



500 E. 18th Street | Cheyenne, WY 82001
 Phone: 307-634-0363 | Fax: 307-634-0157
www.cheyennerealtors.com

JUNE

Monthly Statistics for Laramie County

City Residential		2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Median Sales Price	Total	\$173,500	\$166,000	\$180,500	\$189,688	\$200,500	\$217,000	\$225,000	\$220,000	\$256,200	\$260,000	\$279,900
	Existing	\$161,000	\$163,500	\$168,000	\$181,200	\$193,950	\$208,750	\$205,000	\$209,950	\$246,000	\$255,000	\$270,000
	New Construction	\$238,500	\$321,694	\$271,500	\$311,100	\$333,100	\$337,500	\$376,450	\$362,991	\$357,150	\$375,000	\$393,528
Average Sales Price	Total	\$185,909	\$191,802	\$195,295	\$211,584	\$212,206	\$237,098	\$247,692	\$242,290	\$274,530	\$273,027	\$294,828
	Existing	\$169,867	\$179,662	\$182,154	\$203,287	\$203,460	\$221,997	\$213,979	\$231,080	\$267,528	\$266,907	\$281,989
	New Construction	\$254,796	\$313,206	\$284,000	\$334,854	\$303,559	\$347,837	\$371,972	\$357,843	\$354,103	\$359,378	\$402,123
Sold Listings	Total	90	77	93	111	103	125	112	147	136	136	131
	Existing	73	70	81	104	94	110	88	134	125	127	117
	New Construction	17	7	12	7	9	15	24	13	11	9	14
Active Listings	Total	548	463	391	352	322	266	249	286	240	135	207
	Existing	506	429	348	306	284	234	217	237	183	112	144
	New Construction	42	34	43	46	38	32	32	47	52	23	63
% of List Price Rcvd at Sale	Total	98.68%	98.67%	99.25%	99.46%	98.94%	99.77%	100.09%	99.33%	99.37%	99.51%	99.88%
	Existing	97.51%	98.10%	98.28%	98.61%	98.28%	99.11%	98.89%	98.80%	99.23%	99.39%	99.39%
	New Construction	102.21%	102.01%	103.69%	107.77%	103.80%	102.98%	102.73%	103.02%	100.62%	100.77%	102.81%
Avg Days on Market	Total	60	69	67	60	40	39	38	39	28	32	20
	Existing	65	61	57	60	33	30	21	31	21	25	14
	New Construction	39	148	138	74	111	103	98	118	106	133	71
# Homes Sold in Last 12 Months	Total	82.17	72.58	82	89.25	96.83	106.25	104.83	112.58	112.83	110.9	112.6
	Existing	69	63.25	72	79.58	87	97.33	97.08	101.25	103.17	101.1	102.4
	New Construction	8.25	9.25	10	9.75	9.83	8.92	7.75	11.33	9.67	9.83	10.17
Months Supply of Inventory	Total	6.7	6.4	4.8	3.9	3.3	2.5	2.4	2.5	2.1	1.2	1.8
	Existing	7.3	6.8	4.8	3.8	3.3	2.4	2.2	2.3	1.8	1.1	1.4
	New Construction	5.1	3.7	4.3	4.7	3.9	3.6	4.1	4.1	5.4	2.3	6.2

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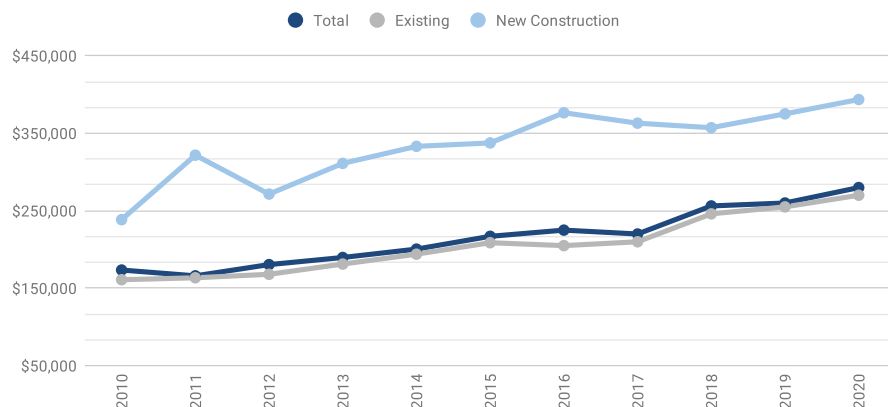


