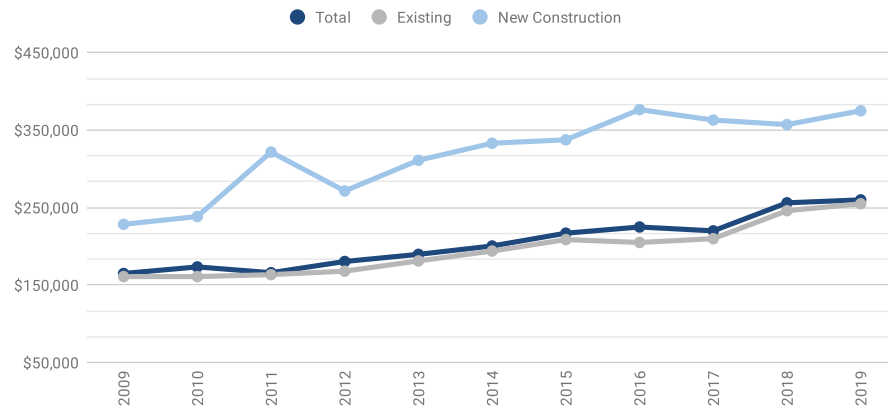


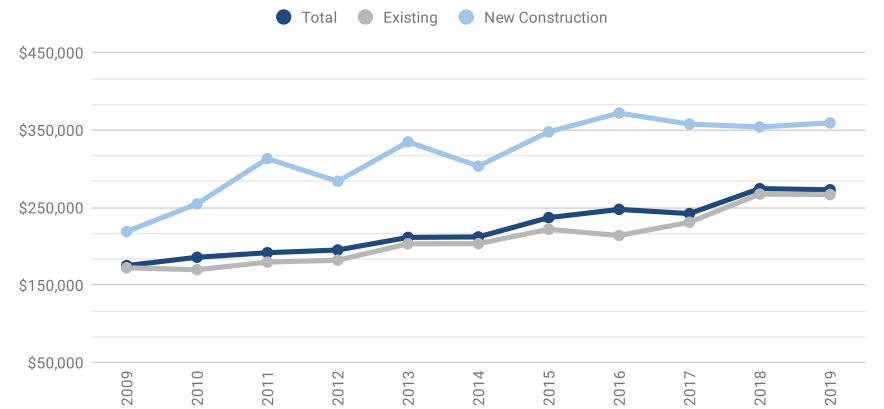
JUNE		Monthly Statistics for Laramie County										
City Residential		2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Median Sales Price	Total	\$165,000	\$173,500	\$166,000	\$180,500	\$189,688	\$200,500	\$217,000	\$225,000	\$220,000	\$256,200	\$260,000
	Existing	\$161,000	\$161,000	\$163,500	\$168,000	\$181,200	\$193,950	\$208,750	\$205,000	\$209,950	\$246,000	\$255,000
	New Construction	\$228,481	\$238,500	\$321,694	\$271,500	\$311,100	\$333,100	\$337,500	\$376,450	\$362,991	\$357,150	\$375,000
Average Sales Price	Total	\$175,221	\$185,909	\$191,802	\$195,295	\$211,584	\$212,206	\$237,098	\$247,692	\$242,290	\$274,530	\$273,027
	Existing	\$172,360	\$169,867	\$179,662	\$182,154	\$203,287	\$203,460	\$221,997	\$213,979	\$231,080	\$267,528	\$266,907
	New Construction	\$219,080	\$254,796	\$313,206	\$284,000	\$334,854	\$303,559	\$347,837	\$371,972	\$357,843	\$354,103	\$359,378
Sold Listings	Total	98	90	77	93	111	103	125	112	147	136	136
	Existing	92	73	70	81	104	94	110	88	134	125	127
	New Construction	6	17	7	12	7	9	15	24	13	11	9
Active Listings	Total	n/a	548	463	391	352	322	266	249	286	240	135
	Existing	n/a	506	429	348	306	284	234	217	237	183	112
	New Construction	n/a	42	34	43	46	38	32	32	47	52	23
% of List Price Rcvd at Sale	Total	98.38%	98.68%	98.67%	99.25%	99.46%	98.94%	99.77%	100.09%	99.33%	99.37%	99.51%
	Existing	98.21%	97.51%	98.10%	98.28%	98.61%	98.28%	99.11%	98.89%	98.80%	99.23%	99.39%
	New Construction	100.42%	102.21%	102.01%	103.69%	107.77%	103.80%	102.98%	102.73%	103.02%	100.62%	100.77%
Avg Days on Market	Total	88	60	69	67	60	40	39	38	39	28	32
	Existing	80	65	61	57	60	33	30	21	31	21	25
	New Construction	205	39	148	138	74	111	103	98	118	106	133
# Homes Sold in Last 12 Months	Total	74.17	82.17	72.58	82	89.25	96.83	106.25	104.83	112.58	112.83	110.9
	Existing	66.33	69	63.25	72	79.58	87	97.33	97.08	101.25	103.17	101.1
	New Construction	14.58	8.25	9.25	10	9.75	9.83	8.92	7.75	11.33	9.67	9.83
Months Supply of Inventory	Total	n/a	6.7	6.4	4.8	3.9	3.3	2.5	2.4	2.5	2.1	1.2
	Existing	n/a	7.3	6.8	4.8	3.8	3.3	2.4	2.2	2.3	1.8	1.1
	New Construction	n/a	5.1	3.7	4.3	4.7	3.9	3.6	4.1	4.1	5.4	2.3

