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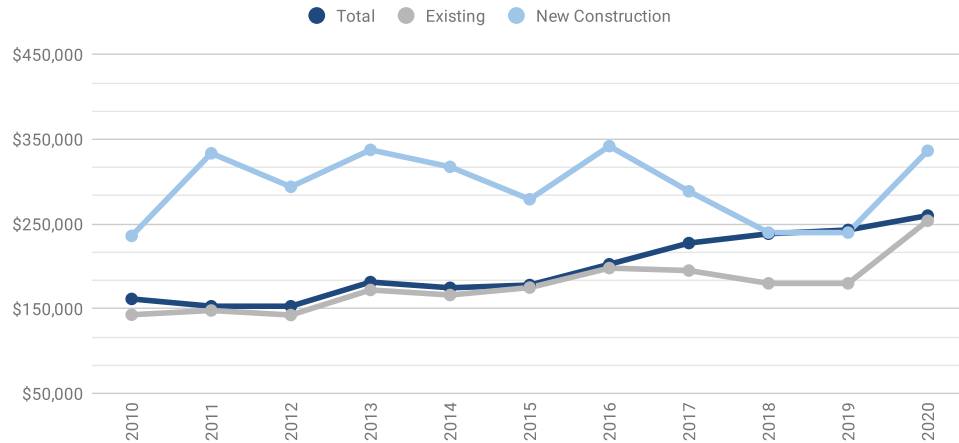
JANUARY		Monthly Statistics for Laramie County										
City Residential		2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Median Sales Price	Total	\$161,607	\$153,000	\$153,000	\$181,500	\$174,750	\$178,000	\$202,500	\$227,500	\$238,500	\$243,000	\$259,950
	Existing	\$142,950	\$148,000	\$142,611	\$172,200	\$166,250	\$175,000	\$198,000	\$195,100	\$180,000	\$180,000	\$253,875
	New Construction	\$236,000	\$333,482	\$293,900	\$337,500	\$317,469	\$279,200	\$341,900	\$288,600	\$239,900	\$239,900	\$336,444
Average Sales Price	Total	\$159,157	\$167,186	\$157,916	\$196,470	\$182,584	\$194,009	\$214,584	\$236,302	\$237,126	\$250,516	\$285,621
	Existing	\$146,353	\$152,857	\$141,692	\$187,630	\$169,505	\$191,121	\$206,466	\$215,832	\$226,952	\$229,002	\$282,254
	New Construction	\$241,100	\$342,714	\$287,710	\$326,126	\$309,016	\$279,200	\$307,122	\$377,030	\$355,827	\$398,718	\$341,171
Sold Listings	Total	37	53	45	47	64	61	62	63	76	71	70
	Existing	32	49	40	44	58	59	57	55	70	62	66
	New Construction	5	4	5	3	6	2	5	8	6	9	4
Active Listings	Total	371	412	342	286	240	215	193	203	187	130	119
	Existing	338	375	308	286	202	165	154	163	141	90	80
	New Construction	33	37	34	48	38	50	39	40	46	40	39
% of List Price Rcvd at Sale	Total	98.26%	99.29%	97.63%	96.94%	98.16%	97.91%	98.08%	98.74%	98.66%	98.71%	98.71%
	Existing	98.12%	97.76%	96.94%	96.79%	97.74%	97.87%	97.79%	98.36%	98.23%	98.25%	98.45%
	New Construction	98.81%	108.57%	100.48%	98.24%	100.41%	98.76%	100.37%	100.27%	101.98%	100.60%	102.39%
Avg Days on Market	Total	90	85	111	66	65	60	57	48	44	43	34
	Existing	93	89	116	66	67	59	51	45	40	41	32
	New Construction	70	39	101	54	51	88	97	66	97	60	75
# Homes Sold in Last 12 Months	Total	78.92	74.33	77	87.08	97.5	99.08	108.08	107.92	111.75	111.5	113.8
	Existing	70.92	64.92	67.58	76.42	87.75	90.5	100	96.92	101.42	102.7	103.3
	New Construction	7.75	9.42	9.33	10.75	9.75	8.58	8.08	11	10.33	8.8	10.58
Months Supply of Inventory	Total	4.7	5.5	4.4	3.3	2.5	2.2	1.8	1.9	1.7	1.2	1.0
	Existing	4.8	5.8	4.6	3.1	2.3	1.8	1.5	1.7	1.4	0.9	0.8
	New Construction	4.3	3.9	3.6	4.5	3.9	5.8	4.8	3.6	4.5	4.5	3.7

