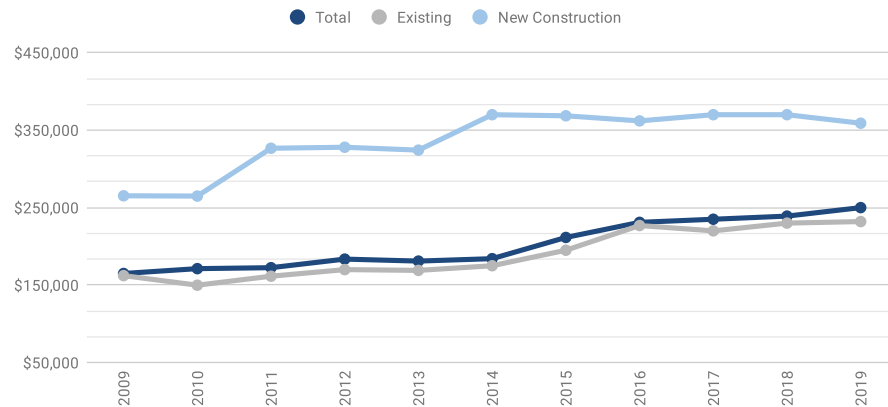


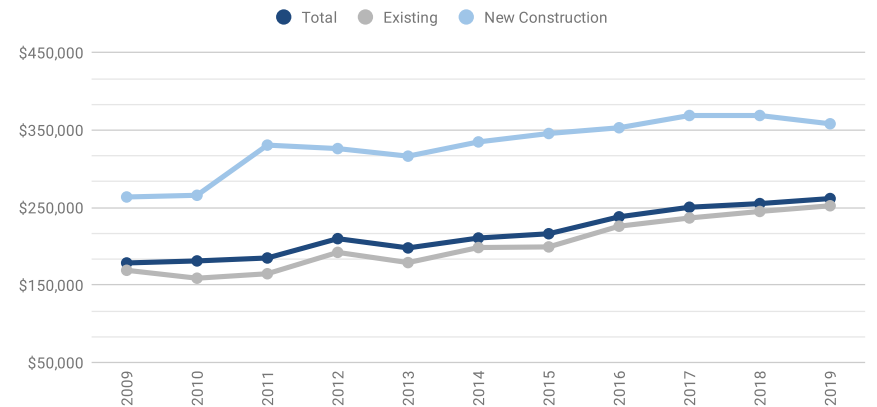
OCTOBER		Monthly Statistics for Laramie County										
City Residential		2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Median Sales Price	Total	\$165,000	\$171,250	\$172,500	\$183,560	\$181,000	\$184,125	\$211,500	\$231,000	\$235,000	\$239,050	\$250,000
	Existing	\$162,250	\$149,900	\$161,500	\$170,000	\$169,000	\$175,000	\$195,000	\$226,900	\$220,000	\$230,000	\$232,000
	New Construction	\$265,262	\$264,900	\$326,616	\$327,921	\$324,200	\$369,900	\$368,500	\$361,900	\$369,900	\$369,900	\$358,925
Average Sales Price	Total	\$178,590	\$181,206	\$185,008	\$209,960	\$198,003	\$210,756	\$216,286	\$238,110	\$250,489	\$255,197	\$261,703
	Existing	\$169,130	\$158,913	\$164,685	\$192,250	\$179,056	\$198,491	\$199,300	\$226,010	\$236,636	\$245,067	\$252,404
	New Construction	\$263,731	\$265,923	\$330,659	\$326,182	\$316,417	\$334,775	\$345,641	\$353,071	\$368,869	\$368,875	\$358,185
Sold Listings	Total	100	72	98	121	87	100	112	113	105	110	91
	Existing	90	57	86	105	75	91	99	102	94	101	83
	New Construction	10	15	12	16	12	9	13	11	11	9	8
Active Listings	Total	n/a	487	382	311	326	266	260	282	246	220	175
	Existing	n/a	443	354	276	271	237	229	234	194	167	139
	New Construction	n/a	44	28	35	55	29	31	51	52	53	36
% of List Price Rcvd at Sale	Total	100.00%	103.02%	98.21%	98.54%	99.18%	99.20%	99.21%	98.73%	98.61%	98.83%	99.32%
	Existing	97.95%	104.40%	97.20%	97.96%	97.85%	98.73%	98.62%	98.52%	98.12%	98.63%	99.02%
	New Construction	105.26%	99.60%	101.98%	100.85%	104.18%	102.14%	101.89%	100.81%	101.36%	100.32%	101.52%
Avg Days on Market	Total	65	99	88	61	66	52	38	49	48	34	22
	Existing	66	101	89	57	55	48	36	45	42	29	18
	New Construction	48	91	81	88	134	94	56	84	103	86	68
# Homes Sold in Last 12 Months	Total	76.33	73.75	78.17	84.92	94.5	106	106.92	105	112.58	113.67	112.7
	Existing	68.92	64.08	69.08	74.83	84.67	88.42	98.5	95.25	101.25	105.25	101.7
	New Construction	7.42	9.42	9	10.17	9.83	9.25	8.42	9.75	11.33	8.42	11
Months Supply of Inventory	Total	n/a	6.6	4.9	3.7	3.4	2.5	2.4	2.7	2.2	1.9	1.6
	Existing	n/a	6.9	5.1	3.7	3.2	2.7	2.3	2.5	1.9	1.6	1.4
	New Construction	n/a	4.7	3.1	3.4	5.6	3.1	3.7	5.2	4.6	6.3	3.3