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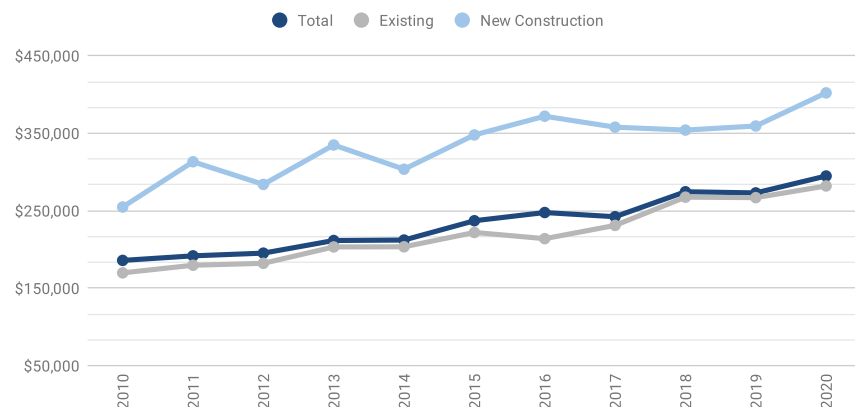
City Residential -- Monthly Statistics -- Laramie County

JUNE

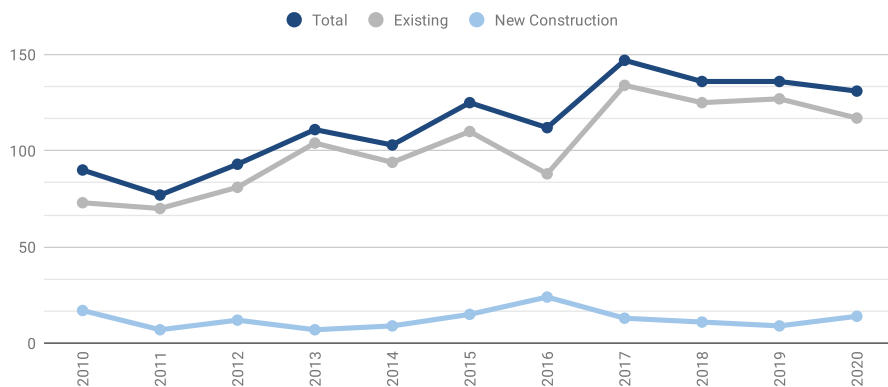
Median Sales Price



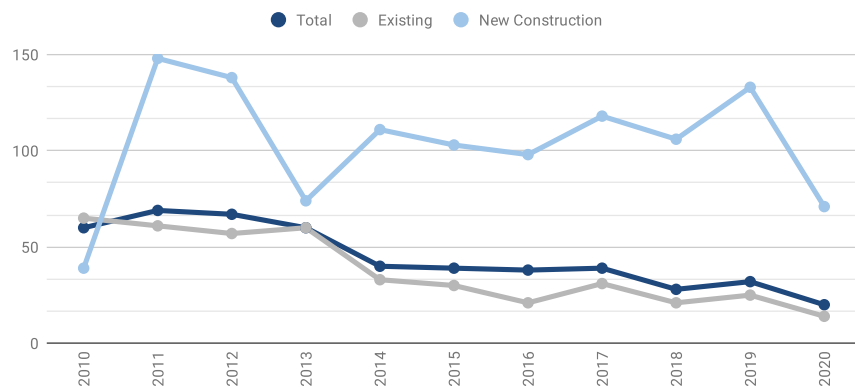
Average Sales Price



Sold Listings



Average Days on Market





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JUNE		Monthly Statistics for Laramie County										
Rural Residential		2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Median Sales Price	Total	\$248,717	\$311,000	\$281,250	\$277,500	\$292,000	\$305,000	\$359,900	\$355,000	\$379,900	\$415,000	\$408,842
	Existing	\$248,250	\$307,000	\$275,000	\$270,000	\$295,000	\$297,499	\$349,750	\$340,000	\$379,900	\$383,000	\$375,000
	New Construction	\$248,717	\$315,000	\$401,000	\$344,500	\$280,000	\$363,400	\$379,800	\$429,000	\$392,450	\$456,500	\$431,671
Average Sales Price	Total	\$291,468	\$322,181	\$281,042	\$293,213	\$284,357	\$320,401	\$368,935	\$352,506	\$394,662	\$419,106	\$420,111
	Existing	\$303,718	\$320,616	\$269,187	\$281,804	\$278,682	\$309,549	\$366,177	\$341,446	\$393,667	\$393,056	\$407,540
	New Construction	\$252,269	\$335,222	\$379,833	\$341,132	\$316,140	\$373,107	\$385,486	\$414,442	\$402,375	\$515,492	\$439,754
