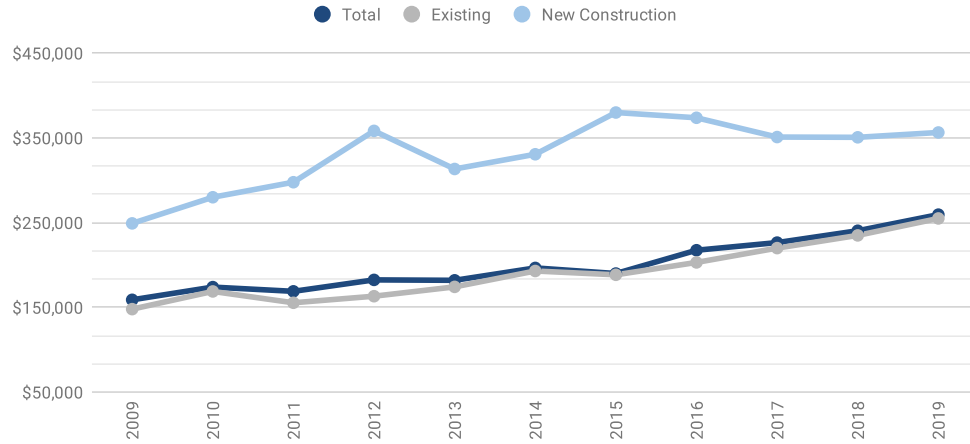


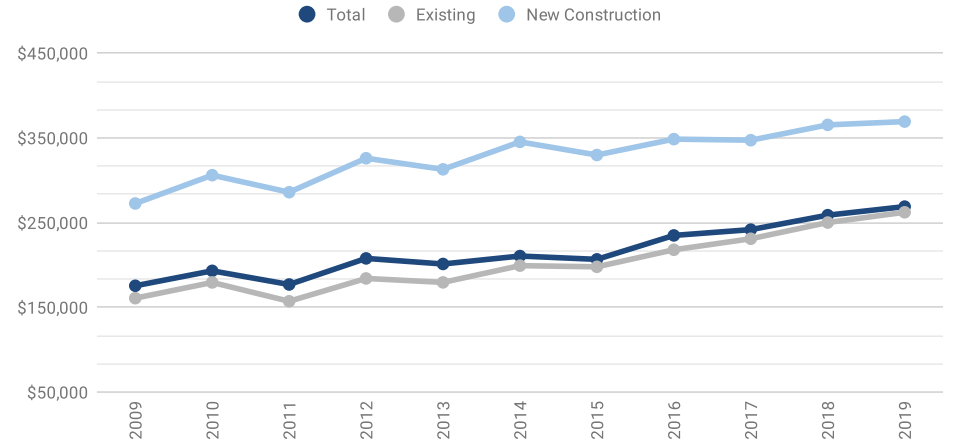
DECEMBER												
Monthly Statistics for Laramie County												
City Residential		2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Median Sales Price	Total	\$159,000	\$174,000	\$169,000	\$182,500	\$182,000	\$196,625	\$189,999	\$217,500	\$226,500	\$240,500	\$259,500
	Existing	\$148,000	\$168,875	\$155,500	\$163,250	\$174,250	\$193,000	\$188,500	\$203,100	\$220,000	\$235,000	\$255,000
	New Construction	\$249,175	\$280,002	\$297,733	\$358,317	\$313,350	\$330,707	\$379,972	\$373,767	\$351,022	\$350,716	\$356,425
Average Sales Price	Total	\$175,551	\$193,176	\$177,071	\$207,847	\$201,270	\$210,647	\$206,720	\$234,971	\$241,806	\$258,863	\$268,956
	Existing	\$160,946	\$179,494	\$157,278	\$184,212	\$179,559	\$199,319	\$197,926	\$218,029	\$231,041	\$250,193	\$262,270
	New Construction	\$272,651	\$306,049	\$285,934	\$326,022	\$312,929	\$345,329	\$329,840	\$348,589	\$347,306	\$365,386	\$369,257
Sold Listings	Total	67	74	65	84	86	116	105	131	108	93	112
	Existing	56	66	55	70	72	107	98	114	98	86	105
	New Construction	8	8	10	14	14	9	7	17	10	7	7
Active Listings	Total	358	453	338	276	262	258	258	224	196	174	127
	Existing	331	396	310	234	221	202	220	182	147	120	96
	New Construction	27	57	28	42	41	54	38	42	49	54	31
% of List Price Rcvd at Sale	Total	98.35%	100.47%	99.25%	98.46%	99.69%	98.77%	99.11%	99.10%	98.20%	98.44%	99.08%
	Existing	97.21%	98.00%	97.53%	97.14%	98.32%	97.85%	98.33%	98.17%	98.05%	98.02%	98.81%
	New Construction	102.94%	114.43%	104.85%	102.41%	103.95%	105.59%	106.21%	103.21%	99.20%	102.09%	102.14%
Avg Days on Market	Total	68	77	84	63	84	63	40	39	39	58	36
	Existing	70	74	82	65	54	59	39	38	37	43	34
	New Construction	74	102	93	53	242	127	49	42	59	242	69
# Homes Sold in Last 12 Months	Total	79.67	73	77.67	86.92	96.08	99.33	108	107.83	110.67	111.9	113.9
	Existing	71.83	63.5	68.33	76.08	86.58	90.42	100.17	97.08	100.17	103.3	102.9
	New Construction	7.58	9.5	9.25	10.92	9.5	8.92	7.83	10.75	10.5	8.6	11
Months Supply of Inventory	Total	4.5	6.2	4.4	3.2	2.7	2.6	2.4	2.1	1.8	1.6	1.1
	Existing	4.6	6.2	4.5	3.1	2.6	2.2	2.2	1.9	1.5	1.2	0.9
	New Construction	3.6	6	3	3.8	4.3	6.1	4.9	3.9	4.7	6.3	2.8