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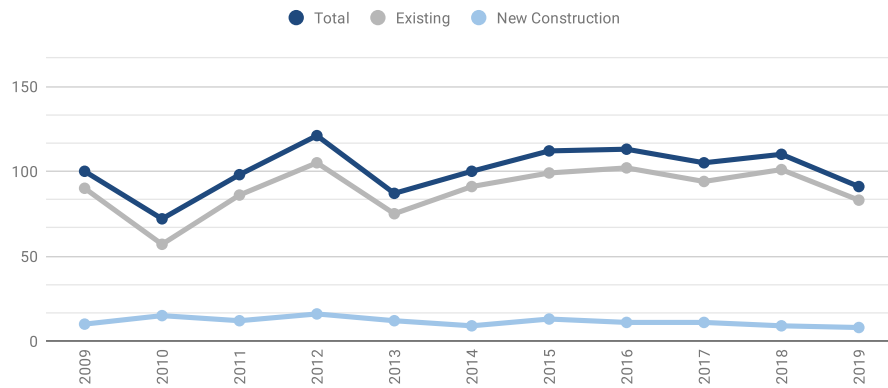
## Median Sales Price



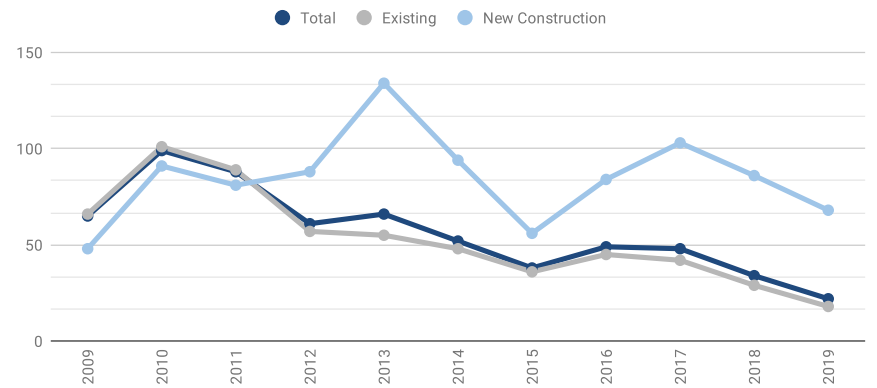
## Average Sales Price



## Sold Listings



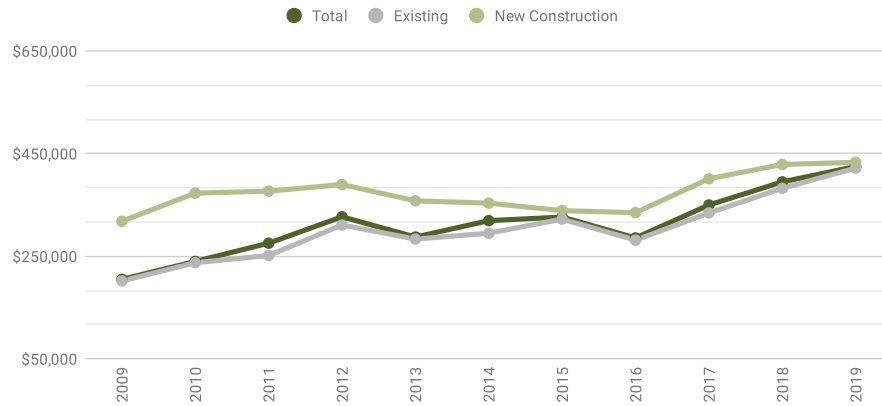
## Average Days on Market



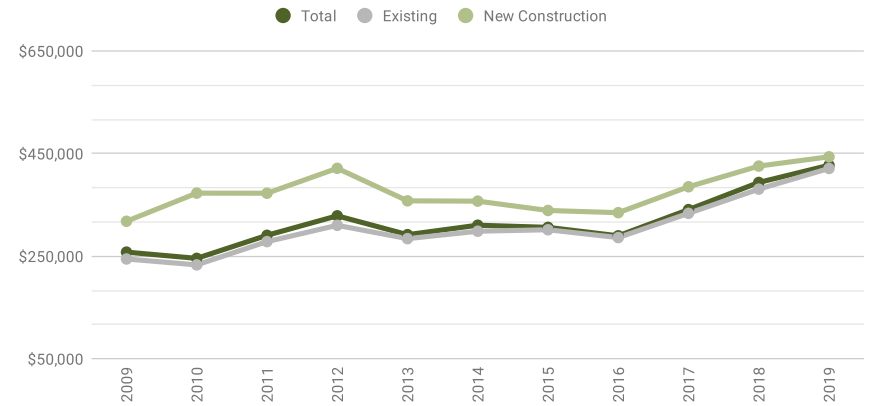
OCTOBER		Monthly Statistics for Laramie County										
Rural Residential		2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Median Sales Price	Total	\$205,000	\$240,000	\$275,500	\$327,000	\$287,500	\$319,500	\$326,450	\$285,750	\$350,000	\$395,000	\$425,000
	Existing	\$201,900	\$237,500	\$251,500	\$311,000	\$283,500	\$295,000	\$322,500	\$281,500	\$334,500	\$382,500	\$422,000
	New Construction	\$318,247	\$373,100	\$376,900	\$389,900	\$358,072	\$353,600	\$338,985	\$335,000	\$401,000	\$429,000	\$433,230
Average Sales Price	Total	\$258,126	\$245,963	\$290,886	\$328,883	\$292,123	\$310,587	\$306,399	\$289,910	\$340,962	\$393,881	\$427,398
	Existing	\$244,766	\$233,250	\$278,585	\$310,365	\$284,364	\$298,866	\$301,700	\$286,442	\$333,738	\$380,904	\$421,200
	New Construction	\$318,247	\$373,100	\$372,900	\$421,471	\$358,072	\$357,471	\$339,295	\$335,000	\$385,509	\$425,823	\$443,928
