



500 E. 18th Street | Cheyenne, WY 82001  
 Phone: 307-634-0363 | Fax: 307-634-0157  
[www.cheyennerealtors.com](http://www.cheyennerealtors.com)

MARCH		Monthly Statistics for Laramie County										
City Residential		2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Median Sales Price	Total	\$160,000	\$160,000	\$176,400	\$185,450	\$188,000	\$199,000	\$218,472	\$206,500	\$225,000	\$244,750	\$285,000
	Existing	\$159,900	\$149,000	\$165,200	\$182,000	\$182,950	\$188,000	\$198,950	\$197,950	\$224,000	\$235,000	\$280,000
	New Construction	\$329,900	\$284,125	\$293,752	\$307,000	\$298,900	\$324,014	\$398,068	\$361,750	\$328,400	\$351,658	\$385,714
Average Sales Price	Total	\$166,649	\$181,633	\$185,535	\$208,259	\$201,807	\$217,550	\$206,250	\$218,596	\$236,537	\$257,727	\$297,515
	Existing	\$160,163	\$163,014	\$173,528	\$195,485	\$189,839	\$206,785	\$197,000	\$204,227	\$228,849	\$240,403	\$284,809
	New Construction	\$324,482	\$303,374	\$298,100	\$294,840	\$293,205	\$324,214	\$386,053	\$356,545	\$336,480	\$371,567	\$398,103
Sold Listings	Total	76	94	83	70	95	120	102	106	126	106	107
	Existing	73	81	75	61	84	109	92	96	117	92	95
	New Construction	3	12	8	9	11	11	10	10	9	14	12
Active Listings	Total	475	391	331	317	255	200	200	199	217	155	157
	Existing	435	350	298	263	224	164	155	159	166	110	111
	New Construction	40	41	33	54	31	36	45	42	51	45	46
% of List Price Rcvd at Sale	Total	98.49%	98.42%	98.33%	98.53%	98.67%	98.61%	99.81%	98.90%	98.95%	99.74%	99.71%
	Existing	98.37%	97.46%	97.40%	97.24%	98.19%	98.44%	98.68%	98.59%	98.73%	99.32%	99.45%
	New Construction	100.00%	101.96%	103.74%	104.78%	102.66%	99.63%	105.39%	100.62%	100.92%	101.60%	101.23%
Avg Days on Market	Total	61	76	72	68	73	52	58	59	42	43	26
	Existing	61	79	63	60	62	46	52	52	36	34	18
	New Construction	75	64	63	122	160	114	111	128	117	102	86
# Homes Sold in Last 12 Months	Total	81.25	73.25	77.42	87.33	98.5	102.17	105.75	109.75	113.75	109.3	115.5
	Existing	73.83	63	68.25	76.83	88.67	93.58	97.83	98.08	103.92	99.5	105.4
	New Construction	7.17	10.17	9.17	10.58	9.83	8.58	7.92	11.67	9.83	9.8	10.08
Months Supply of Inventory	Total	5.8	5.3	4.3	3.6	2.6	2	1.9	1.8	1.9	1.4	1.4
	Existing	5.9	5.6	4.4	3.4	2.5	1.8	1.6	1.6	1.6	1.1	1.1
	New Construction	5.6	4	3.6	5.1	3.2	4.2	5.7	3.6	5.2	4.6	4.6

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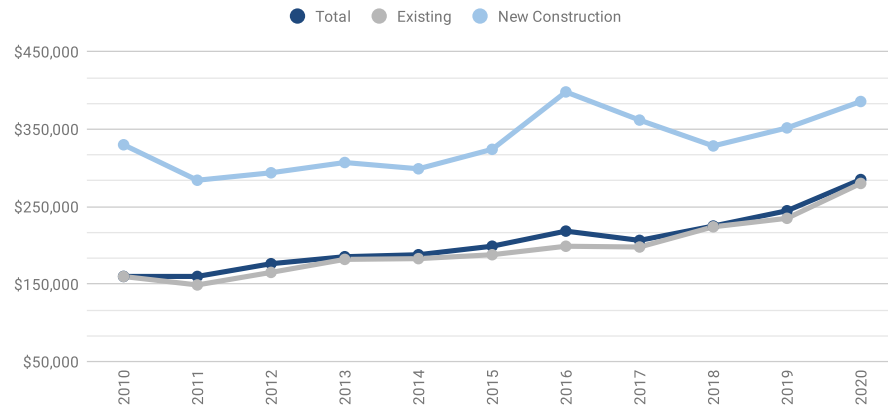


