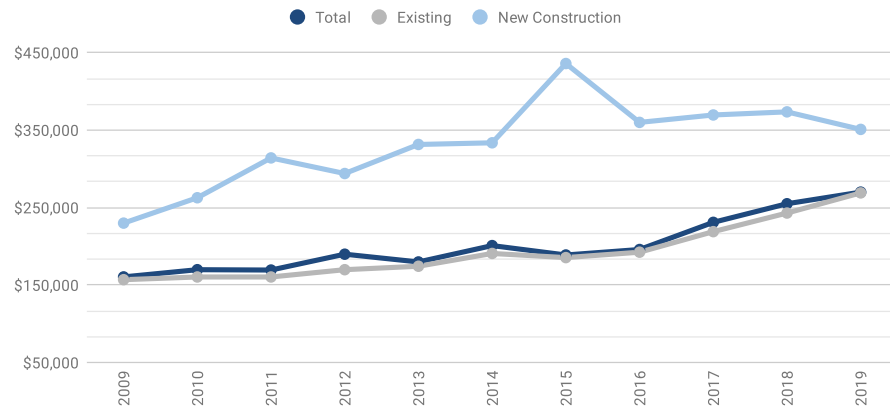


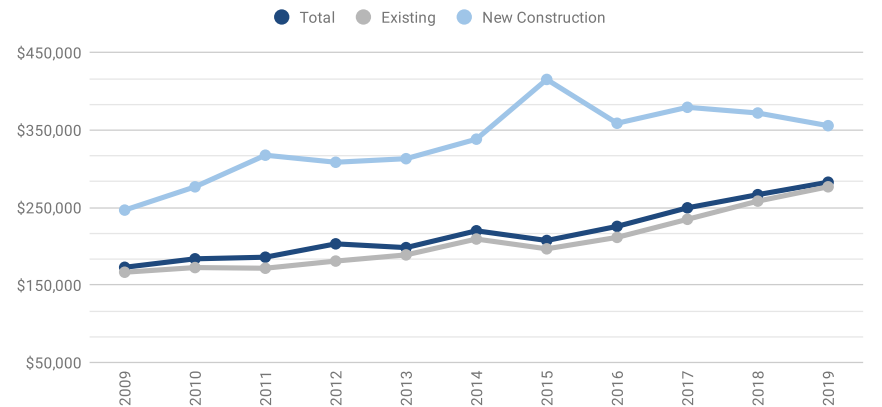
SEPTEMBER												
Monthly Statistics for Laramie County												
City Residential		2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Median Sales Price	Total	\$160,600	\$169,900	\$169,450	\$189,900	\$179,900	\$201,000	\$188,875	\$195,950	\$231,000	\$255,000	\$270,000
	Existing	\$157,000	\$160,500	\$160,500	\$169,900	\$174,350	\$190,850	\$185,500	\$192,500	\$219,000	\$243,000	\$269,000
	New Construction	\$230,000	\$262,740	\$314,148	\$294,000	\$331,500	\$333,640	\$435,942	\$360,000	\$369,550	\$373,562	\$350,950
Average Sales Price	Total	\$172,995	\$183,945	\$186,013	\$203,258	\$198,388	\$220,102	\$207,578	\$225,796	\$249,738	\$266,725	\$282,789
	Existing	\$166,617	\$172,648	\$171,782	\$181,013	\$188,998	\$209,461	\$196,828	\$211,584	\$234,911	\$258,379	\$276,873
	New Construction	\$246,798	\$276,828	\$317,652	\$308,550	\$313,148	\$338,331	\$415,416	\$358,872	\$379,467	\$372,091	\$355,750
Sold Listings	Total	88	83	82	86	119	109	122	114	117	109	120
	Existing	81	74	74	71	110	100	116	103	105	101	111
	New Construction	7	9	8	15	9	9	6	11	12	8	9
Active Listings	Total	n/a	505	403	344	345	296	280	294	260	250	209
	Existing	n/a	460	375	310	294	257	245	246	216	195	167
	New Construction	n/a	45	28	34	51	39	35	48	44	55	42
% of List Price Rcvd at Sale	Total	98.73%	98.96%	97.74%	97.91%	97.43%	98.75%	99.35%	89.29%	98.97%	99.13%	99.64%
	Existing	98.25%	97.71%	97.17%	97.11%	98.37%	98.12%	98.40%	98.74%	98.64%	98.59%	99.35%
	New Construction	102.60%	105.93%	100.66%	100.18%	103.91%	103.32%	109.07%	105.11%	100.79%	104.08%	102.50%
Avg Days on Market	Total	70	72	62	62	68	42	40	37	38	34	25
	Existing	71	71	62	62	63	38	39	36	33	29	20
	New Construction	55	81	56	63	145	94	54	49	82	86	85
# Homes Sold in Last 12 Months	Total	74.75	76.08	76	83	97.33	96.58	105.92	104.92	113.25	113.25	114.3
	Existing	67.33	66.83	66.67	73.25	87.17	87.08	97.83	95	101.92	104.67	103.2
	New Construction	7.42	9	9.25	9.83	10.17	9.5	8.08	7.92	11.33	8.58	11.08
Months Supply of Inventory	Total	n/a	6.6	5.3	4.1	3.5	3.1	2.6	2.8	2.3	2.2	1.8
	Existing	n/a	6.9	5.6	4.2	3.4	3	2.5	2.6	2.1	1.9	1.6
	New Construction	n/a	5	3	3.5	5	4.1	4.3	6.1	3.9	6.4	3.8

