



500 E. 18th Street | Cheyenne, WY 82001
 Phone: 307-634-0363 | Fax: 307-634-0157
www.cheyennerealtors.com

JULY

Monthly Statistics for Laramie County

City Residential		2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Median Sales Price	Total	\$173,500	\$165,000	\$168,000	\$182,450	\$189,200	\$202,000	\$208,000	\$225,000	\$240,000	\$250,000	\$295,000
	Existing	\$140,000	\$154,000	\$164,900	\$172,000	\$185,000	\$198,000	\$199,900	\$220,000	\$237,250	\$245,750	\$275,000
	New Construction	\$250,350	\$290,607	\$203,150	\$296,026	\$355,850	\$331,650	\$334,500	\$361,750	\$360,738	\$389,900	\$406,744
Average Sales Price	Total	\$188,612	\$179,702	\$184,490	\$201,859	\$206,623	\$217,546	\$229,309	\$239,927	\$260,960	\$269,670	\$313,212
	Existing	\$170,218	\$163,581	\$178,571	\$183,851	\$198,079	\$205,928	\$220,291	\$228,502	\$255,487	\$257,512	\$298,582
	New Construction	\$269,853	\$288,515	\$253,126	\$305,404	\$349,428	\$344,187	\$304,679	\$357,605	\$356,354	\$375,518	\$399,000
Sold Listings	Total	65	93	93	108	124	119	131	113	129	165	151
	Existing	53	81	87	92	117	109	117	103	122	148	129
	New Construction	12	12	7	16	7	10	14	10	7	17	22
Active Listings	Total	549	465	375	332	328	268	309	285	239	129	180
	Existing	503	431	332	283	278	231	266	239	186	100	131
	New Construction	46	34	43	49	50	37	43	46	53	29	49
% of List Price Rcvd at Sale	Total	98.61%	98.27%	98.94%	98.78%	99.46%	99.39%	99.52%	99.37%	99.16%	99.57%	99.77%
	Existing	97.34%	97.67%	98.43%	98.18%	98.63%	98.66%	99.21%	99.02%	98.88%	99.23%	99.59%
	New Construction	102.34%	100.64%	103.28%	100.95%	108.07%	104.48%	101.42%	101.73%	102.71%	101.71%	100.60%
Avg Days on Market	Total	60	86	73	58	44	35	39	36	32	18	24
	Existing	47	80	68	46	44	32	32	26	26	13	20
	New Construction	114	122	122	129	49	62	100	138	141	61	49
# Homes Sold in Last 12 Months	Total	74.17	74.92	82	97.75	98.17	105.83	104.75	103.58	114.17	113.9	111.4
	Existing	68.75	65.58	72.5	80	89.08	96.67	95.92	100.08	104.75	103.3	100.8
	New Construction	8.25	9.25	9.58	10.5	9.08	9.17	8	11	9.42	10.67	10.58
Months Supply of Inventory	Total	7.4	6.2	4.6	3.4	3.3	2.5	2.9	2.8	2.1	1.1	1.6
	Existing	7.3	6.6	4.6	3.5	3.1	2.4	2.8	2.4	1.8	1	1.3
	New Construction	5.6	3.7	4.5	4.7	5.5	4	5.4	4.2	5.6	2.7	4.6

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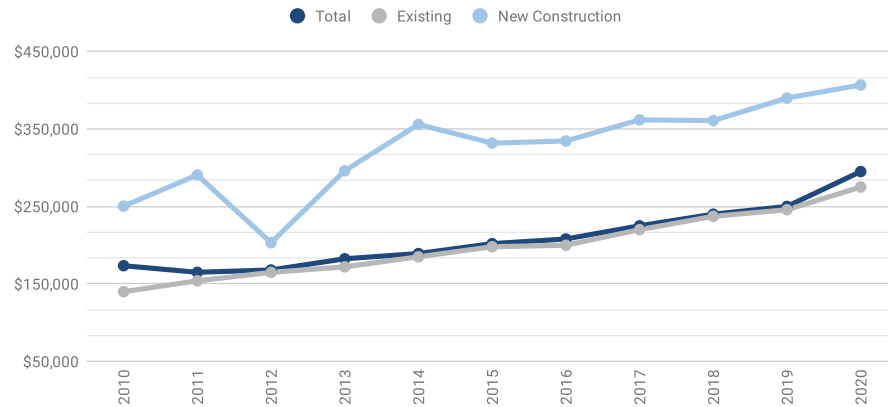