Sold Listings	Total	11	11	23	30	19	35	24	28	43	45	33
	Existing	9	10	20	25	17	28	21	26	37	32	24
	New Construction	2	1	3	5	2	7	3	2	6	13	9
Active Listings	Total	n/a	177	163	135	128	109	119	124	93	81	70
	Existing	n/a	158	143	110	99	90	94	84	71	63	45
	New Construction	n/a	19	20	25	29	19	25	40	22	18	25
% of List Price Rcvd at Sale	Total	98.08%	98.04%	96.59%	97.99%	98.00%	98.29%	98.87%	97.91%	98.59%	98.71%	100.34%
	Existing	97.06%	97.16%	95.87%	97.15%	97.69%	97.80%	98.66%	101.02%	98.51%	97.85%	99.55%
	New Construction	101.80%	103.93%	100.31%	101.24%	100.13%	100.00%	100.20%	99.41%	98.97%	100.67%	102.42%
Avg Days on Market	Total	215	107	113	94	65	79	38	51	57	61	28
	Existing	254	103	122	103	71	87	38	43	45	43	21
	New Construction	39	148	51	53	15	48	37	157	126	104	45
# Homes Sold in Last 12 Months	Total	17.17	33.75	20.83	21.75	21.08	25.25	27.58	26.42	30.33	29.92	30.3
	Existing	n/a	28.92	17.92	18.75	17.83	20.58	22.58	22.25	24.08	23.33	24.3
	New Construction	n/a	4.83	2.92	3	3.25	4.67	5	4.83	6.25	6.58	6
Months Supply of Inventory	Total	n/a	5.2	7.8	6.2	6.1	4.3	4.3	4.7	3.1	2.7	2.3
	Existing	n/a	5.5	8	5.9	5.6	4.4	4.2	3.8	2.9	2.7	1.8
	New Construction	n/a	3.9	6.9	8.3	8.9	4.1	5	8.3	3.5	2.7	4.2

