



500 E. 18th Street | Cheyenne, WY 82001
 Phone: 307-634-0363 | Fax: 307-634-0157
www.cheyennerealtors.com

FEBRUARY

Monthly Statistics for Laramie County

City Residential		2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Median Sales Price	Total	\$173,800	\$162,899	\$165,000	\$167,900	\$171,750	\$197,750	\$179,450	\$217,500	\$222,500	\$250,000	\$270,500
	Existing	\$169,875	\$159,000	\$160,000	\$166,000	\$170,500	\$192,500	\$176,000	\$200,000	\$218,950	\$239,900	\$262,950
	New Construction	\$285,750	\$294,746	\$293,412	\$317,360	\$317,300	\$383,887	\$370,000	\$342,000	\$347,500	\$369,160	\$369,015
Average Sales Price	Total	\$192,030	\$178,630	\$191,122	\$187,836	\$185,537	\$207,962	\$188,463	\$231,124	\$237,389	\$262,644	\$270,500
	Existing	\$185,715	\$163,203	\$175,848	\$181,457	\$176,865	\$200,642	\$181,092	\$216,321	\$230,742	\$244,073	\$278,509
	New Construction	\$272,019	\$294,332	\$303,768	\$287,343	\$328,625	\$350,707	\$357,989	\$337,436	\$334,883	\$378,716	\$389,827
Sold Listings	Total	82	51	67	83	70	82	72	90	94	87	106
	Existing	76	45	59	78	66	78	69	79	88	75	98
	New Construction	6	6	8	5	4	4	3	11	6	12	8
Active Listings	Total	429	398	319	305	239	198	192	207	192	135	114
	Existing	389	356	291	258	195	155	110	162	140	97	78
	New Construction	40	42	28	47	44	43	37	45	52	38	36
% of List Price Rcvd at Sale	Total	97.93%	99.12%	98.47%	98.10%	97.64%	98.22%	98.54%	98.37%	99.08%	99.16%	99.25%
	Existing	97.39%	98.37%	97.18%	97.45%	97.58%	98.07%	98.26%	97.85%	98.96%	98.44%	99.13%
	New Construction	102.81%	102.36%	104.43%	105.01%	98.13%	99.92%	101.94%	100.85%	100.26%	102.17%	100.31%
Avg Days on Market	Total	76	74	89	98	80	53	56	51	34	51	39
	Existing	77	64	91	97	76	52	55	47	32	43	33
	New Construction	75	143	81	110	140	84	81	88	62	103	102
# Homes Sold in Last 12 Months	Total	81.33	71.75	78.33	88.42	96.42	98.22%	107.25	109.42	112.08	110.9	115.4
	Existing	73.5	62.33	68.75	78	86.75	98.07%	99.25	97.75	102.17	101.6	105.2
	New Construction	7.58	9.42	9.5	10.5	9.67	99.92%	7.08	11.67	9.92	9.3	10.25
Months Supply of Inventory	Total	5.3	5.5	4.1	3.4	2.5	2	1.8	1.9	1.7	1.2	1
	Existing	5.3	5.7	4.2	3.3	2.2	1.7	1.1	1.7	1.4	1	0.7
	New Construction	5.3	4.5	2.9	4.5	4.6	5	5.2	3.9	5.2	4.1	3.5

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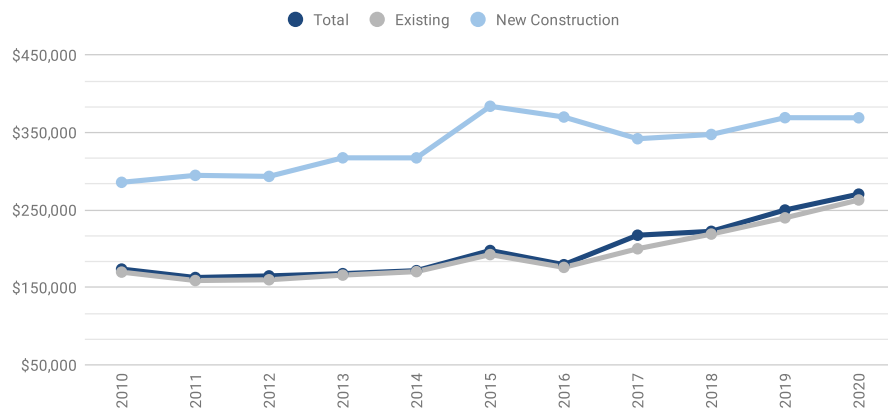


