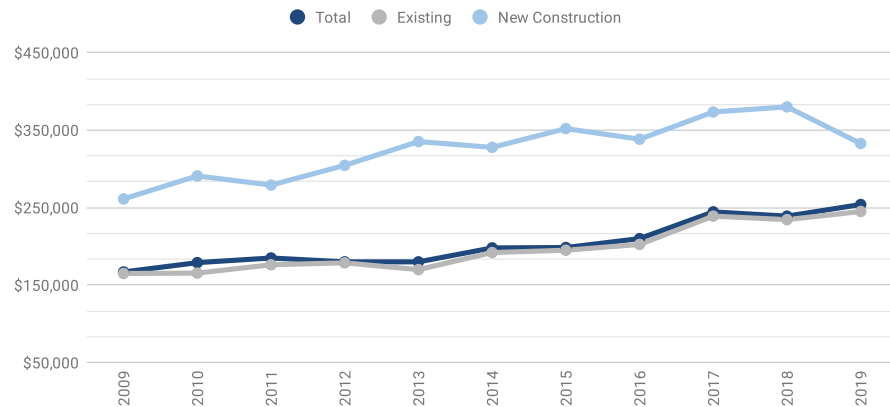


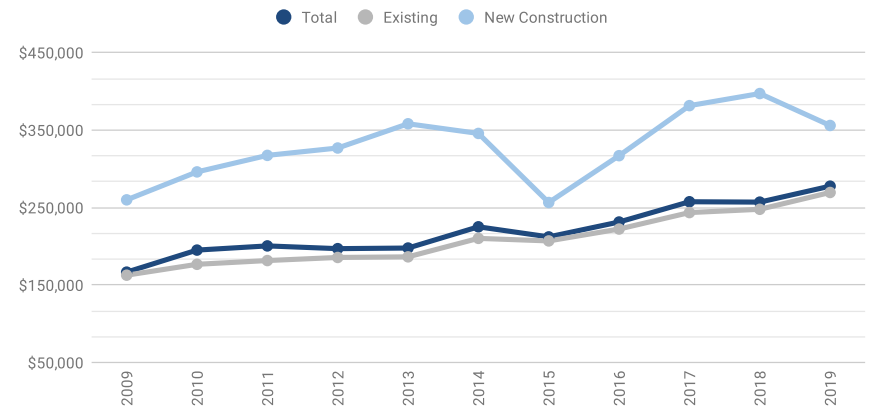
AUGUST		Monthly Statistics for Laramie County										
City Residential		2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Median Sales Price	Total	\$166,950	\$179,000	\$185,000	\$180,000	\$180,000	\$198,000	\$198,500	\$210,000	\$244,500	\$239,000	\$254,000
	Existing	\$165,000	\$165,500	\$176,250	\$178,750	\$170,000	\$192,000	\$195,000	\$202,500	\$239,000	\$234,500	\$245,000
	New Construction	\$261,250	\$290,900	\$279,091	\$304,540	\$335,234	\$327,750	\$351,950	\$338,300	\$373,420	\$380,000	\$332,688
Average Sales Price	Total	\$166,758	\$195,193	\$200,592	\$197,053	\$197,847	\$225,245	\$212,226	\$231,440	\$257,585	\$257,108	\$277,687
	Existing	\$162,817	\$176,847	\$181,693	\$185,689	\$186,483	\$210,317	\$207,023	\$222,351	\$243,598	\$247,837	\$269,542
	New Construction	\$260,031	\$296,096	\$317,419	\$326,927	\$358,199	\$345,738	\$256,594	\$317,030	\$381,609	\$397,209	\$356,004
Sold Listings	Total	74	65	79	87	136	127	115	125	148	145	138
	Existing	71	55	68	80	127	113	111	113	133	136	125
	New Construction	3	10	11	7	9	14	4	12	15	9	13
Active Listings	Total	n/a	513	430	375	340	303	262	291	267	238	161
	Existing	n/a	466	400	336	283	257	230	249	229	183	120
	New Construction	n/a	43	30	39	57	46	32	45	38	55	41
% of List Price Rcvd at Sale	Total	98.70%	98.23%	98.74%	98.73%	99.02%	98.88%	98.82%	99.51%	99.59%	99.19%	99.21%
	Existing	98.22%	97.50%	97.93%	98.31%	98.43%	98.03%	98.70%	99.45%	98.75%	98.82%	98.87%
	New Construction	106.51%	100.70%	101.70%	101.51%	103.51%	103.25%	100.81%	102.60%	104.63%	102.81%	101.78%
Avg Days on Market	Total	72	88	88	58	54	57	27	43	35	32	26
	Existing	71	76	91	57	52	52	27	30	30	26	20
	New Construction	88	153	71	62	75	95	32	166	84	122	89
# Homes Sold in Last 12 Months	Total	75.17	76.5	76.08	82.67	94.58	97.42	104.83	105.58	113	113.92	113.3
	Existing	67.67	67.42	66.67	73.5	83.92	87.92	96.5	99.58	101.75	105	102.3
	New Construction	7.5	8.83	9.33	9.25	10.67	9.5	8.33	9.83	11.25	8.92	11
Months Supply of Inventory	Total	n/a	6.7	5.7	4.5	3.6	3.1	2.5	2.8	2.4	2.1	1.4
	Existing	n/a	6.9	6	4.6	3.4	2.9	2.4	2.5	2.3	1.7	1.2
	New Construction	n/a	4.9	3.2	4.2	5.3	4.8	3.8	4.6	3.4	6.2	3.7