Sold Listings	Total	21	28	28	26	33	41	35	33	35	47	41
	Existing	16	25	25	21	28	34	30	28	31	37	25
	New Construction	5	3	3	5	5	7	5	5	4	10	16
Active Listings	Total	191	172	145	143	149	109	113	117	101	71	87
	Existing	169	158	135	115	129	85	79	93	75	42	68
	New Construction	22	14	10	28	20	24	34	24	26	29	19
% of List Price Rcvd at Sale	Total	97.83%	97.85%	98.99%	98.48%	98.18%	99.17%	98.64%	98.37%	99.15%	98.96%	100.23%
	Existing	97.55%	96.70%	98.71%	97.86%	97.91%	98.52%	97.80%	97.95%	99.18%	99.24%	98.75%
	New Construction	98.90%	108.09%	100.64%	100.70%	99.53%	101.91%	103.71%	100.36%	98.88%	98.18%	102.45%
Avg Days on Market	Total	52	126	101	102	65	49	49	60	23	19	33
	Existing	68	126	82	90	60	44	32	48	21	18	29
	New Construction	0	127	259	152	95	74	148	129	38	21	39
# Homes Sold in Last 12 Months	Total	18.25	18	20.67	21.08	23.67	28.5	26.58	28.58	29.58	30.6	29.1
	Existing	12.92	15.75	17.58	17.75	19.67	23.83	21.67	22.92	23.75	23.9	21.7
	New Construction	2.83	2.25	3.08	3.33	4	4.67	5.58	5.92	5.83	6.7	7.4
Months Supply of Inventory	Total	10.5	9.6	7	6.8	6.3	3.8	4.3	4.1	3.4	2.3	3
	Existing	13.1	10	7.7	6.5	6.6	3.6	3.6	4.1	3.2	1.8	3.1
	New Construction	7.8	6.2	3.2	8.4	5	5.1	6.1	4.1	4.5	4.4	2.6

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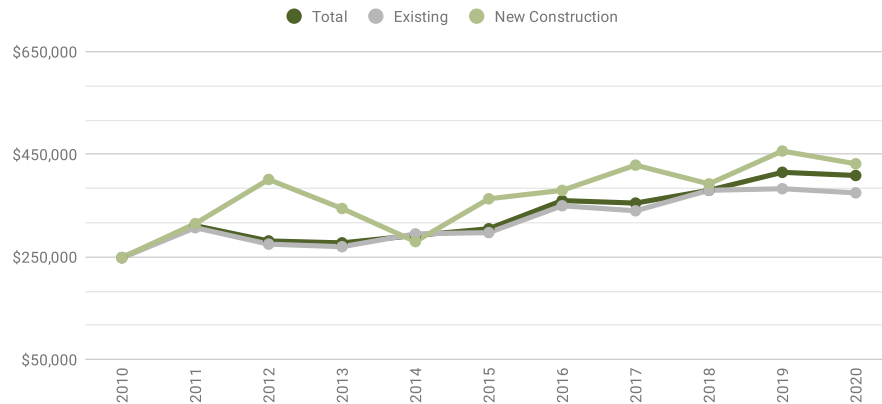