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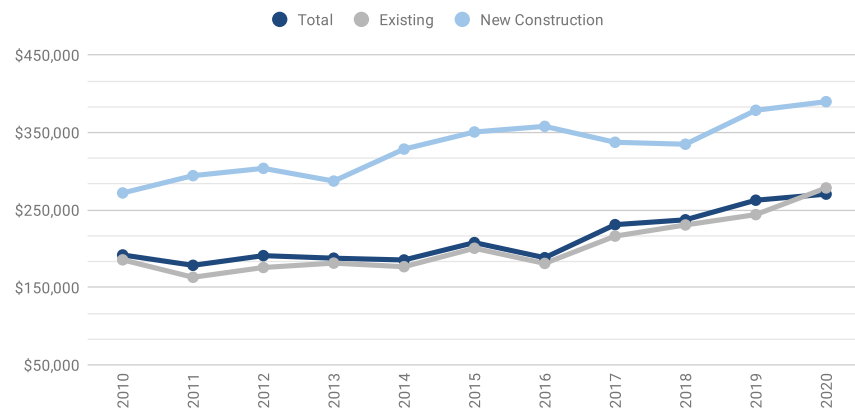
City Residential -- Monthly Statistics -- Laramie County

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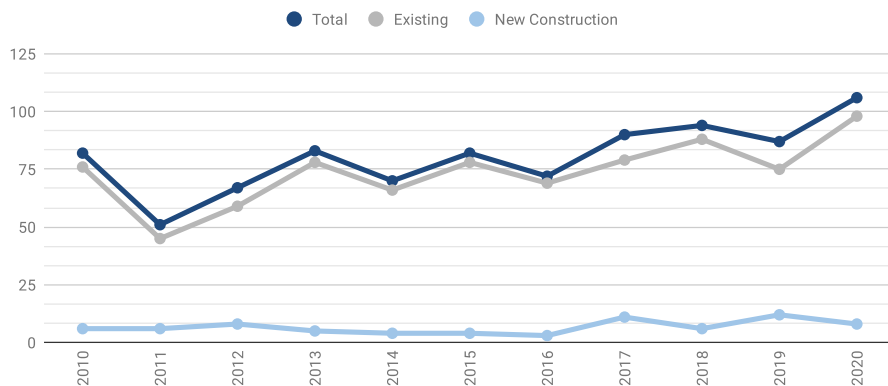
Median Sales Price