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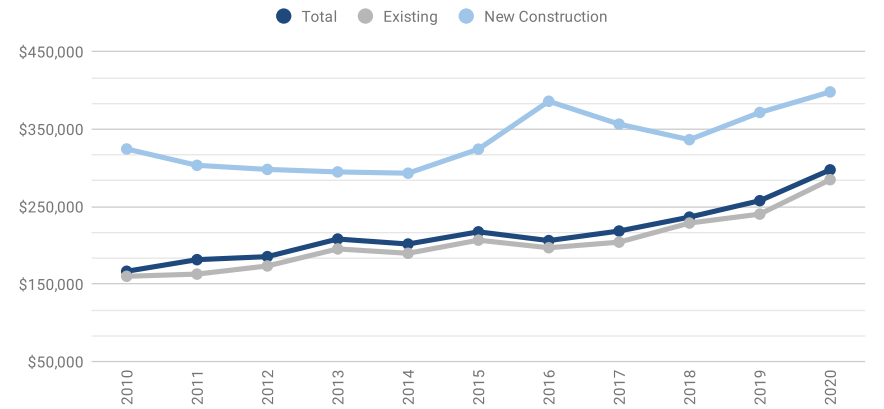
## City Residential -- Monthly Statistics -- Laramie County

MARCH

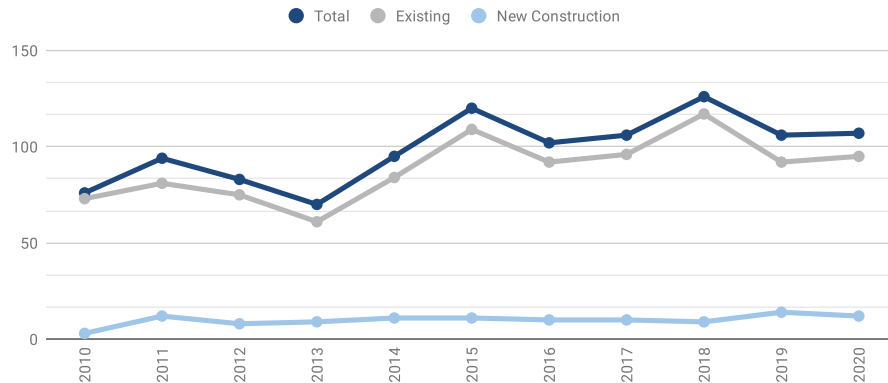
### Median Sales Price



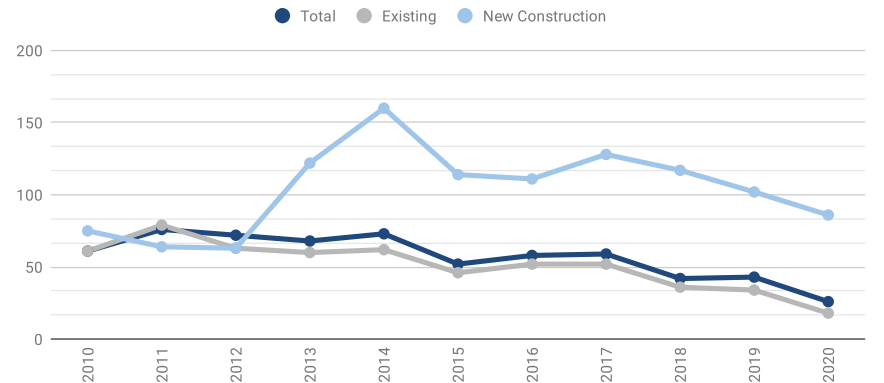
### Average Sales Price



### Sold Listings



### Average Days on Market





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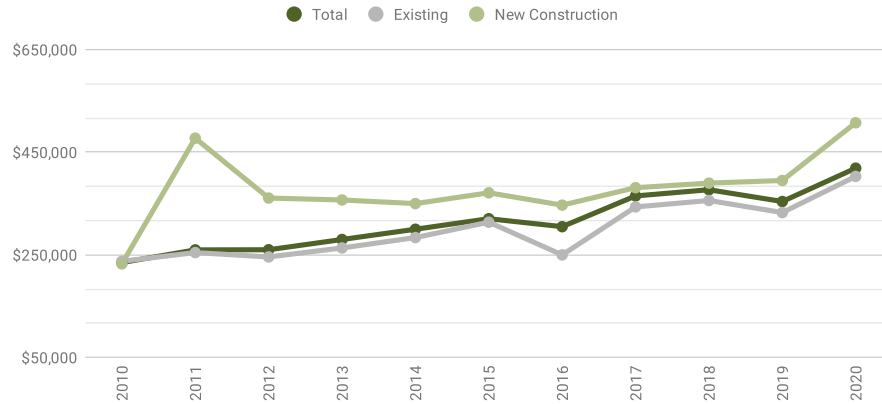
MARCH		Monthly Statistics for Laramie County										
Rural Residential		2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Median Sales Price	Total	\$235,000	\$259,750	\$260,000	\$280,000	\$300,000	\$320,500	\$305,000	\$364,900	\$377,000	\$354,000	\$419,000
	Existing	\$237,500	\$254,500	\$246,000	\$263,500	\$283,750	\$313,750	\$250,000	\$343,500	\$356,000	\$332,500	\$403,000
	New Construction	\$232,500	\$477,500	\$360,812	\$357,000	\$350,000	\$371,000	\$347,000	\$380,950	\$389,900	\$395,000	\$507,493
Average Sales Price	Total	\$248,656	\$294,580	\$263,690	\$302,268	\$308,846	\$333,657	\$296,040	\$351,234	\$375,032	\$370,885	\$428,682
	Existing	\$249,390	\$283,820	\$240,646	\$290,056	\$288,317	\$325,099	\$265,807	\$330,178	\$367,363	\$358,899	\$388,002
