

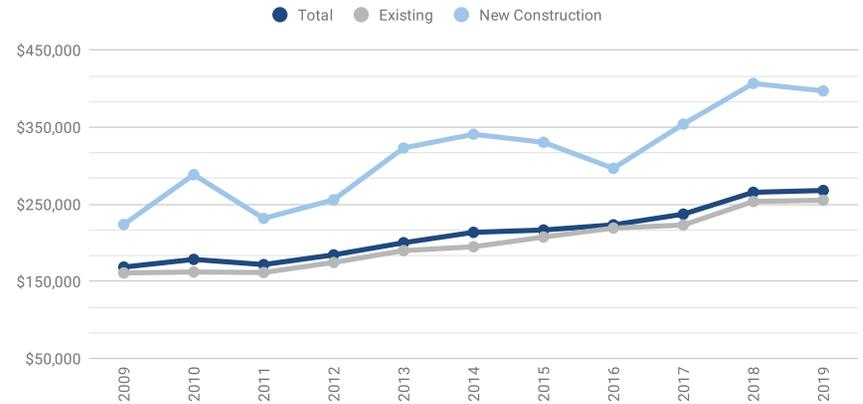
MAY												
Monthly Statistics for Laramie County												
City Residential		2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Median Sales Price	Total	\$175,000	\$169,000	\$164,700	\$180,000	\$178,750	\$186,000	\$199,900	\$207,450	\$225,000	\$244,000	\$249,900
	Existing	\$161,250	\$165,000	\$154,500	\$172,500	\$175,000	\$178,000	\$191,250	\$199,250	\$213,000	\$237,500	\$238,500
	New Construction	\$219,900	\$286,500	\$235,349	\$248,499	\$327,000	\$323,475	\$328,500	\$243,400	\$374,500	\$391,270	\$428,900
Average Sales Price	Total	\$168,622	\$178,587	\$171,879	\$184,478	\$200,192	\$213,708	\$216,724	\$223,415	\$237,291	\$265,616	\$267,994
	Existing	\$161,084	\$162,243	\$161,609	\$174,626	\$190,045	\$194,969	\$207,584	\$219,184	\$223,235	\$253,726	\$255,281
	New Construction	\$223,900	\$288,537	\$231,787	\$255,906	\$323,082	\$340,859	\$330,462	\$296,740	\$354,059	\$406,810	\$397,076
Sold Listings	Total	75	85	82	99	118	109	121	110	121	103	145
	Existing	66	74	70	87	109	95	112	104	108	95	132
	New Construction	9	11	12	12	9	14	9	6	13	8	13
Active Listings	Total	n/a	537	449	389	317	322	206	220	283	239	123
	Existing	n/a	489	416	346	266	285	176	192	231	187	99
	New Construction	n/a	48	33	43	51	38	30	28	52	52	24
% of List Price Rcvd at Sale	Total	98.52%	99.31%	97.96%	98.11%	99.45%	99.34%	98.94%	98.60%	99.24%	99.14%	99.28%
	Existing	98.04%	98.25%	97.23%	97.63%	98.38%	98.44%	98.57%	98.51%	98.82%	98.72%	99.03%
	New Construction	101.16%	103.50%	101.08%	100.58%	107.82%	102.98%	101.96%	99.75%	101.44%	102.30%	100.97%
Avg Days on Market	Total	77	51	89	64	59	60	36	29	39	26	30
	Existing	53	45	85	64	53	40	31	22	33	21	25
	New Construction	251	94	112	63	132	192	96	153	89	88	83
# Homes Sold in Last 12 Months	Total	n/a	82.83	73.67	80.67	87.75	97.5	104.42	105.75	109.67	113.75	110.9
	Existing	n/a	75.25	63.5	71.08	77.67	87.83	96	97.08	97.42	103.92	100.9
	New Construction	n/a	7.33	10.08	9.58	10.17	9.67	8.42	7.75	12.25	9.83	10
Months Supply of Inventory	Total	n/a	6.5	6.1	4.8	3.6	3.3	2	2.1	2.6	2.1	1.1
	Existing	n/a	6.5	6.6	4.9	3.4	3.2	1.8	2	2.4	1.8	1
	New Construction	n/a	6.5	3.3	4.5	5	3.9	3.6	3.6	4.2	5.3	2.4

