|    | YEAR-TO-DATE Jan 1 - Dec 31, 2019   |           |           |               |               |        |    |  |  |  |
|----|---|-----------|-----------|---------------|---------------|--------|----|--|--|--|
|    | # Sold Average Sale \$ Median Sale Price Total List \$ Volume Total Sold \$ Volume SP/LP Ratio Average DO |           |           |               |               |        |    |  |  |  |
| SF | 1400  | \$269,335 | \$255,000 | \$379,414,170 | \$377,070,161 | 99.38% | 30 |  |  |  |
| RR | 370   | \$418,732 | \$415,000 | \$155,799,024 | \$154,930,871 | 99.44% | 37 |  |  |  |
| СТ | 306   | \$234,750 | \$232,750 | \$72,491,000  | \$71,599,019  | 98.77% | 29 |  |  |  |

|    | FULL YEAR STATS BELOW  |           |           |               |               |        |    |  |  |  |
|----|--|-----------|-----------|---------------|---------------|--------|----|--|--|--|
|    | Jan 1 - Dec 31, 2018   |           |           |               |               |        |    |  |  |  |
|    | # Sold Average Sale \$ Median Sale Price Total List \$ Volume Total Sold \$ Volume SP/LP Ratio Average DOM |           |           |               |               |        |    |  |  |  |
| SF | 1358   | \$255,626 | \$239,900 | \$350,278,280 | \$347,140,294 | 99.10% | 35 |  |  |  |
| RR | 360  | \$375,870 | \$368,500 | \$137,204,298 | \$135,313,523 | 98.62% | 51 |  |  |  |
| СТ | 316  | \$220,270 | \$225,450 | \$70,041,128  | \$69,605,508  | 99.38% | 45 |  |  |  |

|    | Jan 1 - Dec 31, 2017 |                 |                   |                      |                      |             |             |  |  |  |
|----|----------------------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|--|--|--|
|    | # Sold               | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |  |  |  |
| SF | 1347                 | \$240,497       | \$225,000         | \$327,146,905        | \$323,949,847        | 99.02%      | 41          |  |  |  |
| RR | 379                  | \$355,150       | \$355,000         | \$136,156,299        | \$134,601,940        | 98.86%      | 61          |  |  |  |
| СТ | 306                  | \$207,921       | \$208,000         | \$64,063,499         | \$63,623,928         | 99.31%      | 52          |  |  |  |

|    | Jan 1 - Dec 31, 2016 |                 |                   |                      |                      |             |             |  |  |  |
|----|----------------------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|--|--|--|
|    | # Sold               | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |  |  |  |
| SF | 1316                 | \$225,824       | \$209,900         | \$299,897,857        | \$297,184,683        | 99.10%      | 44          |  |  |  |
| RR | 314                  | \$333,323       | \$323,954         | \$106,288,173        | \$104,663,572        | 98.47%      | 61          |  |  |  |
| СТ | 281                  | \$205,409       | \$200,000         | \$58,324,743         | \$57,719,977         | 98.96%      | 54          |  |  |  |

|    | Jan 1 - Dec 31, 2015 |                 |                   |                      |                      |             |             |  |  |  |
|----|----------------------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|--|--|--|
|    | # Sold               | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |  |  |  |
| SF | 1307                 | \$214,969.00    | \$199,900         | \$283,884,976        | \$280,965,471        | 98.97%      | 42          |  |  |  |
| RR | 323                  | \$325,989       | \$323,000         | \$106,905,945        | \$105,294,599        | 98.49%      | 62          |  |  |  |
| СТ | 320                  | \$202,056       | \$204,700         | \$64,518,652         | \$64,658,036         | 100.22%     | 60          |  |  |  |

|    | Jan 1 - Dec 31, 2014 |                 |                   |                      |                      |             |             |  |  |  |
|----|----------------------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|--|--|--|
|    | # Sold               | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |  |  |  |
| SF | 1209                 | \$208,227       | \$189,900         | \$254,519,837        | \$251,747,499        | 98.91%      | 58          |  |  |  |
| RR | 332                  | \$313,547       | \$300,547         | \$105,776,267        | \$104,097,911        | 98.41%      | 82          |  |  |  |
| СТ | 285                  | \$192,837       | \$193,900         | \$55,071,183         | \$54,958,704         | 99.80%      | 63          |  |  |  |

|    | Jan 1 - Dec 31, 2013 |                 |                   |                      |                      |             |             |  |  |  |
|----|----------------------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|--|--|--|
|    | # Sold               | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |  |  |  |
| SF | 1167                 | \$200,226       | \$179,900         | \$235,986,290        | \$233,644,808        | 99.01%      | 65          |  |  |  |
| RR | 278                  | \$298,893       | \$285,875         | \$84,665,625         | \$83,092,299         | 98.14%      | 77          |  |  |  |
| СТ | 293                  | \$181,356       | \$175,900         | \$53,060,157         | \$53,137,430         | 100.15%     | 63          |  |  |  |

|    | Jan 1 - Dec 31, 2012 |                 |                   |                      |                      |             |             |  |  |  |
|----|----------------------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|--|--|--|
|    | # Sold               | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |  |  |  |
| SF | 1049                 | \$193,020       | \$177,000         | \$205,328,486        | \$202,478,733        | 98.61%      | 70          |  |  |  |
| RR | 256                  | \$287,625       | \$279,950         | \$75,133,463         | \$73,632,163         | 98.00%      | 87          |  |  |  |
| СТ | 215                  | \$184,407       | \$175,000         | \$39,948,797         | \$39,647,546         | 99.25%      | 77          |  |  |  |

