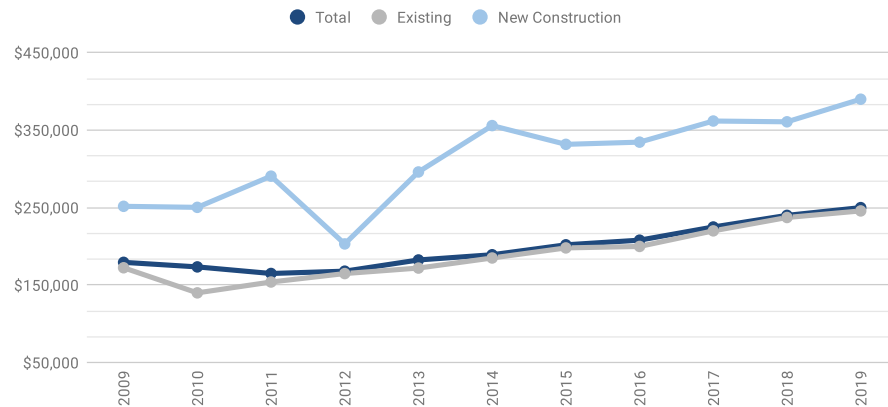


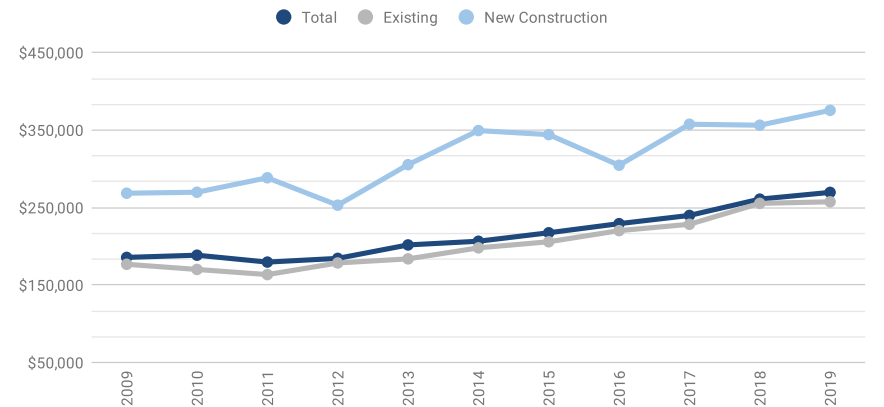
JULY												
Monthly Statistics for Laramie County												
City Residential		2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Median Sales Price	Total	\$179,400	\$173,500	\$165,000	\$168,000	\$182,450	\$189,200	\$202,000	\$208,000	\$225,000	\$240,000	\$250,000
	Existing	\$172,388	\$140,000	\$154,000	\$164,900	\$172,000	\$185,000	\$198,000	\$199,900	\$220,000	\$237,250	\$245,750
	New Construction	\$251,688	\$250,350	\$290,607	\$203,150	\$296,026	\$355,850	\$331,650	\$334,500	\$361,750	\$360,738	\$389,900
Average Sales Price	Total	\$185,762	\$188,612	\$179,702	\$184,490	\$201,859	\$206,623	\$217,546	\$229,309	\$239,927	\$260,960	\$269,670
	Existing	\$176,889	\$170,218	\$163,581	\$178,571	\$183,851	\$198,079	\$205,928	\$220,291	\$228,502	\$255,487	\$257,512
	New Construction	\$268,572	\$269,853	\$288,515	\$253,126	\$305,404	\$349,428	\$344,187	\$304,679	\$357,605	\$356,354	\$375,518
Sold Listings	Total	124	65	93	93	108	124	119	131	113	129	165
	Existing	112	53	81	87	92	117	109	117	103	122	148
	New Construction	12	12	12	7	16	7	10	14	10	7	17
Active Listings	Total	n/a	549	465	375	332	328	268	309	285	239	129
	Existing	n/a	503	431	332	283	278	231	266	239	186	100
	New Construction	n/a	46	34	43	49	50	37	43	46	53	29
% of List Price Rcvd at Sale	Total	98.52%	98.61%	98.27%	98.94%	98.78%	99.46%	99.39%	99.52%	99.37%	99.16%	99.57%
	Existing	98.05%	97.34%	97.67%	98.43%	98.18%	98.63%	98.66%	99.21%	99.02%	98.88%	99.23%
	New Construction	101.50%	102.34%	100.64%	103.28%	100.95%	108.07%	104.48%	101.42%	101.73%	102.71%	101.71%
Avg Days on Market	Total	77	60	86	73	58	44	35	39	36	32	18
	Existing	76	47	80	68	46	44	32	32	26	26	13
	New Construction	86	114	122	122	129	49	62	100	138	141	61
# Homes Sold in Last 12 Months	Total	76.67	74.17	74.92	82	97.75	98.17	105.83	104.75	103.58	114.17	113.9
	Existing	68.75	68.75	65.58	72.5	80	89.08	96.67	95.92	100.08	104.75	103.3
	New Construction	7.92	8.25	9.25	9.58	10.5	9.08	9.17	8	11	9.42	10.67
Months Supply of Inventory	Total	n/a	7.4	6.2	4.6	3.4	3.3	2.5	2.9	2.8	2.1	1.1
	Existing	n/a	7.3	6.6	4.6	3.5	3.1	2.4	2.8	2.4	1.8	1
	New Construction	n/a	5.6	3.7	4.5	4.7	5.5	4	5.4	4.2	5.6	2.7