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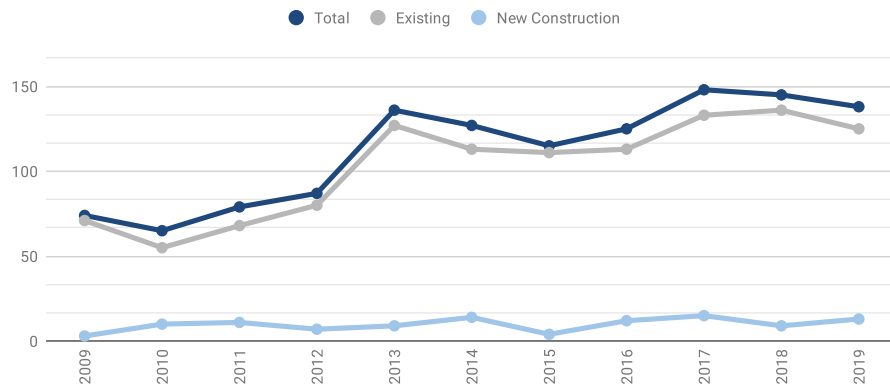
## Median Sales Price



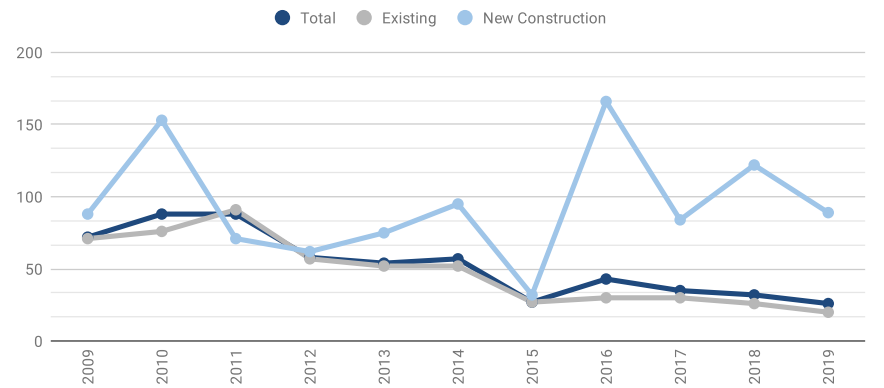
## Average Sales Price



## Sold Listings



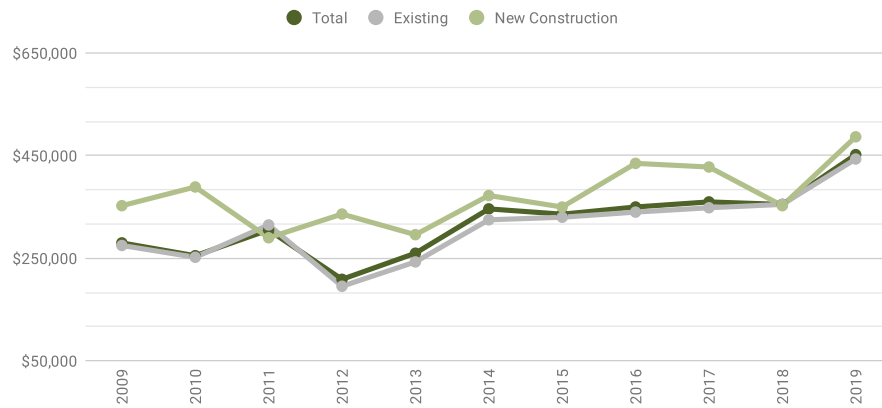
## Average Days on Market



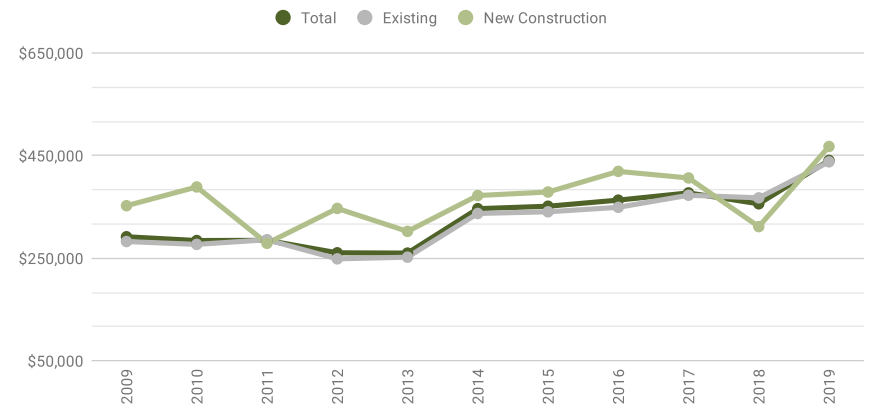
AUGUST		Monthly Statistics for Laramie County										
Rural Residential		2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Median Sales Price	Total	\$280,000	\$255,000	\$305,250	\$209,000	\$259,900	\$346,300	\$335,950	\$350,000	\$359,900	\$355,000	\$452,000
	Existing	\$275,000	\$252,000	\$315,000	\$195,500	\$242,950	\$325,000	\$330,000	\$340,000	\$348,500	\$355,000	\$443,500
	New Construction	\$352,500	\$389,000	\$290,000	\$336,216	\$296,000	\$372,395	\$349,900	\$435,000	\$427,900	\$352,500	\$486,772
Average Sales Price	Total	\$291,946	\$284,620	\$285,037	\$260,697	\$260,121	\$346,674	\$351,460	\$363,347	\$377,431	\$356,191	\$440,725
	Existing	\$282,630	\$277,164	\$286,073	\$248,904	\$252,181	\$337,352	\$340,621	\$349,335	\$372,877	\$367,800	\$438,007
	New Construction	\$352,500	\$389,000	\$279,166	\$347,180	\$302,466	\$372,312	\$379,161	\$419,395	\$406,580	\$311,691	\$467,901