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Median Sales Price



Average Sales Price



Sold Listings



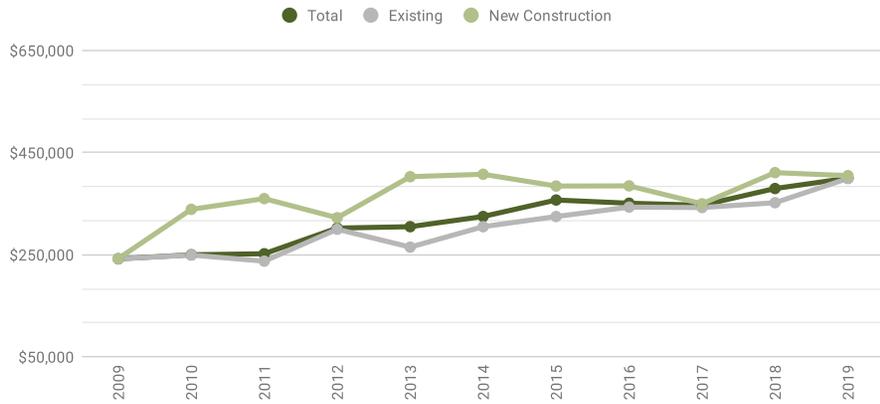
Average Days on Market



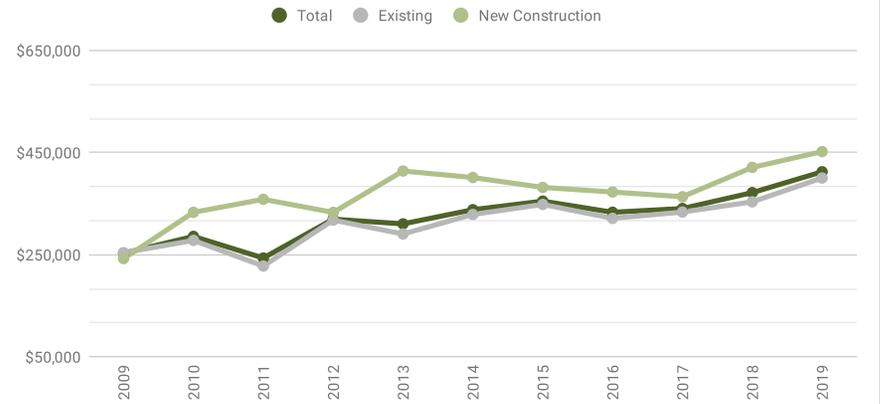
MAY		Monthly Statistics for Laramie County										
Rural Residential		2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Median Sales Price	Total	\$242,000	\$250,000	\$252,000	\$302,250	\$305,000	\$325,000	\$357,231	\$351,000	\$347,000	\$379,753	\$400,000
	Existing	\$242,000	\$249,500	\$237,500	\$300,000	\$265,000	\$305,000	\$324,900	\$343,350	\$342,500	\$352,000	\$399,500
	New Construction	\$242,500	\$339,000	\$360,000	\$322,500	\$402,950	\$407,705	\$384,643	\$384,950	\$349,900	\$410,900	\$405,000
Average Sales Price	Total	\$253,036	\$285,989	\$243,594	\$319,776	\$310,490	\$338,271	\$355,056	\$333,246	\$340,601	\$371,717	\$412,558
	Existing	\$254,050	\$278,126	\$227,902	\$317,895	\$290,761	\$328,925	\$348,652	\$321,350	\$333,681	\$353,745	\$400,390
	New Construction	\$242,500	\$333,170	\$358,671	\$332,941	\$414,062	\$401,352	\$381,951	\$372,902	\$363,666	\$421,141	\$452,104
Sold Listings	Total	23	21	25	24	25	31	26	26	39	30	34
	Existing	21	18	22	21	21	27	21	33	30	22	26
	New Construction	2	3	3	3	4	4	5	9	9	8	8
Active Listings	Total	n/a	170	161	157	132	142	93	112	98	95	63
	Existing	n/a	150	147	145	107	119	71	76	77	n/a	41
	New Construction	n/a	20	14	12	25	23	22	36	21	n/a	22
% of List Price Rcvd at Sale	Total	95.79%	97.87%	98.97%	97.94%	97.45%	98.66%	97.72%	101.34%	98.68%	99.68%	99.91%
	Existing	96.18%	97.89%	98.42%	97.70%	101.15%	97.67%	97.19%	98.56%	98.13%	98.72%	98.89%
	New Construction	91.70%	97.76%	101.61%	99.53%	99.85%	104.53%	99.79%	102.10%	100.42%	101.99%	102.93%
Avg Days on Market	Total	122	96	109	76	74	77	92	76	51	49	44
	Existing	127	90	116	59	75	78	90	70	40	48	36
	New Construction	74	133	64	194	65	73	98	96	89	28	71
# Homes Sold in Last 12 Months	Total	17.33	18.92	17.42	20.67	21.25	23.08	27.83	24.5	28.75	29.42	29.6
	Existing	n/a	16.25	15	17.58	18.08	19.08	23.33	21.67	22.83	23.5	23.4
	New Construction	n/a	2.67	2.42	3.08	3.17	4	4.5	5.58	5.92	5.92	6.2
Months Supply of Inventory	Total	n/a	9	9.2	7.6	6.2	6.2	3.3	4.6	3.4	3.2	2.1
	Existing	n/a	9.2	9.8	8.2	5.9	6.2	3	3.5	3.4	n/a	1.8
	New Construction	n/a	7.5	5.8	3.9	7.9	5.8	4.9	6.4	3.5	n/a	3.6