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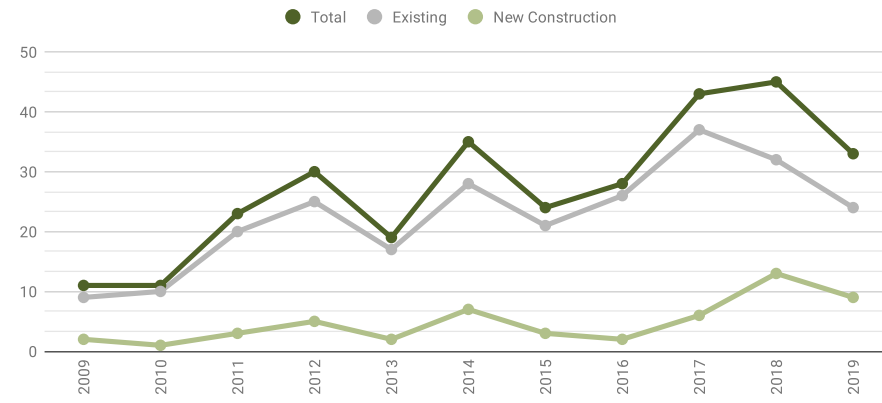
### Median Sales Price



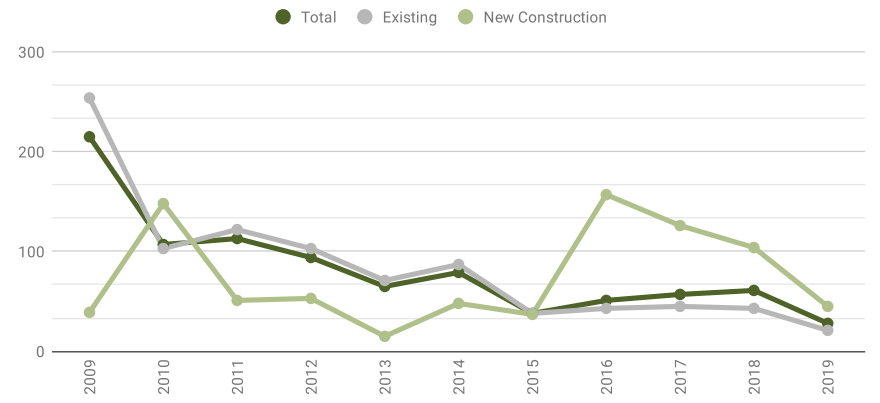
### Average Sales Price



### Sold Listings



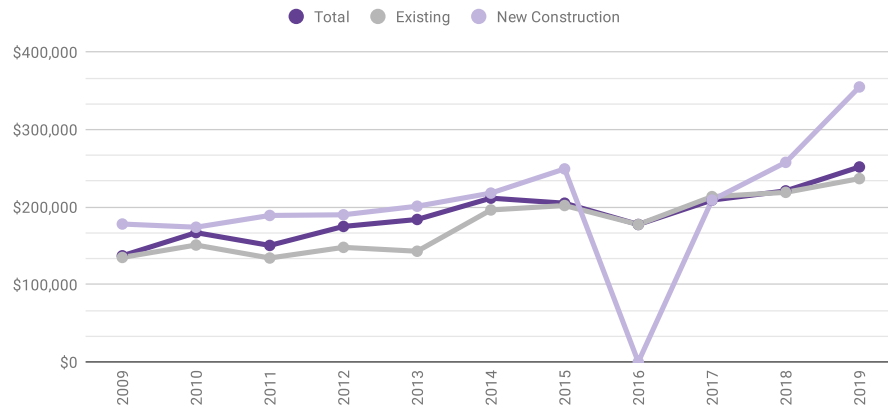
### Average Days on Market



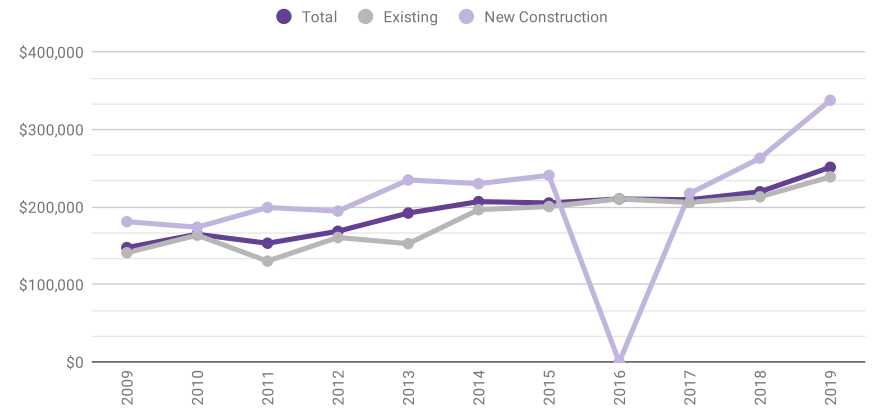
OCTOBER		Monthly Statistics for Laramie County										
Condo/Townhouse		2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Median Sales Price	Total	\$137,125	\$167,000	\$150,500	\$175,000	\$184,000	\$211,499	\$205,000	\$177,500	\$209,000	\$220,900	\$251,750
	Existing	\$135,000	\$151,000	\$134,250	\$148,000	\$143,000	\$196,250	\$202,000	\$177,500	\$213,500	\$219,000	\$236,700
	New Construction	\$178,115	\$174,000	\$189,175	\$190,047	\$201,094	\$218,015	\$249,250	\$0	\$209,000	\$257,700	\$355,000
Average Sales Price	Total	\$147,713	\$164,888	\$153,307	\$168,789	\$192,242	\$207,048	\$205,301	\$210,517	\$209,456	\$219,710	\$251,354
	Existing	\$141,020	\$163,750	\$130,213	\$160,794	\$152,758	\$196,620	\$200,656	\$210,517	\$205,990	\$213,212	\$239,000
	New Construction	\$181,180	\$174,000	\$199,495	\$194,773	\$235,016	\$230,223	\$240,916	\$0	\$217,543	\$263,033	\$337,833