Sold Listings	Total	15	15	20	25	19	30	32	35	37	29	33
	Existing	13	14	17	22	16	22	23	28	32	23	30
	New Construction	2	1	3	3	3	8	9	7	5	6	3
Active Listings	Total	n/a	176	165	143	168	135	123	125	114	108	68
	Existing	n/a	163	146	118	135	112	97	87	90	86	46
	New Construction	n/a	16	19	25	33	23	26	38	24	22	22
% of List Price Rcvd at Sale	Total	97.00%	95.93%	97.68%	97.07%	97.76%	99.13%	98.97%	98.93%	98.73%	95.69%	99.47%
	Existing	97.06%	95.77%	97.69%	96.09%	97.16%	97.24%	98.30%	98.06%	98.51%	98.55%	99.15%
	New Construction	96.72%	97.49%	97.63%	102.56%	100.55%	104.18%	100.56%	101.91%	100.00%	84.61%	102.56%
Avg Days on Market	Total	97	75	85	88	54	94	69	56	54	47	23
	Existing	92	72	81	96	55	79	43	49	46	31	20
	New Construction	129	122	104	30	46	137	134	85	105	109	57
# Homes Sold in Last 12 Months	Total	18.5	17.83	19.25	20.83	21.25	24.33	28.75	25.83	28.75	29.58	31.3
	Existing	n/a	15.08	16.5	18.08	17.83	19.83	23.67	21.67	22.92	23.75	24.8
	New Construction	n/a	2.75	2.75	2.75	3.42	4.5	5.08	4.83	5.83	5.83	6.5
Months Supply of Inventory	Total	n/a	9.9	8.6	6.9	7.9	5.5	4.3	4.8	4	3.7	2.2
	Existing	n/a	10.8	8.8	6.5	7.6	5.6	4.1	4	3.9	3.6	1.9
	New Construction	n/a	5.8	6.9	9.1	9.7	5.1	5.1	7.9	4.1	3.8	3.4