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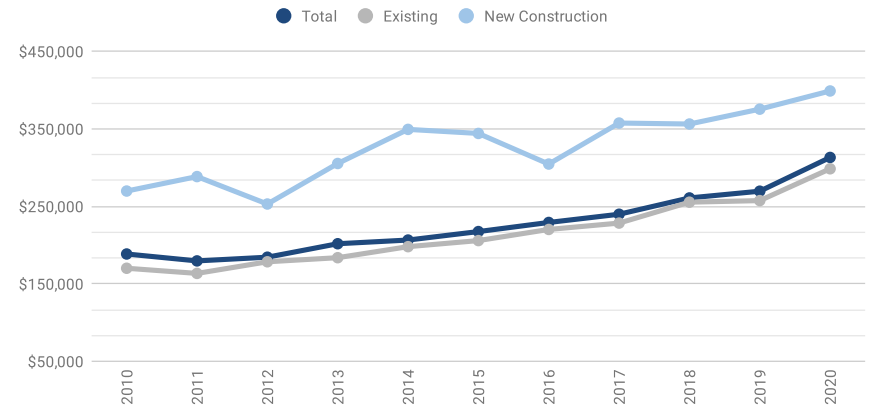
City Residential -- Monthly Statistics -- Laramie County

JULY

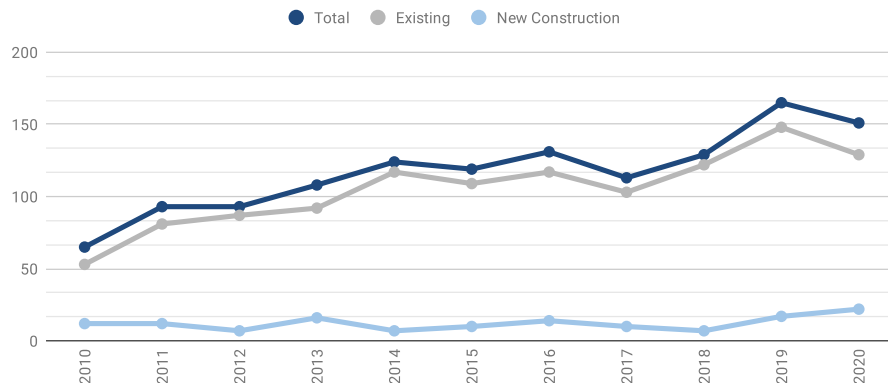
Median Sales Price



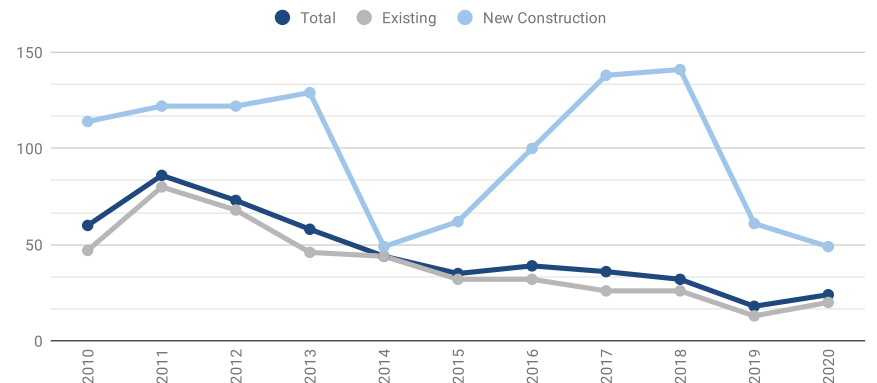
Average Sales Price



Sold Listings



Average Days on Market





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Monthly Statistics for Laramie County

