



500 E. 18th Street | Cheyenne, WY 82001
 Phone: 307-634-0363 | Fax: 307-634-0157
www.cheyennerealtors.com

APRIL

Monthly Statistics for Laramie County

City Residential		2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Median Sales Price	Total	\$174,000	\$160,000	\$169,950	\$176,000	\$182,000	\$210,745	\$199,500	\$217,900	\$232,000	\$260,000	\$280,000
	Existing	\$164,450	\$157,500	\$160,000	\$167,700	\$175,250	\$203,750	\$192,000	\$210,000	\$228,000	\$244,000	\$271,000
	New Construction	\$262,436	\$249,127	\$287,707	\$316,400	\$364,962	\$340,546	\$399,950	\$370,425	\$394,911	\$364,500	\$365,450
Average Sales Price	Total	\$197,183	\$164,487	\$181,817	\$196,460	\$197,345	\$226,569	\$218,509	\$234,219	\$247,212	\$272,380	\$286,379
	Existing	\$186,202	\$155,864	\$168,635	\$182,077	\$189,469	\$218,359	\$207,585	\$223,322	\$229,560	\$260,374	\$278,829
	New Construction	\$275,149	\$251,800	\$281,194	\$308,911	\$374,545	\$346,199	\$356,431	\$355,450	\$385,710	\$361,876	\$372,263
Sold Listings	Total	81	89	111	97	94	109	109	97	115	93	99
	Existing	71	81	98	86	90	102	101	89	102	82	91
	New Construction	10	8	13	11	4	7	8	8	13	11	8
Active Listings	Total	496	437	365	308	292	187	205	246	385	134	157
	Existing	451	407	321	256	255	160	170	207	173	97	110
	New Construction	45	30	44	52	37	27	35	39	52	37	47
% of List Price Rcvd at Sale	Total	98.95%	97.85%	98.47%	98.85%	98.73%	98.67%	98.42%	99.22%	99.66%	99.70%	99.13%
	Existing	98.13%	97.00%	98.02%	97.99%	97.71%	98.43%	97.68%	99.02%	99.35%	99.30%	98.85%
	New Construction	103.10%	103.48%	100.54%	103.02%	111.97%	100.93%	104.20%	100.62%	101.13%	101.91%	101.60%
Avg Days on Market	Total	65	119	72	69	55	57	50	36	35	37	24
	Existing	71	122	70	57	54	52	43	30	22	30	18
	New Construction	24	85	88	158	86	133	135	105	135	87	89
# Homes Sold in Last 12 Months	Total	82	73.92	79.25	86.17	98.25	103.42	86.25	99.58	115.25	107.4	116
	Existing	74.58	63.83	69.67	75.83	89	94.58	97.75	97.08	105	97.8	106.2
	New Construction	7.17	10	9.58	10.42	9.25	8.83	8	11.67	10.25	9.58	9.83
Months Supply of Inventory	Total	6	5.9	4.6	3.6	3	1.8	2.4	2.5	3.3	1.2	1.4
	Existing	6	6.4	4.6	3.4	2.9	1.7	1.7	2.1	1.6	1	1
	New Construction	6.3	3	4.6	5	4	3.1	4.4	3.3	5.1	3.9	4.8

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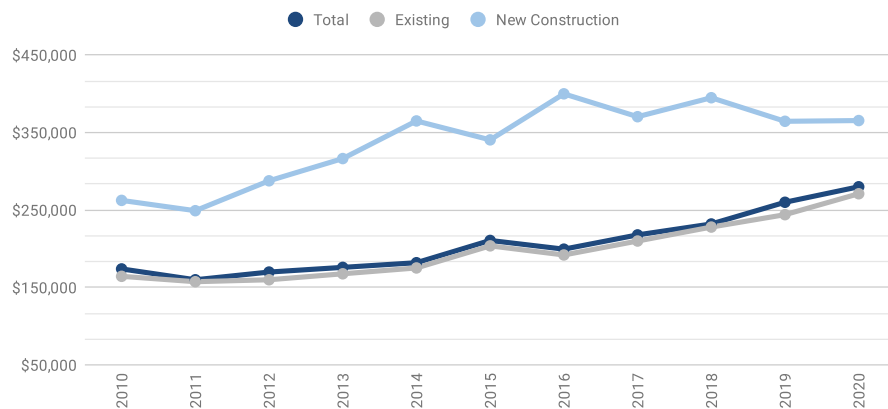


