



500 E. 18th Street | Cheyenne, WY 82001
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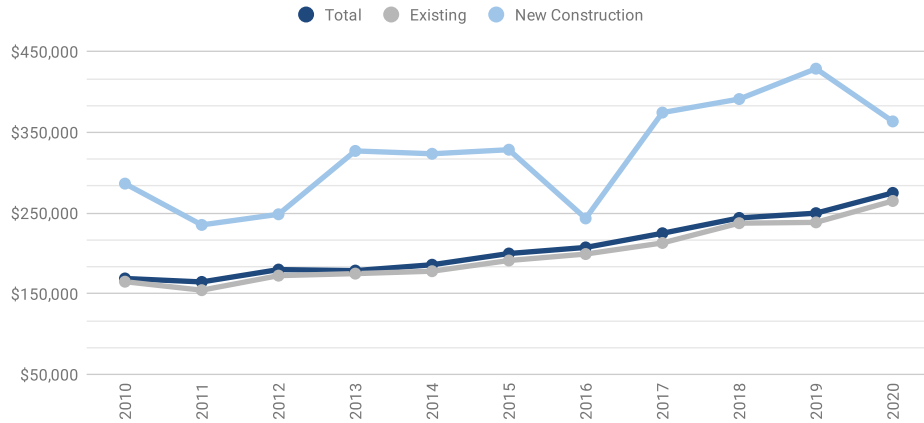
MAY		Monthly Statistics for Laramie County										
City Residential		2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Median Sales Price	Total	\$169,000	\$164,700	\$180,000	\$178,750	\$186,000	\$199,900	\$207,450	\$225,000	\$244,000	\$249,900	\$275,000
	Existing	\$165,000	\$154,500	\$172,500	\$175,000	\$178,000	\$191,250	\$199,250	\$213,000	\$237,500	\$238,500	\$265,000
	New Construction	\$286,500	\$235,349	\$248,499	\$327,000	\$323,475	\$328,500	\$243,400	\$374,500	\$391,270	\$428,900	\$363,556
Average Sales Price	Total	\$178,587	\$171,879	\$184,478	\$200,192	\$213,708	\$216,724	\$223,415	\$237,291	\$265,616	\$267,994	\$290,469
	Existing	\$162,243	\$161,609	\$174,626	\$190,045	\$194,969	\$207,584	\$219,184	\$223,235	\$253,726	\$255,281	\$278,061
	New Construction	\$288,537	\$231,787	\$255,906	\$323,082	\$340,859	\$330,462	\$296,740	\$354,059	\$406,810	\$397,076	\$390,771
Sold Listings	Total	85	82	99	118	109	121	110	121	103	145	109
	Existing	74	70	87	109	95	112	104	108	95	132	97
	New Construction	11	12	12	9	14	9	6	13	8	13	12
Active Listings	Total	537	449	389	317	322	206	220	283	239	123	171
	Existing	489	416	346	266	285	176	192	231	187	99	127
	New Construction	48	33	43	51	38	30	28	52	52	24	44
% of List Price Rcvd at Sale	Total	99.31%	97.96%	98.11%	99.45%	99.34%	98.94%	98.60%	99.24%	99.14%	99.28%	99.32%
	Existing	98.25%	97.23%	97.63%	98.38%	98.44%	98.57%	98.51%	98.82%	98.72%	99.03%	99.05%
	New Construction	103.50%	101.08%	100.58%	107.82%	102.98%	101.96%	99.75%	101.44%	102.30%	100.97%	100.87%
Avg Days on Market	Total	51	89	64	59	60	36	29	39	26	30	23
	Existing	45	85	64	53	40	31	22	33	21	25	19
	New Construction	94	112	63	132	192	96	153	89	88	83	57
# Homes Sold in Last 12 Months	Total	82.83	73.67	80.67	87.75	97.5	104.42	105.75	109.67	113.75	110.9	103
	Existing	75.25	63.5	71.08	77.67	87.83	96	97.08	97.42	103.92	100.9	103.3
	New Construction	7.33	10.08	9.58	10.17	9.67	8.42	7.75	12.25	9.83	10	9.75
Months Supply of Inventory	Total	6.5	6.1	4.8	3.6	3.3	2	2.1	2.6	2.1	1.1	1.7
	Existing	6.5	6.6	4.9	3.4	3.2	1.8	2	2.4	1.8	1	1.2
	New Construction	6.5	3.3	4.5	5	3.9	3.6	3.6	4.2	5.3	2.4	4.5