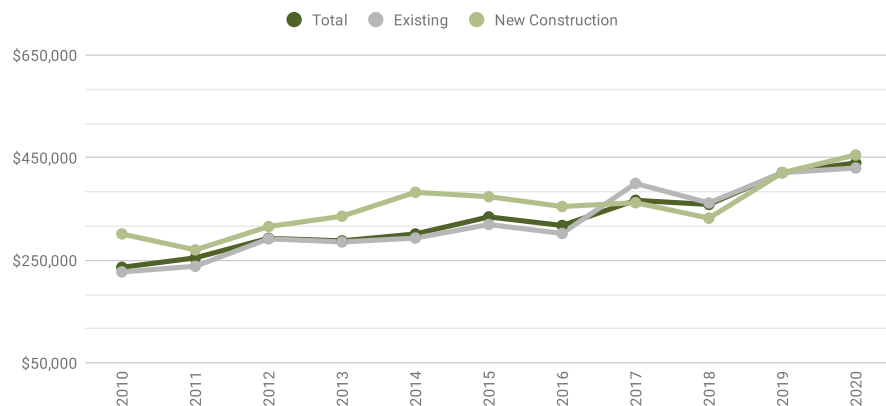
Rural Residential		2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Median Sales Price	Total	\$236,500	\$254,880	\$293,000	\$288,000	\$301,450	\$334,750	\$318,000	\$367,000	\$359,000	\$421,000	\$440,000
	Existing	\$227,500	\$238,500	\$292,000	\$285,875	\$293,450	\$319,900	\$302,500	\$400,000	\$362,000	\$421,000	\$430,000
	New Construction	\$301,500	\$270,500	\$315,916	\$336,000	\$382,700	\$374,134	\$355,000	\$362,450	\$332,300	\$420,865	\$455,396
Average Sales Price	Total	\$237,874	\$258,809	\$292,085	\$311,830	\$320,634	\$350,492	\$320,965	\$372,186	\$360,251	\$422,337	\$472,299
	Existing	\$228,785	\$253,670	\$289,815	\$309,242	\$313,495	\$342,680	\$313,020	\$374,389	\$362,932	\$423,164	\$478,181
	New Construction	\$301,500	\$275,940	\$315,916	\$335,977	\$363,471	\$370,996	\$373,939	\$361,725	\$335,233	\$415,728	\$452,449
Sold Listings	Total	16	26	23	31	28	29	23	23	31	36	35
	Existing	14	20	21	28	24	21	20	19	28	32	27
	New Construction	2	6	2	3	4	8	3	4	3	4	8
Active Listings	Total	187	183	142	157	150	118	109	115	112	74	70
	Existing	169	165	121	127	129	94	71	93	93	45	50
	New Construction	18	18	21	30	21	24	38	24	19	29	20
% of List Price Rcvd at Sale	Total	98.35%	98.00%	97.95%	98.61%	98.99%	98.85%	98.36%	99.62%	98.20%	99.37%	99.40%
	Existing	97.89%	97.30%	97.30%	98.38%	97.81%	97.39%	98.00%	99.10%	98.08%	99.37%	98.82%
	New Construction	100.87%	100.21%	104.69%	100.70%	105.55%	102.57%	100.42%	102.26%	99.37%	99.40%	101.50%
Avg Days on Market	Total	167	112	66	68	64	65	38	86	51	23	49
	Existing	163	129	67	68	65	72	42	54	51	24	29
	New Construction	194	54	53	72	61	45	11	241	52	15	115
# Homes Sold in Last 12 Months	Total	17.83	18.83	20.42	21.75	23.42	28.58	25.58	28.58	30.25	31	29
	Existing	15	16.25	17.67	18.33	19.33	23.58	21.25	22.58	24.5	24.3	21.3
	New Construction	2.83	2.58	2.75	3.42	4.08	5	5	6	5.75	6.8	7.8
Months Supply of Inventory	Total	10.5	9.7	7	7.2	6.4	4.1	4.3	4	3.7	2.4	2.4
	Existing	11.3	10.2	6.8	6.9	6.7	4	3.3	4.1	3.8	1.9	2.4
	New Construction	6.4	7	7.6	8.8	5.1	4.8	7.6	4	3.3	4.3	2.6