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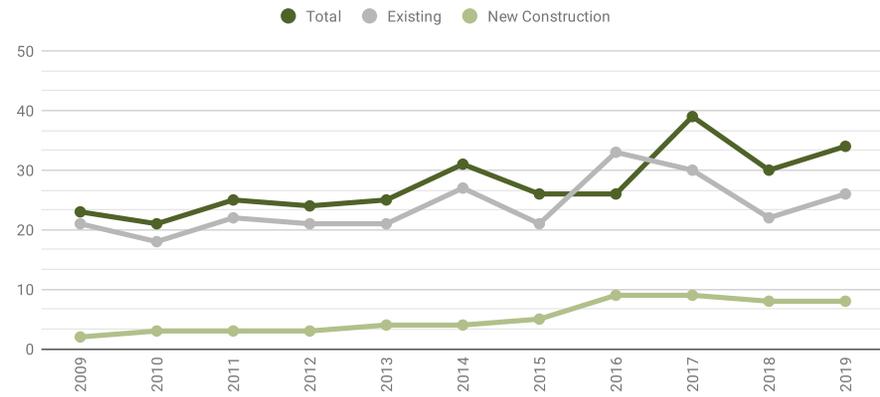
Median Sales Price



Average Sales Price



Sold Listings



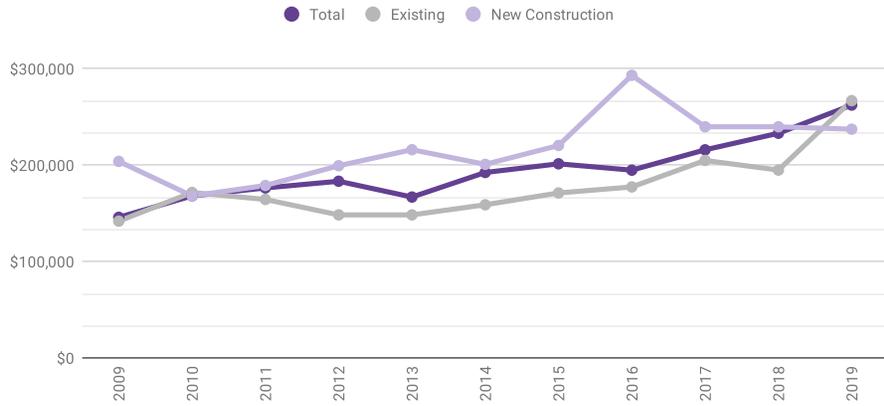
Average Days on Market



MAY		Monthly Statistics for Laramie County										
Condo/Townhouse		2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Median Sales Price	Total	\$146,000	\$168,200	\$176,450	\$183,400	\$167,000	\$192,500	\$201,500	\$194,900	\$216,000	\$233,200	\$262,450
	Existing	\$142,000	\$171,750	\$164,500	\$148,500	\$148,500	\$159,000	\$171,250	\$177,500	\$205,000	\$195,000	\$267,000
	New Construction	\$204,000	\$168,200	\$179,000	\$199,500	\$216,135	\$200,950	\$220,493	\$293,300	\$239,900	\$239,900	\$237,400
Average Sales Price	Total	\$157,680	\$169,252	\$171,151	\$196,584	\$167,845	\$183,896	\$209,277	\$202,285	\$224,541	\$208,575	\$259,880
	Existing	\$146,400	\$173,450	\$169,861	\$179,162	\$156,002	\$168,594	\$200,750	\$183,504	\$221,734	\$177,468	\$259,831
	New Construction	\$184,000	\$165,754	\$177,600	\$224,460	\$213,243	\$216,412	\$223,134	\$284,920	\$247,933	\$254,038	\$260,075
Sold Listings	Total	10	22	18	13	29	25	42	27	28	32	20