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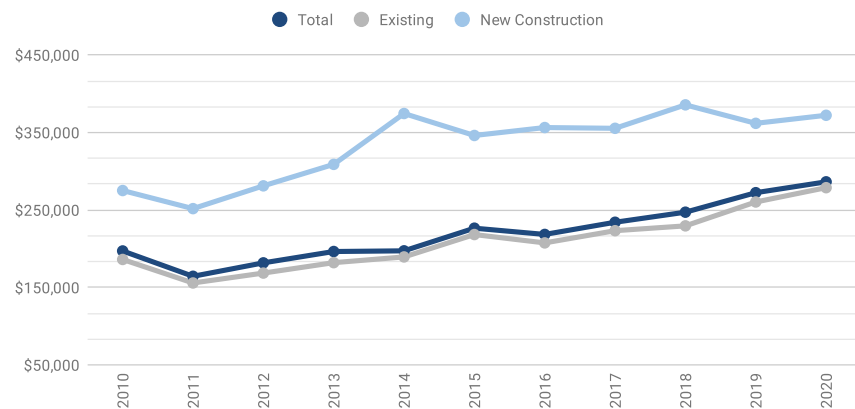
City Residential -- Monthly Statistics -- Laramie County

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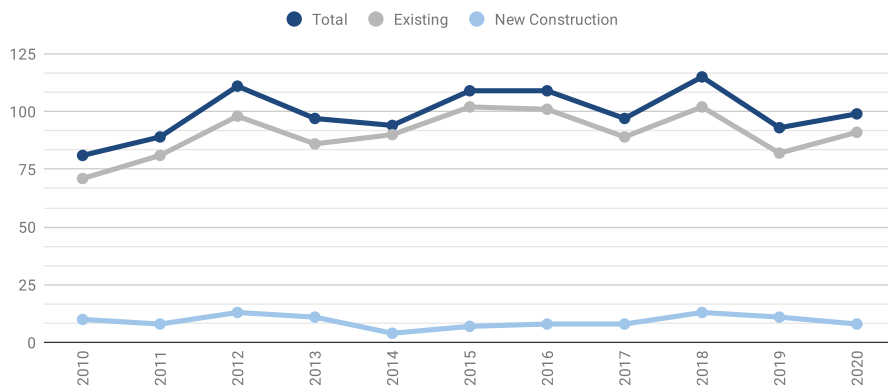
Median Sales Price