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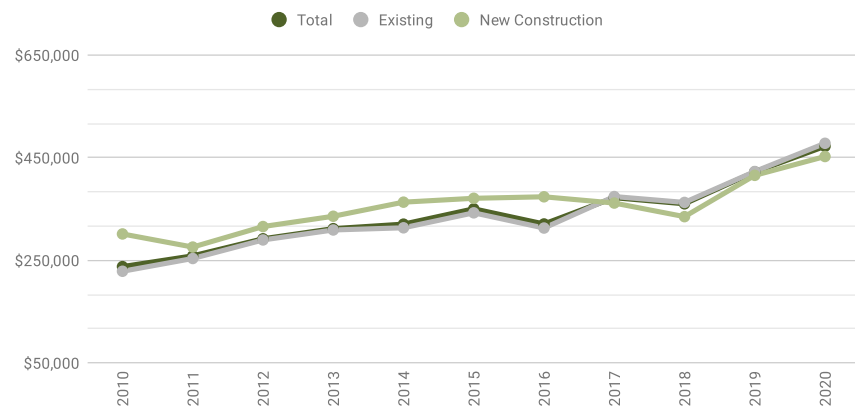
Rural Residential -- Monthly Statistics -- Laramie County

JULY

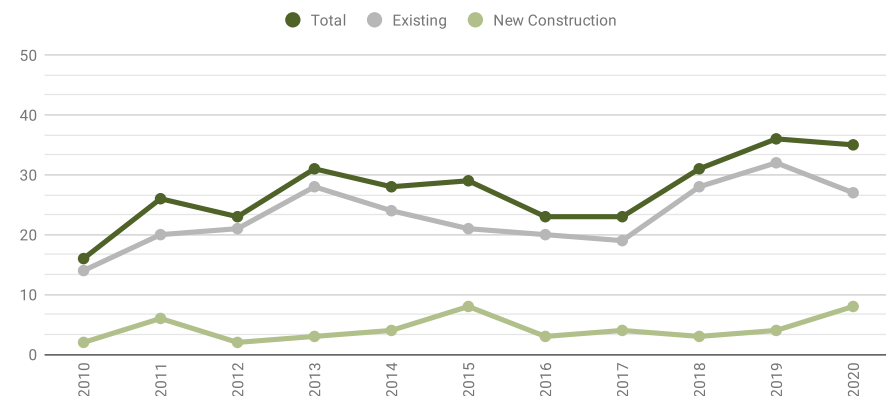
Median Sales Price



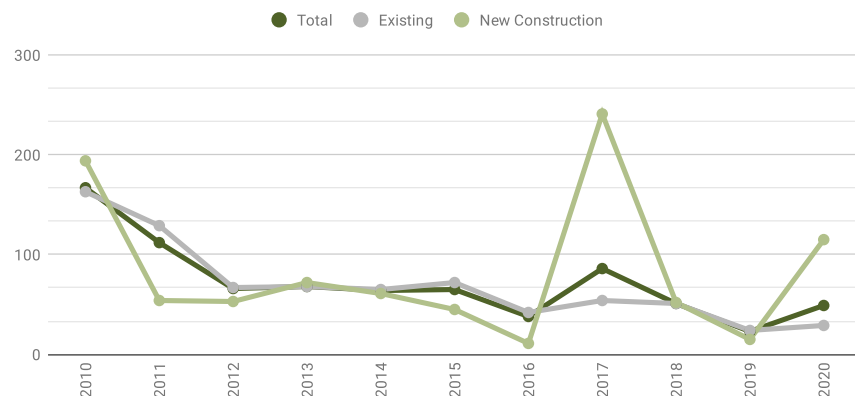
Average Sales Price



Sold Listings



Average Days on Market





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Condo/Townhouse		2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Median Sales Price	Total	\$156,600	\$188,475	\$163,000	\$198,450	\$196,500	\$196,500	\$212,000	\$214,000	\$232,450	\$255,000	\$250,500
	Existing	\$143,500	\$174,500	\$130,000	\$197,700	\$169,500	\$178,000	\$182,570	\$193,000	\$215,000	\$255,000	\$250,000
	New Construction	\$175,536	\$188,475	\$188,248	\$209,250	\$206,850	\$205,500	\$244,500	\$232,337	\$239,150	\$350,000	\$260,420
Average Sales Price	Total	\$163,690	\$197,650	\$167,499	\$199,703	\$181,631	\$199,351	\$198,516	\$202,967	\$221,263	\$258,127	\$250,242
	Existing	\$160,422	\$173,583	\$158,523	\$188,423	\$172,935	\$195,651	\$190,025	\$191,886	\$205,281	\$252,723	\$247,406
	New Construction	\$171,043	\$208,758	\$196,671	\$255,082	\$213,516	\$213,621	\$243,800	\$237,793	\$246,835	\$350,000	\$279,551