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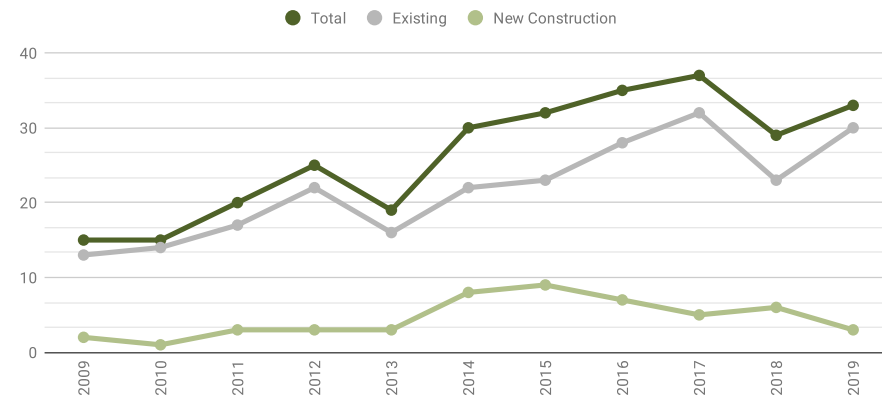
## Median Sales Price



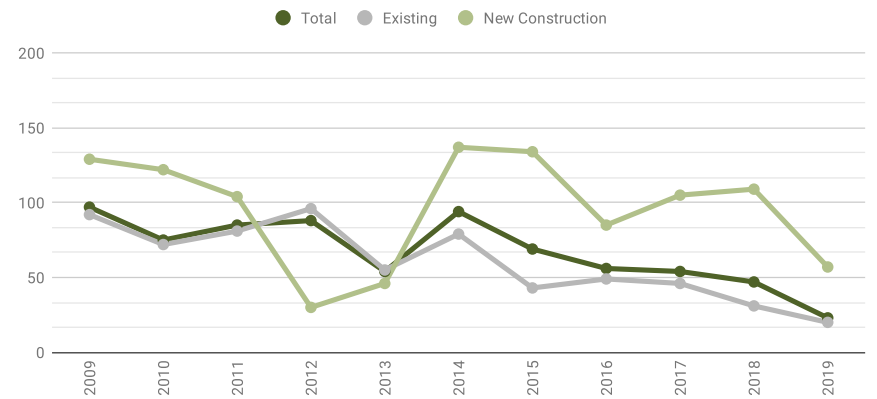
## Average Sales Price



## Sold Listings



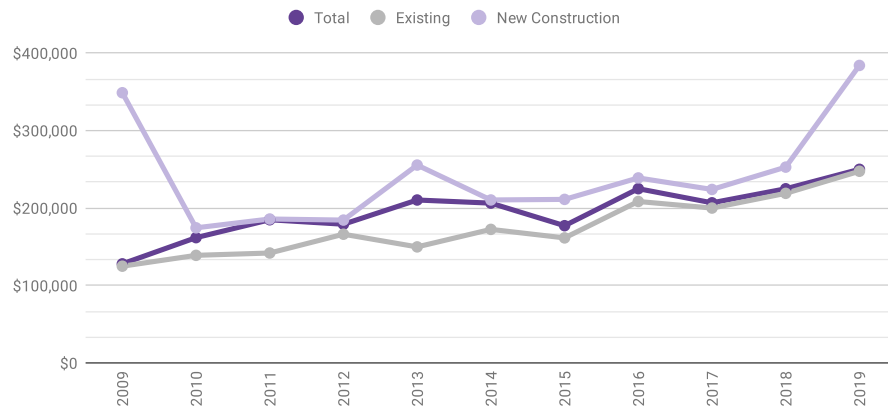
## Average Days on Market



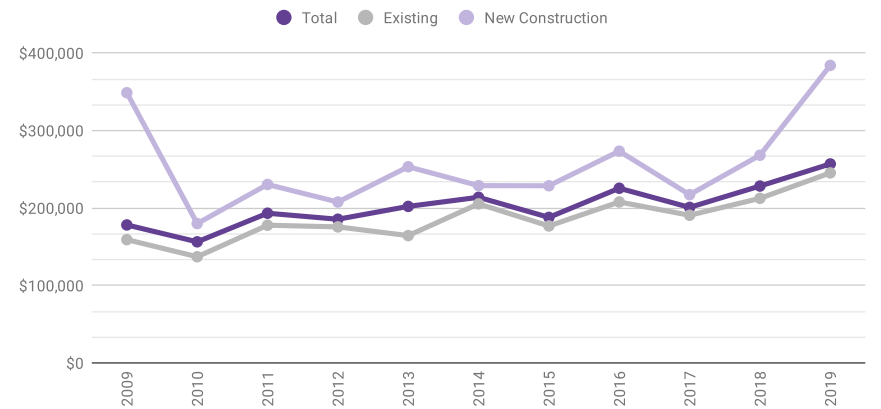
AUGUST												
Monthly Statistics for Laramie County												
Condo/Townhouse		2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Median Sales Price	Total	\$128,000	\$161,825	\$184,900	\$179,139	\$210,400	\$206,369	\$177,250	\$225,000	\$206,788	\$224,900	\$250,000
	Existing	\$125,000	\$139,000	\$142,000	\$166,250	\$149,900	\$172,500	\$161,500	\$208,500	\$200,000	\$219,000	\$247,500
	New Construction	\$348,836	\$174,500	\$185,900	\$184,500	\$255,492	\$210,461	\$211,200	\$238,900	\$224,035	\$252,835	\$384,059
Average Sales Price	Total	\$178,233	\$156,440	\$193,339	\$185,586	\$202,147	\$213,911	\$187,998	\$225,587	\$200,878	\$228,424	\$256,963
	Existing	\$159,277	\$137,163	\$177,875	\$175,716	\$164,457	\$205,451	\$176,872	\$207,862	\$190,719	\$212,526	\$245,409
	New Construction	\$348,836	\$180,001	\$230,452	\$207,793	\$253,298	\$228,953	\$228,793	\$273,442	\$217,290	\$268,169	\$384,059