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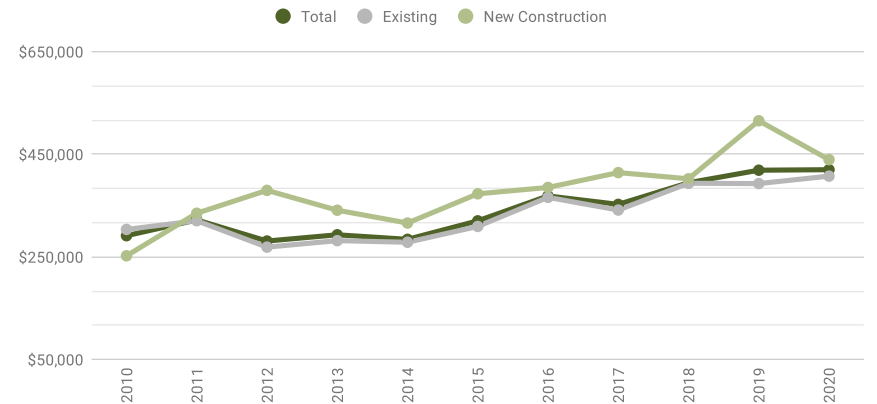
Rural Residential -- Monthly Statistics -- Laramie County

JUNE

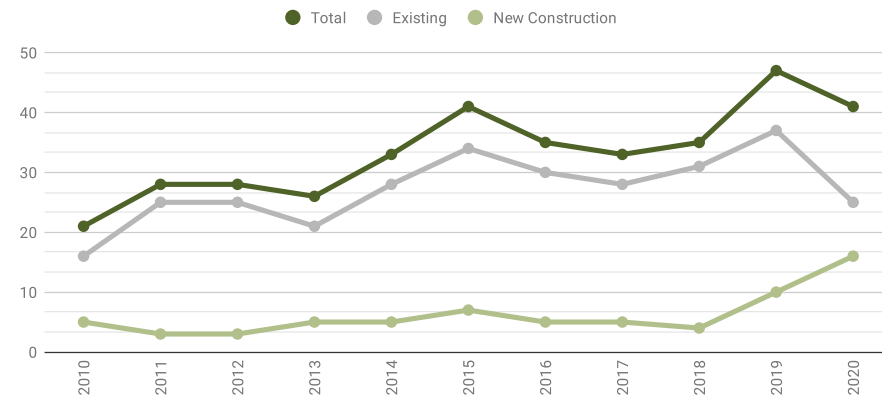
Median Sales Price



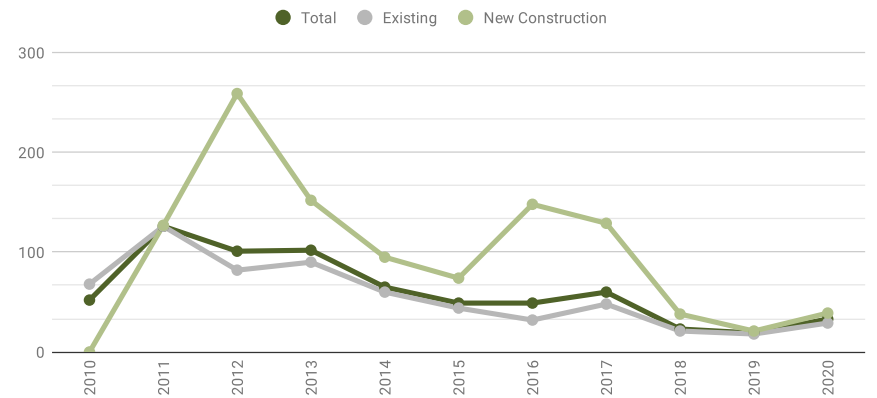
Average Sales Price



Sold Listings



Average Days on Market





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JUNE		Monthly Statistics for Laramie County										
Condo/Townhouse		2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Median Sales Price	Total	\$170,000	\$152,350	\$169,750	\$181,500	\$150,000	\$212,997	\$189,000	\$208,950	\$213,250	\$193,000	\$244,250
	Existing	\$153,500	\$142,400	\$161,250	\$169,250	\$130,000	\$206,950	\$184,000	\$173,000	\$203,000	\$192,000	\$231,000
	New Construction	\$172,450	\$184,900	\$187,646	\$200,390	\$232,034	\$237,983	\$226,900	\$255,400	\$274,000	\$255,000	\$292,270
Average Sales Price	Total	\$163,985	\$149,785	\$174,808	\$181,172	\$170,743	\$208,580	\$185,136	\$211,355	\$239,144	\$211,507	\$238,700
	Existing	\$152,600	\$147,084	\$170,391	\$158,125	\$149,958	\$195,788	\$178,152	\$192,108	\$233,831	\$209,834	\$222,798
	New Construction	\$171,101	\$184,900	\$194,685	\$227,268	\$244,976	\$272,542	\$233,266	\$274,593	\$269,960	\$255,000	\$310,260