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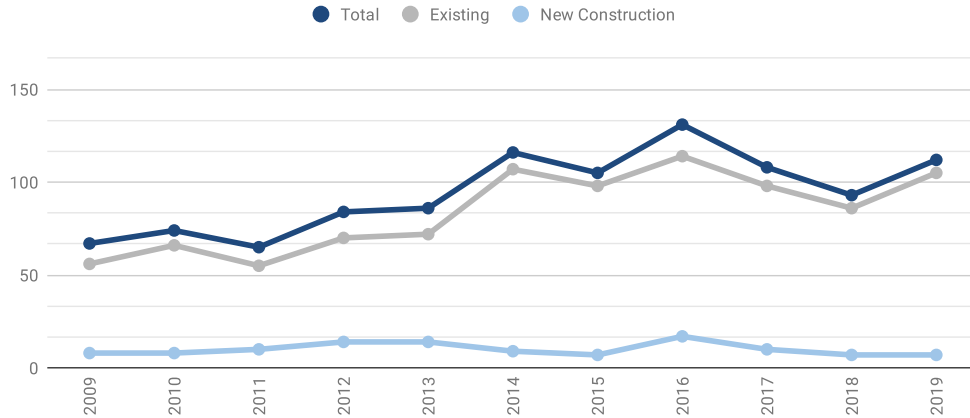
Median Sales Price