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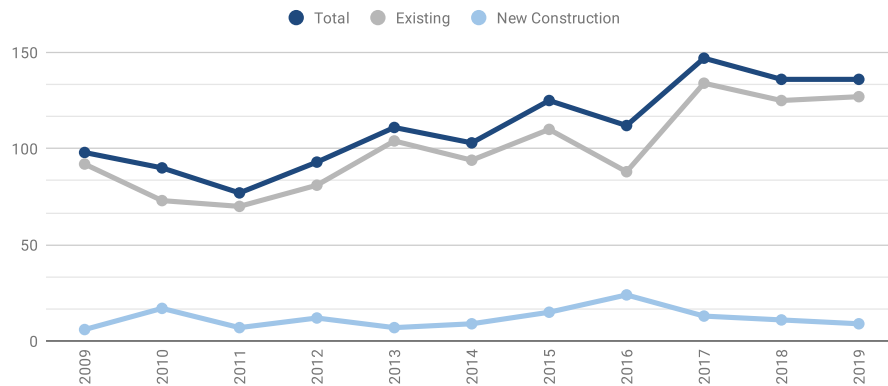
Median Sales Price



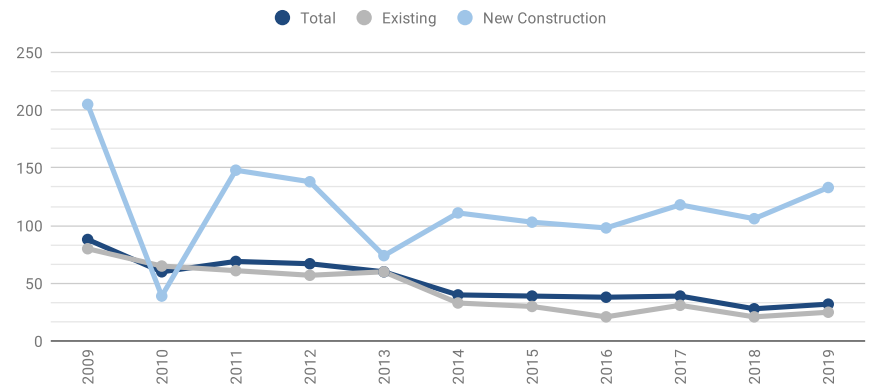
Average Sales Price



Sold Listings



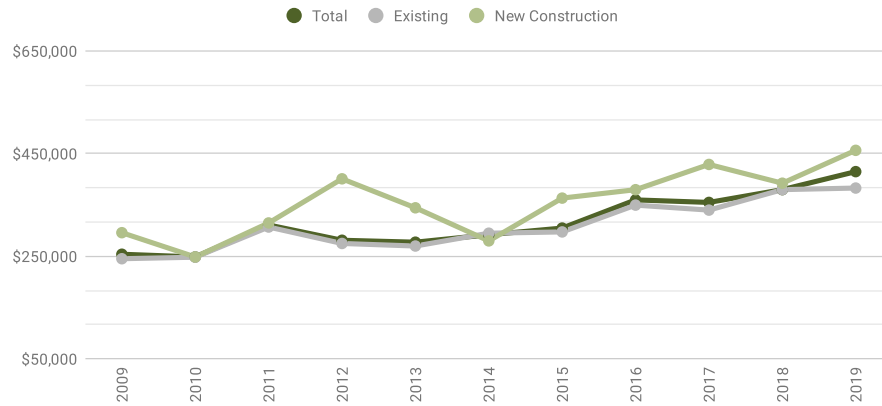
Average Days on Market



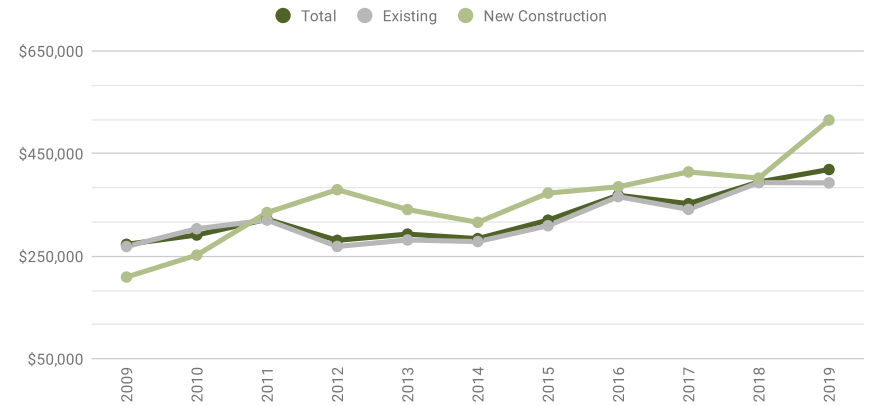
JUNE		Monthly Statistics for Laramie County										
Rural Residential		2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Median Sales Price	Total	\$254,000	\$248,717	\$311,000	\$281,250	\$277,500	\$292,000	\$305,000	\$359,900	\$355,000	\$379,900	\$415,000
	Existing	\$245,250	\$248,250	\$307,000	\$275,000	\$270,000	\$295,000	\$297,499	\$349,750	\$340,000	\$379,900	\$383,000
	New Construction	\$296,000	\$248,717	\$315,000	\$401,000	\$344,500	\$280,000	\$363,400	\$379,800	\$429,000	\$392,450	\$456,500
Average Sales Price	Total	\$273,282	\$291,468	\$322,181	\$281,042	\$293,213	\$284,357	\$320,401	\$368,935	\$352,506	\$394,662	\$419,106
	Existing	\$269,103	\$303,718	\$320,616	\$269,187	\$281,804	\$278,682	\$309,549	\$366,177	\$341,446	\$393,667	\$393,056
	New Construction	\$209,500	\$252,269	\$335,222	\$379,833	\$341,132	\$316,140	\$373,107	\$385,486	\$414,442	\$402,375	\$515,492
