	\$289,000	\$334,000	\$339,900	\$415,000	\$435,000
	New Construction	\$278,000	\$340,000	\$343,527	\$333,466	\$370,039	\$403,225	\$427,500	\$420,468	\$449,500	\$495,000	\$489,045
Average Sales Price	Total	\$252,093	\$282,594	\$286,226	\$324,660	\$272,331	\$318,471	\$353,802	\$357,138	\$373,304	\$404,363	\$455,823
	Existing	\$241,768	\$272,744	\$272,227	\$322,317	\$264,815	\$284,620	\$326,077	\$334,528	\$358,308	\$387,751	\$449,042
	New Construction	\$286,511	\$338,412	\$356,222	\$337,780	\$370,039	\$453,875	\$455,460	\$437,889	\$414,961	\$468,437	\$499,898
Sold Listings	Total	13	20	24	33	28	25	28	32	34	34	45
	Existing	10	17	20	28	26	20	22	25	25	27	39
	New Construction	3	3	4	5	2	5	6	7	9	7	6
Active Listings	Total	177	166	131	143	125	121	125	106	85	81	62
	Existing	158	147	108	113	104	96	86	81	66	54	42
	New Construction	19	19	23	30	21	25	39	25	19	27	20
% of List Price Rcvd at Sale	Total	99.37%	96.81%	98.98%	98.55%	97.67%	98.61%	97.06%	99.13%	99.21%	99.40%	98.75%
	Existing	98.02%	96.08%	97.62%	98.40%	97.49%	97.53%	95.96%	98.36%	98.83%	99.39%	98.25%
	New Construction	103.37%	100.30%	104.54%	99.38%	99.33%	101.42%	100.06%	101.27%	100.15%	99.45%	101.74%
Avg Days on Market	Total	72	101	100	52	75	45	61	41	46	22	39
	Existing	75	118	117	53	65	51	70	39	39	22	37
	New Construction	64	0	18	51	206	21	27	46	65	24	54
# Homes Sold in Last 12 Months	Total	16.92	19.83	21.17	22	23.92	28.5	26.08	29.08	29.75	31.3	31.5
	Existing	14.33	17.08	18.33	18.5	19.67	23.17	19.08	23.17	23.75	25	23.3
	New Construction	2.58	2.75	2.83	3.5	4.25	5.33	4.33	5.92	6	6.3	8.3
Months Supply of Inventory	Total	10.5	8.4	6.2	6.5	5.2	4.2	4.8	3.6	2.9	2.6	2
	Existing	11	8.6	5.9	6.1	5.3	4.1	4.5	3.5	2.8	2.2	1.8
	New Construction	7.4	6.9	8.1	8.6	4.9	4.7	9	4.2	3.2	4.3	2.4

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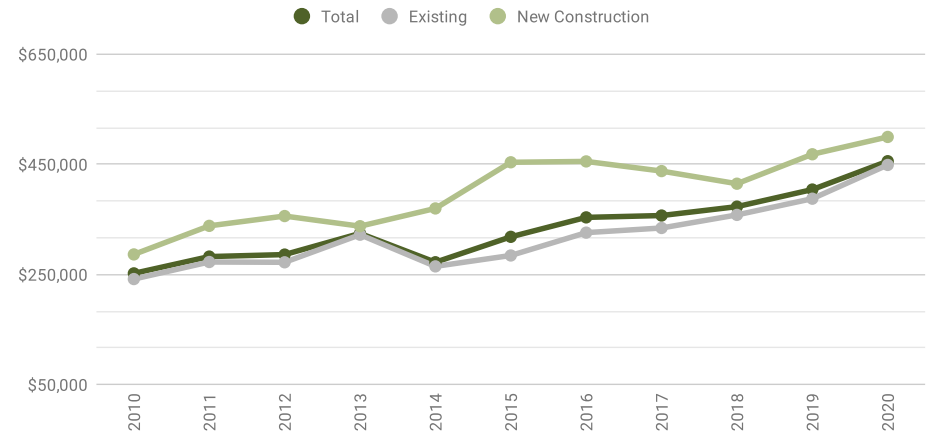
Rural Residential -- Monthly Statistics -- Laramie County