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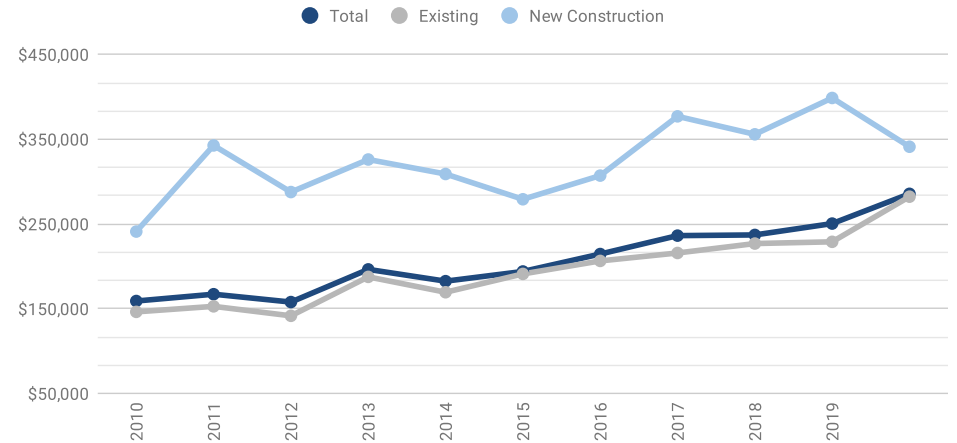
City Residential -- Monthly Statistics -- Laramie County