Sold Listings	Total	26	14	22	18	32	36	25	30	34	27	22
	Existing	10	13	18	12	25	30	22	23	29	26	18
	New Construction	16	1	4	6	7	6	3	7	5	1	4
Active Listings	Total	97	80	75	66	82	70	64	85	57	35	15
	Existing	80	63	55	42	43	41	50	36	39	16	9
	New Construction	17	17	20	24	39	29	14	49	18	19	41
% of List Price Rcvd at Sale	Total	99.84%	97.13%	98.47%	100.97%	101.11%	100.29%	98.96%	100.22%	99.37%	98.31%	99.70%
	Existing	98.20%	96.61%	97.90%	98.24%	98.63%	99.18%	98.85%	98.98%	98.76%	98.24%	99.21%
	New Construction	100.79%	102.78%	105.30%	96.92%	106.98%	104.52%	99.57%	103.18%	102.55%	100.00%	101.34%
Avg Days on Market	Total	88	84	58	80	54	80	47	37	30	16	15
	Existing	82	89	54	76	41	60	37	34	25	14	9
	New Construction	92	23	75	88	102	176	121	45	59	63	41
# Homes Sold in Last 12 Months	Total	16.92	14.67	15	21	24.08	26.42	25.08	21.58	27.83	24.3	23.1
	Existing	10.33	10.17	9.17	14.25	15.25	17.75	19.25	18.67	19.92	18.6	20.6
	New Construction	6.58	4.5	5.75	6.42	8.83	8.67	5.83	2.92	7.83	5.8	2.5
Months Supply of Inventory	Total	5.7	5.5	5	3.1	3.4	2.6	2.6	3.9	2	1.4	0.6
	Existing	7.7	6.2	6	2.9	2.8	2.3	2.6	1.9	2	0.9	0.4
	New Construction	2.6	3.8	3.5	3.7	4.4	3.3	2.4	16.8	2.3	3.3	2.4

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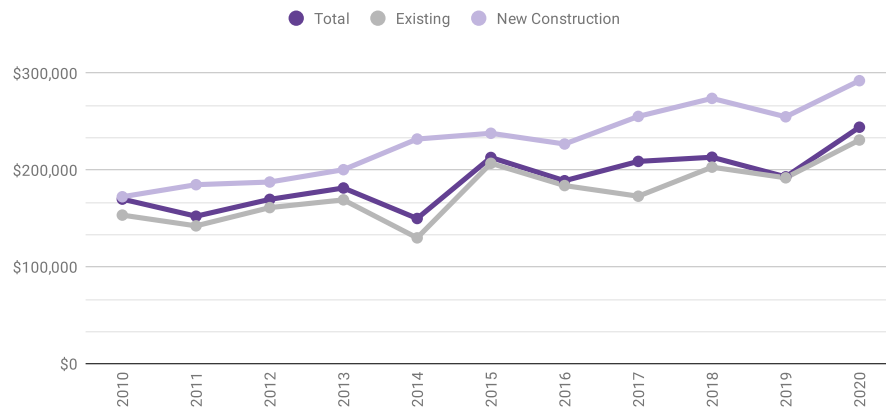