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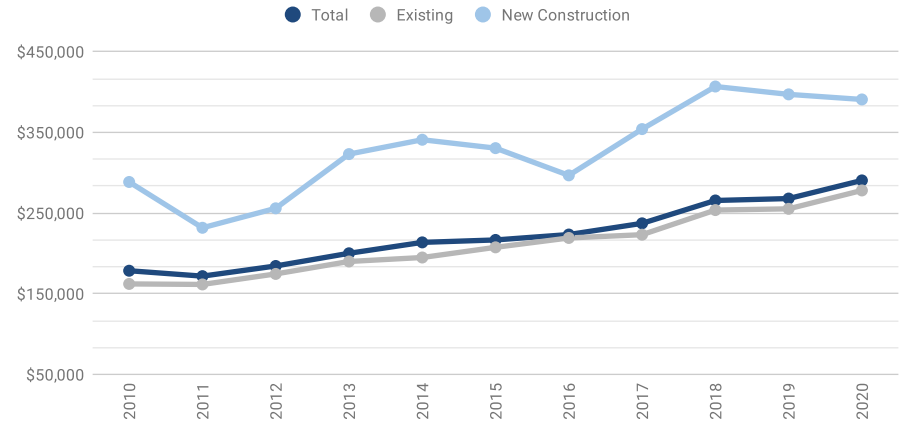
City Residential -- Monthly Statistics -- Laramie County