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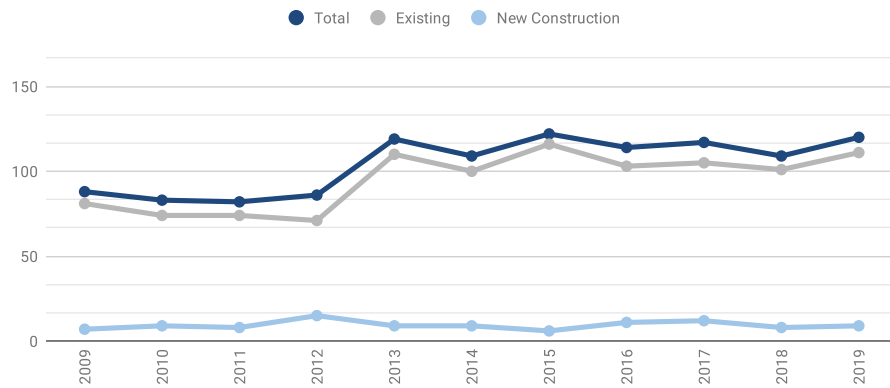
Median Sales Price



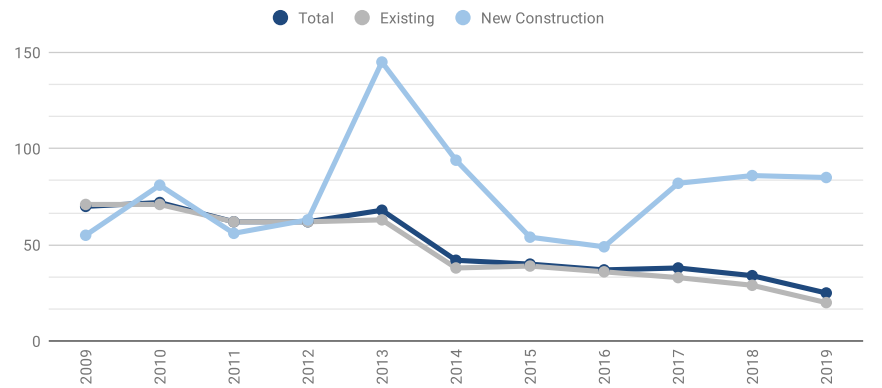
Average Sales Price



Sold Listings



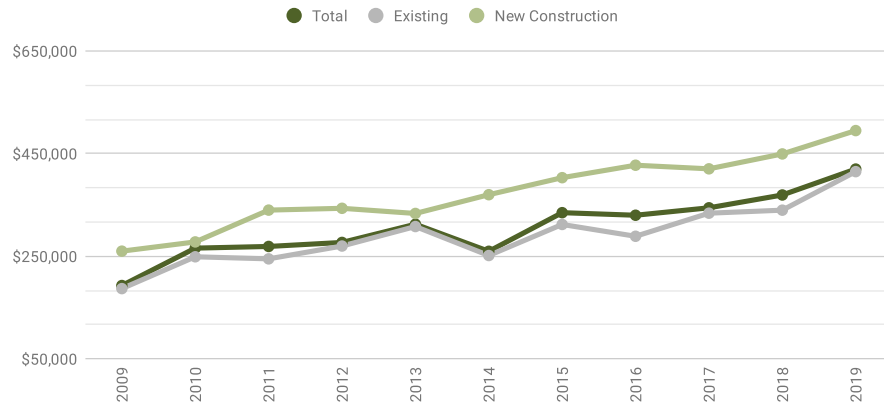
Average Days on Market



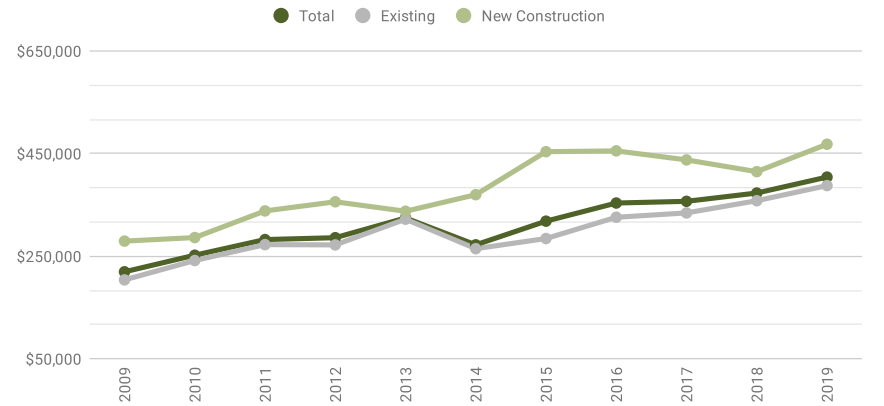
SEPTEMBER												
Monthly Statistics for Laramie County												
Rural Residential		2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Median Sales Price	Total	\$193,000	\$265,900	\$269,168	\$277,000	\$312,500	\$259,750	\$335,000	\$330,000	\$344,500	\$369,500	\$420,000
	Existing	\$187,000	\$249,040	\$245,000	\$270,000	\$308,000	\$251,500	\$312,050	\$289,000	\$334,000	\$339,900	\$415,000
	New Construction	\$260,000	\$278,000	\$340,000	\$343,527	\$333,466	\$370,039	\$403,225	\$427,500	\$420,468	\$449,500	\$495,000
Average Sales Price	Total	\$219,760	\$252,093	\$282,594	\$286,226	\$324,660	\$272,331	\$318,471	\$353,802	\$357,138	\$373,304	\$404,363
	Existing	\$204,012	\$241,768	\$272,744	\$272,227	\$322,317	\$264,815	\$284,620	\$326,077	\$334,528	\$358,308	\$387,751
	New Construction	\$279,600	\$286,511	\$338,412	\$356,222	\$337,780	\$370,039	\$453,875	\$455,460	\$437,889	\$414,961	\$468,437