SEPTEMBER

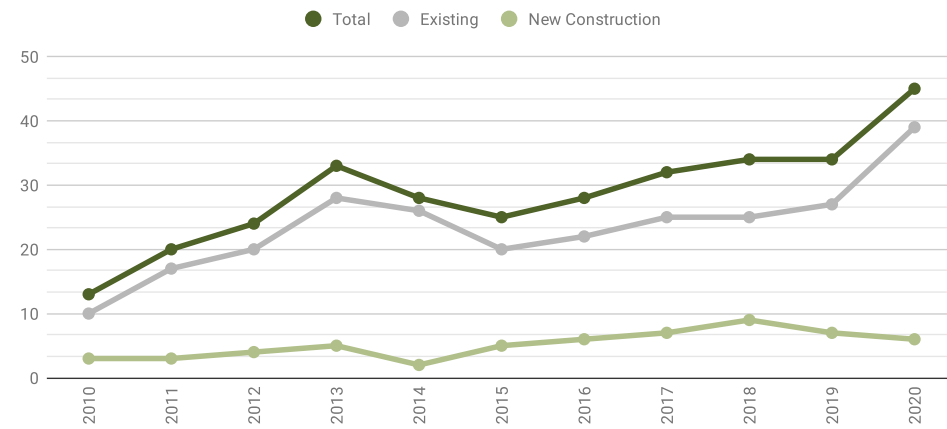
Median Sales Price



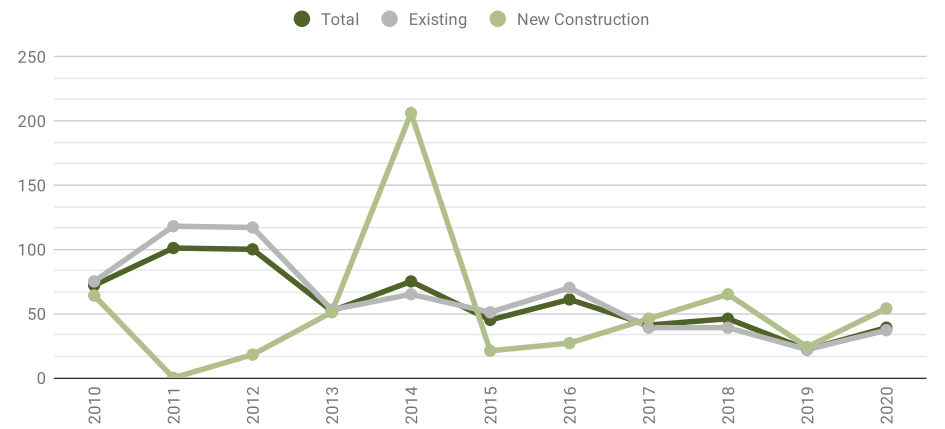
Average Sales Price



Sold Listings



Average Days on Market





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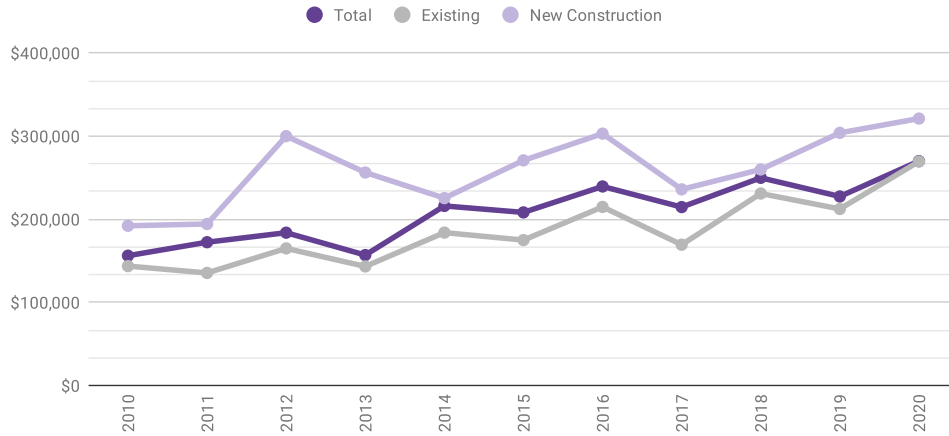
SEPTEMBER		Monthly Statistics for Laramie County										
Condo/Townhouse		2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Median Sales Price	Total	\$156,250	\$172,450	\$183,899	\$157,000	\$216,077	\$208,300	\$239,500	\$214,700	\$249,900	\$227,450	\$270,000
	Existing	\$143,750	\$135,500	\$165,000	\$143,336	\$184,000	\$175,000	\$214,900	\$169,450	\$231,000	\$212,450	\$269,500
	New Construction	\$192,209	\$194,375	\$300,021	\$256,297	\$225,467	\$270,861	\$303,000	\$236,000	\$259,900	\$304,000	\$321,148
Average Sales Price	Total	\$169,518	\$178,937	\$258,631	\$179,767	\$207,784	\$223,755	\$230,797	\$227,341	\$241,017	\$228,388	\$262,097
	Existing	\$152,958	\$135,383	\$258,181	\$150,804	\$203,265	\$193,300	\$220,664	\$178,525	\$231,320	\$222,087	\$254,995
	New Construction	\$219,199	\$222,492	\$259,620	\$252,174	\$229,252	\$277,052	\$301,730	\$285,922	\$262,566	\$304,000	\$314,182
Sold Listings	Total	16	20	16	21	23	22	24	22	29	26	25
	Existing	12	10	11	15	19	14	21	12	20	24	22