	New Construction	\$232,500	\$477,500	\$350,106	\$367,402	\$390,960	\$376,445	\$361,546	\$391,592	\$391,223	\$405,128	\$527,474
Sold Listings	Total	23	18	19	19	25	24	19	35	28	27	24
	Existing	22	17	15	16	20	20	13	23	19	20	17
	New Construction	1	1	4	3	5	4	6	12	9	7	7
Active Listings	Total	150	155	153	112	139	90	97	91	88	56	87
	Existing	120	136	127	85	114	70	69	70	59	37	56
	New Construction	30	19	26	27	25	20	29	21	29	19	31
% of List Price Rcvd at Sale	Total	97.31%	97.67%	98.74%	98.40%	99.43%	98.94%	98.47%	99.31%	98.48%	98.73%	101.16%
	Existing	97.50%	97.80%	98.21%	98.03%	97.56%	98.66%	98.34%	98.50%	96.59%	98.07%	100.14%
	New Construction	93.04%	96.46%	100.13%	100.00%	105.37%	100.12%	98.67%	100.66%	102.46%	100.43%	103.04%
Avg Days on Market	Total	98	104	109	89	98	89	80	77	84	82	53
	Existing	84	97	93	94	65	90	69	60	75	63	29
	New Construction	393	215	170	60	226	83	104	111	102	134	112
# Homes Sold in Last 12 Months	Total	18.08	17.42	20.5	21	23.33	27.33	26.33	27.75	29.42	30.2	29.9
	Existing	15.5	14.92	17.42	18	19.42	22.92	20.33	23.42	23.58	23.8	23.3
	New Construction	2.58	2.5	3.08	3	3.92	4.42	5.33	5.67	5.83	6.3	6.7
Months Supply of Inventory	Total	8.3	8.9	7.5	5.3	6	3.3	3.7	3.3	3	1.9	2.9
	Existing	7.7	9.1	7.3	4.7	5.9	3.1	3.4	3	2.5	1.6	2.4
	New Construction	11.6	7.6	8.4	9	6.4	4.5	5.4	3.7	5	3	4.7