Sold Listings	Total	13	19	17	26	28	34	19	29	26	36	34
	Existing	9	6	13	18	22	27	16	22	16	34	31
	New Construction	4	13	4	8	6	7	3	7	10	2	3
Active Listings	Total	100	78	66	79	85	75	56	74	55	34	19
	Existing	80	58	48	53	43	45	44	45	38	14	13
	New Construction	20	20	18	26	42	29	12	29	17	20	6
% of List Price Rcvd at Sale	Total	98.31%	99.59%	100.71%	100.32%	98.99%	99.60%	99.24%	100.06%	100.13%	98.98%	99.22%
	Existing	96.87%	98.19%	98.18%	98.27%	98.34%	98.87%	98.68%	99.21%	99.46%	99.01%	98.80%
	New Construction	101.51%	100.13%	26.17%	104.43%	100.99%	102.30%	101.67%	102.30%	101.03%	98.59%	103.27%
Avg Days on Market	Total	85	81	51	46	78	43	36	46	20	18	19
	Existing	59	57	57	25	51	38	27	16	10	16	19
	New Construction	143	92	33	92	176	60	83	142	34	53	14
# Homes Sold in Last 12 Months	Total	13.75	15.17	14.83	21.75	24.25	26.92	22.25	22.42	27.58	25.2	22.9
	Existing	10.08	9.92	9.75	14.67	15.58	18.17	17.67	19.17	19.42	20.1	20.3
	New Construction	6.5	5.25	5	6.75	8.67	8.75	5.25	3.25	8.08	5.1	2.6
Months Supply of Inventory	Total	7.3	5.1	4.4	3.6	3.5	2.8	2.5	3.3	2	1.4	0.8
	Existing	7.9	5.8	4.9	3.6	2.8	2.5	2.5	2.3	2	0.7	0.6
	New Construction	3.1	3.8	3.6	3.9	4.8	3.3	2.3	8.9	2.1	3.9	2.3

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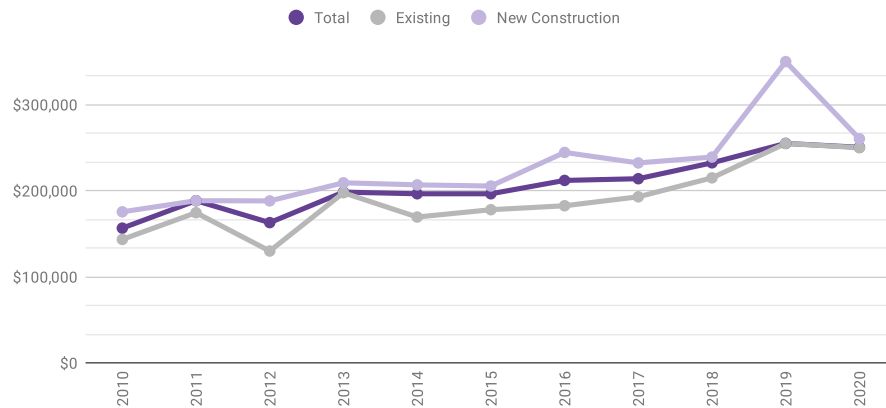