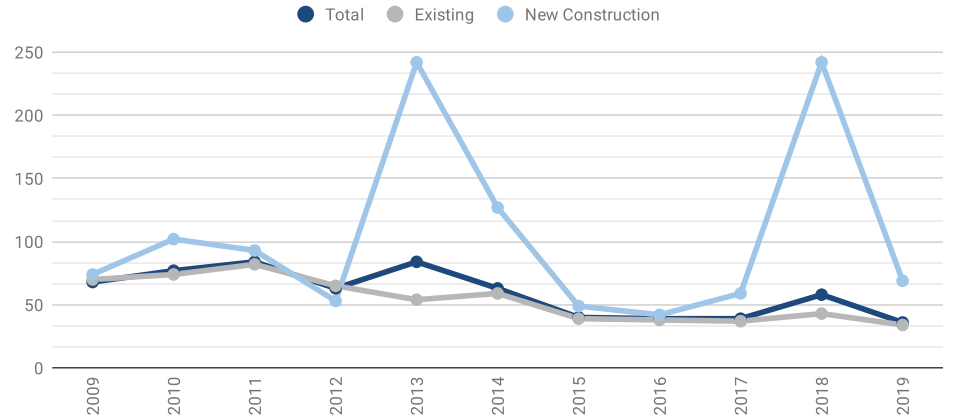
Average Sales Price



Sold Listings

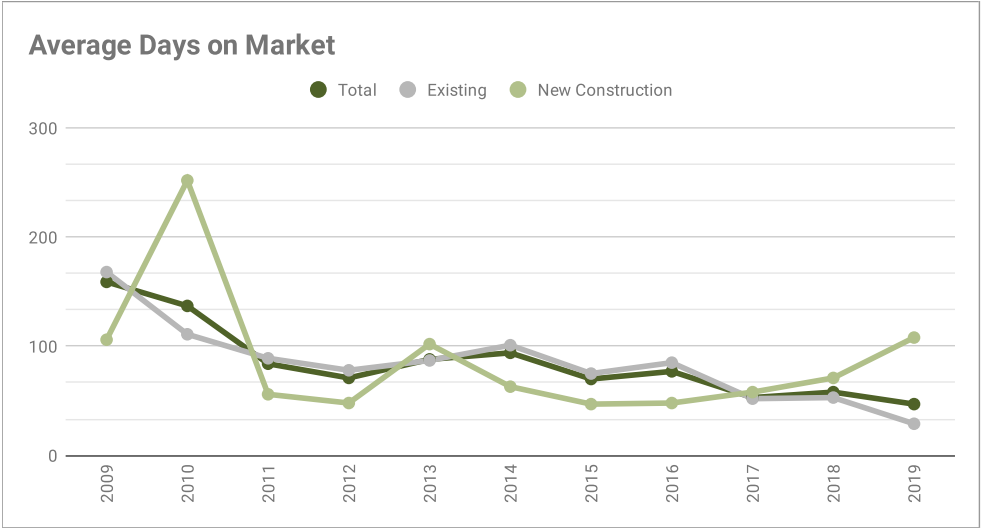
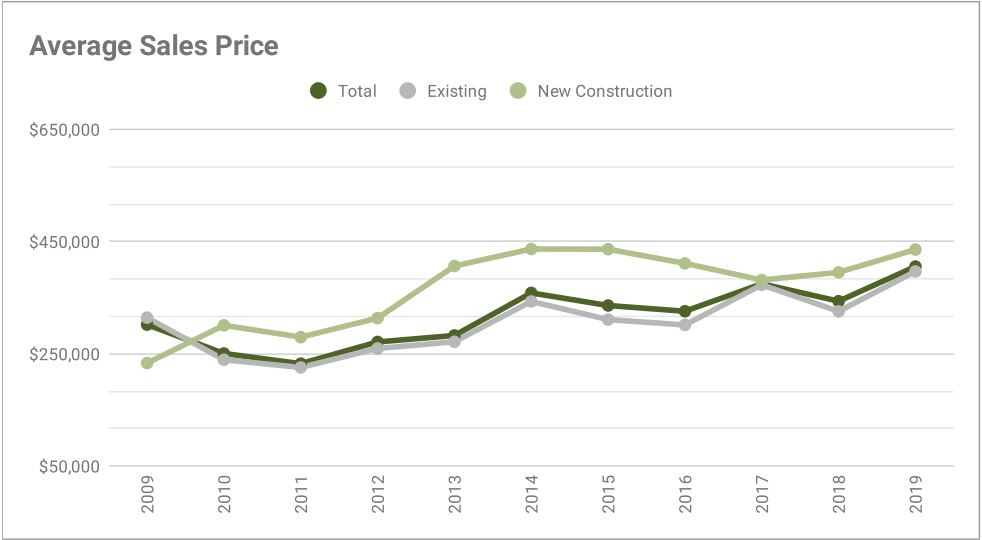
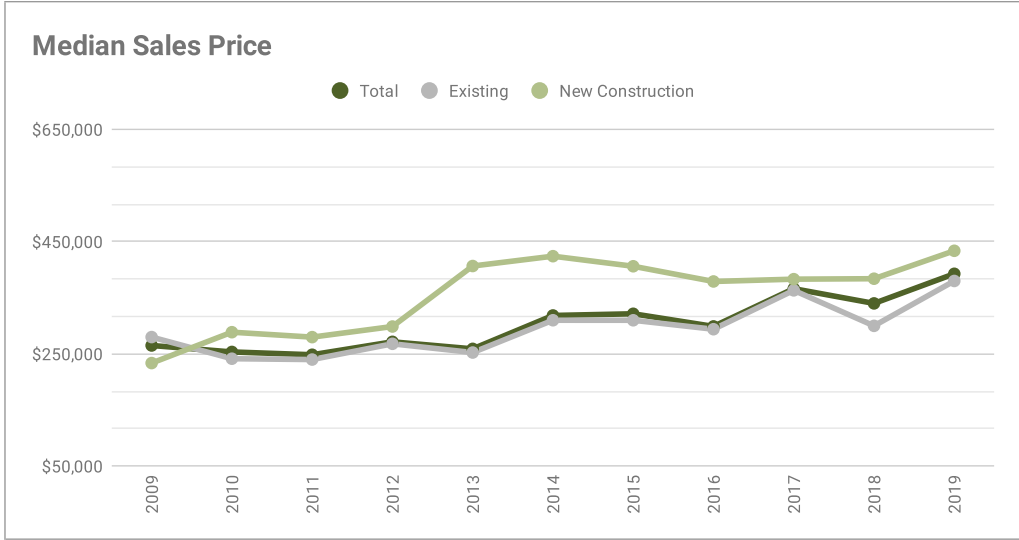