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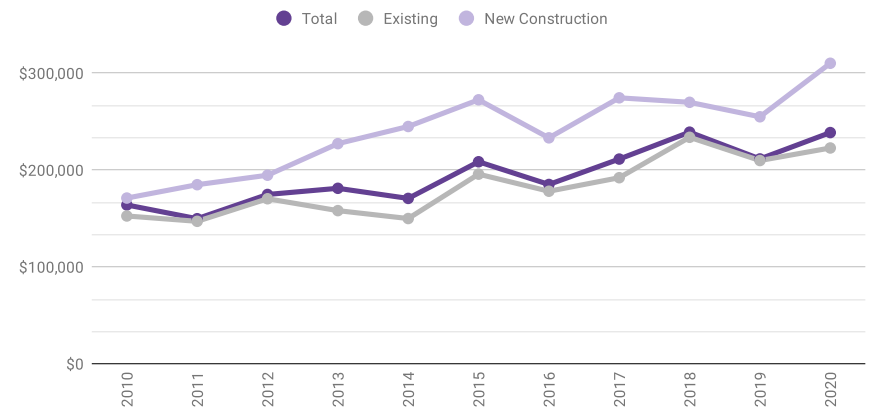
Condo/Townhouse -- Monthly Statistics -- Laramie County

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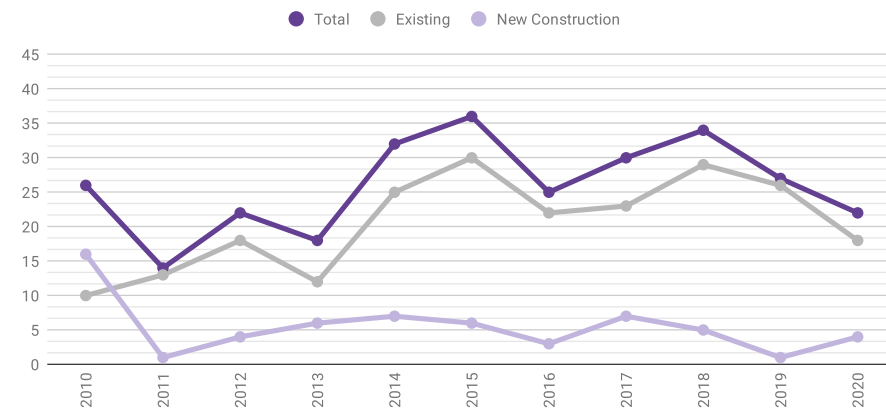
Median Sales Price