Sold Listings	Total	10	20	17	26	33	25	28	37	34	21	24
	Existing	9	11	12	18	19	16	22	27	21	15	22
	New Construction	1	9	5	8	14	9	6	10	13	6	2
Active Listings	Total	n/a	109	70	68	82	84	63	56	70	50	44
	Existing	n/a	80	60	49	50	40	39	45	33	34	26
	New Construction	n/a	19	10	19	32	44	24	11	37	16	18
% of List Price Rcvd at Sale	Total	99.53%	101.60%	99.93%	99.05%	102.13%	100.64%	99.42%	99.21%	99.16%	99.31%	99.34%
	Existing	99.36%	98.63%	97.93%	97.73%	97.12%	98.96%	98.71%	98.82%	98.76%	98.33%	99.38%
	New Construction	100.24%	104.54%	103.84%	101.65%	106.99%	103.43%	101.49%	100.03%	99.74%	101.32%	99.11%
Avg Days on Market	Total	32	69	102	86	54	46	32	66	47	31	23
	Existing	35	66	103	85	43	35	30	33	21	23	11
	New Construction	0	74	100	89	69	65	39	153	90	52	156
# Homes Sold in Last 12 Months	Total	12.5	17.92	14.92	15.58	22.33	23.58	27.17	23.67	22.17	26.5	25.4
	Existing	n/a	10.42	10	10.25	14.75	15.33	18.67	15.67	18.67	18.92	20.7
	New Construction	n/a	7.5	4.92	5.25	7.25	8.25	8.5	5.58	3.5	7.5	4.8
Months Supply of Inventory	Total	n/a	6.1	4.7	4.4	3.7	3.6	2.3	2.4	3.2	1.9	1.7
	Existing	n/a	7.7	6	4.8	3.4	2.6	2.1	2.9	1.8	1.8	1.3
	New Construction	n/a	2.5	2	3.6	4.4	5.3	2.8	2	10.6	2.1	3.8