If you have questions or need more information please contact your REALTOR®, or the President of the Cheyenne Board of REALTORS®, Buck Wilson 307-221-1502 or buck@cheyennehomes.com -- Copyright 2019, Cheyenne MLS

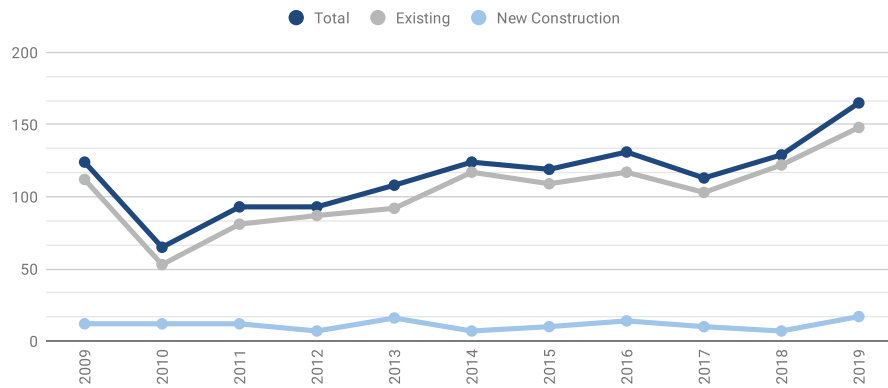
Median Sales Price



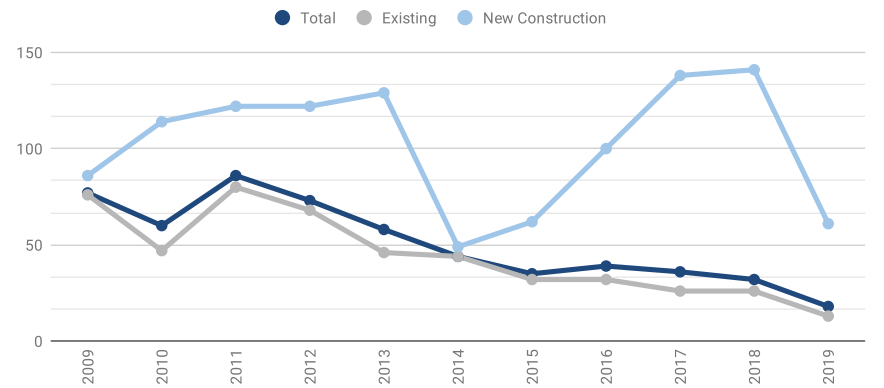
Average Sales Price



Sold Listings



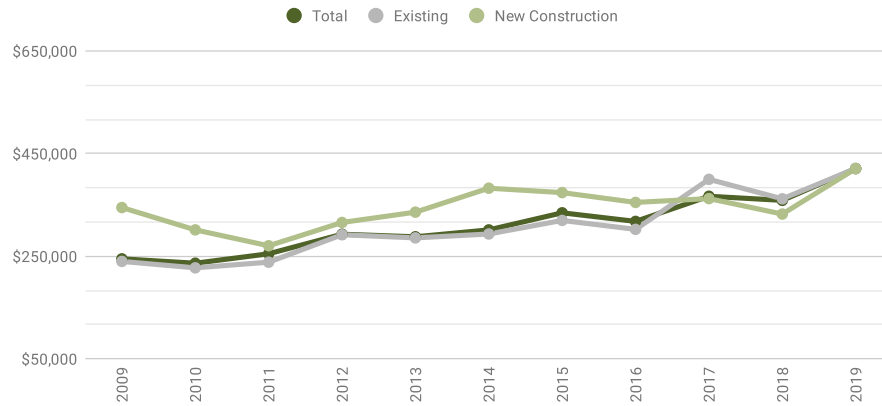
Average Days on Market



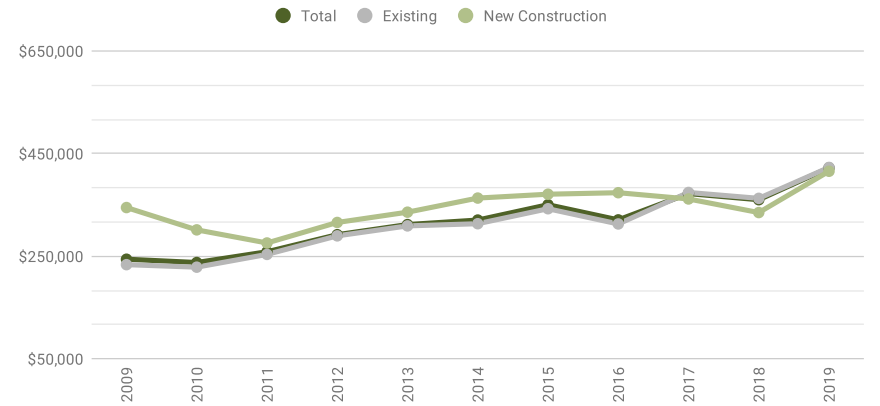
JULY												
Monthly Statistics for Laramie County												
Rural Residential		2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Median Sales Price	Total	\$245,000	\$236,500	\$254,880	\$293,000	\$288,000	\$301,450	\$334,750	\$318,000	\$367,000	\$359,000	\$421,000
	Existing	\$240,000	\$227,500	\$238,500	\$292,000	\$285,875	\$293,450	\$319,900	\$302,500	\$400,000	\$362,000	\$421,000
	New Construction	\$345,000	\$301,500	\$270,500	\$315,916	\$336,000	\$382,700	\$374,134	\$355,000	\$362,450	\$332,300	\$420,865
Average Sales Price	Total	\$244,295	\$237,874	\$258,809	\$292,085	\$311,830	\$320,634	\$350,492	\$320,965	\$372,186	\$360,251	\$422,337
	Existing	\$233,694	\$228,785	\$253,670	\$289,815	\$309,242	\$313,495	\$342,680	\$313,020	\$374,389	\$362,932	\$423,164