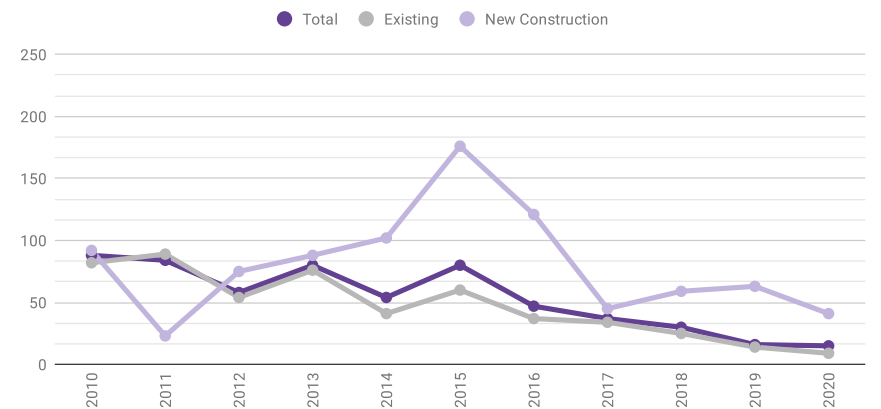
Average Sales Price



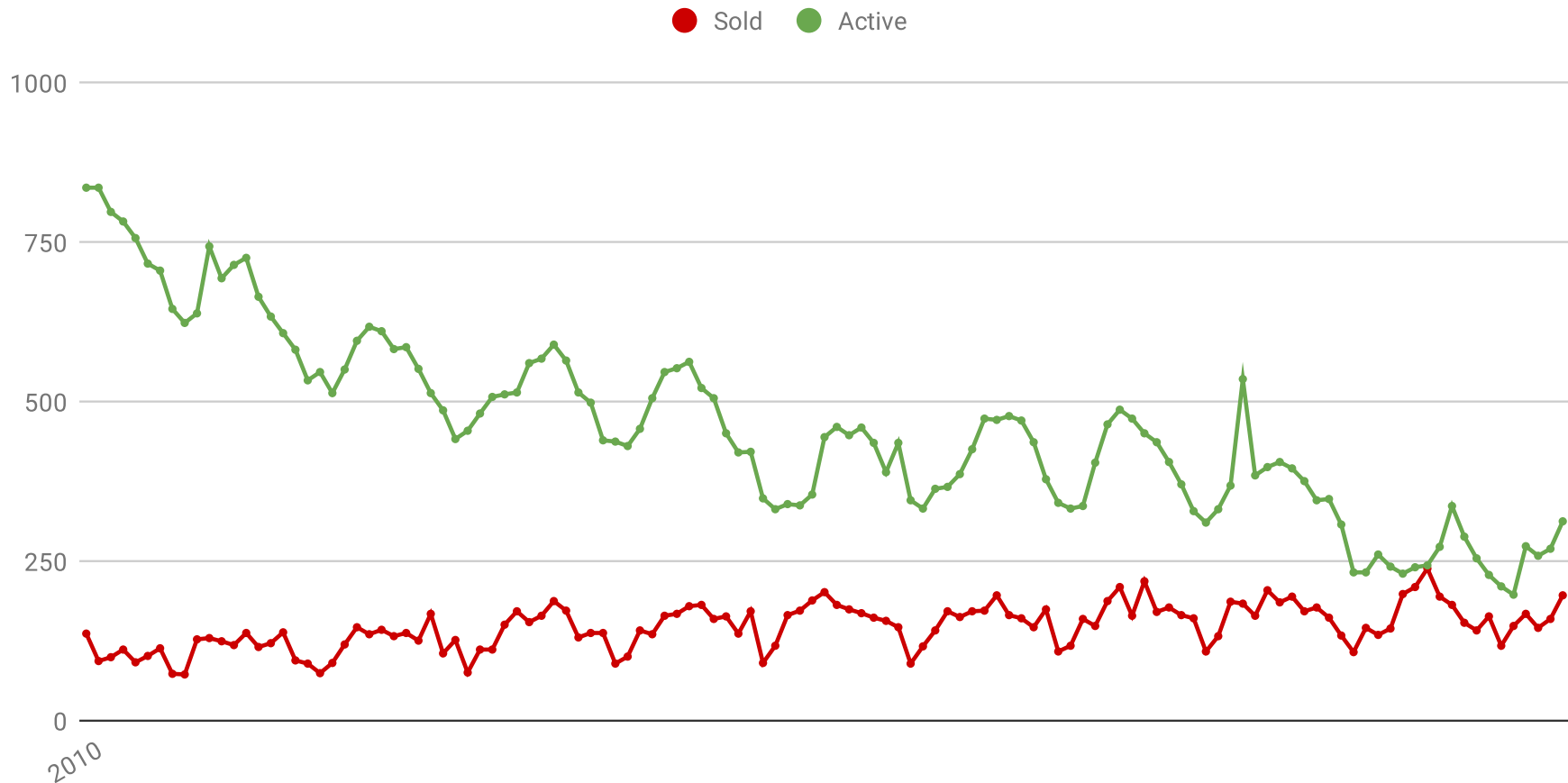
Sold Listings



Average Days on Market



Sold vs. Active Listings - June 2010 - June 2020



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January 1 -June 30, 2020							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	623	\$290,932	\$276,000	\$182,336,721	\$181,250,899	99.40%	27
RR	168	\$426,659	\$427,450	\$71,732,256	\$71,678,840	99.93%	42
CT	128	\$229,740	\$232,500	\$29,500,700	\$29,406,741	99.68%	31

January 1 -June 30, 2019							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	653	\$265,097	\$250,000	\$174,134,230	\$173,108,972	99.41%	37
RR	176	\$407,404	\$399,900	\$72,279,198	\$71,703,137	99.20%	44
CT	152	\$224,238	\$227,200	\$34,427,850	\$33,859,975	98.35%	33

January 1 -June 30, 2018							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	653	\$251,215	\$237,000	\$165,367,997	\$164,044,034	99.20%	34
RR	169	\$269,848	\$360,000	\$63,331,489	\$62,504,382	98.69%	49
CT	169	\$215,239	\$220,000	\$36,536,580	\$36,375,465	99.56%	51