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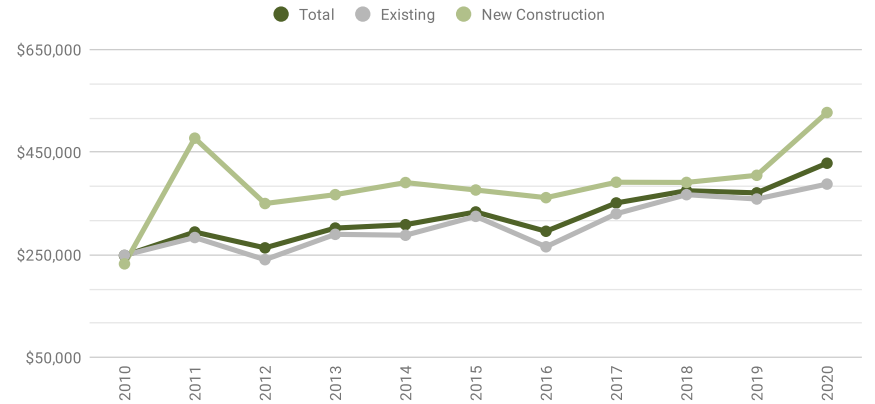
Rural Residential -- Monthly Statistics -- Laramie County

MARCH

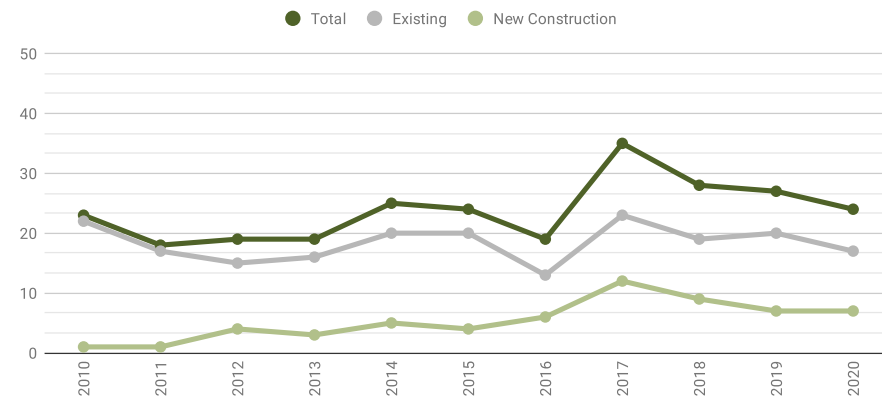
Median Sales Price



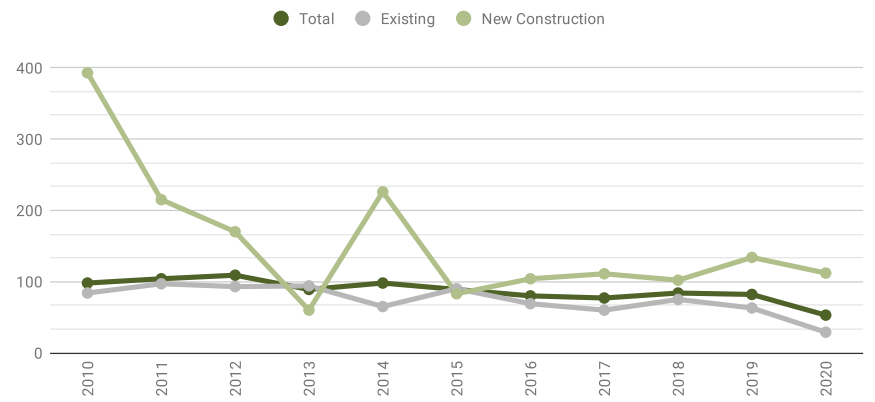
Average Sales Price



Sold Listings



Average Days on Market





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MARCH		Monthly Statistics for Laramie County										
Condo/Townhouse		2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Median Sales Price	Total	\$157,900	\$156,100	\$181,280	\$182,000	\$194,250	\$210,929	\$180,000	\$210,000	\$214,900	\$224,900	\$233,000
	Existing	\$138,250	\$149,000	\$175,000	\$162,500	\$171,000	\$179,000	\$141,500	\$208,000	\$180,000	\$199,500	\$225,000
	New Construction	\$168,000	\$229,900	\$182,000	\$206,550	\$229,500	\$226,750	\$250,312	\$294,450	\$233,400	\$234,400	\$240,503
Average Sales Price	Total	\$176,600	\$163,662	\$179,730	\$178,673	\$195,896	\$224,778	\$195,140	\$216,121	\$227,557	\$233,982	\$231,363
	Existing	\$174,145	\$151,738	\$178,722	\$159,903	\$174,750	\$201,053	\$162,950	\$206,905	\$209,488	\$232,845	\$223,769
	New Construction	\$180,457	\$215,333	\$180,738	\$207,869	\$241,208	\$259,046	\$247,450	\$294,450	\$277,457	\$237,557	\$270,850