JANUARY

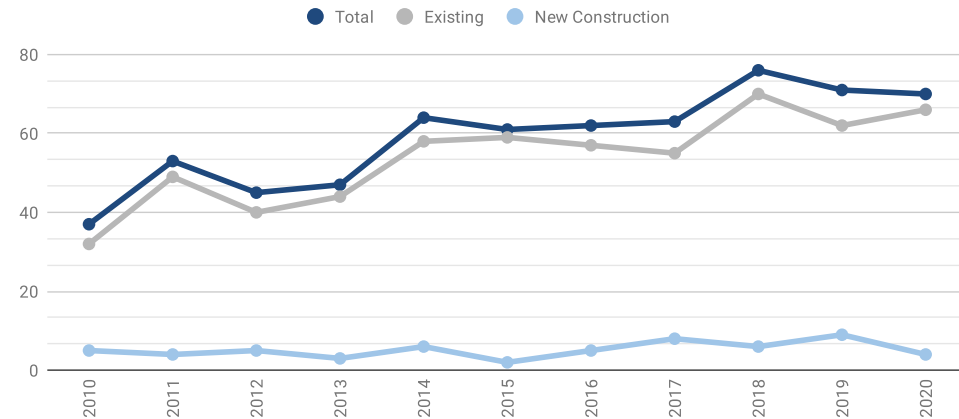
Median Sales Price



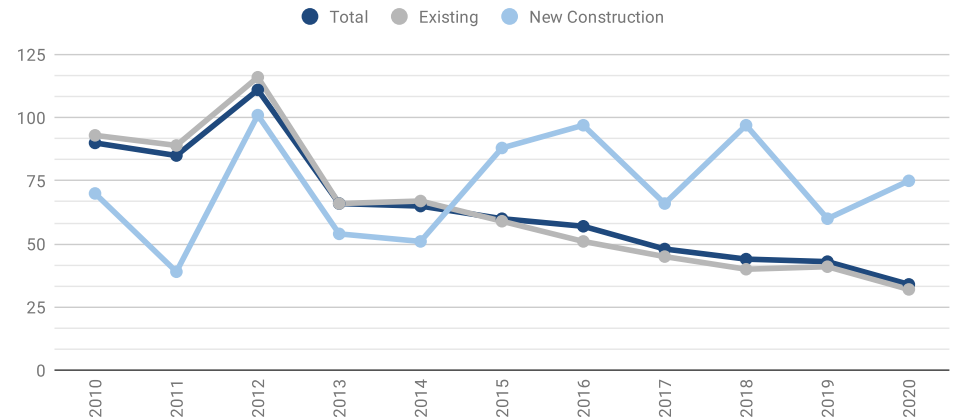
Average Sales Price



Sold Listings



Average Days on Market





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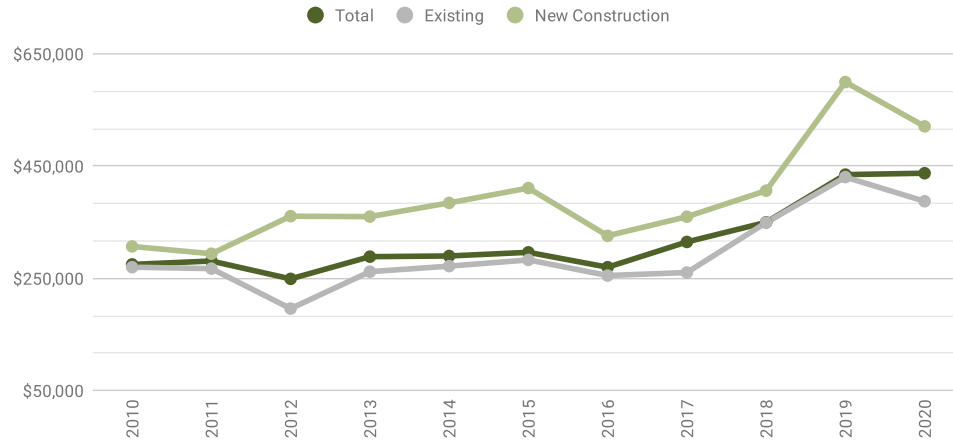
JANUARY		Monthly Statistics for Laramie County										
Rural Residential		2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Median Sales Price	Total	\$275,000	\$281,000	\$249,200	\$288,750	\$290,000	\$296,500	\$270,000	\$315,000	\$350,000	\$435,000	\$437,450
	Existing	\$270,000	\$267,500	\$196,250	\$262,000	\$271,875	\$283,000	\$255,120	\$260,500	\$349,435	\$430,500	\$387,500
	New Construction	\$307,000	\$294,000	\$360,868	\$360,104	\$384,590	\$411,024	\$326,000	\$360,000	\$406,369	\$599,910	\$520,967
Average Sales Price	Total	\$264,931	\$273,545	\$250,682	\$309,671	\$277,326	\$285,418	\$297,626	\$311,962	\$360,380	\$456,847	\$442,429
	Existing	\$260,724	\$247,937	\$207,172	\$284,052	\$268,387	\$274,000	\$281,024	\$287,431	\$349,435	\$458,414	\$417,021
	New Construction	\$307,000	\$314,518	\$359,459	\$386,526	\$384,590	\$411,024	\$339,131	\$375,041	\$411,456	\$599,910	\$501,713
Sold Listings	Total	11	13	14	16	13	12	14	25	17	15	20
	Existing	10	8	10	12	12	11	10	18	14	14	14
	New Construction	1	5	4	4	1	1	4	7	3	1	6
Active Listings	Total	138	153	143	106	127	84	106	88	81	54	62
	Existing	115	133	126	92	102	64	69	61	50	30	37
	New Construction	23	20	17	14	25	20	37	27	31	24	25
% of List Price Rcvd at Sale	Total	99.17%	98.02%	95.36%	97.91%	98.67%	99.93%	98.42%	99.94%	98.37%	98.75%	99.67%
	Existing	98.30%	97.02%	95.94%	96.31%	98.51%	98.42%	97.49%	97.36%	98.16%	98.63%	99.14%
	New Construction	107.26%	99.31%	94.54%	101.65%	100.00%	112.61%	100.42%	105.44%	99.19%	100.00%	100.71%
Avg Days on Market	Total	93	102	70	75	98	102	143	92	55	50	45
	Existing	102	118	83	80	86	104	143	93	58	54	42
	New Construction	0	78	37	62	240	79	84	91	42	0	53
# Homes Sold in Last 12 Months	Total	17.25	17.67	20.33	21.33	22.42	27.08	26.67	26.75	29.92	29.8	30.4
	Existing	14.83	14.92	17.67	18.17	19.17	22.17	21.5	22.5	23.75	23.3	24.1
	New Construction	2.42	2.75	2.67	3.17	3.25	4.92	5.17	4.92	6.17	6.5	6.3
Months Supply of Inventory	Total	8	8.7	7	5	5.7	3.1	4	3.3	2.7	1.8	2
	Existing	0	8.9	7.1	5.1	5.3	2.9	3.2	2.7	2.1	1.3	1.5
	New Construction	9.5	7.3	6.4	4.4	7.7	4.1	7.2	5.5	5	3.7	3.9