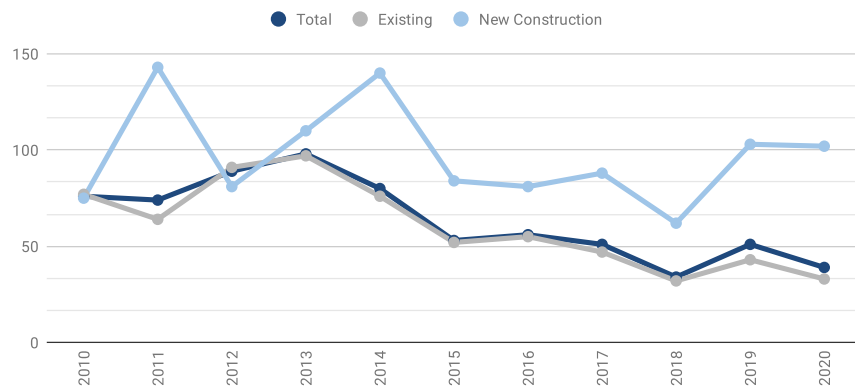
Average Sales Price



Sold Listings



Average Days on Market





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Rural Residential		2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Median Sales Price	Total	\$273,600	\$240,000	\$283,450	\$279,500	\$289,400	\$290,000	\$364,950	\$362,500	\$325,000	\$396,450	\$418,900
	Existing	\$260,500	\$240,000	\$264,950	\$270,000	\$255,000	\$290,000	\$335,000	\$347,999	\$312,000	\$396,450	\$400,000
	New Construction	\$273,600	\$0	\$345,635	\$325,000	\$325,000	\$323,212	\$430,270	\$434,068	\$402,950	\$418,925	\$431,950
Average Sales Price	Total	\$269,700	\$228,755	\$266,785	\$275,741	\$310,394	\$323,558	\$377,181	\$354,945	\$359,768	\$411,937	\$420,386
	Existing	\$263,600	\$228,755	\$255,521	\$271,263	\$276,340	\$323,594	\$368,333	\$322,653	\$340,326	\$407,645	\$408,896
	New Construction	\$290,033	\$0	\$345,635	\$325,000	\$359,043	\$323,212	\$430,270	\$438,902	\$432,675	\$433,399	\$439,058
Sold Listings	Total	13	15	16	12	17	21	22	18	19	24	21
	Existing	10	15	14	11	10	19	12	13	15	20	13
	New Construction	3	0	2	1	7	2	2	5	4	4	8
Active Listings	Total	142	156	137	114	122	86	96	87	85	54	64
	Existing	124	137	123	100	103	66	63	61	56	31	36
	New Construction	18	19	14	14	19	20	33	26	29	23	28
% of List Price Rcvd at Sale	Total	97.36%	96.35%	98.36%	97.25%	99.42%	97.94%	98.28%	98.83%	97.83%	98.81%	100.00%
	Existing	96.88%	96.35%	97.71%	97.43%	98.81%	97.63%	97.95%	97.78%	97.12%	98.53%	98.13%
	New Construction	98.88%	na	101.88%	95.62%	100.09%	101.06%	100.00%	100.87%	100.00%	100.13%	102.96%
Avg Days on Market	Total	61	84	97	112	54	55	113	86	57	64	66
	Existing	74	84	111	99	47	56	102	80	70	64	56
	New Construction	17	0	0	260	64	47	177	103	12	62	81
# Homes Sold in Last 12 Months	Total	17.67	17.83	20.42	21	22.83	27.42	26.75	26.42	30	30.3	30.2
	Existing	15.08	15.33	17.58	17.92	19.08	22.92	20.92	22.58	23.92	23.8	23.5
	New Construction	2.58	2.5	2.83	3.08	3.75	4.5	5.17	5.17	6.08	6.5	6.7
Months Supply of Inventory	Total	8	8.7	6.7	5.4	5.3	3.1	3.6	3.3	2.8	1.8	2.1
	Existing	8.2	8.9	7	5.6	5.4	2.9	3	2.7	2.3	1.3	1.5
	New Construction	7	7.6	4.9	4.5	5.1	4.4	6.4	5	4.8	3.5	4.2

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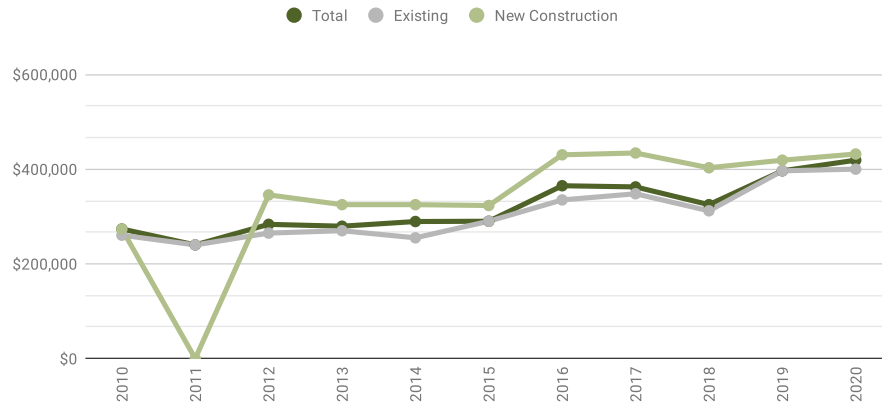