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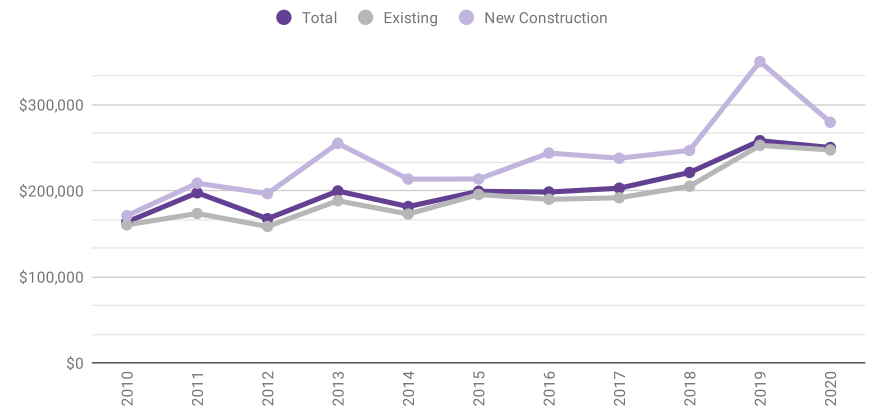
Condo/Townhouse -- Monthly Statistics -- Laramie County

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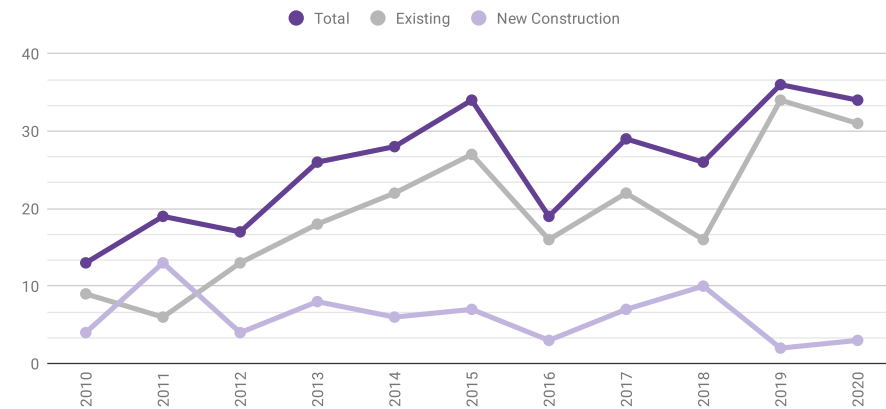
Median Sales Price