Sold Listings	Total	18	16	18	23	22	22	21	19	33	29	31
	Existing	11	13	9	14	15	13	13	17	25	22	26
	New Construction	7	3	9	9	7	9	8	2	7	7	5
Active Listings	Total	90	93	67	79	64	50	67	47	64	41	28
	Existing	71	59	48	44	34	38	37	26	33	15	17
	New Construction	19	34	19	35	30	12	30	21	30	26	11
% of List Price Rcvd at Sale	Total	98.22%	98.31%	100.50%	100.56%	99.75%	101.38%	98.56%	98.84%	99.65%	99.36%	99.68%
	Existing	97.24%	97.95%	98.19%	98.63%	98.67%	99.44%	98.74%	98.68%	99.28%	99.08%	99.30%
	New Construction	99.74%	99.42%	102.89%	102.96%	101.47%	103.65%	98.38%	99.85%	100.84%	100.21%	101.37%
Avg Days on Market	Total	67	135	69	56	117	90	62	44	51	32	33
	Existing	82	151	61	44	78	61	55	42	23	33	7
	New Construction	42	64	77	76	201	133	74	66	158	28	166
# Homes Sold in Last 12 Months	Total	15.5	16.25	15.42	18.67	23.5	23.75	26.67	21.92	26.5	26.6	24.1
	Existing	11.08	9.58	9.58	12.83	15.25	16.17	18.92	19	19.92	19.4	21.3
	New Construction	4.42	6.67	5.75	5.92	8.25	7.58	7.75	2.92	6.5	7.2	2.8
Months Supply of Inventory	Total	5.8	5.7	4.3	4.2	2.7	2.1	2.5	2.1	2.4	1.5	1.2
	Existing	6.4	6.2	5	3.4	2.2	2.4	2	1.4	1.7	0.8	0.8
	New Construction	4.3	5.1	3.3	5.9	3.6	1.6	3.9	7.2	4.6	3.6	4

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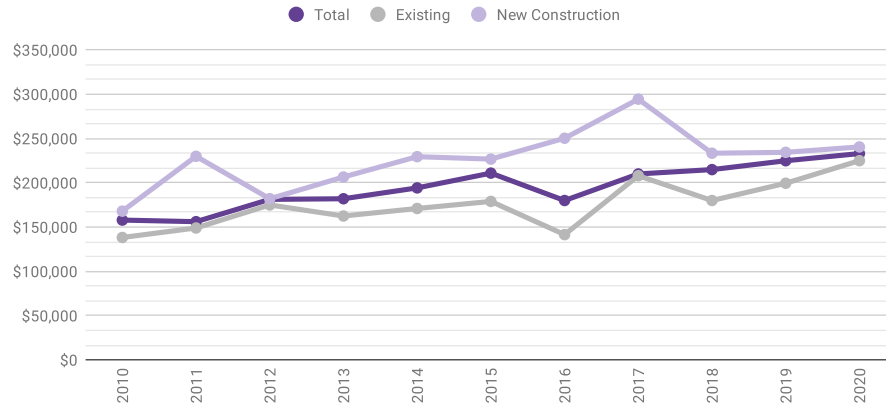