Sold Listings	Total	18	9	18	17	25	29	26	20	30	23	24
	Existing	15	8	12	13	13	20	23	20	21	20	21
	New Construction	3	1	6	4	12	9	3	0	9	3	3
Active Listings	Total	n/a	93	63	68	61	76	57	65	67	45	38
	Existing	n/a	73	50	52	31	42	29	52	27	24	22
	New Construction	n/a	20	13	16	30	34	28	17	40	21	16
% of List Price Rcvd at Sale	Total	98.90%	97.34%	99.06%	99.66%	103.12%	98.06%	99.01%	98.74%	99.67%	99.33%	98.38%
	Existing	98.52%	97.07%	97.73%	97.98%	98.29%	98.15%	98.65%	101.37%	99.12%	98.77%	98.09%
	New Construction	100.41%	99.43%	100.85%	104.48%	106.81%	97.91%	101.40%	0.00%	100.91%	102.44%	99.85%
Avg Days on Market	Total	115	97	65	79	39	41	52	38	53	36	23
	Existing	79	108	51	80	52	45	43	38	40	28	19
	New Construction	297	8	93	77	26	34	102	0	84	89	51
# Homes Sold in Last 12 Months	Total	13.42	32.67	16	15.17	23.42	24.08	26.83	23.33	22.83	26.5	25.3
	Existing	n/a	18.25	10.17	10.42	15.08	16.25	18.5	18.42	18	19.5	21.1
	New Construction	n/a	14.42	5.83	4.67	8	7.83	8.33	4.92	4.83	6.92	4.2
Months Supply of Inventory	Total	n/a	2.8	3.9	4.5	2.6	3.2	2.1	2.8	2.9	1.7	1.5
	Existing	n/a	4	4.9	5	2.1	2.6	1.6	2.8	1.5	1.2	1
	New Construction	n/a	1.4	2.2	3.4	3.8	4.3	3.4	3.5	8.3	3	3.8