Average Days on Market



DECEMBER												
Monthly Statistics for Laramie County												
Rural Residential		2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Median Sales Price	Total	\$265,000	\$253,500	\$248,500	\$271,500	\$259,000	\$318,500	\$321,500	\$299,000	\$366,250	\$340,000	\$392,765
	Existing	\$280,000	\$241,450	\$239,950	\$268,000	\$252,450	\$310,000	\$309,950	\$294,000	\$363,250	\$300,000	\$380,000
	New Construction	\$233,675	\$288,700	\$279,902	\$298,805	\$406,620	\$424,150	\$406,195	\$379,100	\$383,200	\$384,000	\$433,761
Average Sales Price	Total	\$302,203	\$250,760	\$232,623	\$271,297	\$282,837	\$358,707	\$336,241	\$326,014	\$374,926	\$343,937	\$405,671
	Existing	\$314,663	\$239,607	\$225,869	\$259,718	\$271,585	\$343,564	\$311,152	\$301,642	\$373,086	\$325,782	\$397,023
	New Construction	\$233,675	\$300,950	\$279,902	\$313,756	\$406,620	\$436,945	\$436,599	\$411,316	\$381,672	\$395,378	\$435,939
Sold Listings	Total	13	22	16	14	24	37	30	27	28	23	27
	Existing	11	18	14	11	22	31	24	21	22	17	21
	New Construction	2	4	2	3	2	6	6	6	6	6	6
Active Listings	Total	127	171	136	109	106	96	122	98	86	66	65
	Existing	106	149	119	90	78	76	91	68	60	41	42
	New Construction	21	22	17	19	28	20	31	31	26	25	23
% of List Price Rcvd at Sale	Total	96.20%	104.60%	96.44%	98.56%	97.39%	90.91%	95.34%	97.28%	98.31%	97.19%	98.98%
	Existing	95.80%	104.60%	95.79%	101.71%	97.01%	96.95%	93.57%	96.20%	97.04%	96.64%	98.51%
	New Construction	99.26%	104.60%	100.30%	102.03%	100.27%	100.30%	100.75%	100.20%	103.15%	98.49%	100.49%
Avg Days on Market	Total	159	137	84	71	88	94	70	77	53	58	47
	Existing	168	111	89	78	87	101	75	85	52	53	29
	New Construction	106	252	56	48	102	63	47	48	58	71	108
# Homes Sold in Last 12 Months	Total	17.25	17.5	20.25	21.17	22.67	27.17	26.5	25.83	30.58	30	30
	Existing	n/a	15.08	17.5	18	19.17	22.25	21.58	21.83	24.08	23.3	24.1
	New Construction	n/a	2.42	2.75	3.17	3.5	4.92	4.92	4.67	6.5	6.7	5.9
Months Supply of Inventory	Total	7.4	9.8	6.7	5.1	4.7	3.5	4.6	3.8	2.8	2.2	2.2
	Existing	n/a	9.9	6.8	5	4.1	3.4	4.2	3.1	2.5	1.8	1.7
	New Construction	n/a	9.1	6.2	6	8	4.1	6.3	6.6	4	3.8	3.9