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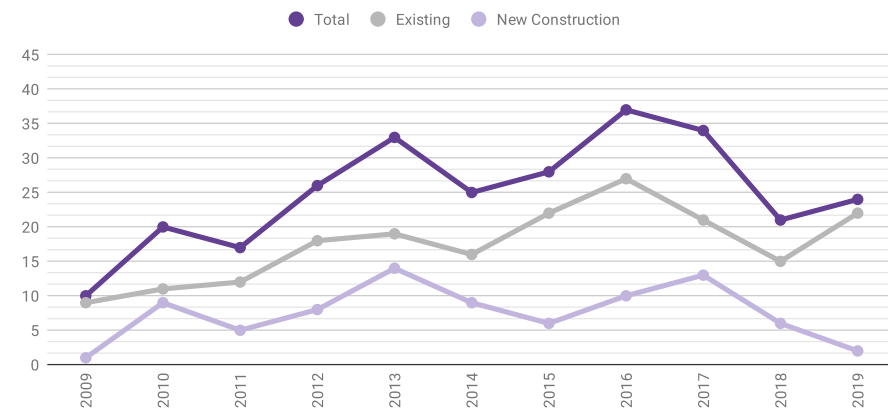
### Median Sales Price



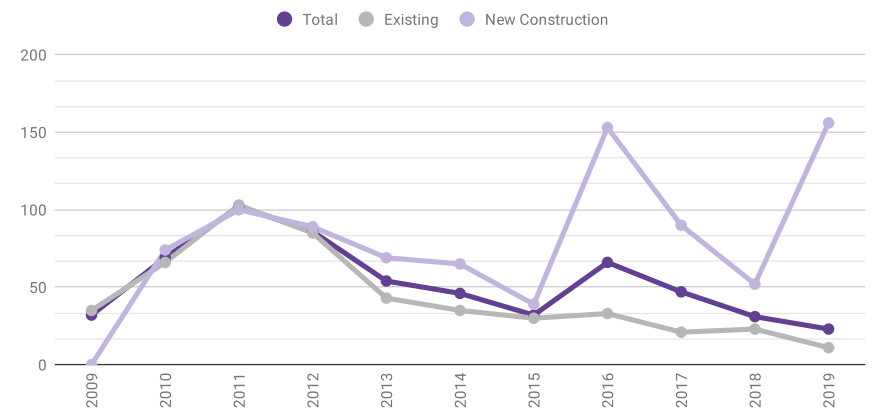
### Average Sales Price



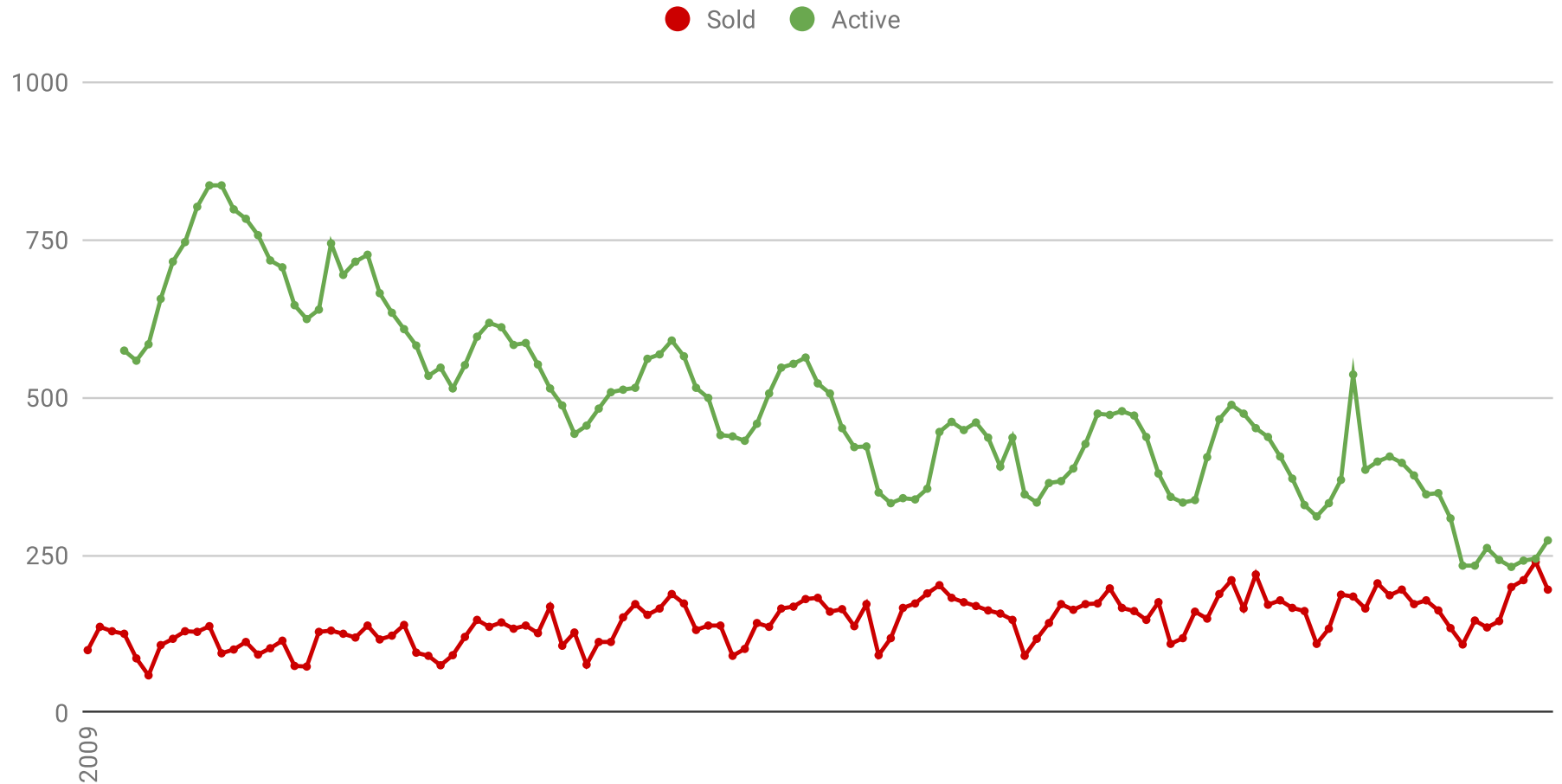
### Sold Listings



### Average Days on Market



## Sold vs. Active Listings - August 2009 - August 2019



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January 1 -August 31, 2019							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	965	\$267,833	\$250,000	\$260,006,737	\$258,458,868	99.40%	32
RR	248	\$413,402	\$405,000	\$103,282,461	\$102,523,879	99.27%	38
CT	213	\$233,395	\$230,000	\$50,196,450	\$49,479,744	98.57%	31

January 1 -August 31, 2018							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	984	\$249,309	\$235,000	\$247,550,083	\$245,320,892	99.10%	37
RR	253	\$354,188	\$355,000	\$91,357,644	\$89,609,730	98.09%	55
CT	234	\$217,497	\$224,700	\$51,107,230	\$50,894,433	99.58%	50

January 1 -August 31, 2017							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	897	\$237,774	\$225,000	\$215,062,183	\$213,283,730	99.17%	42
RR	244	\$353,111	\$355,000	\$87,041,747	\$86,159,252	98.99%	69
CT	194	\$208,106	\$206,000	\$40,646,449	\$40,372,658	99.33%	53