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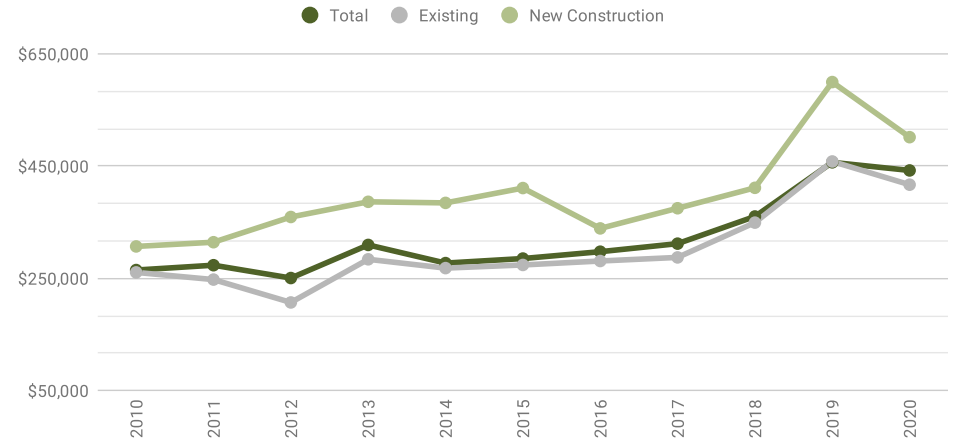
Rural Residential -- Monthly Statistics -- Laramie County