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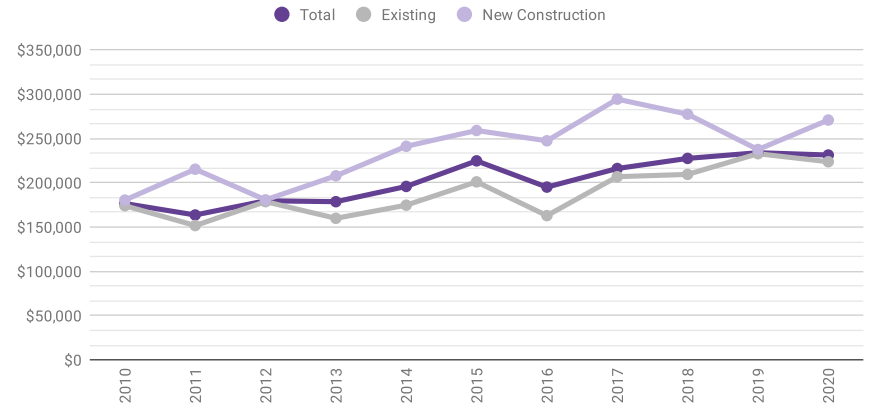
## Condo/Townhouse -- Monthly Statistics -- Laramie County