	New Construction	4	10	5	6	4	8	3	10	9	2	3
Active Listings	Total	101	65	77	77	85	59	59	71	41	43	8
	Existing	81	50	55	42	46	38	47	34	22	24	6
	New Construction	20	15	22	35	39	21	12	37	19	19	2
% of List Price Rcvd at Sale	Total	100.80%	100.62%	100.65%	102.69%	100.61%	101.27%	99.14%	99.39%	98.56%	99.95%	98.71%
	Existing	97.39%	98.20%	98.15%	98.30%	100.21%	99.10%	98.74%	98.75%	97.47%	100.04%	98.57%
	New Construction	108.76%	102.16%	106.57%	110.03%	102.31%	104.05%	101.24%	99.87%	100.72%	99.18%	99.54%
Avg Days on Market	Total	74	88	95	31	60	59	36	44	68	26	26
	Existing	77	71	91	25	38	23	29	25	52	16	14
	New Construction	77	106	102	49	162	122	84	68	105	144	116
# Homes Sold in Last 12 Months	Total	17.25	15.25	15.25	22.75	23.75	27.08	23.83	22	27.08	25.2	23.3
	Existing	9.83	9.83	10.33	15.08	15.67	18.25	18.67	17.92	19.58	21	20.6
	New Construction	7.42	5.42	4.83	7.33	8.08	8.83	5.17	4.08	7.42	4.2	2.8
Months Supply of Inventory	Total	5.9	4.3	5	3.4	3.6	2.2	2.5	3.2	1.5	1.7	0.3
	Existing	8.2	5.1	5.3	2.8	2.9	2.1	2.5	1.9	1.1	1.1	0.3
	New Construction	2.7	2.8	4.6	4.8	4.8	2.4	2.3	9.1	2.6	4.6	0.7

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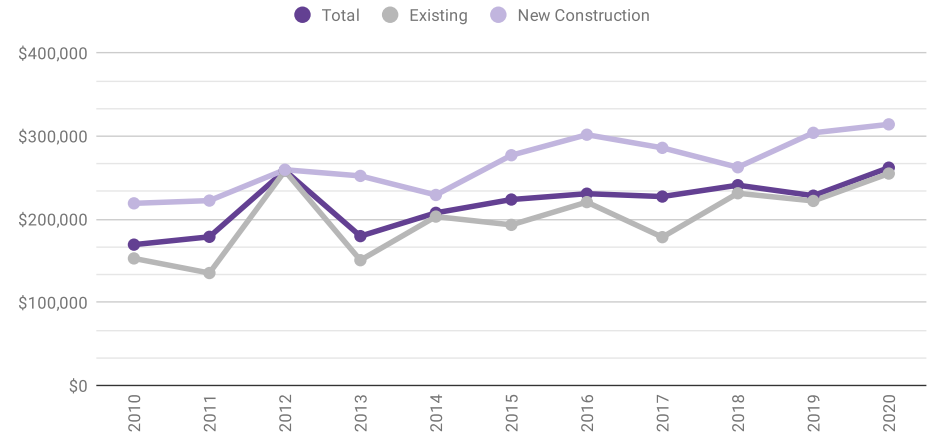
Condo/Townhouse -- Monthly Statistics -- Laramie County