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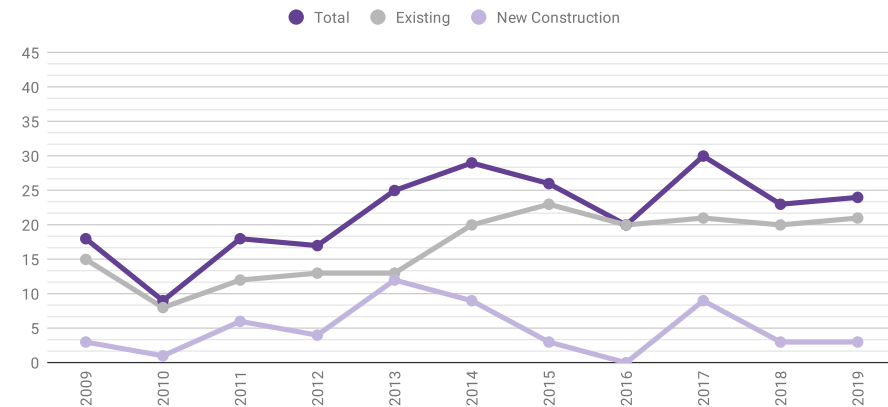
### Median Sales Price



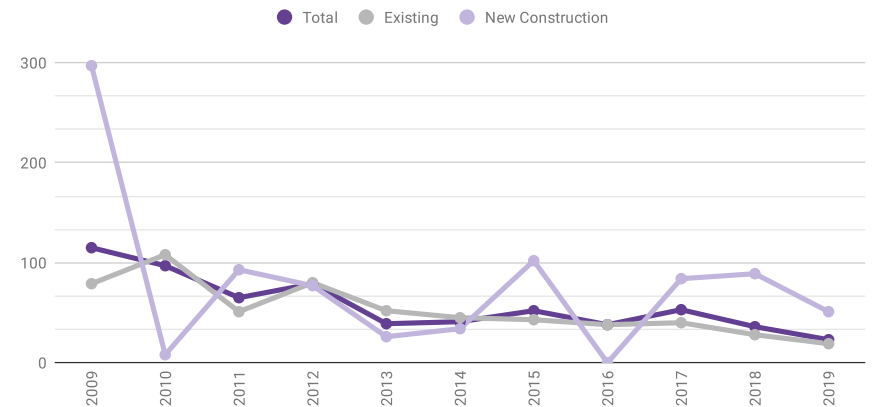
### Average Sales Price



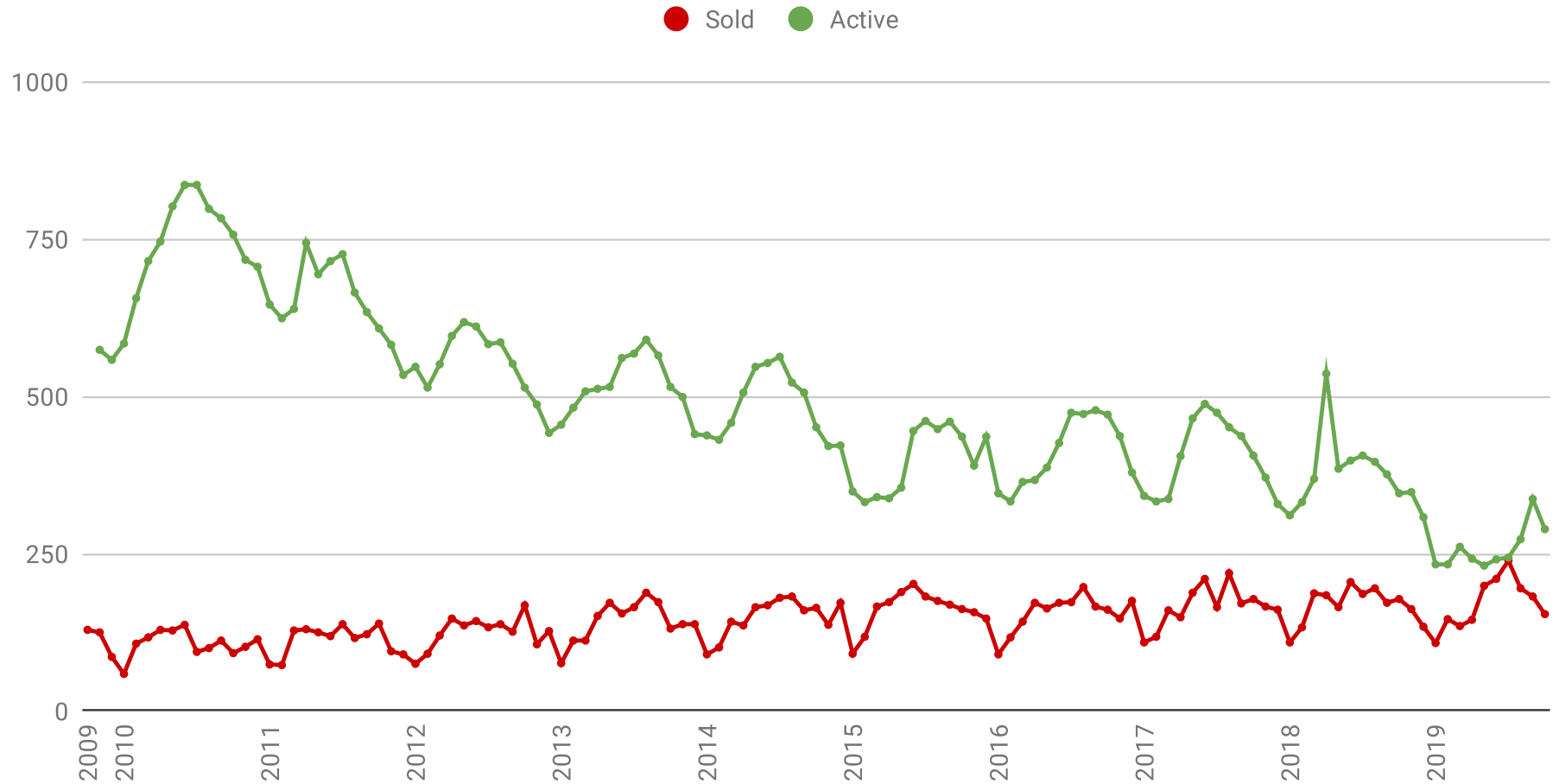
### Sold Listings



### Average Days on Market



## Sold vs. Active Listings - October 2009 - October 2019



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January 1 - October 31, 2019							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1183	\$268,656	\$253,000	\$319,640,086	\$317,820,881	99.43%	31
RR	320	\$414,414	\$410,000	\$133,347,178	\$132,612,555	99.45%	35
CT	263	\$234,543	\$232,400	\$62,269,250	\$61,450,344	98.68%	30

January 1 - October 31, 2018							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1156	\$255,131	\$239,450	\$297,417,427	\$294,932,419	99.16%	34
RR	308	\$370,677	\$365,000	\$115,973,770	\$114,168,742	98.44%	50
CT	273	\$219,743	\$225,900	\$60,318,129	\$59,990,083	99.46%	46

January 1 - October 31, 2017							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1124	\$240,270	\$225,000	\$272,543,214	\$270,064,456	99.09%	42
RR	322	\$351,399	\$351,000	\$114,350,680	\$113,150,567	98.95%	64
CT	250	\$210,401	\$208,000	\$52,926,449	\$52,600,363	99.38%	52