MAY

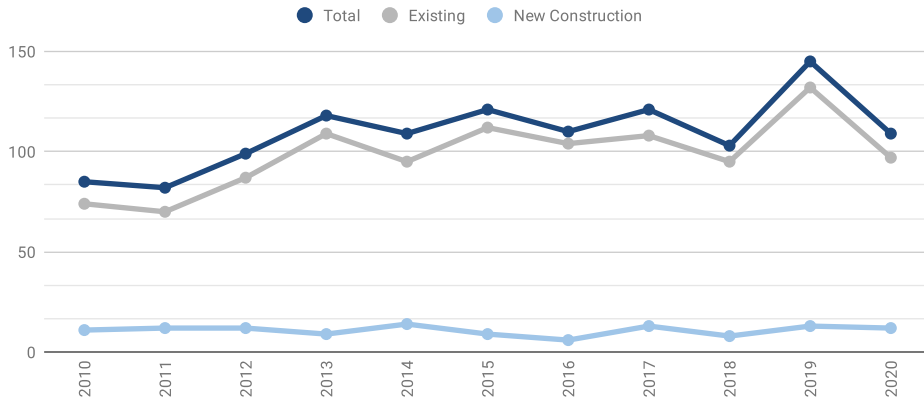
Median Sales Price



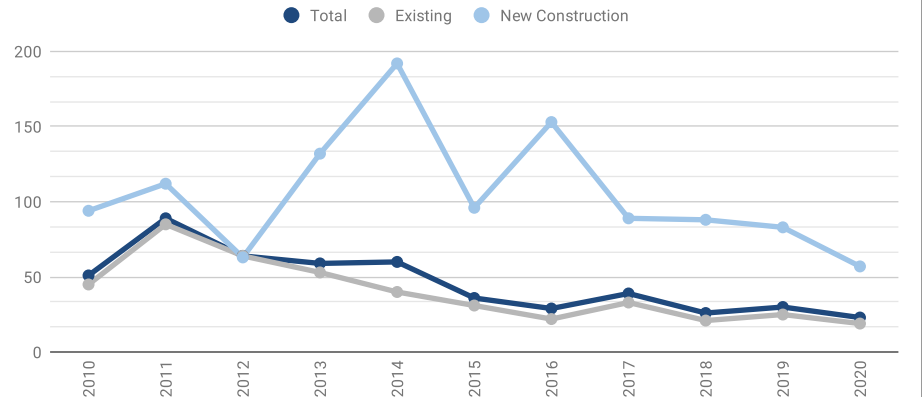
Average Sales Price



Sold Listings



Average Days on Market





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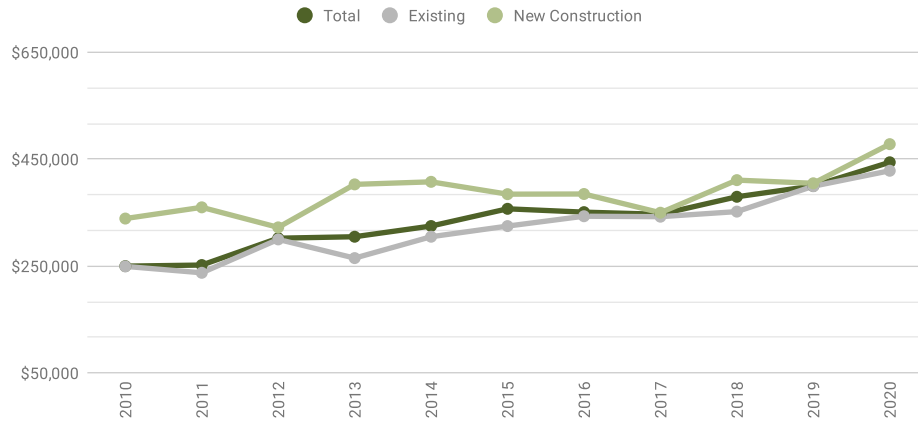
MAY		Monthly Statistics for Laramie County										
Rural Residential		2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Median Sales Price	Total	\$250,000	\$252,000	\$302,250	\$305,000	\$325,000	\$357,231	\$351,000	\$347,000	\$379,753	\$400,000	\$444,285
	Existing	\$249,500	\$237,500	\$300,000	\$265,000	\$305,000	\$324,900	\$343,350	\$342,500	\$352,000	\$399,500	\$428,450
	New Construction	\$339,000	\$360,000	\$322,500	\$402,950	\$407,705	\$384,643	\$384,950	\$349,900	\$410,900	\$405,000	\$478,247
Average Sales Price	Total	\$285,989	\$243,594	\$319,776	\$310,490	\$338,271	\$355,056	\$333,246	\$340,601	\$371,717	\$412,558	\$445,651
	Existing	\$278,126	\$227,902	\$317,895	\$290,761	\$328,925	\$348,652	\$321,350	\$333,681	\$353,745	\$400,390	\$426,475
	New Construction	\$333,170	\$358,671	\$332,941	\$414,062	\$401,352	\$381,951	\$372,902	\$363,666	\$421,141	\$452,104	\$491,673
Sold Listings	Total	21	25	24	25	31	26	26	39	30	34	34
	Existing	18	22	21	21	27	21	33	30	22	26	24
	New Construction	3	3	3	4	4	5	9	9	8	8	10
Active Listings	Total	170	161	157	132	142	93	112	98	95	63	79
	Existing	150	147	145	107	119	71	76	77	n/a	41	60
	New Construction	20	14	12	25	23	22	36	21	n/a	22	19
% of List Price Rcvd at Sale	Total	97.87%	98.97%	97.94%	97.45%	98.66%	97.72%	101.34%	98.68%	99.68%	99.91%	98.85%
	Existing	97.89%	98.42%	97.70%	101.15%	97.67%	97.19%	98.56%	98.13%	98.72%	98.89%	98.75%
	New Construction	97.76%	101.61%	99.53%	99.85%	104.53%	99.79%	102.10%	100.42%	101.99%	102.93%	99.05%
Avg Days on Market	Total	96	109	76	74	77	92	76	51	49	44	21
	Existing	90	116	59	75	78	90	70	40	48	36	14
	New Construction	133	64	194	65	73	98	96	89	28	71	38
# Homes Sold in Last 12 Months	Total	18.92	17.42	20.67	21.25	23.08	27.83	24.5	28.75	29.42	29.6	29.6
	Existing	16.25	15	17.58	18.08	19.08	23.33	21.67	22.83	23.5	23.4	22.7
	New Construction	2.67	2.42	3.08	3.17	4	4.5	5.58	5.92	5.92	6.2	6.9
Months Supply of Inventory	Total	9	9.2	7.6	6.2	6.2	3.3	4.6	3.4	3.2	2.1	2.7
	Existing	9.2	9.8	8.2	5.9	6.2	3	3.5	3.4	n/a	1.8	2.6
	New Construction	7.5	5.8	3.9	7.9	5.8	4.9	6.4	3.5	n/a	3.6	2.7