	New Construction	\$345,000	\$301,500	\$275,940	\$315,916	\$335,977	\$363,471	\$370,996	\$373,939	\$361,725	\$335,233	\$415,728
Sold Listings	Total	21	16	26	23	31	28	29	23	23	31	36
	Existing	19	14	20	21	28	24	21	20	19	28	32
	New Construction	2	2	6	2	3	4	8	3	4	3	4
Active Listings	Total	n/a	187	183	142	157	150	118	109	115	112	74
	Existing	n/a	169	165	121	127	129	94	71	93	93	45
	New Construction	n/a	18	18	21	30	21	24	38	24	19	29
% of List Price Rcvd at Sale	Total	99.02%	98.35%	98.00%	97.95%	98.61%	98.99%	98.85%	98.36%	99.62%	98.20%	99.37%
	Existing	97.89%	97.89%	97.30%	97.30%	98.38%	97.81%	97.39%	98.00%	99.10%	98.08%	99.37%
	New Construction	106.99%	100.87%	100.21%	104.69%	100.70%	105.55%	102.57%	100.42%	102.26%	99.37%	99.40%
Avg Days on Market	Total	97	167	112	66	68	64	65	38	86	51	23
	Existing	66	163	129	67	68	65	72	42	54	51	24
	New Construction	400	194	54	53	72	61	45	11	241	52	15
# Homes Sold in Last 12 Months	Total	19	17.83	18.83	20.42	21.75	23.42	28.58	25.58	28.58	30.25	31
	Existing	n/a	15	16.25	17.67	18.33	19.33	23.58	21.25	22.58	24.5	24.3
	New Construction	n/a	2.83	2.58	2.75	3.42	4.08	5	5	6	5.75	6.8
Months Supply of Inventory	Total	n/a	10.5	9.7	7	7.2	6.4	4.1	4.3	4	3.7	2.4
	Existing	n/a	11.3	10.2	6.8	6.9	6.7	4	3.3	4.1	3.8	1.9
	New Construction	n/a	6.4	7	7.6	8.8	5.1	4.8	7.6	4	3.3	4.3