Sold Listings	Total	24	13	20	24	33	28	25	28	32	34	34
	Existing	19	10	17	20	28	26	20	22	25	25	27
	New Construction	5	3	3	4	5	2	5	6	7	9	7
Active Listings	Total	n/a	177	166	131	143	125	121	125	106	85	81
	Existing	n/a	158	147	108	113	104	96	86	81	66	54
	New Construction	n/a	19	19	23	30	21	25	39	25	19	27
% of List Price Rcvd at Sale	Total	96.70%	99.37%	96.81%	98.98%	98.55%	97.67%	98.61%	97.06%	99.13%	99.21%	99.40%
	Existing	97.05%	98.02%	96.08%	97.62%	98.40%	97.49%	97.53%	95.96%	98.36%	98.83%	99.39%
	New Construction	95.75%	103.37%	100.30%	104.54%	99.38%	99.33%	101.42%	100.06%	101.27%	100.15%	99.45%
Avg Days on Market	Total	120	72	101	100	52	75	45	61	41	46	22
	Existing	100	75	118	117	53	65	51	70	39	39	22
	New Construction	191	64	0	18	51	206	21	27	46	65	24
# Homes Sold in Last 12 Months	Total	18.17	16.92	19.83	21.17	22	23.92	28.5	26.08	29.08	29.75	31.3
	Existing	n/a	14.33	17.08	18.33	18.5	19.67	23.17	19.08	23.17	23.75	25
	New Construction	n/a	2.58	2.75	2.83	3.5	4.25	5.33	4.33	5.92	6	6.3
Months Supply of Inventory	Total	n/a	10.5	8.4	6.2	6.5	5.2	4.2	4.8	3.6	2.9	2.6
	Existing	n/a	11	8.6	5.9	6.1	5.3	4.1	4.5	3.5	2.8	2.2
	New Construction	n/a	7.4	6.9	8.1	8.6	4.9	4.7	9	4.2	3.2	4.3