Sold Listings	Total	29	21	28	28	26	33	41	35	33	35	47
	Existing	26	16	25	25	21	28	34	30	28	31	37
	New Construction	3	5	3	3	5	5	7	5	5	4	10
Active Listings	Total	n/a	191	172	145	143	149	109	113	117	101	71
	Existing	n/a	169	158	135	115	129	85	79	93	75	42
	New Construction	n/a	22	14	10	28	20	24	34	24	26	29
% of List Price Rcvd at Sale	Total	98.03%	97.83%	97.85%	98.99%	98.48%	98.18%	99.17%	98.64%	98.37%	99.15%	98.96%
	Existing	97.83%	97.55%	96.70%	98.71%	97.86%	97.91%	98.52%	97.80%	97.95%	99.18%	99.24%
	New Construction	99.57%	98.90%	108.09%	100.64%	100.70%	99.53%	101.91%	103.71%	100.36%	98.88%	98.18%
Avg Days on Market	Total	117	52	126	101	102	65	49	49	60	23	19
	Existing	107	68	126	82	90	60	44	32	48	21	18
	New Construction	204	0	127	259	152	95	74	148	129	38	21
# Homes Sold in Last 12 Months	Total	18.42	18.25	18	20.67	21.08	23.67	28.5	26.58	28.58	29.58	30.6
	Existing	n/a	12.92	15.75	17.58	17.75	19.67	23.83	21.67	22.92	23.75	23.9
	New Construction	n/a	2.83	2.25	3.08	3.33	4	4.67	5.58	5.92	5.83	6.7
Months Supply of Inventory	Total	n/a	10.5	9.6	7	6.8	6.3	3.8	4.3	4.1	3.4	2.3
	Existing	n/a	13.1	10	7.7	6.5	6.6	3.6	3.6	4.1	3.2	1.8
	New Construction	n/a	7.8	6.2	3.2	8.4	5	5.1	6.1	4.1	4.5	4.4