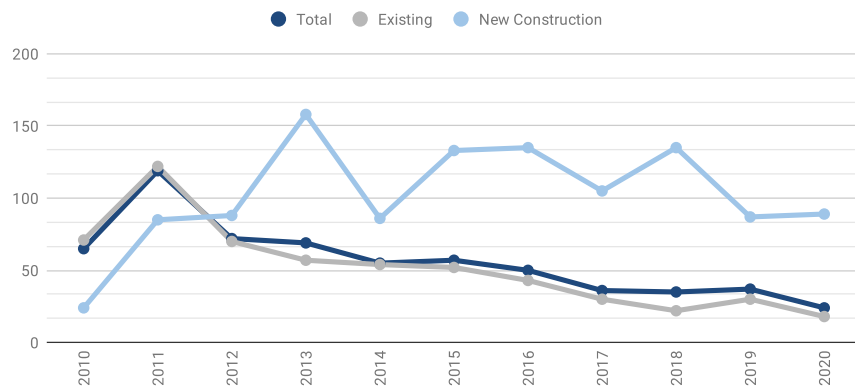
Average Sales Price



Sold Listings



Average Days on Market





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APRIL		Monthly Statistics for Laramie County										
Rural Residential		2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Median Sales Price	Total	\$265,000	\$270,000	\$263,750	\$289,000	\$302,900	\$323,000	\$370,000	\$370,000	\$350,000	\$387,500	\$427,500
	Existing	\$240,250	\$270,000	\$263,750	\$282,500	\$300,300	\$290,500	\$372,500	\$351,250	\$343,500	\$383,700	\$389,000
	New Construction	\$321,062	\$312,750	\$306,050	\$480,000	\$347,000	\$384,950	\$352,900	\$430,552	\$376,352	\$432,500	\$474,542
Average Sales Price	Total	\$261,034	\$263,085	\$282,320	\$303,960	\$302,798	\$296,862	\$352,550	\$366,070	\$356,517	\$387,858	\$410,110
	Existing	\$254,736	\$257,857	\$280,163	\$278,936	\$287,634	\$282,237	\$350,300	\$349,063	\$348,782	\$372,111	\$382,458
	New Construction	\$307,224	\$312,750	\$306,050	\$495,806	\$352,080	\$384,609	\$373,555	\$434,101	\$386,488	\$445,595	\$477,265
Sold Listings	Total	25	21	24	26	17	28	31	30	39	28	24
	Existing	22	19	22	23	13	24	28	24	31	22	17
	New Construction	3	2	2	3	4	4	3	6	8	6	7
Active Listings	Total	155	185	160	135	135	94	99	95	98	53	79
	Existing	134	167	136	110	109	71	72	72	71	32	52
	New Construction	21	18	24	25	26	23	27	23	27	21	27
% of List Price Rcvd at Sale	Total	98.16%	97.43%	97.73%	97.52%	98.42%	99.18%	98.88%	99.06%	98.05%	99.83%	100.00%
	Existing	97.77%	97.32%	97.51%	96.31%	97.56%	99.13%	98.65%	97.29%	97.45%	99.68%	99.41%
	New Construction	100.64%	98.29%	100.00%	103.11%	100.78%	99.36%	100.93%	101.37%	100.22%	100.30%	101.15%
Avg Days on Market	Total	87	107	94	92	96	41	63	65	43	33	59
	Existing	96	106	95	86	90	34	59	70	47	28	55
	New Construction	22	116	87	135	116	80	104	42	27	51	71
# Homes Sold in Last 12 Months	Total	19.08	17.08	20.75	21.17	22.58	28.25	24.25	27.67	30.17	29.3	29.6
	Existing	16.5	14.67	17.67	18.08	18.58	23.83	20.67	23.08	24.17	23.1	22.8
	New Construction	2.58	2.42	3.08	3.08	4	4.42	4.83	5.92	6	6.2	6.8
Months Supply of Inventory	Total	8.1	10.8	7.7	6.4	6	3.3	4.1	3.4	3.2	1.8	2.7
	Existing	8.1	11.4	7.7	6.1	5.9	3	3.5	3.1	2.9	1.4	2.3
	New Construction	8.1	7.4	7.8	8.1	6.5	5.2	5.6	3.9	4.5	3.4	4

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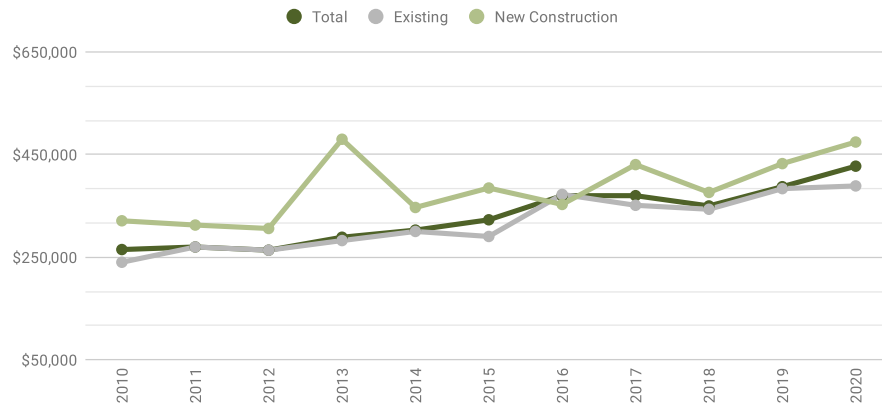