	Existing	7	10	15	8	23	17	26	22	25	19	16
	New Construction	3	12	3	5	6	8	16	5	3	13	4
Active Listings	Total	n/a	95	84	72	66	83	56	55	84	51	45
	Existing	n/a	76	57	54	41	52	38	41	28	n/a	20
	New Construction	n/a	19	27	18	25	31	18	14	56	n/a	25
% of List Price Rcvd at Sale	Total	99.92%	100.48%	95.16%	101.47%	98.73%	99.41%	101.40%	99.47%	99.20%	99.55%	98.82%
	Existing	100.21%	98.28%	94.21%	99.49%	98.00%	98.79%	98.59%	99.20%	99.13%	98.98%	98.68%
	New Construction	99.39%	102.47%	100.00%	104.10%	100.83%	100.45%	105.82%	100.23%	99.71%	100.15%	99.38%
Avg Days on Market	Total	67	49	75	58	89	51	42	76	48	63	29
	Existing	49	82	70	39	84	25	28	39	31	17	20
	New Construction	109	22	98	88	105	106	64	241	188	131	62
# Homes Sold in Last 12 Months	Total	13.58	16.75	15.67	14.33	21.33	22.92	26.08	25.08	21.17	27.5	24.9
	Existing	n/a	11.08	9.92	8.75	14.75	14.17	17.33	18.42	18.58	19.42	18.8
	New Construction	n/a	5.67	5.75	5.5	6.25	8.75	8.75	6.75	2.58	8	6.1
Months Supply of Inventory	Total	n/a	5.7	5.4	5	3.1	3.6	2.1	2.2	4	1.9	1.8
	Existing	n/a	6.9	5.7	6.2	2.8	3.7	2.2	2.2	1.5	n/a	1.1
	New Construction	n/a	3.4	4.7	3.3	4	3.5	2.1	2.1	21.7	n/a	4.1