MARCH

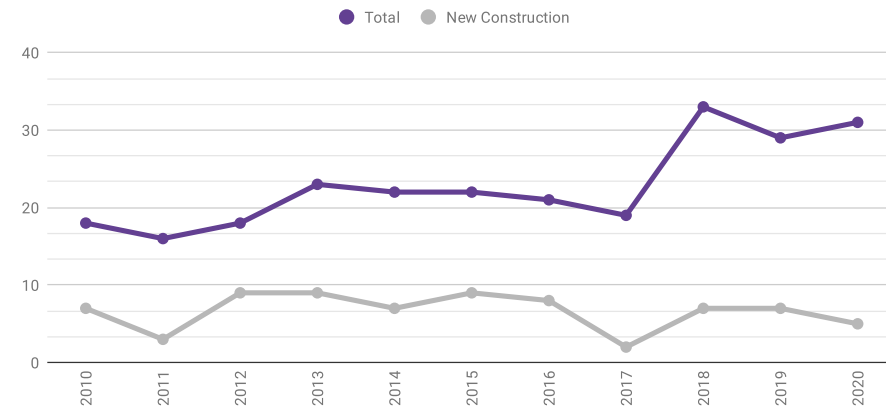
### Median Sales Price



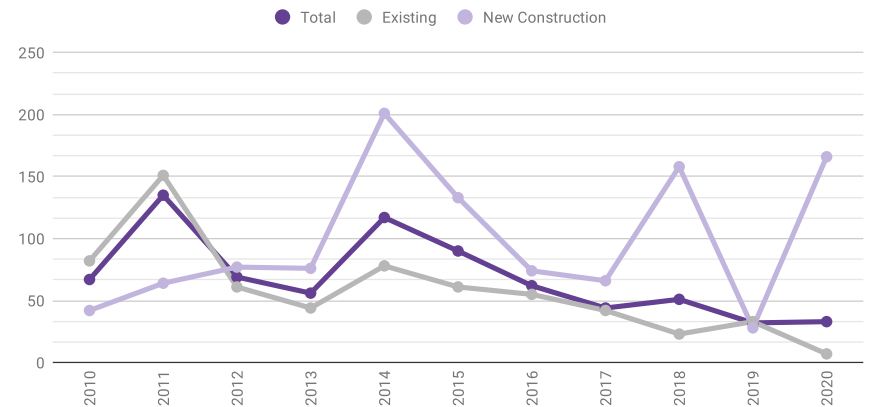
### Average Sales Price



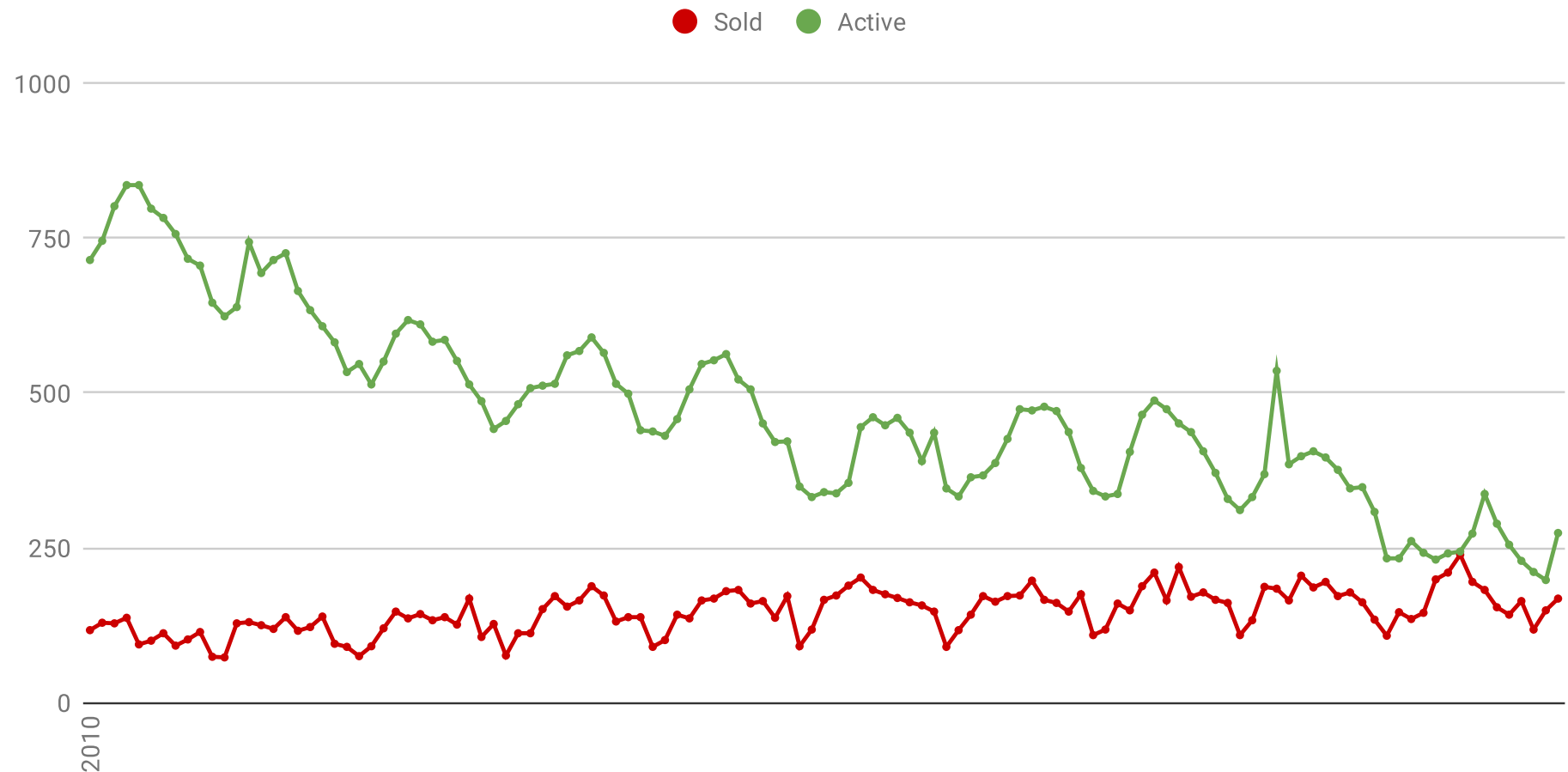
### Sold Listings



### Average Days on Market



## Sold vs. Active Listings - March 2010 - March 2020



January 1 -March 31, 2020							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	284	\$291,954	\$277,000	\$83,512,440	\$82,915,169	99.28%	33
RR	65	\$430,231	\$423,000	\$27,876,737	\$27,965,070	100.32%	55
CT	71	\$221,248	\$215,000	\$15,777,300	\$15,708,639	99.56%	38

January 1 -March 31, 2019							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	267	\$257,025	\$244,500	\$69,115,961	\$68,625,734	99.29%	46
RR	66	\$407,850	\$399,450	\$27,255,058	\$26,918,105	98.76%	68
CT	81	\$217,450	\$224,900	\$17,805,450	\$17,396,055	97.70%	40

January 1 -March 31, 2018							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	297	\$236,949	\$225,000	\$71,107,816	\$70,373,971	98.97%	40
RR	64	\$366,609	\$354,818	\$23,877,804	\$23,462,978	98.26%	68
CT	69	\$211,415	\$212,000	\$14,669,500	\$14,587,700	99.44%	54