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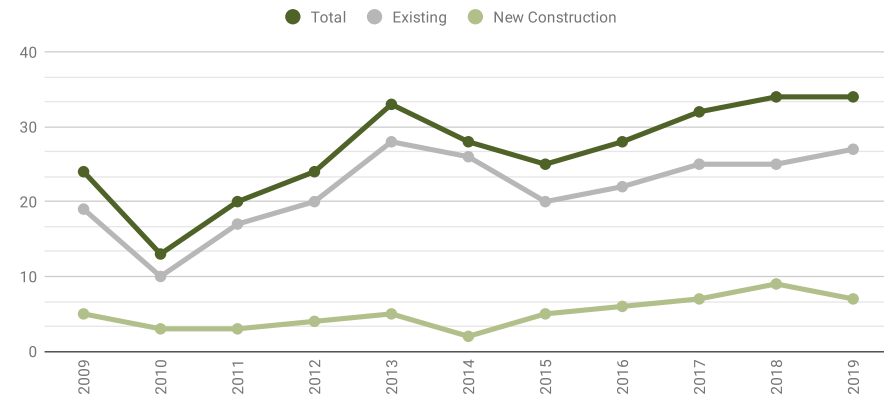
Median Sales Price



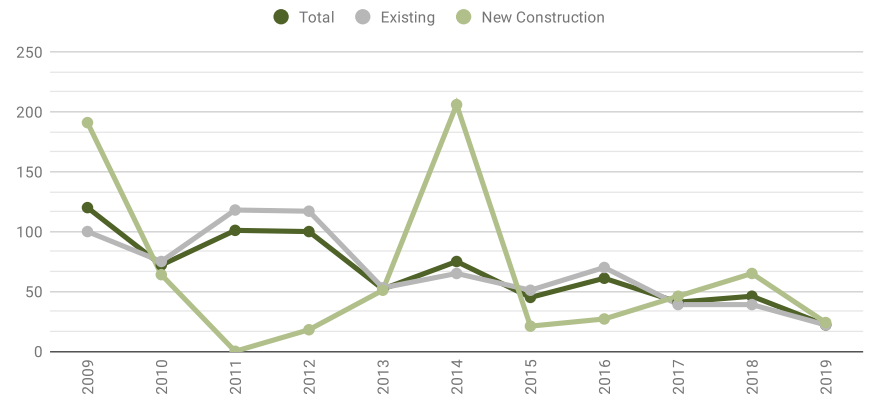
Average Sales Price



Sold Listings



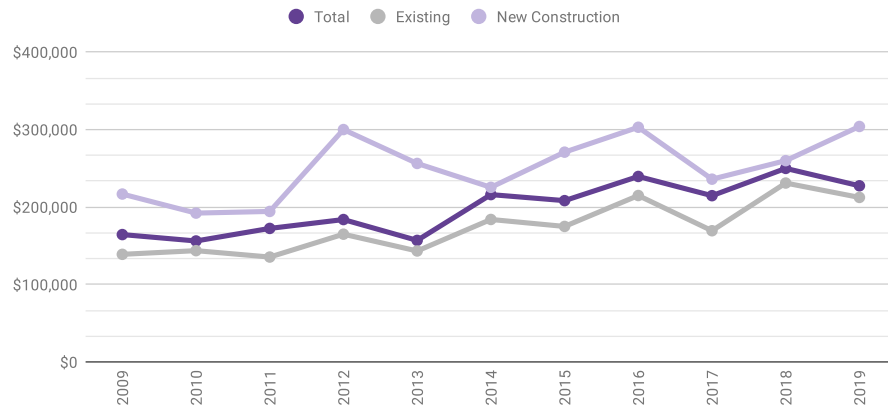
Average Days on Market



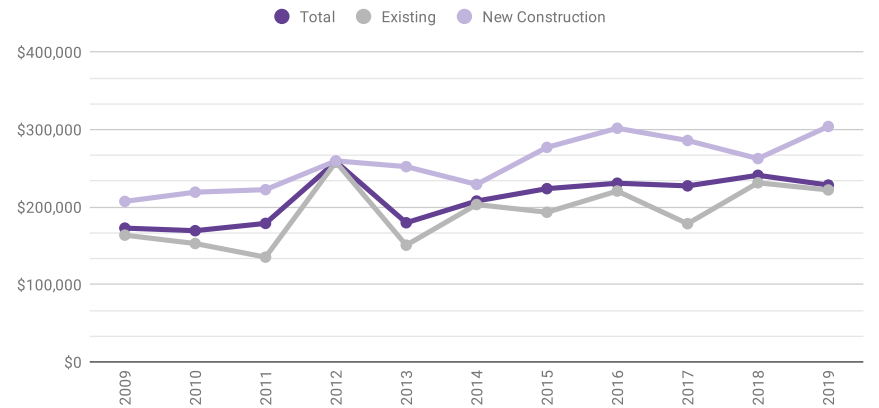
SEPTEMBER												
Monthly Statistics for Laramie County												
Condo/Townhouse		2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Median Sales Price	Total	\$164,500	\$156,250	\$172,450	\$183,899	\$157,000	\$216,077	\$208,300	\$239,500	\$214,700	\$249,900	\$227,450
	Existing	\$139,000	\$143,750	\$135,500	\$165,000	\$143,336	\$184,000	\$175,000	\$214,900	\$169,450	\$231,000	\$212,450
	New Construction	\$216,797	\$192,209	\$194,375	\$300,021	\$256,297	\$225,467	\$270,861	\$303,000	\$236,000	\$259,900	\$304,000
Average Sales Price	Total	\$172,844	\$169,518	\$178,937	\$258,631	\$179,767	\$207,784	\$223,755	\$230,797	\$227,341	\$241,017	\$228,388
	Existing	\$163,765	\$152,958	\$135,383	\$258,181	\$150,804	\$203,265	\$193,300	\$220,664	\$178,525	\$231,320	\$222,087
	New Construction	\$207,341	\$219,199	\$222,492	\$259,620	\$252,174	\$229,252	\$277,052	\$301,730	\$285,922	\$262,566	\$304,000