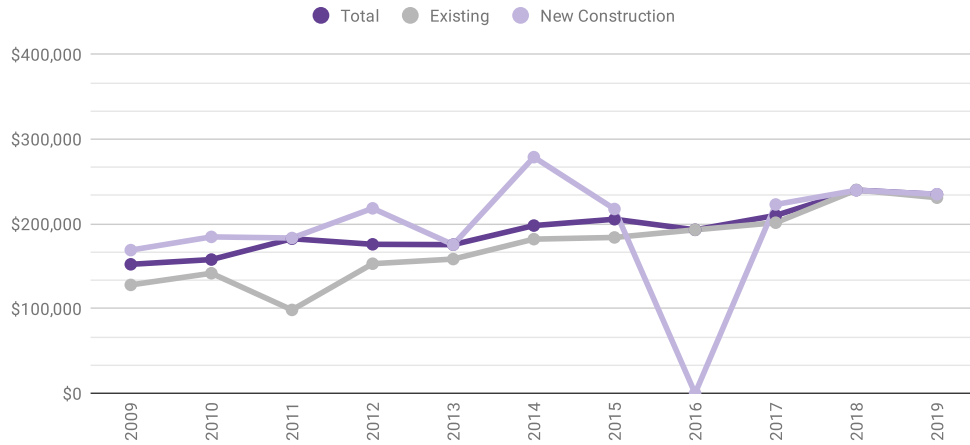
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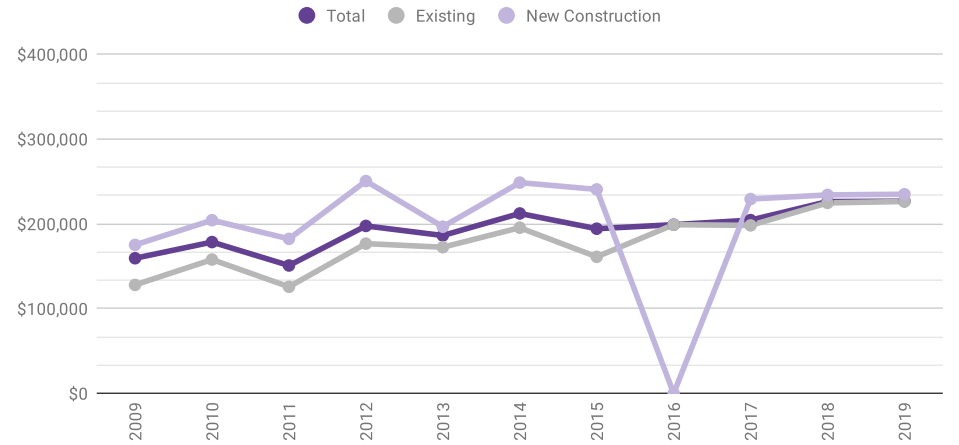
DECEMBER		Monthly Statistics for Laramie County										
Condo/Townhouse		2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Median Sales Price	Total	\$152,300	\$157,900	\$182,500	\$175,900	\$175,500	\$198,000	\$205,500	\$193,000	\$210,000	\$239,825	\$234,800
	Existing	\$128,000	\$141,750	\$98,500	\$153,000	\$158,500	\$182,000	\$184,000	\$193,000	\$201,400	\$240,000	\$230,900
	New Construction	\$169,061	\$184,659	\$183,331	\$218,350	\$175,500	\$278,750	\$217,550	\$0	\$222,900	\$239,650	\$235,000
Average Sales Price	Total	\$159,465	\$178,546	\$150,907	\$197,596	\$186,288	\$212,298	\$194,292	\$199,099	\$204,442	\$226,319	\$226,821
	Existing	\$128,000	\$157,890	\$125,780	\$176,735	\$172,479	\$195,500	\$161,142	\$199,070	\$198,225	\$224,746	\$226,450
	New Construction	\$175,198	\$204,367	\$182,315	\$250,525	\$196,646	\$248,694	\$240,702	\$0	\$229,313	\$234,183	\$235,000
Sold Listings	Total	6	18	9	29	28	19	12	17	25	18	23
	Existing	2	10	5	13	12	13	7	17	20	15	22
	New Construction	4	8	4	12	16	6	5	0	5	3	1
Active Listings	Total	73	82	60	57	72	68	56	57	47	68	\$31
	Existing	51	63	42	37	28	43	30	32	11	22	\$18
	New Construction	22	19	18	20	44	25	26	25	36	46	\$13
% of List Price Rcvd at Sale	Total	99.45%	104.48%	100.13%	98.54%	97.03%	99.72%	99.93%	99.27%	98.31%	98.96%	98.86%
	Existing	94.03%	109.01%	98.60%	96.72%	97.30%	99.55%	97.43%	99.26%	98.02%	98.96%	98.80%
	New Construction	100.66%	99.88%	101.48%	100.23%	96.85%	100.01%	102.40%	0.00%	99.34%	98.99%	100.00%
Avg Days on Market	Total	13	95	77	54	46	66	46	53	58	24	19
	Existing	19	143	83	46	53	52	38	53	44	20	17
	New Construction	9	35	70	78	40	96	58	0	115	48	54
# Homes Sold in Last 12 Months	Total	14	17.08	14.5	17.75	23.83	23.25	26.42	22.58	24.92	25.6	24.9
	Existing	10.92	9.33	9.33	11.67	15.67	16.17	18.17	18.67	19.25	18.9	21.3
	New Construction	3.08	7.75	5.08	5.75	8.17	7.08	8.25	3.92	5.67	6.6	3.7
Months Supply of Inventory	Total	5.2	4.8	4.1	3.2	3	2.9	2.1	2.5	1.9	2.7	1.2
	Existing	4.7	6.8	4.5	3.2	1.8	2.7	1.7	1.7	0.6	1.2	0.8
	New Construction	7.1	2.5	3.5	3.5	5.4	3.5	3.2	6.4	6.4	7	3.5