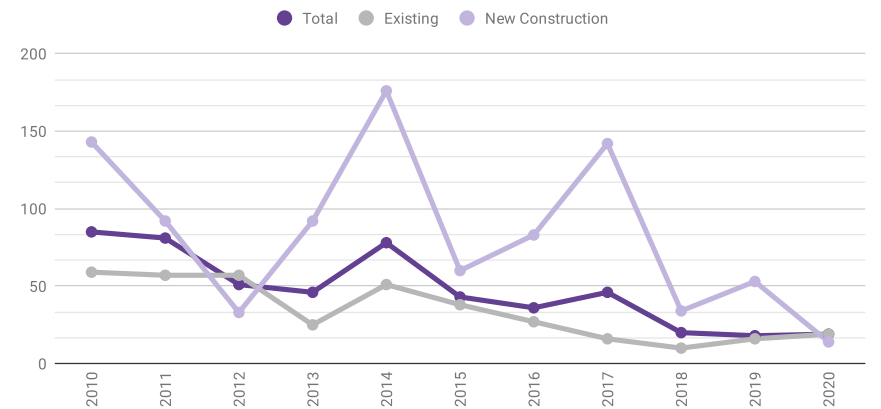
Average Sales Price



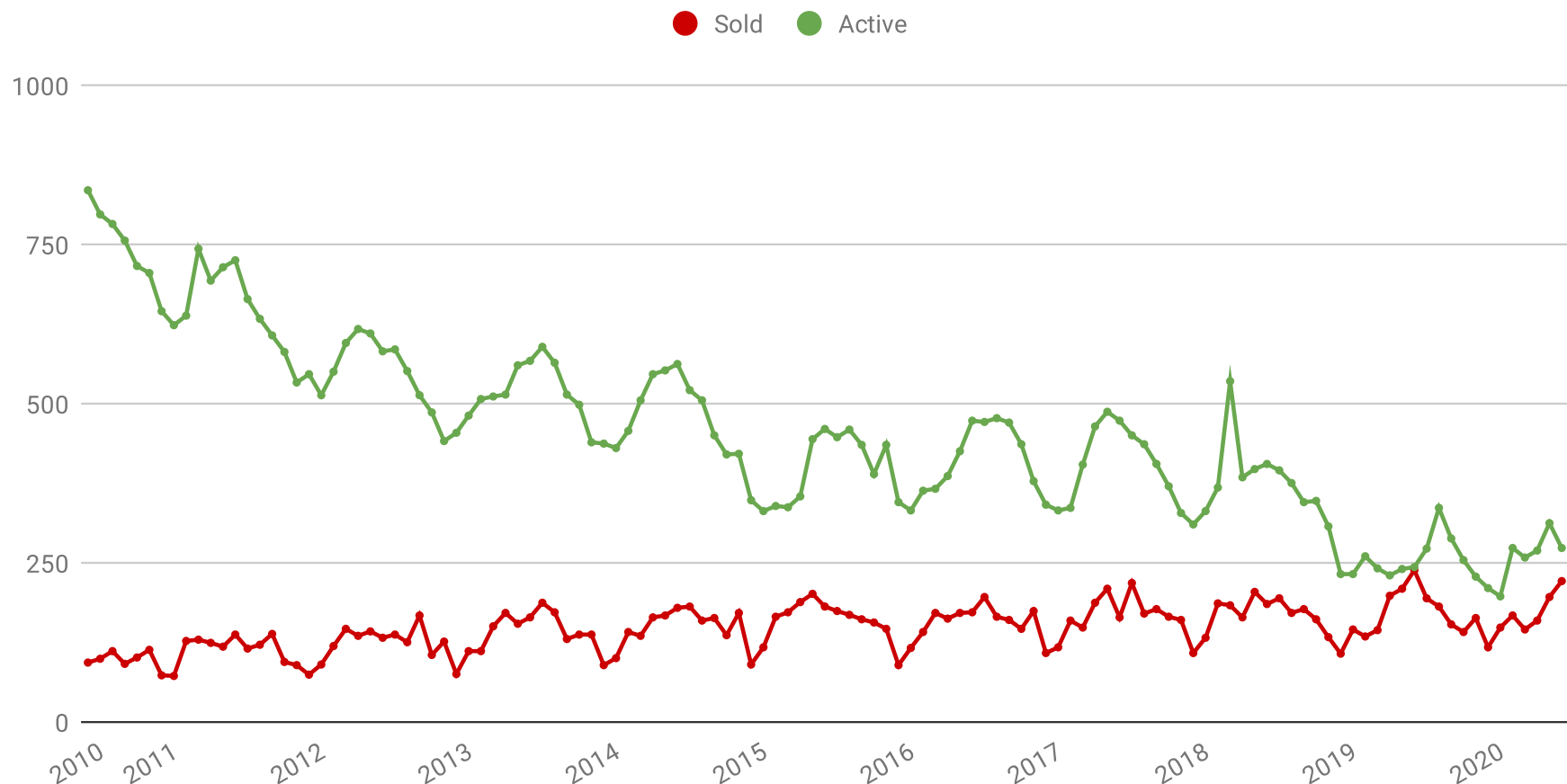
Sold Listings



Average Days on Market



Sold vs. Active Listings - July 2010 - July 2020



January 1 -July 31, 2020							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	775	\$295,087	\$279,900	\$229,881,626	\$228,692,742	99.48%	26
RR	203	\$434,528	\$430,000	\$88,362,806	\$88,209,338	99.83%	43
CT	164	\$234,969	\$235,000	\$38,700,500	\$38,534,996	99.57%	28

January 1 -July 31, 2019							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	823	\$265,987	\$250,000	\$220,155,800	\$218,907,678	99.43%	33
RR	213	\$409,869	\$400,000	\$87,974,512	\$87,302,301	99.24%	40
CT	188	\$230,762	\$229,230	\$43,816,150	\$43,152,575	98.49%	30

January 1 -July 31, 2018							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	786	\$252,557	\$237,500	\$200,125,737	\$198,510,000	99.19%	34
RR	201	\$367,647	\$359,000	\$74,929,169	\$73,897,182	98.62%	49
CT	197	\$215,818	\$224,500	\$42,674,980	\$42,516,318	99.63%	47