Sold Listings	Total	24	16	20	16	21	23	22	24	22	29	26
	Existing	19	12	10	11	15	19	14	21	12	20	24
	New Construction	5	4	10	5	6	4	8	3	10	9	2
Active Listings	Total	n/a	101	65	77	77	85	59	59	71	41	43
	Existing	n/a	81	50	55	42	46	38	47	34	22	24
	New Construction	n/a	20	15	22	35	39	21	12	37	19	19
% of List Price Rcvd at Sale	Total	100.77%	100.80%	100.62%	100.65%	102.69%	100.61%	101.27%	99.14%	99.39%	98.56%	99.95%
	Existing	98.88%	97.39%	98.20%	98.15%	98.30%	100.21%	99.10%	98.74%	98.75%	97.47%	100.04%
	New Construction	106.91%	108.76%	102.16%	106.57%	110.03%	102.31%	104.05%	101.24%	99.87%	100.72%	99.18%
Avg Days on Market	Total	62	74	88	95	31	60	59	36	44	68	26
	Existing	72	77	71	91	25	38	23	29	25	52	16
	New Construction	20	77	106	102	49	162	122	84	68	105	144
# Homes Sold in Last 12 Months	Total	12.92	17.25	15.25	15.25	22.75	23.75	27.08	23.83	22	27.08	25.2
	Existing	n/a	9.83	9.83	10.33	15.08	15.67	18.25	18.67	17.92	19.58	21
	New Construction	n/a	7.42	5.42	4.83	7.33	8.08	8.83	5.17	4.08	7.42	4.2
Months Supply of Inventory	Total	n/a	5.9	4.3	5	3.4	3.6	2.2	2.5	3.2	1.5	1.7
	Existing	n/a	8.2	5.1	5.3	2.8	2.9	2.1	2.5	1.9	1.1	1.1
	New Construction	n/a	2.7	2.8	4.6	4.8	4.8	2.4	2.3	9.1	2.6	4.6