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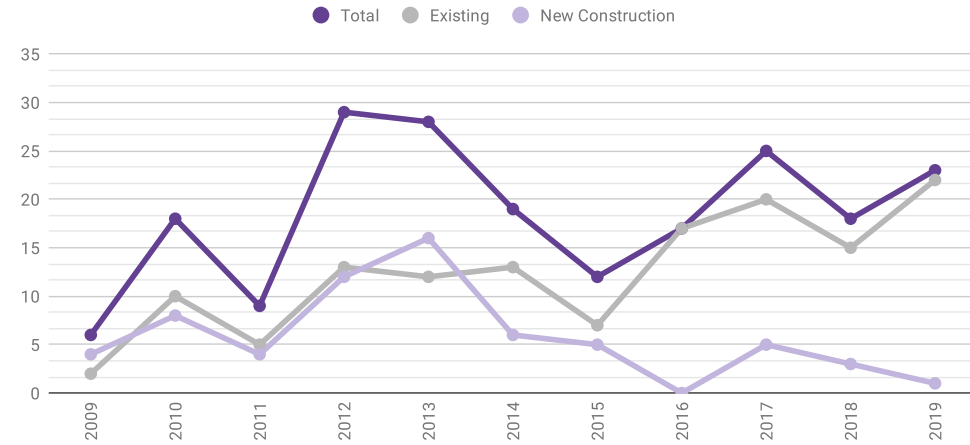
Median Sales Price