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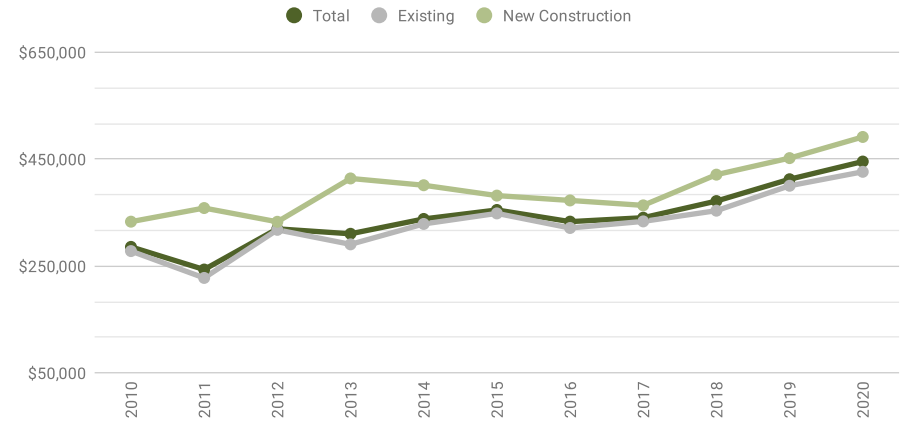
Rural Residential -- Monthly Statistics -- Laramie County

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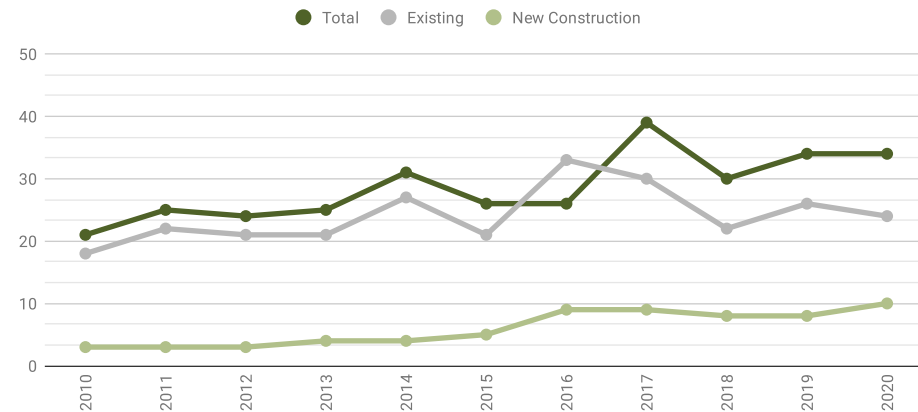
Median Sales Price