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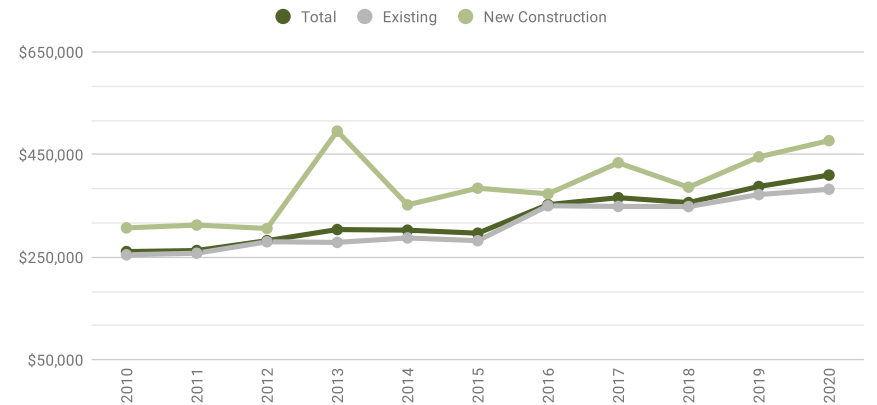
Rural Residential -- Monthly Statistics -- Laramie County

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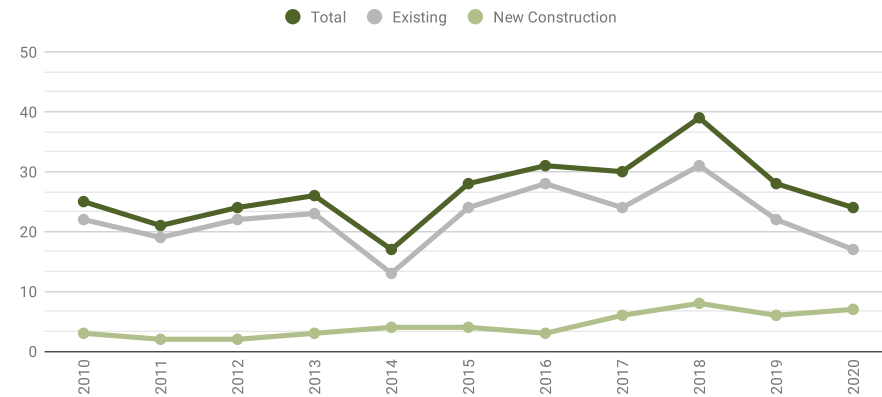
Median Sales Price