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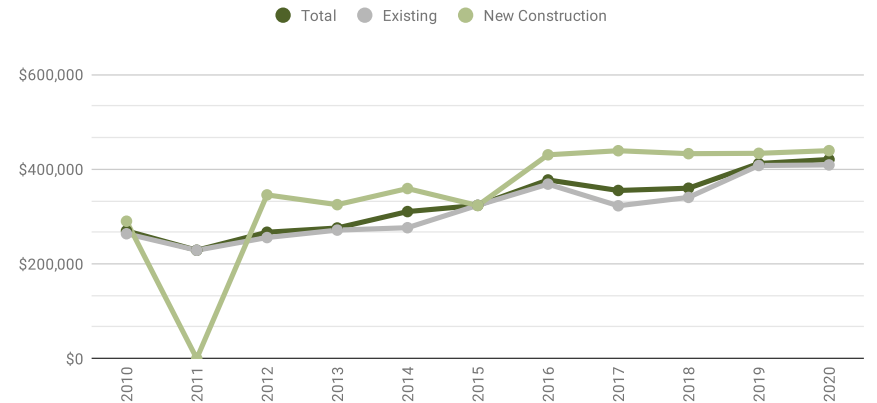
Rural Residential -- Monthly Statistics -- Laramie County

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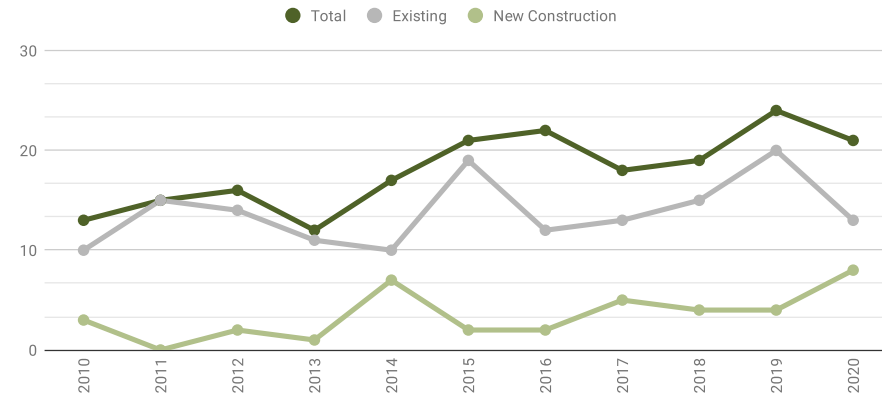
Median Sales Price