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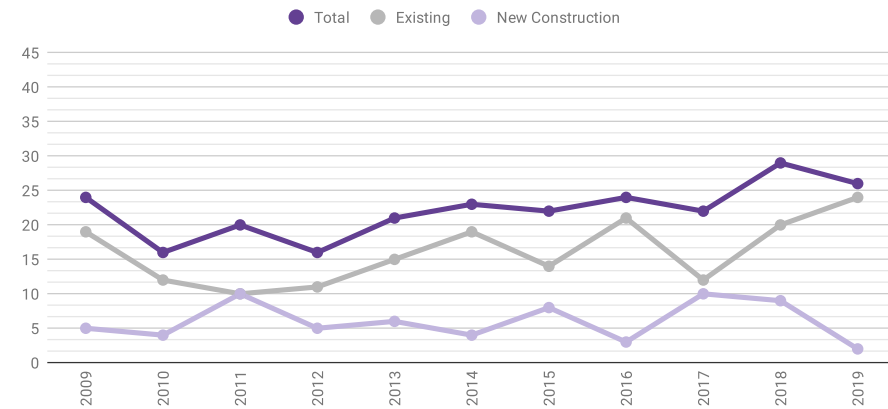
Median Sales Price



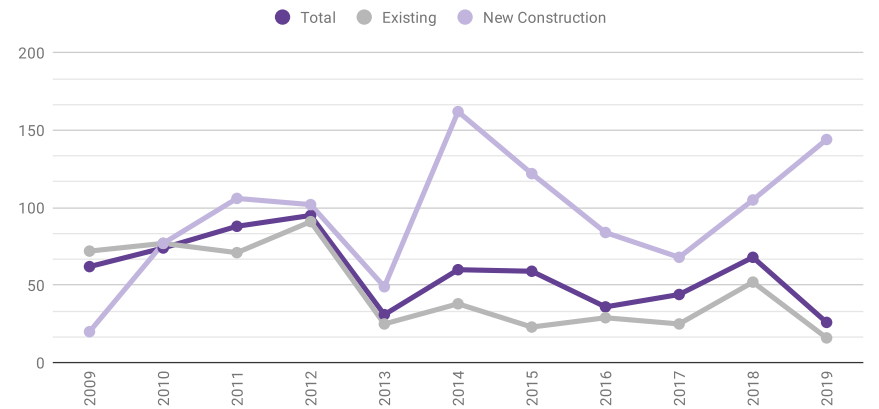
Average Sales Price



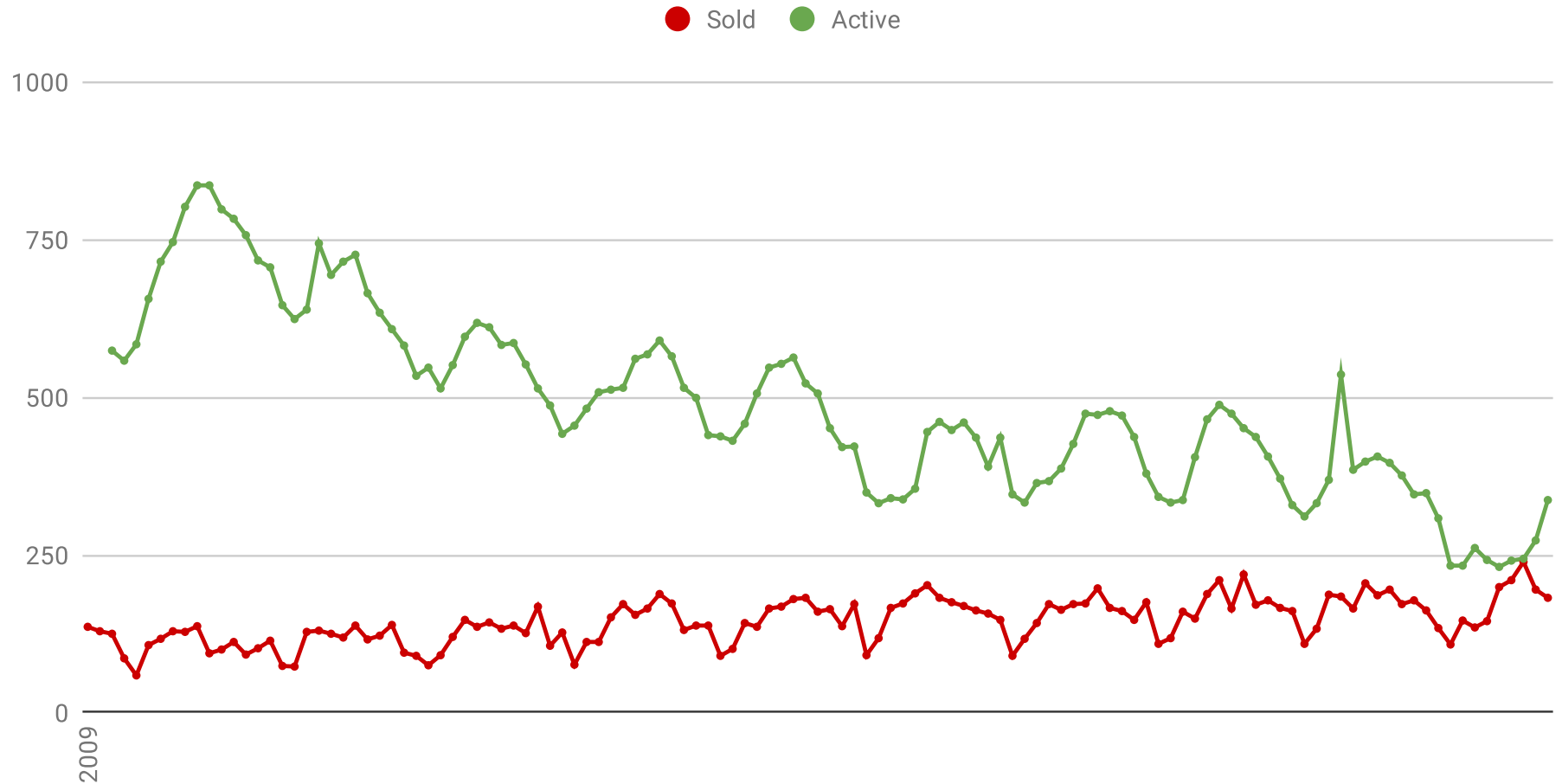
Sold Listings



Average Days on Market



Sold vs. Active Listings - September 2009 - September 2019



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January 1 -September 30, 2019							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1084	\$269,063	\$253,500	\$293,371,591	\$291,664,980	99.42%	31
RR	286	\$413,088	\$408,250	\$118,926,072	\$118,143,399	99.34%	36
CT	239	\$232,848	\$232,848	\$56,137,450	\$55,417,844	98.72%	31

January 1 -September 30, 2018							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1043	\$255,067	\$239,900	\$268,203,189	\$266,034,982	99.19%	33
RR	263	\$366,707	\$360,000	\$98,017,505	\$96,444,081	98.39%	48
CT	249	\$219,886	\$226,000	\$55,045,529	\$54,751,733	99.47%	48

January 1 -September 30, 2017							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	1017	\$238,968	\$225,000	\$245,129,654	\$243,031,087	99.14%	41
RR	278	\$353,513	\$352,750	\$99,259,943	\$98,276,679	99.01%	65
CT	219	\$210,729	\$208,000	\$46,455,249	\$46,149,679	99.34%	52