If you have questions or need more information please contact your REALTOR®, or the President of the Cheyenne Board of REALTORS®, Buck Wilson 307-221-1502 or buck@cheyennehomes.com -- Copyright 2019, Cheyenne MLS

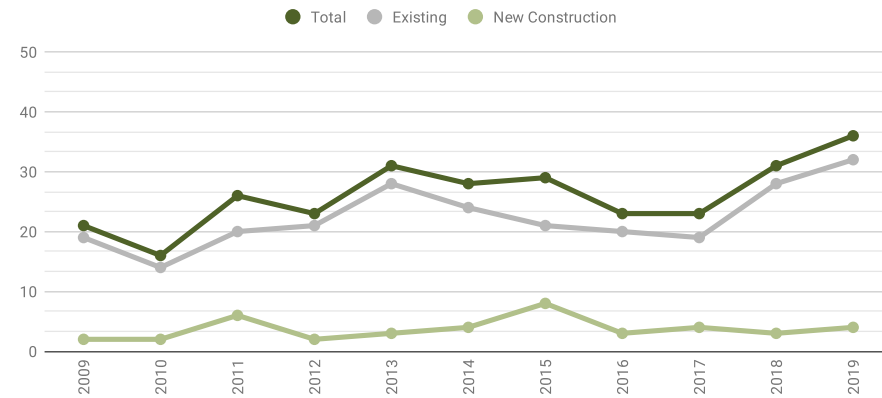
Median Sales Price



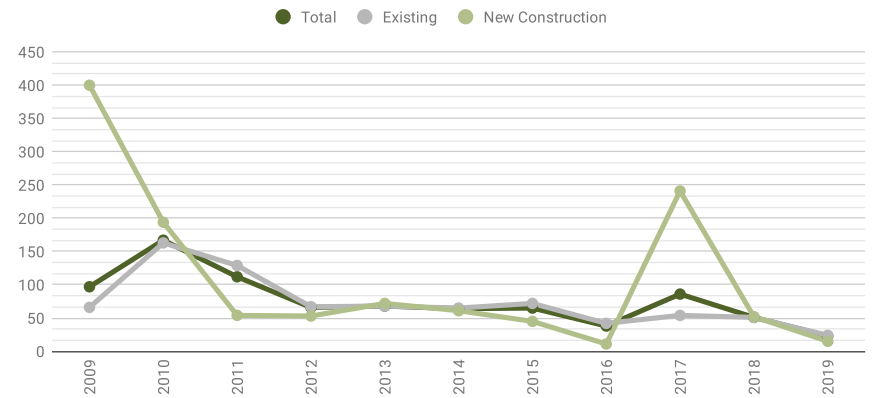
Average Sales Price



Sold Listings



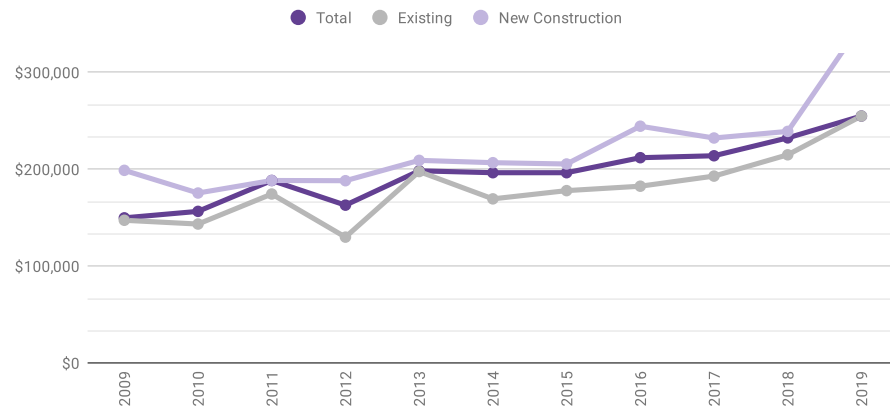
Average Days on Market



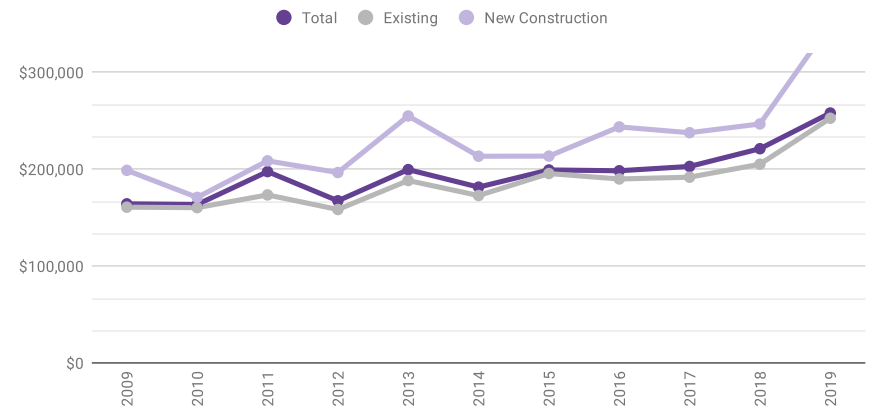
JULY												
Monthly Statistics for Laramie County												
Condo/Townhouse		2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Median Sales Price	Total	\$149,900	\$156,600	\$188,475	\$163,000	\$198,450	\$196,500	\$196,500	\$212,000	\$214,000	\$232,450	\$255,000
	Existing	\$147,400	\$143,500	\$174,500	\$130,000	\$197,700	\$169,500	\$178,000	\$182,570	\$193,000	\$215,000	\$255,000
	New Construction	\$198,950	\$175,536	\$188,475	\$188,248	\$209,250	\$206,850	\$205,500	\$244,500	\$232,337	\$239,150	\$350,000
Average Sales Price	Total	\$164,377	\$163,690	\$197,650	\$167,499	\$199,703	\$181,631	\$199,351	\$198,516	\$202,967	\$221,263	\$258,127
	Existing	\$160,920	\$160,422	\$173,583	\$158,523	\$188,423	\$172,935	\$195,651	\$190,025	\$191,886	\$205,281	\$252,723