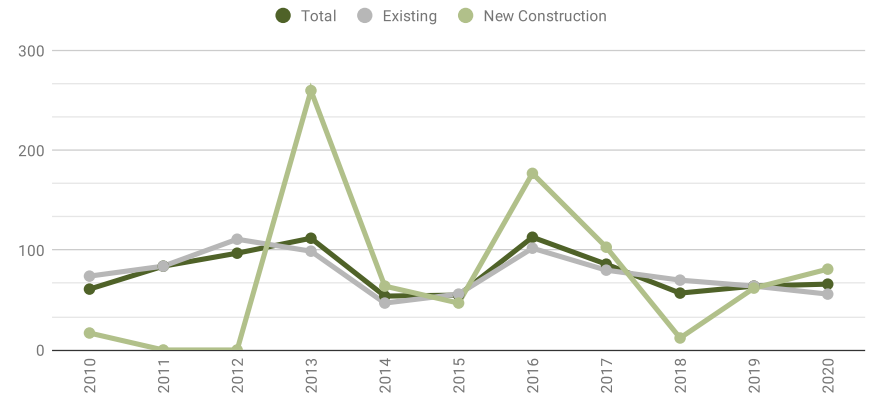
Average Sales Price



Sold Listings



Average Days on Market





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FEBRUARY		Monthly Statistics for Laramie County										
Condo/Townhouse		2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Median Sales Price	Total	\$161,950	\$185,000	\$167,750	\$160,900	\$179,950	\$205,400	\$195,400	\$197,250	\$216,000	\$223,400	\$220,000
	Existing	\$127,000	\$152,000	\$160,750	\$143,900	\$170,138	\$157,950	\$167,500	\$179,750	\$179,900	\$187,000	\$212,500
	New Construction	\$169,900	\$201,250	\$182,400	\$183,845	\$245,889	\$215,700	\$214,400	\$235,000	\$233,900	\$231,150	\$243,650
Average Sales Price	Total	\$163,770	\$170,500	\$148,600	\$155,435	\$187,896	\$182,843	\$194,652	\$198,190	\$204,565	\$207,155	\$223,446
	Existing	\$125,966	\$158,200	\$137,333	\$146,362	\$163,126	\$151,925	\$188,494	\$188,987	\$185,723	\$190,835	\$218,850
	New Construction	\$201,574	\$201,250	\$182,400	\$184,922	\$232,482	\$218,178	\$216,820	\$235,000	\$239,557	\$239,796	\$244,895
Sold Listings	Total	12	7	8	17	14	15	23	10	20	30	17
	Existing	6	5	6	13	9	8	18	8	13	20	14
	New Construction	6	2	2	4	5	7	5	2	7	10	3
Active Listings	Total	85	70	58	63	70	48	45	39	55	44	14
	Existing	60	58	44	46	34	31	26	26	29	15	5
	New Construction	25	12	14	17	36	17	19	13	26	29	9
% of List Price Rcvd at Sale	Total	100.74%	98.48%	98.18%	99.61%	100.15%	100.05%	98.37%	99.19%	99.58%	99.51%	99.81%
	Existing	96.95%	98.03%	96.51%	102.40%	98.38%	98.28%	98.02%	98.93%	99.23%	98.21%	99.23%
	New Construction	100.33%	99.38%	102.18%	105.02%	102.47%	101.51%	99.50%	100.04%	100.09%	101.66%	102.32%
Avg Days on Market	Total	97	79	131	66	46	66	56	67	50	49	52
	Existing	95	70	139	78	56	71	46	27	11	32	43
	New Construction	99	101	105	26	27	60	92	228	120	85	95
# Homes Sold in Last 12 Months	Total	14.67	16.42	15.25	18.25	23.58	23.75	26.75	22.08	25.33	26.9	23.9
	Existing	10.75	9.42	9.92	12	15.17	16.33	18.92	17.25	19.25	19.7	21
	New Construction	3.92	7	5.25	5.92	8.42	7.42	7.83	3.42	6.08	7.2	2.9
Months Supply of Inventory	Total	5.8	4.3	3.8	3.5	3	2	1.7	1.8	2.2	1.6	0.6
	Existing	5.6	6.2	4.4	3.8	2.2	1.9	1.4	1.5	1.5	0.8	0.2
	New Construction	6.4	1.7	2.7	2.9	4.3	2.3	2.4	3.8	4.3	4	3.1

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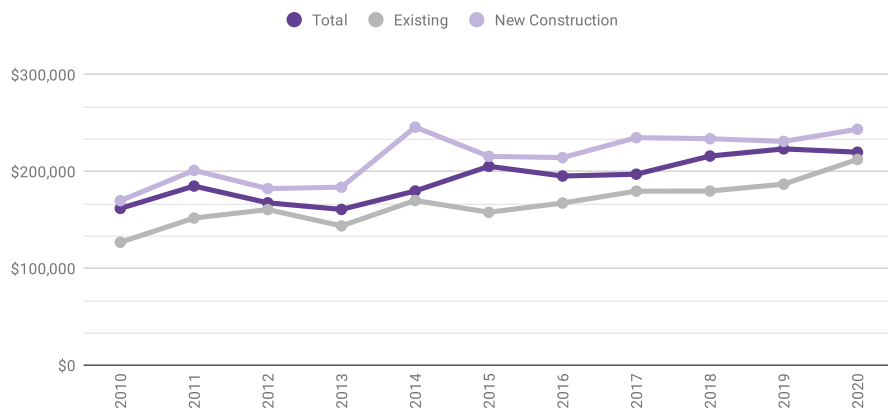