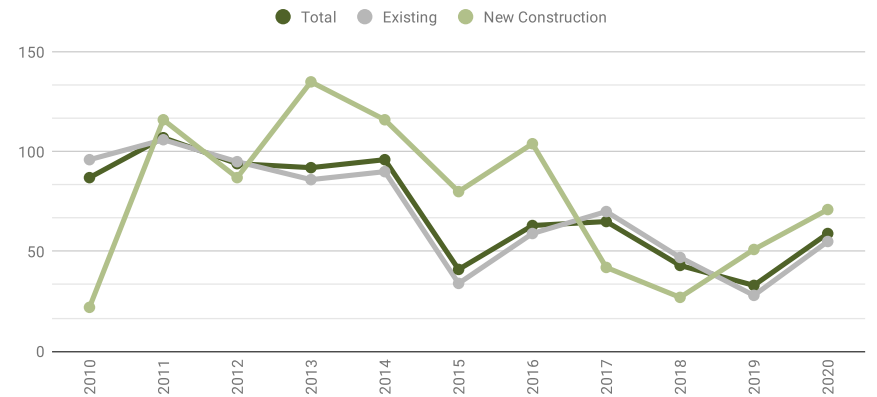
Average Sales Price



Sold Listings



Average Days on Market





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APRIL		Monthly Statistics for Laramie County										
Condo/Townhouse		2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Median Sales Price	Total	\$170,000	\$182,500	\$159,500	\$179,000	\$192,900	\$205,400	\$190,000	\$189,375	\$219,950	\$233,000	\$267,250
	Existing	\$154,000	\$150,000	\$121,875	\$163,500	\$152,250	\$159,900	\$180,000	\$182,500	\$185,000	\$220,000	\$269,950
	New Construction	\$179,900	\$220,000	\$218,405	\$191,000	\$209,150	\$225,000	\$215,000	\$229,900	\$261,935	\$259,700	\$241,250
Average Sales Price	Total	\$182,749	\$182,175	\$165,317	\$181,967	\$182,509	\$198,128	\$193,289	\$203,432	\$212,382	\$233,528	\$254,585
	Existing	\$171,345	\$150,100	\$132,281	\$174,914	\$164,564	\$171,263	\$184,276	\$198,871	\$184,212	\$219,820	\$258,075
	New Construction	\$195,189	\$221,377	\$231,390	\$203,127	\$205,347	\$228,154	\$241,960	\$232,325	\$261,039	\$262,902	\$240,625
Sold Listings	Total	23	20	12	28	25	36	32	22	30	22	20
	Existing	12	11	8	21	14	19	27	19	19	15	16
	New Construction	11	9	4	7	11	17	5	3	11	7	4
Active Listings	Total	95	122	71	69	79	57	63	64	53	50	18
	Existing	77	61	52	40	41	33	27	23	30	25	10
	New Construction	18	61	19	29	38	24	16	41	23	25	8
% of List Price Rcvd at Sale	Total	99.37%	99.15%	98.28%	98.75%	99.30%	100.70%	98.71%	99.09%	100.42%	100.10%	100.12%
	Existing	98.24%	97.23%	95.49%	98.13%	98.70%	98.65%	98.49%	98.58%	98.98%	99.08%	99.94%
	New Construction	100.48%	100.79%	101.68%	100.38%	99.92%	102.50%	99.60%	101.93%	102.23%	101.99%	100.89%
Avg Days on Market	Total	98	102	97	76	73	94	43	45	55	37	18
	Existing	63	126	110	59	33	38	47	37	27	27	12
	New Construction	137	72	70	128	124	156	143	98	104	57	42
# Homes Sold in Last 12 Months	Total	15.75	16	14.75	20	23.25	24.67	20.25	21.08	27.17	25.9	23.9
	Existing	10.83	9.5	9.33	13.5	14.67	16.58	19	18.33	19.92	19.1	21.4
	New Construction	4.92	6.5	5.33	6.17	8.58	8.08	6.75	2.75	7.17	6.8	2.5
Months Supply of Inventory	Total	6	7.6	4.8	3.5	3.4	2.3	3.1	3	2	1.9	0.8
	Existing	7.1	6.4	5.6	3	2.8	2	1.4	1.3	1.5	1.3	0.5
	New Construction	3.7	9.4	3.6	4.7	4.4	3	2.4	14.9	3.2	3.7	3.2

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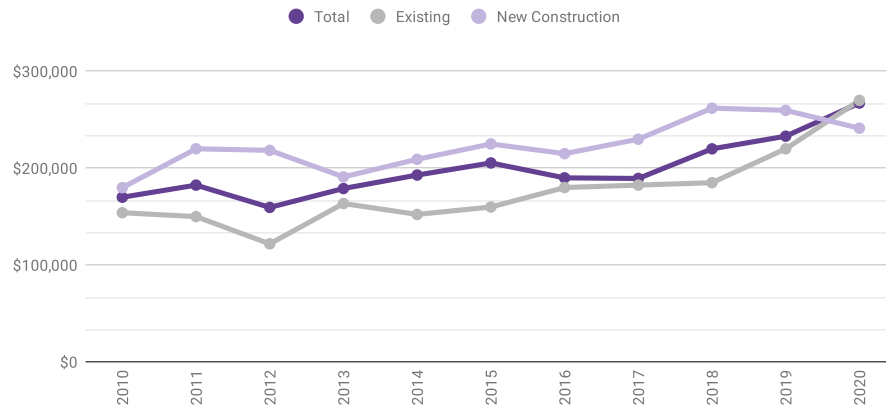