	New Construction	\$198,950	\$171,043	\$208,758	\$196,671	\$255,082	\$213,516	\$213,621	\$243,800	\$237,793	\$246,835	\$350,000
Sold Listings	Total	11	13	19	17	26	28	34	19	29	26	36
	Existing	10	9	6	13	18	22	27	16	22	16	34
	New Construction	1	4	13	4	8	6	7	3	7	10	2
Active Listings	Total	n/a	100	78	66	79	85	75	56	74	55	34
	Existing	n/a	80	58	48	53	43	45	44	45	38	14
	New Construction	n/a	20	20	18	26	42	29	12	29	17	20
% of List Price Rcvd at Sale	Total	98.25%	98.31%	99.59%	100.71%	100.32%	98.99%	99.60%	99.24%	100.06%	100.13%	98.98%
	Existing	98.09%	96.87%	98.19%	98.18%	98.27%	98.34%	98.87%	98.68%	99.21%	99.46%	99.01%
	New Construction	99.52%	101.51%	100.13%	26.17%	104.43%	100.99%	102.30%	101.67%	102.30%	101.03%	98.59%
Avg Days on Market	Total	88	85	81	51	46	78	43	36	46	20	18
	Existing	82	59	57	57	25	51	38	27	16	10	16
	New Construction	153	143	92	33	92	176	60	83	142	34	53
# Homes Sold in Last 12 Months	Total	12.83	13.75	15.17	14.83	21.75	24.25	26.92	22.25	22.42	27.58	25.2
	Existing	n/a	10.08	9.92	9.75	14.67	15.58	18.17	17.67	19.17	19.42	20.1
	New Construction	n/a	6.5	5.25	5	6.75	8.67	8.75	5.25	3.25	8.08	5.1
Months Supply of Inventory	Total	n/a	7.3	5.1	4.4	3.6	3.5	2.8	2.5	3.3	2	1.4
	Existing	n/a	7.9	5.8	4.9	3.6	2.8	2.5	2.5	2.3	2	0.7
	New Construction	n/a	3.1	3.8	3.6	3.9	4.8	3.3	2.3	8.9	2.1	3.9