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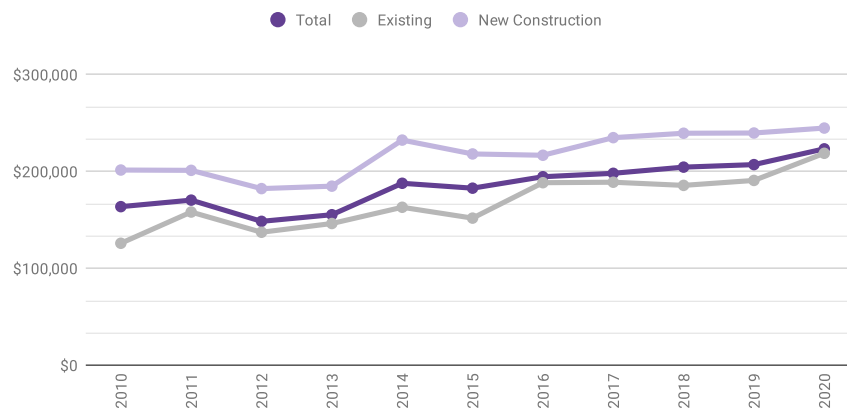
Condo/Townhouse -- Monthly Statistics -- Laramie County

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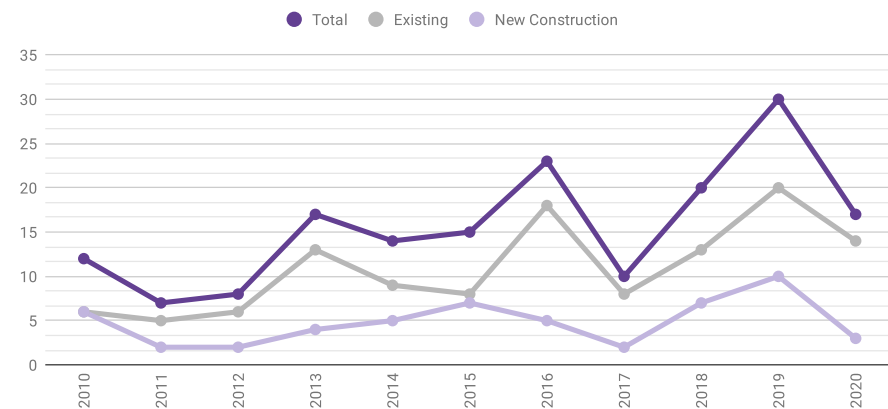
Median Sales Price