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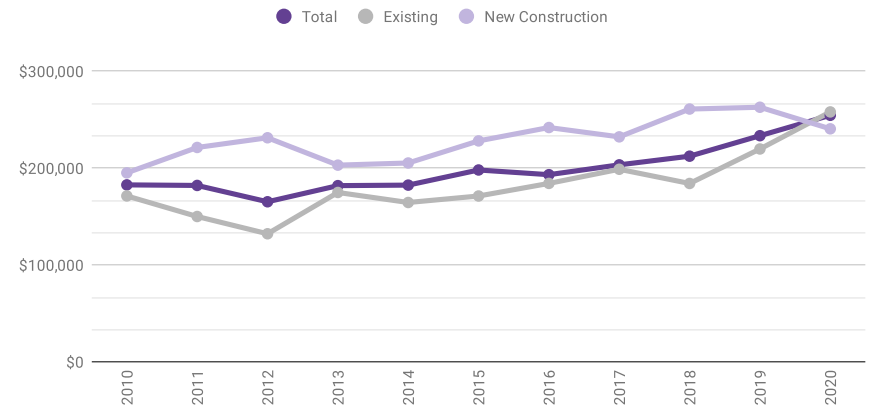
Condo/Townhouse -- Monthly Statistics -- Laramie County

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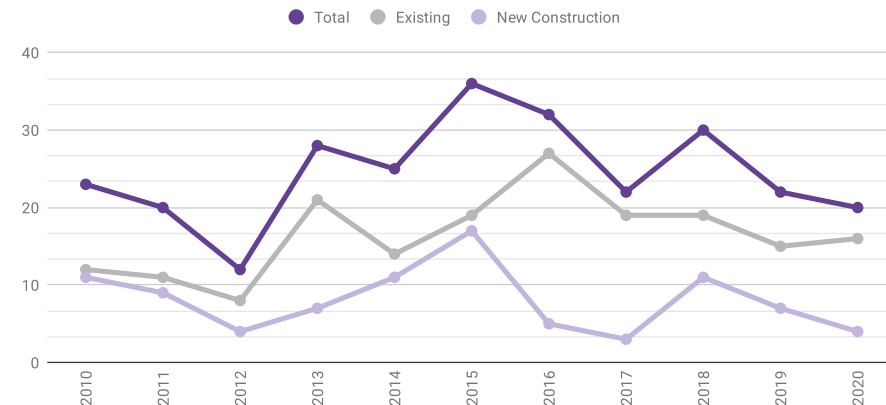
Median Sales Price