If you have questions or need more information please contact your REALTOR®, or the President of the Cheyenne Board of REALTORS®, Buck Wilson 307-221-1502 or buck@cheyennehomes.com -- Copyright 2019, Cheyenne MLS

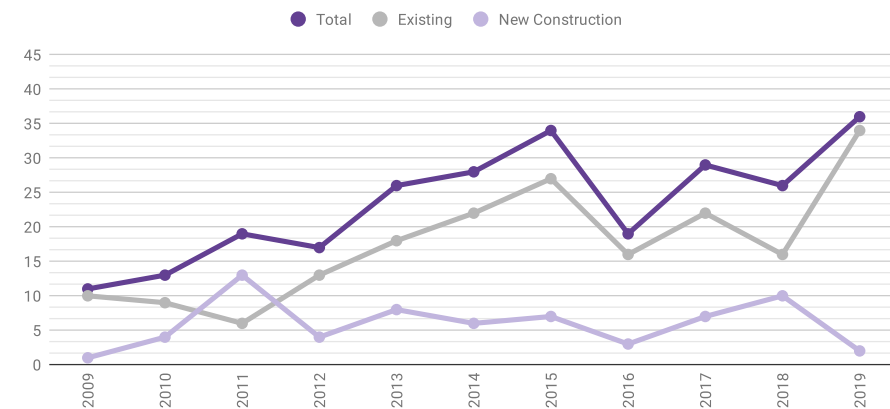
Median Sales Price



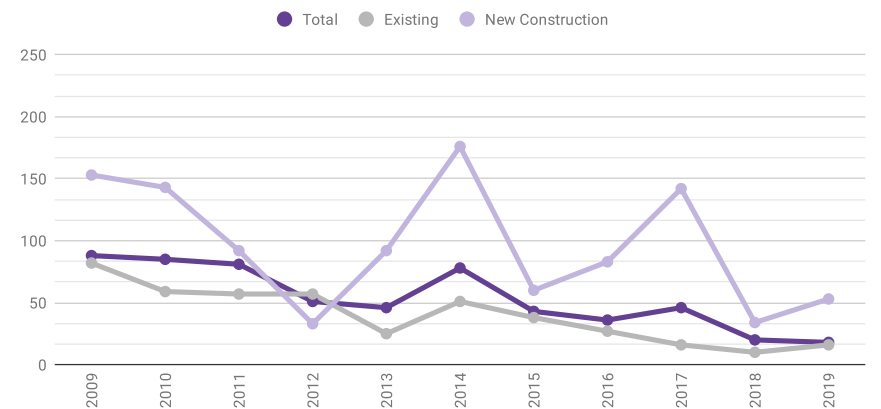
Average Sales Price



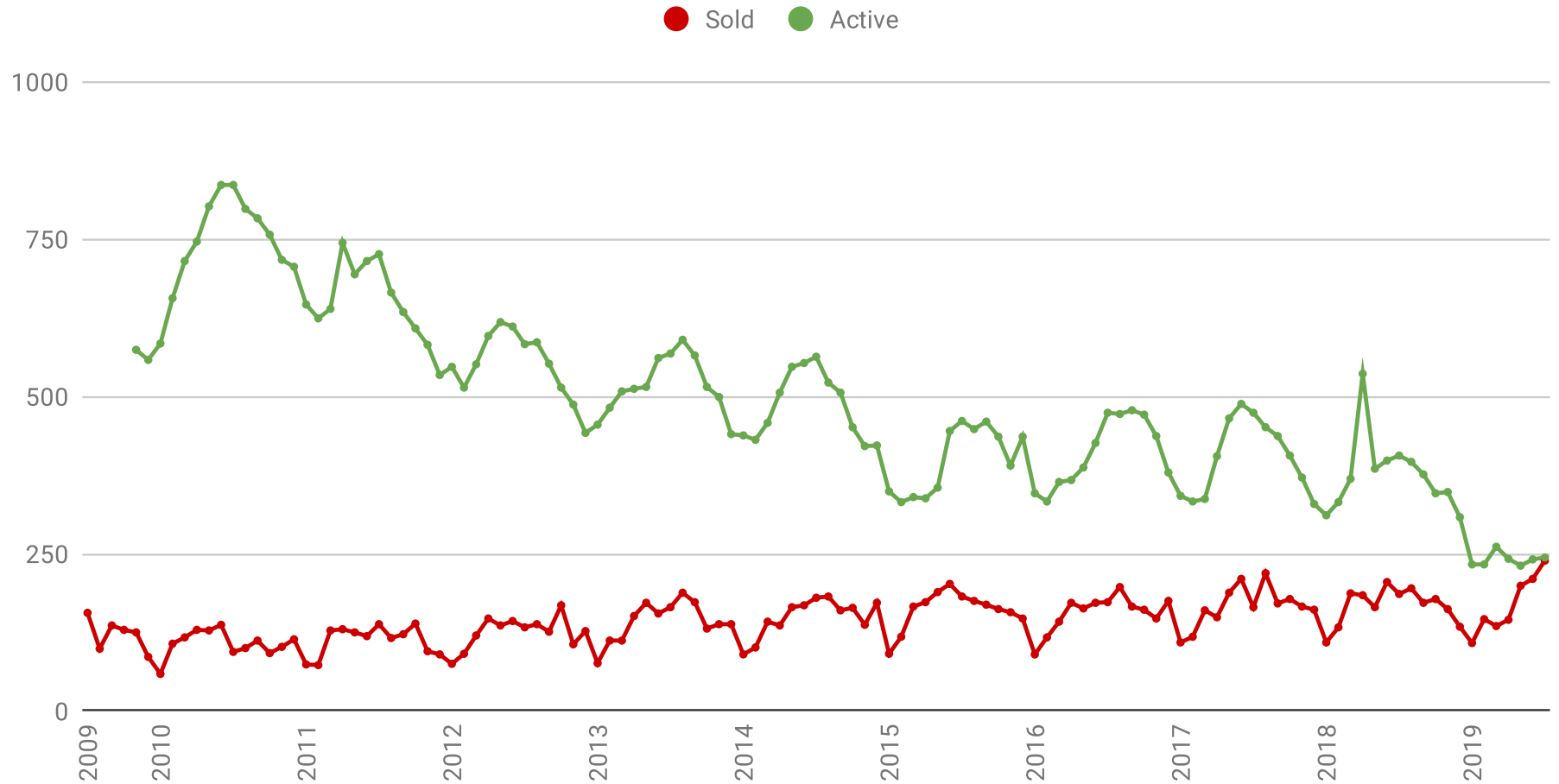
Sold Listings



Average Days on Market



Sold vs. Active Listings - July 2009 - July 2019



If you have questions or need more information please contact your REALTOR®, or the President of the Cheyenne Board of REALTORS®, Buck Wilson 307-221-1502 or buck@cheyennehomes.com -- Copyright 2019, Cheyenne MLS

January 1 -July 31, 2019							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	823	\$265,987	\$250,000	\$220,155,800	\$218,907,678	99.43%	33
RR	213	\$409,869	\$400,000	\$87,974,512	\$87,302,301	99.24%	40
CT	188	\$230,762	\$229,230	\$43,816,150	\$43,152,575	98.49%	30

January 1 -July 31, 2018							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	786	\$252,557	\$237,500	\$200,125,737	\$198,510,000	99.19%	34
RR	201	\$367,647	\$359,000	\$74,929,169	\$73,897,182	98.62%	49
CT	197	\$215,818	\$224,500	\$42,674,980	\$42,516,318	99.63%	47