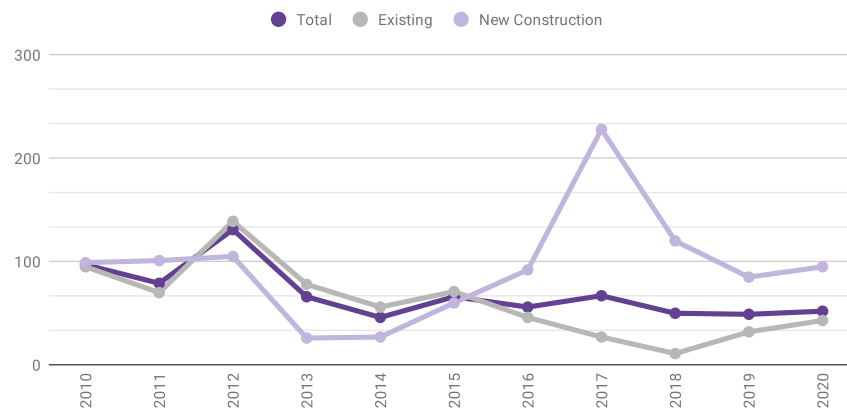
Average Sales Price



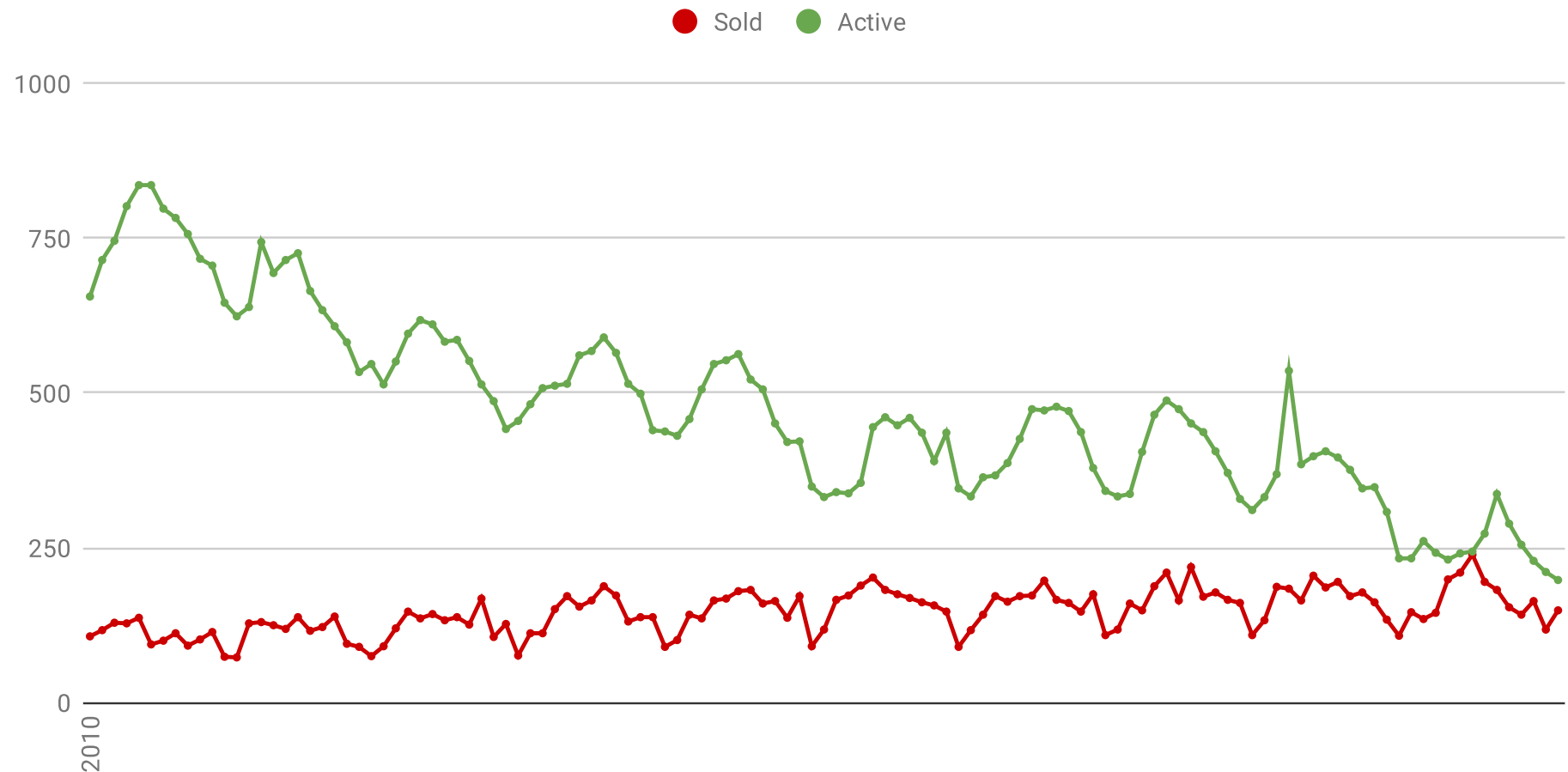
Sold Listings



Average Days on Market



Sold vs. Active Listings - February 2010 - February 2020



January 1 -February 29, 2020							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	176	\$286,397	\$269,950	\$50,896,230	\$50,406,004	99.04%	37
RR	41	\$431,139	\$429,900	\$17,706,241	\$17,676,699	99.83%	56
CT	40	\$213,409	\$200,000	\$8,582,100	\$8,536,386	99.47%	43

January 1 -February 28, 2019							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	158	\$257,194	\$247,750	\$41,062,099	\$40,636,746	98.96%	48
RR	39	\$433,441	\$418,000	\$17,112,259	\$16,904,206	98.78%	59
CT	52	\$207,854	\$217,375	\$10,976,050	\$10,600,555	96.58%	45

January 1 -February 28, 2018							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	170	\$237,272	\$228,250	\$40,788,772	\$40,336,264	98.89%	38
RR	36	\$360,057	\$334,900	\$13,215,150	\$12,962,069	98.08%	56
CT	36	\$196,619	\$210,500	\$7,133,500	\$7,078,300	99.23%	57