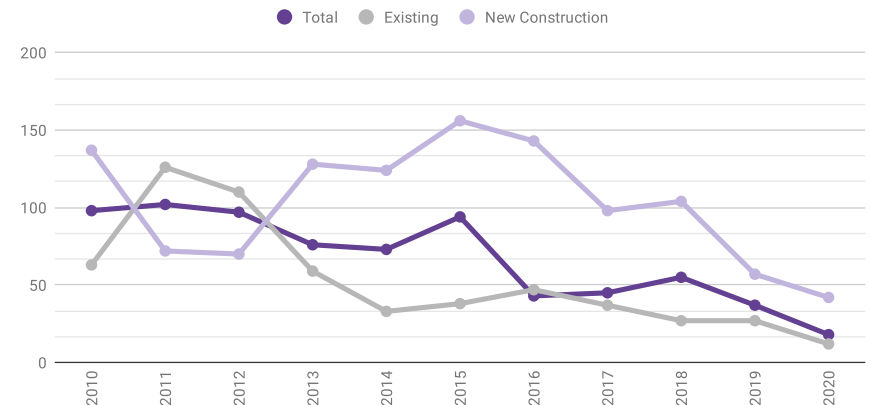
Average Sales Price



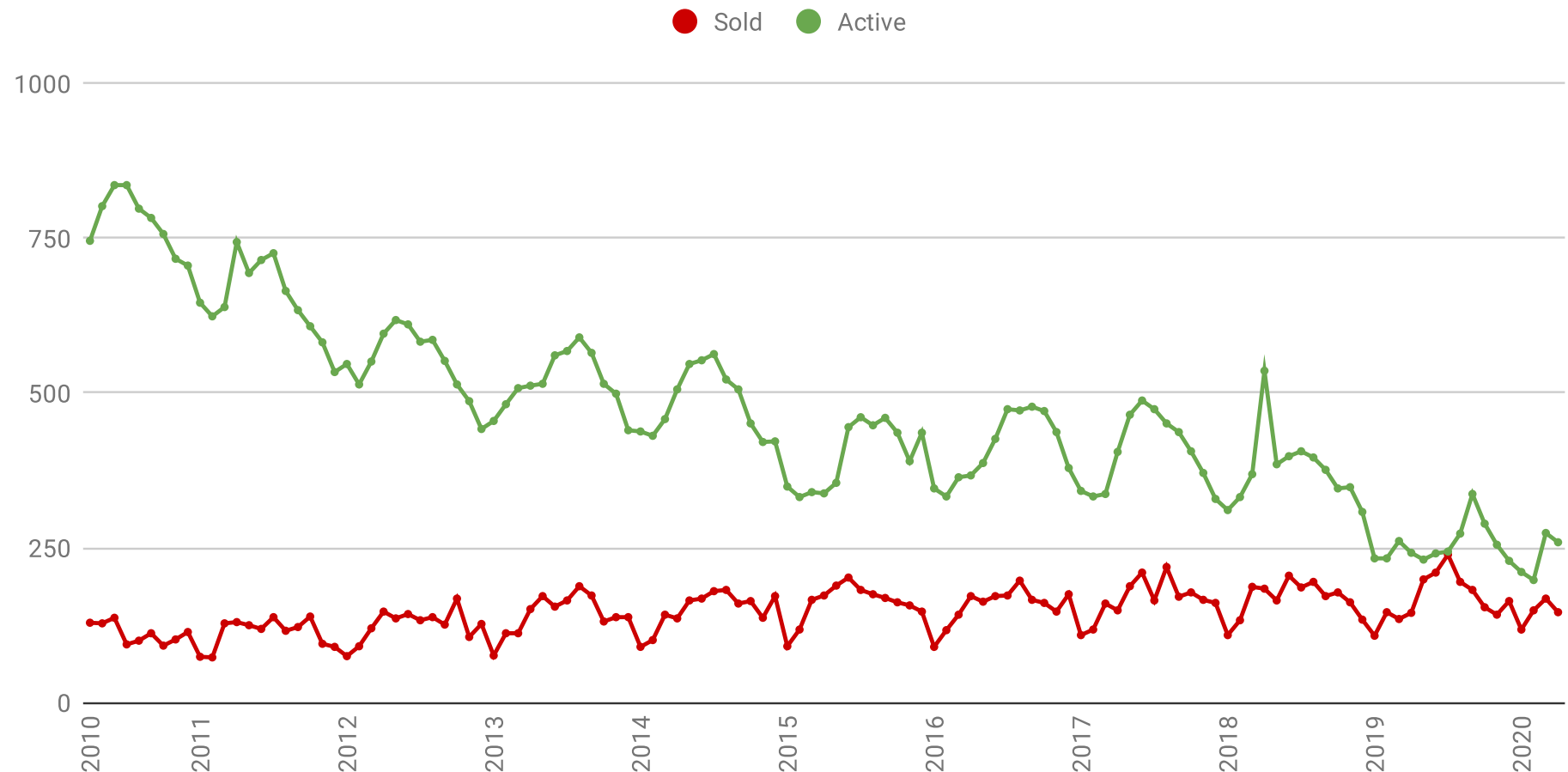
Sold Listings



Average Days on Market



Sold vs. Active Listings - April 2010 - April 2020



January 1 -April 30, 2020							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	382	\$289,742	\$277,000	\$111,528,197	\$110,681,753	99.24%	30
RR	90	\$426,585	\$425,000	\$38,304,779	\$38,392,727	100.23%	55
CT	91	\$228,575	\$231,500	\$20,863,000	\$20,800,339	99.70%	34

January 1 -April 30, 2019							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	364	\$260,643	\$246,000	\$95,433,965	\$94,874,074	99.41%	44
RR	94	\$401,895	\$394,000	\$38,133,318	\$37,778,130	99.07%	58
CT	104	\$220,521	\$224,950	\$23,122,250	\$22,713,675	98.23%	39

January 1 -April 30, 2018							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	412	\$240,263	\$229,950	\$99,829,976	\$98,988,404	99.16%	39
RR	104	\$362,184	\$352,250	\$38,357,819	\$37,667,154	98.20%	58
CT	100	\$210,786	\$213,450	\$21,133,880	\$21,078,665	99.74%	55