SEPTEMBER

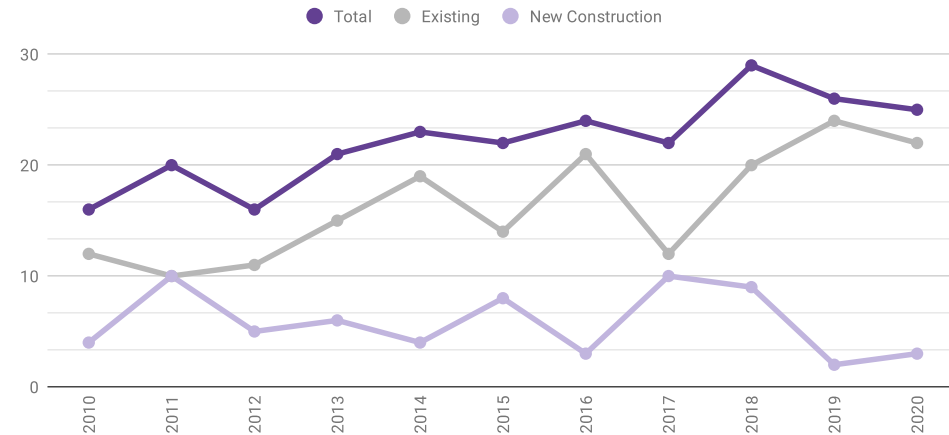
Median Sales Price



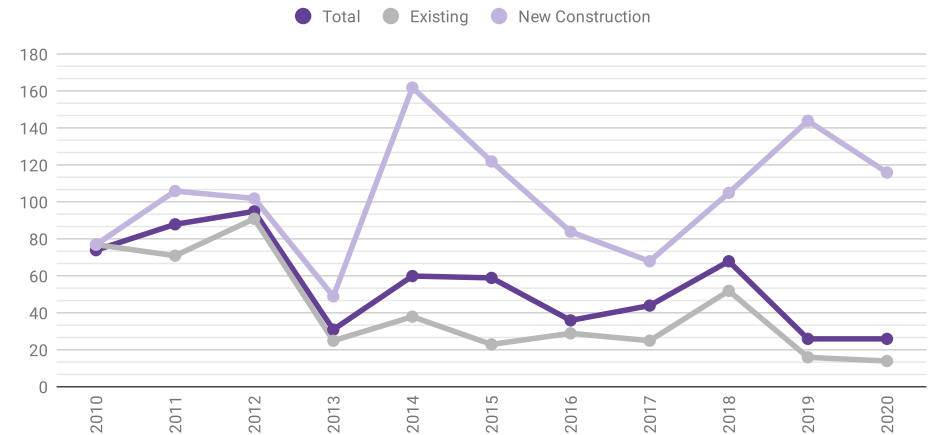
Average Sales Price



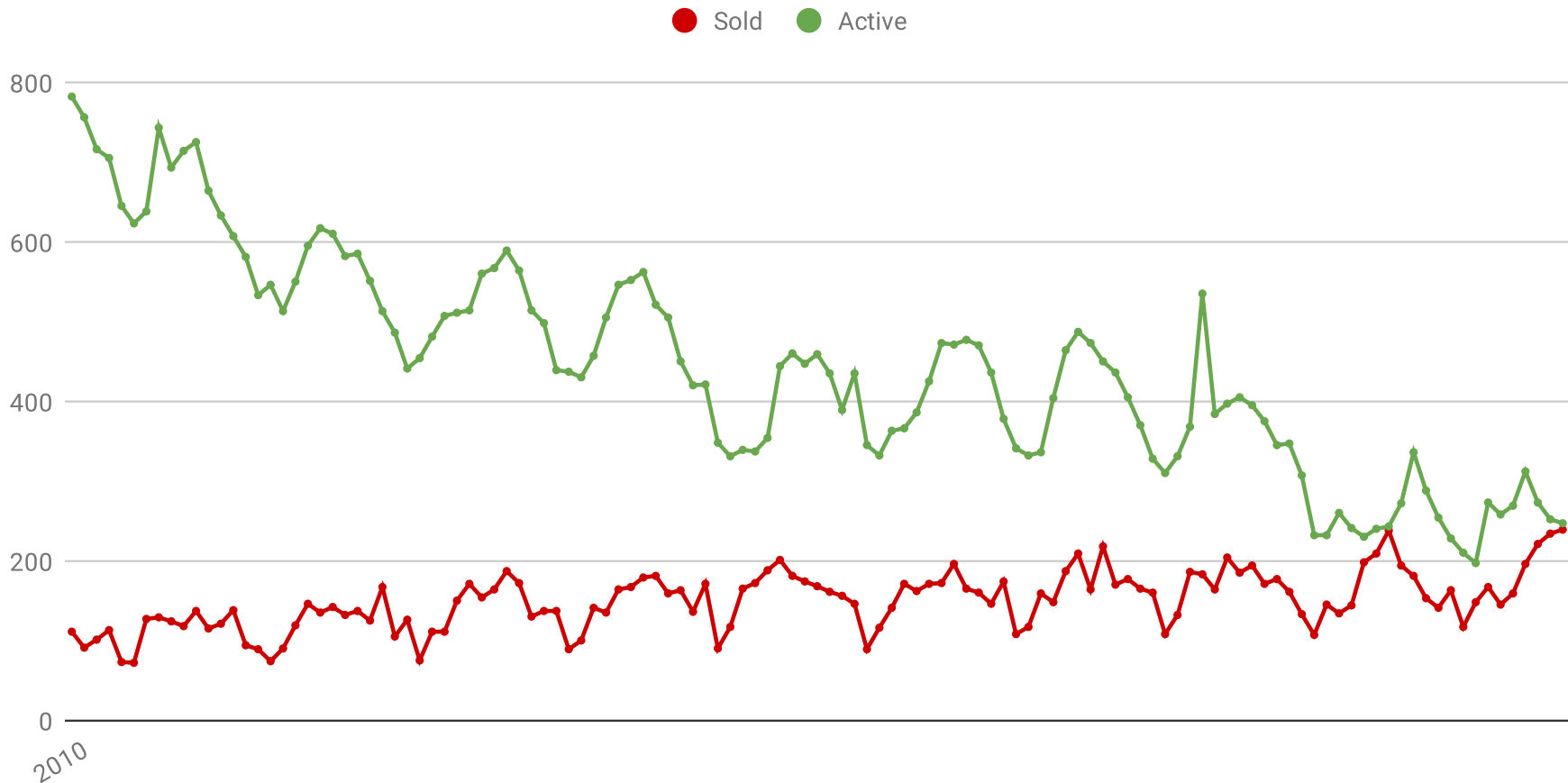
Sold Listings



Average Days on Market



Sold vs. Active Listings - September 2010 - September 2020



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January 1 -September 30, 2020							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1095	\$296,332	\$279,900	\$326,139,355	\$324,484,390	99.49%	27
RR	300	\$445,424	\$435,950	\$134,176,078	\$133,627,395	99.59%	43
CT	224	\$242,631	\$240,751	\$54,610,650	\$54,349,394	99.52%	28

January 1 -September 30, 2019							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1084	\$269,063	\$253,500	\$293,371,591	\$291,664,980	99.42%	31
RR	286	\$413,088	\$408,250	\$118,926,072	\$118,143,399	99.34%	36
CT	239	\$232,848	\$232,848	\$56,137,450	\$55,417,844	98.72%	31

January 1 -September 30, 2018							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1043	\$255,067	\$239,900	\$268,203,189	\$266,034,982	99.19%	33
RR	263	\$366,707	\$360,000	\$98,017,505	\$96,444,081	98.39%	48
CT	249	\$219,886	\$226,000	\$55,045,529	\$54,751,733	99.47%	48