JANUARY

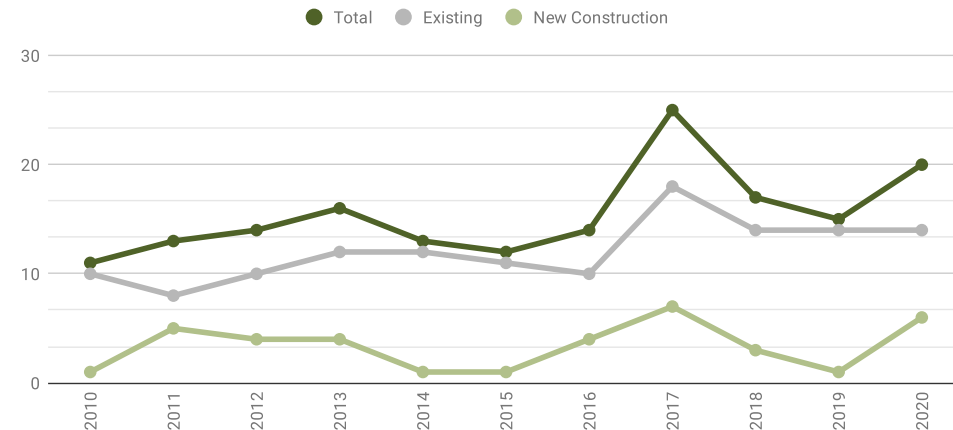
Median Sales Price



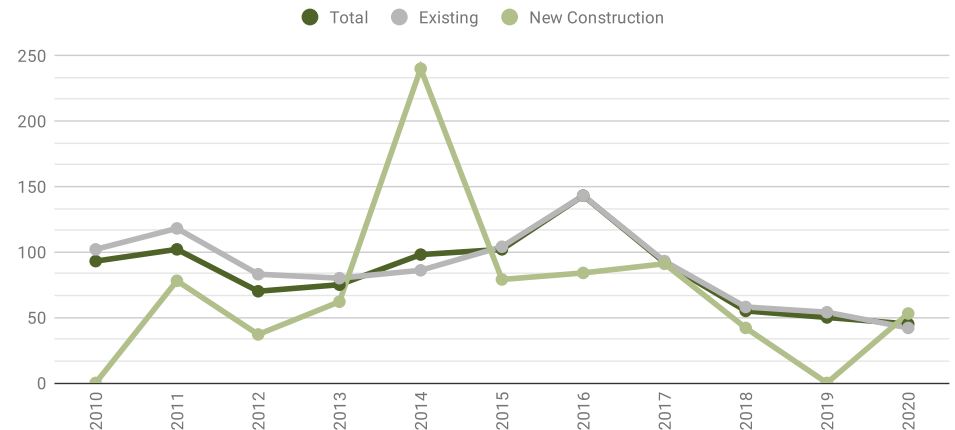
Average Sales Price



Sold Listings



Average Days on Market





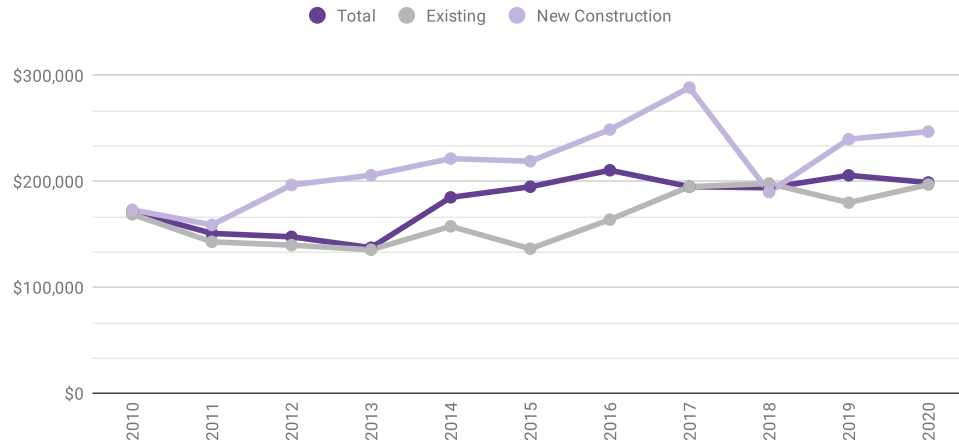
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JANUARY		Monthly Statistics for Laramie County										
Condo/Townhouse		2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Median Sales Price	Total	\$171,476	\$151,000	\$147,750	\$137,500	\$185,000	\$195,000	\$210,575	\$195,100	\$194,000	\$205,756	\$199,000
	Existing	\$169,000	\$143,000	\$139,900	\$135,500	\$157,615	\$136,500	\$164,000	\$195,100	\$198,000	\$180,000	\$197,000
	New Construction	\$173,238	\$159,000	\$196,660	\$205,900	\$221,576	\$219,047	\$248,962	\$288,600	\$190,000	\$239,900	\$247,000
Average Sales Price	Total	\$184,084	\$165,000	\$165,347	\$156,834	\$185,785	\$175,363	\$199,608	\$201,295	\$186,687	\$208,852	\$205,991
	Existing	\$169,070	\$165,857	\$158,607	\$136,100	\$167,028	\$140,190	\$180,810	\$196,930	\$186,466	\$202,255	\$198,515
	New Construction	\$196,596	\$159,000	\$194,553	\$225,950	\$215,797	\$230,635	\$246,603	\$288,600	\$190,000	\$236,887	\$255,833
Sold Listings	Total	11	8	16	13	13	18	14	21	16	22	23
	Existing	5	7	13	10	8	11	10	20	15	17	20
	New Construction	6	1	3	3	5	7	4	1	1	5	3
Active Listings	Total	75	81	62	63	71	50	47	51	43	49	25
	Existing	52	60	41	41	28	34	29	29	18	16	16
	New Construction	23	21	21	22	43	16	18	22	25	33	9
% of List Price Rcvd at Sale	Total	100.45%	97.96%	98.58%	97.90%	100.72%	99.59%	98.46%	98.25%	98.75%	92.71%	99.19%
	Existing	96.63%	97.69%	96.37%	96.81%	98.43%	98.80%	98.09%	98.12%	98.80%	99.03%	97.91%
	New Construction	103.37%	100.00%	107.29%	100.16%	103.69%	100.35%	99.16%	100.00%	97.99%	75.27%	106.38%
Avg Days on Market	Total	54	81	94	76	32	82	115	112	67	39	36
	Existing	33	67	97	92	25	60	115	104	56	31	36
	New Construction	71	181	80	26	42	117	68	279	228	63	33
# Homes Sold in Last 12 Months	Total	14.5	16.83	15.17	17.5	23.83	23.67	26.08	23.17	24.5	26.1	25
	Existing	10.92	9.5	9.83	11.42	15.5	16.42	18.08	19.5	18.83	19.1	21.5
	New Construction	3.58	7.33	5.25	5.75	8.33	7.25	8	3.67	5.67	6.9	3.5
Months Supply of Inventory	Total	5.2	4.8	4.1	3.6	3	2.1	1.8	2.2	1.8	1.9	1.0
	Existing	4.8	6.3	4.2	3.6	1.8	2.1	1.6	1.5	1	0.8	0.7
	New Construction	6.4	2.9	4	3.8	5.2	2.2	2.3	6	4.4	4.8	2.6