January 1 -April 30, 2017							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	358	\$228,971	\$214,000	\$82,950,034	\$81,971,808	98.82%	49
RR	110	\$344,708	\$355,217	\$38,217,204	\$37,971,913	99.36%	80
CT	72	\$205,429	\$195,100	\$14,971,750	\$14,790,925	98.79%	67

January 1 - April 30, 2016							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	485	\$213,599	\$198,000	\$104,906,663	\$103,595,891	98.75%	55
RR	86	\$383,318	\$327,488	\$26,371,917	\$26,001,149	98.59%	99
CT	90	\$195,672	\$193,994	\$17,813,200	\$17,554,728	98.55%	69

January 1 -April 30, 2015							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	385	\$212,326	\$192,400	\$83,081,238	\$81,745,629	98.39%	56
RR	93	\$309,127	\$317,000	\$29,101,001	\$28,748,900	98.79%	66
CT	94	\$195,504	\$205,400	\$18,276,452	\$18,377,397	100.55%	84

January 1 -April 30, 2014							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	324	\$193,008	\$180,000	\$63,559,433	\$62,534,758	98.39%	69
RR	72	\$302,092	\$300,150	\$21,957,579	\$21,750,668	99.06%	87
CT	75	\$186,429	\$185,000	\$14,008,205	\$13,982,205	99.81%	73

January 1 -April 30, 2013							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	320	\$192,598	\$175,000	\$62,910,761	\$61,631,564	97.97%	81
RR	80	\$297,698	\$282,625	\$24,459,429	\$23,815,914	97.37%	98
CT	85	\$172,832	\$176,000	\$14,794,717	\$14,690,724	99.30%	66

January 1 -April 30, 2012							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	307	\$181,315	\$165,000	\$56,618,055	\$55,663,893	98.31%	82
RR	73	\$267,999	\$265,000	\$20,027,001	\$19,563,956	97.69%	94
CT	54	\$167,653	\$175,000	\$9,132,027	\$9,053,315	99.14%	92

January 1 -April 30, 2011							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	285	\$173,129	\$160,000	\$50,080,802	\$49,341,971	98.52%	90
RR	69	\$264,169	\$260,000	\$18,701,692	\$18,227,668	97.47%	100
CT	51	\$172,070	\$164,900	\$8,898,000	\$8,775,600	98.62%	106

January 1 -April 30, 2010							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	275	\$182,476	\$166,000	\$50,976,896	\$50,180,995	98.44%	69
RR	73	\$257,504	\$256,350	\$19,197,004	\$18,797,816	97.92%	86
CT	64	\$177,690	\$169,900	\$11,467,349	\$11,372,202	99.17%	81

January 1 -April 30, 2009							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	248	\$171,333	\$159,950	\$43,261,995	\$42,490,664	98.22%	86
RR	50	\$254,965	\$236,000	\$13,245,020	\$12,748,250	96.25%	129
CT	43	\$143,055	\$145,000	\$6,284,405	\$6,151,382	97.88%	107

January 1 -April 30, 2008							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	292	\$177,322	\$165,000	\$52,793,527	\$51,778,129	98.08%	94
RR	61	\$250,279	\$235,500	\$15,603,598	\$15,267,045	97.84%	122
CT	60	\$154,810	\$155,600	\$9,466,899	\$9,288,605	98.12%	179

January 1 -April 30, 2007							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	375	\$174,762	\$159,900	\$66,366,948	\$65,536,020	98.75%	86
RR	88	\$261,487	\$257,750	\$23,661,330	\$23,010,872	97.25%	112
CT	60	\$168,768	\$155,500	\$10,266,595	\$10,126,129	98.63%	141

January 1 -April 30, 2006							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	372	\$167,052	\$159,250	\$63,135,917	\$62,143,608	98.43%	71
RR	86	\$246,636	\$225,450	\$21,548,190	\$21,210,775	98.43%	96
CT	56	\$150,704	\$141,300	\$8,531,662	\$8,439,444	98.92%	79

January 1 -April 30, 2005							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	361	\$156,043	\$146,263	\$56,997,386	\$56,462,235	99.06%	120
RR	95	\$241,022	\$230,550	\$23,116,508	\$22,812,032	98.68%	139
CT	66	\$146,865	\$142,922	\$9,661,060	\$9,673,820	100.13%	156