January 1 -September 30, 2017							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1017	\$238,968	\$225,000	\$245,129,654	\$243,031,087	99.14%	41
RR	278	\$353,513	\$352,750	\$99,259,943	\$98,276,679	99.01%	65
CT	219	\$210,729	\$208,000	\$46,455,249	\$46,149,679	99.34%	52

January 1 -September 30, 2016							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	956	\$223,791	\$205,000	\$215,599,728	\$213,944,859	99.23%	44
RR	230	\$342,437	\$343,750	\$79,843,623	\$78,760,706	98.64%	62
CT	225	\$204,279	\$204,500	\$46,445,949	\$45,962,917	98.96%	53

January 1 -September 30, 2015							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	980	\$217,082	\$199,900	\$215,035,338	\$212,741,330	98.93%	43
RR	242	\$327,393	\$325,000	\$80,175,733	\$79,229,106	98.82%	63
CT	254	\$202,204	\$205,000	\$51,117,383	\$51,359,933	100.47%	63

January 1 -September 30, 2014							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	902	\$207,057	\$189,700	\$188,939,508	\$186,766,221	98.85%	56
RR	225	\$307,338	\$300,000	\$70,038,642	\$69,151,080	98.73%	79
CT	211	\$188,700	\$185,000	\$39,800,844	\$39,815,781	100.04%	63

January 1 -September 30, 2013							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM

SF	897	\$200,027	\$179,900	\$181,416,384	\$179,425,084	98.90%	64
RR	210	\$303,900	\$289,000	\$65,054,196	\$63,819,058	98.10%	78
CT	211	\$181,272	\$178,000	\$38,119,163	\$38,248,531	100.34%	63

January 1 -September 30, 2012							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	767	\$187,872	\$175,000	\$146,325,407	\$144,098,562	98.48%	72
RR	199	\$279,896	\$276,300	\$56,810,500	\$55,699,332	98.04%	89
CT	149	\$184,144	\$175,000	\$27,647,902	\$27,437,552	99.24%	78

January 1 -September 30, 2011							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	700	\$180,688	\$165,000	\$128,523,344	\$126,482,011	98.41%	83
RR	188	\$273,512	\$267,500	\$52,614,586	\$51,420,283	97.73%	105
CT	140	\$176,637	\$173,625	\$25,080,976	\$24,729,208	98.60%	93

January 1 -September 30, 2010							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	662	\$184,045	\$169,950	\$123,529,834	\$121,837,807	98.63%	67
RR	160	\$266,512	\$254,500	\$43,578,787	\$42,641,960	97.85%	89
CT	160	\$169,741	\$168,500	\$27,223,778	\$27,158,562	99.76%	76

January 1 -September 30, 2009							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	708	\$173,838	\$166,500	\$125,030,946	\$123,077,311	98.44%	80
RR	162	\$254,795	\$241,000	\$42,554,218	\$41,276,941	97.00%	117
CT	122	\$158,709	\$149,950	\$19,564,705	\$19,362,516	98.97%	91

January 1 -September 30, 2008							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	774	\$179,559	\$167,700	\$141,350,583	\$138,978,864	98.32%	82
RR	165	\$258,517	\$245,000	\$43,571,138	\$42,655,360	97.90%	165
CT	152	\$156,672	\$152,237	\$24,258,019	\$23,814,239	98.17%	162

January 1 -September 30, 2007							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	887	\$175,314	\$163,000	\$157,421,228	\$155,504,400	98.78%	79
RR	226	\$257,060	\$249,900	\$59,588,580	\$58,095,598	97.49%	101
CT	168	\$171,368	\$150,000	\$28,841,695	\$28,789,883	99.82%	143

January 1 -September 30, 2006							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	988	\$171,426	\$161,000	\$171,499,671	\$169,369,538	98.76%	66
RR	250	\$254,243	\$246,500	\$64,481,967	\$63,560,792	98.57%	86

CT	184	\$166,378	\$146,825	\$30,576,832	\$30,613,593	100.12%	97
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January 1 -September 30, 2005							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	992	\$158,579	\$149,451	\$159,706,232	\$158,044,531	98.96%	116
RR	270	\$245,447	\$237,203	\$67,324,722	\$66,561,783	98.87%	127
CT	187	\$149,045	\$137,576	\$27,573,625	\$27,629,768	100.20%	166