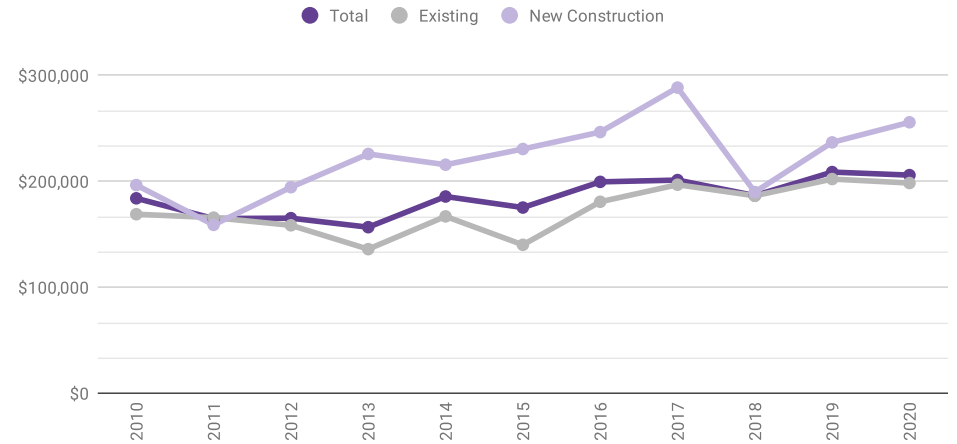
Condo/Townhouse -- Monthly Statistics -- Laramie County