|    | Jan 1 - Dec 31, 2011 |                 |                   |                      |                      |             |             |  |  |  |  |
|----|----------------------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|--|--|--|--|
|    | # Sold               | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |  |  |  |  |
| SF | 934                  | \$181,330       | \$165,900         | \$172,195,835        | \$169,363,144        | 98.35%      | 83          |  |  |  |  |
| RR | 245                  | \$267,523       | \$260,000         | \$67,233,666         | \$65,543,341         | 97.49%      | 104         |  |  |  |  |
| СТ | 175                  | \$172,538       | \$173,500         | \$30,570,591         | \$30,194,161         | 98.77%      | 89          |  |  |  |  |

|    | Jan 1 - Dec 31, 2010  |           |           |               |               |        |    |  |  |  |
|----|---|-----------|-----------|---------------|---------------|--------|----|--|--|--|
|    | # Sold Average Sale \$ Median Sale Price Total List \$ Volume Total Sold \$ Volume SP/LP Ratio Average DO |           |           |               |               |        |    |  |  |  |
| SF | 877   | \$183,486 | \$169,000 | \$163,137,491 | \$160,918,033 | 98.64% | 73 |  |  |  |
| RR | 213   | \$262,045 | \$254,000 | \$57,094,765  | \$55,815,690  | 97.76% | 96 |  |  |  |
| СТ | 205   | \$168,862 | \$166,900 | \$34,703,384  | \$34,616,832  | 99.75% | 79 |  |  |  |

|  | Jan 1 - Dec 31, 2009 |           |           |               |               |        |             |  |  |  |
|--|----------------------|-----------|-----------|---------------|---------------|--------|-------------|--|--|--|
| # Sold Average Sale \$ Median Sale Price Total List \$ Volume Total Sold \$ Volume SP/LP Ratio Average D |                      |           |           |               |               |        | Average DOM |  |  |  |
| SF   | 957                  | \$173,885 | \$164,000 | \$168,979,011 | \$166,408,652 | 98.48% | 76          |  |  |  |
| RR   | 207                  | \$259,194 | \$245,000 | \$55,248,147  | \$53,653,285  | 97.11% | 120         |  |  |  |
| СТ   | 168                  | \$158,296 | \$149,950 | \$26,844,114  | \$26,593,812  | 99.07% | 86          |  |  |  |

|    | Jan 1 - Dec 31, 2008  |           |           |               |               |        |     |  |  |  |
|----|---|-----------|-----------|---------------|---------------|--------|-----|--|--|--|
|    | # Sold Average Sale \$ Median Sale Price Total List \$ Volume Total Sold \$ Volume SP/LP Ratio Average DO |           |           |               |               |        |     |  |  |  |
| SF | 964   | \$176,038 | \$165,000 | \$173,136,256 | \$169,701,524 | 98.02% | 82  |  |  |  |
| RR | 222   | \$261,167 | \$249,250 | \$59,257,345  | \$57,979,146  | 97.84% | 104 |  |  |  |
| СТ | 185   | \$156,831 | \$152,400 | \$29,508,819  | \$29,013,800  | 98.32% | 152 |  |  |  |

| Jan 1 - Dec 31, 2007 |        |                 |                   |                      |                      |             |             |  |
|----------------------|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|--|
|                      | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |  |
| SF                   | 1081   | \$177,088       | \$163,000         | \$193,863,734        | \$191,432,945        | 98.75%      | 79          |  |
| RR                   | 267    | \$259,291       | \$249,900         | \$70,946,380         | \$69,230,698         | 97.58%      | 101         |  |
| СТ                   | 211    | \$169,948       | \$154,025         | \$35,975,618         | \$35,859,104         | 99.68%      | 141         |  |

| Jan 1 - Dec 31, 2006 |        |                 |                   |                      |                      |             |             |  |
|----------------------|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|--|
|                      | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |  |
| SF                   | 1258   | \$172,722       | \$162,500         | \$219,806,155        | \$217,285,117        | 98.85%      | 69          |  |
| RR                   | 334    | \$257,904       | \$248,887         | \$87,657,711         | \$86,139,958         | 98.27%      | 92          |  |
| СТ                   | 248    | \$163,895       | \$143,100         | \$40,712,335         | \$40,646,089         | 99.84%      | 101         |  |

| Jan 1 - Dec 31, 2005 |        |                 |                   |                      |                      |             |             |  |
|----------------------|--------|-----------------|-------------------|----------------------|----------------------|-------------|-------------|--|
|                      | # Sold | Average Sale \$ | Median Sale Price | Total List \$ Volume | Total Sold \$ Volume | SP/LP Ratio | Average DOM |  |
| SF                   | 1271   | \$161,268       | \$150,000         | \$207,302,971        | \$204,972,062        | 98.88%      | 118         |  |
| RR                   | 352    | \$250,063       | \$242,750         | \$88,991,488         | \$88,022,518         | 98.91%      | 127         |  |
| СТ                   | 256    | \$157,133       | \$140,770         | \$40,130,136         | \$40,226,185         | 100.24%     | 142         |  |