January 1 -February 28, 2017							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	153	\$233,256	\$220,000	\$36,551,794	\$35,688,213	97.64%	50
RR	43	\$329,955	\$328,702	\$14,268,764	\$14,188,074	99.43%	90
CT	31	\$200,293	\$195,100	\$6,300,700	\$6,209,100	98.55%	98

January 1 -February 28, 2016							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	137	\$202,088	\$194,000	\$28,145,184	\$27,686,157	98.37%	56
RR	28	\$337,403	\$311,000	\$9,606,351	\$9,447,305	98.34%	82
CT	37	\$198,243	\$197,000	\$7,453,300	\$7,335,018	98.41%	53

January 1 -February 28, 2015							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	144	\$201,551	\$189,900	\$29,585,849	\$29,023,383	98.10%	56
RR	34	\$308,257	\$286,500	\$10,633,550	\$10,480,748	98.56%	71
CT	34	\$177,326	\$195,000	\$6,040,847	\$6,029,097	99.81%	73

January 1 -February 28, 2014							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	134	\$184,127	\$173,500	\$25,207,054	\$24,673,023	97.88%	73
RR	30	\$296,064	\$289,700	\$8,961,679	\$8,881,943	99.11%	73
CT	27	\$186,880	\$183,000	\$5,024,769	\$5,045,767	100.42%	39

January 1 -February 28, 2013							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	130	\$190,957	\$169,950	\$25,417,863	\$24,824,538	97.67%	86
RR	28	\$295,129	\$284,000	\$8,462,948	\$8,263,639	97.64%	91
CT	30	\$156,041	\$153,750	\$4,735,349	\$4,681,248	98.86%	70

January 1 -February 28, 2012							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	112	\$177,780	\$161,000	\$20,282,060	\$19,911,438	98.17%	98
RR	30	\$259,271	\$271,500	\$8,019,836	\$7,778,131	96.99%	84
CT	24	\$159,765	\$157,500	\$3,894,400	\$3,834,360	98.46%	106

January 1 -February 28, 2011							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	103	\$172,864	\$159,000	\$17,946,709	\$17,805,021	99.21%	80
RR	30	\$246,680	\$256,000	\$7,602,292	\$7,400,418	97.34%	92
CT	15	\$167,566	\$159,000	\$2,559,400	\$2,513,500	98.21%	80

January 1 -February 28, 2010							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	118	\$182,574	\$167,875	\$21,976,912	\$21,543,802	98.03%	77
RR	24	\$267,517	\$274,300	\$6,539,630	\$6,420,344	98.18%	75
CT	23	\$173,485	\$169,900	\$4,000,999	\$3,990,172	99.73%	76

January 1 -February 28, 2009							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	99	\$162,718	\$154,500	\$16,519,124	\$16,109,137	97.52%	95
RR	19	\$268,226	\$233,000	\$5,355,420	\$5,096,300	95.16%	137
CT	15	\$125,319	\$117,400	\$1,902,136	\$1,879,797	98.83%	120

January 1 -February 28, 2008							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	119	\$176,343	\$165,000	\$21,524,673	\$20,984,867	97.49%	103
RR	23	\$228,834	\$225,000	\$5,384,648	\$5,263,200	97.74%	119
CT	30	\$141,500	\$139,250	\$4,339,849	\$4,245,000	97.81%	140

January 1 -February 28, 2007							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	174	\$167,059	\$157,250	\$29,375,666	\$29,068,317	98.95%	90
RR	36	\$227,502	\$237,450	\$8,545,030	\$8,190,100	95.85%	129
CT	27	\$172,633	\$159,000	\$4,741,245	\$4,661,101	98.31%	155

January 1 -February 28, 2006							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	153	\$165,681	\$161,500	\$25,803,108	\$25,349,320	98.24%	78
RR	30	\$220,841	\$220,429	\$6,761,259	\$6,625,259	97.99%	75
CT	23	\$155,901	\$147,500	\$3,641,812	\$3,585,744	98.46%	84

January 1 -February 28, 2005							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	165	\$157,773	\$146,375	\$26,466,462	\$26,190,996	98.96%	145
RR	40	\$244,234	\$238,900	\$9,846,528	\$9,740,119	98.92%	155
CT	31	\$147,520	\$142,000	\$4,602,745	\$4,571,785	99.33%	137