JANUARY

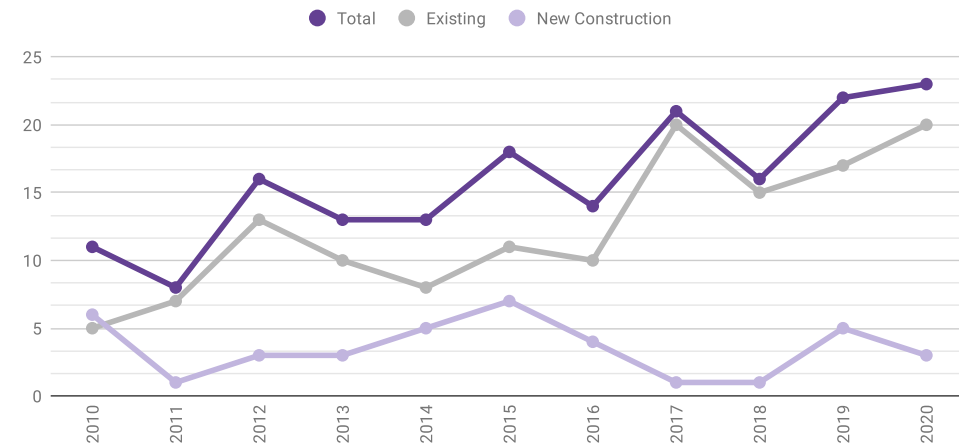
Median Sales Price



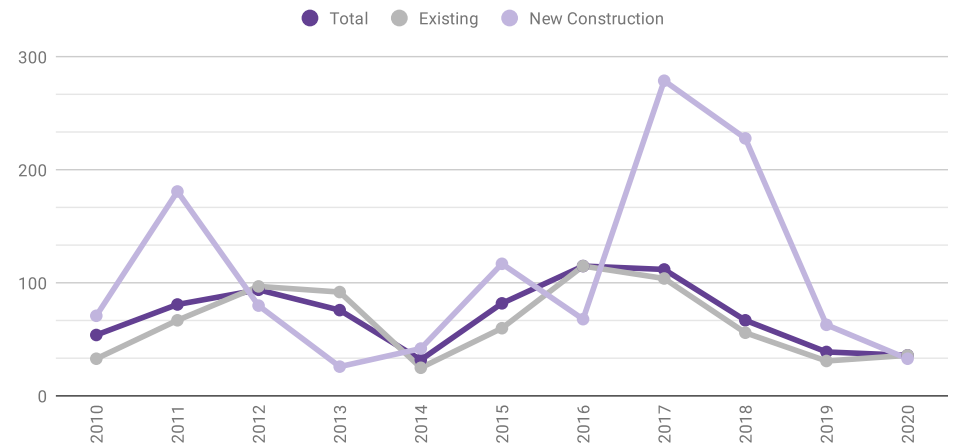
Average Sales Price



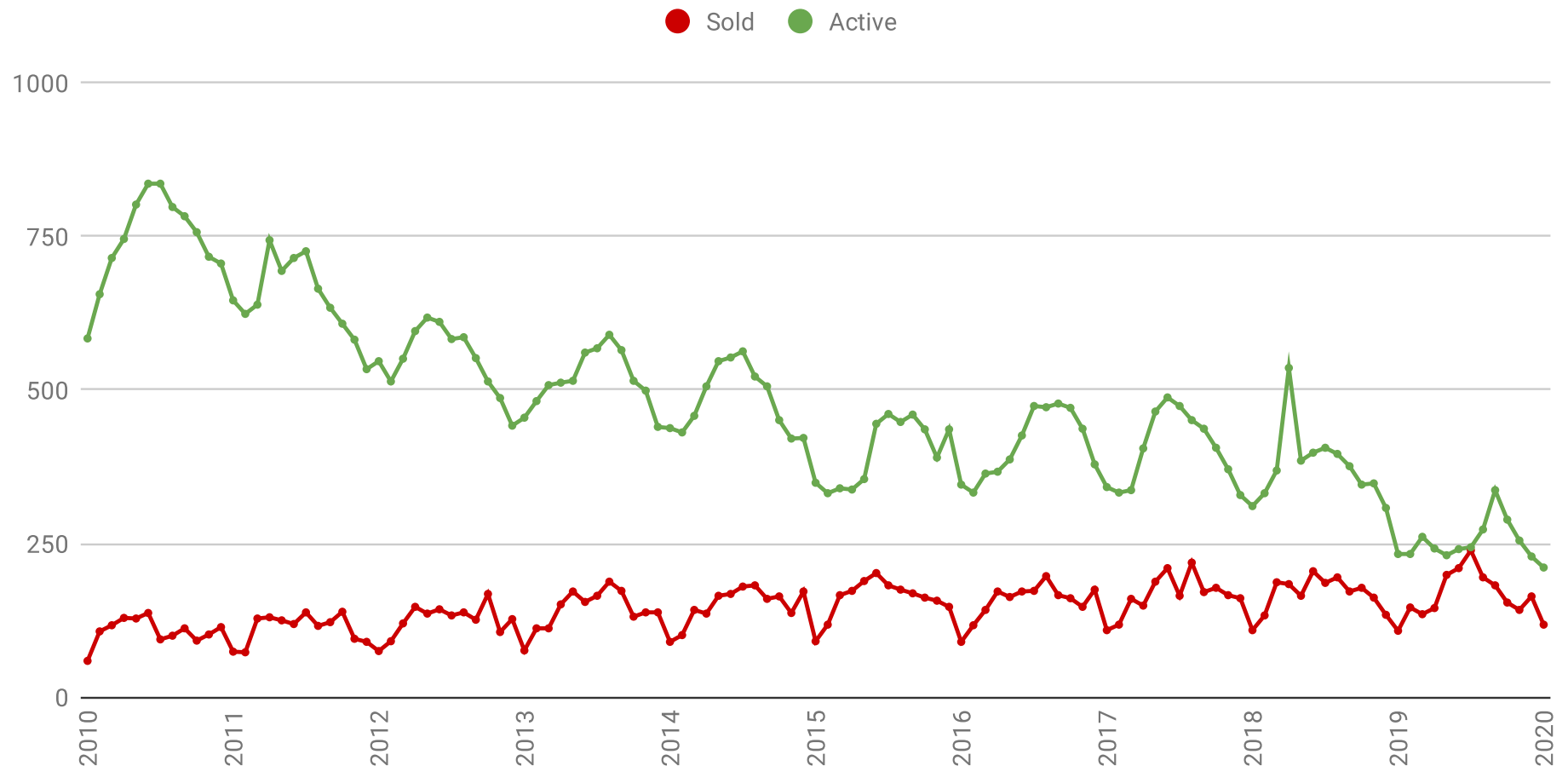
Sold Listings



Average Days on Market



Sold vs. Active Listings - January 2010 - January 2020



January 1 -January 31, 2020							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	70	\$285,621	\$259,950	\$20,254,856	\$19,993,484	98.71%	34
RR	20	\$442,429	\$437,450	\$8,877,898	\$8,848,580	99.67%	45
CT	23	\$205,991	\$199,000	\$4,776,400	\$4,737,800	99.19%	36

January 1 -January 31, 2019							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	71	\$250,516	\$243,000	\$18,018,272	\$17,786,646	98.71%	43
RR	15	\$456,847	\$435,000	\$7,106,609	\$7,017,710	98.75%	50
CT	22	\$208,852	\$205,756	\$4,730,850	\$4,385,895	92.71%	39