January 1 -June 30, 2017							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	632	\$233,331	\$218,000	\$148,910,570	\$147,465,561	99.03%	44
RR	183	\$344,912	\$353,500	\$63,788,847	\$63,118,977	98.95%	70
CT	131	\$211,120	\$205,000	\$27,876,700	\$27,656,729	99.21%	56

January 1 -June 30, 2016							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	580	\$220,526	\$202,450	\$129,105,341	\$127,905,509	99.07%	46
RR	142	\$341,160	\$346,000	\$49,050,999	\$48,444,860	98.76%	67
CT	144	\$195,293	\$195,150	\$28,462,199	\$28,122,226	98.81%	55

January 1 -June 30, 2015							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	621	\$219,211	\$202,500	\$137,763,514	\$136,130,445	98.81%	48
RR	155	\$321,608	\$320,500	\$50,482,263	\$49,849,312	98.75%	65
CT	170	\$202,384	\$205,400	\$34,156,663	\$34,405,401	100.73%	73

January 1 -June 30, 2014							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	538	\$200,565	\$184,475	\$109,331,591	\$107,904,131	98.69%	61
RR	136	\$306,035	\$300,000	\$42,144,079	\$41,620,878	98.76%	79
CT	132	\$182,146	\$181,250	\$24,036,853	\$24,043,391	100.03%	64

January 1 -June 30, 2013							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	527	\$200,828	\$179,900	\$107,115,721	\$105,836,425	98.81%	67
RR	126	\$301,358	\$285,000	\$38,785,378	\$37,971,224	97.90%	91
CT	130	\$172,180	\$175,450	\$22,511,862	\$22,383,444	99.43%	73

January 1 -June 30, 2012							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	498	\$184,309	\$169,975	\$93,226,402	\$91,786,069	98.46%	76
RR	126	\$280,710	\$278,500	\$36,078,101	\$35,369,494	98.04%	91
CT	90	\$173,630	\$175,000	\$15,731,188	\$15,626,707	99.34%	78

January 1 -June 30, 2011							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	442	\$176,156	\$161,400	\$79,092,622	\$77,861,296	98.44%	86
RR	122	\$273,267	\$267,500	\$34,074,442	\$33,338,605	97.84%	108
CT	85	\$168,198	\$165,000	\$14,638,150	\$14,296,899	97.67%	95

January 1 -June 30, 2010							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	452	\$182,259	\$168,375	\$83,518,026	\$82,381,317	98.64%	64
RR	115	\$268,908	\$254,000	\$31,590,393	\$30,924,451	97.89%	82
CT	112	\$172,851	\$169,900	\$19,443,549	\$19,359,382	99.57%	76

January 1 -June 30, 2009							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	421	\$171,755	\$162,000	\$73,553,216	\$72,308,996	98.31%	85
RR	102	\$259,738	\$243,000	\$27,404,719	\$26,493,300	96.67%	124
CT	77	\$150,958	\$155,000	\$11,817,055	\$11,623,773	98.36%	109

January 1 -June 30, 2008							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	495	\$177,468	\$165,000	\$89,461,845	\$87,846,935	98.19%	86
RR	103	\$249,501	\$240,000	\$26,268,298	\$25,698,645	97.83%	106
CT	93	\$160,560	\$157,000	\$15,240,181	\$14,932,168	97.98%	176

January 1 -June 30, 2007							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	912	\$176,005	\$162,500	\$108,947,733	\$107,715,534	98.87%	81
RR	143	\$261,328	\$251,000	\$38,390,324	\$37,369,911	97.34%	102
CT	108	\$168,035	\$154,462	\$18,296,001	\$18,147,827	99.19%	145

January 1 -June 30, 2006							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	634	\$167,409	\$159,900	\$107,635,572	\$106,137,710	98.61%	69
RR	153	\$248,777	\$248,000	\$38,618,917	\$38,062,947	98.56%	91
CT	111	\$166,898	\$149,900	\$18,609,559	\$18,525,704	99.55%	90

January 1 -June 30, 2005							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	626	\$157,602	\$147,900	\$100,250,502	\$99,187,434	98.94%	115
RR	154	\$240,511	\$231,821	\$37,295,841	\$36,945,687	99.06%	130
CT	99	\$151,585	\$141,631	\$14,837,649	\$14,932,883	100.64%	161