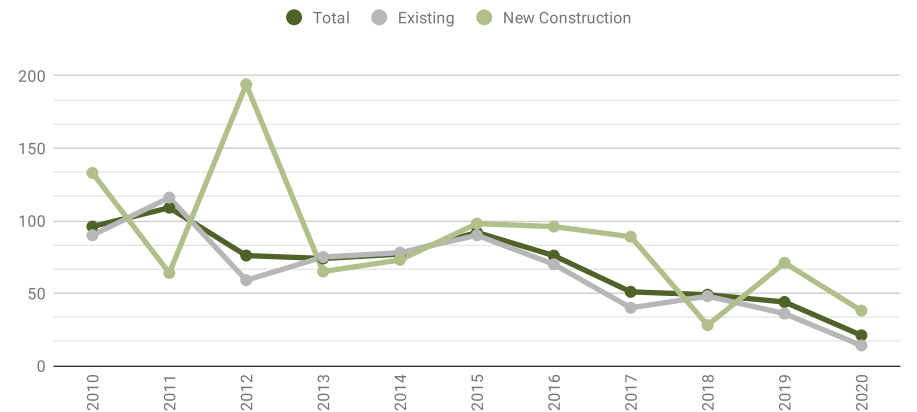
Average Sales Price



Sold Listings



Average Days on Market





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MAY		Monthly Statistics for Laramie County										
Condo/Townhouse		2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Median Sales Price	Total	\$168,200	\$176,450	\$183,400	\$167,000	\$192,500	\$201,500	\$194,900	\$216,000	\$233,200	\$262,450	\$220,000
	Existing	\$171,750	\$164,500	\$148,500	\$148,500	\$159,000	\$171,250	\$177,500	\$205,000	\$195,000	\$267,000	\$218,000
	New Construction	\$168,200	\$179,000	\$199,500	\$216,135	\$200,950	\$220,493	\$293,300	\$239,900	\$239,900	\$237,400	\$264,790
Average Sales Price	Total	\$169,252	\$171,151	\$196,584	\$167,845	\$183,896	\$209,277	\$202,285	\$224,541	\$208,575	\$259,880	\$223,666
	Existing	\$173,450	\$169,861	\$179,162	\$156,002	\$168,594	\$200,750	\$183,504	\$221,734	\$177,468	\$259,831	\$220,728
	New Construction	\$165,754	\$177,600	\$224,460	\$213,243	\$216,412	\$223,134	\$284,920	\$247,933	\$254,038	\$260,075	\$264,790
Sold Listings	Total	22	18	13	29	25	42	27	28	32	20	15
	Existing	10	15	8	23	17	26	22	25	19	16	14
	New Construction	12	3	5	6	8	16	5	3	13	4	1
Active Listings	Total	95	84	72	66	83	56	55	84	51	45	19
	Existing	76	57	54	41	52	38	41	28	n/a	20	12
	New Construction	19	27	18	25	31	18	14	56	n/a	25	7
% of List Price Rcvd at Sale	Total	100.48%	95.16%	101.47%	98.73%	99.41%	101.40%	99.47%	99.20%	99.55%	98.82%	99.53%
	Existing	98.28%	94.21%	99.49%	98.00%	98.79%	98.59%	99.20%	99.13%	98.98%	98.68%	99.23%
	New Construction	102.47%	100.00%	104.10%	100.83%	100.45%	105.82%	100.23%	99.71%	100.15%	99.38%	103.23%
Avg Days on Market	Total	49	75	58	89	51	42	76	48	63	29	38
	Existing	82	70	39	84	25	28	39	31	17	20	18
	New Construction	22	98	88	105	106	64	241	188	131	62	318
# Homes Sold in Last 12 Months	Total	16.75	15.67	14.33	21.33	22.92	26.08	25.08	21.17	27.5	24.9	23.5
	Existing	11.08	9.92	8.75	14.75	14.17	17.33	18.42	18.58	19.42	18.8	21.3
	New Construction	5.67	5.75	5.5	6.25	8.75	8.75	6.75	2.58	8	6.1	2.2
Months Supply of Inventory	Total	5.7	5.4	5	3.1	3.6	2.1	2.2	4	1.9	1.8	0.8
	Existing	6.9	5.7	6.2	2.8	3.7	2.2	2.2	1.5	n/a	1.1	0.6
	New Construction	3.4	4.7	3.3	4	3.5	2.1	2.1	21.7	n/a	4.1	3.2

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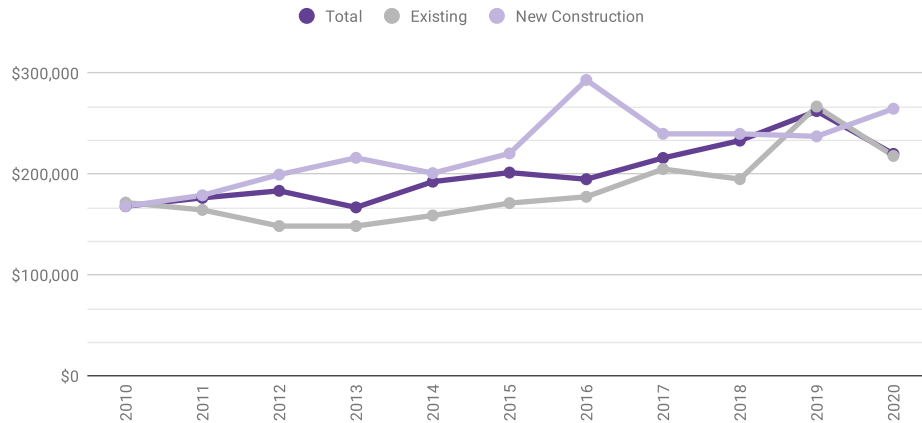