January 1 -January 31, 2018							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	76	\$237,126	\$238,500	\$18,266,054	\$18,021,615	98.66%	44
RR	17	\$360,380	\$350,000	\$6,228,200	\$6,126,469	98.37%	55
CT	16	\$186,687	\$194,000	\$3,024,900	\$2,987,000	98.75%	67

January 1 -January 31, 2017							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	63	\$236,302	\$227,500	\$15,076,368	\$14,887,047	98.74%	48
RR	25	\$311,962	\$315,000	\$7,803,920	\$7,799,062	99.94%	92
CT	21	\$201,295	\$195,100	\$4,302,600	\$4,227,200	98.25%	112

January 1 -January 31, 2016							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	62	\$214,584	\$202,500	\$13,564,080	\$13,304,213	98.08%	57
RR	14	\$507,500	\$270,000	\$4,233,511	\$4,166,765	98.42%	143
CT	14	\$199,608	\$210,575	\$2,838,100	\$2,794,518	98.46%	115

January 1 -January 31, 2015							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	61	\$194,009	\$178,000	\$12,087,399	\$11,834,549	97.91%	60
RR	12	\$285,418	\$296,500	\$3,427,300	\$3,425,024	99.93%	102
CT	18	\$175,363	\$195,000	\$3,169,697	\$3,156,547	99.59%	82

January 1 -January 31, 2014							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	64	\$182,584	\$174,750	\$11,904,904	\$11,685,398	98.16%	65
RR	13	\$277,326	\$290,000	\$3,653,990	\$3,605,240	98.67%	98
CT	13	\$185,785	\$185,000	\$2,398,069	\$2,415,216	100.72%	32

January 1 -January 31, 2013							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	47	\$196,470	\$181,500	\$9,525,579	\$9,234,129	96.94%	66
RR	16	\$309,671	\$288,750	\$5,060,448	\$4,954,739	97.91%	75
CT	13	\$156,834	\$137,500	\$2,082,600	\$2,038,850	97.90%	76

January 1 -January 31, 2012							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	45	\$157,916	\$153,000	\$7,278,510	\$7,106,240	98.83%	111
RR	14	\$250,682	\$249,200	\$3,680,236	\$3,509,561	95.36%	70
CT	16	\$165,347	\$147,750	\$2,683,600	\$2,645,560	98.58%	94

January 1 -January 31, 2011							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	53	\$167,186	\$153,000	\$8,923,995	\$8,860,859	99.29%	85
RR	13	\$273,545	\$281,000	\$3,628,092	\$3,556,092	98.02%	102
CT	8	\$165,000	\$151,000	\$1,347,500	\$1,320,000	97.96%	81

January 1 -January 31, 2010							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	37	\$159,157	\$161,607	\$5,992,949	\$5,888,815	98.26%	90
RR	11	\$264,931	\$275,000	\$2,938,630	\$2,914,244	99.17%	93
CT	11	\$184,084	\$171,476	\$2,015,899	\$2,024,926	100.45%	54

January 1 -January 31, 2009							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	46	\$150,950	\$132,000	\$7,150,324	\$6,943,703	97.11%	82
RR	11	\$265,445	\$233,000	\$3,052,320	\$2,919,900	95.66%	106
CT	5	\$125,580	\$125,900	\$642,800	\$627,900	97.68%	66

January 1 -January 31, 2008							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	54	\$173,955	\$159,900	\$9,653,397	\$9,393,590	97.31%	103
RR	13	\$240,184	\$240,500	\$3,177,048	\$3,122,400	98.28%	120
CT	14	\$152,914	\$142,750	\$2,199,150	\$2,140,800	97.35%	162

January 1 -January 31, 2007							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	69	\$163,545	\$149,900	\$11,316,277	\$11,284,658	99.72%	86
RR	19	\$221,615	\$235,000	\$4,318,930	\$4,210,700	97.49%	111
CT	11	\$176,684	\$159,900	\$1,994,550	\$1,943,531	97.44%	187

January 1 -January 31, 2006							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	78	\$167,525	\$160,650	\$13,298,771	\$13,066,965	98.26%	86
RR	14	\$232,739	\$224,929	\$3,332,359	\$3,258,359	97.78%	77
CT	12	\$157,203	\$152,079	\$1,930,510	\$1,886,444	97.72%	105

January 1 -January 31, 2005							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	71	\$150,885	\$144,000	\$10,809,749	\$10,712,880	99.10%	134
RR	19	\$258,858	\$257,900	\$4,958,879	\$4,918,320	99.18%	174
CT	14	\$147,969	\$135,500	\$2,073,140	\$2,071,578	99.92%	157