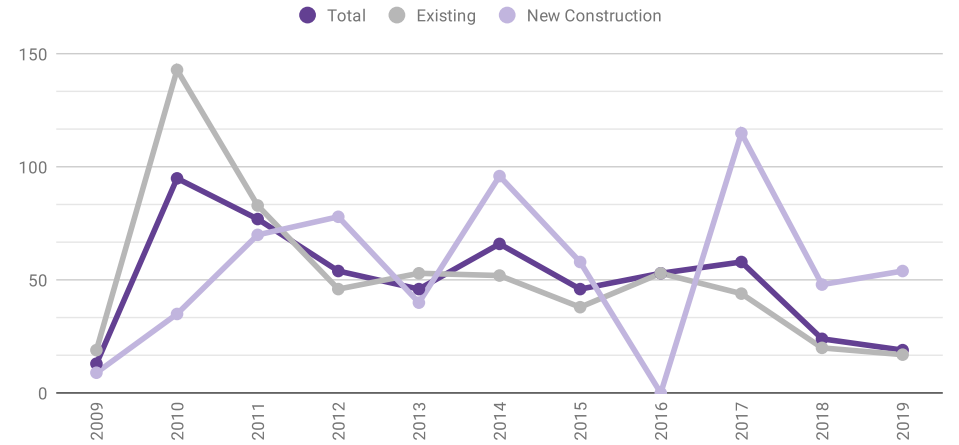
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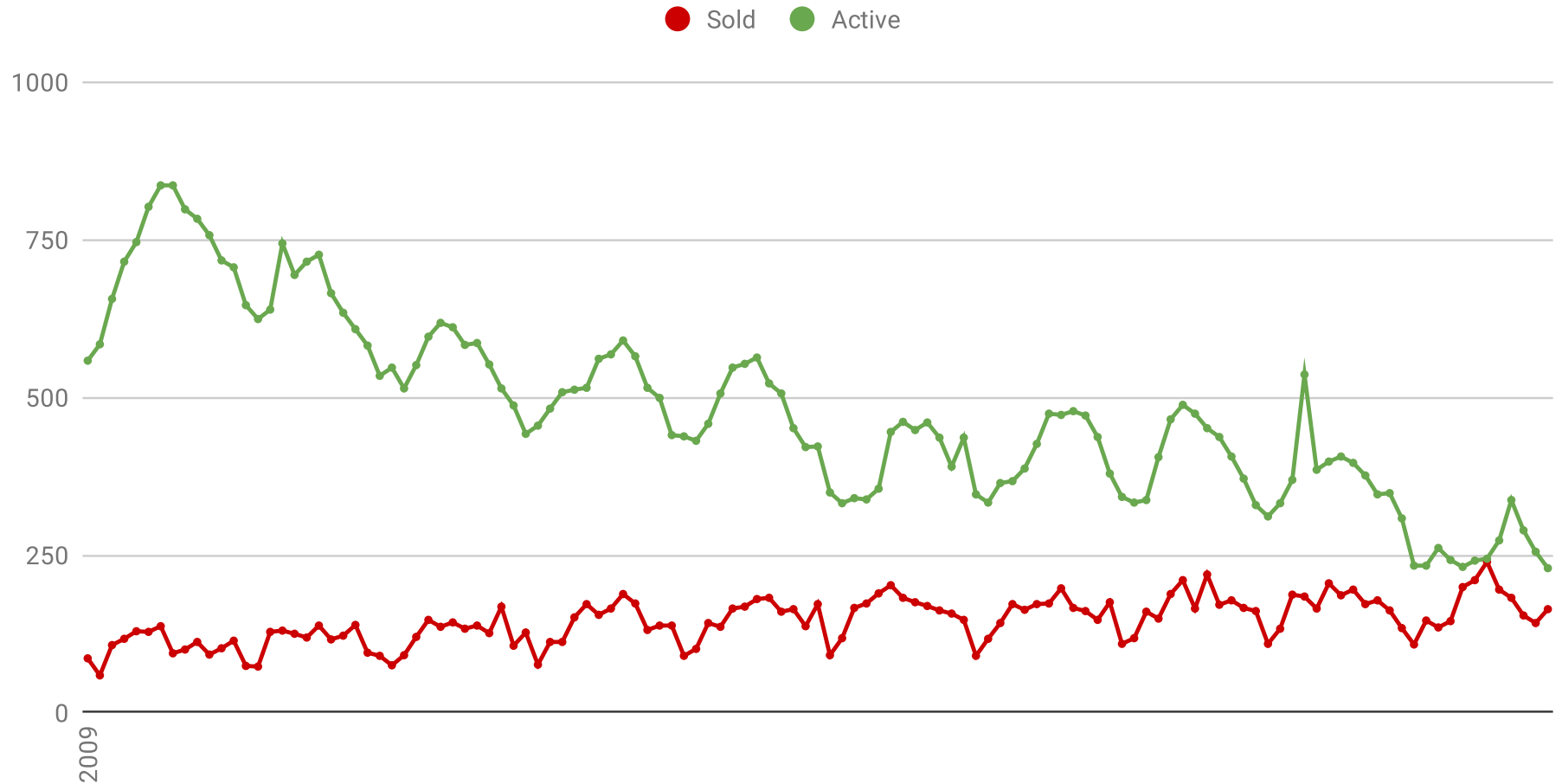
Sold Listings



Average Days on Market



Sold vs. Active Listings - December 2009 - December 2019



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Jan 1 - Dec 31, 2019							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1400	\$269,335	\$255,000	\$379,414,170	\$377,070,161	99.38%	30
RR	370	\$418,732	\$415,000	\$155,799,024	\$154,930,871	99.44%	37
CT	306	\$234,750	\$232,750	\$72,491,000	\$71,599,019	98.77%	29

Jan 1 - Dec 31, 2018							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1358	\$255,626	\$239,900	\$350,278,280	\$347,140,294	99.10%	35
RR	360	\$375,870	\$368,500	\$137,204,298	\$135,313,523	98.62%	51
CT	316	\$220,270	\$225,450	\$70,041,128	\$69,605,508	99.38%	45