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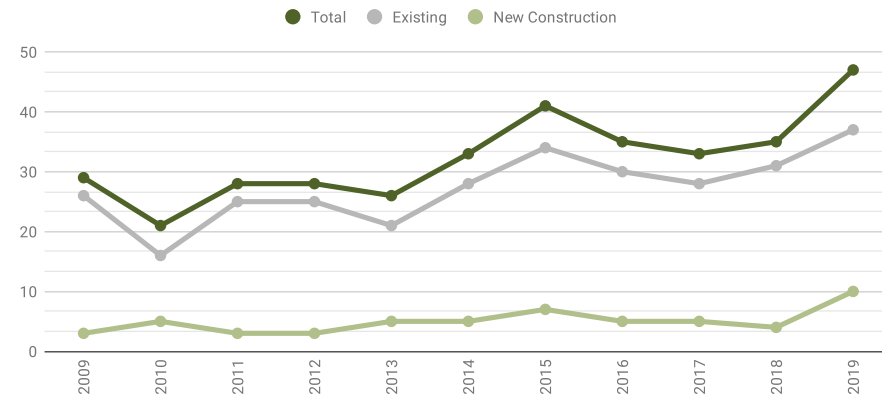
Median Sales Price



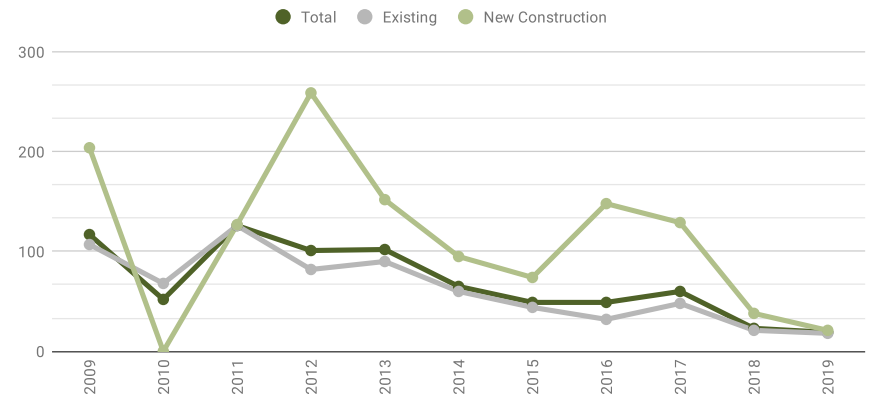
Average Sales Price



Sold Listings



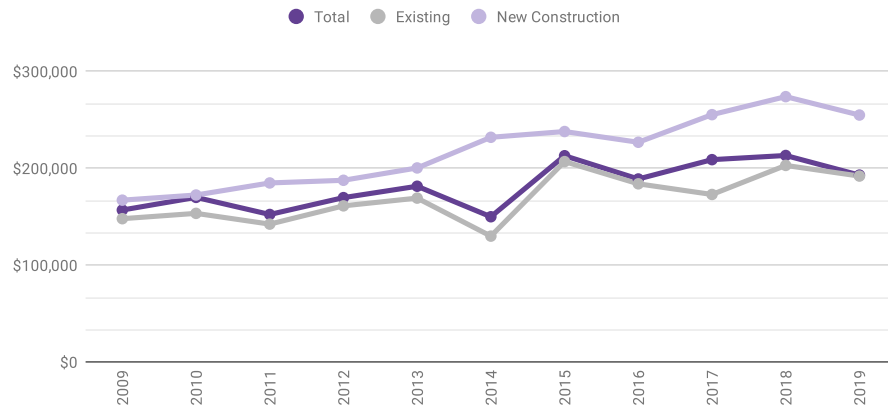
Average Days on Market



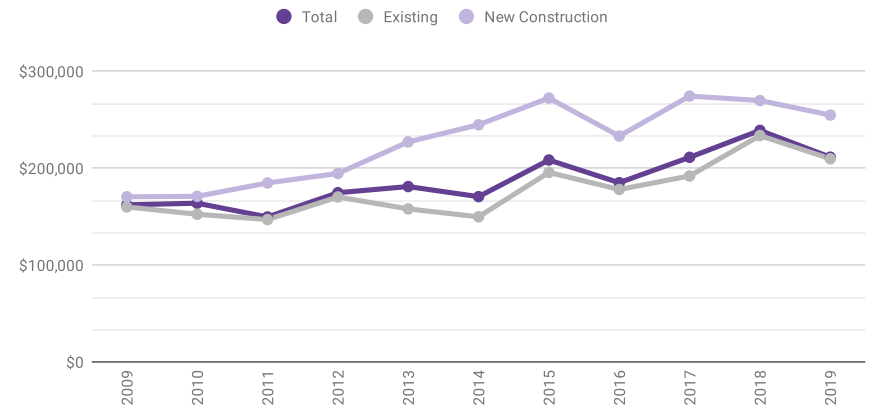
JUNE												
Monthly Statistics for Laramie County												
Condo/Townhouse		2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Median Sales Price	Total	\$156,950	\$170,000	\$152,350	\$169,750	\$181,500	\$150,000	\$212,997	\$189,000	\$208,950	\$213,250	\$193,000
	Existing	\$148,000	\$153,500	\$142,400	\$161,250	\$169,250	\$130,000	\$206,950	\$184,000	\$173,000	\$203,000	\$192,000
	New Construction	\$167,140	\$172,450	\$184,900	\$187,646	\$200,390	\$232,034	\$237,983	\$226,900	\$255,400	\$274,000	\$255,000
Average Sales Price	Total	\$162,316	\$163,985	\$149,785	\$174,808	\$181,172	\$170,743	\$208,580	\$185,136	\$211,355	\$239,144	\$211,507
	Existing	\$160,129	\$152,600	\$147,084	\$170,391	\$158,125	\$149,958	\$195,788	\$178,152	\$192,108	\$233,831	\$209,834
	New Construction	\$170,628	\$171,101	\$184,900	\$194,685	\$227,268	\$244,976	\$272,542	\$233,266	\$274,593	\$269,960	\$255,000