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Median Sales Price



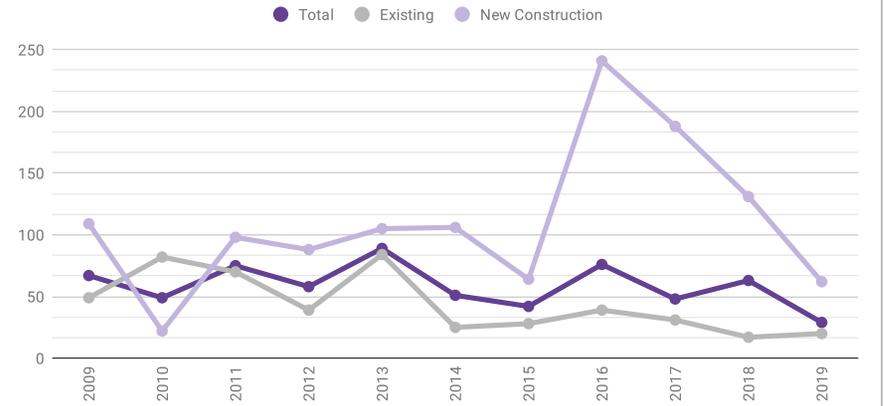
Average Sales Price



Sold Listings

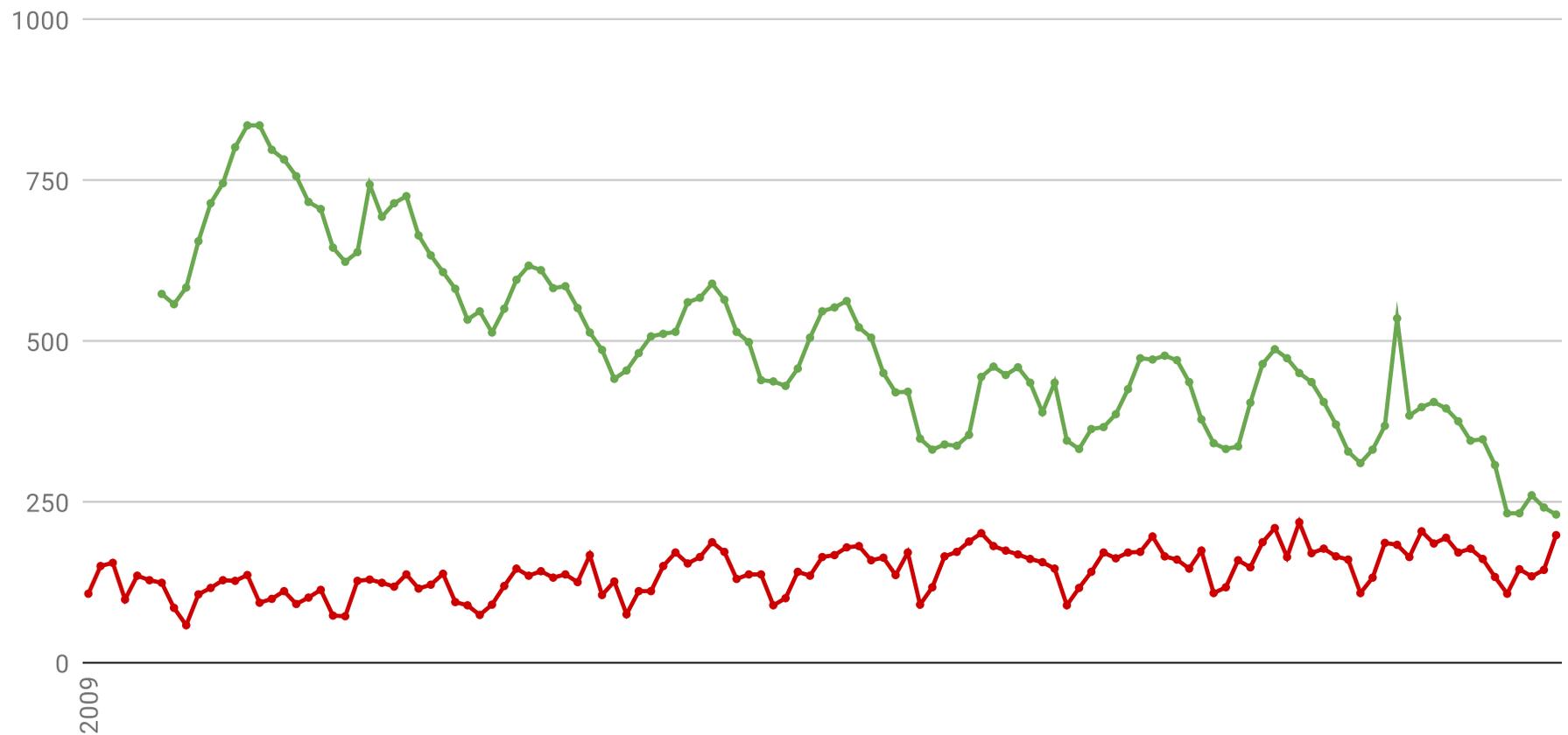


Average Days on Market



Sold vs. Active Listings - May 2009 - May 2019

● Sold ● Active



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