January 1 -September 30, 2016							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	956	\$223,791	\$205,000	\$215,599,728	\$213,944,859	99.23%	44
RR	230	\$342,437	\$343,750	\$79,843,623	\$78,760,706	98.64%	62
CT	225	\$204,279	\$204,500	\$46,445,949	\$45,962,917	98.96%	53

January 1 -September 30, 2015							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	980	\$217,082	\$199,900	\$215,035,338	\$212,741,330	98.93%	43
RR	242	\$327,393	\$325,000	\$80,175,733	\$79,229,106	98.82%	63
CT	254	\$202,204	\$205,000	\$51,117,383	\$51,359,933	100.47%	63

January 1 -September 30, 2014							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	902	\$207,057	\$189,700	\$188,939,508	\$186,766,221	98.85%	56
RR	225	\$307,338	\$300,000	\$70,038,642	\$69,151,080	98.73%	79
CT	211	\$188,700	\$185,000	\$39,800,844	\$39,815,781	100.04%	63

January 1 -September 30, 2013							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	897	\$200,027	\$179,900	\$181,416,384	\$179,425,084	98.90%	64
RR	210	\$303,900	\$289,000	\$65,054,196	\$63,819,058	98.10%	78
CT	211	\$181,272	\$178,000	\$38,119,163	\$38,248,531	100.34%	63

January 1 -September 30, 2012							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	767	\$187,872	\$175,000	\$146,325,407	\$144,098,562	98.48%	72
RR	199	\$279,896	\$276,300	\$56,810,500	\$55,699,332	98.04%	89
CT	149	\$184,144	\$175,000	\$27,647,902	\$27,437,552	99.24%	78

January 1 -September 30, 2011							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	700	\$180,688	\$165,000	\$128,523,344	\$126,482,011	98.41%	83
RR	188	\$273,512	\$267,500	\$52,614,586	\$51,420,283	97.73%	105
CT	140	\$176,637	\$173,625	\$25,080,976	\$24,729,208	98.60%	93

January 1 -September 30, 2010							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	662	\$184,045	\$169,950	\$123,529,834	\$121,837,807	98.63%	67
RR	160	\$266,512	\$254,500	\$43,578,787	\$42,641,960	97.85%	89
CT	160	\$169,741	\$168,500	\$27,223,778	\$27,158,562	99.76%	76

January 1 -September 30, 2009							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	708	\$173,838	\$166,500	\$125,030,946	\$123,077,311	98.44%	80
RR	162	\$254,795	\$241,000	\$42,554,218	\$41,276,941	97.00%	117
CT	122	\$158,709	\$149,950	\$19,564,705	\$19,362,516	98.97%	91

January 1 -September 30, 2008							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	774	\$179,559	\$167,700	\$141,350,583	\$138,978,864	98.32%	82
RR	165	\$258,517	\$245,000	\$43,571,138	\$42,655,360	97.90%	165
CT	152	\$156,672	\$152,237	\$24,258,019	\$23,814,239	98.17%	162

January 1 -September 30, 2007							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	887	\$175,314	\$163,000	\$157,421,228	\$155,504,400	98.78%	79
RR	226	\$257,060	\$249,900	\$59,588,580	\$58,095,598	97.49%	101
CT	168	\$171,368	\$150,000	\$28,841,695	\$28,789,883	99.82%	143

January 1 -September 30, 2006							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	988	\$171,426	\$161,000	\$171,499,671	\$169,369,538	98.76%	66
RR	250	\$254,243	\$246,500	\$64,481,967	\$63,560,792	98.57%	86
CT	184	\$166,378	\$146,825	\$30,576,832	\$30,613,593	100.12%	97

January 1 -September 30, 2005							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	992	\$158,579	\$149,451	\$159,706,232	\$158,044,531	98.96%	116
RR	270	\$245,447	\$237,203	\$67,324,722	\$66,561,783	98.87%	127
CT	187	\$149,045	\$137,576	\$27,573,625	\$27,629,768	100.20%	166