Jan 1 - Dec 31, 2017							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1347	\$240,497	\$225,000	\$327,146,905	\$323,949,847	99.02%	41
RR	379	\$355,150	\$355,000	\$136,156,299	\$134,601,940	98.86%	61
CT	306	\$207,921	\$208,000	\$64,063,499	\$63,623,928	99.31%	52

Jan 1 - Dec 31, 2016							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1316	\$225,824	\$209,900	\$299,897,857	\$297,184,683	99.10%	44
RR	314	\$333,323	\$323,954	\$106,288,173	\$104,663,572	98.47%	61
CT	281	\$205,409	\$200,000	\$58,324,743	\$57,719,977	98.96%	54

Jan 1 - Dec 31, 2015							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1307	\$214,969.00	\$199,900	\$283,884,976	\$280,965,471	98.97%	42
RR	323	\$325,989	\$323,000	\$106,905,945	\$105,294,599	98.49%	62
CT	320	\$202,056	\$204,700	\$64,518,652	\$64,658,036	100.22%	60

Jan 1 - Dec 31, 2014							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1209	\$208,227	\$189,900	\$254,519,837	\$251,747,499	98.91%	58
RR	332	\$313,547	\$300,547	\$105,776,267	\$104,097,911	98.41%	82
CT	285	\$192,837	\$193,900	\$55,071,183	\$54,958,704	99.80%	63

Jan 1 - Dec 31, 2013							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1167	\$200,226	\$179,900	\$235,986,290	\$233,644,808	99.01%	65
RR	278	\$298,893	\$285,875	\$84,665,625	\$83,092,299	98.14%	77
CT	293	\$181,356	\$175,900	\$53,060,157	\$53,137,430	100.15%	63

Jan 1 - Dec 31, 2012							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1049	\$193,020	\$177,000	\$205,328,486	\$202,478,733	98.61%	70
RR	256	\$287,625	\$279,950	\$75,133,463	\$73,632,163	98.00%	87
CT	215	\$184,407	\$175,000	\$39,948,797	\$39,647,546	99.25%	77

Jan 1 - Dec 31, 2011							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	934	\$181,330	\$165,900	\$172,195,835	\$169,363,144	98.35%	83
RR	245	\$267,523	\$260,000	\$67,233,666	\$65,543,341	97.49%	104
CT	175	\$172,538	\$173,500	\$30,570,591	\$30,194,161	98.77%	89

Jan 1 - Dec 31, 2010							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	877	\$183,486	\$169,000	\$163,137,491	\$160,918,033	98.64%	73
RR	213	\$262,045	\$254,000	\$57,094,765	\$55,815,690	97.76%	96
CT	205	\$168,862	\$166,900	\$34,703,384	\$34,616,832	99.75%	79

Jan 1 - Dec 31, 2009							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	957	\$173,885	\$164,000	\$168,979,011	\$166,408,652	98.48%	76
RR	207	\$259,194	\$245,000	\$55,248,147	\$53,653,285	97.11%	120
CT	168	\$158,296	\$149,950	\$26,844,114	\$26,593,812	99.07%	86

Jan 1 - Dec 31, 2008							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	964	\$176,038	\$165,000	\$173,136,256	\$169,701,524	98.02%	82
RR	222	\$261,167	\$249,250	\$59,257,345	\$57,979,146	97.84%	104
CT	185	\$156,831	\$152,400	\$29,508,819	\$29,013,800	98.32%	152

Jan 1 - Dec 31, 2007							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1081	\$177,088	\$163,000	\$193,863,734	\$191,432,945	98.75%	79
RR	267	\$259,291	\$249,900	\$70,946,380	\$69,230,698	97.58%	101
CT	211	\$169,948	\$154,025	\$35,975,618	\$35,859,104	99.68%	141

Jan 1 - Dec 31, 2006							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1258	\$172,722	\$162,500	\$219,806,155	\$217,285,117	98.85%	69
RR	334	\$257,904	\$248,887	\$87,657,711	\$86,139,958	98.27%	92
CT	248	\$163,895	\$143,100	\$40,712,335	\$40,646,089	99.84%	101

Jan 1 - Dec 31, 2005							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1271	\$161,268	\$150,000	\$207,302,971	\$204,972,062	98.88%	118
RR	352	\$250,063	\$242,750	\$88,991,488	\$88,022,518	98.91%	127
CT	256	\$157,133	\$140,770	\$40,130,136	\$40,226,185	100.24%	142