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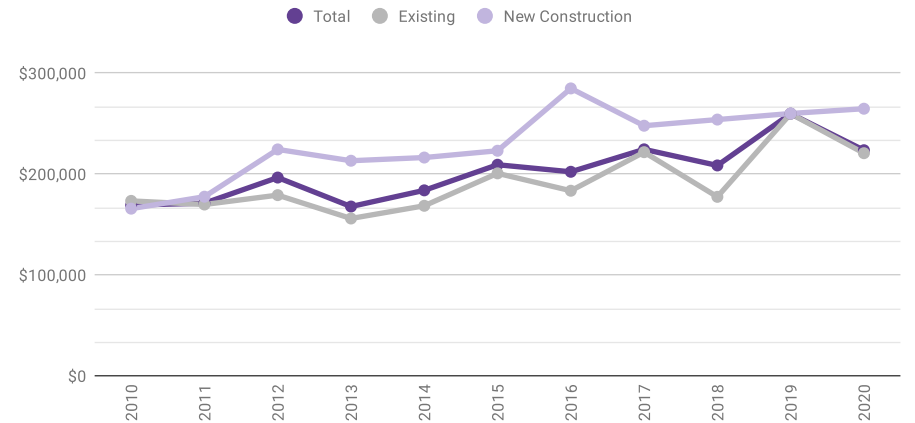
Condo/Townhouse -- Monthly Statistics -- Laramie County

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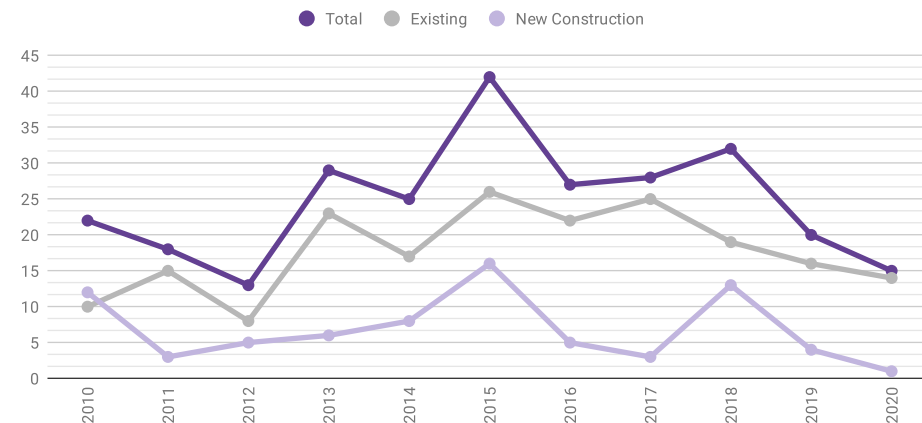
Median Sales Price