January 1 -August 31, 2016							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	841	\$223,517	\$205,000	\$189,538,466	\$187,978,055	99.18%	44
RR	202	\$340,862	\$343,750	\$69,636,687	\$68,854,245	98.88%	62
CT	200	\$201,188	\$202,000	\$40,675,849	\$40,237,767	98.92%	55

January 1 -August 31, 2015							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	855	\$218,144	\$200,000	\$188,600,238	\$186,513,950	98.89%	44
RR	218	\$329,047	\$325,000	\$72,600,345	\$71,732,331	98.80%	65
CT	232	\$200,160	\$204,700	\$46,256,383	\$46,437,310	100.39%	64

January 1 -August 31, 2014							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	791	\$205,172	\$187,500	\$164,158,687	\$162,291,550	98.86%	58
RR	195	\$314,035	\$305,000	\$61,941,964	\$61,236,901	98.86%	79
CT	186	\$186,469	\$185,000	\$34,688,170	\$34,683,234	99.99%	64

January 1 -August 31, 2013							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	776	\$200,032	\$179,900	\$157,041,725	\$155,225,384	98.84%	64
RR	177	\$300,029	\$282,750	\$54,183,261	\$53,105,257	98.01%	83
CT	190	\$181,439	\$181,000	\$34,442,863	\$34,473,418	100.09%	66



January 1 -August 31, 2012							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	681	\$185,930	\$172,000	\$128,471,457	\$126,618,349	98.56%	73
RR	175	\$279,027	\$276,300	\$49,870,401	\$48,829,892	97.91%	87
CT	133	\$175,183	\$175,000	\$23,536,376	\$23,299,449	98.99%	76

January 1 -August 31, 2011							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	616	\$180,058	\$165,000	\$112,604,235	\$110,916,072	98.50%	86
RR	168	\$272,430	\$267,500	\$46,776,702	\$45,768,395	97.84%	106
CT	120	\$176,377	\$173,625	\$21,524,326	\$21,165,353	98.33%	93

January 1 -August 31, 2010							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	581	\$184,535	\$170,000	\$108,752,194	\$107,215,236	98.59%	66
RR	146	\$267,121	\$252,000	\$39,910,887	\$38,999,746	97.72%	90
CT	144	\$169,765	\$169,450	\$24,532,893	\$24,446,266	99.65%	76

January 1 -August 31, 2009							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	619	\$173,963	\$167,000	\$109,436,310	\$107,683,668	98.40%	81
RR	138	\$260,889	\$247,750	\$37,100,018	\$36,002,700	97.04%	117
CT	98	\$155,247	\$148,950	\$15,448,255	\$15,214,259	98.49%	99

January 1 -August 31, 2008							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	681	\$179,987	\$167,500	\$124,654,038	\$122,571,369	98.33%	85
RR	137	\$251,680	\$242,000	\$35,231,398	\$34,480,245	97.87%	104
CT	133	\$160,270	\$157,000	\$21,712,663	\$21,315,939	98.17%	165

January 1 -August 31, 2007							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	809	\$176,256	\$164,000	\$144,280,167	\$142,591,520	98.83%	79
RR	203	\$260,849	\$249,900	\$54,332,330	\$52,952,398	97.46%	103
CT	154	\$167,085	\$150,000	\$25,759,926	\$25,731,143	99.89%	151

January 1 -August 31, 2006							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	883	\$171,271	\$160,000	\$153,245,282	\$151,232,598	98.69%	65
RR	217	\$250,208	\$239,900	\$54,984,317	\$54,295,148	98.75%	84
CT	163	\$165,900	\$148,300	\$27,058,399	\$27,041,700	99.94%	92

January 1 -August 31, 2005							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	864	\$156,877	\$148,339	\$137,461,346	\$136,002,693	98.94%	111
RR	224	\$243,917	\$235,041	\$55,244,258	\$54,708,388	99.03%	128
CT	156	\$149,349	\$139,786	\$23,026,252	\$23,084,895	100.25%	151