Sold Listings	Total	24	26	14	22	18	32	36	25	30	34	27
	Existing	19	10	13	18	12	25	30	22	23	29	26
	New Construction	5	16	1	4	6	7	6	3	7	5	1
Active Listings	Total	n/a	97	80	75	66	82	70	64	85	57	35
	Existing	n/a	80	63	55	42	43	41	50	36	39	16
	New Construction	n/a	17	17	20	24	39	29	14	49	18	19
% of List Price Rcvd at Sale	Total	98.51%	99.84%	97.13%	98.47%	100.97%	101.11%	100.29%	98.96%	100.22%	99.37%	98.31%
	Existing	98.11%	98.20%	96.61%	97.90%	98.24%	98.63%	99.18%	98.85%	98.98%	98.76%	98.24%
	New Construction	99.95%	100.79%	102.78%	105.30%	96.92%	106.98%	104.52%	99.57%	103.18%	102.55%	100.00%
Avg Days on Market	Total	132	88	84	58	80	54	80	47	37	30	16
	Existing	108	82	89	54	76	41	60	37	34	25	14
	New Construction	222	92	23	75	88	102	176	121	45	59	63
# Homes Sold in Last 12 Months	Total	14.08	16.92	14.67	15	21	24.08	26.42	25.08	21.58	27.83	24.3
	Existing	n/a	10.33	10.17	9.17	14.25	15.25	17.75	19.25	18.67	19.92	18.6
	New Construction	n/a	6.58	4.5	5.75	6.42	8.83	8.67	5.83	2.92	7.83	5.8
Months Supply of Inventory	Total	n/a	5.7	5.5	5	3.1	3.4	2.6	2.6	3.9	2	1.4
	Existing	n/a	7.7	6.2	6	2.9	2.8	2.3	2.6	1.9	2	0.9
	New Construction	n/a	2.6	3.8	3.5	3.7	4.4	3.3	2.4	16.8	2.3	3.3