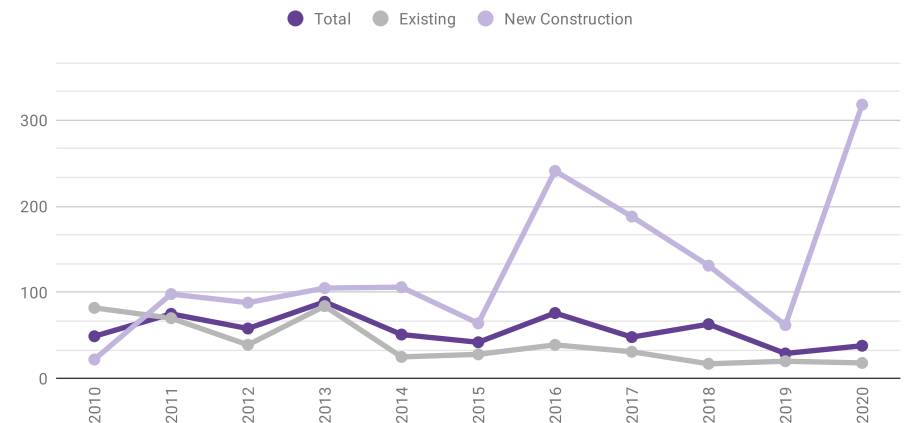
Average Sales Price



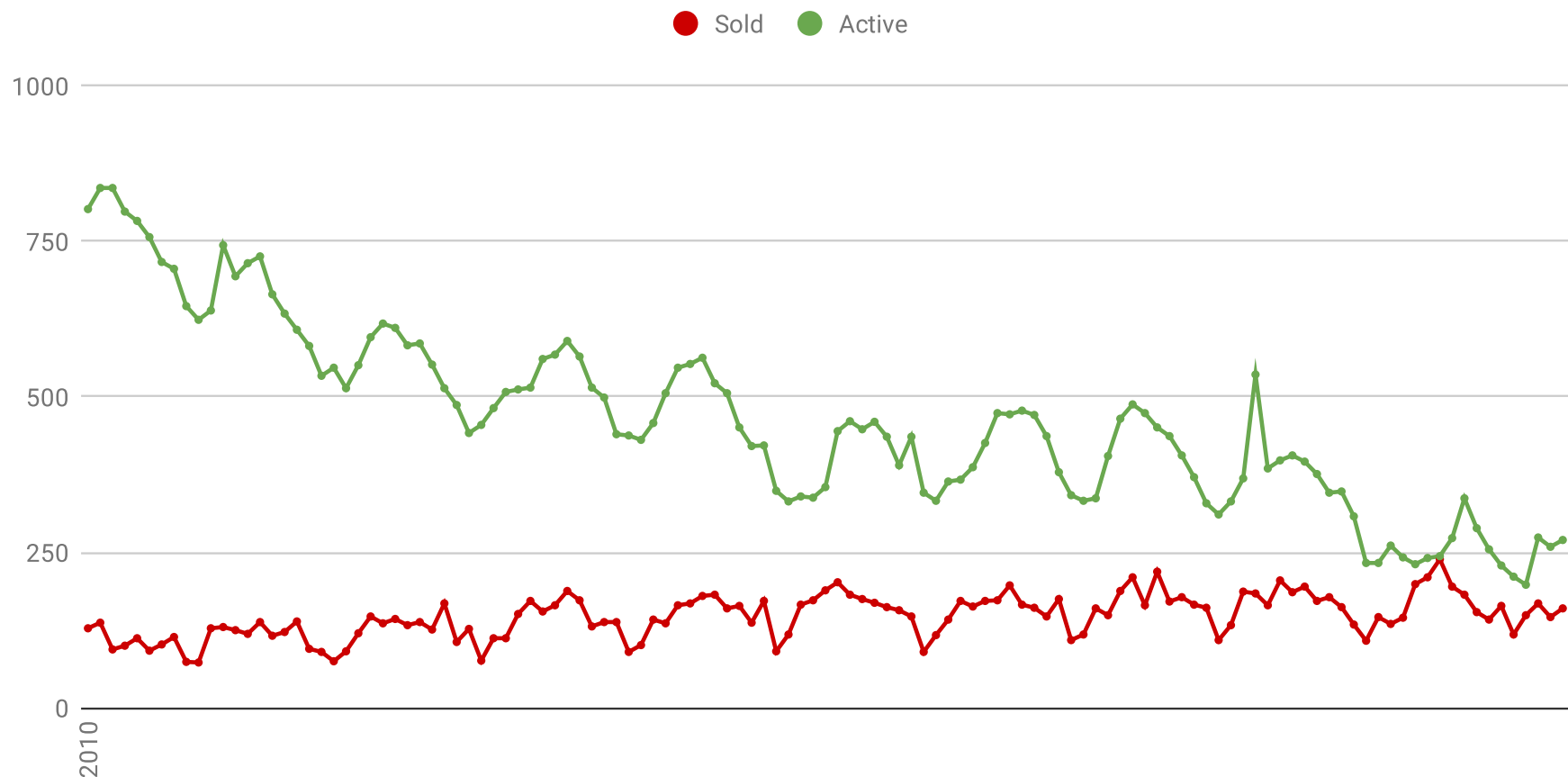
Sold Listings



Average Days on Market



Sold vs. Active Listings - May 2010 - May 2020



January 1 -May 31, 2020							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	492	\$289,859	\$275,500	\$143,666,490	\$142,610,931	99.27%	29
RR	125	\$431,838	\$435,000	\$54,068,164	\$53,979,864	99.84%	46
CT	106	\$227,880	\$230,750	\$24,233,700	\$24,155,329	99.68%	34

January 1 -May 31, 2019							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	510	\$262,657	\$246,000	\$134,799,401	\$133,955,277	99.37%	39
RR	128	\$404,727	\$399,000	\$52,173,598	\$51,805,116	99.29%	54
CT	124	\$226,920	\$228,000	\$28,382,150	\$27,911,275	98.34%	38

January 1 -May 31, 2018							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	516	\$245,286	\$230,000	\$127,641,983	\$126,567,892	99.16%	36
RR	134	\$363,367	\$354,818	\$49,399,839	\$48,691,182	98.57%	55
CT	135	\$209,219	\$224,000	\$28,354,280	\$28,244,565	99.61%	56