January 1 -July 31, 2017							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	749	\$234,161	\$219,900	\$177,008,470	\$175,386,915	99.08%	43
RR	206	\$347,957	\$355,000	\$72,381,547	\$71,679,277	99.03%	72
CT	160	\$209,642	\$206,000	\$33,758,999	\$33,542,783	99.36%	54

January 1 -July 31, 2016							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	713	\$221,307	\$204,900	\$159,121,244	\$157,791,992	99.16%	45
RR	167	\$340,880	\$343,500	\$57,656,349	\$56,927,077	98.74%	63
CT	146	\$205,386	\$203,700	\$30,319,499	\$29,986,486	98.90%	54

January 1 -July 31, 2015							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	739	\$219,070	\$202,500	\$163,684,460	\$161,892,918	98.91%	46
RR	184	\$326,160	\$322,950	\$60,764,963	\$60,013,581	98.76%	65
CT	204	\$201,879	\$205,400	\$40,961,613	\$41,183,351	100.54%	68

January 1 -July 31, 2014							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	664	\$201,589	\$185,000	\$135,422,292	\$133,855,428	98.84%	58
RR	164	\$308,528	\$300,000	\$51,213,479	\$50,598,657	98.80%	77
CT	160	\$182,056	\$184,000	\$29,174,332	\$29,129,066	99.84%	67

January 1 -July 31, 2013							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	637	\$200,722	\$179,900	\$129,406,894	\$127,860,150	98.80%	66
RR	158	\$304,828	\$287,375	\$49,127,961	\$48,162,957	98.04%	86
CT	157	\$177,086	\$178,000	\$27,911,072	\$27,802,537	99.61%	69

January 1 -July 31, 2012							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	594	\$184,300	\$169,925	\$111,107,139	\$109,474,705	98.53%	75
RR	150	\$282,083	\$279,450	\$43,156,401	\$42,312,451	98.04%	87
CT	107	\$172,656	\$175,000	\$18,664,785	\$18,474,201	98.98%	74

January 1 -July 31, 2011							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	536	\$177,044	\$162,375	\$96,381,352	\$94,895,596	98.46%	86
RR	149	\$271,500	\$265,000	\$41,270,603	\$40,453,646	98.02%	108
CT	104	\$173,579	\$173,588	\$18,409,126	\$18,052,265	98.06%	71

January 1 -July 31, 2010							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	517	\$183,058	\$169,000	\$95,950,434	\$94,641,142	98.64%	63
RR	131	\$265,117	\$250,000	\$35,460,387	\$34,730,446	97.94%	92
CT	125	\$171,898	\$169,900	\$21,607,999	\$21,487,355	99.44%	77

January 1 -July 31, 2009							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	545	\$174,942	\$167,000	\$96,934,010	\$95,343,539	98.36%	83
RR	123	\$257,101	\$244,000	\$32,585,519	\$31,623,500	97.05%	119
CT	88	\$152,635	\$152,000	\$13,657,455	\$13,431,923	98.35%	107

January 1 -July 31, 2008							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	589	\$178,312	\$165,000	\$106,779,606	\$105,026,123	98.36%	85
RR	117	\$254,718	\$242,000	\$30,505,598	\$29,802,045	97.69%	111
CT	119	\$163,230	\$159,200	\$19,792,163	\$19,424,399	98.14%	178

January 1 -July 31, 2007							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	717	\$176,953	\$163,900	\$128,334,201	\$126,875,617	98.86%	79
RR	163	\$262,346	\$250,000	\$43,912,924	\$42,762,411	97.38%	103
CT	127	\$171,461	\$154,900	\$21,818,001	\$21,775,622	99.81%	152

January 1 -July 31, 2006							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	762	\$170,647	\$160,000	\$131,746,732	\$130,033,089	98.70%	65
RR	184	\$248,239	\$238,950	\$46,317,517	\$45,676,151	98.62%	88
CT	127	\$169,550	\$149,900	\$21,639,768	\$21,532,904	99.51%	95

January 1 -July 31, 2005							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	744	\$157,427	\$148,193	\$118,881,771	\$117,639,673	98.96%	115
RR	185	\$242,936	\$232,918	\$45,379,046	\$44,927,688	99.01%	130
CT	123	\$149,970	\$141,184	\$18,225,106	\$18,299,638	100.41%	157