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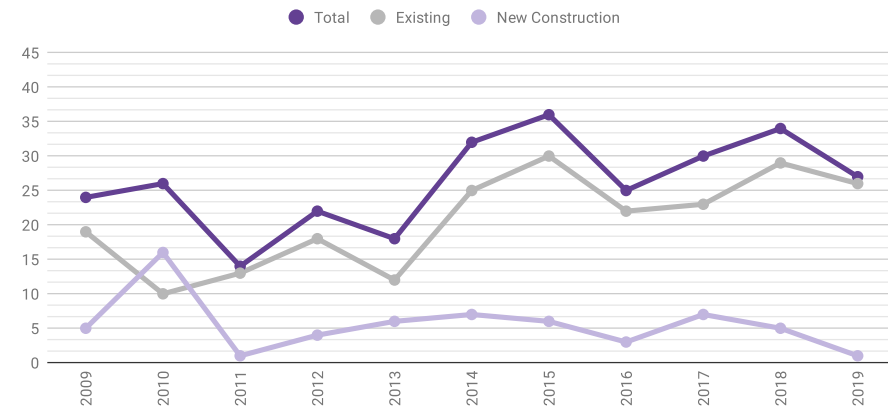
Median Sales Price



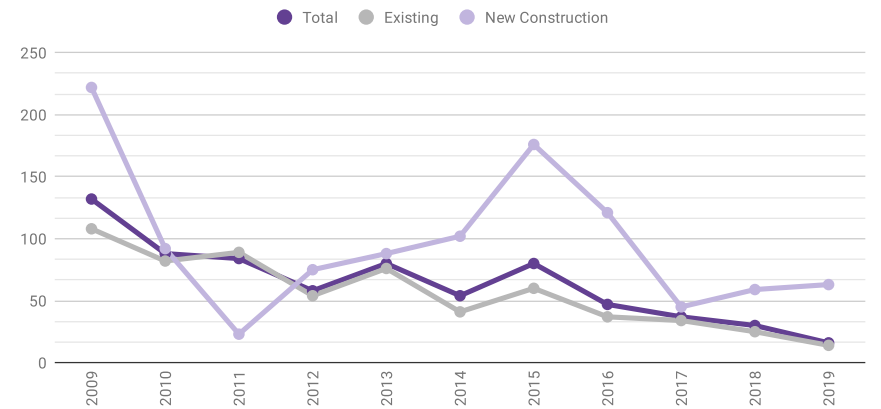
Average Sales Price



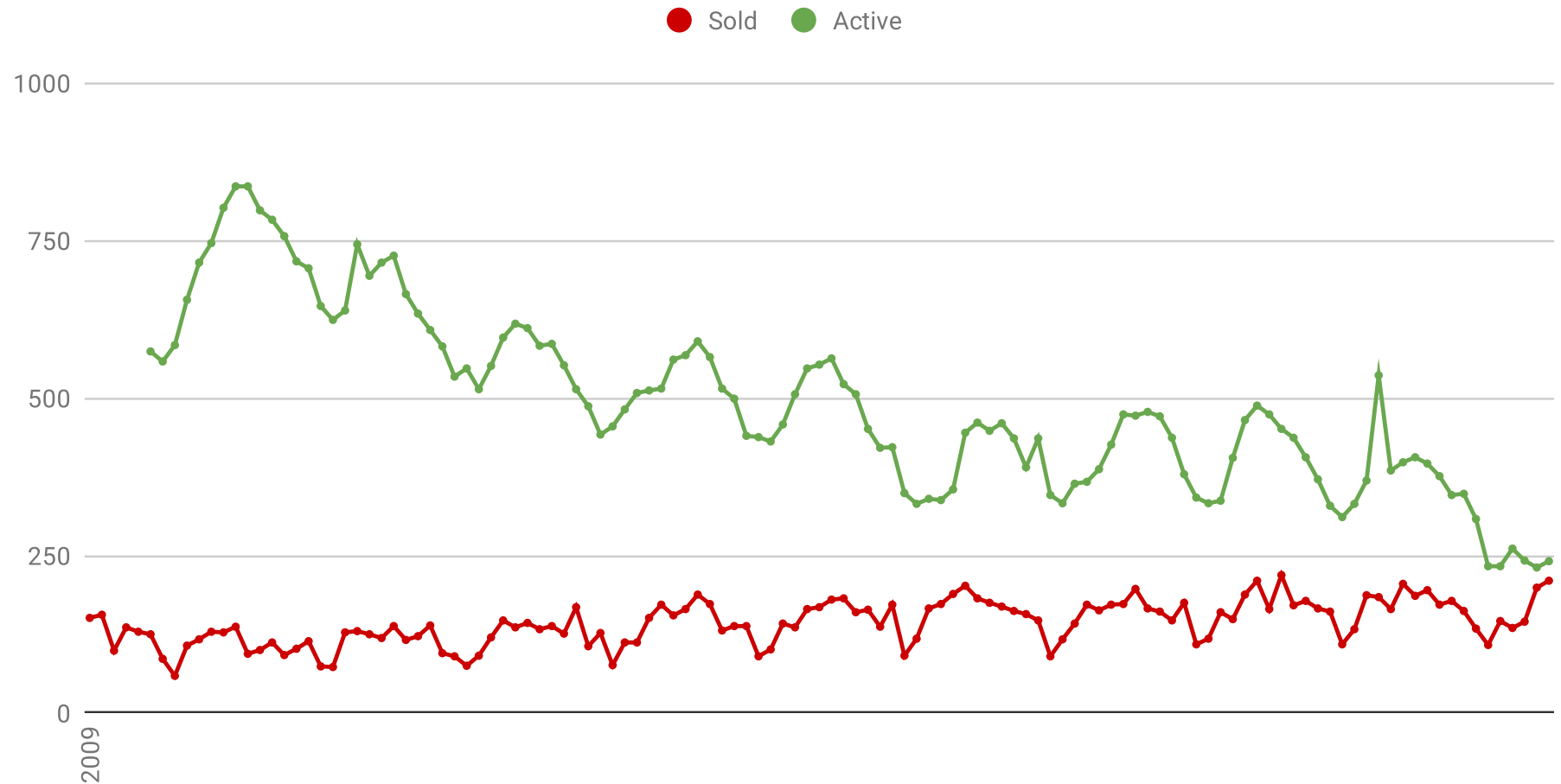
Sold Listings



Average Days on Market



Sold vs. Active Listings - June 2009 - June 2019



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Year-to-Date Statistics

January 1 -June 30, 2019							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	653	\$265,097	\$250,000	\$174,134,230	\$173,108,972	99.41%	37
RR	176	\$407,404	\$399,900	\$72,279,198	\$71,703,137	99.20%	44
CT	152	\$224,238	\$227,200	\$34,427,850	\$33,859,975	98.35%	33

January 1 -June 30, 2018							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	653	\$251,215	\$237,000	\$165,367,997	\$164,044,034	99.20%	34
RR	169	\$269,848	\$360,000	\$63,331,489	\$62,504,382	98.69%	49
CT	169	\$215,239	\$220,000	\$36,536,580	\$36,375,465	99.56%	51

January 1 -June 30, 2017							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	632	\$233,331	\$218,000	\$148,910,570	\$147,465,561	99.03%	44
RR	183	\$344,912	\$353,500	\$63,788,847	\$63,118,977	98.95%	70
CT	131	\$211,120	\$205,000	\$27,876,700	\$27,656,729	99.21%	56