January 1 - October 31, 2016							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1070	\$224,819	\$207,250	\$242,572,169	\$240,557,264	99.17%	44
RR	261	\$336,011	\$326,720	\$88,964,123	\$87,699,106	98.58%	61
CT	246	\$206,267	\$204,250	\$51,269,949	\$50,741,751	98.97%	52

January 1 - October 31, 2015							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1096	\$216,995	\$200,000	\$240,318,973	\$237,826,623	98.96%	43
RR	266	\$325,498	\$325,000	\$87,613,478	\$86,582,691	98.82%	61
CT	282	\$202,811	\$205,000	\$57,008,533	\$57,192,780	100.32%	62

January 1 - October 31, 2014							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1009	\$208,002	\$189,500	\$212,212,955	\$209,874,135	98.90%	55
RR	261	\$307,565	\$300,000	\$81,350,742	\$80,274,530	98.68%	78
CT	240	\$190,917	\$191,750	\$45,923,783	\$45,820,195	99.77%	60

January 1 - October 31, 2013							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	986	\$200,330	\$180,000	\$199,690,647	\$197,526,347	98.92%	64
RR	228	\$301,203	\$288,500	\$69,987,821	\$68,674,402	98.12%	77
CT	237	\$182,519	\$180,000	\$42,984,392	\$43,257,088	100.63%	60



January 1 - October 31, 2012							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	888	\$190,882	\$175,000	\$172,550,047	\$169,503,759	98.23%	70
RR	229	\$286,313	\$279,900	\$66,974,373	\$65,565,840	97.90%	89
CT	167	\$181,916	\$175,000	\$30,700,261	\$30,380,080	98.96%	78

January 1 - October 31, 2011							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	798	\$181,219	\$165,250	\$146,984,273	\$144,612,852	98.39%	84
RR	211	\$275,406	\$270,000	\$59,541,286	\$58,110,683	97.60%	106
CT	158	\$173,979	\$171,500	\$27,866,676	\$27,488,747	98.64%	89

January 1 - October 31, 2010							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	734	\$183,854	\$170,000	\$136,947,918	\$134,949,370	98.54%	70
RR	172	\$264,570	\$252,000	\$46,503,387	\$45,506,060	97.86%	89
CT	169	\$169,482	\$168,000	\$28,748,278	\$28,642,562	99.63%	77

January 1 - October 31, 2009							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	808	\$174,426	\$166,200	\$143,077,382	\$140,936,391	98.50%	78
RR	173	\$255,007	\$240,000	\$45,449,098	\$44,116,335	97.07%	123
CT	140	\$157,295	\$147,500	\$22,253,120	\$22,021,356	98.96%	94

January 1 - October 31, 2008							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	855	\$178,244	\$165,900	\$155,098,982	\$152,399,156	98.26%	82
RR	188	\$256,694	\$249,000	\$49,906,543	\$48,822,609	97.83%	100
CT	164	\$154,782	\$151,062	\$25,838,919	\$25,384,375	98.24%	158

January 1 - October 31, 2007							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	960	\$176,455	\$163,000	\$171,548,074	\$169,397,211	98.75%	79
RR	246	\$256,063	\$249,900	\$64,600,430	\$62,991,498	97.51%	102
CT	182	\$172,191	\$154,403	\$31,397,226	\$31,338,764	99.81%	145

January 1 - October 31, 2006							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1096	\$171,861	\$161,400	\$190,577,553	\$188,359,905	98.84%	65
RR	277	\$254,510	\$248,000	\$71,626,811	\$70,499,283	98.43%	89
CT	202	\$164,885	\$145,050	\$33,276,336	\$33,306,943	100.09%	99

January 1 - October 31, 2005							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1100	\$158,613	\$149,751	\$177,049,032	\$175,207,202	98.96%	113
RR	298	\$247,221	\$238,428	\$74,731,021	\$73,931,176	98.93%	128
CT	212	\$151,671	\$139,719	\$31,960,840	\$32,012,343	100.16%	150