January 1 -May 31, 2017							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	485	\$230,616	\$217,500	\$113,055,360	\$111,848,857	98.93%	46
RR	150	\$343,241	\$349,950	\$51,963,044	\$51,486,264	99.08%	72
CT	101	\$211,050	\$203,000	\$21,549,700	\$21,316,075	98.92%	62

January 1 -May 31 2016							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	461	\$214,355	\$198,000	\$100,044,063	\$98,817,960	98.77%	49
RR	105	\$331,481	\$339,966	\$35,224,174	\$34,805,565	98.81%	74
CT	117	\$197,264	\$194,900	\$23,368,299	\$23,079,926	98.77%	58

January 1 -May 31, 2015							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	512	\$212,966	\$194,700	\$110,692,868	\$109,038,770	98.51%	52
RR	121	\$321,721	\$321,000	\$39,558,919	\$38,928,358	98.41%	74
CT	138	\$200,032	\$204,950	\$27,392,047	\$27,604,544	100.78%	71

January 1 -May 31, 2014							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	433	\$198,219	\$182,000	\$87,008,504	\$85,828,937	98.64%	66
RR	103	\$312,981	\$302,900	\$32,586,279	\$32,237,078	98.93%	84
CT	100	\$185,796	\$186,500	\$18,632,805	\$18,579,605	99.71%	68

January 1 -May 31, 2013							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	415	\$197,873	\$178,000	\$83,268,910	\$82,117,605	98.62%	69
RR	100	\$303,476	\$291,000	\$31,044,179	\$30,347,664	97.76%	88
CT	111	\$171,030	\$173,000	\$19,143,132	\$18,984,334	99.17%	73

January 1 -May 31, 2012							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	406	\$181,983	\$167,500	\$75,191,927	\$73,885,286	98.26%	78
RR	97	\$280,810	\$278,000	\$27,863,351	\$27,238,581	97.76%	89
CT	68	\$173,248	\$175,000	\$11,825,727	\$11,780,915	99.62%	84

January 1 -May 31, 2011							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	365	\$172,856	\$160,000	\$64,124,012	\$63,092,508	98.39%	90
RR	94	\$258,697	\$255,750	\$24,854,992	\$24,317,537	97.84%	102
CT	71	\$171,829	\$165,000	\$12,479,150	\$12,199,899	97.76%	97

January 1 -May 31, 2010							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	361	\$181,369	\$167,000	\$66,377,876	\$65,474,439	98.64%	65
RR	94	\$263,868	\$255,175	\$25,333,604	\$24,803,603	97.91%	89
CT	86	\$175,532	\$169,900	\$15,173,249	\$15,095,757	99.49%	73

January 1 -May 31, 2009							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	323	\$170,703	\$160,000	\$56,098,062	\$55,137,314	98.29%	84
RR	73	\$254,357	\$239,500	\$19,320,620	\$18,568,100	96.11%	127
CT	53	\$145,814	\$145,000	\$7,862,505	\$7,728,182	98.29%	99

January 1 -May 31, 2008							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	391	\$180,406	\$165,000	\$71,841,681	\$70,538,965	98.19%	86
RR	86	\$256,660	\$245,000	\$22,553,198	\$22,072,845	97.87%	110
CT	75	\$158,613	\$157,000	\$12,117,798	\$11,896,035	98.17%	189

January 1 -May 31, 2007							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	489	\$174,342	\$160,900	\$86,311,730	\$85,253,371	98.77%	83
RR	122	\$259,727	\$257,750	\$32,535,684	\$31,686,711	97.39%	102
CT	83	\$168,795	\$155,000	\$14,134,436	\$14,010,012	99.12%	143

January 1 -May 31, 2006							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	491	\$167,338	\$160,000	\$83,333,747	\$82,163,268	98.60%	70
RR	116	\$255,264	\$249,400	\$30,024,483	\$29,610,722	98.62%	98
CT	82	\$165,234	\$148,300	\$13,613,226	\$13,549,215	99.53%	85

January 1 -May 31, 2005							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	481	\$155,907	\$146,600	\$75,938,520	\$75,105,817	98.90%	116
RR	126	\$240,967	\$229,240	\$30,600,114	\$30,275,200	98.94%	138
CT	85	\$147,507	\$141,057	\$12,410,624	\$12,525,293	100.92%	154