January 1 -June 30, 2016							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	580	\$220,526	\$202,450	\$129,105,341	\$127,905,509	99.07%	46
RR	142	\$341,160	\$346,000	\$49,050,999	\$48,444,860	98.76%	67
CT	144	\$195,293	\$195,150	\$28,462,199	\$28,122,226	98.81%	55

January 1 -June 30, 2015							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	621	\$219,211	\$202,500	\$137,763,514	\$136,130,445	98.81%	48
RR	155	\$321,608	\$320,500	\$50,482,263	\$49,849,312	98.75%	65
CT	170	\$202,384	\$205,400	\$34,156,663	\$34,405,401	100.73%	73

January 1 -June 30, 2014							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	538	\$200,565	\$184,475	\$109,331,591	\$107,904,131	98.69%	61
RR	136	\$306,035	\$300,000	\$42,144,079	\$41,620,878	98.76%	79
CT	132	\$182,146	\$181,250	\$24,036,853	\$24,043,391	100.03%	64

January 1 -June 30, 2013							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	527	\$200,828	\$179,900	\$107,115,721	\$105,836,425	98.81%	67
RR	126	\$301,358	\$285,000	\$38,785,378	\$37,971,224	97.90%	91
CT	130	\$172,180	\$175,450	\$22,511,862	\$22,383,444	99.43%	73

January 1 -June 30, 2012							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	498	\$184,309	\$169,975	\$93,226,402	\$91,786,069	98.46%	76
RR	126	\$280,710	\$278,500	\$36,078,101	\$35,369,494	98.04%	91
CT	90	\$173,630	\$175,000	\$15,731,188	\$15,626,707	99.34%	78

January 1 -June 30, 2011							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	442	\$176,156	\$161,400	\$79,092,622	\$77,861,296	98.44%	86
RR	122	\$273,267	\$267,500	\$34,074,442	\$33,338,605	97.84%	108
CT	85	\$168,198	\$165,000	\$14,638,150	\$14,296,899	97.67%	95

January 1 -June 30, 2010							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	452	\$182,259	\$168,375	\$83,518,026	\$82,381,317	98.64%	64
RR	115	\$268,908	\$254,000	\$31,590,393	\$30,924,451	97.89%	82
CT	112	\$172,851	\$169,900	\$19,443,549	\$19,359,382	99.57%	76

January 1 -June 30, 2009							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	421	\$171,755	\$162,000	\$73,553,216	\$72,308,996	98.31%	85
RR	102	\$259,738	\$243,000	\$27,404,719	\$26,493,300	96.67%	124
CT	77	\$150,958	\$155,000	\$11,817,055	\$11,623,773	98.36%	109

January 1 -June 30, 2008							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	495	\$177,468	\$165,000	\$89,461,845	\$87,846,935	98.19%	86
RR	103	\$249,501	\$240,000	\$26,268,298	\$25,698,645	97.83%	106
CT	93	\$160,560	\$157,000	\$15,240,181	\$14,932,168	97.98%	176

January 1 -June 30, 2007							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	912	\$176,005	\$162,500	\$108,947,733	\$107,715,534	98.87%	81
RR	143	\$261,328	\$251,000	\$38,390,324	\$37,369,911	97.34%	102
CT	108	\$168,035	\$154,462	\$18,296,001	\$18,147,827	99.19%	145

January 1 -June 30, 2006							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	634	\$167,409	\$159,900	\$107,635,572	\$106,137,710	98.61%	69
RR	153	\$248,777	\$248,000	\$38,618,917	\$38,062,947	98.56%	91
CT	111	\$166,898	\$149,900	\$18,609,559	\$18,525,704	99.55%	90

January 1 -June 30, 2005							
	# Sold	Average Sale \$	Median Sale Price	Total List \$ Volume	Total Sold \$ Volume	SP/LP Ratio	Average DOM
SF	626	\$157,602	\$147,900	\$100,250,502	\$99,187,434	98.94%	115
RR	154	\$240,511	\$231,821	\$37,295,841	\$36,945,687	99.06%	130
CT	99	\$151,585	\$141,631	\$14,837,649	\$14,932,883	100.64%	161