January 1 -March 31, 2017							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	260	\$227,201	\$211,500	\$59,867,303	\$59,072,482	98.67%	54
RR	79	\$337,541	\$355,000	\$26,831,314	\$26,665,788	99.38%	86
CT	50	\$206,308	\$197,550	\$10,455,000	\$10,315,400	98.66%	77

January 1 -March 31, 2016							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	239	\$209,080	\$198,000	\$50,470,841	\$49,970,325	99.01%	57
RR	47	\$320,682	\$305,000	\$15,318,551	\$15,072,083	98.39%	81
CT	58	\$197,120	\$194,650	\$11,611,000	\$11,432,973	98.47%	56

January 1 -March 31, 2015							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	265	\$208,375	\$190,000	\$56,166,189	\$55,219,411	98.31%	54
RR	58	\$318,767	\$313,750	\$18,727,518	\$18,488,530	98.72%	78
CT	56	\$195,968	\$205,400	\$10,918,721	\$10,974,213	100.51%	80

January 1 -March 31, 2014							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	230	\$191,236	\$180,000	\$44,769,483	\$43,984,280	98.25%	73
RR	55	\$301,874	\$294,000	\$16,727,279	\$16,603,098	99.26%	84
CT	49	\$190,928	\$185,000	\$9,345,445	\$9,355,479	100.11%	74



January 1 -March 31, 2013							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	200	\$197,013	\$177,250	\$40,213,275	\$39,402,703	97.98%	80
RR	47	\$298,015	\$280,000	\$14,299,329	\$14,006,745	97.95%	90
CT	54	\$167,069	\$166,000	\$9,053,067	\$9,021,729	99.65%	63

January 1 -March 31, 2012							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	195	\$181,081	\$165,000	\$35,942,840	\$35,310,873	98.24%	87
RR	49	\$260,984	\$265,000	\$13,094,011	\$12,788,256	97.66%	94
CT	42	\$168,321	\$175,000	\$7,113,516	\$7,069,502	99.38%	90

January 1 -March 31, 2011							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	197	\$177,048	\$160,000	\$35,295,119	\$34,878,564	98.82%	78
RR	48	\$264,643	\$257,250	\$13,030,992	\$12,702,868	97.48%	96
CT	31	\$165,551	\$156,200	\$5,223,100	\$5,132,100	98.26%	108

January 1 -March 31, 2010							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	194	\$176,335	\$165,250	\$34,836,207	\$34,209,149	98.20%	71
RR	48	\$255,665	\$255,175	\$12,549,129	\$12,271,944	97.79%	87
CT	41	\$174,852	\$169,000	\$7,237,449	\$7,168,972	99.05%	72

January 1 -March 31, 2009							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	176	\$171,714	\$158,950	\$30,843,890	\$30,221,787	97.98%	88
RR	37	\$261,022	\$240,000	\$10,052,420	\$9,657,850	96.07%	130
CT	23	\$139,325	\$125,900	\$3,259,353	\$3,204,497	98.32%	124

January 1 -March 31, 2008							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	210	\$179,743	\$165,100	\$38,579,162	\$37,746,134	97.84%	105
RR	40	\$243,308	\$236,400	\$9,947,898	\$9,732,345	97.83%	125
CT	44	\$150,422	\$148,700	\$6,753,549	\$6,618,580	98.00%	160

January 1 -March 31, 2007							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	279	\$171,623	\$158,000	\$48,507,066	\$47,882,915	98.71%	92
RR	59	\$246,369	\$249,900	\$14,912,880	\$14,535,772	97.47%	115
CT	47	\$175,108	\$157,500	\$8,346,345	\$8,230,101	98.61%	136

January 1 -March 31, 2006							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	264	\$164,919	\$155,000	\$44,299,283	\$43,538,720	98.28%	73
RR	66	\$250,728	\$231,450	\$16,899,690	\$16,548,059	97.92%	90
CT	41	\$141,973	\$138,000	\$5,869,962	\$5,820,894	99.16%	73

January 1 -March 31, 2005							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	257	\$155,904	\$142,083	\$40,589,552	\$40,190,507	99.02%	120
RR	67	\$244,662	\$231,233	\$16,572,108	\$16,369,132	98.78%	144
CT	50	\$145,379	\$139,167	\$7,213,045	\$7,252,655	100.55%	145