January 1 -July 31, 2017							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	749	\$234,161	\$219,900	\$177,008,470	\$175,386,915	99.08%	43
RR	206	\$347,957	\$355,000	\$72,381,547	\$71,679,277	99.03%	72
CT	160	\$209,642	\$206,000	\$33,758,999	\$33,542,783	99.36%	54

January 1 -July 31, 2016							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	713	\$221,307	\$204,900	\$159,121,244	\$157,791,992	99.16%	45
RR	167	\$340,880	\$343,500	\$57,656,349	\$56,927,077	98.74%	63
CT	146	\$205,386	\$203,700	\$30,319,499	\$29,986,486	98.90%	54

January 1 -July 31, 2015							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	739	\$219,070	\$202,500	\$163,684,460	\$161,892,918	98.91%	46
RR	184	\$326,160	\$322,950	\$60,764,963	\$60,013,581	98.76%	65
CT	204	\$201,879	\$205,400	\$40,961,613	\$41,183,351	100.54%	68

January 1 -July 31, 2014							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	664	\$201,589	\$185,000	\$135,422,292	\$133,855,428	98.84%	58
RR	164	\$308,528	\$300,000	\$51,213,479	\$50,598,657	98.80%	77
CT	160	\$182,056	\$184,000	\$29,174,332	\$29,129,066	99.84%	67

January 1 -July 31, 2013							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	637	\$200,722	\$179,900	\$129,406,894	\$127,860,150	98.80%	66
RR	158	\$304,828	\$287,375	\$49,127,961	\$48,162,957	98.04%	86
CT	157	\$177,086	\$178,000	\$27,911,072	\$27,802,537	99.61%	69

January 1 -July 31, 2012							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	594	\$184,300	\$169,925	\$111,107,139	\$109,474,705	98.53%	75
RR	150	\$282,083	\$279,450	\$43,156,401	\$42,312,451	98.04%	87
CT	107	\$172,656	\$175,000	\$18,664,785	\$18,474,201	98.98%	74

January 1 -July 31, 2011							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	536	\$177,044	\$162,375	\$96,381,352	\$94,895,596	98.46%	86
RR	149	\$271,500	\$265,000	\$41,270,603	\$40,453,646	98.02%	108
CT	104	\$173,579	\$173,588	\$18,409,126	\$18,052,265	98.06%	71

January 1 -July 31, 2010							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	517	\$183,058	\$169,000	\$95,950,434	\$94,641,142	98.64%	63
RR	131	\$265,117	\$250,000	\$35,460,387	\$34,730,446	97.94%	92
CT	125	\$171,898	\$169,900	\$21,607,999	\$21,487,355	99.44%	77

January 1 -July 31, 2009							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	545	\$174,942	\$167,000	\$96,934,010	\$95,343,539	98.36%	83
RR	123	\$257,101	\$244,000	\$32,585,519	\$31,623,500	97.05%	119
CT	88	\$152,635	\$152,000	\$13,657,455	\$13,431,923	98.35%	107

January 1 -July 31, 2008							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	589	\$178,312	\$165,000	\$106,779,606	\$105,026,123	98.36%	85
RR	117	\$254,718	\$242,000	\$30,505,598	\$29,802,045	97.69%	111
CT	119	\$163,230	\$159,200	\$19,792,163	\$19,424,399	98.14%	178

January 1 -July 31, 2007							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	717	\$176,953	\$163,900	\$128,334,201	\$126,875,617	98.86%	79
RR	163	\$262,346	\$250,000	\$43,912,924	\$42,762,411	97.38%	103
CT	127	\$171,461	\$154,900	\$21,818,001	\$21,775,622	99.81%	152

January 1 -July 31, 2006							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	762	\$170,647	\$160,000	\$131,746,732	\$130,033,089	98.70%	65
RR	184	\$248,239	\$238,950	\$46,317,517	\$45,676,151	98.62%	88
CT	127	\$169,550	\$149,900	\$21,639,768	\$21,532,904	99.51%	95

January 1 -July 31, 2005							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	744	\$157,427	\$148,193	\$118,881,771	\$117,639,673	98.96%	115
RR	185	\$242,936	\$232,918	\$45,379,046	\$44,927,688	99.01%	130
CT	123	\$149,970	\$141,184	\$18,225,106	\$18,299,638	100.41%	157